

August 08, 2024

The National Stock Exchange of India Ltd
Exchange Plaza, C-1, Block G
Bandra – Kurla Complex
Mumbai 400051

The Department of Corporate Services
BSE Limited,
P.J. Towers, Dalal Street
Mumbai 400001

Scrip Symbol: SANSERA

Scrip Code: 543358

Dear Sir/ Madam

Subject: Earning Release

Please find attached a copy of Earning Release on the Unaudited financial results of the Company for the quarter ended June 30, 2024.

The above presentation will also be made available on the website of our Company at www.sansera.in.

Kindly take the same in your record.

Thanking you,

for Sansera Engineering Limited



Rajesh Kumar Modi
Company Secretary and Compliance Officer
M.No. F5176

Encls: a/a

SANSERA ENGINEERING LIMITED

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Q1 FY25 Consolidated Results

Thursday, 8th August 2024, Bengaluru – Sansera Engineering Limited, known for developing complex and critical precision engineered components for the automotive and non-automotive sectors over multiple decades, announced its unaudited Financial Results for the quarter ended June 30th, 2024.

Consolidated Result Highlights

| Particulars (Rs. in Mln) | Q1FY25 | Q1FY24 | YoY |
|--------------------------|--------|--------|-----|
| Revenue From Operation | 7,439 | 6,601 | 13% |
| EBITDA | 1,275 | 1,144 | 12% |
| EBITDA Margin | 17.1% | 17.3% | |
| Profit After Tax | 501 | 452 | 11% |
| Profit After Tax Margin | 6.7% | 6.8% | |

Sales Mix – Q1FY25

- › **By Geographies:** India – 67.6%, Europe – 19.6%, USA – 10.1% and Other Foreign Countries – 2.7%
- › **By End-Use Segments:** Auto-ICE – 71.8%, Auto-Tech Agnostic & xEV – 16.2% and Non-auto – 12.0%

Key Highlights

- › Delivered the healthy growth in topline and EBITDA during Q1FY25
 - › Domestic revenues grew by 12% on a YoY basis
 - › International revenues saw a growth of 17% on a YoY basis
- › Gross margins improved by ~2 percentage points during the quarter. However, EBITDA margins remained flat primarily due to increase in employee costs along with higher logistics costs
- › Contribution of top 5 customers has reduced from 47.7% in Q1FY24 to 46.1% in Q1FY25
- › Net debt as on Jun-24 stood at Rs. 7,718 Mn
- › During the quarter, the company signed an MOU with Government of Karnataka for the acquisition of 55 acres of industrial land in Harohalli, Ramanagra, Bengaluru. This strategic move is part of Sansera's long-term growth and expansion plans for both automotive and non-automotive sectors

Commenting on the performance Mr. B R Preetham, Executive Director & CEO, Sansera Engineering Limited said, "We began the year with a strong performance of 13% growth in the topline and 12% growth in EBITDA. There are multiple drivers towards this; we have performed well in both domestic as well as international markets. Specifically, this quarter marks our highest ever quarterly performance in India, primarily driven by healthy growth in the 2W space.

In Q1 FY25, our emerging businesses (Auto Tech-Agnostic & xEV and Non-Auto segments) have delivered a record-breaking quarterly revenue of Rs. 1,971 Mn, a YoY growth of 34%. With our engineering prowess, we have been able to grow our emerging businesses at a much faster rate as compared to our legacy business of Auto-ICE components. I am proud to highlight that, with a revenue contribution of 28% from these businesses, we are on track towards our vision of a 40% contribution over the long-term horizon. The success in Auto Tech-Agnostic & xEV is even more meaningful, with revenue contribution reaching the 16% mark during the quarter.

This growth is a result of our continuous investments and focus towards expanding our capabilities across all segments. In line with this strategy, we have planned for a capex of around Rs. 4,500 Mn for FY25. Our order book for the new business, with an annual peak revenue stood at Rs. 16.9 billion as of June 30th 2024. The investments that we have envisaged will support our orderbook and expansion plans."

About Sansera Engineering Limited

Sansera Engineering Limited was incorporated in 1981. Sansera is an engineering-led integrated manufacturer of complex and critical precision engineered components across automotive and non-automotive sectors. Within the automotive sector, we manufacture and supply a wide range of precision forged and machined components and assemblies, such as connecting rod, rocker arm, crankshaft, gear shifter fork, stem comp, and aluminum forged parts, which are critical for engine, transmission, suspension, braking, chassis and other systems for the 2-wheeler, passenger vehicle and commercial vehicle verticals. Within the non-automotive sector, the Company manufactures and supplies a wide range of precision components for the aerospace, off-road, agriculture and other segments, including engineering and capital goods.

For more information about the Group and its businesses, please visit www.sansera.in

Safe Harbour Statement:

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

For more information please contact:



Sansera Engineering Limited

CIN: L34103KA1981PLC004542

Mr. Rajesh Kumar Modi, Company Secretary & Compliance Officer

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Strategic Growth Advisors Pvt Ltd.

CIN: U74140MH2010PTC204285

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