

November 11, 2024

The National Stock Exchange of India Ltd
Exchange Plaza, C-1, Block G
Bandra – Kurla Complex
Mumbai 400051

The Department of Corporate Services
BSE Limited,
P.J. Towers, Dalal Street
Mumbai 400001

Scrip Symbol: SANSERA

Scrip Code: 543358

Dear Sir/ Madam

Subject: Earning Release

Please find attached a copy of Earning Release on the unaudited financial results of the Company for the quarter and six months' ended September 30, 2024.

The above presentation will also be made available on the website of our Company at www.sansera.in.

Kindly take the same in your record.

Thanking you,

for Sansera Engineering Limited



Rajesh Kumar Modi
Company Secretary and Compliance Officer
M.No. F5176

Encls: a/a

SANSERA ENGINEERING LIMITED

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Q2 & H1 FY25 Consolidated Results

Monday, 11th November 2024, Bengaluru – Sansera Engineering Limited, known for developing complex and critical precision engineered components for the automotive and non-automotive sectors over multiple decades, announced its unaudited Financial Results for the quarter and half year ended September 30th, 2024.

Q2FY25
Rs. 7.6 Bn

Highest ever Revenue

H1FY25
Rs. 15.1 Bn

Highest ever Revenue

Consolidated Result Highlights

Particulars (Rs. in Mln)	Q2FY25	Q2FY24	YoY	H1FY25	H1FY24	YoY
Revenue From Operation	7,634	6,929	10%	15,073	13,529	11%
EBITDA	1,331	1,178	13%	2,607	2,321	12%
EBITDA Margin	17.4%	17.0%		17.3%	17.2%	
Profit After Tax	516	475	9%	1,018	927	10%
Profit After Tax Margin	6.8%	6.9%		6.8%	6.9%	

Sales Mix – Q2FY25

- › **By Geographies:** India – 69.9%, Europe – 17.8%, USA – 8.3% and Other Foreign Countries – 4.0%
- › **By End-Use Segments:** Auto-ICE – 74.8%, Auto-Tech Agnostic & xEV – 16.1% and Non-auto – 9.1%

Sales Mix – H1FY25

- › **By Geographies:** India – 68.8%, Europe – 18.7%, USA – 9.2% and Other Foreign Countries – 3.3%
- › **By End-Use Segments:** Auto-ICE – 73.3%, Auto-Tech Agnostic & xEV – 16.1% and Non-auto – 10.6%

Key Highlights

- › Delivered highest ever quarterly revenue with a YoY growth of 10 % in Q2FY25;
 - › Auto ICE grew by 9% YoY, with a healthy growth in 2W business of ~21% YoY
 - › Auto Tech-agnostic & xEV grew by 53% YoY, primarily driven by ramped up order execution for a large EV customer
 - › Non-Auto business de-grew by 20% YoY, mainly on account of subdued performance of off-road and agriculture business
 - › Our large aerospace customer also faced some Headwinds which is now expected to recover gradually
- › EBITDA Margins for Q2FY25 remained stable at 17.4%
- › Continue to strengthen domestic business, we delivered highest ever revenue of Rs. 5,022 Mn with a growth of 8% on a YoY basis. International revenues saw a faster growth of 15% on a YoY basis
- › Contribution of top 5 customers has reduced from 48.0% in H1FY24 to 46.1% in H1FY25
- › In H1FY25, the company invested Rs. 2,937 Mn towards capex
- › Net debt as on Sept-24 stood at Rs.8,797 Mn
- › Cash flow from operation stood at Rs. 1,959 Mn

Commenting on the performance Mr. B R Preetham Executive Director & CEO, Sansera Engineering Limited said,

“The quarter gone by was a milestone quarter for Sansera on multiple accounts. To start with, I am happy to announce that we have successfully completed our QIP of Rs. 12,000 million recently and would like to thank our investors for showing such a good response for the same. This fund raise is in line with our growth strategy of overall business and capacity expansion while reducing some portion of the debt and strengthening the balance sheet.

Going forward, Sansera is prepared to accelerate its growth plans with a robust balance sheet and additions to the senior leadership team such as Mr. Rahul Kale – COO, Mr. Madhukar Bhat – CHRO, Mr. Anil Patil – CQO and Mr. Pattabhiraman Raghuraman – CSSO.

Operationally in the quarter, despite a challenging macro environment, Sansera delivered its highest ever quarterly revenue, achieving a topline of Rs. 7,634 million, a YoY growth of 10% on account of healthy order execution. With an evolved product mix, the company was able to improve its EBITDA margins to 17.4%. This performance demonstrates our ongoing efforts to diversify our revenue streams.

The overall new order wins in the quarter were Rs. 3.2 billion, with a major increase in non-auto and 2W businesses. Our orderbook for new business stands strong at Rs. 20 billion, well diversified across segments, and expected to mature in the next 3 years.”

About Sansera Engineering Limited

Sansera Engineering Limited was incorporated in 1981. Sansera is an engineering-led integrated manufacturer of complex and critical precision engineered components across automotive and non-automotive sectors. Within the automotive sector, we manufacture and supply a wide range of precision forged and machined components and assemblies, such as connecting rod, rocker arm, crankshaft, gear shifter fork, stem comp, and aluminum forged parts, which are critical for engine, transmission, suspension, braking, chassis and other systems for the 2-wheeler, passenger vehicle and commercial vehicle verticals. Within the non-automotive sector, the Company manufactures and supplies a wide range of precision components for the aerospace, off-road, agriculture and other segments, including engineering and capital goods.

For more information about the Group and its businesses, please visit www.sansera.in

Safe Harbour Statement:

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

For more information please contact:

 <p>Sansera Engineering Limited CIN: L34103KA1981PLC004542 Mr. Rajesh Kumar Modi, Company Secretary & Compliance Officer Email id: rajesh.modi@sansera.in</p>	 <p>Strategic Growth Advisors Pvt Ltd. CIN: U74140MH2010PTC204285 Shikha Puri / Dharmik Kansara Email id: shikha.puri@sgapl.net / dharmik.k@sgapl.net Tel No: +91 9819282743 / +91 7208179323</p>
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