

Date: 26th October 2026

To,

National Stock Exchange of India Limited Exchange Plaza, Block G, C/1, Bandra Kurla Complex, Bandra (E), Mumbai – 400051 Symbol: SAPPHIRE	BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400001 Scrip Code: 543397
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Dear Sir/Madam,

Subject: Corporate Presentation

Pursuant to the Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, please find enclosed herewith Corporate Presentation.

The Corporate Presentation is also available on Company's website (<https://www.sapphirefoods.in/investors-relation/corporate-presentation>) under FY27 Q2 section.

Request you to kindly take the same on record.

Thanking you,

For Sapphire Foods India Limited

SACHIN
TUKARAM
DUDAM
Date: 2026.10.26
11:49:38 +05'30'



Sachin Dudam

Company Secretary and Compliance Officer

Encl: a/a



SapphireFoods

Corporate Presentation

October'2026

SAFE HARBOR



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Sapphire Foods At A Glance



YUM's **Franchisee** Operator in
India, Sri Lanka & Maldives



Sri Lanka's **Largest**
International QSR Chain ⁽¹⁾



₹ 8,853 MN Q2FY27
Restaurant Sales



14.5% [14.3%] Q2FY27
EBITDA margin



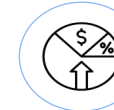
₹1,286 MN [1,062]
Q2FY27 EBITDA



1086 Total Restaurants
Across India, Sri Lanka
and Maldives ⁽²⁾



606 KFC Restaurants ⁽²⁾
469 Pizza Hut Restaurants ⁽²⁾
11 Taco Bell Restaurants ⁽²⁾

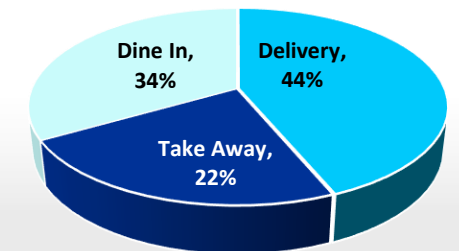


15.2% [14.5%]
6M FY27 EBITDA margin

₹ 2,692 [2,196]
6M FY27 EBITDA



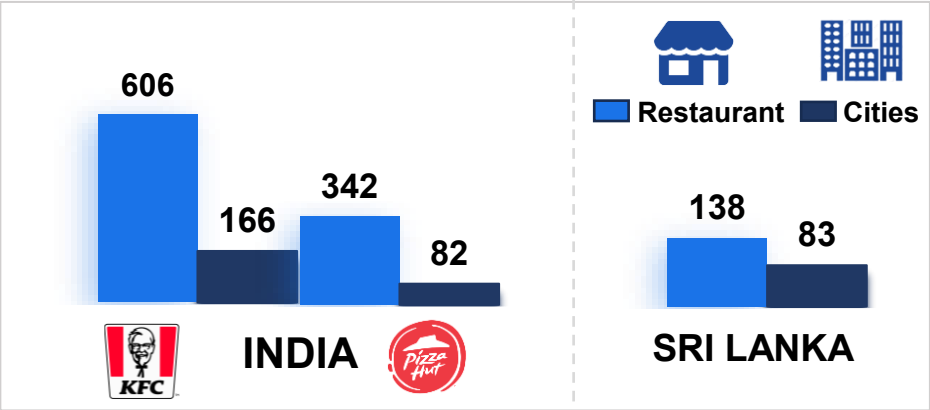
Omni Channel Mix ⁽³⁾



Source: Company data, Technopak industry report

(1) In terms of Restaurant Sales for FY21 and number of restaurants operated as of March 31, 2021; (2) As of September 30, 2026; (3) Pertains to Q2 FY27

Journey Of Sapphire Foods Built A Platform Of 1,086 Outlets ⁽¹⁾

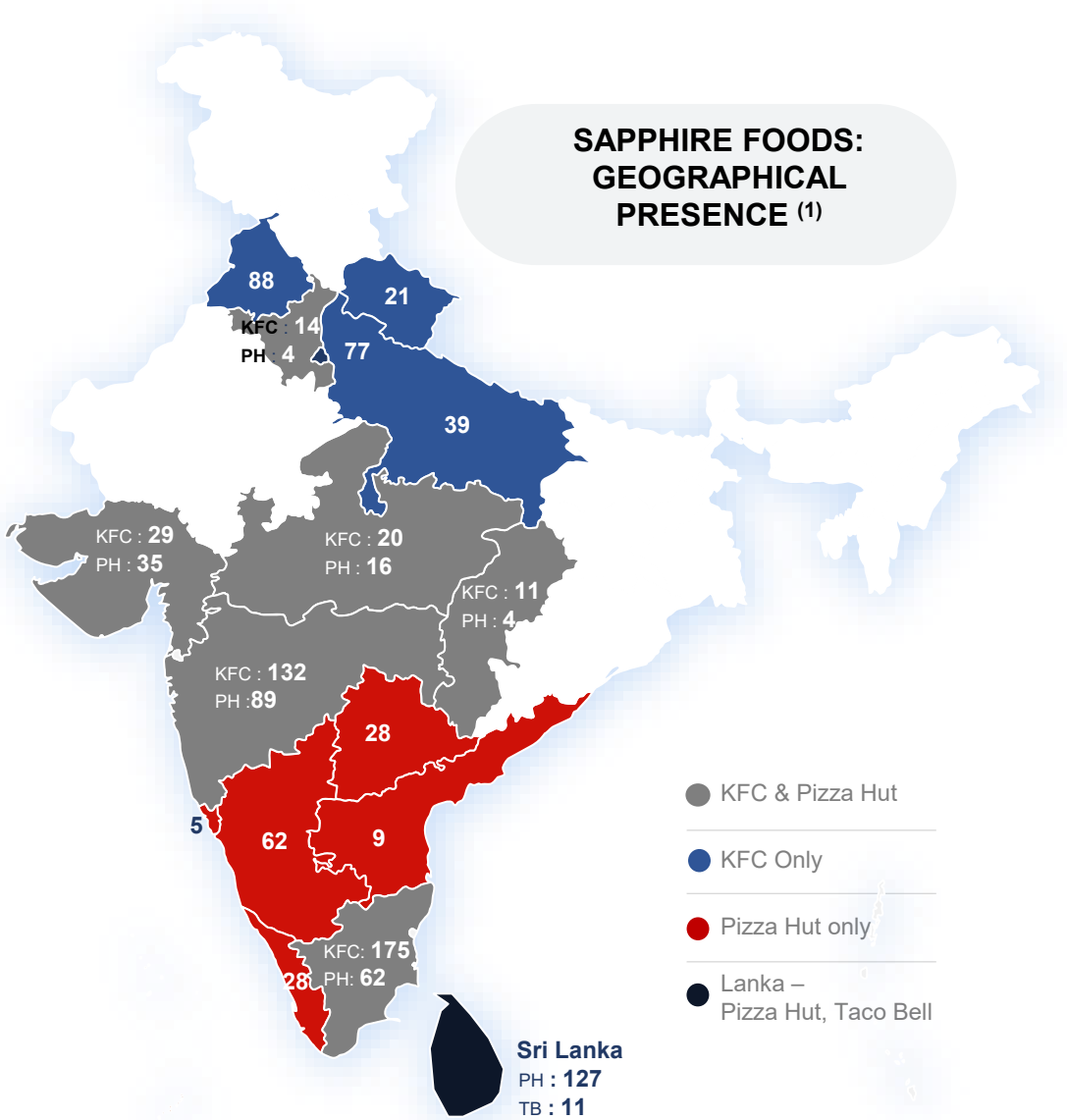


~ KFC and Pizza Hut Brands Operate in States that cover 56% of GDP ⁽²⁾

KFC and Pizza Hut present in 10 and 11 states of India respectively
KFC and Pizza Hut present in 5 and 6 of the Top 8 cities of India respectively

Top 8 Cities in India contribute 87% of Chain Food Services Market ⁽³⁾

34 Cities where 491 restaurants of both KFC and Pizza Hut are operated



Source: Company data, Technopak Industry Report
⁽¹⁾ As on 30 September 2026
⁽²⁾ GDP contribution of states in FY19 where Pizza Hut and KFC restaurants are located; ⁽³⁾ In FY20

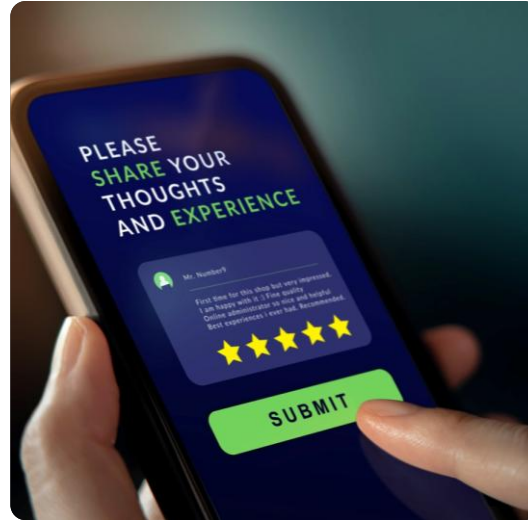
The Sapphire Story



VALUE BASED WORK CULTURE, HIGH ON GOVERNANCE ENABLED
BY PROFESSIONAL MANAGEMENT, BOARD & PROMOTERS



Two global brands (KFC & Pizza Hut) with **Scale & profitability among Top 3 QSR operators**



Execution Mindset
Great Customer experience along with Superior Back-end operational excellence



Optimal capital allocation drives new restaurant
expansion model - focus on smaller sized **omni-channel restaurants**



Capability and capital to drive growth

Note: On 1st Jan 2026, the board of directors of Sapphire Foods & Devyani International has approved a merger scheme. The scheme is subject to statutory and regulatory approvals from various authorities.

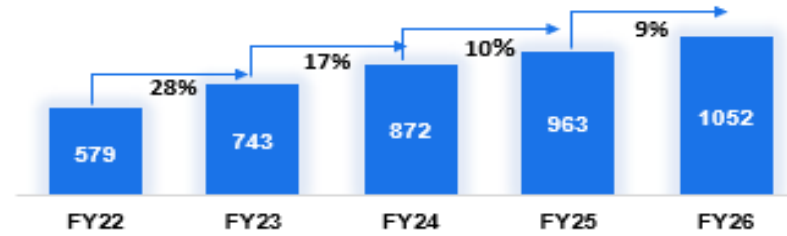
Financial Overview



Sapphire Foods: 4-Year Scorecard



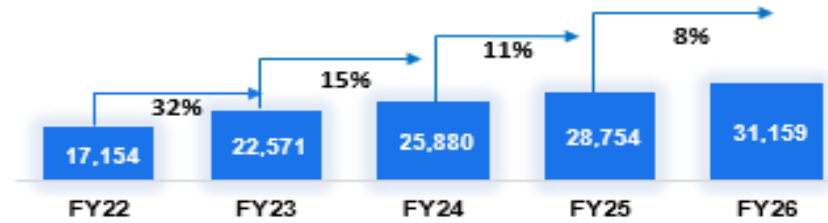
 No. of Restaurants



4-Year CAGR

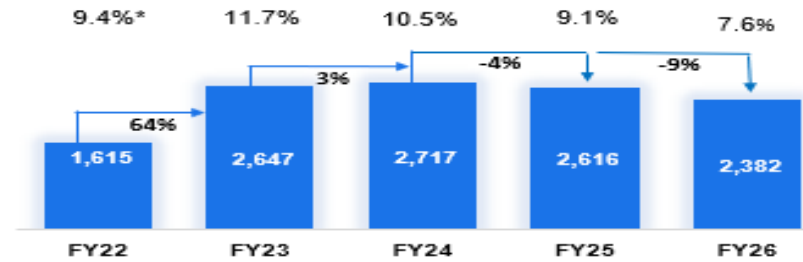
16%

 Restaurant Sales ₹ Mn



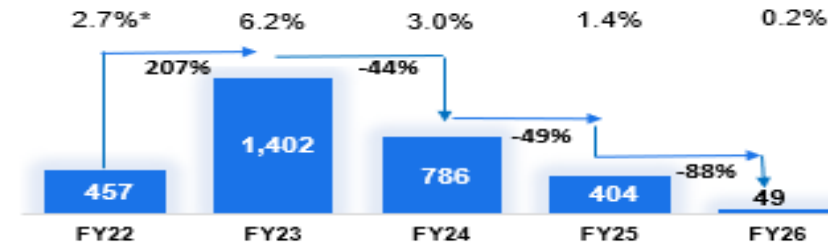
16%

 Adj. EBITDA ₹ Mn / %



10%

 Adj. PAT ₹ Mn# / %



-43%

Adj. EBITDA is before is before Ind-AS 116 adjustments

Summary Consolidated Financials Q2 FY27 & 6M FY27



Particulars	Q2 FY27	Q2 FY26	▲/▼ YoY	6M FY27	6M FY26	▲/▼ YoY	FY26
Restaurant Sales Mn	8,853	7,401	▲ 20%	17,736	15,149	▲ 17%	31,159
Adj. EBITDA ₹ Mn [#]	624	450	▲ 39%	1,373	998	▲ 38%	2,382
%	7.1%	6.1%	▲ 100 bps	7.7%	6.6%	▲ 110 bps	7.6%
EBITDA Mn	1,286	1,062	▲ 21%	2,692	2,196	▲ 23%	4,804
%	14.5%	14.3%	▲ 20 bps	15.2%	14.5%	▲ 70 bps	15.4%
Adj. PBT Mn [#] before exceptional items [*]	120	-43	NA	393	40	▲ 883%	361
%	1.4%	-0.6%	▲ 200 bps	2.2%	0.3%	▲ 190 bps	1.2%
PBT Mn before exceptional items [*]	-6	-166	NA	156	-184	NA	-133
%	-0.1%	-2.2%	▲ 210 bps	0.9%	-1.2%	▲ 210 bps	-0.4%
Restaurant Additions(Net)	12	23		34	34		89

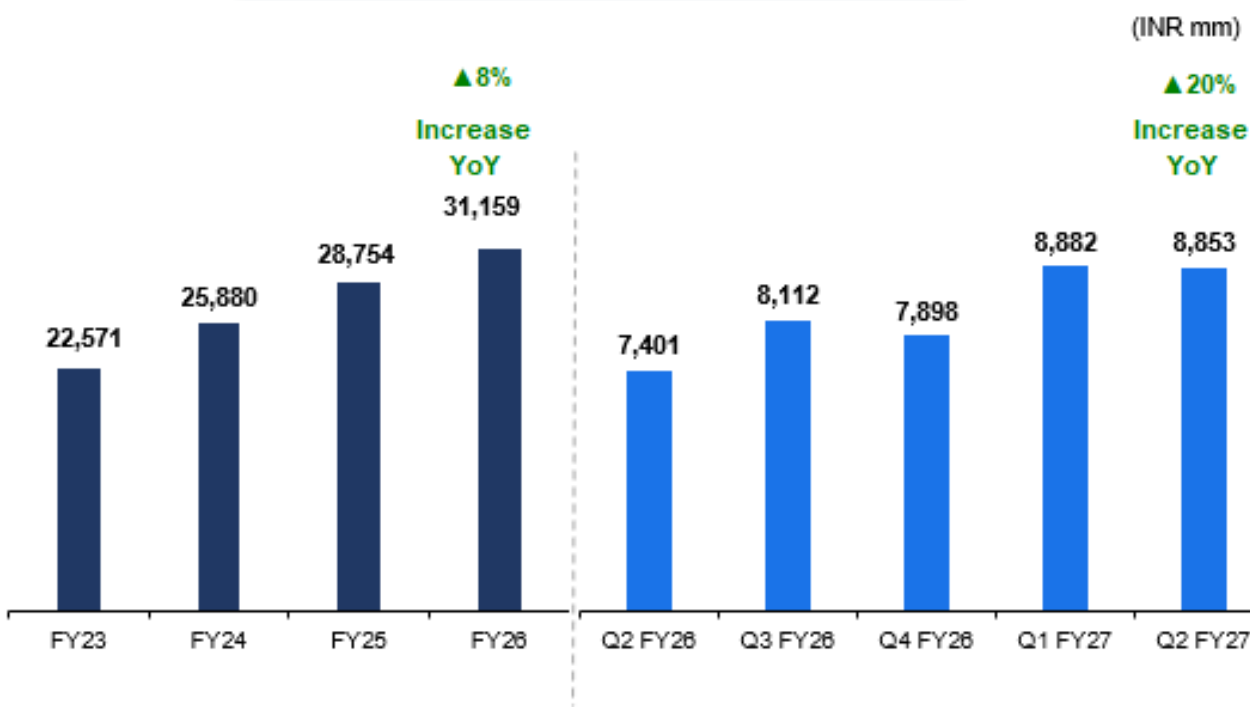
[#]Adj. EBITDA and Adj. PBT is before Ind-AS 116 adjustments

^{*}Adj. PBT & PBT of Q2 FY27, 6M FY27 and FY 26 are before the exceptional items of ₹13 Mn, ₹13 Mn and ₹240 Mn respectively

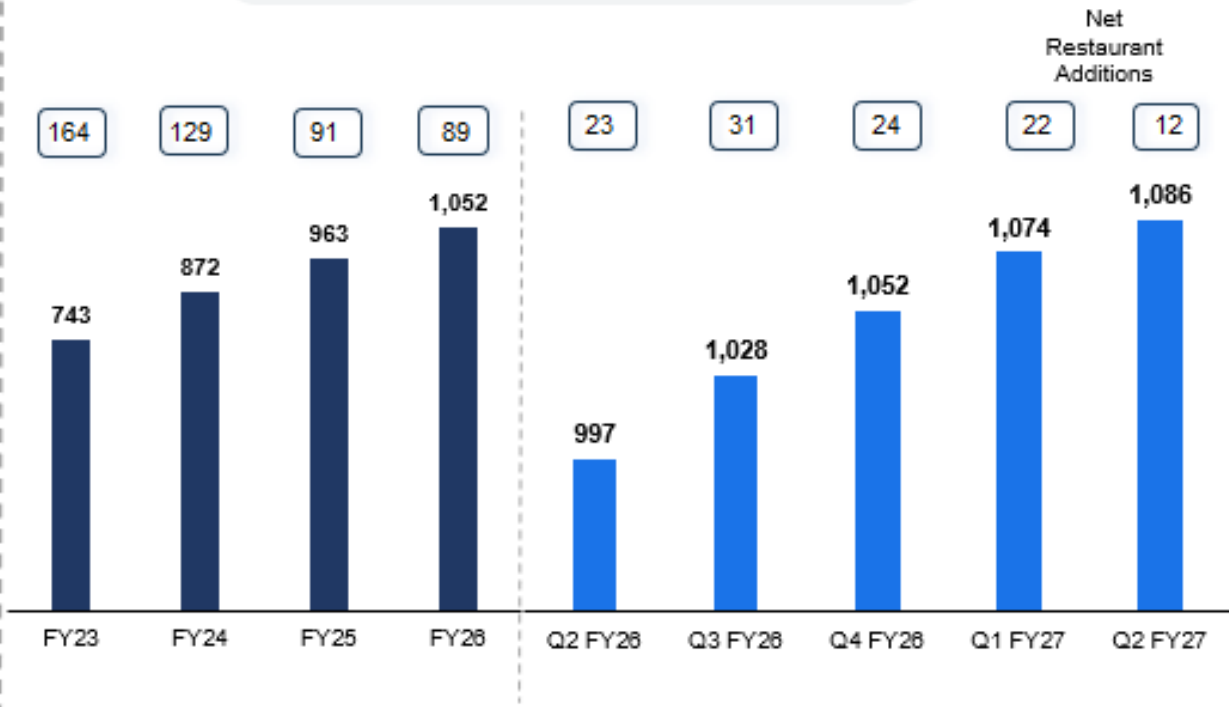
Operational & Financial Overview



RESTAURANT SALES



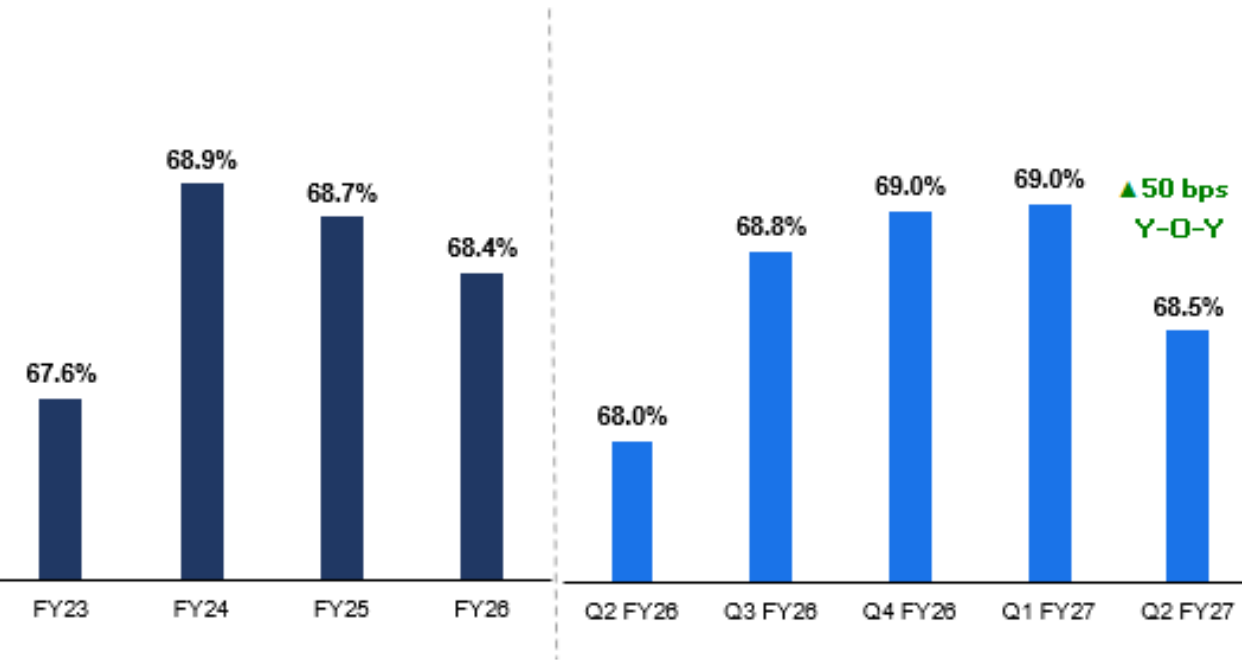
NUMBER OF RESTAURANTS



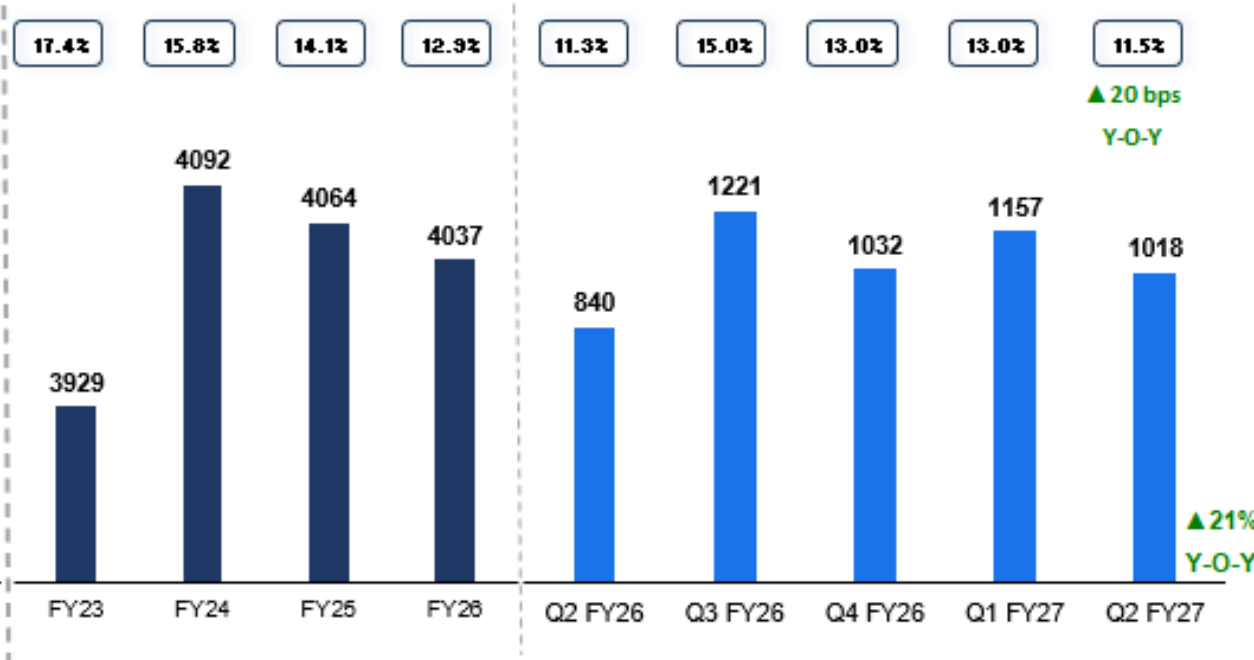
Profitability Overview



GROSS MARGIN %



RESTAURANT EBITDA (₹ MN / %) #



KEY INITIATIVES



Zero-based cost budgeting leading to permanent cost reduction



PACE SETTER program for benchmarking cost amongst restaurants



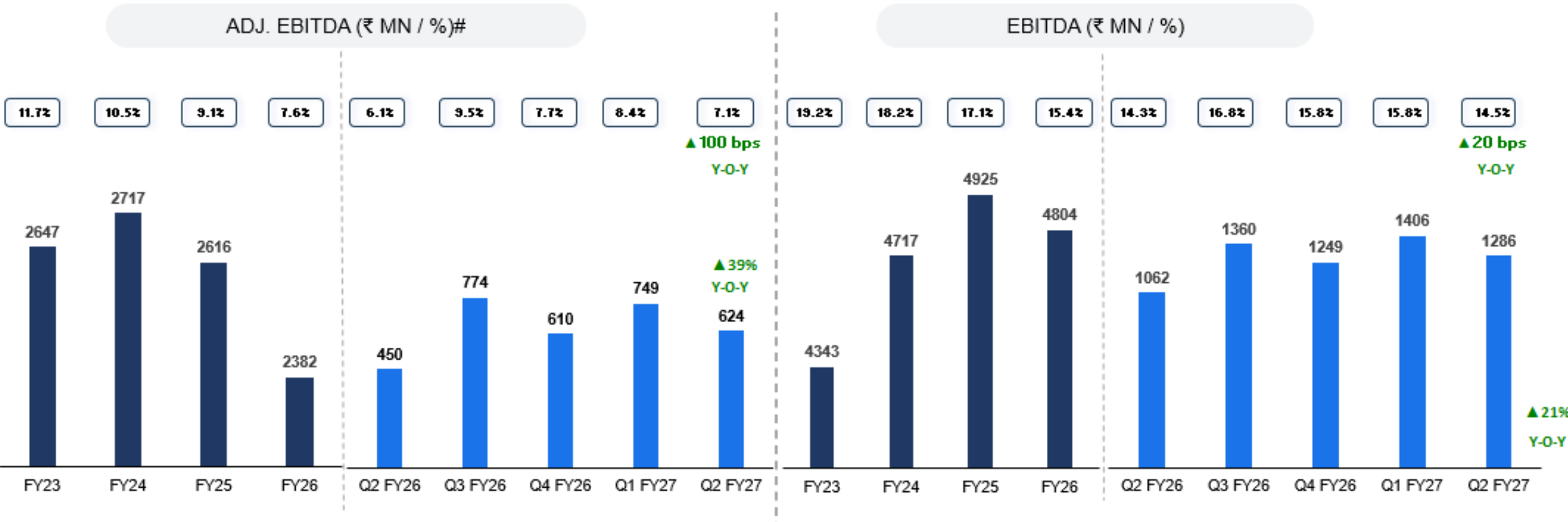
Optimization of restaurant size



Increase in revenue from Delivery from 21% in FY19 to 44% in Q2FY27

Restaurant EBITDA is before Ind-AS 116 adjustments

Profitability Overview



KEY INITIATIVES



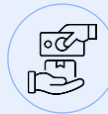
Zero-based cost budgeting leading to permanent cost reduction



PACE SETTER program for benchmarking cost amongst restaurants



Optimization of restaurant size



Increase in revenue from Delivery from 21% in FY19 to 44% in Q2FY27

Restaurant EBITDA is before Ind-AS 116 adjustments

Brand Wise Performance



KFC Brand Priorities



2-pronged approach to drive consumer recruitment

- Strong EDV ₹99/- Krisper Chicken Burger Meal / ₹149/- Thalaiva meal in TN market accompanied by higher marketing investments
- Disruptive Abundant Value on select days backed by localized advertising



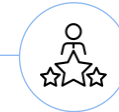
Craveable taste innovations to drive consumer frequency

- Double Chicken Dynamite
- Launch of “KFC Shawowrma” innovation



Value

- ₹99/- Krisper Chicken Burger Meal in N/W & ₹149/- Thalaiva meal in TN market
- Hot & Crispy BOGO on select days across markets



Frictionless Consumer Experience

Digital Kiosks rolled across 80%+ estate

Own Delivery continues to deliver healthy growth



Improve Accessibility

Continue current pace of expansion (60-80 stores per year)



Operational Excellence

> 4.0 ratings across Swiggy, Zomato & Google



Core Composition Of Our Business: **KFC India**



	As of Mar 31, 2024 /For FY24	As of Mar 31, 2025 /For FY25	As of Mar 31, 2026 /For FY26	As of September 30, 2026 /For 6M FY27
 Total Restaurant Count	429	502	575	606
 Average Daily Sales per Restaurant (INR'000s)	125	114	110	116
 Restaurant Related Revenue (in INR mm)	17,157	19,039	21,136	12,296 21%▲ Y-O-Y
 Restaurant EBITDA (in %)	19.7%	17.3%	16.3%	15.7% 90 bps▲ Y-O-Y

Net restaurant additions of 31 in 6MFY27

Pizza Hut Brand Priorities



Taste Superiority through Pizza & sides innovation

Actions:

- Extra Spicy range of Pizzas
- Baked Chicken Wings
- New line of Masala Beverages



Differentiated Dine-In Experience (like Casual Dine-In Restaurants)

Actions:

- Dine-In speed of service metrics continue to improve



Hot n Fresh Delivery Experience

Actions:

- Google, Swiggy & Zomato average ratings across the network ≥ 4.0



Competitive Value for money

Actions:

- Exclusive Dine In offers
- 4 course meal at ₹99/-
- Unlimited Pizza Friday
- Buy 1 Get 1



Cautious store expansion (~1000/1200 sqft. stores)

Actions:

- 3 restaurants added in CY26



Mass media advertising to drive consumer awareness & consideration

Actions:

- Double digit SSTG (incl. positive SSTG in Dine In & Take Away). This is driven by strong value offers backed by additional marketing investments



Core Composition Of Our Business: **Pizza Hut India**



	As of Mar 31, 2024 /For FY24	As of Mar 31, 2025 /For FY25	As of Mar 31, 2026 /For FY26	As of September 30, 2026 /For 6M FY27
 Total Restaurant Count	319	334	341	342
 Average Daily Sales per Restaurant (INR'000s)	46	46	41	44
 Restaurant Related Revenue (in INR mm)	5,185	5,450	5,065	2,743 ^{5%▲} Y-O-Y
 Restaurant EBITDA (in %)	4.9%	2.4%	-3.3%	-3.2% ^{110 bps▼} Y-O-Y

Net restaurant additions of 1 in 6MFY27

Core Composition Of Our Business: **Sri Lanka Operations**



	As of Mar 31, 2024 /For FY24	As of Mar 31, 2025 /For FY25	As of Mar 31, 2026 /For FY26	As of September 30, 2026 /For 6M FY27
 Total Restaurant Count	124	127	136	138
 Average Daily Sales per Restaurant (INR'000s)	79	95	108	111
 Restaurant Related Revenue (in INR mn)	3,397	4,228	5,008	2,716 12% (INR)▲ 11% (LKR)▲ Y-O-Y
 Restaurant EBITDA (in %)	13.7%	15.4%	14.9%	12.3% 180 bps Y-O-Y▼

Net restaurant additions of 2 in 6MFY27



KFC



PIZZA HUT



Avg Size of Restaurant
(in Sq. ft.)

As of 31-Mar-19

2,736

Current

~ 1,500

▼ Reduction in Avg
Restaurant size ~45%

As of 31-Mar-19

2,427

Current

~ 1,200

▼ Reduction in Avg
Restaurant size ~45%



Average Daily Sales per
Restaurant (in ₹'000)

FY19

125

FY24

125

FY26

110

FY19

61

FY24

46

FY26

41



Restaurant
EBITDA %

FY19

12.7%

FY24

19.4%

FY26

16.3%

FY19

7.5%

FY24

4.9%

FY26

-3.3%

In Pizza Hut **1,000 Sq.ft. restaurants** rolled out for densification. We expect this will be around **10-15% of our new restaurants** going forward

Management Team



Right People In Key Seats

Management Team With Diverse Experience



Vikrant Vohra
CEO – KFC



Saurabh Girdhar
COO – Pizza Hut



Vijay Jain
Executive
Director, CFO



Nandita Bapat
Chief Development
Officer



Priya Adishesan
Chief People
Officer



Ashu Khanna
Head Supply
Chain



Niraj Patil
Head Legal and
Liaison



**Punit
Jhunjunwala**
Deputy CFO

Our Directors



Sunil Chandiramani
Chairman and
Independent Director

Sanjay Purohit
Whole Time Director
and Group CEO

Sumeet Narang
Non-Executive
Nominee Director

Vijay Jain
Executive Director,
CFO

Deepa Wadhwa
Independent
Director

Vikram Agarwal
Non-Executive
Nominee Director

Annu Aggarwal
Independent
Director

Kabir Thakur
Non-Executive
Nominee Director

Kushal Agarwal
Non-Executive
Nominee Director

INTERNAL AUDIT
Protiviti

STATUTORY AUDIT
Deloitte

ESG
Assisted by PWC

Source: Company data

Shareholding Pattern



Shareholding Pattern (As on 30 th Sept 2026)	% Holding
Promoters & Promoter Group	26.1
Foreign Portfolio Investors / Non-Resident Indians	24.2
Domestic – Mutual Funds Insurance Companies	42.5
AIF, Resident Individuals & Others	7.2
Total	100.0



SapphireFoods

Thank You

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