

Date: 22nd October 2026

To,

National Stock Exchange of India Limited Exchange Plaza, Block G, C/1, Bandra Kurla Complex, Bandra (E), Mumbai – 400051 Symbol: SAPPHIRE	BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400001 Scrip Code: 543397
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Dear Sir/Madam,

Subject: Press (Investor) Release and Earnings Presentation

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the Press (Investor) Release and Earnings Presentation for the quarter and half year ended 30th September 2026.

The said documents are also being made available on the Company's website <https://www.sapphirefoods.in/investors-relation/financials>.

Request you to kindly take the same on record.

Thanking you,

For Sapphire Foods India Limited

SACHIN
TUKARAM
DUDAM
Date: 2026.10.22
13:12:51 +05'30'



Sachin Dudam

Company Secretary and Compliance Officer

Encl.: As above



Sapphire Foods has delivered the best quarter of revenue growth (20%) and Adj. EBITDA growth (39%) in last 16 quarters. Sapphire KFC SSSG at 14% and Sapphire Pizza Hut India SSSG at 5%

12 Stores	₹Mn 8,853	7.1%	14.5%
New Stores	Revenue	Adj: EBITDA%	EBITDA%
			
1086 Total Stores	↑ 20% YoY%	↑ 39% YoY%	↑ 21% YoY%

Q2 FY27

- Sapphire Foods has delivered the best quarter of revenue growth (20%) and adjusted EBITDA growth (39%) since Covid period (i.e. last 16 quarters).
- Q2FY27 Revenue was ₹8853 Mn up by 20% YoY
- We added 15 KFC restaurants, 1 Pizza Hut in Sri Lanka. Sapphire Foods total restaurant count was 1086 as on 30th Sep 2026.
- Consol Rest. EBITDA up by 21% YoY, and margin was at 11.5% (↑20 bps)
- Consol Adj. EBITDA was ₹ 624 Mn, up by 39% YoY and Consol Adj. EBITDA Margin of 7.1% (↑ 100 bps). Consol EBITDA (₹ 1286 Mn, 14.5%) grew by 21% YoY (↑20 bps)
- Consol Adj. PBT (₹ 120 Mn, 1.4%) | Consol PBT - ₹6 Mn, -0.1% (↑ 210 bps).

- Sapphire KFC delivered highest revenue growth of 26% in last 16 quarters. SSSG came in at 14% (close to double digit factoring the timing shift of Navratri to Q3 instead of Q2 in last year). Rest. EBITDA margin came in at 14.5% (↑ 70 bps YoY) despite raw material & energy cost inflation and higher marketing investments. Dine-In & Take Away SSSG was higher than the delivery SSSG backed by double digit transaction growth. This is the result of our 2 pronged consumer recruitment strategy of disruptive Every Day Value of ₹99 Chicken Krisper Burger Meal (further modified as ₹149/- Thalaiva Meal for TN market) and Abundant Value on select days (BOGO on Chicken Buckets) backed by marketing investments.
- Sapphire Pizza Hut delivered revenue growth of 7% with highest SSSG (+5%) in last 7 quarters, with double digit SSTG (incl. positive SSTG in Dine In & Take Away). This is driven by strong value offers like ₹99/- 4-course meal and Buy 1 Get 1. Rest. EBITDA was negative at 2.8% (↓ 100 bps YoY) impacted significantly by higher energy costs.
- Sri Lanka business revenue grew by 9% in LKR with SSSG of 5% in LKR. Rest. EBITDA remained sequentially steady at 12.5% (↓ 290 bps YoY) despite impact of very high inflation on wages and energy.

About Sapphire Foods:

Sapphire Foods started operations in September 2015, by the acquisition of about 270 KFC and Pizza Hut Stores in India and Sri Lanka, by a group of leading Private Equity firms and is managed by a team of professionals.

Sapphire Foods is a leading YUM franchisee operator in the Indian subcontinent with presence in India and Sri Lanka. We are the largest international QSR chain in Sri Lanka in terms of revenue and number of restaurants operated as of March 31, 2021. (Source: *Technopak Report*). As of September 30, 2026, we own and operate 606 KFC and 342 Pizza Hut restaurants in India, 127 Pizza Hut and 11 Taco Bell restaurants in Sri Lanka.

We aspire to be India's best restaurant operator by serving customers great food with great experience at great value. We operate our restaurants in high traffic and high visibility locations in key metropolitan areas and cities across India and develop new restaurants in new trade areas in existing and new cities as part of our brand and food category expansion.

Contact Details

Company	Investor Relations: Vogabe Advisors
Name: Mr. Kaushik Vankadkar	Name: Ms. Himani Singla, Vogabe Advisors
Email: kaushik.Vankadkar@sapphirefoods.in	Email: sapphirefoods@vogabe.com
CIN: L55204HR2009PLC145722	Tel : + 91 9569926021
www.sapphirefoods.in	www.vogabe.com

Safe Harbor Statement

Any forward-looking statements about expected future events, financial and operating results of the Company are based on certain assumptions which the Company does not guarantee the fulfilment of. These statements are subject to risks and uncertainties. Actual results might differ substantially or materially from those expressed or implied. Important developments that could affect the Company's operations include a downturn in the industry, global or domestic or both, significant changes in political and economic environment in India or key markets abroad, tax laws, litigation, labour relations, exchange rate fluctuations, technological changes, investment and business income, cash flow projections, interest, and other costs. The Company does not undertake any obligation to update forward-looking statements to reflect events or circumstances after the date thereof.



SapphireFoods

Q2 FY27 Business Performance

October'2026



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Certain matters discussed in this Presentation may contain statements regarding the Company’s market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company’s ability to successfully implement its strategy, the Company’s future levels of growth and expansion, technological implementation, changes and advancements, changes in Restaurant Sales, income or cash flows, the Company’s market preferences and its exposure to market risks, as well as other risks. The Company’s actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third party statements and projections.



Table Of Contents



1	Financial Overview	Page 04-16
2	Brand Performance	
	KFC India	Page 17
	Pizza Hut India	Page 29
	Sri Lanka Business	Page 38



Financial Overview



Key Highlights Q2 FY27



Q2 FY27

- Sapphire Foods has delivered the best quarter of revenue growth (20%) and adjusted EBITDA growth (39%) since Covid period (i.e. last 16 quarters).
- Q2FY27 Revenue was ₹8853 Mn up by 20% YoY
- We added 15 KFC restaurants, 1 Pizza Hut in Sri Lanka. Sapphire Foods total restaurant count was 1086 as on 30th Sep 2026.
- Consol Rest. EBITDA up by 21% YoY, and margin was at 11.5% (↑20 bps)
- Consol Adj. EBITDA was ₹ 624 Mn, up by 39% YoY and Consol Adj. EBITDA Margin of 7.1% (↑ 100 bps). Consol EBITDA (₹ 1286 Mn, 14.5%) grew by 21% YoY (↑20 bps)
- Consol Adj. PBT (₹ 120 Mn, 1.4%) | Consol PBT - ₹6 Mn, -0.1% (↑ 210 bps).
- Sapphire KFC delivered highest revenue growth of 26% in last 16 quarters. SSSG came in at 14% (close to double digit factoring the timing shift of Navratri to Q3 instead of Q2 in last year). Rest. EBITDA margin came in at 14.5% (↑ 70 bps YoY) despite raw material & energy cost inflation and higher marketing investments. Dine-In & Take Away SSSG was higher than the delivery SSSG backed by double digit transaction growth. This is the result of our 2 pronged consumer recruitment strategy of disruptive Every Day Value of ₹99 Chicken Krisper Burger Meal (further modified as ₹149/- Thalaiva Meal for TN market) and Abundant Value on select days (BOGO on Chicken Buckets) backed by marketing investments.
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- Sri Lanka business revenue grew by 9% in LKR with SSSG of 5% in LKR. Rest. EBITDA remained sequentially steady at 12.5% (↓ 290 bps YoY) despite impact of very high inflation on wages and energy.

Summary Consolidated Financials Q2 FY27 & 6M FY27



Particulars	Q2 FY27	Q2 FY26	▲/▼ YoY	6M FY27	6M FY26	▲/▼ YoY	FY26
Restaurant Sales Mn	8,853	7,401	▲ 20%	17,736	15,149	▲ 17%	31,159
Adj. EBITDA ₹ Mn [#]	624	450	▲ 39%	1,373	998	▲ 38%	2,382
%	7.1%	6.1%	▲ 100 bps	7.7%	6.6%	▲ 110 bps	7.6%
EBITDA Mn	1,286	1,062	▲ 21%	2,692	2,196	▲ 23%	4,804
%	14.5%	14.3%	▲ 20 bps	15.2%	14.5%	▲ 70 bps	15.4%
Adj. PBT Mn [#] before exceptional items [*]	120	-43	NA	393	40	▲ 883%	361
%	1.4%	-0.6%	▲ 200 bps	2.2%	0.3%	▲ 190 bps	1.2%
PBT Mn before exceptional items [*]	-6	-166	NA	156	-184	NA	-133
%	-0.1%	-2.2%	▲ 210 bps	0.9%	-1.2%	▲ 210 bps	-0.4%
Restaurant Additions(Net)	12	23		34	34		89

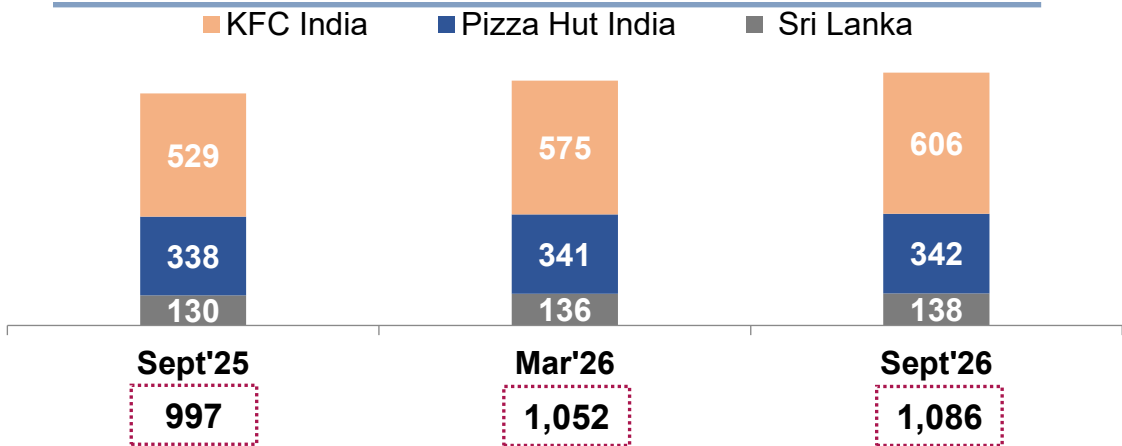
[#]Adj. EBITDA and Adj. PBT is before Ind-AS 116 adjustments

^{*}Adj. PBT & PBT of Q2 FY27, 6M FY27 and FY 26 are before the exceptional items of ₹13 Mn, ₹13 Mn and ₹240 Mn respectively

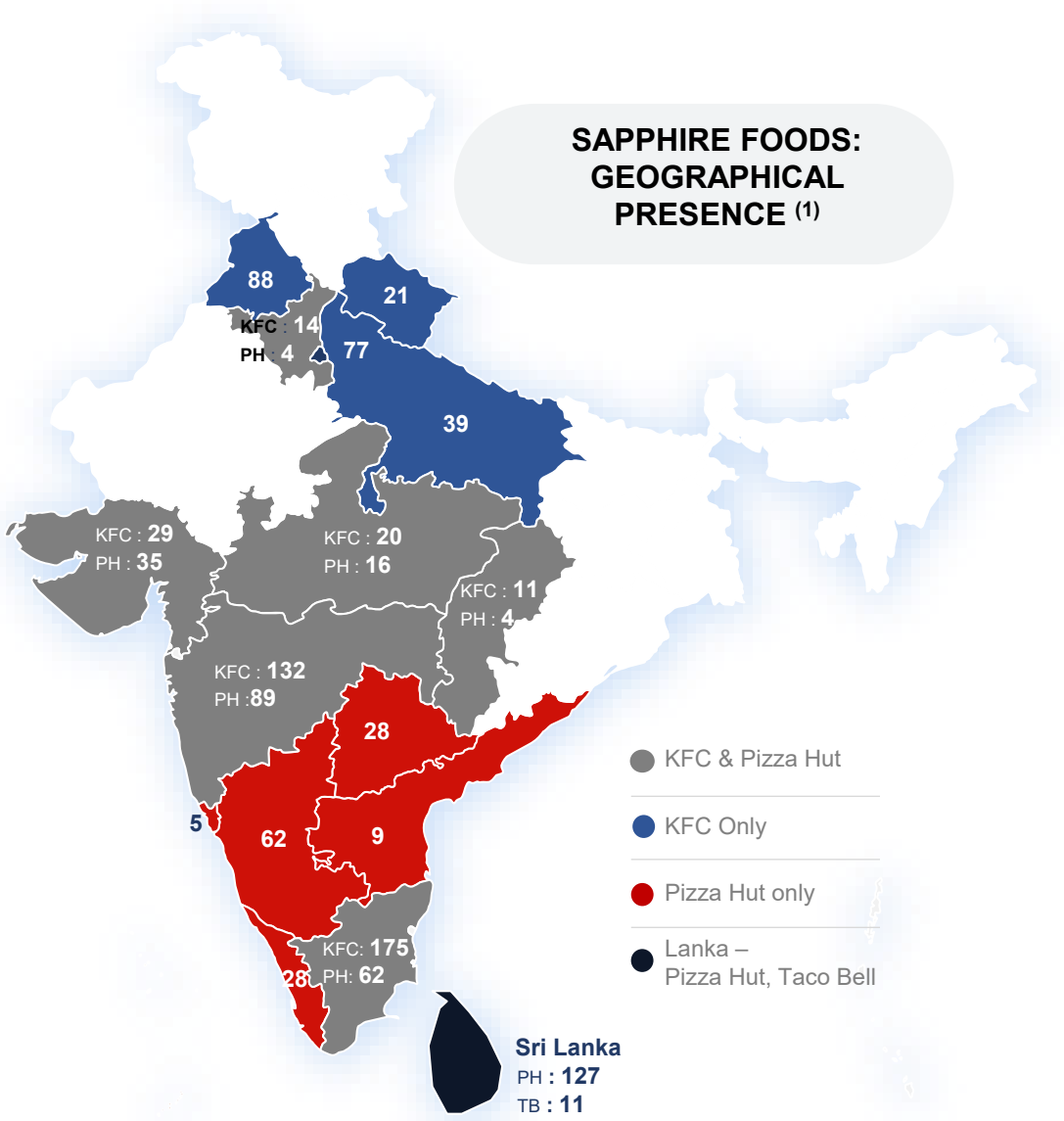
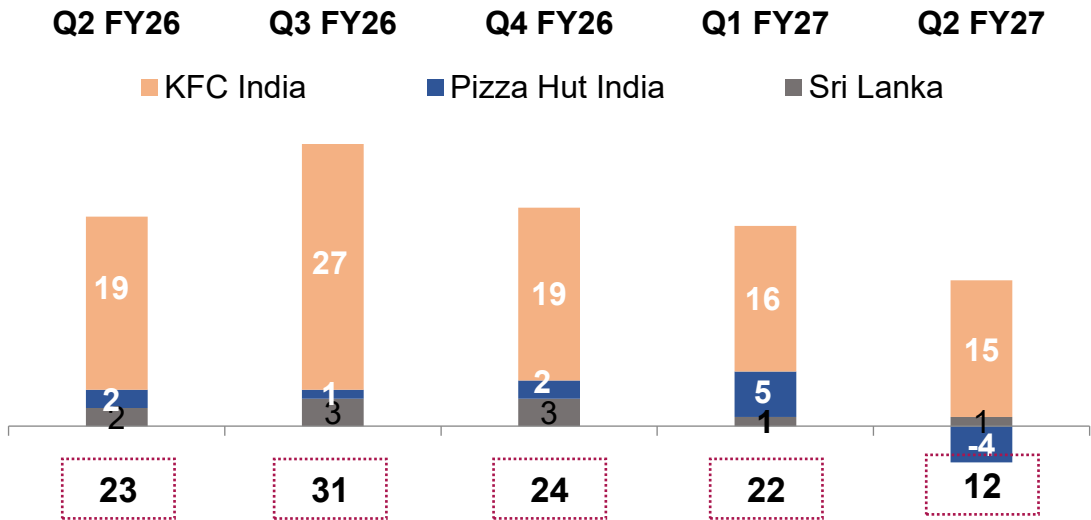
Journey Of Sapphire Foods Built A Platform Of 1,086 Outlets (1)



RESTAURANT COUNT



RESTAURANT ADDITION

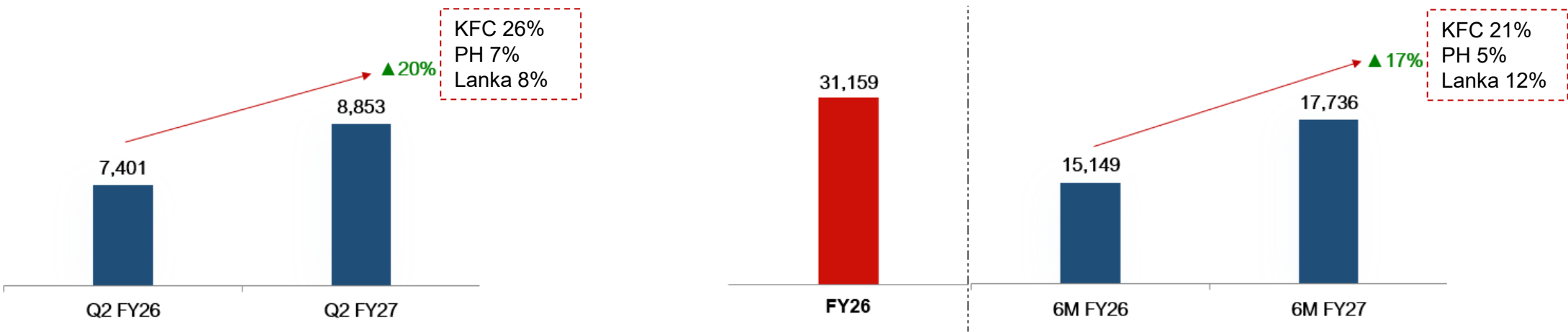


(1) As on 30th September 26

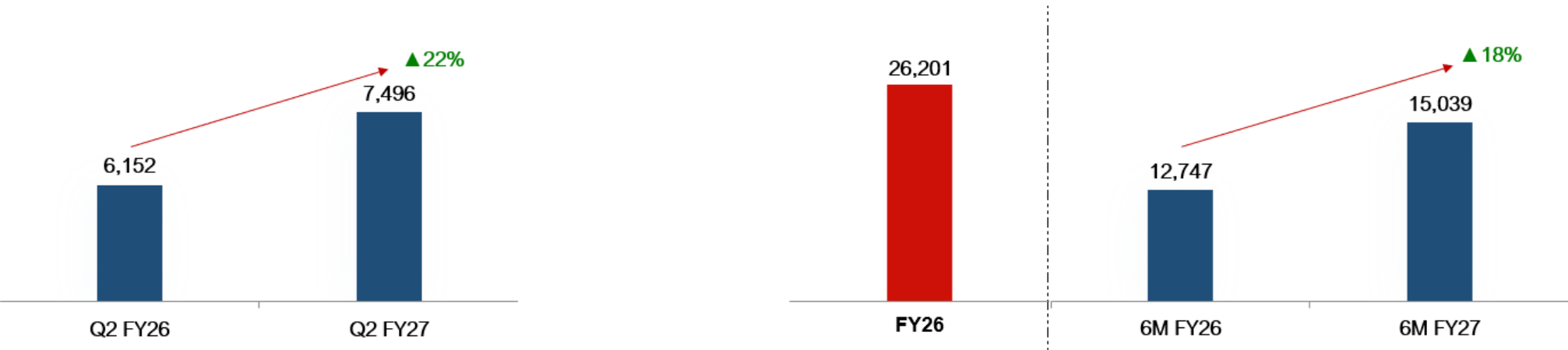
Financial Highlights Q2 FY27



CONSOLIDATED RESTAURANT SALES (₹ MN)



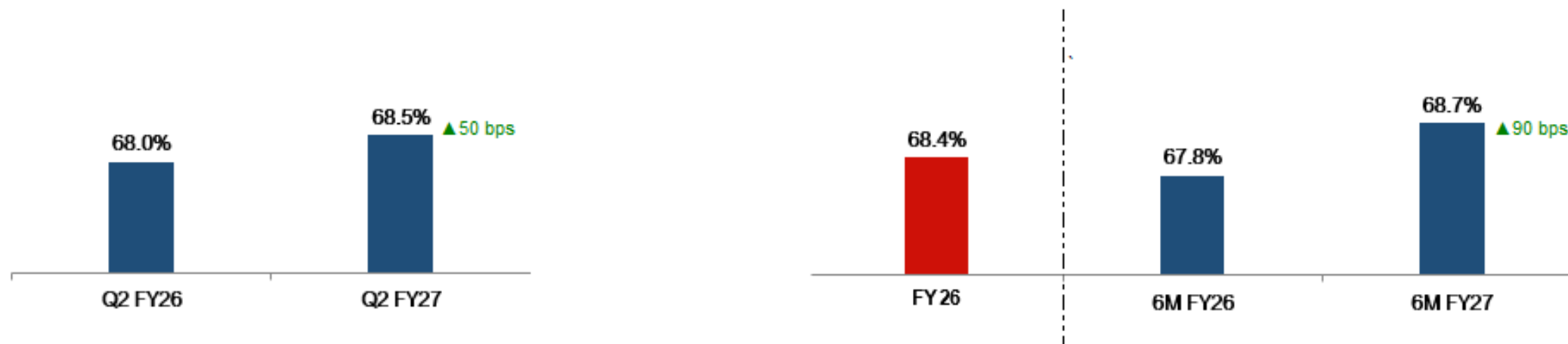
INDIA RESTAURANT SALES (₹ MN)



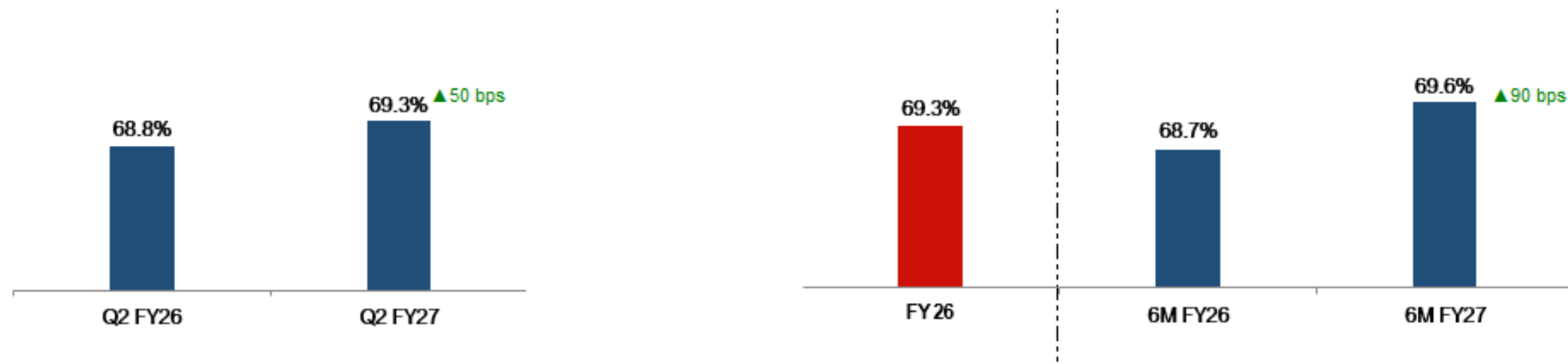
Financial Highlights Q2 FY27



CONSOLIDATED GROSS MARGIN (%)



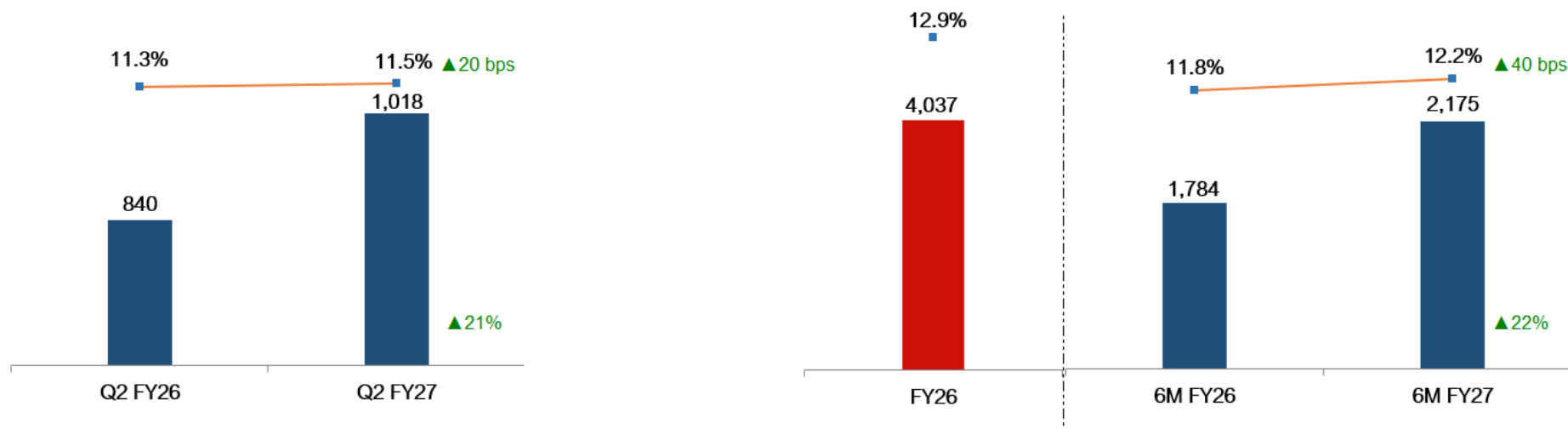
INDIA GROSS MARGIN (%)



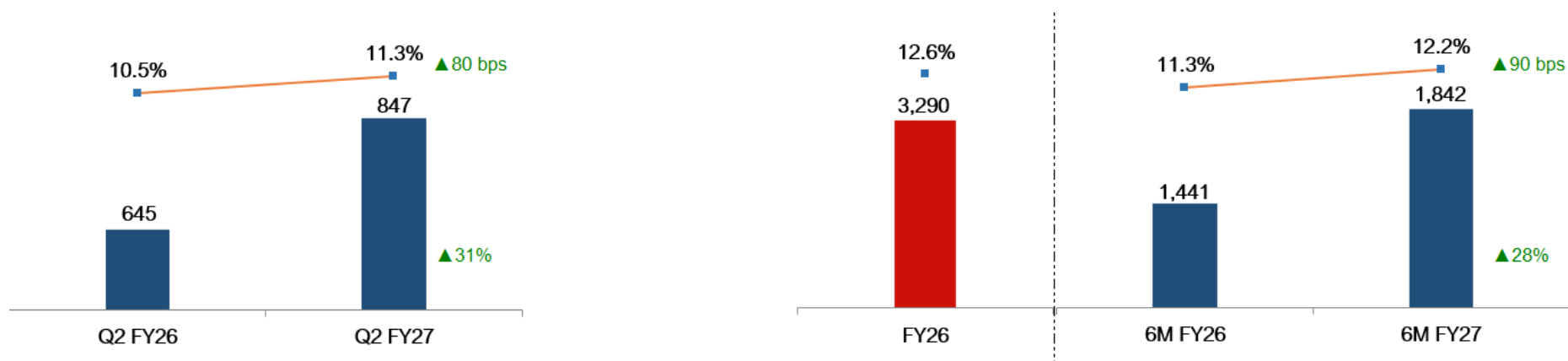
Financial Highlights Q2 FY27



CONSOLIDATED RESTAURANT EBITDA (₹ MN / %)



INDIA RESTAURANT EBITDA (₹ MN / %)

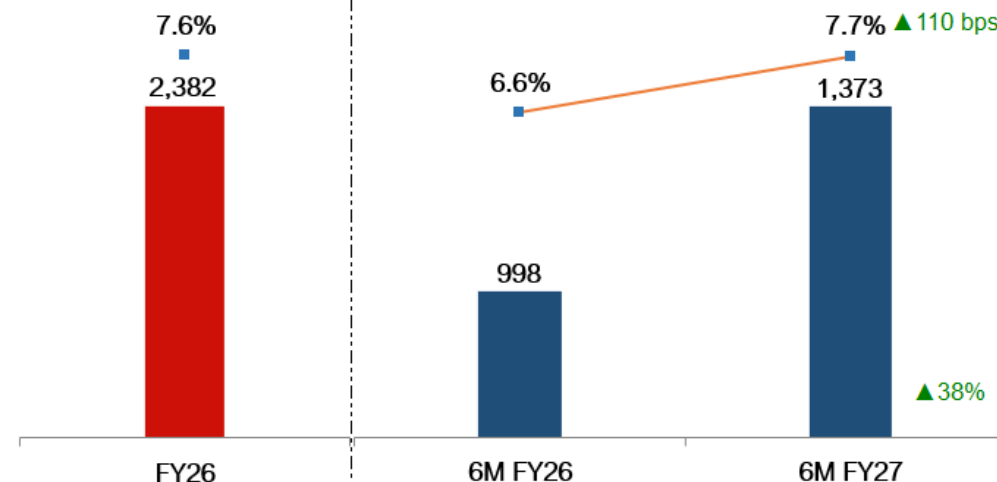
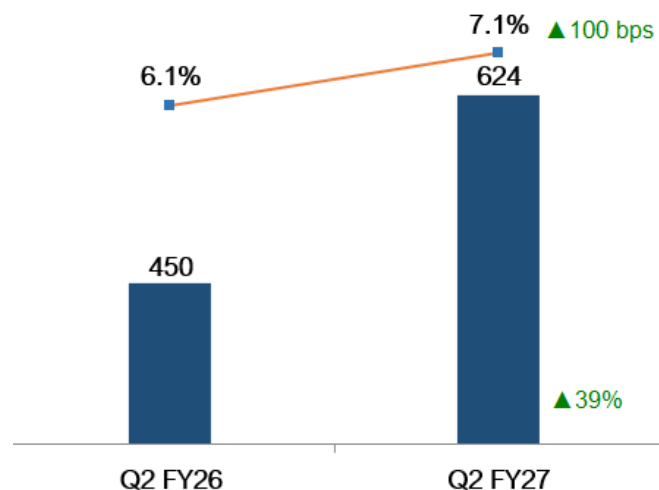


Restaurant EBITDA is before Ind-AS 116 adjustments

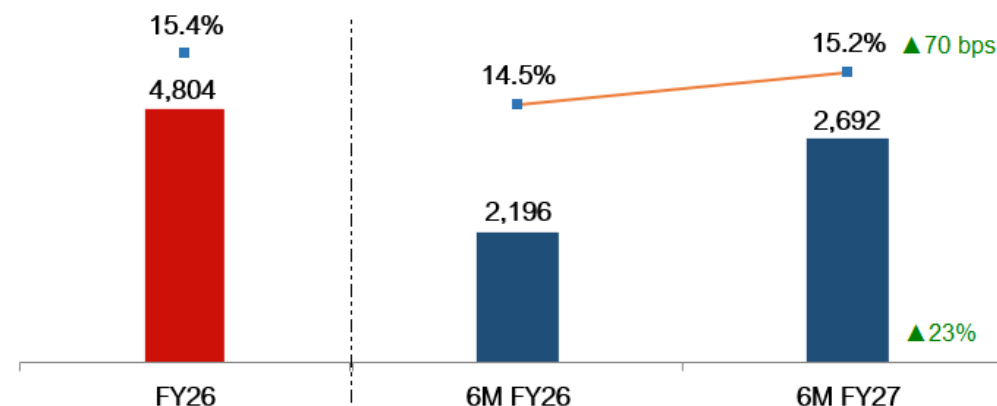
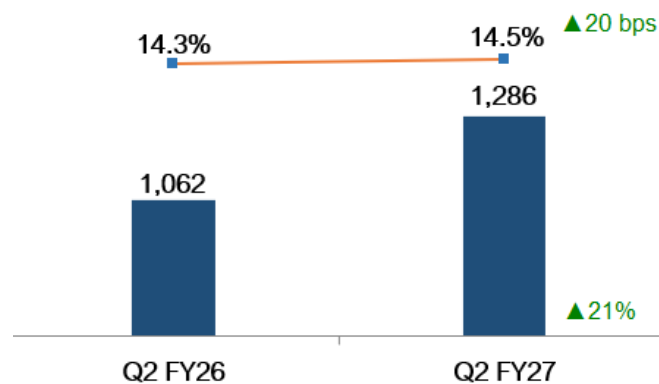
Financial Highlights Q2 FY27



Adj. EBITDA (₹ MN / %) #



EBITDA (₹ MN / %)

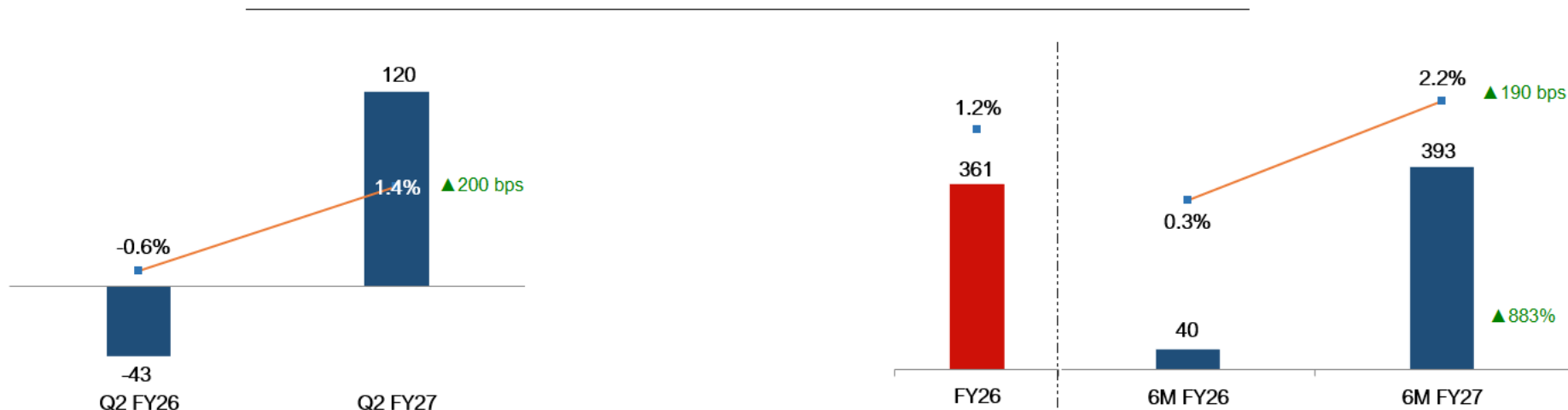


Adj. EBITDA is before Ind-AS 116 adjustments

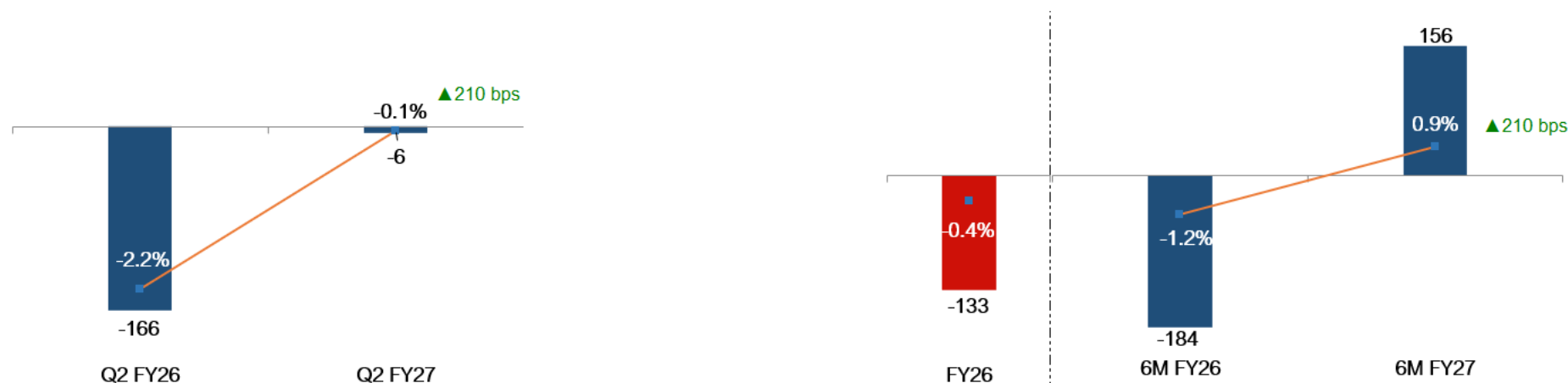
Financial Highlights Q2 FY27



Adj. PROFIT BEFORE TAX BEFORE EXCEPTIONAL ITEMS (₹ MN / %) #



PROFIT BEFORE TAX BEFORE EXCEPTIONAL ITEMS (₹ MN / %) #



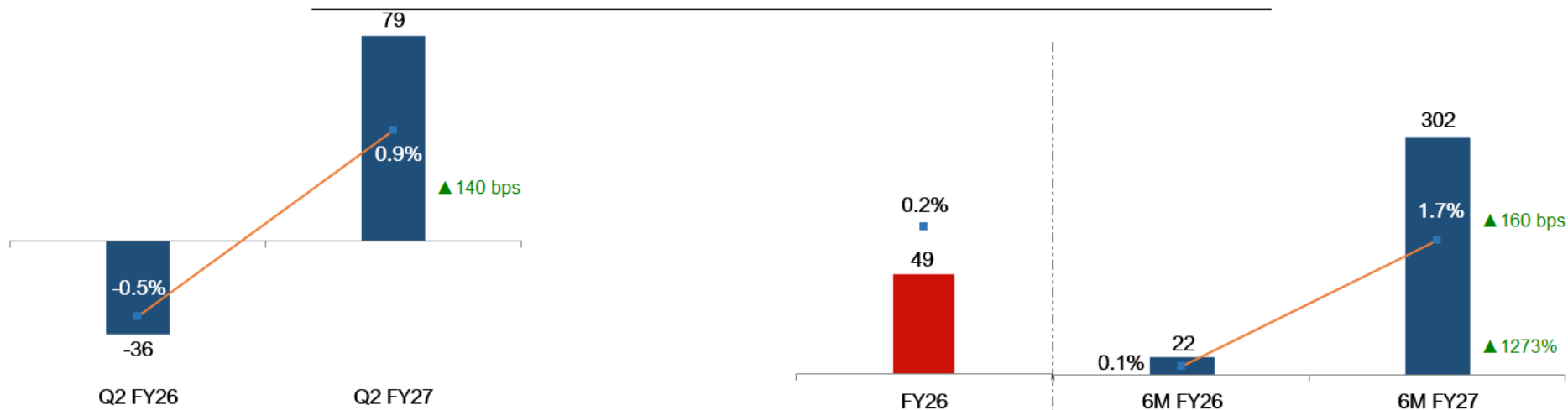
#Adj. EBITDA and Adj. PBT is before Ind-AS 116 adjustments

*Adj. PBT & PBT of Q2 FY27, 6M FY27 and FY 26 are before the exceptional items of ₹13 Mn, ₹13 Mn and ₹240 Mn respectively

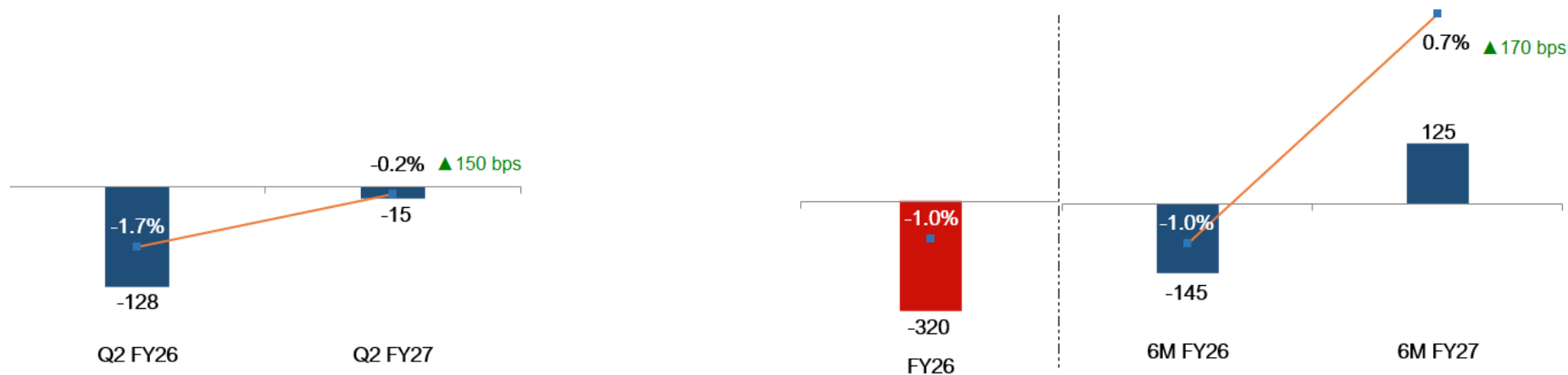
Financial Highlights Q2 FY27



Adj. PROFIT AFTER TAX AFTER EXCEPTIONAL ITEMS (₹ MN / %) #



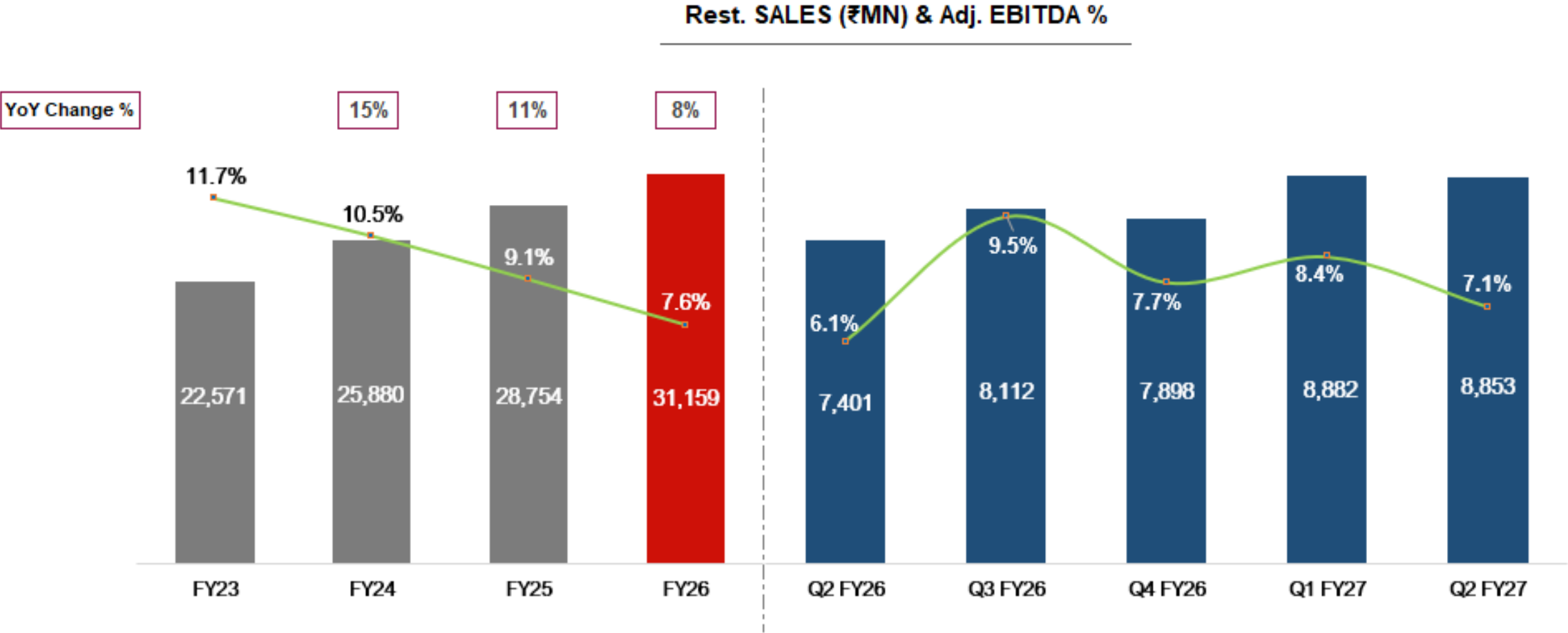
PROFIT AFTER TAX AFTER EXCEPTIONAL ITEMS (₹ MN / %) #



Adj. PAT is before Ind-AS 116 adjustments

*Adj. PBT & PBT of Q2 FY27, 6M FY27 and FY 26 are before the exceptional items of ₹13 Mn, ₹13 Mn and ₹240 Mn respectively

Financial Highlights: Consol Restaurant Sales & Adj. EBITDA trend



Note Adj. EBITDA is before Ind-AS 116 adjustments

Financial Highlights: Consolidated Balance Sheet

Particulars (In ₹ mn)	As on 30.9.26	As on 31.3.26
Total Assets	34,387.51	32,558.92
Fixed assets other than goodwill	12,907.30	12,745.10
Right of use assets	12,467.62	11,966.69
Goodwill	1,582.84	1,582.84
Inventories	1,206.12	1,123.00
Trade receivables	435.29	349.92
Cash, bank balances, Investment in MF's & FD	2,914.07	1,990.12
Other current and non-current asset	2,874.27	2,801.25
Total Liabilities	20,392.63	18,673.38
Lease Liabilities	14,809.85	14,115.23
Borrowings	358.83	56.07
Trade Payables	3,327.08	2,836.34
Other Non-current and Current Liabilities	1,896.87	1,665.74
Total Net Worth	13,994.88	13,885.54
Total Equity	13,994.88	13,885.54
Equity Share Capital	642.77	642.77
Other Equity	13,373.29	13,263.29
Non controlling interests	(21.18)	(20.52)

Financial Highlights: Consolidated Profit & Loss Statement



Particulars (In ₹ mn)	Q2 FY27	Q2 FY26	YoY %	6M FY27	6M FY26	YoY %	FY26
Restaurant Sales	8,853.38	7,400.97	20%	17,735.77	15,149.02	17%	31,159.02
Other operating income	26.89	23.4		54.10	43.63		94.15
COGS	2,818.47	2,393.7		5,599.04	4,927.13		9,951.38
Gross Profit	6,061.80	5,030.7	20%	12,190.83	10,265.52	19%	21,301.79
Gross Margin%	68.5%	68.0%		68.7%	67.8%		68.4%
Employee Expenses	1,162.03	1,057.5		2,315.48	2,080.79		4,279.29
Other Expenses	3,613.71	2,911.5		7,182.99	5,989.23		12,218.52
EBITDA	1,286.06	1,061.6	21%	2,692.36	2,195.50	23%	4,803.98
EBITDA Margin %	14.5%	14.3%		15.2%	14.5%		15.4%
Depreciation	1,013.33	972.45		1,986.95	1,891.97		3,921.48
Finance Cost	331.06	306.70		650.37	601.95		1,228.05
Other Income	52.54	51.73		100.84	114.20		212.54
PBT before exceptional items	-5.79	-165.78	NA	155.88	-184.22	NA	-133.01
PBT Margin %	0.1%	-2.2%		0.9%	-1.2%		
Exceptional items	13.27	-		13.27	-		239.59
PBT after exceptional items	(19.1)	(165.8)	NA	142.61	-184.22	NA	-372.60
Tax Expenses/(credit)	-3.93	-37.91		17.52	-38.97		-53.06
PAT	(15.1)	(127.9)	NA	125.09	-145.25	NA	-319.54
PAT Margin%	-0.2%	-1.7%	NA	0.7%	-1.0%	NA	-1.0%

Brand Wise Performance



KFC India Business Performance



KFC® CHICKEN KRISPER MEAL

NOW AT JUST

₹ 99* ~~₹ 237~~

These chicken and veg products contain added Monosodium Glutamate, not recommended for pregnant women or infants below 12 months. Contains refined wheat flour (maida) and proprietary spice blends. Product images are illustrative. Actual products may vary. *Prices exclusive of taxes. Differential pricing available in select markets/ restaurants. T&C apply. <https://online.kfc.co.in/terms-and-conditions>. Carbonated water contains caffeine. Pepsi is registered trademark.



KFC Brand Priorities



2-pronged approach to drive consumer recruitment

- Strong EDV ₹99/- Krisper Chicken Burger Meal / ₹149/- Thalaiva meal in TN market accompanied by higher marketing investments
- Disruptive Abundant Value on select days backed by localized advertising



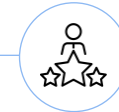
Craveable taste innovations to drive consumer frequency

- Double Chicken Dynamite
- Launch of “KFC Shaw^{ow}rma” innovation



Value

- ₹99/- Krisper Chicken Burger Meal in N/W & ₹149/- Thalaiva meal in TN market
- Hot & Crispy BOGO on select days across markets



Frictionless Consumer Experience

Digital Kiosks rolled across 80%+ estate

Own Delivery continues to deliver healthy growth



Improve Accessibility

Continue current pace of expansion (60-80 stores per year)



Operational Excellence

> 4.0 ratings across Swiggy, Zomato & Google



KFC Brand Priorities | Drive Penetration & Frequency | Value

A promotional advertisement for the KFC Chicken Krisper Meal. The image features a large, detailed view of the meal on the left: a large chicken burger with a sesame seed bun, topped with lettuce, tomato, and sauce, served with a side of golden fries in a KFC-branded paper container, and a tall glass of Pepsi. The background is a solid dark red. On the right side, the text 'KFC® CHICKEN KRISPER MEAL' is written in large, bold, white capital letters. Below this, a red banner contains the text 'NOW AT JUST' in white. Further down, the price '₹ 99*' is displayed in large white font, with the original price '₹ 237' crossed out in a smaller font. At the bottom left, there is small text: 'Offer valid on Mountain Dew also.' and a disclaimer: 'These veg and non-veg products contain added Monosodium Glutamate, not recommended for pregnant women or infants below 12 months. Contains added wheat. Rice (millet) and soyabean oil used. Products contain a preservative. Actual products may vary. *Excludes taxes and service charges. Offer valid in select outlets. Till 31st March 2023. For more details visit kfc.in/offer or call 1800-123-4567. © 2023 KFC. All rights reserved. KFC is a registered trademark of PepsiCo, Inc.'

KFC®
CHICKEN
KRISPER MEAL
NOW AT JUST
₹ 99* ~~₹ 237~~

Offer valid on Mountain Dew also.
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KFC Brand Priorities | Drive Penetration & Frequency | Value



Disruptive Value (Abundance) | Region specific offer of Buy One Get One Free on Buckets (Core) on select days

COLONEL'S B'DAY
BUCKETS BE DOUBLED

BUY 1 GET 1
BUCKET FREE*

OFFER VALID 11TH SEP

OFFER VALID ONLY IN PUNJAB & CHANDIGARH TRICITY

BUY 8 HOT & CRISPY + 4 DIPS & GET 8 HOT & CRISPY + 4 DIPS FREE*
BUY 6 HOT & CRISPY + 3 DIPS & GET 6 HOT & CRISPY + 3 DIPS FREE*
BUY 4 HOT & CRISPY + 2 DIPS & GET 4 HOT & CRISPY + 2 DIPS FREE*

*These chicken products contain added monosodium glutamate not recommended for infants below 12 months and pregnant women. Contains wheat, wheat flour, linseed and proprietary spice blends. Product images are illustrative. Actual products may vary. *Price inclusive of taxes. Differential pricing available in select KFC markets/restaurants. Excludes all other items only. **This applies. *This applies to all restaurants and conditions.

KFC Brand Priorities | Craveable Taste & Value



KFC®
THALAIVA CHICKEN MEAL
NOW AT JUST
₹149 ~~₹277~~



SAVE 46%

1 HOT & CRISPY • 1 KRISPER BURGER • 1 REG PEPSI

KFC®
CHICKEN KRISPER MEAL
NOW AT JUST
₹99 ~~₹237~~



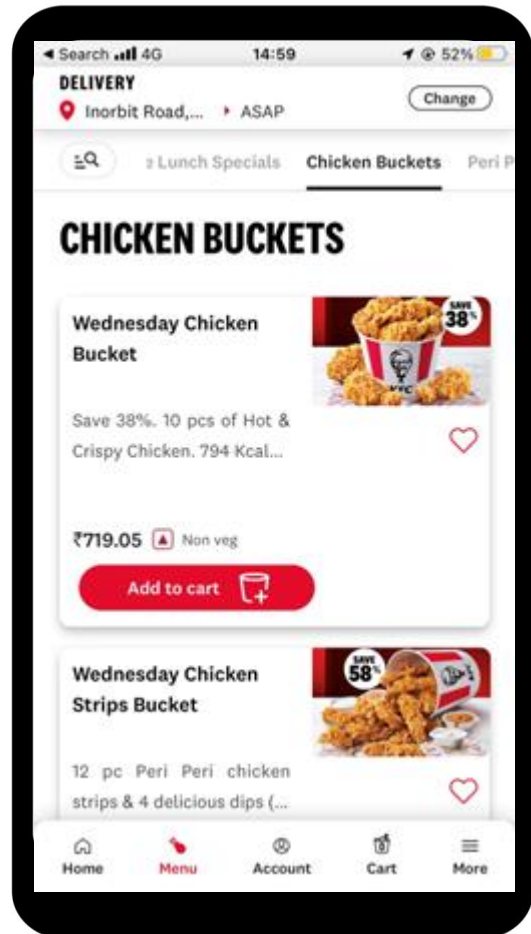
ALSO AVAILABLE IN VEG.

KFC®
NEW DOUBLE CHICKEN DYNAMITE



CHICKEN - NOODLE - CHICKEN

KFC Brand Priorities | Digitization



Total App
downloads
75 Mn+

Monthly Active
Users
2.4 Mn



Digital **KIOSKs**
implemented at 80%+ of restaurants

KFC Brand Priorities | New Restaurants



WSA-96 EXPRESSWAY, DEHRADUN



THIRUNELVELI, TN



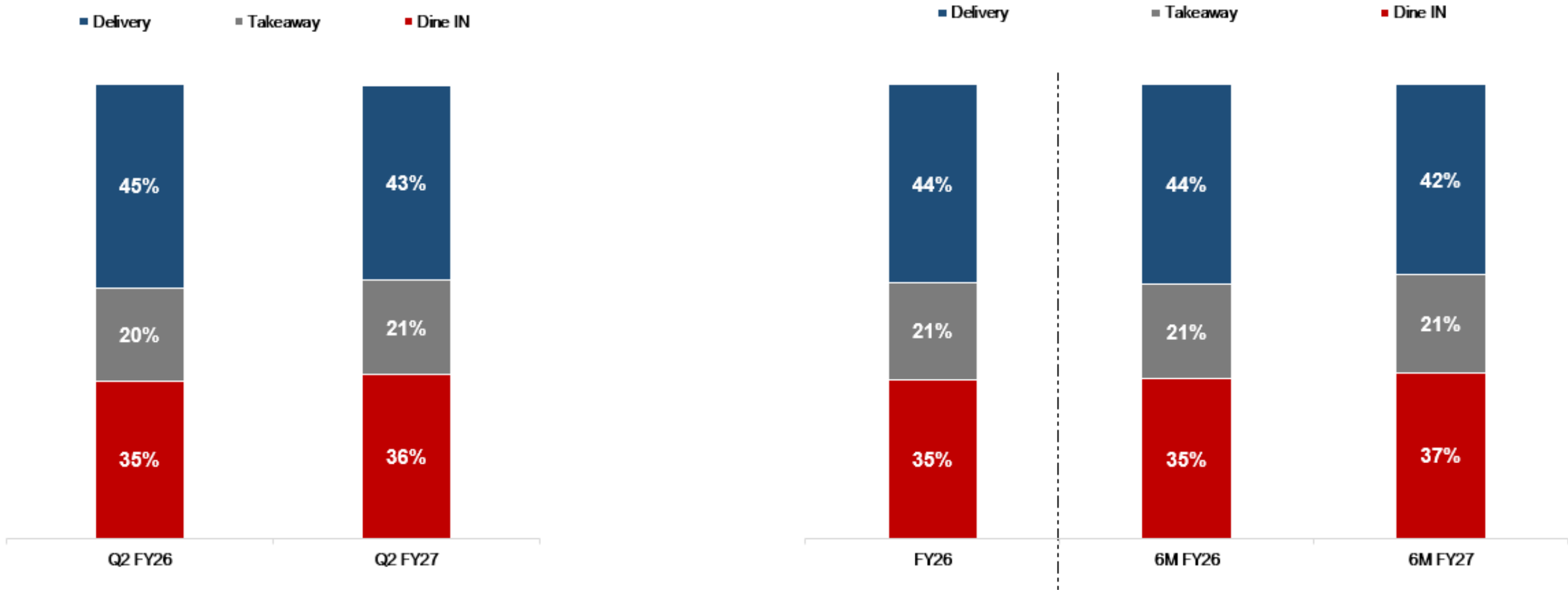
MORGAN-HIGHWAY, PUNJAB



SINGAPERUMALKOIL, TN



CHANNELWISE SALES MIX

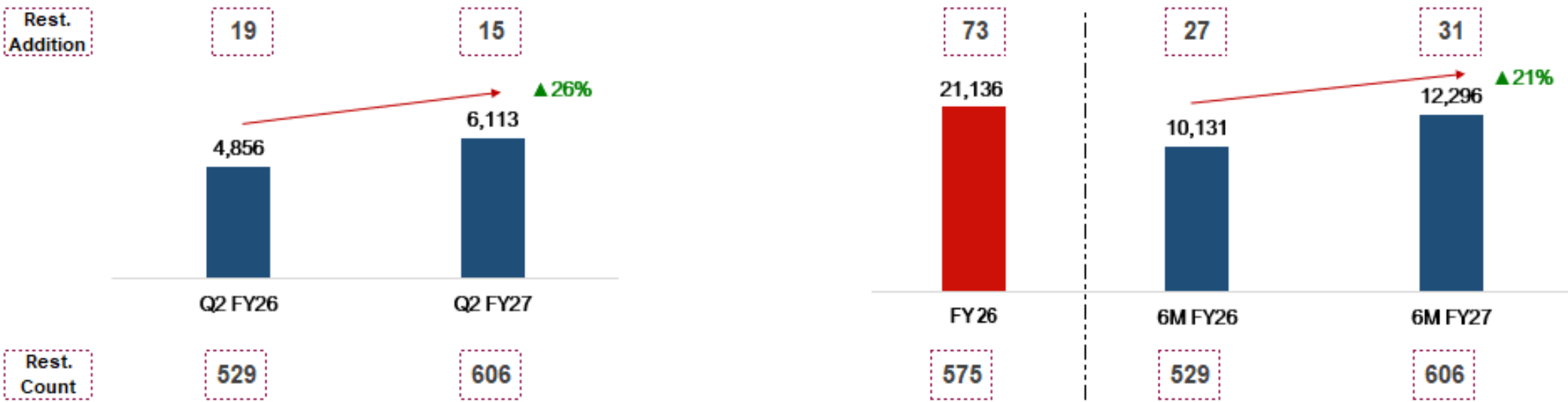




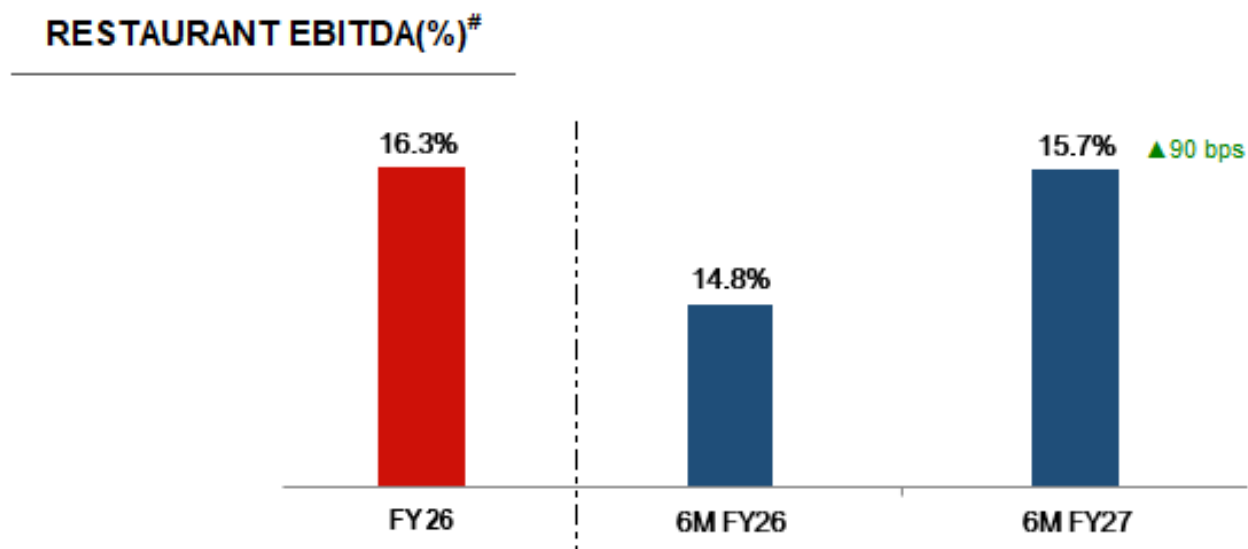
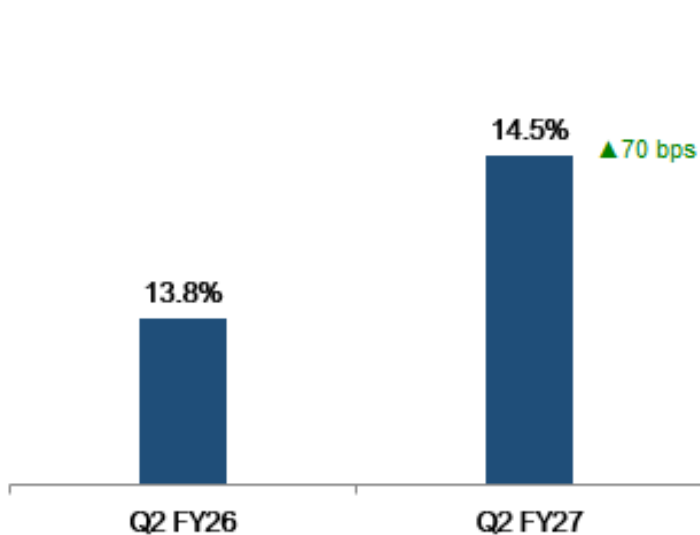
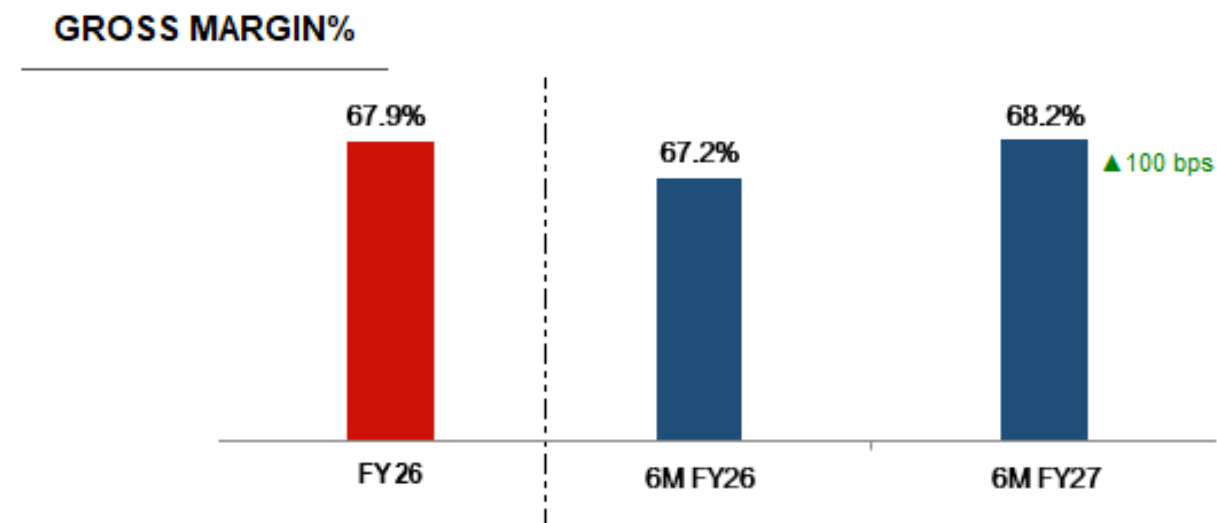
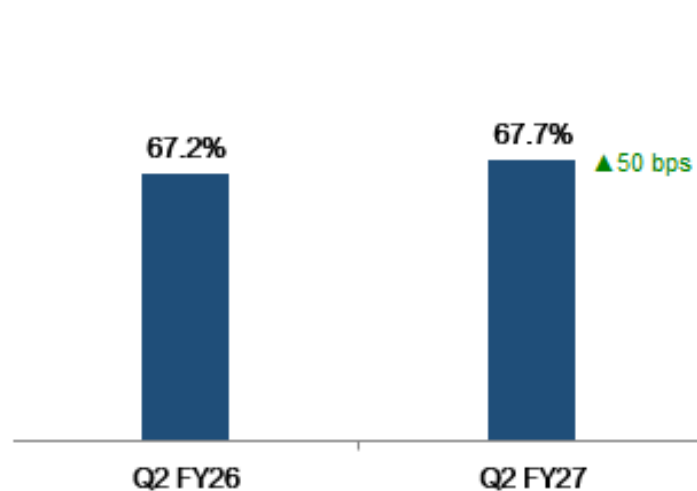
AVERAGE DAILY SALES (₹ '000)



RESTAURANT SALES (₹MN)



KFC India Q2 FY27

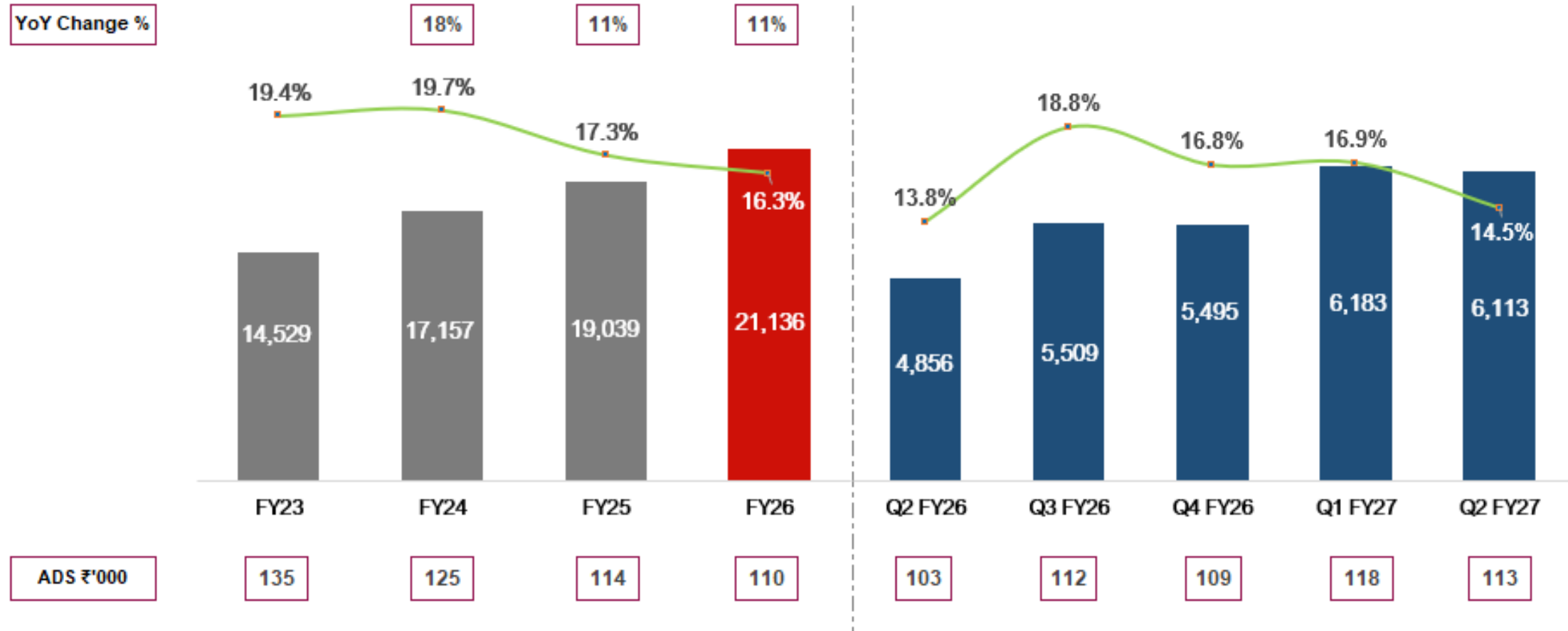


Restaurant EBITDA is before Ind-AS 116 adjustments

KFC India Q2 FY27



Rest. SALES (₹MN) & Rest. EBITDA(%)[#]



[#] Restaurant EBITDA is before Ind-AS 116 adjustments

CREATE YOUR OWN

3-IN-1

TRIPLE SPICE PIZZA

Pizza Hut India
Business Performance



**MEXICAN MANGO
HABANERO**



**AMERICAN
NASHVILLE**



**KOREAN
RED CHILLI**



**JAPANESE
WASABI**

ADD TO YOUR MEAL



Wasabi Fries

Baked fries sprinkled with
Japanese wasabi

Hot Wings

Choose from: Mango Habanero |
Nashville | Korean | Wasabi



Pizza Hut Brand Priorities



Taste Superiority through Pizza & sides innovation

Actions:

- Extra Spicy range of Pizzas
- Baked Chicken Wings
- New line of Masala Beverages



Differentiated Dine-In Experience (like Casual Dine-In Restaurants)

Actions:

- Dine-In speed of service metrics continue to improve



Hot n Fresh Delivery Experience

Actions:

- Google, Swiggy & Zomato average ratings across the network ≥ 4.0



Competitive Value for money

Actions:

- Exclusive Dine In offers
- 4 course meal at ₹99/-
- Unlimited Pizza Friday
- Buy 1 Get 1



Cautious store expansion (~1000/1200 sqft. stores)

Actions:

- 3 restaurants added in CY26



Mass media advertising to drive consumer awareness & consideration

Actions:

- Double digit SSTG (incl. positive SSTG in Dine In & Take Away). This is driven by strong value offers backed by additional marketing investments



Pizza Hut Brand Priorities | New Products



CREATE YOUR OWN

3-IN-1

TRIPLE SPICE PIZZA

STARTING AT

₹249*

MEXICAN MANGO HABANERO

AMERICAN NASHVILLE

KOREAN RED CHILLI

*T&C Apply. Prices are applicable as per product selection by the consumer. Images shown are for illustration purpose only. Prices are exclusive of taxes and/or other handling charges. Pizza Hut reserves the right to accept or reject the order without signing any reason whatsoever at our sole discretion and/or consult, nor invite claims, from pizza@hut.co.in.

MEXICAN MANGO HABANERO

AMERICAN NASHVILLE

KOREAN RED CHILLI

JAPANESE WASABI

*T&C Apply. Prices are applicable as per product selection by the consumer. Images shown are for illustration purpose only. Prices are exclusive of taxes and/or other handling charges. Pizza Hut reserves the right to accept or reject the order without signing any reason whatsoever at our sole discretion and/or consult, nor invite claims, from pizza@hut.co.in.

Hot Wings

Choose from:
Mango Habanero |
Nashville | Korean |
Wasabi

(4pc | 6pc)
219 | 319

Hot Fries

Baked fries with bhut
jalokia chilli seasoning.

119

Wasabi Fries

Baked fries sprinkled with
japanese wasabi seasoning.

119

Double Dipper

Choose any 2 Dips :
Mango Habanero | Nashville | Korean | Wasabi

50

*T&C Apply. Prices are applicable as per product selection by the consumer. Images shown are for illustration purpose only. Prices are exclusive of taxes and/or other handling charges. Pizza Hut reserves the right to accept or reject the order without signing any reason whatsoever at our sole discretion and/or consult, nor invite claims, from pizza@hut.co.in.

Pizza Hut Brand Priorities | Value Promotions



4 COURSE MEAL
99*
@₹

VALID ONLY FOR DINE-IN.

*T&Cs Apply. Images shown are for illustration purposes only. Tax extra. Availability, meals and participation may vary by outlet.

This advertisement features a red background with a white silhouette of a Pizza Hut roof at the top. The text '4 COURSE MEAL' is in large white letters, with '99*' in large yellow letters below it. A small '@₹' is to the left of the '99'. The image shows a pizza, a glass of Pepsi, and breadsticks. At the bottom, it says 'VALID ONLY FOR DINE-IN.' and a small disclaimer.

1 PLUS 1
2 PERSONAL PIZZAS
STARTING AT
₹ 299*

*T&CS APPLY.

This advertisement has a dark background with a red diagonal stripe. The text '1 PLUS 1' is in large white letters, followed by '2 PERSONAL PIZZAS' and 'STARTING AT ₹ 299*'. The Pizza Hut logo is in the top right. The image shows two pizzas. At the bottom left, it says '*T&CS APPLY.'.

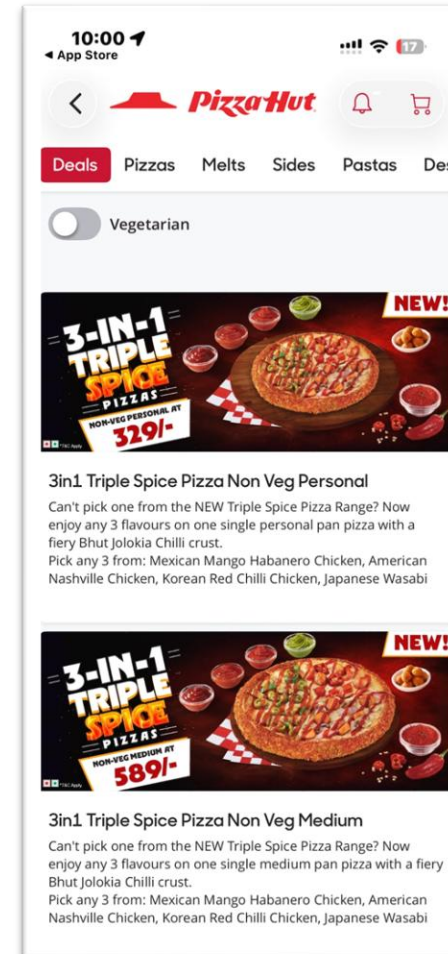
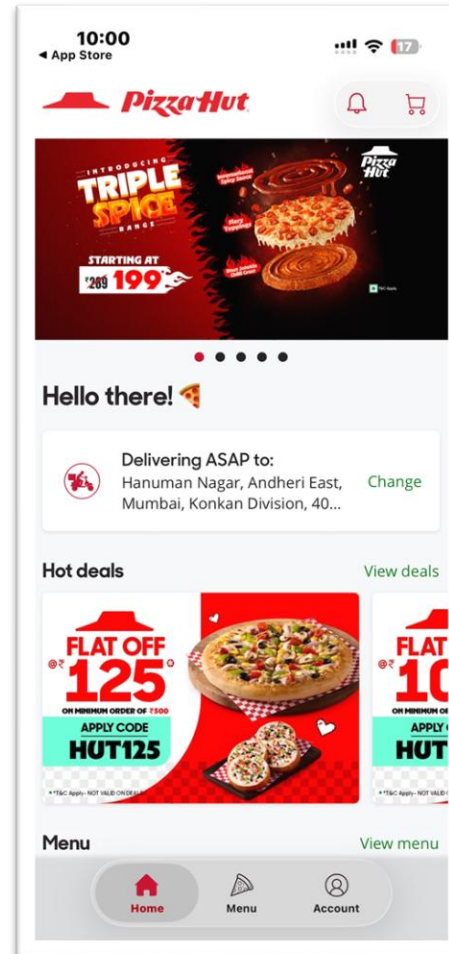
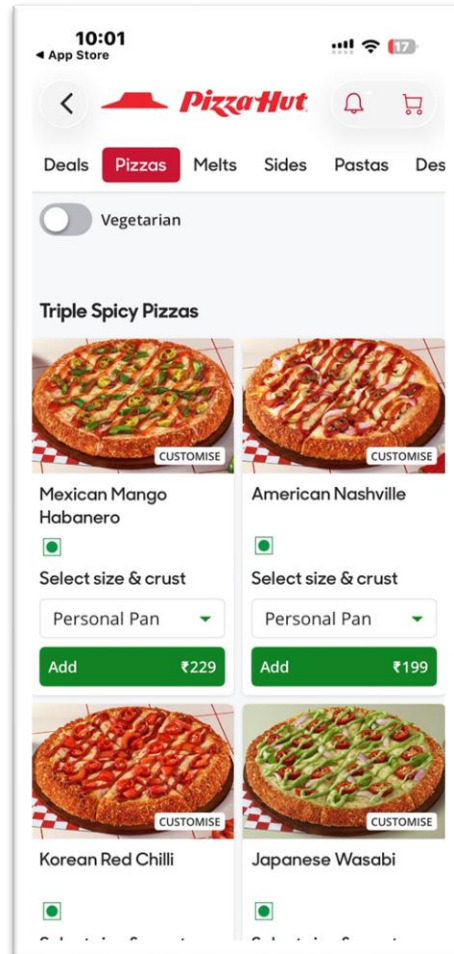
WEDNESDAY OFFER
BUY ONE GET ONE FREE*
LIMITED TIME OFFER

*T&Cs Apply. Offer valid only on weekdays at all Original Restaurants. Not valid on pizzas, breadsticks, and other items. Cannot be combined with other offers. Images are for illustration purposes only. Actual products may vary.

VALID ONLY ON
DINE IN & TAKE AWAY

This advertisement has a red background with a white silhouette of a Pizza Hut roof at the top. The text 'WEDNESDAY OFFER' is in a white banner, followed by 'BUY ONE GET ONE FREE*' in large white letters. A 'LIMITED TIME OFFER' badge is in the center. The image shows two pizzas. At the bottom, it says 'VALID ONLY ON DINE IN & TAKE AWAY' and a small disclaimer.

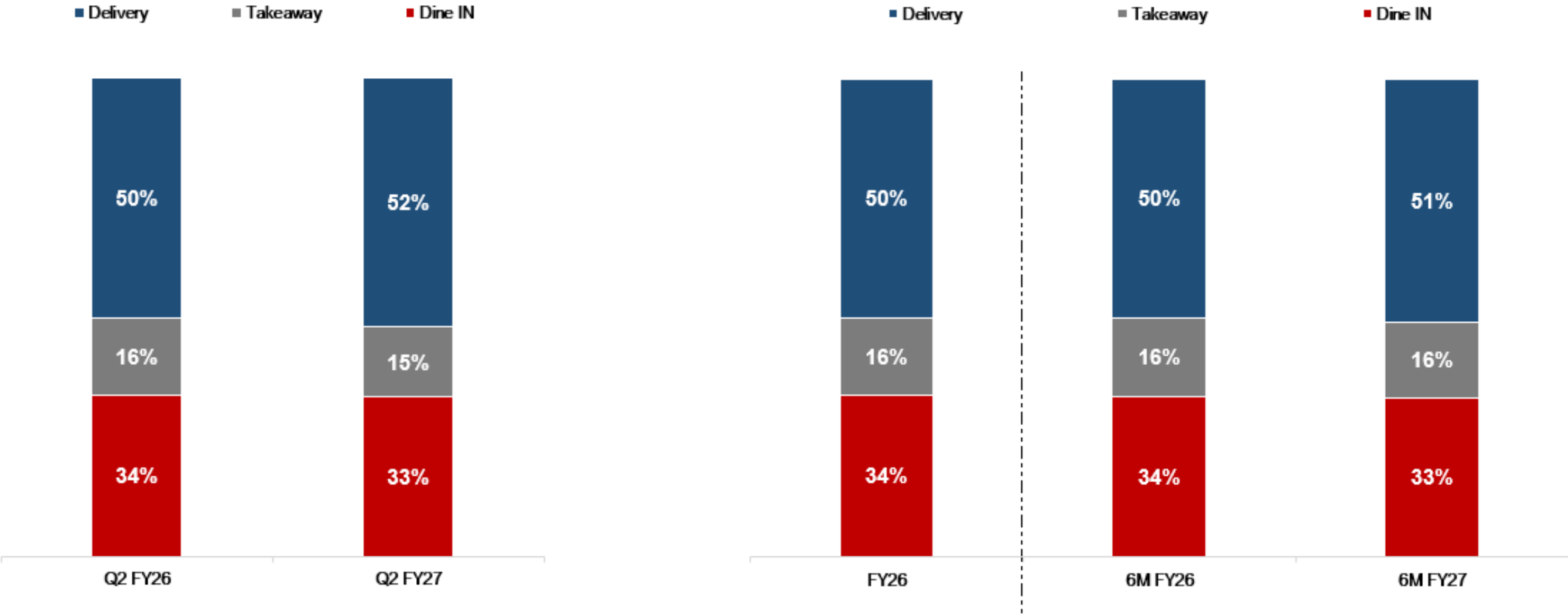
Pizza Hut Brand Priorities | Digitization



Total App Downloads – 29 Mn+
Monthly Active Users – 0.8 Mn+

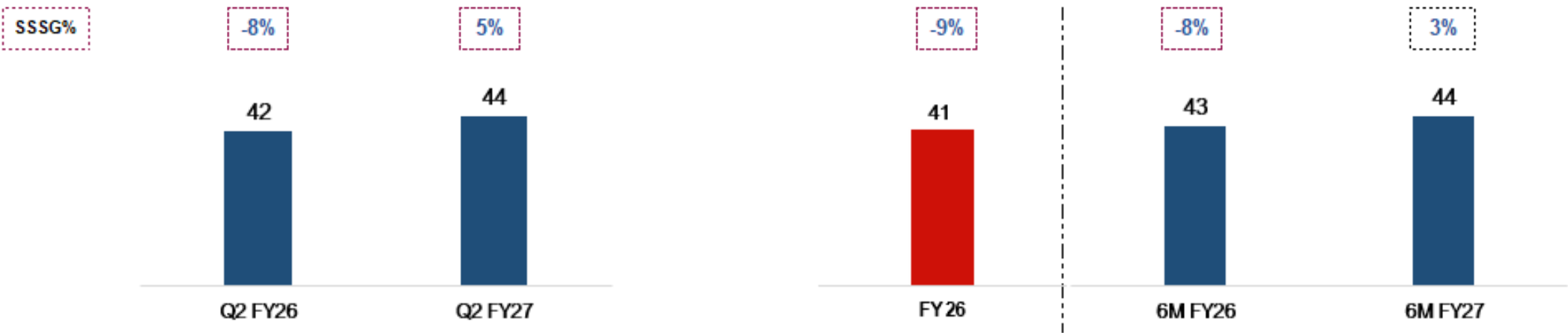


CHANNELWISE SALES MIX

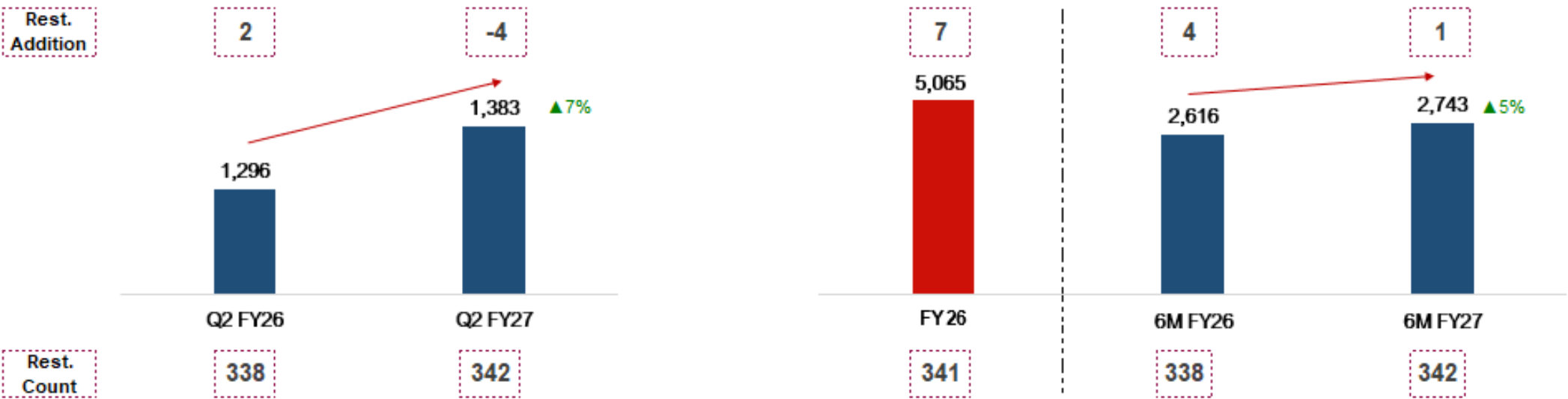




AVERAGE DAILY SALES (₹ '000)



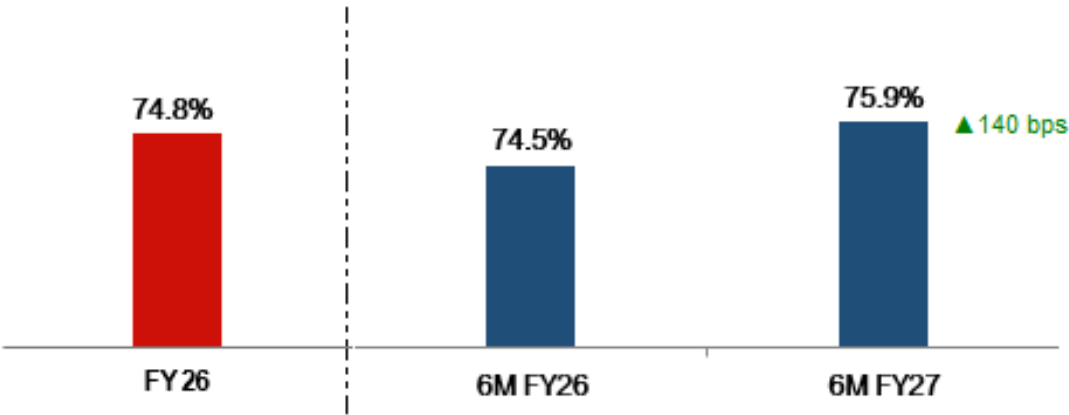
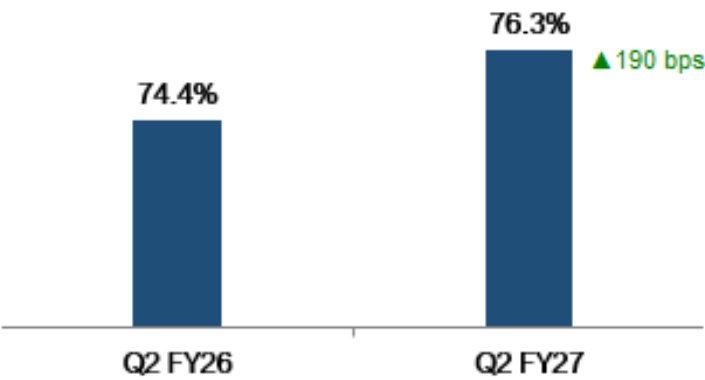
RESTAURANT SALES (₹MN)



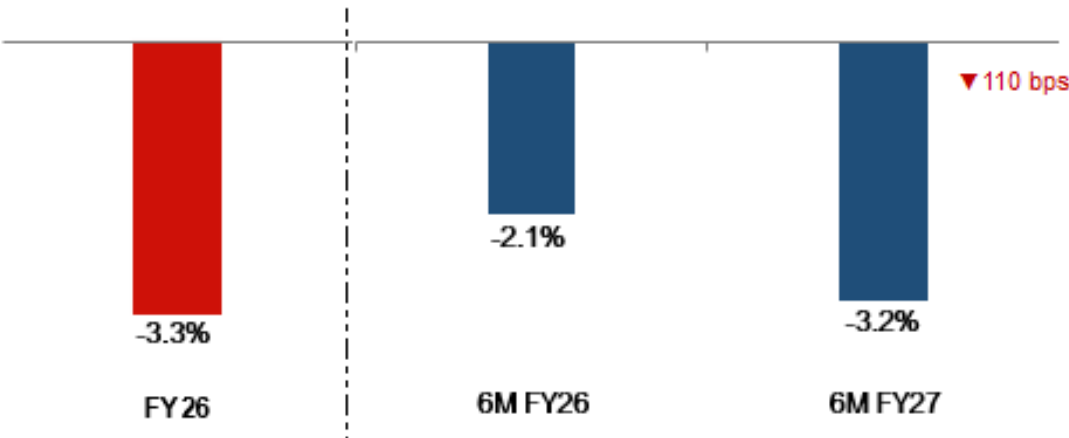
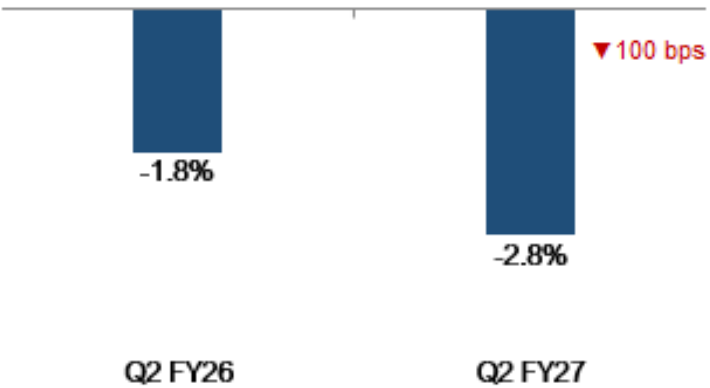
Pizza Hut India Q2 FY27



GROSS MARGIN%



RESTAURANT EBITDA(%)#



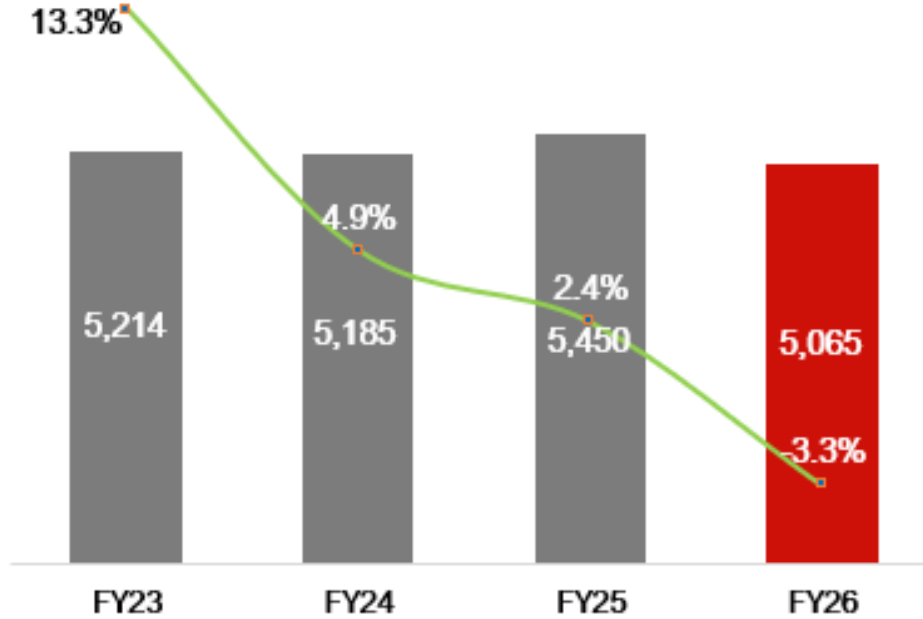
Restaurant EBITDA is before Ind-AS 116 adjustments

Pizza Hut India Q2 FY27



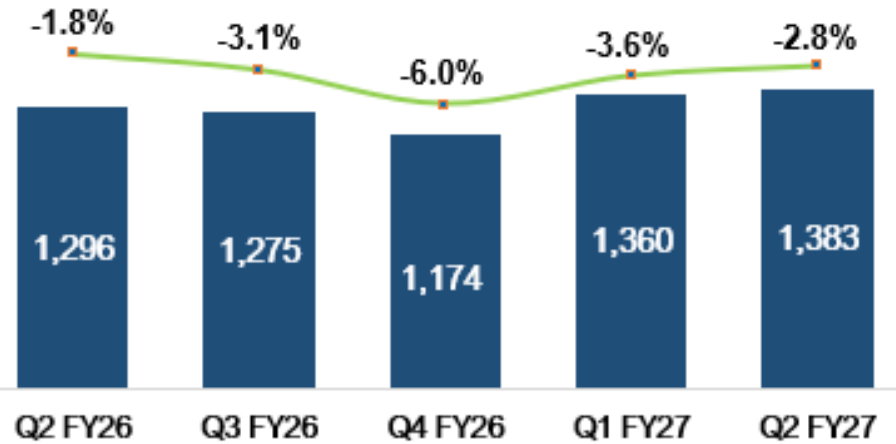
Rest. SALES (₹MN) & Rest. EBITDA(%)[#]

YoY Change %



ADS ₹'000

58	46	46	41
----	----	----	----



42	42	39	44	44
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[#] Restaurant EBITDA is before Ind-AS 116 adjustments



Sri Lanka
Business Performance



Sri Lanka New Product Launches



Sri Lanka Branding and Promotions



BUY 1 LARGE PAN PIZZA
OR GRAND DIPPER FLEX
AND GET 1 LARGE PAN PIZZA

FREE!

WITH DFCC BANK CREDIT CARDS
OFFER VALID ONLY TODAY



T&C APPLY



Pizza Hut

**Hut
SAVERS**



PERSONAL SAVER
RS. 899
• 1 PERSONAL PIZZA
• 1/2 GARLIC BREAD*
• 1 PET COKE

MEDIUM SAVER
RS. 1499
• 1 MEDIUM PIZZA
• 1 GARLIC BREAD*
• 1 PET COKE

LARGE SAVER
RS. 2999
• 1 LARGE PIZZA
• 2 GARLIC BREADS*
• 1 JUMBO COKE

FROM 11 AM - 5 PM

Pizza Hut (0112) 729 729 / (0117) 729 729 www.pizzahut.lk

**PARTY HUT
Friday**



**BUY 1
GET 1
FREE**

VALID ONLY TODAY

Pizza Hut (0112) 729 729 / (0117) 729 729 www.pizzahut.lk

**MEGA
MONDAY**

**GET
50%
OFF**

ON THE NEXT ITEM

WHEN YOU BUY
1 LARGE PAN PIZZA OR 1 GRAND DIPPER FLEX
(VALID ONLY TODAY!)

Pizza Hut

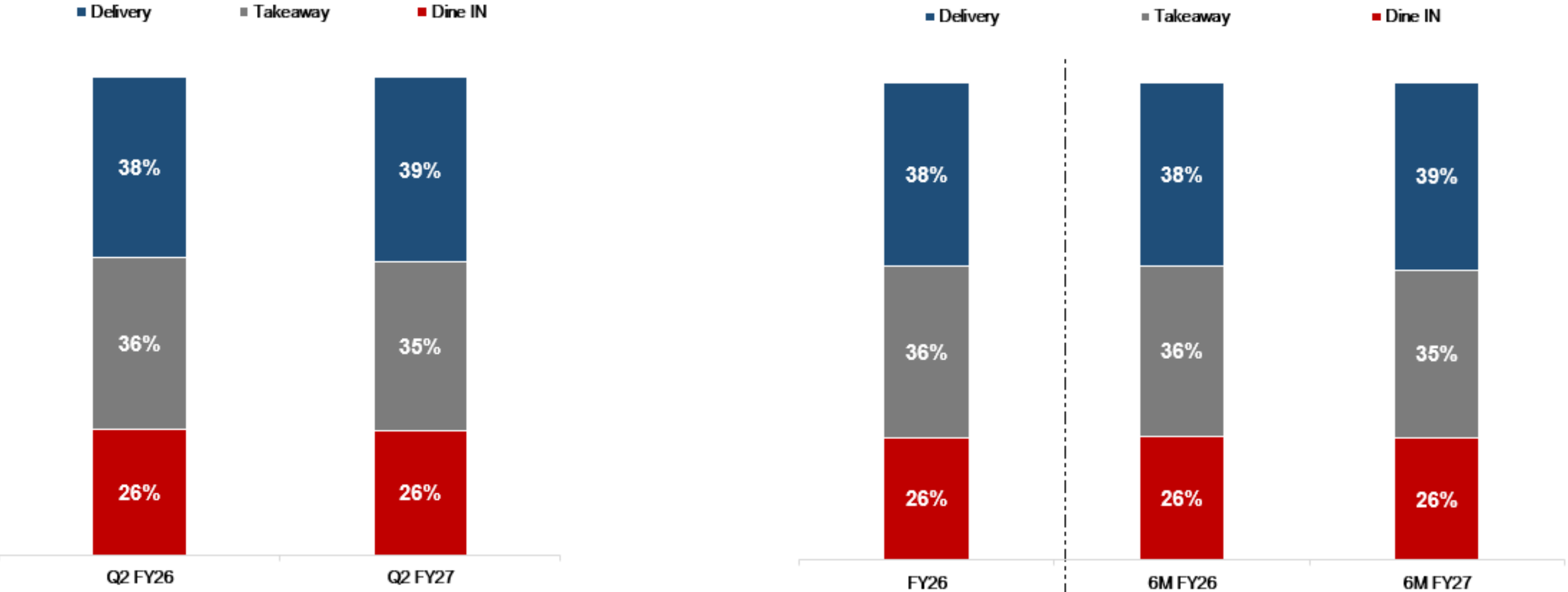
Sri Lanka New Restaurants



Hill Street Dehiwala



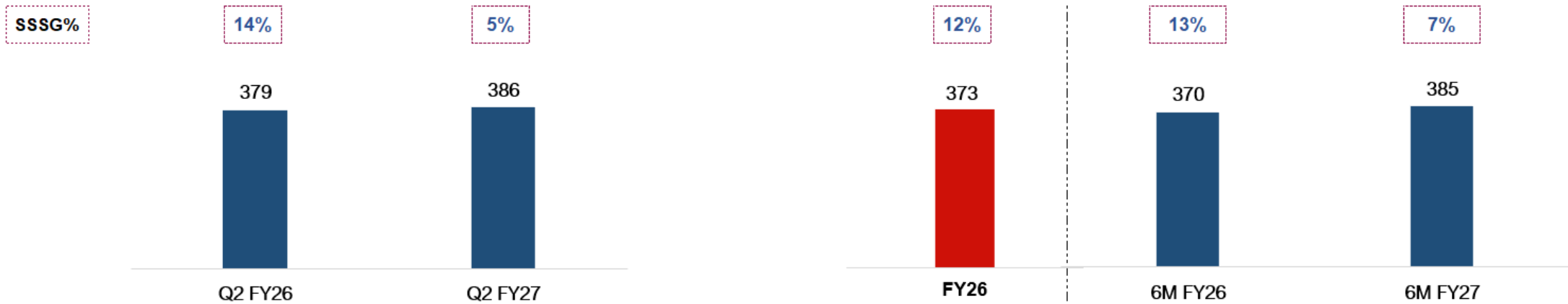
CHANNELWISE SALES MIX



Sri Lanka Business Q2 FY27



AVERAGE DAILY SALES (LKR '000)



AVERAGE DAILY SALES (INR '000)

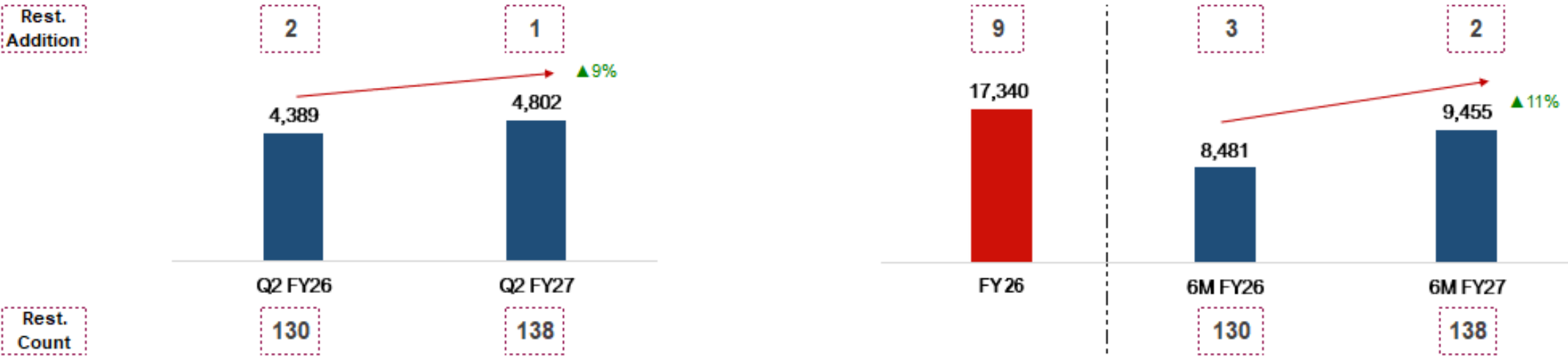


Note: LKR to INR conversion rate of 0.287 in Q2 FY27 and 0.286 in Q2 FY26

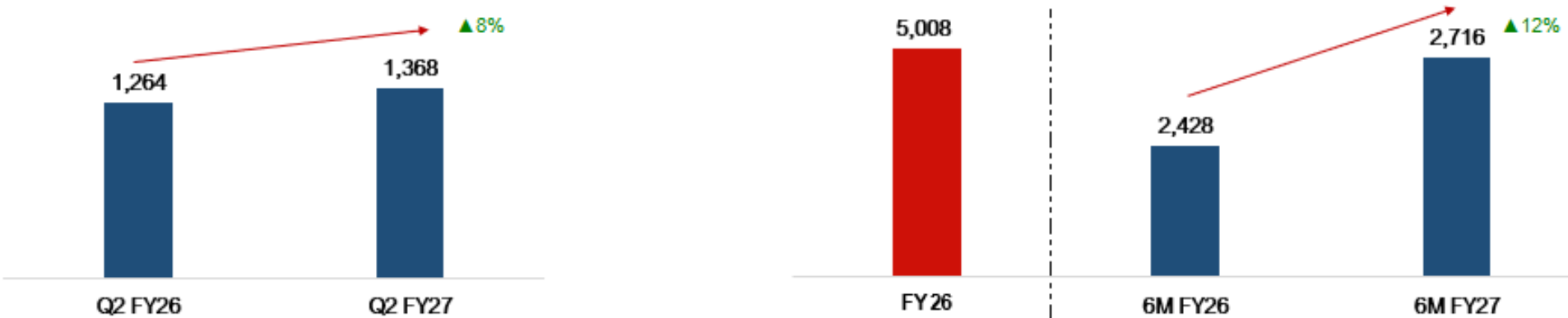
Sri Lanka Business Q2 FY27



RESTAURANT SALES (LKR MN)



RESTAURANT SALES (₹MN)

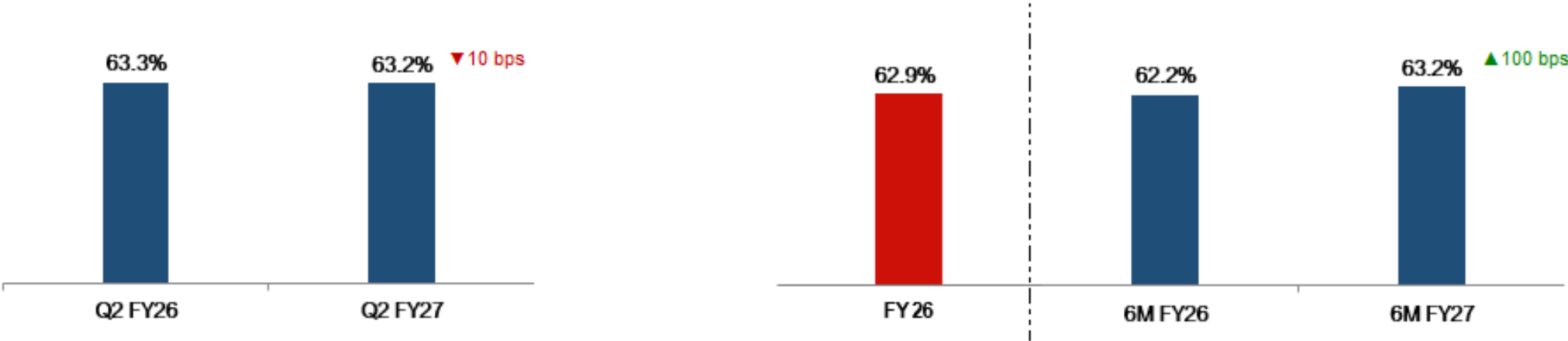


Note: LKR to INR conversion rate of 0.287 in Q2 FY27 and 0.286 in Q2 FY26

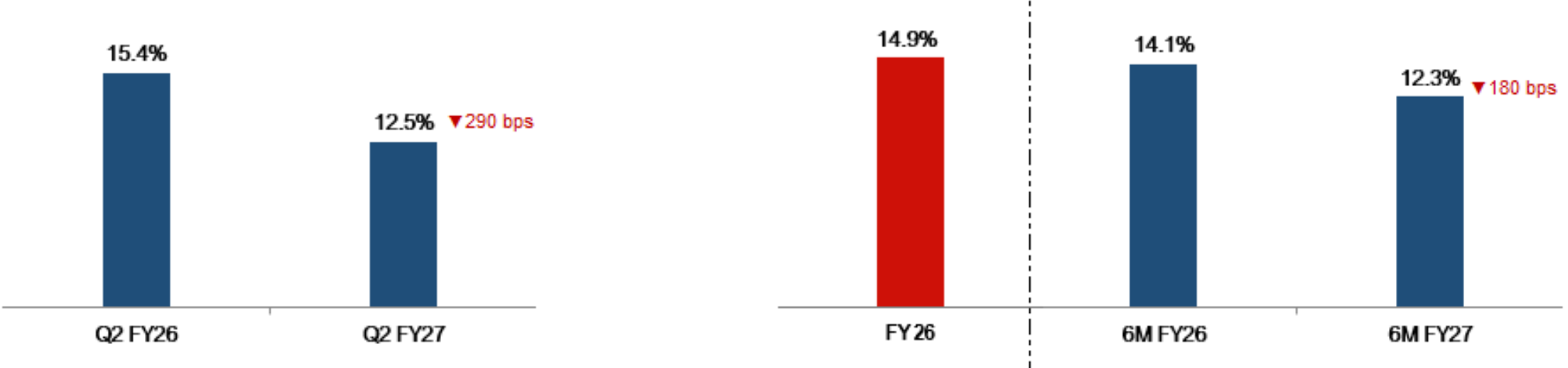
Sri Lanka Business Q2 FY27



GROSS MARGIN%



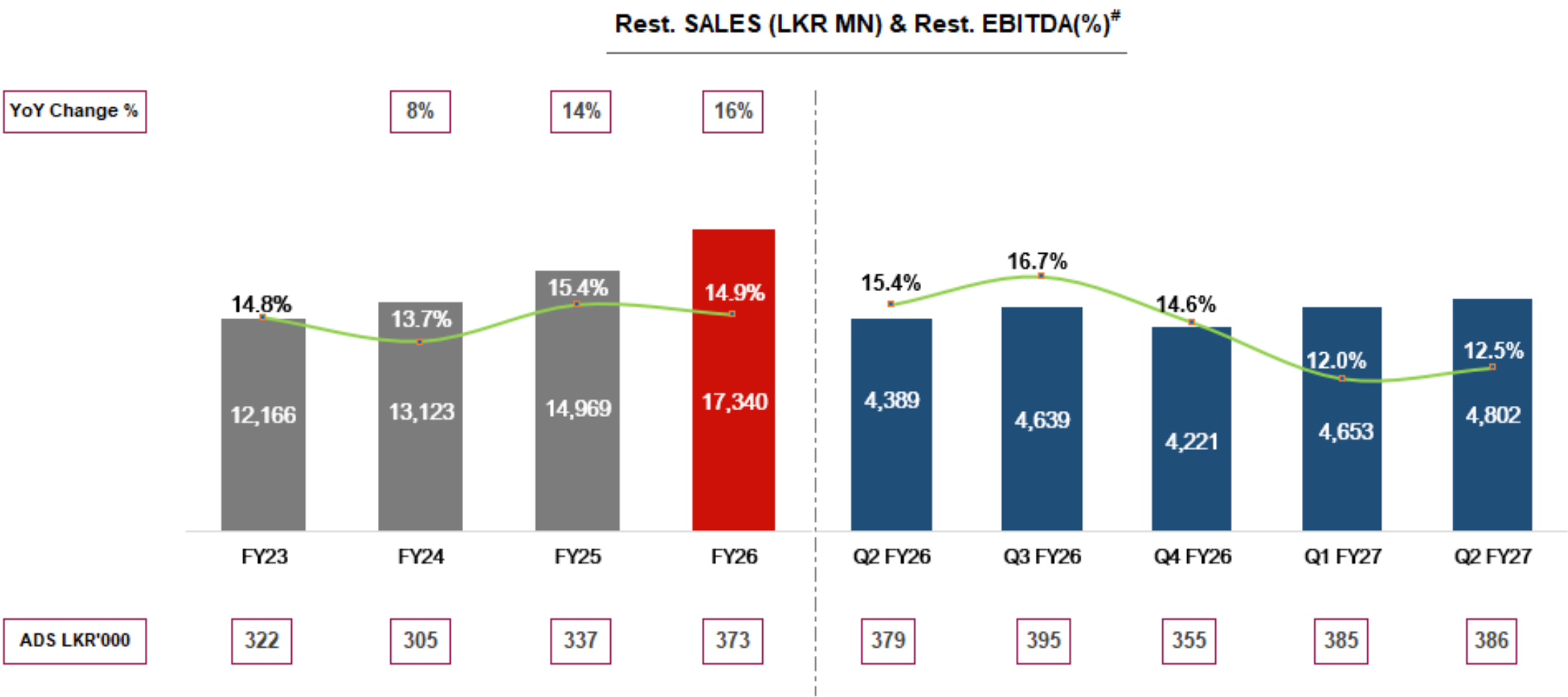
RESTAURANT EBITDA(%)#



Absolute Rest. EBITDA decreased by 11 % in LKR terms (decreased by 12% in INR terms)

Restaurant EBITDA is before Ind-AS 116 adjustments

Sri Lanka Business Q2 FY27



[#]Average daily sales is for all restaurants including new additions during the period



SapphireFoods

Thank You

Sapphire Foods India Limited
CIN: L55204HR2009PLC145722
702, Prism Tower, A-Wing, Mindspace, Link Road,
Goregaon (West), Mumbai - 400062. India

kaushik.vankadkar@sapphirefoods.in
www.sapphirefoods.in

Investor Relations Partner:
Vogabe Advisors Private Limited
Ms. Himani Singla

sapphirefoods@vogabe.com
+91 9569926021 | www.vogabe.com