Date: July 21, 2026

To,

The Manager
Listing Department
National Stock Exchange of India Limited (NSE)
Exchange Plaza, 5th Floor
Plot No. C/1, G-Block
Bandra-Kurla Complex
Bandra (E), Mumbai - 400 051
Symbol: SAGILITY

The Manager
Listing Department
BSE Limited (BSE)
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai - 400 001
Scrip Code:544282

Dear Sir/Ma'am,

Sub: Submission of Investor Presentation to be made to investors on July 21, 2026, pursuant to Regulation 30 read with Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

In continuation of our letter dated July 13, 2026, please find enclosed the presentation to be made to investors on the financial results of Sagility Limited for the quarter ended June 30, 2026, during the meeting scheduled today, i.e., Tuesday, July 21, 2026, at 7:30 p.m. (IST).

The details are also being made available on the Company's website https://sagility.com/

This is for your information and record.

Thanking You,

For Sagility Limited

SATISHKUMAR
SAKHARAYAPATTANA
SEETHARAMAIAH

Digitally signed by SATISHKUMAR
SAKHARAYAPATTANA
SEETHARAMAIAH
Date: 2026.07.21 18:19:41 +05'30'

Satishkumar Sakharayapattana Seetharamaiah
Company Secretary & Compliance Officer
M. No. A16008

Encl: a/a

Investor Deck – Q1 FY27

Jul 21, 2026

Safe Harbor

Certain statements in this release concerning Sagility's future growth prospects may be seen as forward-looking statements, which involve a number of risks and uncertainties that could cause the actuals to differ materially from such statements. Sagility does not undertake to update any such statement that may have been made from time to time by or on behalf of the company.

Performance Highlights

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Q1 FY27

Revenue	Adjusted EBITDA	Adjusted PAT
₹ 19,635 Million US$207.8M	₹ 4,716 Million US $49.9M	₹ 2,697 Million US$28.6M
YoY growth % 27.6% *15.2% in CC*	Margin % 24.0%	Margin % 13.7%
YoY growth % (Excl. CareSeed) 27.3% *14.9% in CC*	YoY growth % 27.9%	YoY growth % 35.1%

Business Insights

- **27.3% Y-o-Y organic growth in Q1 FY27**, driven by expansion within existing clients and rising contribution from FY26 new client wins
- **Won $35.3M of steady state ACV** in Q1 FY27, driven by expansion opportunities / new SOWs across 18 existing clients and 1 new logo
- **Acquired CareSeed** to strengthen our position in healthcare quality, especially for Medicare Advantage plans, thereby adding differentiated analytics and HEDIS capabilities while expanding our platform depth and mid-market reach. Added **26 new clients** via CareSeed acquisition
- Increases in statutory minimum wages in Karnataka and Telangana, effective 22nd May 2026 and 1st June 2026 respectively

Rewards & Recognitions

Everest Group PEAK MATRIX™

Major Contender – Healthcare Customer Experience Management (CXM) Intelligent Operations PEAK Matrix® Assessment 2026

Major Contender – Revenue Cycle Management (RCM) Intelligent Operations PEAK Matrix® Assessment 2026

AVASANT RADARVIEW™ LEADER Clinical and Care Management Services Business Process Transformation 2026

Leader – Avasant Clinical and Care Management Business Process Transformation 2026 RadarView™

Great Place To Work®

Sagility India has been **ranked 11th** among India's 100 Best Companies to Work For 2026 by **Great Place to Work® India**

ET Edge

Recognized by **ET Edge** as Best Organizations for Women

KPIs

	Q1 FY27	Q4 FY26	Q1 FY26	YoY%	TTM Jun'26	TTM Jun'25	YoY%
Revenue from Operation (in ₹ M)	**19,635**	**20,243**	**15,389**	**27.6%**	**76,174**	**58,855**	**29.4%**
Steady state Revenue	*19,635*	*17,983*	*15,389*	*27.6%*	*71,647*	*57,154*	*25.4%*
Seasonal Revenue (Open Enrollment)	-	*2,260*	-		*4,527*	*1,701*	*166.2%*
Revenue by Vertical Split							
By Payer %	89.6%	90.8%	88.4%		89.9%	89.2%	
By Provider %	10.4%	9.2%	11.6%		10.1%	10.8%	
Growth in revenue from operation (%)	27.6%	29.1%	25.8%		29.4%	21.1%	
Adjusted EBITDA* (in ₹ M)	**4,716**	**5,036**	**3,687**	**27.9%**	**19,228**	**15,456**	**24.4%**
Adjusted EBITDA %	24.0%	24.9%	24.0%		25.2%	26.3%	
Adjusted PAT (in ₹ M)**	**2,697**	**3,069**	**1,997**	**35.1%**	**12,006**	**8,657**	**38.7%**
Adjusted PAT %	13.7%	15.2%	13.0%		15.8%	14.7%	
Total Number of Employees at the end of period	**47,307**	**46,860**	**39,917**	**18.5%**	**47,307**	**39,917**	**18.5%**
Voluntary attrition rate^ (%)	28.6%	38.1%	27.6%		30.5%	27.5%	

Note: *Adjusted EBITDA represents EBITDA adjusted for earnouts payable under acquisition agreements (DCI, BirchAI , BroadPath & CareSeed), share-based payment awards and excludes other income (including forex gain/loss).

**Adjusted PAT reflects EBITDA adjustments and adjustments for amortization of intangible assets arising from the carve-out of the healthcare business from HGS, as well as the statutory impact of increase in Minimum wages in Karnataka & Telangana, net of tax

^Voluntary attrition is calculated for employees with tenure exceeding 90 days and presented on an annualized basis, derived from voluntary exits during the respective quarter

Annual KPIs

	Q1 FY27	FY26	FY25	FY24	FY23
Numbers of Client group*					
Active	109	82	75	44	35
Number of new client addition	27**	17	38	13	7
Delivery Sites					
Number of delivery sites	29	31	33	30	27
New site addition (Gross)	-	4	10	4	2
	TTM Jun26	**FY26**	**FY25**	**FY24**	**FY23**
Client groups contribution to revenues					
Top 3 Client %	60.1%	59.9%	66.2%	68.3%	72.4%
Top 5 Client %	70.1%	70.4%	77.9%	79.2%	80.6%
Top 10 Client %	84.1%	83.9%	90.5%	91.4%	90.7%
Number of Million-dollar client groups					
Number of clients contributing more than US$ 20M	9	9	7	5	4
Number of clients contributing to US$ 5M - US$ 20M	8	7	6	7	7
Number of clients contributing to US$ 1M - US$ 5M	21	21	12	12	12
Number of clients contributing less than US$ 1M	71	45	50	20	12

*Client groups comprise client entities together with their affiliates.

**30 clients added via CareSeed acquisition – 26 new client groups, 2 common client groups, 2 affiliates of existing client groups

END TO END QUALITY OF CARE PLATFORM

sagility + careseed

sagility

Sagility-CareSeed

A unified end-to-end quality operations continuum

By combining CareSeed's technology with Sagility's healthcare operations, clinical services, and AI-led transformation capabilities, Sagility will deliver an end-to-end quality operations continuum.

CareSeed, founded in 2012 and headquartered in Kansas City, Missouri, is a U.S.-based healthcare analytics company. CareSeed solutions include **Forecast**, which provides HEDIS reporting and quality analytics, and **Harvest**, which delivers cloud-based medical record review, chart abstraction, and supplemental data capture capabilities.

~$5.1MN	~95%	31.4%	30	14
CY25 Revenue	Recurring Revenue	CY25 EBITDA Margin	Small & mid payer clients	Team members

Capability

Strengthens Sagility's position in Quality for **Medicare Advantage (MA)** - expanding capabilities across HEDIS, CMS Stars, quality reporting, and care-gap orchestration.

Technology

NCQA-certified Forecast and Harvest platforms advance Sagility's shift from retrospective HEDIS reporting to **AI-led, integrated quality** operations.

Cross-sell

Expands market reach with **26 new small & mid-sized health plans plus 2 subsidiaries of existing clients** - creating immediate cross-sell and greater wallet share via an integrated, tech-led BPaaS model.

Talent

Specialized talent strengthens capabilities across quality technology, and client management - backed by strong, established health-plan relationships.

Sagility–CareSeed:

End-to-End Quality Operations Continuum

careseed | sagility

Care Gap identification & Prioritization → Abstraction management → HEDIS encounter audit & validation → Care Gap Closure → Quality of care impact analysis → Population health program → Provider success enablement

CareSeed Technology and Analytics | Sagility Technology and Analytics

- Gap identification- Careseed core expertise
- Risk stratified chase list creation

- Forecast
- Harvest
- Care Gap/ Population health/ AIP platform

- RN Abstraction & Scalable Outreach (Onshore/Offshore/Digital) + Care Coordination
- Robust Operational oversight
- Behavior change framework driving long term health adoption
- Coding validation with provider

- HEDIS File Submission
- Star measurement & audit tracking

Equipping Health plans to move beyond HEDIS reporting to member-level orchestration, while unlocking STAR improvement and revenue uplift

Thought Leadership

Future Proofing Payer Operations

Independent research validates the healthcare market trends driving demand for Sagility's AI and domain-led healthcare operations model.

Key Finding	What It Means
Payers face mounting cost, workforce, and regulatory pressures 70% have adopted AI; only 10% report measurable improvement	Redesigning workflows before agentic implementation a necessity for meaningful impact
70% identify domain-led intelligent operations as a priority Healthcare expertise remains the vital foundation for payers	Deep domain knowledge is required for workflow design
Payer expectations are shifting toward strategic partners	Understanding of the complete payer ecosystem and willingness to commit to outcomes become key criteria in partner decisions.

By the Numbers

- **50** payer leaders surveyed
- **94%** expect AI + human oversight
- **84%** report limited AI value today

Sagility engaged Everest Group to conduct focused research on the payer market trends and factors influencing partnership choices across 50 decision makers in the payer organizations.

Financial Highlights

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Financial Highlights

sagility

Q1 FY27 delivered strong growth at steady margins, and strong cash generation - a strong start to the year

REVENUE

₹ 19,635
Million

YoY growth %
27.6%

15.2% in CC

YoY growth %
(Excl. CareSeed)
27.3%

14.9% in CC

ADJUSTED EBITDA

₹ 4,716
Million

Margin %
24.0%

YoY Growth %
27.9%

ADJUSTED PAT

₹ 2,697
Million

Margin %
13.7%

YoY Growth %
35.1%

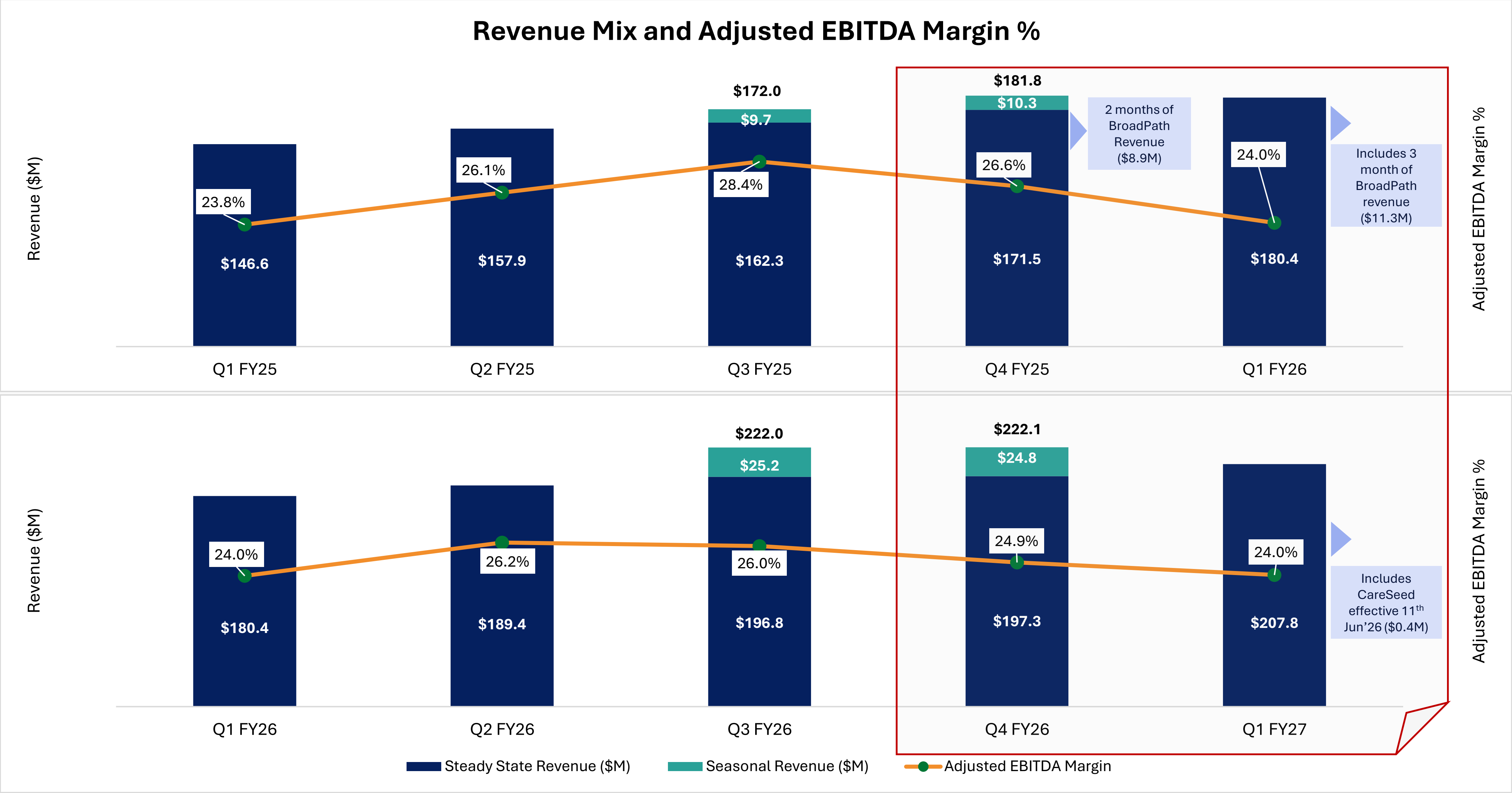
OCF

₹ 3,161
Million

Conversion %
69.9%

DSO
80 days

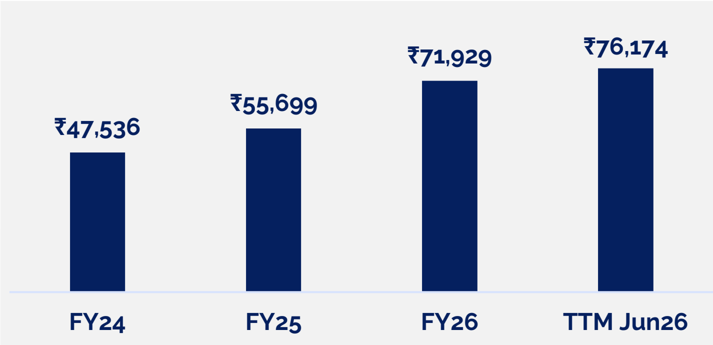
Quarterly Seasonality



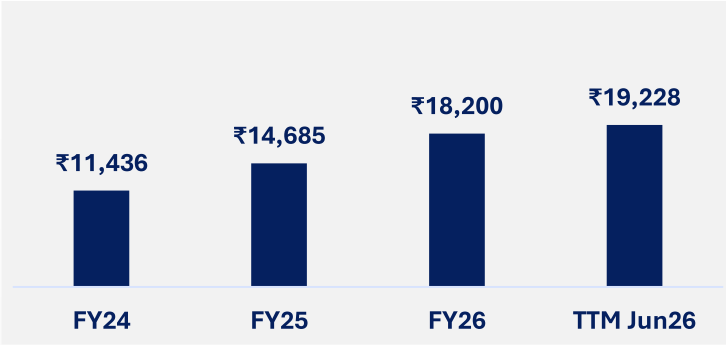
Our Revenues exhibit seasonality. Q3 & Q4 have seasonal Revenues from Open Enrolment and AEP

Long Term Financial Performance Snapshot

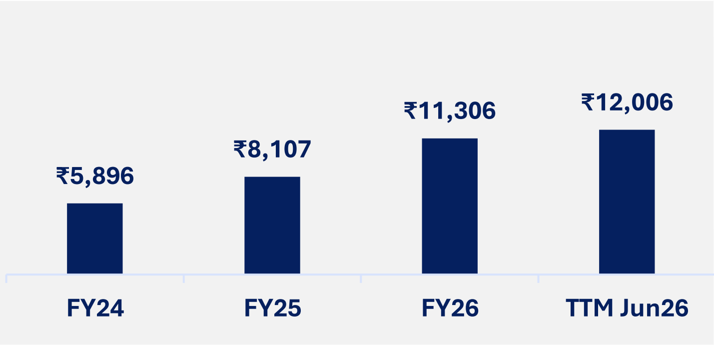
Revenue (₹M) *(growth % Y-o-Y)*	FY25	FY26
	17.2%	29.1%



Adj. EBITDA* (₹M) *(growth % Y-o-Y)*	FY25	FY26
	28.4%	23.9%

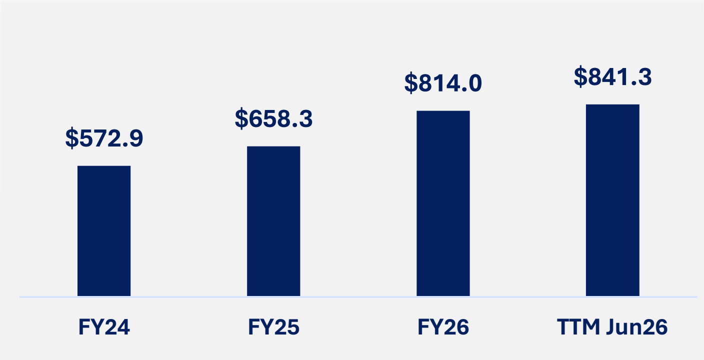


Adj. PAT(₹M) *(growth % Y-o-Y)*	FY25	FY26
	37.5%	39.5%

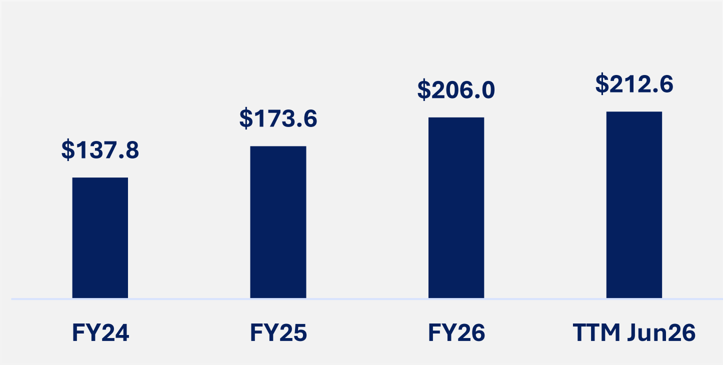


Stronger adjusted PAT supported by lower finance cost

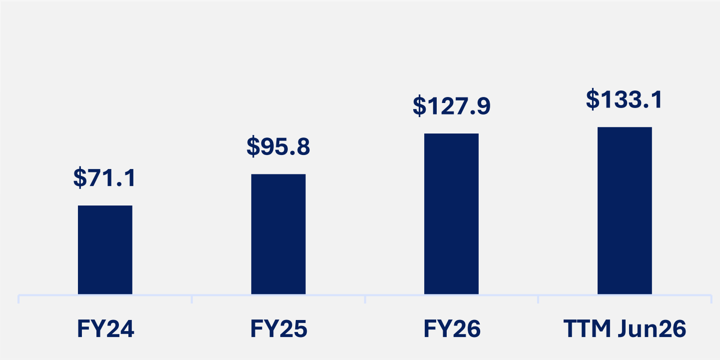
Revenue ($M) *(growth % Y-o-Y)*	FY25	FY26
	14.9%	23.6%



Adj. EBITDA* ($M) *(growth % Y-o-Y)*	FY25	FY26
	25.9%	18.7%

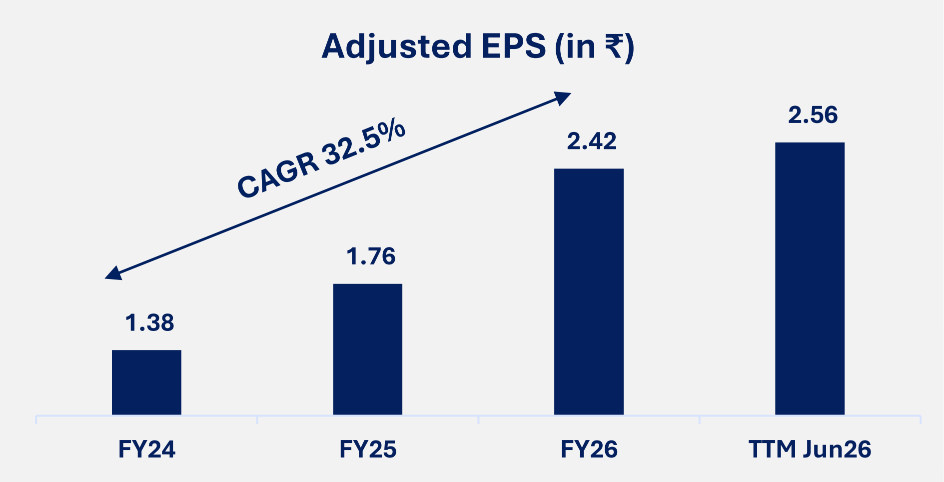


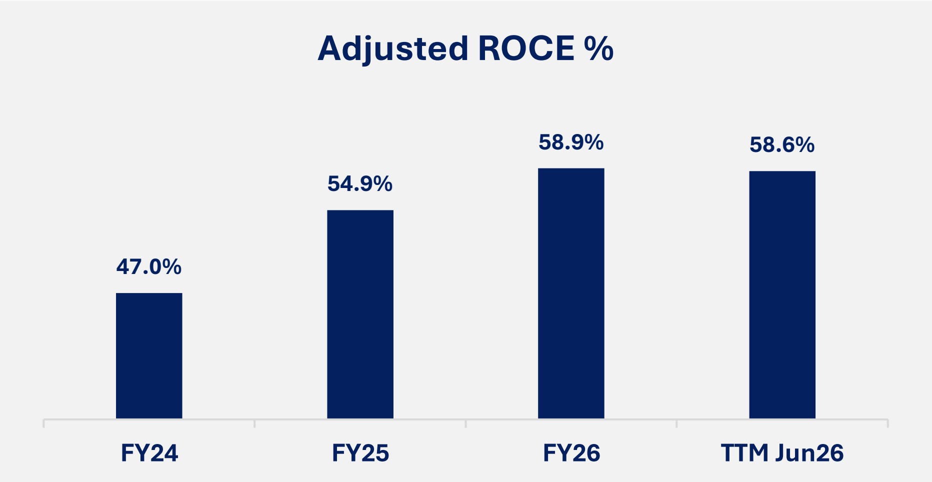
Adj. PAT ($M) *(growth % Y-o-Y)*	FY25	FY26
	34.8%	33.5%

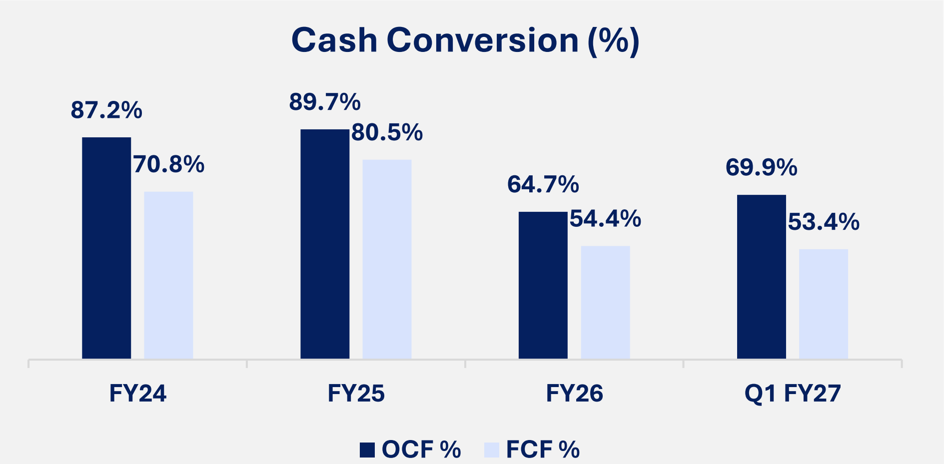


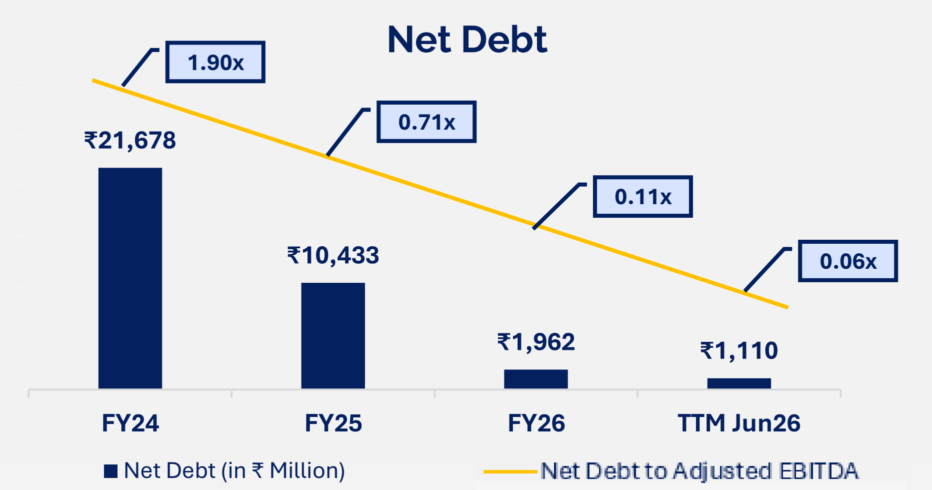
*Adjusted EBITDA represents EBITDA adjusted for earnouts payable under the acquisition agreements (DCI, BirchAI, BroadPath, & CareSeed), share-based payment awards and exclude other income (including forex gain/loss).

Other Financial Indicators









Q1 FY27 Cash Conversion at 69.9% impacted by acquisition-related earnout payments

Adjusted EPS is Adjusted PAT divided by weighted average number of equity shares
Adjusted ROCE is Adjusted PAT plus Interest cost divided by capital employed (Assets excluding goodwill and intangibles assets less current liabilities)
Net Debt is Borrowing plus lease liabilities less Cash and Cash equivalent including investment in Mutual Fund and Deposits . Borrowing doesn't include accrued interest

Q1 FY27 Consolidated Profit and Loss

Amount in ₹ M

Particulars	Q1 FY27	Q4 FY26	Q1 FY26	YoY%	QoQ%
Revenue from Operation	**19,635**	**20,243**	**15,389**	**27.6%**	**-3.0%**
Steady state Revenue	*19,635*	*17,983*	*15,389*	*27.6%*	*9.2%*
Seasonal Revenue (Open Enrollment)	-	*2,260*	-	-	-
Employee benefits expense*	12,154	12,580	9,646		
Minimum Wage impact	70	-	-		
Other expenses^	2,694	2,627	2,056		
Adjusted EBITDA**	**4,716**	**5,036**	**3,687**	**27.9%**	**-6.4%**
Adjusted EBITDA %	*24.0%*	*24.9%*	*24.0%*		
Adjustments:					
M&A Earnouts	-8	150	155		
SAR (stock appreciation right) – Non Cash	60	39	71		
Other Income^^	143	82	50		
Forex Gain / (Loss)	-283	166	49		
Reported EBITDA	**4,525**	**5,094**	**3,560**	**27.1%**	**-11.2%**
Finance costs	219	221	274		
Depreciation and amortisation	1,280	1,242	1,182		
Profit Before exceptional item	**3,026**	**3,632**	**2,104**	**43.8%**	**-16.7%**
Statutory impact of Minimum Wage increase in Karnataka and Telangana	151	-	-	-	-
Profit Before Tax	**2,875**	**3,632**	**2,104**	**36.6%**	**-20.8%**
Tax Expenses	707	1,055	618		
Reported Profit After Tax	**2,168**	**2,577**	**1,486**	**45.9%**	**-15.9%**
EPS	**0.46**	**0.56**	**0.32**	**45.9%**	**-15.9%**
Adjusted PAT	**2,697**	**3,069**	**1,997**	**35.1%**	**-12.1%**
Adjusted PAT %	*13.7%*	*15.2%*	*13.0%*		
Adjusted EPS (₹)	**0.58**	**0.66**	**0.43**	**35.1%**	**-12.1%**

- Statutory minimum wage hikes. Q1 FY27 (~40 days impact ₹70M). Margin impact estimated at ~1.2% of revenues for FY27
- Q1 FY27 Forex loss of ₹283M was driven by foreign exchange hedges.
- Exceptional Item: Statutory Impact of Past service costs towards Gratuity and Compensated absence.

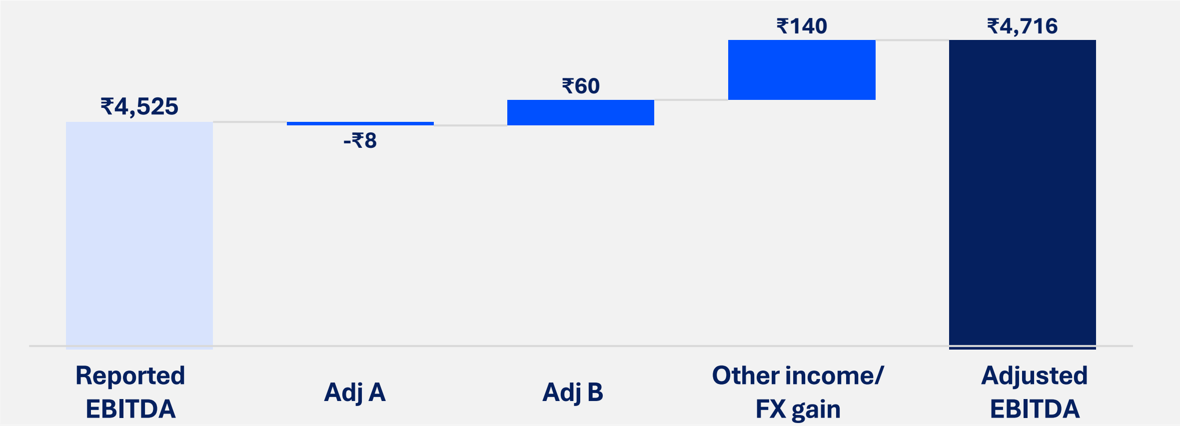
*Employee benefits expense excludes M&A earnout and SAR (shown separately under adjustments),

^ Other expenses exclude forex loss, ^^ Other income excludes forex gain. Forex Gain and Forex Loss clubbed together and shown separately.

** Adjusted EBITDA represents EBITDA adjusted for earnouts payable under the acquisition agreements (DCI, BirchAI, BroadPath & CareSeed), share-based payment awards and exclude other income (including forex gain/loss).

Adjustments on EBITDA and PAT

Adj EBITDA Bridge: Q1 FY27 (₹M)



Adj PAT Bridge: Q1 FY27 (₹M)

Adj A - Earnouts under acquisition agreements and for PAT it is adjusted for tax
Adj B - Share based payment awards (non-cash expenses for the company and not tax deductible)
Adj C - Amortization of intangible assets (net of tax) that got created due to carveout of healthcare business from HGS & acquisitions
Adj D- Exceptional items for Q1 FY27 represents adjustment for increase in past service cost of gratuity and compensated absence on account of increase in minimum wage in Karnataka & Telangana

Go Forward Positions

Amt in ₹ M

Particulars	FY26	FY27	FY28	FY29	FY30	FY31	FY32
Closing Debt position	5,670	-	-	-	-	-	-
Debt Repayment	2,350	5,670	-	-	-	-	-
Interest Payment	543	287	-	-	-	-	-
Share based Payment awards	122	166	74	39	-	-	-
Earnouts Cost	475	64	95	19	-	-	-
Intangibles Amortisation (A)	1,462	1,565	1,565	1,565	1,565	1,565	1,565
Intangibles Amortisation (B)	392	473	473	393	345	284	250

Debt to be fully repaid in current Financial year

Earnout Costs: FY26 includes payouts for DCI, Birch, and BroadPath; FY27 relates to BroadPath and CareSeed; and FY28–FY29 represent CareSeed earnouts only
Intangibles Amortization (A) - Amortization of intangible assets that got created due to carveout of healthcare business from HGS
Intangibles Amortization (B) - Amortization for intangible assets acquired in relation to acquisitions (DCI, Birch, BroadPath and CareSeed) – Ends by FY36

Balance Sheet – 30th Jun 26

Amt in ₹ M

Particulars	Jun 26	Mar 26
Property, plant and equipment	4,609	4,624
Right-of-use assets	4,612	4,868
Goodwill	65,591	64,051
Other intangible assets	20,515	20,407
Trade receivables and unbilled	17,502	18,390
Cash and cash equivalents (including investments)	9,674	9,038
Deferred tax assets (net)	1,455	1,514
Other Assets	3,926	3,114
Total Assets	**127,884**	**126,011**
Equity	99,265	96,591
Borrowings	5,777	5,776
Lease liabilities	5,114	5,330
Trade payables	2,072	2,217
Deferred tax liabilities (net)	4,049	4,211
Other Liabilities	11,607	11,887
Total Equity & Liabilities	**127,884**	**126,011**

Cash Flow – Q1 FY27

Amt in ₹ M

Particulars	Q1 FY27	FY26
Profit before tax for the period/ year	**2,875**	**12,389**
Adjustment for Non-Operating and Non-Cash items	1,666	5,271
Adjustment for working capital	(1,060)	(1,895)
Income taxes paid (net of refunds)	(319)	(3,735)
Net cash flows generated from operating activities (A) - OCF	**3,161**	**12,030**
Addition to Fixed Assets	(745)	(1,922)
Free Cash flow (FCF)	**2,416**	**10,108**
Cash paid for M&A	(1,360)	-
Investment in Mutual fund and Fixed Deposit	562	(5,370)
Others	51	185
Net cash flows (used in) investing activities (B)	**(1,493)**	**(7,107)**
Repayment of Promoter borrowings (include Interest)	(112)	(2,937)
Repayment of lease liabilities (include Interest)	(454)	(1,843)
Dividend paid	-	(234)
Net cash flows (used in) financing activities (C)	**(566)**	**(5,014)**
Net increase/ (decrease) in cash and cash equivalents (A+B+C)	***1,102***	***(91)***
Cash and cash equivalents at the beginning of the year/period	3,579	3,438
Cash and cash equivalents received as part of the CareSeed acquisition	23	-
Effect of movement in exchange rates on cash and cash equivalents	3	233
Cash and cash equivalents at the end of the year/ period	***4,707***	***3,579***
Net cash flows generated from operating activities % (OCF on Reported EBITDA)	69.9%	64.7%
Free Cash flow % (FCF on Reported EBITDA)	53.4%	54.4%

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Thank you.

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