Date: 11th August 2026

To,

National Stock Exchange of India Limited	BSE Limited
Exchange Plaza, Block G, C/1, Bandra Kurla Complex, Bandra (E), Mumbai – 400051 Symbol: SAPPHIRE	Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400001 Scrip Code: 543397

Dear Sir/Madam,

Subject: Corporate Presentation

Pursuant to the Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, please find enclosed herewith Corporate Presentation.

The Corporate Presentation is also available on Company's website (https://www.sapphirefoods.in/investors-relation/corporate-presentation) under FY27 Q1 section.

Request you to kindly take the same on record.

Thanking you,

For Sapphire Foods India Limited

SACHIN TUKARAM DUDAM

Digitally signed by SACHIN TUKARAM DUDAM
Date: 2026.08.11 12:25:31 +05'30'

SAPPHIRE FOODS INDIA LIMITED MUMBAI

Sachin Dudam
Company Secretary and Compliance Officer

Encl: a/a

SapphireFoods

Corporate Presentation

Aug ‘2026

SAFE **HARBOR**

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Sapphire Foods At A Glance

YUM's **Franchisee** Operator in India, Sri Lanka & Maldives

Sri Lanka's **Largest** International QSR Chain (1)

₹ 8,882 MN Q1FY27 Restaurant Sales

15.8% [14.6%] Q1FY27 EBITDA margin

₹1,406 MN [1,134] Q1FY27 EBITDA

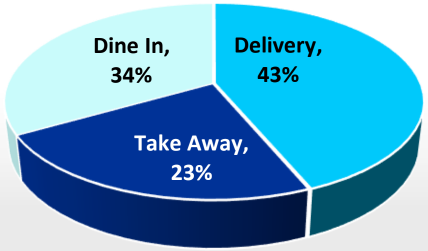
1074 Total Restaurants Across India, Sri Lanka and Maldives (2)

591 KFC Restaurants (2)
472 Pizza Hut Restaurants (2)
11 Taco Bell Restaurants (2)

15.4% [17.1%] FY26 EBITDA margin

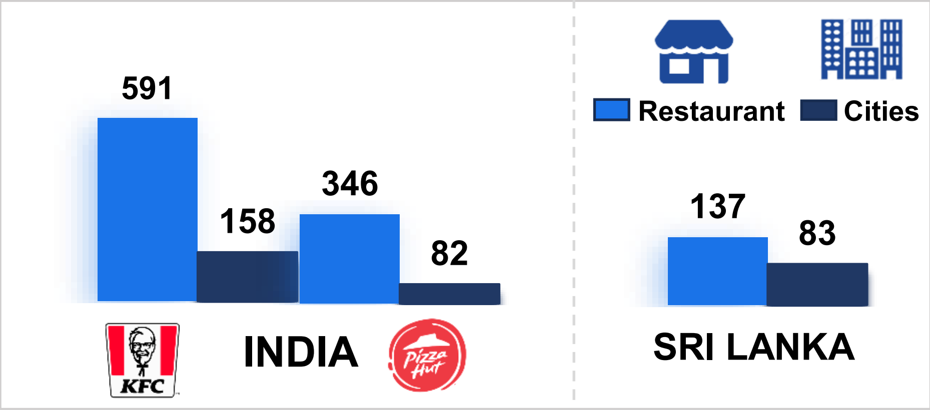
₹ 4,804 MN [4,925] FY26 EBITDA

Omni Channel Mix (3)



Source: Company data, Technopak industry report
(1) In terms of Restaurant Sales for FY21 and number of restaurants operated as of March 31, 2021; (2) As of June 30, 2026; (3) Pertains to Q1 FY27

Journey Of Sapphire Foods Built A Platform Of 1074 Outlets [(1)]



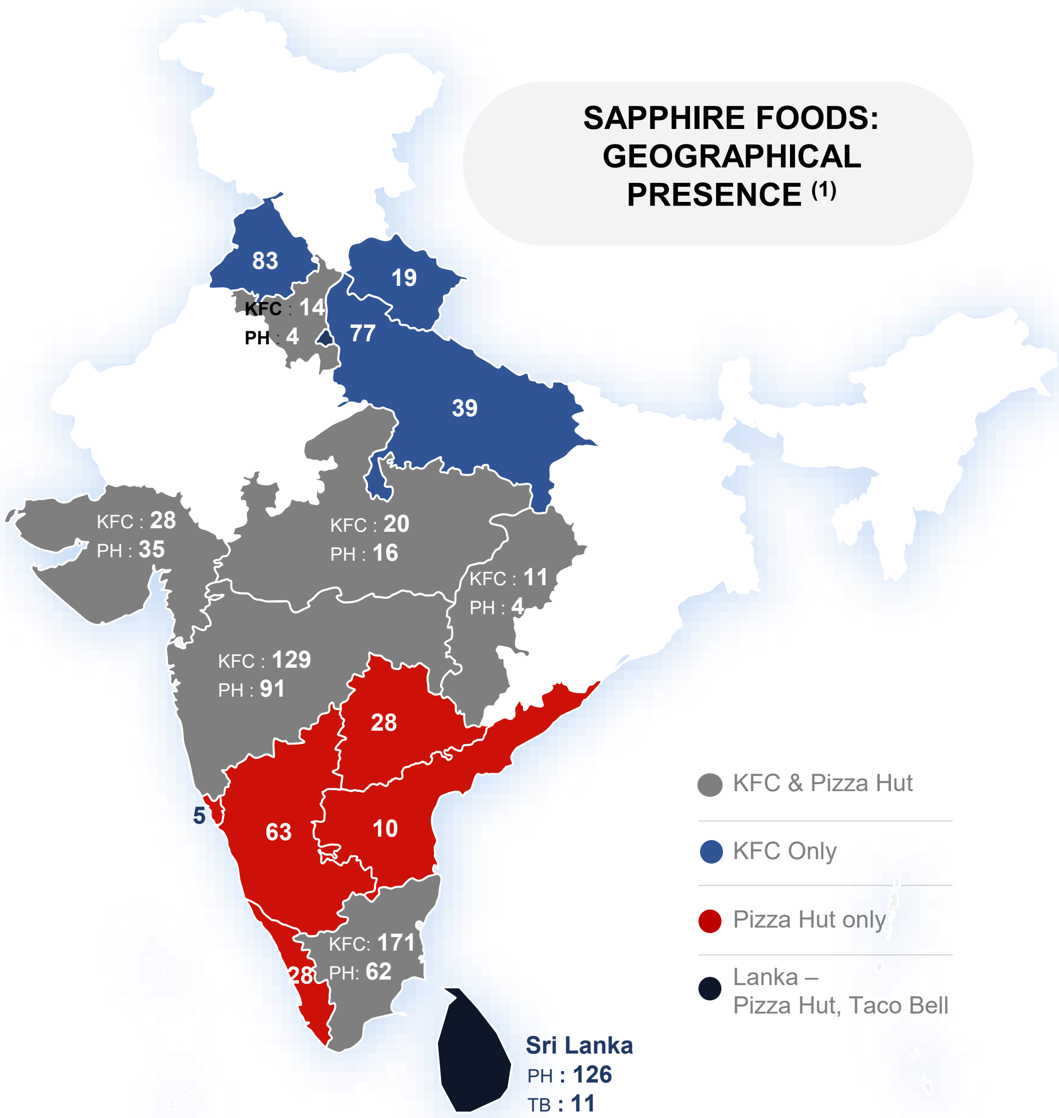
~ KFC and Pizza Hut Brands Operate in States that cover 56% of GDP [(2)]

KFC and Pizza Hut present in 10 and 11 states of India respectively

KFC and Pizza Hut present in 5 and 6 of the Top 8 cities of India respectively

Top 8 Cities in India contribute 87% of Chain Food Services Market [(3)]

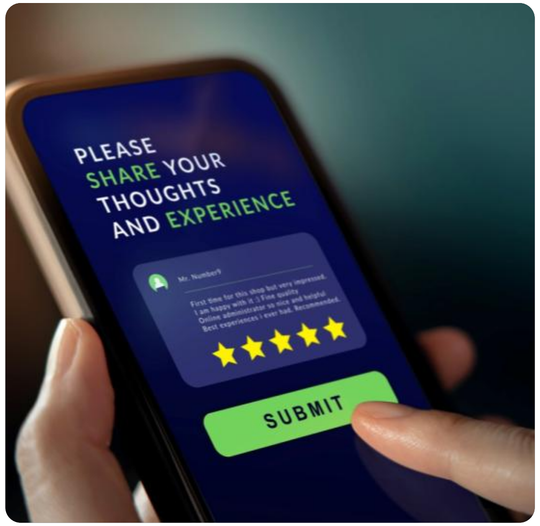
34 Cities where 488 restaurants of both KFC and Pizza Hut are operated



Source: Company data, Technopak Industry Report
(1) As on 30 Jun 2026
(2) GDP contribution of states In FY19 where Pizza Hut and KFC restaurants are located; (3) In FY20

The **Sapphire Story**

VALUE BASED WORK CULTURE, HIGH ON GOVERNANCE ENABLED BY PROFESSIONAL MANAGEMENT, BOARD & PROMOTERS



Two global brands (KFC & Pizza Hut) with **Scale & profitability among Top 3 QSR operators**

Execution Mindset
Great Customer experience along with Superior Back-end operational excellence

Optimal capital allocation drives new restaurant expansion model - focus on smaller sized **omni-channel restaurants**

Capability and capital to drive growth

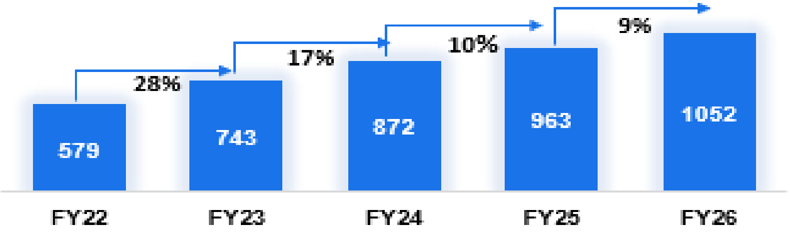
Note: On 1st Jan 2026, the board of directors of Sapphire Foods & Devyani International has approved a merger scheme. The scheme is subject to statutory and regulatory approvals from various authorities.

Financial Overview

Sapphire Foods: **4-Year Scorecard**

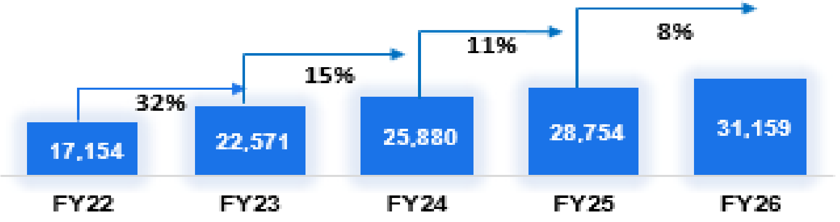
4-Year CAGR

No. of Restaurants



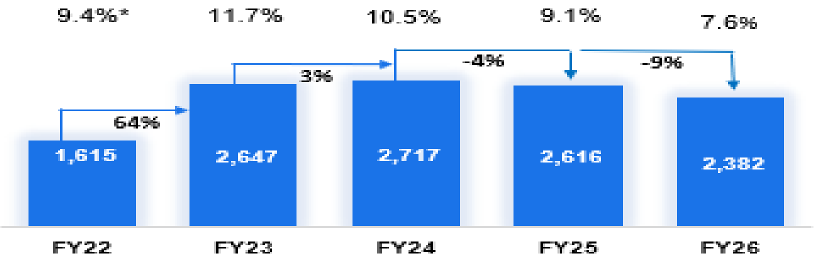
16%

Restaurant Sales ₹ Mn



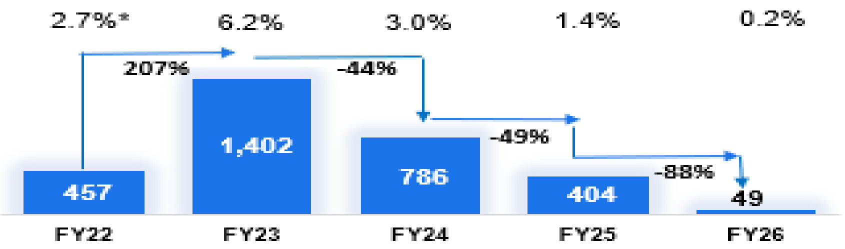
16%

Adj. EBITDA ₹ Mn / %



10%

Adj. PAT ₹ Mn# / %



-43%

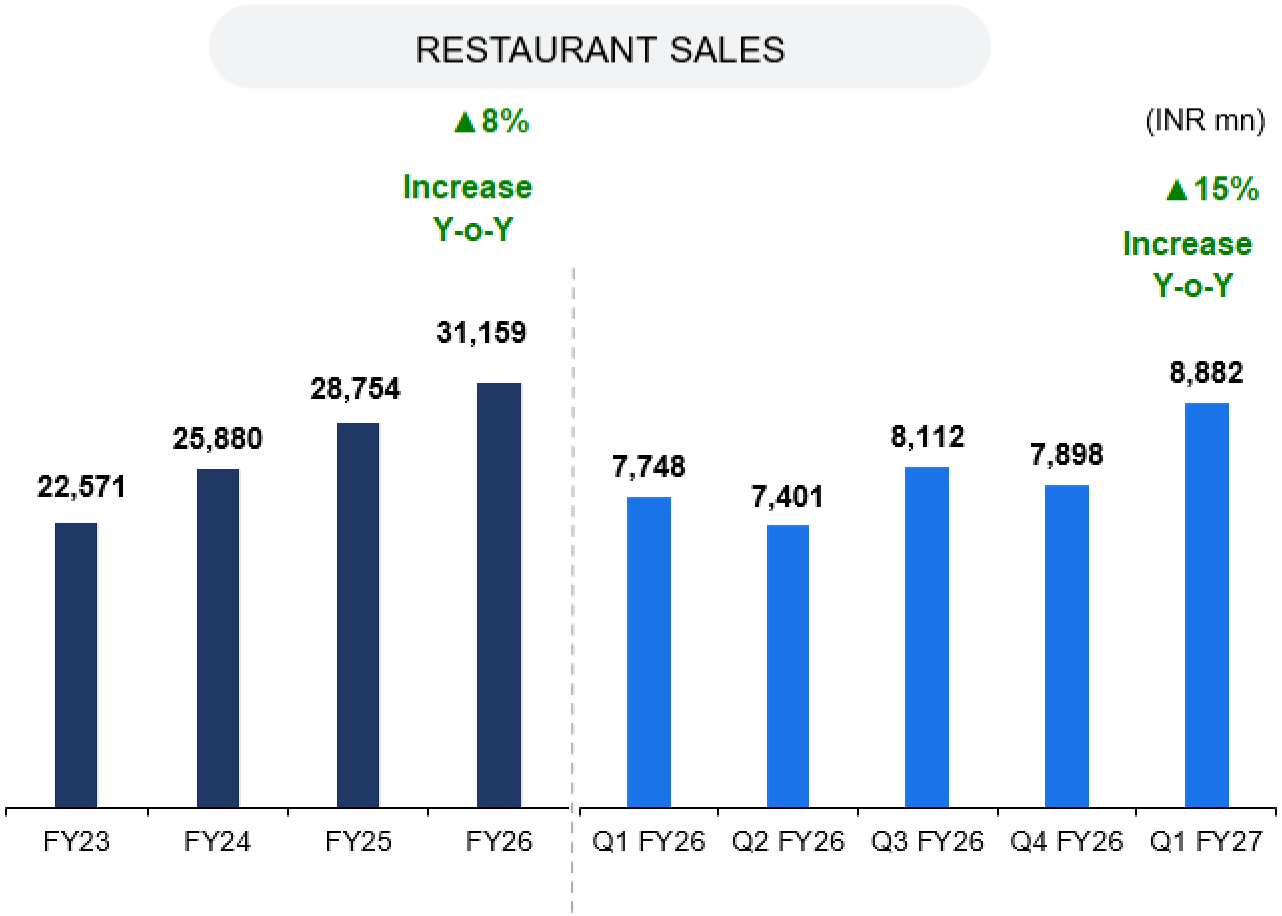
Adj, EBITDA is before is before Ind-AS 116 adjustments

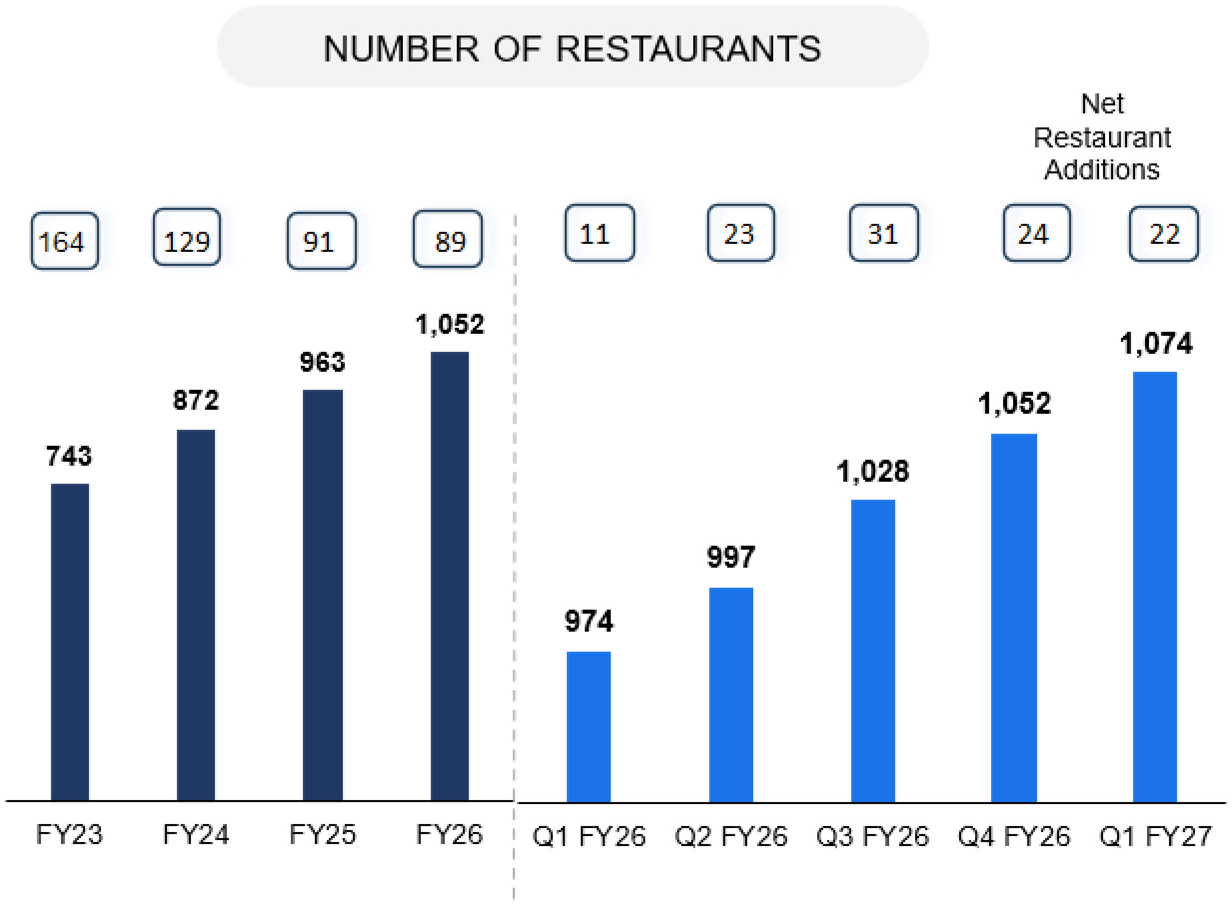
Summary Consolidated Financials Q1 FY27

Particulars	Q1 FY27	Q1 FY26	▲/▼ YoY	FY26
Restaurant Sales Mn	8,882	7,748	▲15%	31,159
Adj. EBITDA ₹ Mn	749	548	▲37%	2,382
%	8.4%	7.1%	▲130 bps	7.6%
EBITDA Mn	1,406	1,134	▲24%	4,804
%	15.8%	14.6%	▲120 bps	15.4%
Adj. PBT Mn before exceptional items*	273	83	▲229%	361
%	3.1%	1.1%	▲200 bps	1.2%
PBT Mn before exceptional items*	162	-18	NA	-133
%	1.8%	-0.2%	▲200 bps	-0.4%
Restaurant Additions(Net)	22	11		89

#Adj. EBITDA and Adj. PBT is before Ind-AS 116 adjustments
**Adj. PBT & PBT of FY26 are before exceptional items of ₹240 Mn*

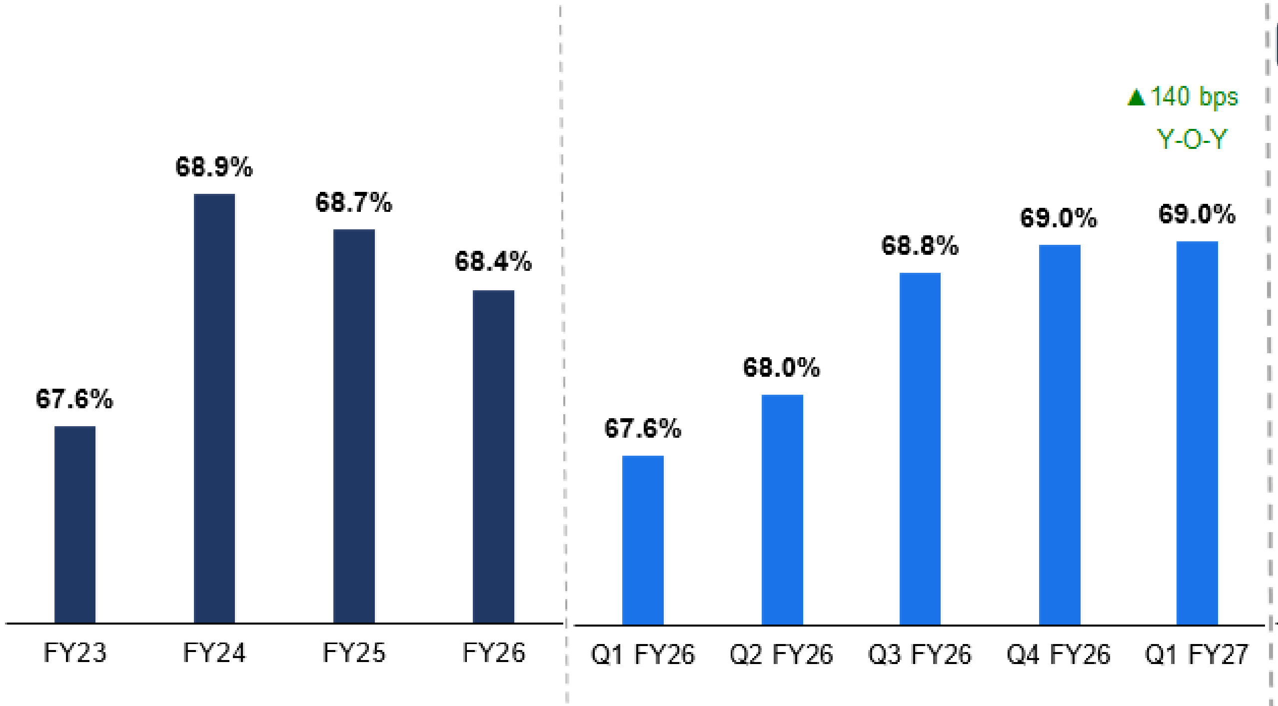
Operational & Financial Overview



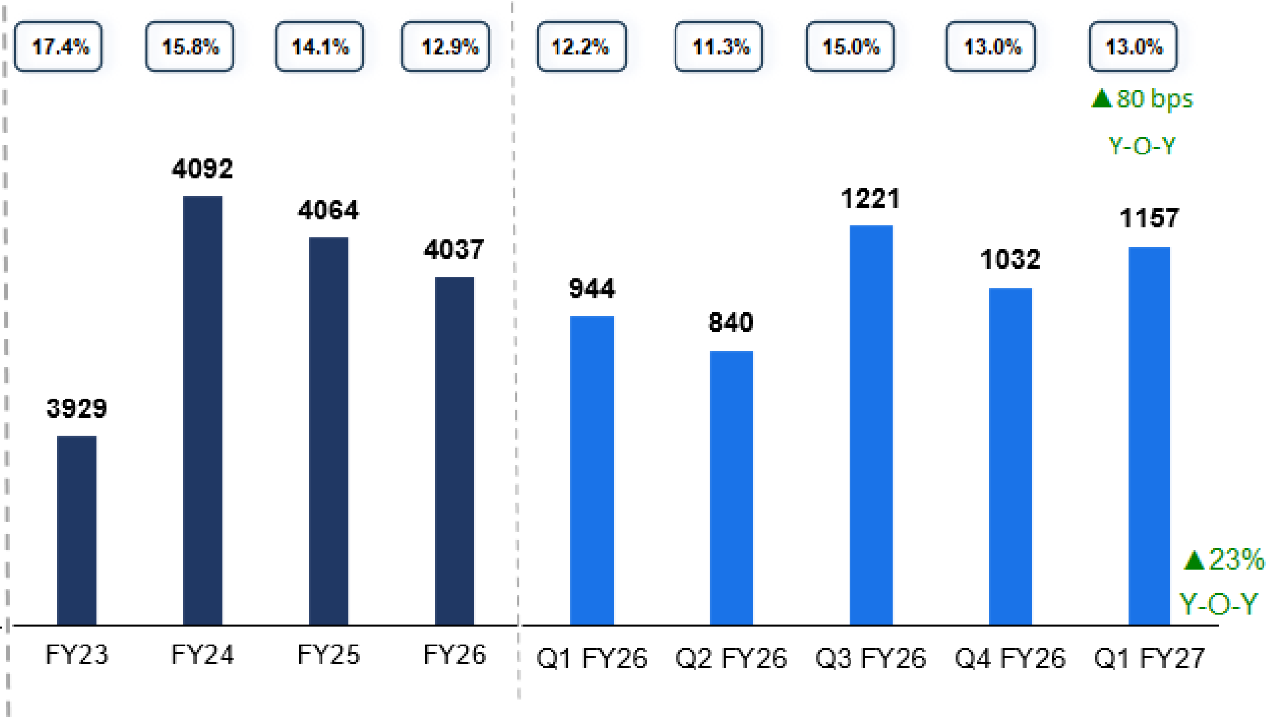


Profitability Overview

GROSS MARGIN %



RESTAURANT EBITDA (₹ MN / %)#

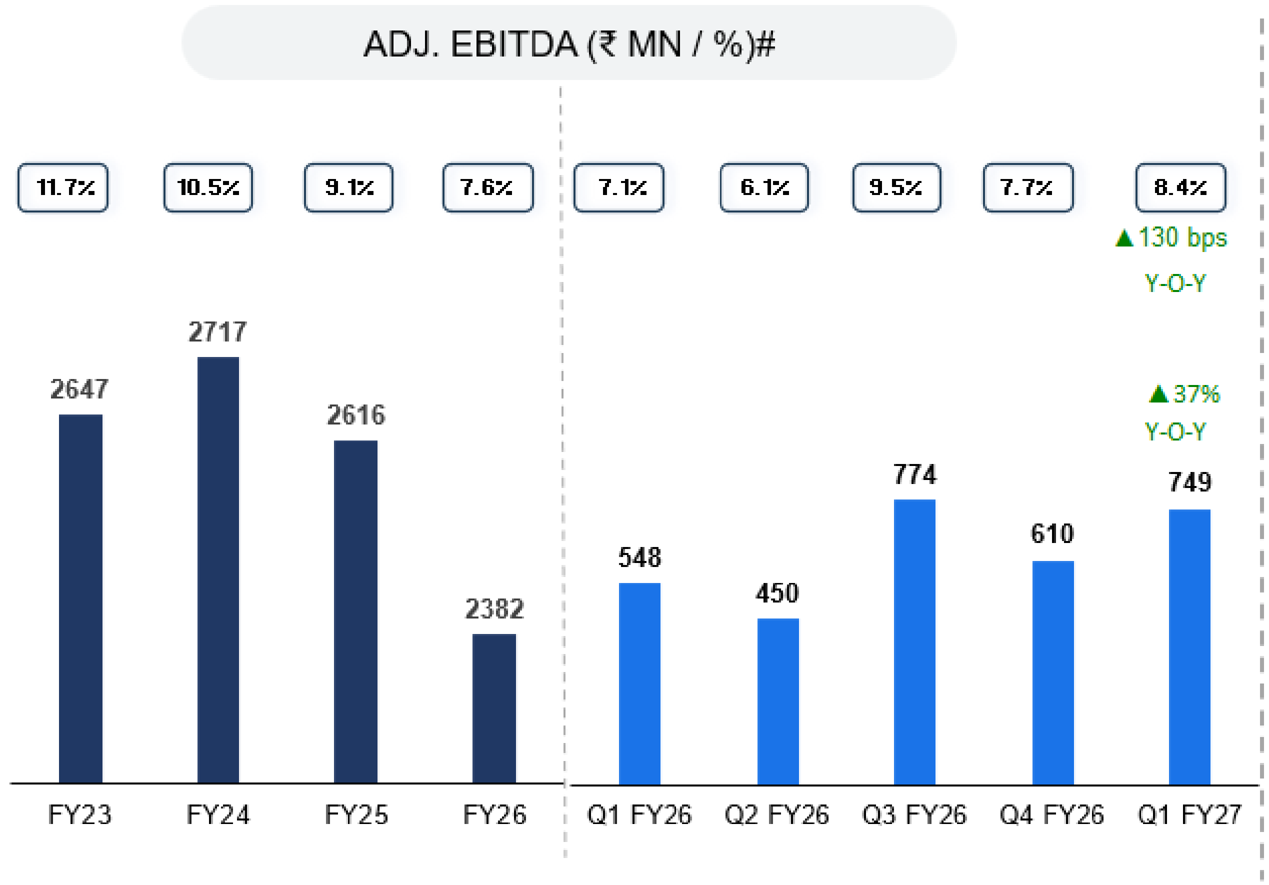


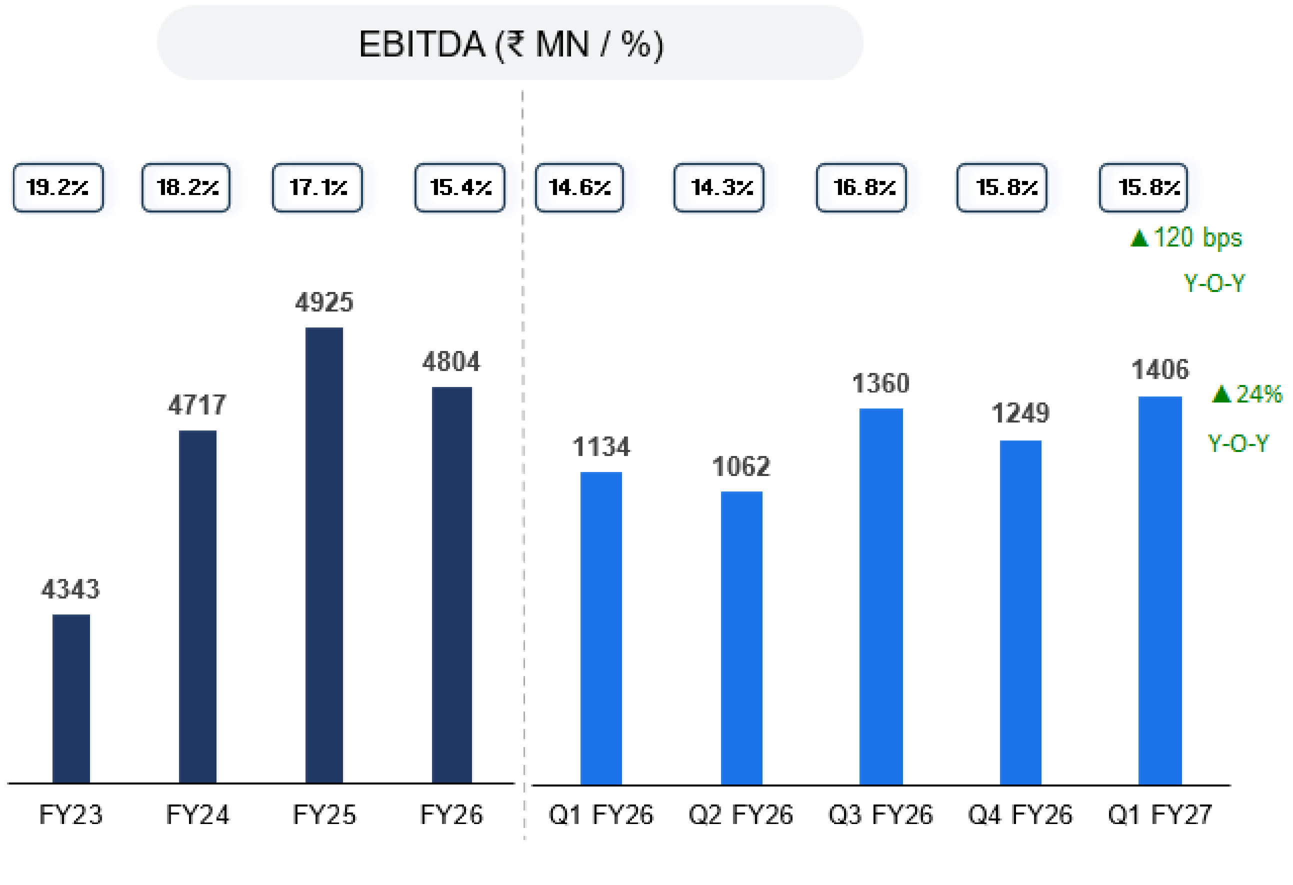
KEY INITIATIVES

- Zero-based cost budgeting leading to permanent cost reduction
- PACE SETTER program for benchmarking cost amongst restaurants
- Optimization of restaurant size
- Increase in revenue from Delivery from 21% in FY19 to 43% in Q1FY27

Restaurant EBITDA is before Ind-AS 116 adjustments

Profitability Overview





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Restaurant EBITDA is before Ind-AS 116 adjustments

Brand Wise Performance

KFC Brand Priorities

2-pronged approach to drive consumer recruitment

- Strong Every Day Value ₹99/- Krisper Chicken Burger Meal accompanied by new consumer recruitment advertising on mass media
- Disruptive Abundant Value on select days backed by localized advertising

Craveable taste innovations to drive consumer frequency

- Double Chicken Dynamite
- Launch of “KFC Sha**wow**rma” innovation

Value

- ₹99/- Krisper Chicken Burger Meal in N/W

- Hot & Crispy BOGO on select days across markets

Frictionless Consumer Experience

Digital Kiosks rolled across 75%+ estate

Own Delivery continues to deliver healthy growth

Improve Accessibility

Continue current pace of expansion (60-80 stores per year)

Operational Excellence

> 4.0 ratings across Swiggy, Zomato & Google

Core Composition Of Our Business: **KFC India**

	As of Mar 31, 2024 /For FY24	As of Mar 31, 2025 /For FY25	As of Mar 31, 2025 /For FY26	As of June 30, 2026 /For 3M FY27
Total Restaurant Count	429	502	575	591
Average Daily Sales per Restaurant (INR‘000s)	125	114	110	118
Restaurant Related Revenue (in INR mm)	17,157	19,039	21,136	6,183 17%▲ Y-O-Y
Restaurant EBITDA (in %)	19.7%	17.3%	16.3%	16.9% 120▲ bps Y-O-Y

Net restaurant additions of 16 in Q1FY27

Source: Company data

Pizza Hut Brand Priorities

Taste Superiority through Pizza & sides innovation

Actions:
- New Crafted Flatzz
- Baked Chicken Wings
- New line of Masala Beverages

Differentiated Dine-In Experience (like Casual Dine-In Restaurants)

Actions:
- Dine-In speed of service metrics continue to improve

Hot n Fresh Delivery Experience

Actions:
- Google, Swiggy & Zomato average ratings across the network >= 4.0

Competitive Value for money

Actions:
Exclusive Dine In offers
- 4 course meal at ₹99/-
- Unlimited Pizza Friday
- Buy 1 Get 3

Cautious store expansion (~1000/1200 sqft. stores)

Actions:
7 restaurants added in CY26

Mass media advertising to drive consumer awareness & consideration

Actions:
- Dine-In SSSG is positive led by exclusive territory Tamil Nadu, where our additional marketing investments and aggressive value Dine-In exclusive offers continue to drive transaction growth

Core Composition Of Our Business: **Pizza Hut India**

	As of Mar 31, 2024 /For FY24	As of Mar 31, 2025 /For FY25	As of Mar 31, 2025 /For FY26	As of June 30, 2026 /For 3M FY27
Total Restaurant Count	319	334	341	346
Average Daily Sales per Restaurant (INR'000s)	46	46	41	44
Restaurant Related Revenue (in INR mm)	5,185	5,450	5,065	1,360 3% ▲ Y-O-Y
Restaurant EBITDA (in %)	4.9%	2.4%	-3.3%	-3.6% 110 ▼ bps Y-O-Y

Net restaurant additions of 5 in Q1FY27

Source: Company data

Core Composition Of Our Business: **Sri Lanka Operations**

	As of Mar 31, 2024 /For FY24	As of Mar 31, 2025 /For FY25	As of Mar 31, 2025 /For FY26	As of June 30, 2026 /For 3M FY27
Total Restaurant Count	124	127	136	137
Average Daily Sales per Restaurant (INR'000s)	79	95	108	112
Restaurant Related Revenue (in INR mm)	3,397	4,228	5,008	1,349 Y-O-Y 16% (INR)▲ 14% (LKR)▲
Restaurant EBITDA (in %)	13.7%	15.4%	14.9%	12% Y-O-Y 70 bps▼

Net restaurant additions of 1 in Q1FY27

Source: Company data

Unit **Economics**

	KFC			PIZZA HUT		
	As of 31-Mar-19	Current		As of 31-Mar-19	Current	
Avg Size of Restaurant (in Sq. ft.)	2,736	~ 1,500		2,427	~ 1,200	
		▼ Reduction in Avg Restaurant size ~45%			▼ Reduction in Avg Restaurant size ~45%	
	FY19	FY24	FY26	FY19	FY24	FY26
Average Daily Sales per Restaurant (in ₹'000)	125	125	110	61	46	41
	FY19	FY24	FY26	FY19	FY24	FY26
Restaurant EBITDA %	12.7%	19.4%	16.3%	7.5%	4.9%	-3.3%

In Pizza Hut **1,000 Sq.ft. restaurants** rolled out for densification. We expect this will be around **10-15% of our new restaurants** going forward

Sapphire Foods Annual Report | 2025-26

https://www.sapphirefoods.in/storage/app/media/annual-report-2025-26.pdf

Management Team

Right People In Key Seats

Management Team With Diverse Experience

Vikrant Vohra
CEO – KFC

Saurabh Girdhar
COO – Pizza Hut

Vijay Jain
Executive Director, CFO

Nandita Bapat
Chief Development Officer

Priya Adiseshan
Chief People Officer

Ashu Khanna
Head Supply Chain

Niraj Patil
Head Legal and Liaison

Punit Jhunjhunwala
Deputy CFO

Source: Company data

Board Of Directors

Our Directors

Sunil Chandiramani
Chairman and Independent Director

Sanjay Purohit
Whole Time Director and Group CEO

Sumeet Narang
Non-Executive Nominee Director

Vijay Jain
Executive Director, CFO

Deepa Wadhwa
Independent Director

Vikram Agarwal
Non-Executive Nominee Director

Annu Aggarwal
Independent Director

Kabir Thakur
Non-Executive Nominee Director

Kushal Agarwal
Non-Executive Nominee Director

INTERNAL AUDIT

Protiviti

STATUTORY AUDIT

Deloitte

ESG

Assisted by PWC

Source: Company data

Shareholding Pattern

Shareholding Pattern (As on 30th Jun 2026)	% Holding
Promoters & Promoter Group	26.1
Foreign Portfolio Investors / Non-Resident Indians	25.3
Domestic – Mutual Funds Insurance Companies	39.2
AIF, Resident Individuals & Others	9.4
Total	100.0

Source: Company data

Thank You

Sapphire Foods India Limited
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Goregaon (West), Mumbai - 400062. India

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Investor Relations Partner:
Vogabe Advisors Private Limited
Ms. Himani Singla

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