SANOFI INDIA LIMITED

Registered Office : 54/A, Sir Mathuradas Vasanji Road, Andheri East, Mumbai 400 093

UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED SEPTEMBER 30, 2013

PART I

Rs. Million

Particulars	Quarter ended 30.09.2013 Unaudited	Quarter ended 30.06.2013 Unaudited	Quarter ended 30.09.2012 Unaudited	Nine Months ended 30.09.2013 Unaudited	Nine Months ended 30.09.2012 Unaudited	Year ended 31.12.2012 (Audited)
1. Income from Operations						
(a) Net Sales (net of excise duty)	4,725	4,100	3,966	12,454	10,932	14,939
(b) Other Operating Income	249	251	191	752	570	792
Total income from Operations (net)	4,974	4,351	4,157	13,206	11,502	15,731
2 Expenditure						
(a) Cost of Materials Consumed	1,564	1,438	1,316	4,554	4,066	5,591
(b) Purchase of stock in trade	563	610	439	1,946	1,438	1,853
(c) Changes in inventories of finished goods, work in progress and stock in trade	122	(60)	176	(515)	(165)	(89)
(d) Employee benefits expense	606	624	489	1,794	1,527	2,136
(e) Depreciation and amortisation expense	234	227	307	684	676	899
(f) Other expenses	873	865	741	2,586	2,246	3,122
(g) Total Expenses	3,962	3,704	3,468	11,049	9,788	13,512
3 Profit from Operations before other income and finance costs (1-2)	1,012	647	689	2,157	1,714	2,219
4 Other Income	153	145	75	461	251	412
5 Profit before finance costs (3+4)	1,165	792	764	2,618	1,965	2,631
6 Finance costs	-	1	3	4	11	14
7 Profit before tax and Exceptional items (5-6)	1,165	791	761	2,614	1,954	2,617
8 Tax expense	396	279	248	888	635	850
9 Net Profit for the period before Exceptional items (7-8)	769	512	513	1,726	1,319	1,767
10 Exceptional item (net of tax)	-	-	-	-	-	-
11 Net Profit for the period after Exceptional items (9+10)	769	512	513	1,726	1,319	1,767
12 Paid-up equity share capital (Face Value of Rs. 10 per share)	230	230	230	230	230	230
13 Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year	-	-	-	-	-	11,665
14 Earnings Per Share (EPS) before Exceptional items (Rs.) (Basic and diluted EPS for the period, for the year to date and for the previous year)	33.43	22.27	22.30	75.04	57.35	76.71
15 Earnings Per Share (EPS) after Exceptional items (Rs.) (Basic and diluted EPS for the period, for the year to date and for the previous year)	33.43	22.27	22.30	75.04	57.35	76.71

PART II

Particulars						
A. PARTICULARS OF SHAREHOLDING						
1 Public Shareholding						
- Number of Shares	9,121,035	9,121,035	9,121,035	9,121,035	9,121,035	9,121,035
- Percentage of Shareholding	39.60%	39.60%	39.60%	39.60%	39.60%	39.60%
2 Promoters and Promoter group Shareholding						
a) Pledged/Encumbered						
- Number of shares	NIL	NIL	NIL	NIL	NIL	NIL
- Percentage of shares (as a % of total shareholding of promoter and promoter group)	NIL	NIL	NIL	NIL	NIL	NIL
- Percentage of shares (as a % of total share capital of the company)	NIL	NIL	NIL	NIL	NIL	NIL
b) Non-encumbered						
- Number of shares	13,909,587	13,909,587	13,909,587	13,909,587	13,909,587	13,909,587
- Percentage of shares (as a % of total shareholding of promoter and promoter group)	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
- Percentage of shares (as a % of total share capital of the company)	60.40%	60.40%	60.40%	60.40%	60.40%	60.40%

Particulars	3 Months ended September 30,2013
B. INVESTOR COMPLAINTS	
Pending at the beginning of the quarter	NIL
Received during the quarter	28
Disposed of during the quarter	28
Remaining unresolved at the end of the quarter	NIL

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S.R. BATLIBOI & CO. LLP
MUMBAI

Notes:

1. The above Results were approved by the Board of Directors of the Company at its Meeting held on October 30, 2013.

2. In accordance with Clause 41 of the Listing Agreement with the Stock Exchanges, the Company's Statutory Auditors have conducted a 'Limited Review' of the Financial Results for the quarter ended September 30, 2013.

3. The Board of Directors had declared an Interim Dividend of Rs.10 per Equity share of Rs.10 for the year ending December 31, 2013. The Dividend (Including Dividend Distribution Tax) amounted to Rs. 269 million. The said Dividend was paid on August 20, 2013 through National Electronic Clearing Service/Dividend Warrants.

4. Better export performance during the quarter and nine months ended September 30, 2013 has resulted in improvement in profitability of the Company.

5. The Company has a single business segment namely 'Pharmaceutical Business'.

6. The figures for the previous periods have been re-grouped, wherever necessary.

SANOFI INDIA LIMITED

SHAILESH AYYANGAR
MANAGING DIRECTOR

October 30, 2013

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S.R. BATLIBOI & CO. LLP
MUMBAI