

Ref: STL/REG-30/BSE/NSE/2019-2020/44

05th August, 2019

To,
Department of Corporate Services,
BSE Limited
Phiroze Jeejeebhoy Towers, Dalal Street,
Mumbai – 400 001

To,
Listing Department,
National Stock Exchange of India Limited
C-1, G-Block, Bandra-Kurla Complex
Bandra, (E), Mumbai – 400 0051

BSE Code: 541163; NSE: SANDHAR

Sub: Intimation to Stock Exchange - Investor Presentation in connection with Un-audited Standalone & Consolidated Financial Results for the quarter ended 30th June, 2019.

Dear Sir/Madam,

Pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the copy of Investor Presentation in connection with Un-audited Standalone & Consolidated Financial Results for the quarter ended 30th June, 2019.

Kindly take the above on your record.

Thanking you,

Yours faithfully,

FOR SANDHAR TECHNOLOGIES LIMITED


(Arvind Joshi)
Whole-Time Director,
Chief Financial Officer &
Company Secretary
DIN: 01877905



Encl: As above

Sandhar Technologies Limited

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Registered Office : B-6/20, Local Shopping Complex, Safdarjung Enclave, New Delhi- 110029 Ph: +91-11-40511800
Email - enquiries@sandhar.in; website - www.sandhargroup.com; CIN - U74999DL1987PLC029553

CIN: L74999DL1987PLC029553



SANDHAR TECHNOLOGIES LIMITED
INVESTORS' PRESENTATION
Quarter 1 Financial Performance FY 19-20

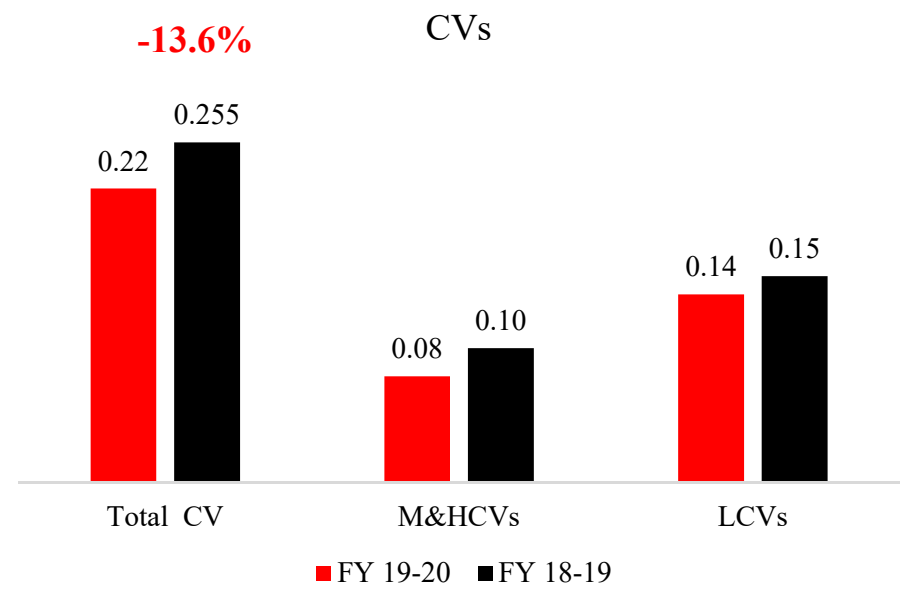
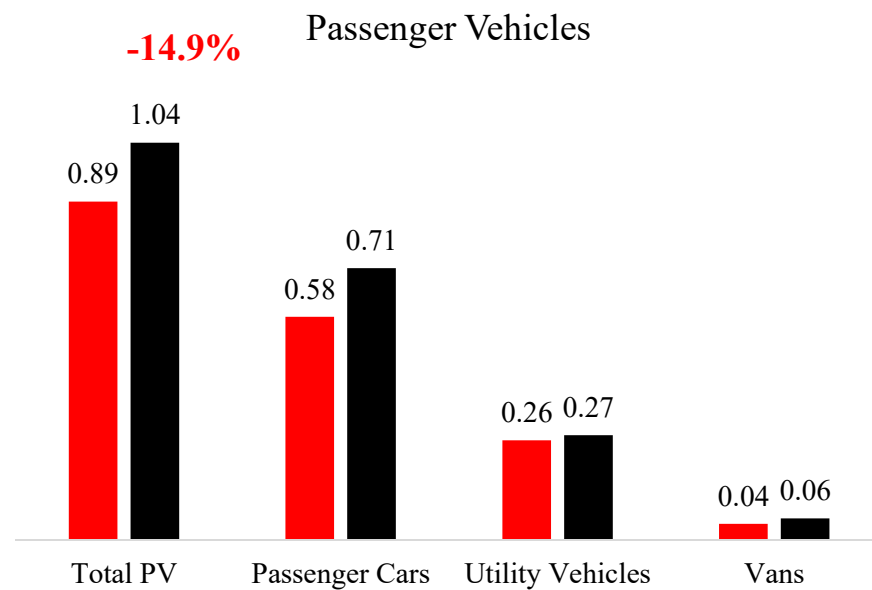
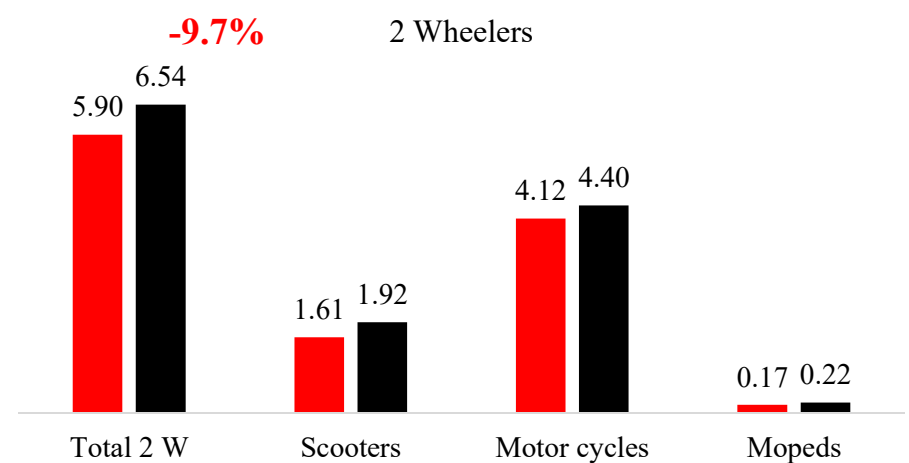
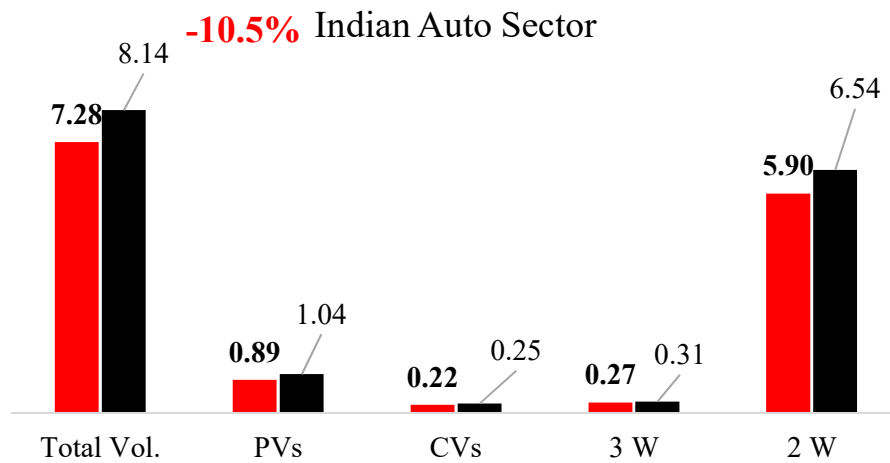
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Industry Performance

(Vol. in Mn)



■ FY 19-20 ■ FY 18-19

Q1 FY'20 Financial Snapshot

(fig. in Rs. Crs)



	Consolidated			Standalone		
	Q1 FY'20	Q1 FY'19	GR Vs LY %	Q1 FY'20	Q1 FY'19	GR Vs LY %
 Revenue	552	571	↓ -3.3%	473	493	↓ -4.2%
 EBITDA	-	-				
EBITDA %	56	57	↓ -1.1%	47	50	↓ -5.5%
	10.1%	9.9%		10.0%	10.1%	
 EBT	26	33	↓ -21.2%	24	31	↓ -21.5%
EBT %	4.7%	5.7%		5.2%	6.3%	
 PAT	14	23	↓ -37.7%	16	22	↓ -26.0%
PAT %	2.5%	3.9%		3.4%	4.4%	
 EPS (Rs/Sh)	2.3	3.6	↓ -36.3%	2.7	3.6	↓ -25.8%
ROCE (Post Tax)	10.9%	15.3%		10.5%	14.8%	
ROE	7.4%	13.7%		9.1%	13.5%	

Balance Sheet & Cash Flow

(fig in Rs. Crs)

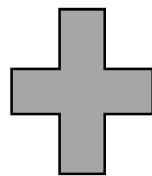


	Cosolidated 30th June 2019	Standalone 30th June 2019	Cash Flow Statement (INR Crs)	Consolidated 30-Jun-19	Standalone 30-Jun-19
Application of Funds			Cash Flows from Operating Activities		
Non-current assets			Operating profit before working capital changes	52.6	45.7
Net Fixed assets	860.0	628.6	Movements in working capital:	(39.5)	(45.3)
Non-current investments	32.0	71.9	Cash generated from	13.1	0.5
Other non-current assets	20.0	17.6	Net cash inflow from operating activities (A)	6.3	(5.9)
Total Non-Current Assets	912.0	718.1	Net cash used in investing activities (B)	(39.8)	(27.0)
Current assets	617.7	470.8	Net cash flow used in financing activities (C)	40.6	40.4
Total Application of Funds	1,529.7	1,188.9	Impact on cash flow on account of foreign currency translation	0.4	-
Sources of Funds			Net increase/(decrease) in cash and cash equivalents (A+B+C)	7.5	7.5
Share capital	60.2	60.2	Opening Cash Balance	3.7	0.6
Reserves and surplus	663.4	663.2	Cash and cash equivalents at the end of the year	11.2	8.1
Shareholders' Funds	723.6	723.4			
Minority Interest	3.5	-			
Long Term Secured Loans	8.4	0.5			
Other Non-current liabilities	104.5	29.5			
Total Long Term liabilities	112.9	30.0			
Short Term Loans	306.0	157.6			
Current liabilities & Provisions	383.6	277.8			
Total Sources of Funds	1,529.7	1,188.9			

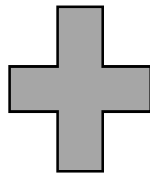
Consolidated... Cash flow management

Total Inflows- Rs.101.24 Crs

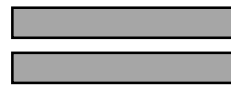
Cash Generated from
Operations
Rs. 52.63 Crs



Borrowings
Rs. 46.2 Crs



Other Receipts
Rs. 2.41 Crs



Working Capital Changes
Rs. 39.51 Crs



Cash used towards capital
creditors/advances
Rs. 16.27 Crs



Cash used in Capex
Rs. 21.52 Crs



Cash used in JV
Investments
Rs. 4.44 Crs

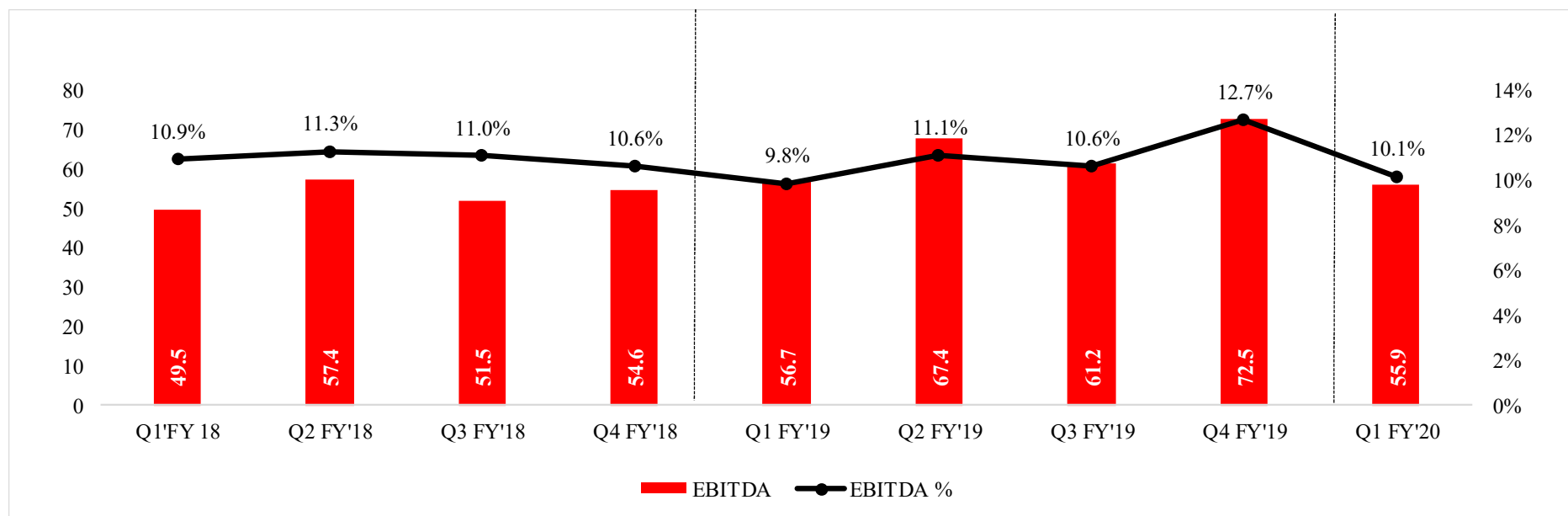
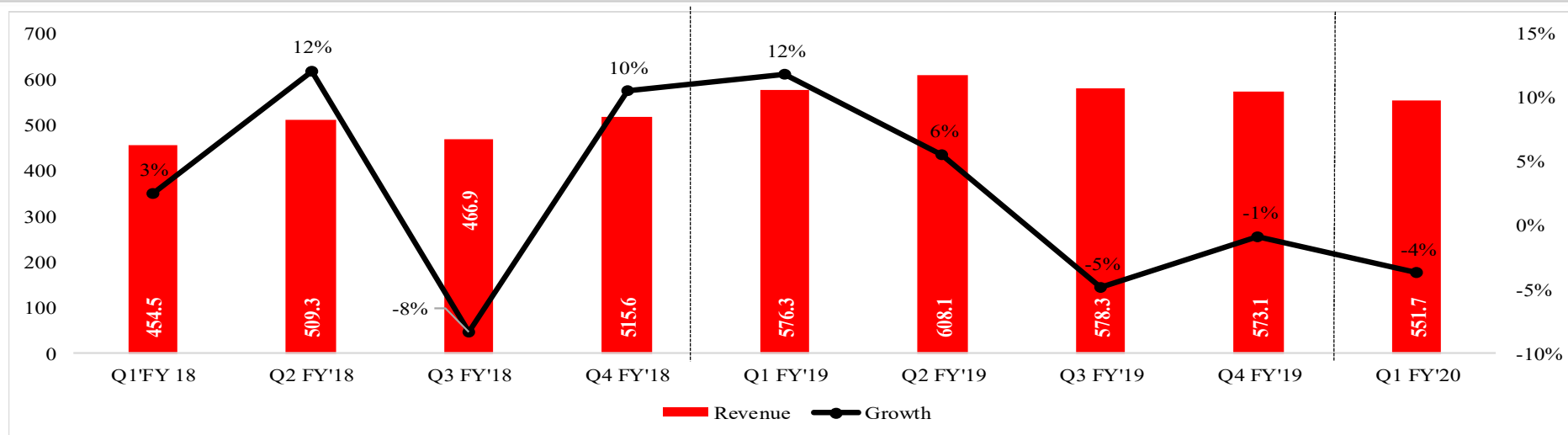


Cash used in Interest &
Tax
Rs. 12.38 Crs

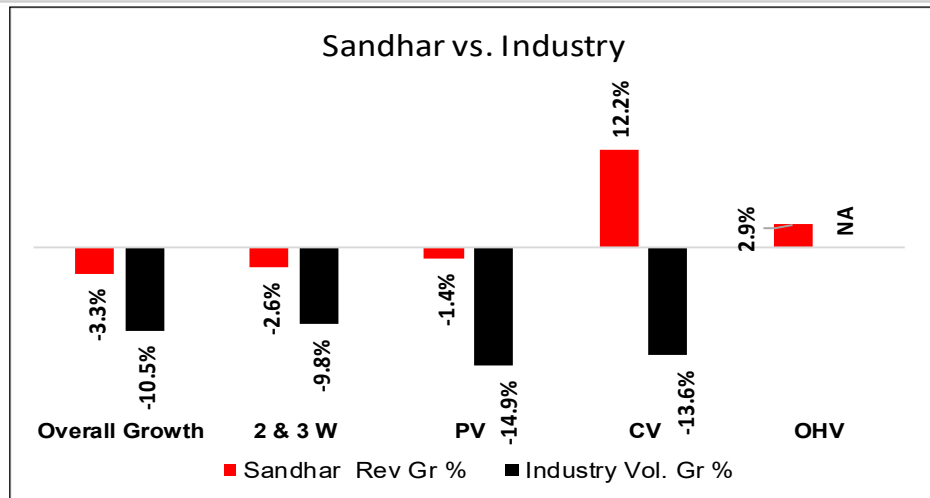
Total Outflows- Rs. 94.11 Crs

Consolidated Quarterly Trend

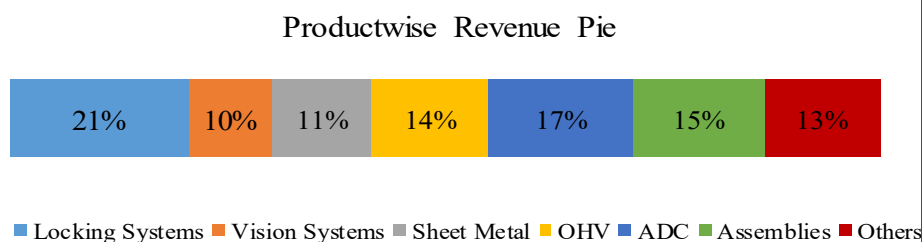
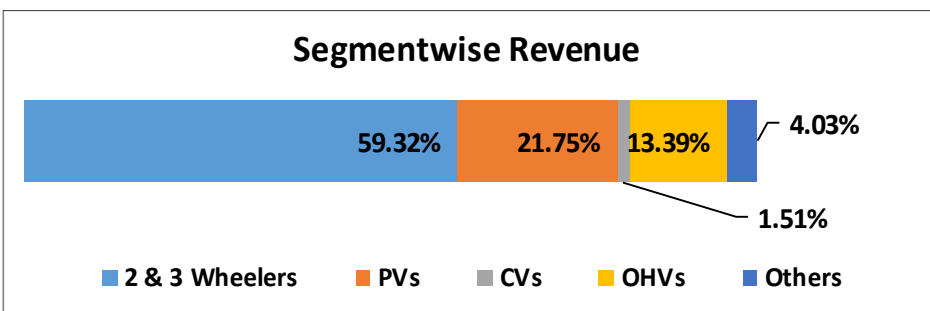
(fig in Rs Crs)



Sandhar Vs Industry



Customer	OEM Vol (Mn)	STL Rev (Rs in Crs)	OEM Gr %	STL Gr %
Hero	1.8	146.9	-12.5%	-13.2%
TVS	0.9	138.9	-1.0%	15.1%
HONDA	0.0	32.2	-20.9%	-8.1%
JCB	NA	32.9	NA	2.7%
BOSCH	NA	26.4	NA	-9.7%
ROYAL ENFIELD	0.2	22.1	-18.5%	-14.5%
TRW	NA	22.3	NA	-2.2%
Autoliv	NA	14.0	NA	-1.3%
TATA HITACHI Reliable solutions	NA	16.4	NA	51.7%
TATA	0.1	5.8	-22.1%	-30.9%
HONDA	1.4	6.6	-20.9%	13.3%



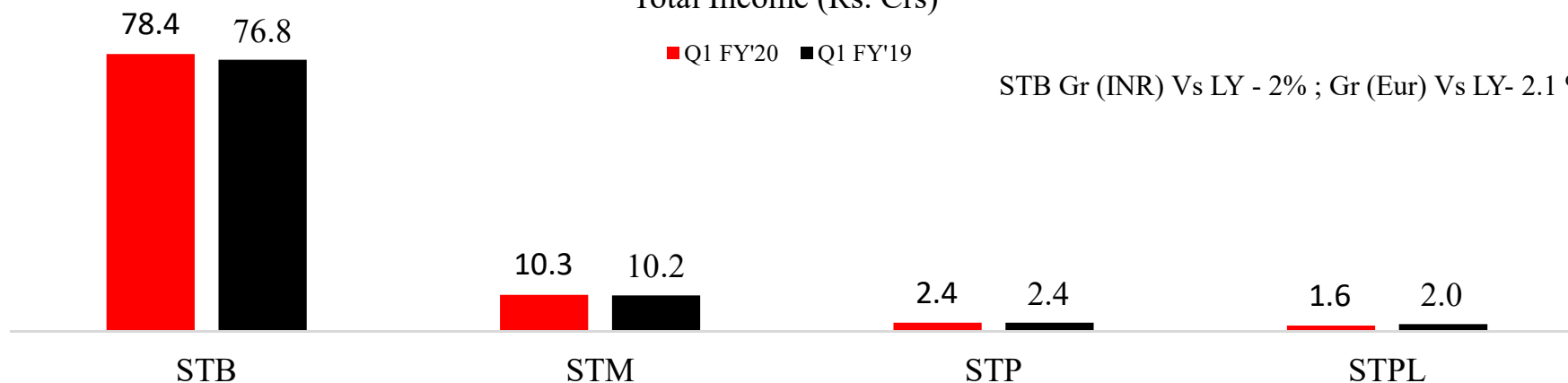
WOS- Financials



Total Income (Rs. Crs)

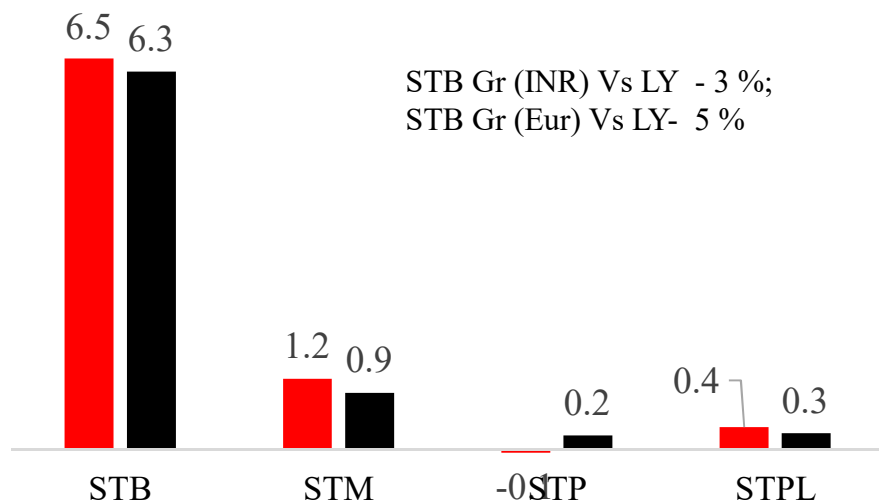
■ Q1 FY'20 ■ Q1 FY'19

STB Gr (INR) Vs LY - 2% ; Gr (Eur) Vs LY- 2.1 %

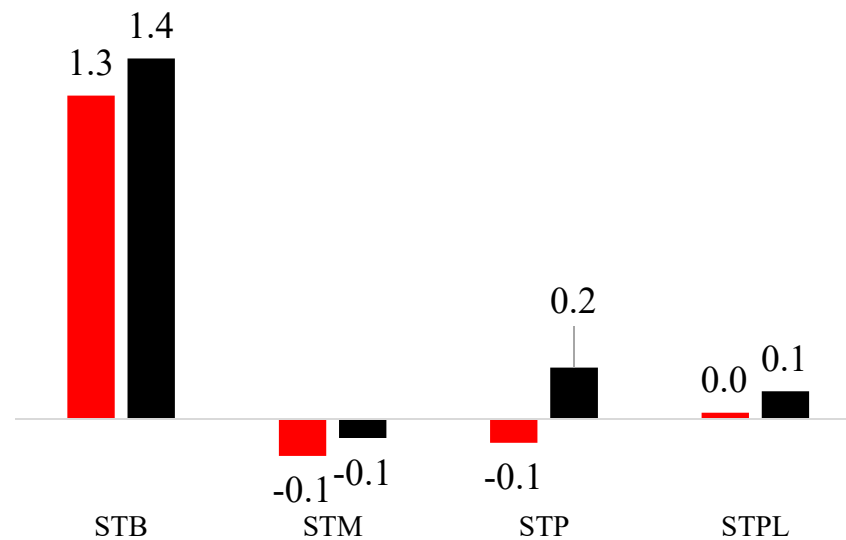


EBITDA (Rs Crs)

STB Gr (INR) Vs LY - 3 %;
STB Gr (Eur) Vs LY- 5 %

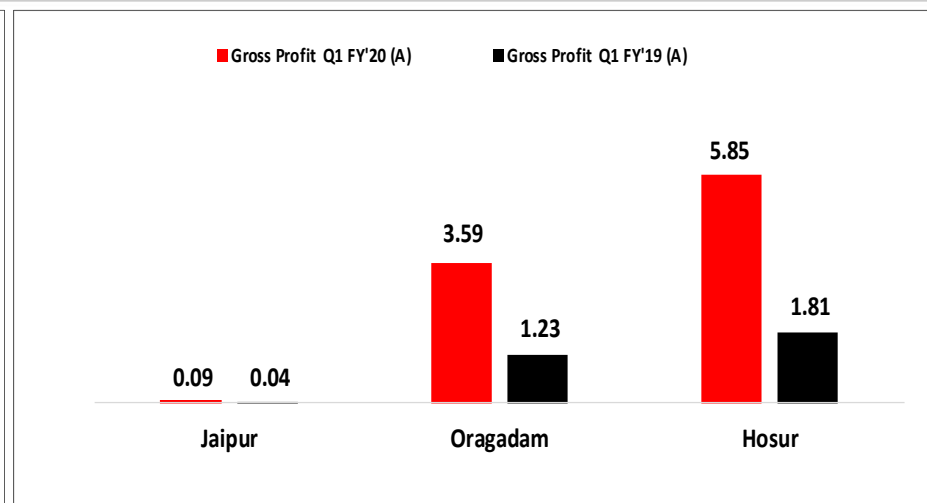
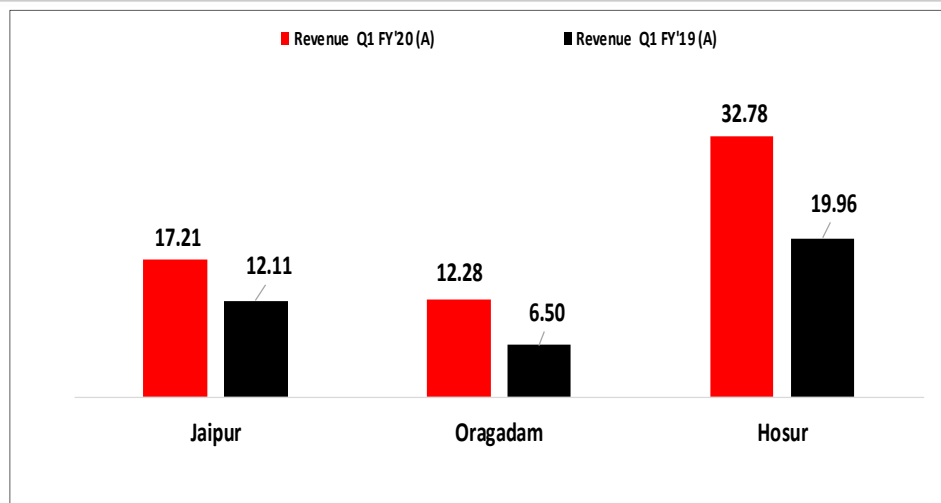


EBT (Rs. Crs)



Performance of New Units.....

(all fig in Rs Crs)



- Investments : 40.4 Crs
- EBITDA : (1.33) Crs YTD June 19 Vs (1.5) Crs YTD June 18
- EBT : (2.98 Crs) YTD June 19 Vs (2.38) Crs YTD June 18



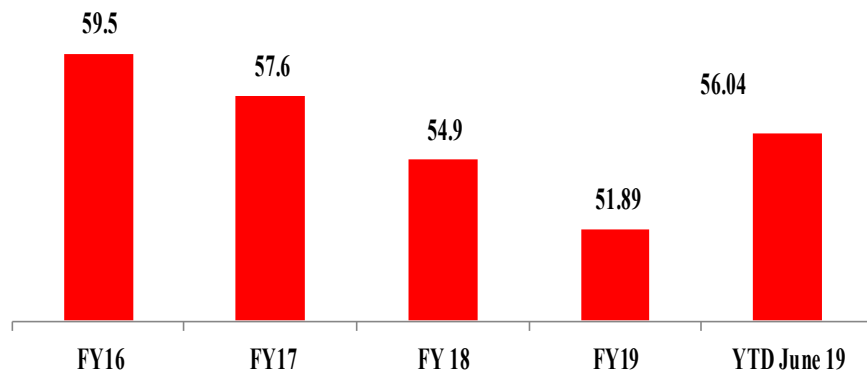
- Investments : 58.59 Crs
- EBITDA : 1.76 Crs YTD June 19 Vs (0.17) Crs YTD June 18
- EBT : 0.53 Crs YTD June 19 Vs (0.94) Crs YTD June 18



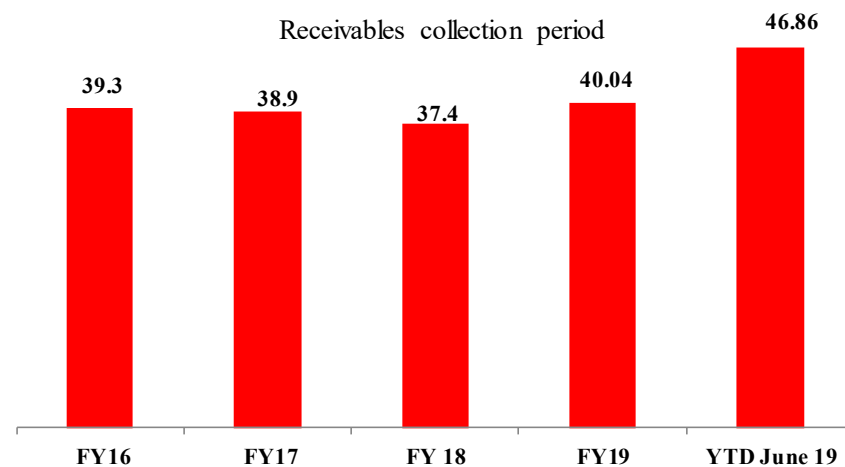
- Investments : 73.13 Crs
- EBITDA : 2.59 Crs YTD June 19 Vs (0.77) Crs YTD June 18
- EBT : 0.52 Crs YTD June 19 Vs (1.99) Crs YTD June 18

Financial Ratios- Consolidated

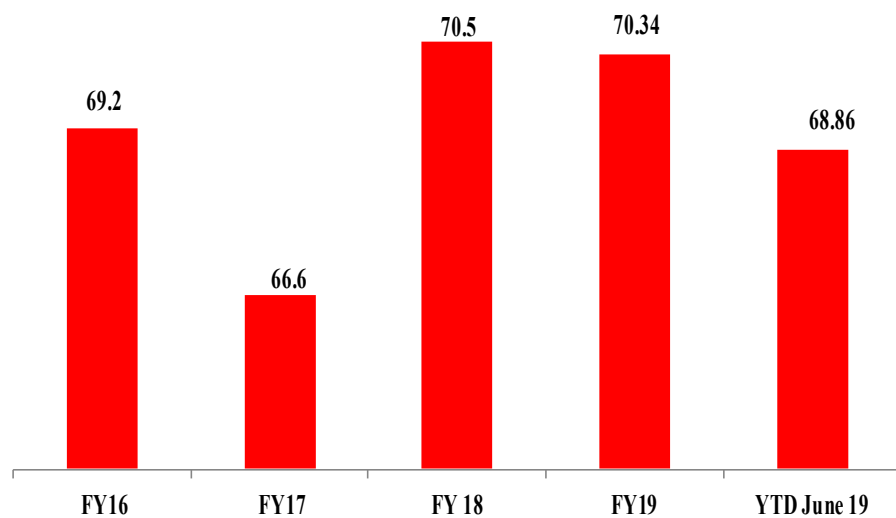
Inventory Holding Period



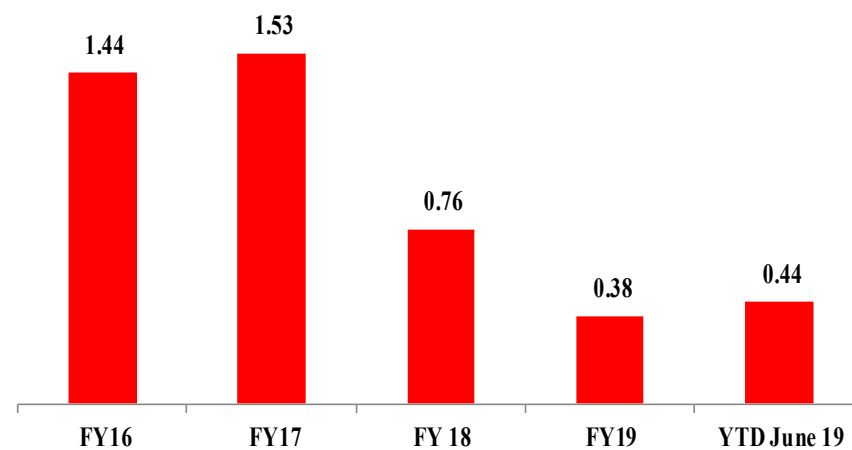
Receivables collection period



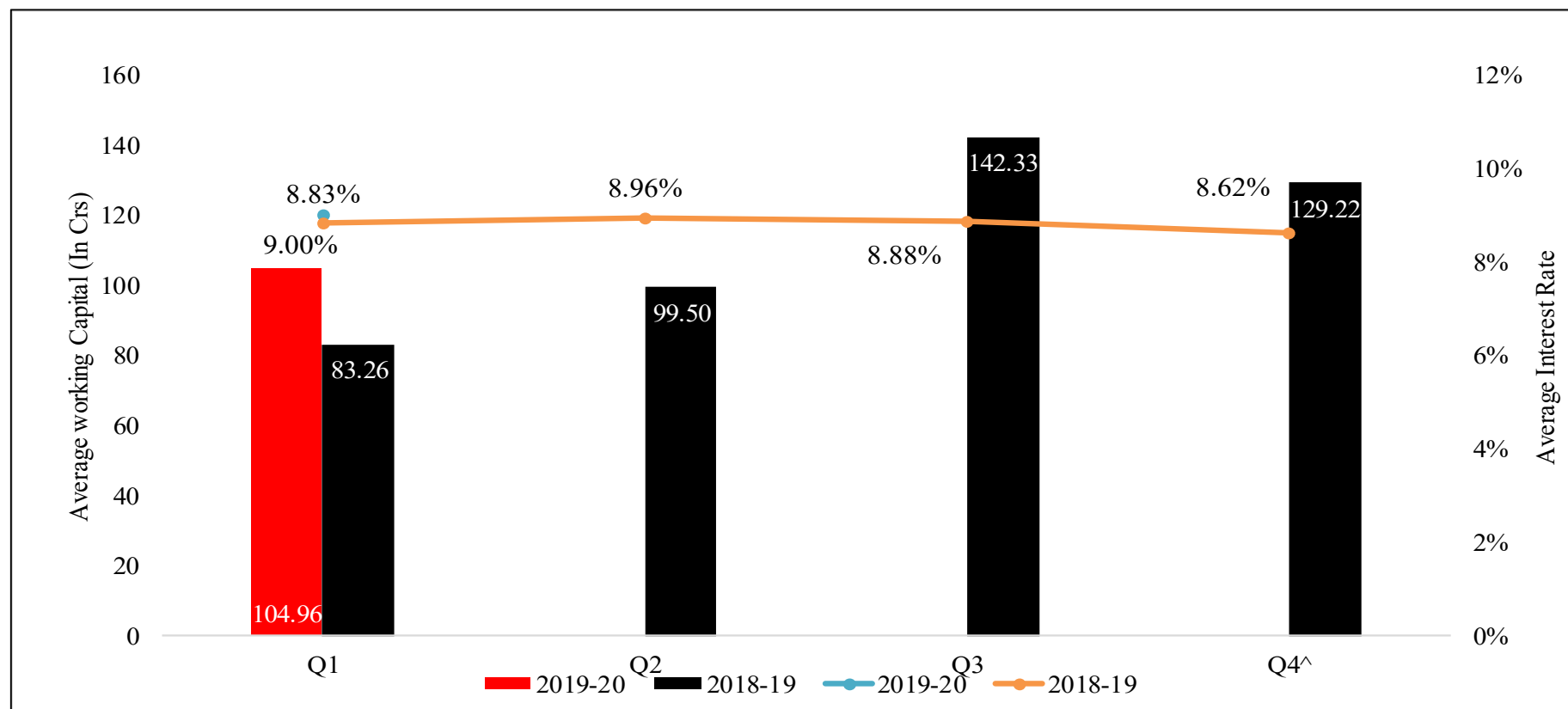
Creditors holding period



Debt-Equity Ratio

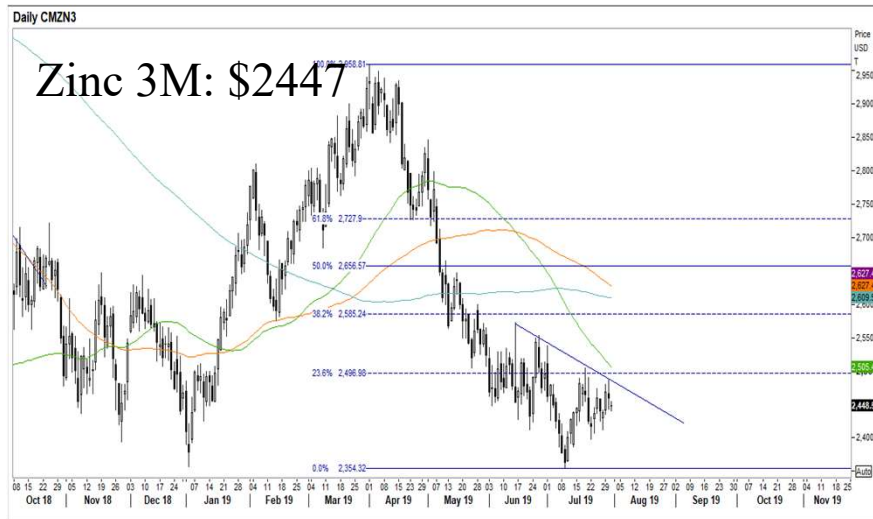


STL- Working capital Utilization



3 M MCLR (YBL)	Q1	Q2	Q3	Q4
FY 2019-20	9.25%	NA	NA	NA
FY 2018-19	8.97%	9.25%	9.53%	9.45%

Commodities... Wide fluctuations



THANK YOU

For any queries and clarifications, please write to:

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Gurugram-122 001
E-mail: investors@sandhar.in