

SAKSOFT LIMITED				
Regd & Corp. Office : S P Infocity, No. 40 Dr MGR Salai, Kandanchavadi, Perungudi, Chennai: 600 096				
Consolidated Unaudited Financial Results of Saksoft Limited and its subsidiaries for the Quarter Ended June 30, 2013				
(Rs. in Lakhs)				
Particulars	Quarter ended 30.06.2013	Quarter ended 31.03.2013	Quarter ended 30.06.2012	Year ended 31.03.2013
	(Unaudited)	(Audited)	(Unaudited)	(Audited)
1. Income from Operations				
a. Net sales/Income from Operations	5,261.98	5,001.68	3,314.54	15,896.93
b. Other Operating Income	-	-	-	-
Total Income	5,261.98	5,001.68	3,314.54	15,896.93
2. Expenses				
a. Employee benefits expense	2,308.05	2,174.21	1,620.57	7,060.34
b. Depreciation and amortisation expense	29.99	35.07	37.20	141.71
c. Other expenses	2,461.06	2,356.23	1,333.85	7,110.65
Total Expenses	4,799.10	4,565.51	2,991.62	14,312.70
3. Profit from Operations before other income, finance costs and exceptional items (1-2)	462.88	436.17	322.92	1,584.23
4. Other Income	18.37	27.96	35.17	77.36
5. Profit from ordinary activities before finance costs and exceptional items (3+4)	481.25	464.13	358.09	1,661.59
6. Finance Costs	100.42	100.82	109.46	423.36
7. Profit from ordinary activities after finance costs but before exceptional items (5-6)	380.83	363.31	248.63	1,238.23
8. Exceptional Items	-	-	-	-
9. Profit from ordinary activities before tax (7+8)	380.83	363.31	248.63	1,238.23
10. Tax Expense	48.96	33.03	38.52	147.64
11. Net Profit from ordinary activities after tax (9-10)	331.87	330.28	210.11	1,090.59
12. Extraordinary Items (net of tax expense)	-	-	-	-
13. Net Profit for the period (11-12)	331.87	330.28	210.11	1,090.59
14. Paid-up Equity Share Capital of Rs.10/- each	1,016.50	1,016.50	1,016.50	1,016.50
15. Reserves excluding Revaluation Reserves as per balance sheet of the previous accounting year	-	-	-	6,445.54
16.(i) Earnings Per Share (in Rs) before extraordinary items				
a) Basic	3.45	3.44	2.19	11.35
b) Diluted	3.26	3.25	2.05	10.67
(ii) Earnings Per Share (in Rs) after extraordinary items				
a) Basic	3.45	3.44	2.19	11.35
b) Diluted	3.26	3.25	2.05	10.67
	(not annualised)	(not annualised)	(not annualised)	
See Accompanying Notes to the financial results				
A. PARTICULARS OF SHAREHOLDING				
1. Public Shareholding*				
Number of Shares	2,553,700	2,553,700	2,561,700	2,553,700
Percentage of Shareholding	25.12%	25.12%	25.20%	25.12%
2. Promoters and Promoter Group Shareholding				
a) Pledged / Encumbered				
Number of Shares	NIL	NIL	NIL	NIL
Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	NIL	NIL	NIL	NIL
Percentage of Shares (as a % of the total share capital of the Company)	NIL	NIL	NIL	NIL
b) Non-encumbered				
Number of Shares	7,611,300	7,611,300	7,603,300	7,611,300
Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	100%	100%	100%	100%
Percentage of Shares (as a % of the total share capital of the Company)	74.88%	74.88%	74.80%	74.88%
*Public Share Holding as defined under Clause 40A of the Listing agreement (excludes shares held by Promoters and Promoter Group)				
Results of Stand alone financial statements				
Total income	963.07	993.22	1,070.68	4,245.87
Profit / (Loss) before taxes	162.85	128.79	99.46	405.75
Profit / (Loss) after taxes	128.35	94.63	67.96	281.59
<p>1. The standalone and consolidated financial results were reviewed by the Audit Committee and taken on record by the Board of Directors at their respective meetings held on August 05, 2013</p> <p>2. The Company opted to publish only Consolidated financial results. The standalone results of the Company will be available on the Company website www.saksoft.com</p> <p>3. In accordance with AS-17 - Segment reporting, the Company's operations fall under single segment namely Information Technology Services.</p> <p>4. The Company conducts its operations along with its subsidiaries. The Consolidated financial results are prepared in accordance with the principles and procedures for the preparation and presentation of consolidated financial results as set out in the Accounting Standards (AS-21) prescribed by Companies (Accounting Standards) Rules, 2006. The financial statements of the holding Company and its subsidiaries (Saksoft Investments Private Limited UK and its subsidiaries, Saksoft Inc. USA and its subsidiary, Saksoft Pte Limited Singapore, Saksoft GmbH Germany and Syntetia technologies limited) have been combined on a line by line basis by adding together, income and expenses after eliminating intra-group balances, transactions and resulting unrealised gains/losses. The Consolidated financial results are prepared by applying uniform accounting policies.</p> <p>5. Tax expense includes current tax and deferred tax.</p> <p>6. The Company had no investor complaints pending at the beginning of the quarter. No complaints were received during the quarter.</p> <p>7. The above results have been subject to a limited review by the statutory auditors of the Company.</p> <p>8. Previous period's figures have been regrouped or reclassified wherever necessary to conform to those of the current period/year.</p>				
Place: Chennai				
Date: August 05, 2013				
		<p>By order of the Board Saksoft limited</p> <p>Aditya Krishna Managing Director</p>		



<p style="text-align: center;">SAKSOFT LIMITED Regd & Corp. Office : S P Infocity, No. 40 Dr MGR Salai, Kandanchavadi, Perungudi, Chennai: 600 096 Statement of Standalone Unaudited Financial Results for the Quarter Ended June 30, 2013 (Rs. in Lakhs)</p>				
Particulars	Quarter ended 30.06.2013	Quarter ended 31.03.2013	Quarter ended 30.06.2012	Year ended 31.03.2013
	(Unaudited)	(Audited)	(Unaudited)	(Audited)
1. Income from Operations				
a. Net sales/Income from Operations	963.07	993.22	1,070.68	4,245.87
b. Other Operating Income	-	-	-	-
Total Income	963.07	993.22	1,070.68	4,245.87
2. Expenses				
a. Employee benefits expense	555.20	526.58	648.31	2,409.64
b. Depreciation and amortisation expense	25.08	26.65	32.31	113.83
c. Other expenses	284.23	233.99	232.69	1,030.77
Total Expenses	864.51	787.22	913.31	3,554.24
3. Profit from Operations before other income, finance costs and exceptional items (1-2)	98.56	206.00	157.37	691.63
4. Other Income	132.68	(8.83)	33.34	36.32
5. Profit from ordinary activities before finance costs and exceptional items (3+4)	231.24	197.17	190.71	727.95
6. Finance Costs	68.39	68.38	91.25	322.20
7. Profit from ordinary activities after finance costs but before exceptional items (5-6)	162.85	128.79	99.46	405.75
8. Exceptional Items	-	-	-	-
9. Profit from ordinary activities before tax (7+8)	162.85	128.79	99.46	405.75
10. Tax Expense	34.50	34.16	31.50	124.16
11. Net Profit from ordinary activities after tax (9-10)	128.35	94.63	67.96	281.59
12. Extraordinary Items (net of tax expense)	-	-	-	-
13. Net Profit for the period (11-12)	128.35	94.63	67.96	281.59
14. Paid-up Equity Share Capital of Rs.10/- each	1,016.50	1,016.50	1,016.50	1,016.50
15. Reserves excluding Revaluation Reserves as per balance sheet of the previous accounting year	-	-	-	4,034.66
16.(i) Earnings Per Share (in Rs) before extraordinary items				
a) Basic	1.34	0.98	0.71	2.93
b) Diluted	1.26	0.93	0.66	2.75
	(not annualised)	(not annualised)	(not annualised)	
(ii) Earnings Per Share (in Rs) after extraordinary items				
a) Basic	1.34	0.98	0.71	2.93
b) Diluted	1.26	0.93	0.66	2.75
	(not annualised)	(not annualised)	(not annualised)	
See Accompanying Notes to the financial results				
A. PARTICULARS OF SHAREHOLDING				
1. Public Shareholding*				
Number of Shares	2,553,700	2,553,700	2,561,700	2,553,700
Percentage of Shareholding	25.12%	25.12%	25.20%	25.12%
2. Promoters and Promoter Group Shareholding				
a) Pledged / Encumbered				
Number of Shares	NIL	NIL	NIL	NIL
Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	NIL	NIL	NIL	NIL
Percentage of Shares (as a % of the total share capital of the Company)	NIL	NIL	NIL	NIL
b) Non-encumbered				
Number of Shares	7,611,300	7,611,300	7,603,300	7,611,300
Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	100%	100%	100%	100%
Percentage of Shares (as a % of the total share capital of the Company)	74.88%	74.88%	74.80%	74.88%
<p>*Public Share Holding as defined under Clause 40A of the Listing agreement (excludes shares held by Promoters and Promoter Group)</p> <p>Notes :</p> <p>1. The standalone and consolidated financial results were reviewed by the Audit Committee and taken on record by the Board of Directors at their respective meetings held on August 05, 2013</p> <p>2. In accordance with AS-17 - Segment reporting, the Company's operations fall under single segment namely Information Technology Services.</p> <p>3. Tax expense includes current tax and deferred tax.</p> <p>4. The Company had no investor complaints pending at the beginning of the quarter. No complaints were received during the quarter.</p> <p>5. The above results have been subject to a limited review by the statutory auditors of the Company</p> <p>6. Previous period's figures have been regrouped or reclassified wherever necessary to conform to those of the current period/year.</p>				
Place: Chennai Date: August 05, 2013	<p style="text-align: right;">By order of the Board Saksoft limited</p> <p style="text-align: right;">Aditya Krishna Managing Director</p>			



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CHARTERED ACCOUNTANTS

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To

THE BOARD OF DIRECTORS

SAKSOFT LIMITED

SP INFOCITY

NO.40, Dr. MGR Salai, Kandanchavadi

Perungudi, Chennai- 600096

LIMITED REVIEW REPORT - FOR THE FIRST QUARTER ENDED 30th JUNE 2013

We have reviewed the accompanying statement of un-audited financial results of, SAKSOFT LIMITED, SP Infocity, No.40, Dr. MGR Salai, Kandanchavadi, Perungudi, Chennai-600096, for the quarter ended 30th JUNE 2013 except for the disclosures regarding "Public Shareholding" and "Promoter and Promoter Group shareholding" which have been traced from disclosures made by the management and have not been audited by us. This statement is the responsibility of the Company's Management and has been approved by the Board of Directors at their meeting held on 05th August 2013. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review in accordance with the standards on Review Engagement (SRE) 2400, "Engagements to Review Financial Statements" issued by The Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatements. A Review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our notice that causes us to believe that the accompanying statement of unaudited financial results prepared in accordance with applicable accounting standards and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.



Place : Chennai
Date : 05-08-2013

FOR SURI & CO

Firm Regn No. 0042835

CHARTERED ACCOUNTANTS

S GANESAN
Partner

Memb No. 018525



SURI & CO.,
CHARTERED ACCOUNTANTS

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To
THE BOARD OF DIRECTORS
SAKSOFT LIMITED
SP INFOCITY
NO.40, Dr. MGR Salai, Kandanchavadi
Perungudi, Chennai- 600096

LIMITED REVIEW REPORT - FOR THE FIRST QUARTER ENDED 30th JUNE 2013

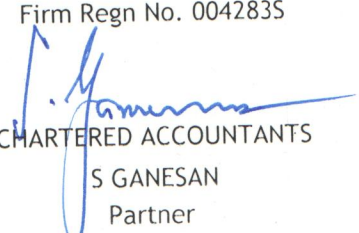
We have reviewed the accompanying statement ("the statement") of un-audited financial results of, SAKSOFT LIMITED ("the company") and the subsidiary companies as listed in Note 4 of the accompanying statement (collectively "the group"), for the quarter ended 30th JUNE 2013 except for the disclosures regarding "Public Shareholding" and "Promoter and Promoter Group shareholding" which have been traced from disclosures made by the management and have not been audited by us. This statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review in accordance with the Standards on Review Engagement (SRE) 2400, "Engagements to Review Financial Statements" issued by The Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A Review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our notice that causes us to believe that the accompanying statement of unaudited financial results prepared in accordance with applicable accounting standards and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.



Place : Chennai
Date : 05-08-2013

FOR SURI & CO
Firm Regn No. 0042835

CHARTERED ACCOUNTANTS
S GANESAN
Partner
Memb No. 018525

Q1-FY 13-14 Total Revenue at Rs.52.62 crore up 59%

Chennai, 5 August, 2013: Saksoft Limited (BSE: 590051) (NSE: SAKSOFT), an Information Management Specialist company, announced its first quarter results ended on 30th June' 2013. The results are available on the company's website, www.saksoft.com

Review of financial performance for the quarter ended 30th June, 2013

Consolidated Quarter Review (Y-o-Y) (Q1 2013-14 vs. Q1 2012-13)

- Operating revenue was Rs.52.62 crore during the quarter under review as compared to Rs.33.15 crore; an increase of 59%.
- Total Income was Rs. 52.80 crore during the quarter under review as compared to Rs. 33.50 crore during the same quarter in the previous year, up by 58%.
- EBITDA stood at Rs. 5.11 crore for the quarter under review as compared to Rs. 3.95 crore in Q1FY12-13 up by 29%.
- Net profit stood at Rs. 3.32 crore in the current quarter as against Rs.2.10 crore in Q1FY12-13, up by 58%.
- Basic EPS for the quarter stood at Rs. 3.45 as against Rs. 2.19 in Q1FY12-13, up by 58%.

Consolidated Sequential Review (Q-o-Q) (Q1 2013-14 vs. Q4 2012-13)

- Operating revenue was Rs.52.62 crore as compared to Rs.50.02 crore during the corresponding period of previous quarter reflecting an increase of 5%.
- Total income was Rs. 52.80 crore for the year as compared to Rs. 50.30 crores Q-o-Q basis.
- EBITDA stood at Rs.5.11 crore as compared to Rs.4.99 crore during Q4 of FY 12-13.
- Net profit stood at Rs.3.32 crore for Q1 of FY13-14 as compared to Net profit of Rs.3.30 crore in Q4 of FY 12-13.
- Basic EPS stood at Rs. 3.45 for the current quarter ending 30 June 2013.



Commenting on the results, Mr. Aditya Krishna, Managing Director, Saksoft Limited, said

"We are pleased with the company performance for the quarter. We are in the right track and with increased focus on our new offerings in Enterprise Mobility and Analytics, we are confident that the company will meet its stated objectives for the year"

About Saksoft Limited

Saksoft is a leading provider of Information Management Solutions to successful companies around the world. We deliver success to the enterprise by helping consolidate, organize and manage large volumes of data collected by businesses. Working with data sources that are often disparate and complex, we make accurate, high quality, relevant information readily available to the people that need it. By being better informed, these companies are empowered to make key decisions and implement strategies for making their enterprises successful. Visit www.saksoft.com.

For further information, please contact:



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BSE: 590051 | NSE: SAKSOFT | Bloomberg: SAK:IN | Reuters: SAKS.NS

Saksoft Ltd.

Earnings Presentation

Q1 FY 2013-14

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Please note that this presentation is based on the publicly available information on Saksoft including but not limited to Company's website and Annual Reports.

This communication is for general information purposes only, without regard to specific objectives, financial situations and needs of any particular person. Please note that investments in securities are subject to risks including loss of principal amount.

This presentation does not constitute an offer or invitation to purchase or subscribe for any shares in the Company and neither any part of it shall form the basis of or be relied upon in connection with any contract or commitment whatsoever.

Particulars

- Performance Review
- Consolidated Financial Summary
- Key Business Highlights
- Consolidated Quarterly P & L

Performance Review

Consolidated Quarter Review (Y-o-Y) (Q1 2013-14 vs. Q1 2012-13)

- Operating revenue was Rs 52.62 crore during the quarter under review as compared to Rs 33.15 crore; an increase of 59%.
- Total Income was Rs. 52.80 crore during the quarter under review as compared to Rs. 33.50 crore during the same quarter in the previous year, up by 58%.
- EBITDA stood at Rs. 5.11 crore for the quarter under review as compared to Rs.3.95 crore in Q1FY12-13 up by 29%.
- Net profit stood at Rs 3.32 crore in Q1FY13-14 as against Rs 2.10 crore in Q1FY12-13, up by 58%.
- Basic EPS for the quarter stood at Rs. 3.45 as against Rs 2.19 in Q1 FY12-13, up by 58%

Consolidated Sequential Review (Q-o-Q) (Q1 2013-14 vs. Q4 2012-13)

- Operating revenue was Rs 52.62 crore as compared to Rs 50.02 crore during the corresponding period of previous quarter reflecting an increase of 5% in rupee terms.
- Total income was Rs. 52.80 crore for the year as compared to Rs. 50.30 crores Q-o-Q basis.
- EBITDA stood at Rs 5.11 crore during the quarter as compared to Rs 4.99 crore during Q4 of FY 12-13.
- Net profit was Rs 3.32 crore for Q1 of FY13-14 as compared to Rs 3.30 crore in Q4 of FY 12-13.
- Basic EPS stood at Rs. 3.45 for the current quarter ending 30 June 2013.

Consolidated Financial Summary

Particulars	Metrics	30-Jun-13 Q1 FY13-14	30-Jun-12 Q1 FY12-13	YoY Growth	31-Mar-13 Q4 FY12-13	QoQ Growth
Revenue	Total Revenue (INR Crore)	52.8	33.5	58%	50.3	5%
	Net Revenue (INR Crore)	52.6	33.2	59%	50.0	5%
Profit	EBITDA (INR Crore)	5.1	4.0	29%	5.0	2%
	PBT (INR Crore)	3.8	2.5	53%	3.6	5%
	PAT (INR Crore)	3.3	2.1	58%	3.3	1%
Margin	EBITDA	9.7%	11.9%		10.0%	
	PBT	7.2%	7.4%		7.2%	
	PAT	6.3%	6.3%		6.6%	
EPS	Basic (Rs.)	3.5	2.2	58%	3.4	0%
	Diluted (Rs.)	3.3	2.1	59%	3.3	0%
ShareHolding	Promoters (%)	74.9%	74.8%		74.9%	
	Public (%)	25.1%	25.2%		25.1%	

Key Business Highlights

- Business grew by 5% sequentially (Q-o-Q) and by 59% as compared to first quarter of 2012-13
- Executed the first SAP enterprise mobile project for a UK Housing Organization
- Analytics Practice launched as part of Information Management Service offering
- Jaspersoft and QlikTech partnerships have extended to US region, providing new opportunities
- Growth in business by addition of 6 new clients during the current quarter

Consolidated Quarterly P & L

S. No.	Consolidated Unaudited Results for the Quarter ended (All figures in INR Crore except EPS)	30-Jun-13 Q1 FY13-14	30-Jun-12 Q1 FY12-13	YoY Growth	31-Mar-13 Q4 FY12-13	QoQ Growth
	Net Sales / Income from Operation					
1	Income	52.62	33.15	58.73 %	50.02	5.20 %
2	Expenditure					
(a)	Employee Cost	23.08	16.21	42.38 %	21.74	6.16 %
(b)	Depreciation	0.30	0.37	-18.92 %	0.35	-14.29 %
(c)	Other Expenditure	24.61	13.34	84.48 %	23.57	4.41 %
(d)	Total Expenditure	47.99	29.92	60.39 %	45.66	5.10 %
	Profit from Operations before Other Income, Interest & Exceptional Items (1-2)	4.63	3.23	43.34 %	4.36	6.19 %
4	Other Income	0.18	0.35	-48.57 %	0.28	-35.71 %
5	Profit before Interest and Exceptional Items (3+4)	4.81	3.58	34.36 %	4.64	3.66 %
6	Interest	1.00	1.09		1.01	
7	Profit after Interest but before Exceptional Items (5-6)	3.81	2.49	53.01 %	3.63	4.96 %
8	Exceptional Items	-	-		-	
9	Profit(+)/ Loss (-) from Ordinary Activities before Tax (7+8)	3.81	2.49	53.01 %	3.63	4.96 %
10	Tax Expenses	0.49	0.39	25.64 %	0.33	48.48 %
11	Net Profit(+)/ Loss (-) from Ordinary Activities after Tax (9-10)	3.32	2.10	58.10 %	3.30	0.61 %
12	Extraordinary Items (net of tax expense Rs.)	-	-		-	
13	Net Profit(+)/ Loss (-) for the Period (11-12)	3.32	2.10	58.10 %	3.30	0.61 %
14	Paid-up Equity Share Capital of Rs10/- each	10.17	10.17		10.17	
15	Earnings Per Share (EPS) in Rs.					
(a)	Basic EPS before Extraordinary items	3.45	2.19	57.53 %	3.44	0.29 %
(b)	Diluted EPS after Extraordinary items	3.26	2.05	59.02 %	3.25	0.31 %

For more information, please contact:

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