

**TO,
NATIONAL STOCK EXCHANGE OF INDIA LIMITED
EXCHANGE PLAZA, C-1,
BLOCK G, BANDRA KURLA COMPLEX,
BANDRA (EAST), MUMBAI-400051**

DATE: 25.08.2025

SYMBOL: SACHEEROME

Sub: Intimation of Investor Presentation under Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015

Sir/Madam,

We wish to inform you that pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, ("the Listing Regulations") read with part A of Schedule III of the Listing Regulations, please find attached herewith investor presentation.

Kindly acknowledge and take the same on records.

**THANKING YOU,
YOURS FAITHFULLY,**

FOR SACHEEROME LIMITED

Manoj Digitally signed
by Manoj Arora
Date: 2025.08.25
12:31:17 +05'30'

Arora

**MANOJ ARORA
(CHAIRMAN & MANAGING DIRETOR)
DIN: 01811530**



SACHEEROME LIMITED

Investor Presentation





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This presentation contains statements that contain “forward looking statements” including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating **Sacheerome Limited** future business developments and economic performance. While these forward looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations. These factors include, but are not limited to, general market, macro economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance. We undertakes no obligation to publicly revise any forward looking statements to reflect future likely events or circumstances.

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ABOUT SACHEEROME

‘We Design & Manufacture Fragrances & Flavours that evoke the senses & stir feelings’

- Sacheerome Limited is a creative house specializing in the design and manufacturing of fragrances and flavours.
- Established in 1992 by Mr. Manoj Arora, a third-generation entrepreneur, the company has grown into a leading name in the fragrance and flavour industry.
- Initially focused on fragrances, Sacheerome expanded into flavours in 2014, establishing a dedicated R&D unit and application centre.
- Today, Sacheerome serves the B2B segment, partnering with leading FMCG brands in India and across the globe.
- Sacheerome’s fragrance division caters to segments such as personal care, home care, fabric care, fine fragrances, men’s grooming, hygiene & wellness, while its flavour division serves beverages, bakery, dairy, confectionery, seasonings, oral care, and health & nutrition.
- Sacheerome operates from its advanced manufacturing facility in New Delhi and is investing in a state-of-the-art plant in YEIDA, Uttar Pradesh to further enhance production capabilities. The company is backed by a highly skilled R&D team of 54 specialists.
- The company adheres to global standards, including IFRA, EU, FSSAI, FEMA, and ISO 9001:2015, ensuring premium quality and compliance.
- With a strong legacy, deep industry expertise, and a commitment to excellence, Sacheerome continues to redefine fragrance and flavour innovation, creating unique sensory experiences that shape consumer preferences worldwide.



KEY ESSENTIAL HIGHLIGHTS

30+
Years of Existence

2 Business Segments

- Fragrances
- Flavours

Manufacturing Plant
Located at
New Delhi

7,60,000 Kg
Annual Production
Capacity

97.40%
Capacity Utilization
As of FY25

54
R&D Specialists

150+
Team Strength

**Certifications &
Compliance**

- IFRA, EU, FSSAI, FEMA
Certified
- ISO 9001:2015 Compliant
- Member of Chemexcil & FAFAI

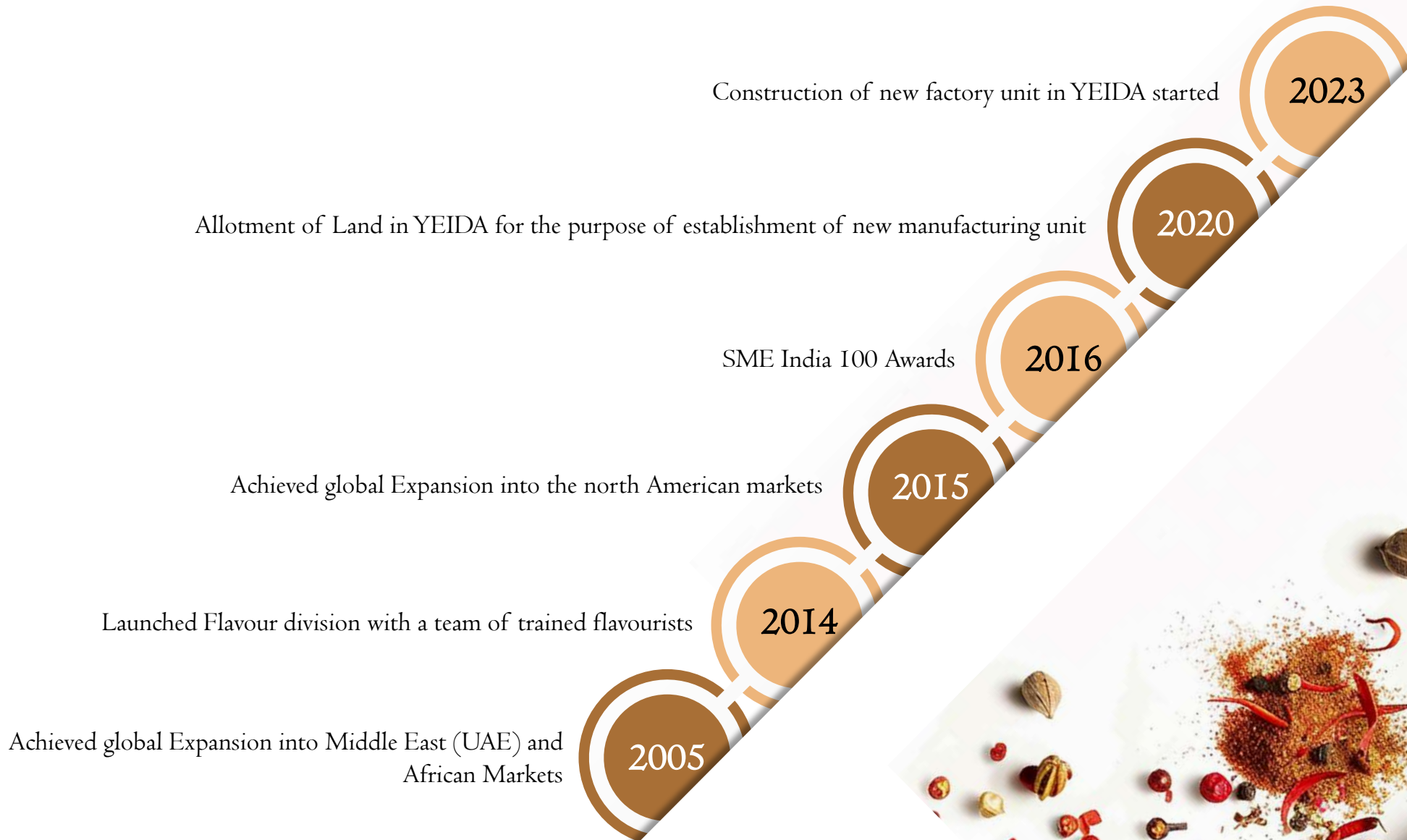
FY25 (In ₹ Lakhs)

Revenue - ₹10,753.59
EBITDA - ₹2,338.26
PAT - ₹1,598.20

FY25 (In %)

ROE – 29.60
ROCE - 33.00

JOURNEY OF GROWTH & MILESTONES



MEET OUR LEADERSHIP TEAM



Mr. Manoj Arora
Chairman & Managing Director

Mr. Manoj Arora has over **40 years** of experience in the fragrance industry. He has been a keynote speaker at global fragrance forums, including the World Perfumery Congress in Miami, USA. He leads the company's research and development, quality control, general management, and strategic decision-making.



Mrs. Alka Arora
Non-Executive Director

Mrs. Alka Arora has more than **26 years** of experience in the fragrance and flavors industry. She plays a key role in overseeing the production and logistics of the company, ensuring smooth operations and efficiency.



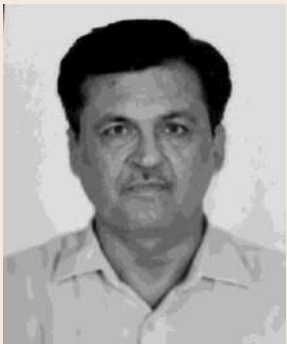
Mr. Dhruv Arora
Whole-Time Director

Mr. Dhruv Arora has **14 years** of experience in the fragrance and flavors industry. He holds a Bachelor of Science degree in Chemistry with Business and Management from The University of Manchester & Management Programme for Family Business from Indian School of Business.. He is actively involved in the business development of the company.



Mrs. Indu Agrawal
Executive Director

Mrs. Indu Agrawal has over **26 years** of experience in the pharma, fragrance, and flavors industries. She holds a Bachelor of Science degree from Meerut University. She is responsible for leading the company's research and development, as well as quality functions, ensuring high product standards.



Mr. Sunil Suri
Independent Director

Mr. Sunil Suri has **34 years** of experience in the banking sector. He holds a Master of Science (Agriculture) degree from Haryana Agricultural University and has completed CAIIB from the Indian Institute of Banking & Finance. Before joining the company, he worked with Union Bank, gaining extensive expertise in finance and management.



Rear Admiral (Retd.) Sanjay Roye
Independent Director

Mr. Sanjay Roye has **37 years** of experience in the Indian Navy and retired with the rank of Rear Admiral. He holds a Bachelor of Science degree from Jawaharlal Nehru University, a Master of Science in Defence and Strategic Studies from Madras University, and an MBA from ICAI University, Tripura.

FRAGRANCE & FLAVOURS: DRIVING GROWTH

Revenue streams include B2B sales to major FMCG brands, exports, and customized solutions for clients

I. FRAGRANCE



2. FLAVOURS

PRODUCTS & PRODUCT APPLICATION

FRAGRANCES

Sacheerome creates **complex fragrance compounds** blending aroma chemicals, essential oils, extracts, and resinoids, used in:



AIR CARE
Air Fresheners, Candles,
Diffusers, Incense, Repellents



FABRIC CARE
Detergent Bar, Liquid
Detergent, Detergent Powders,
Fabric Softeners



PET CARE
Pet Shampoos, Talc, Wipes,
Spray, Sanitizer



BABY CARE
Hypoallergenic Fragrance



HAIR CARE
Shampoo, Conditioner, Hair
Mist, Livon, Hair Oil



COSMETICS CARE
Makeup, Lip Care, Nail
Polishes



PERSONAL CARE
Wet Wipes, Sunscreen,
Body Butter



FINE FRAGRANCE
EDTs, EDPs, Parfums,
Colognes, Attars



MEN'S GROOMING
Shaving, Beard Care,
Moisturizer, Post-shave



PERSONAL WASH
Soaps, Face Wash,
Handwash, Shower Gel



BODY CARE
Deodorants, Lotions,
Creams, Talcum Powder



HOME CARE
Dish Wash, Floor, Toilet & Glass
Cleaners, Disinfectants, Wipes,
Disinfectant Spray, Multipurpose



HYGIENE
Sanitizers

PRODUCTS & PRODUCT APPLICATION

FLAVOURS FLAVOURS

Sacheerome manufactures natural, nature-identical & artificial flavours in liquid & spray-dried forms, along with seasonings:



BAKERY

Biscuits, Cakes, Cookies,
Crackers, Muffins, Pastry



BEVERAGES

Juices, Carbonated & Non-
Carbonated Drinks, Tea,
Energy Drinks



CONFECTIONERY

Chocolates, Candies,
Chewing Gums, Jellies



ORAL CARE

Mouthwash, Toothpaste



LIP CARE

Lip balms & Lipsticks



HEALTH & NUTRITION

Cereal Bars, Whey Protein



DAIRY

Ice Creams, Flavoured Milk,
Yoghurts



SEASONINGS

Extruded Snacks, Chips, Dips,
Pickles, Ready-to-Eat Snacks,
Sauces, Toppings



DRY FLAVOURS

Encapsulated, Granulated,
Spray-Dried & Plated Powder

MANUFACTURING FACILITY



LOCATION:

NEW DELHI

F 89/4/2 Okhla Industrial Area, Phase - I,
New Delhi 110020.

T - +91 11 47311111



TOTAL LAND AREA:

898.55 Sq. Mtr

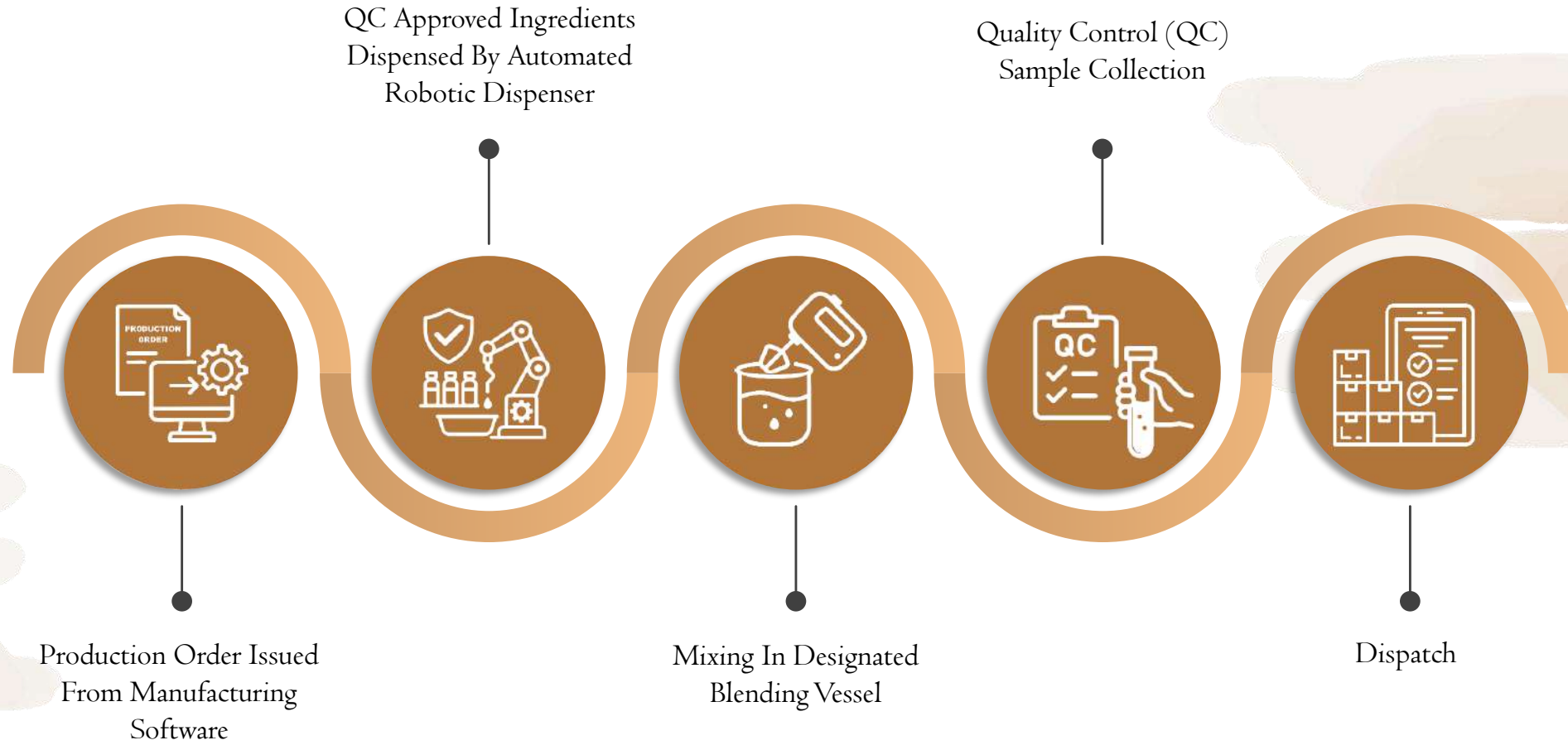
CAPACITY & CAPACITY UTILIZATION

Product Fragrances & Flavours

Capacity In Kgs

FY25			FY24			FY23		
Installed Capacity	Production Capacity Utilization	Capacity Utilization	Installed Capacity	Production Capacity Utilization	Capacity Utilization	Installed Capacity	Production Capacity Utilization	Capacity Utilization
7,60,000	7,40,560	97.40%	7,60,000	6,65,688	87.59%	7,60,000	5,71,580	75.21%

PRODUCT CREATION & MANUFACTURING PROCESS OF LIQUID FRAGRANCE OR FLAVOURS



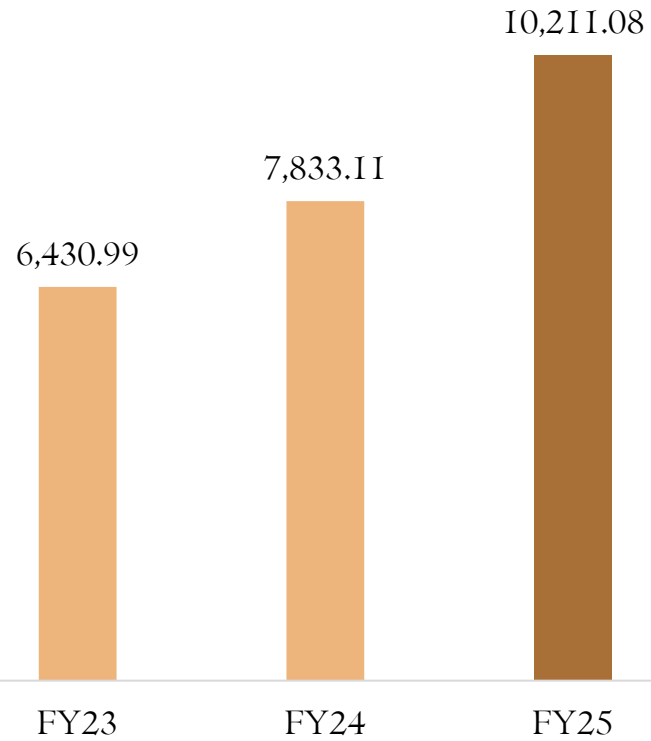
PRODUCT CREATION & MANUFACTURING PROCESS OF DRY FLAVOURS



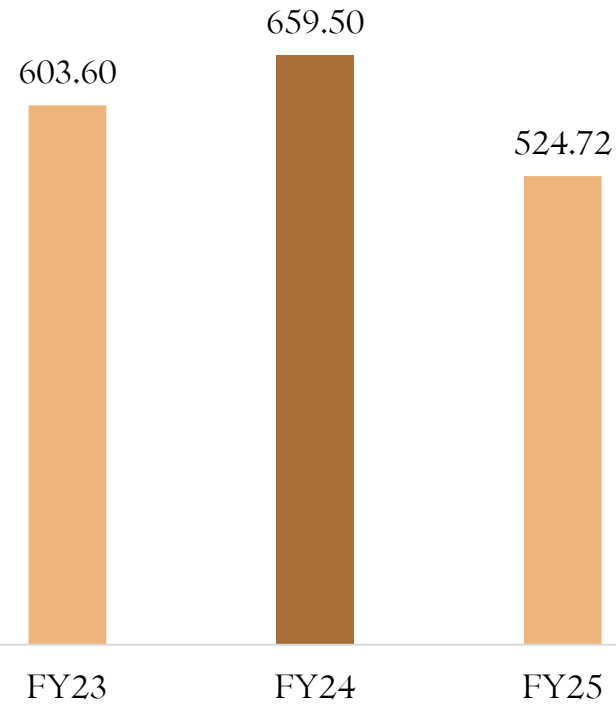
REVENUE FROM BUSINESS SEGMENTS

In ₹ Lakhs

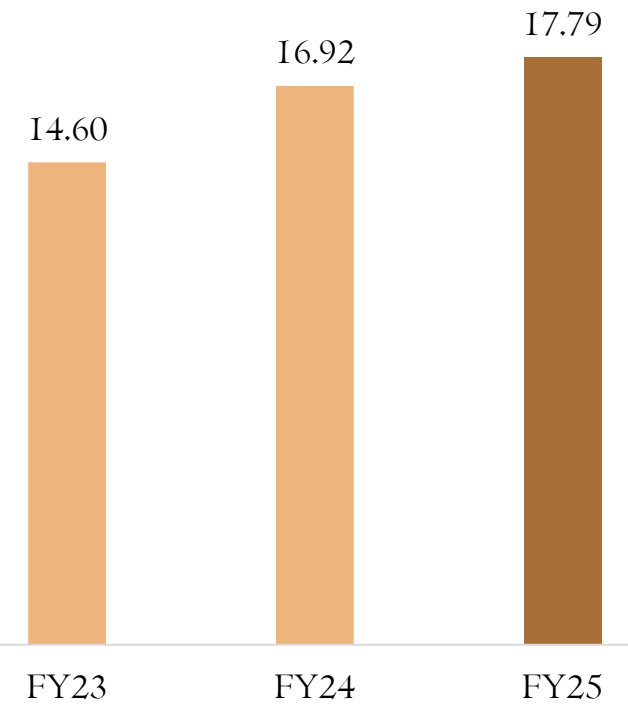
Fragrance



Flavours



Others (Scrap Sale)

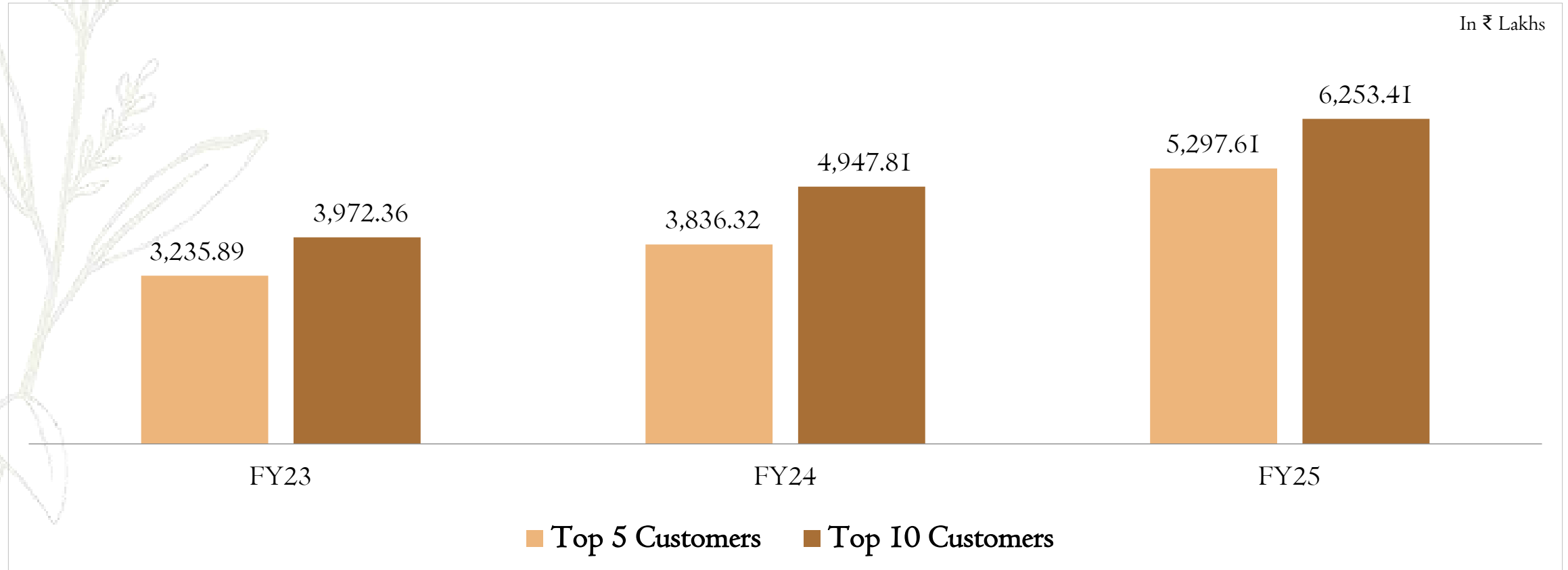


REVENUE FROM TOP 5 & TOP 10 CUSTOMERS

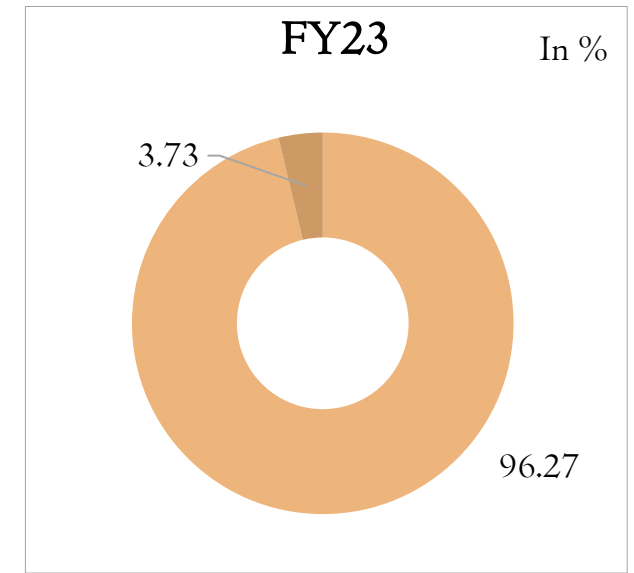
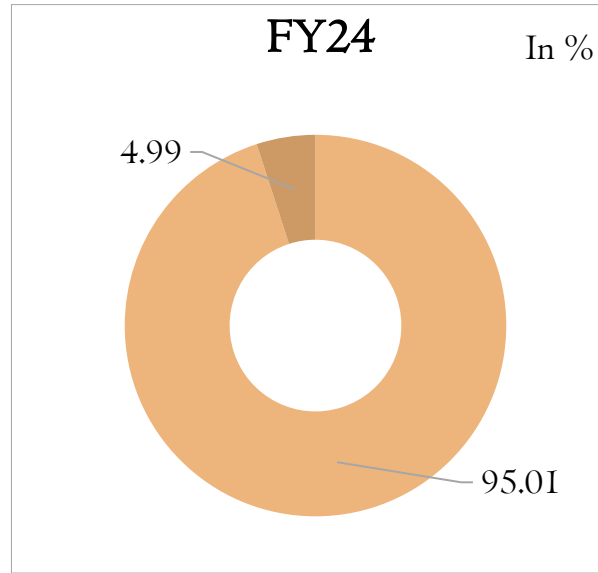
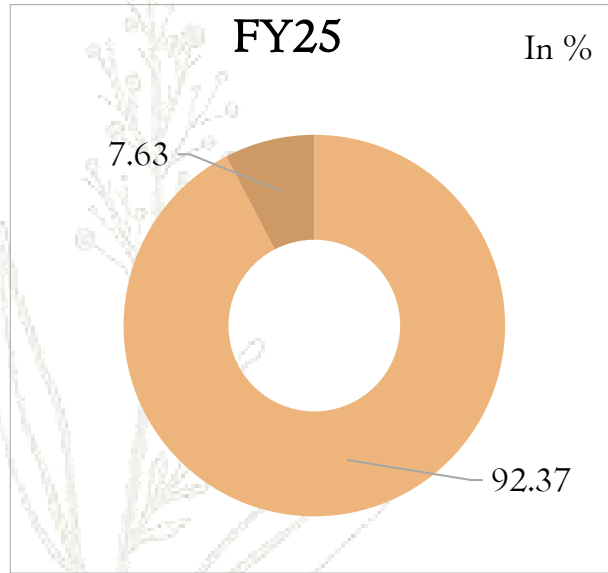
Top 5 Customers contributes
around **49.26%*** of the revenue

Top 10 Customers contributes
around **58.15%*** of the revenue

*As on FY25



REVENUE FROM DOMESTIC & EXPORTS SALES



Domestic Sales Export Sales

		In ₹ Lakhs		
Particulars	FY25	FY24	FY23	
Domestic Sales	9,933.08	8,083.78	6,786.12	
Export Sales	820.51	425.75	263.07	
TOTAL	10,753.59	8,509.53	7,049.19	

GLOBAL FRAGRANCE & FLAVOURS INDUSTRY

Market Size (2024)
US\$ 33.3 Bn

Projected Growth (2033)
US\$ 44.6 Bn

Growth Rate (CAGR 2025-2033)
3.15%

Market Trends & Key Drivers



Expanding Personal Care Industry

- Rising demand for skincare, haircare, and cosmetics.
- Fragrances add sensory appeal, mask odors, & enhance brand perception.



Personal Grooming & Hygiene Awareness

- Increased use of scented soaps, shampoos, and deodorants.
- Fragrances contribute to self-expression & personal identity.



Innovation in Food & Beverage Industry

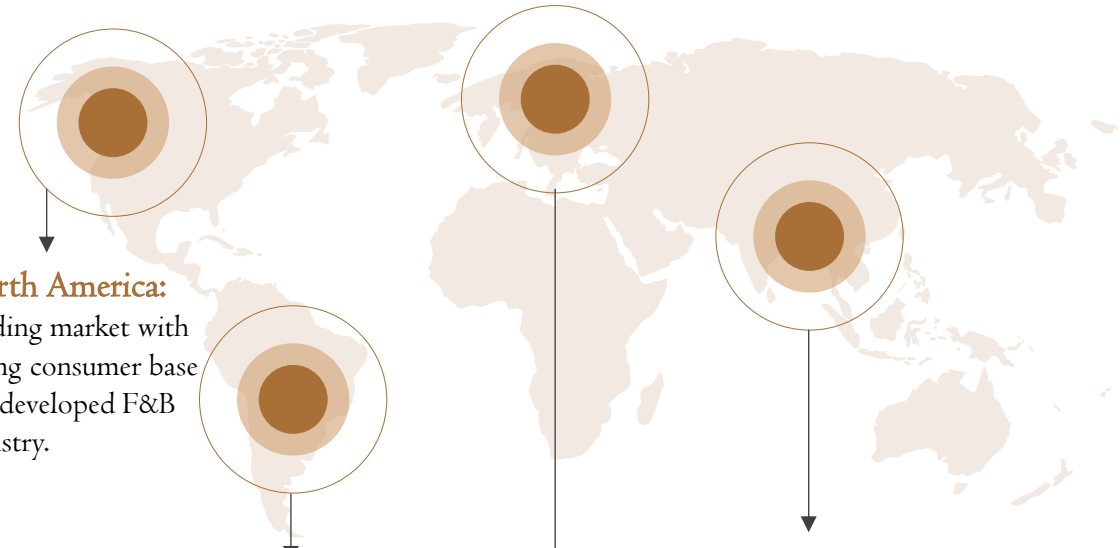
- Growing demand for natural, clean-label ingredients.
- Flavours enhance taste, meeting health-conscious consumer preferences.



Sustainability & Natural Ingredient Demand

- Shift towards biodegradable, plant-based, & nature-identical ingredients.
- Companies investing in eco-friendly & sustainable sourcing practices.

Regional Insights



North America:

Leading market with strong consumer base and developed F&B industry.

Latin America &

Middle East: Expanding due to lifestyle shifts & product premiumization.

Europe: Strong demand for organic & natural fragrances.

Asia-Pacific: Fastest-growing due to increasing disposable incomes & urbanization.

INDIAN FLAVOURS & FRAGRANCE INDUSTRY

Market Size (2024)
₹4,591.5 Crore

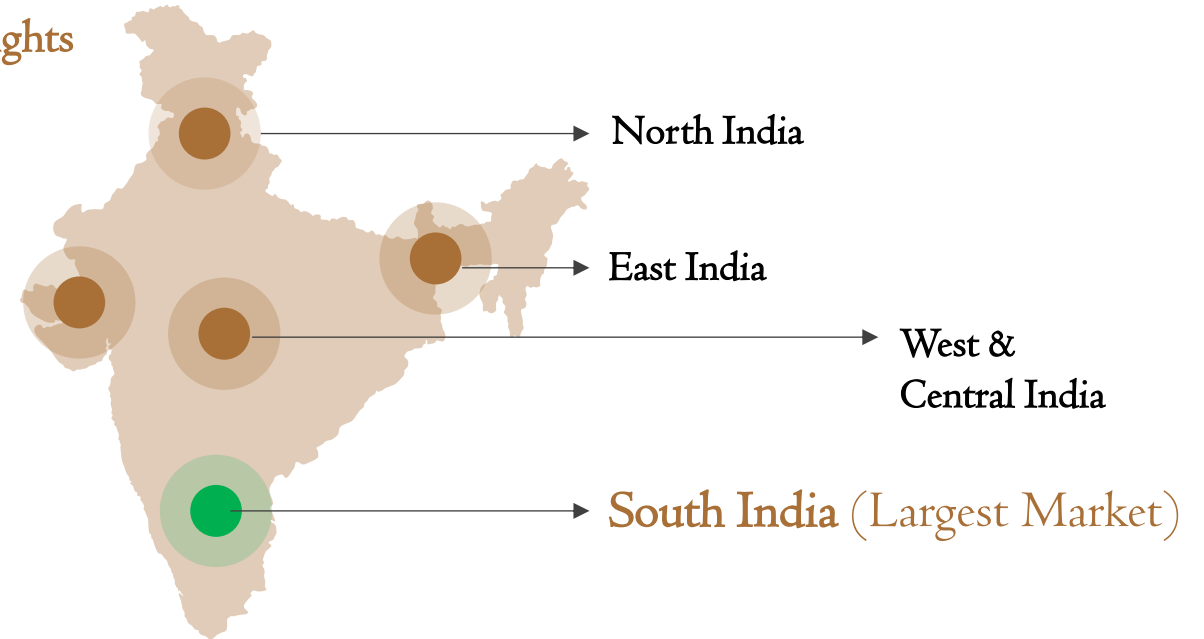
Projected Growth (2033)
₹8,512.5 Crore

Growth Rate (CAGR 2025-2033)
6.75%

Key Growth Drivers:

- Expanding food processing & personal care industries
- Rising demand for packaged, ready-to-eat food & beverages
- Growth of quick-service restaurants (QSRs) & café culture
- Increasing urbanization & Western food influence
- Shift towards natural & organic flavours

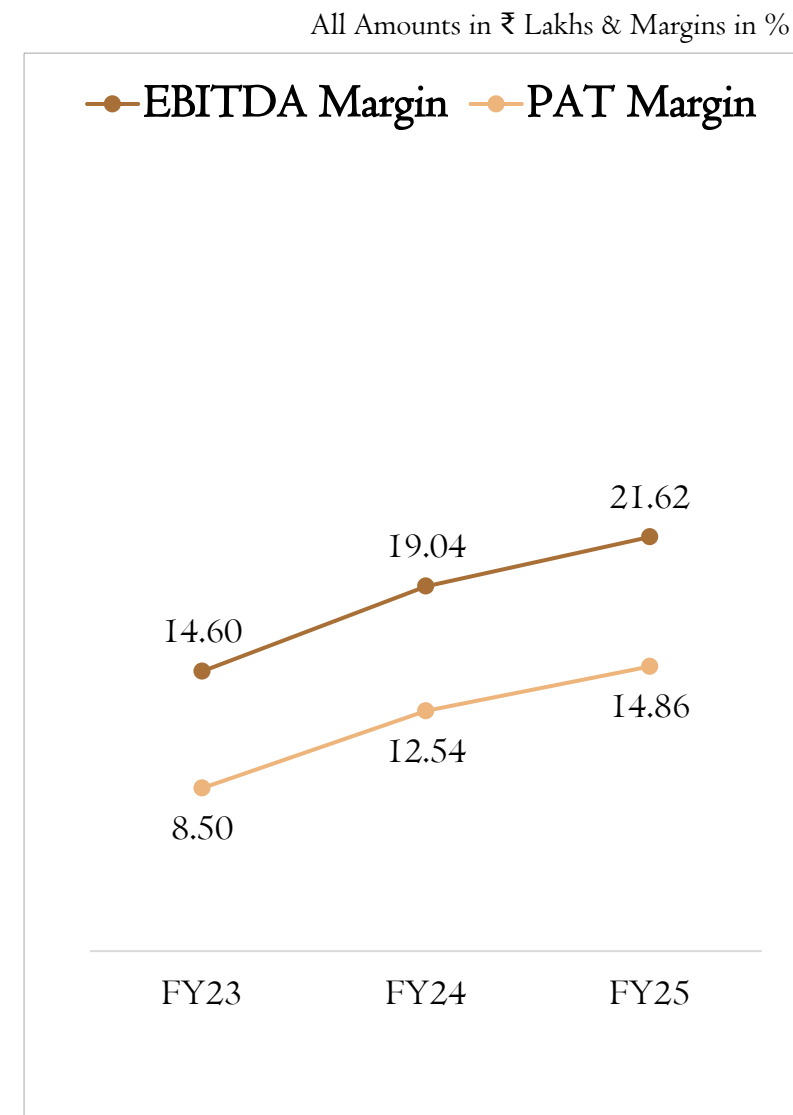
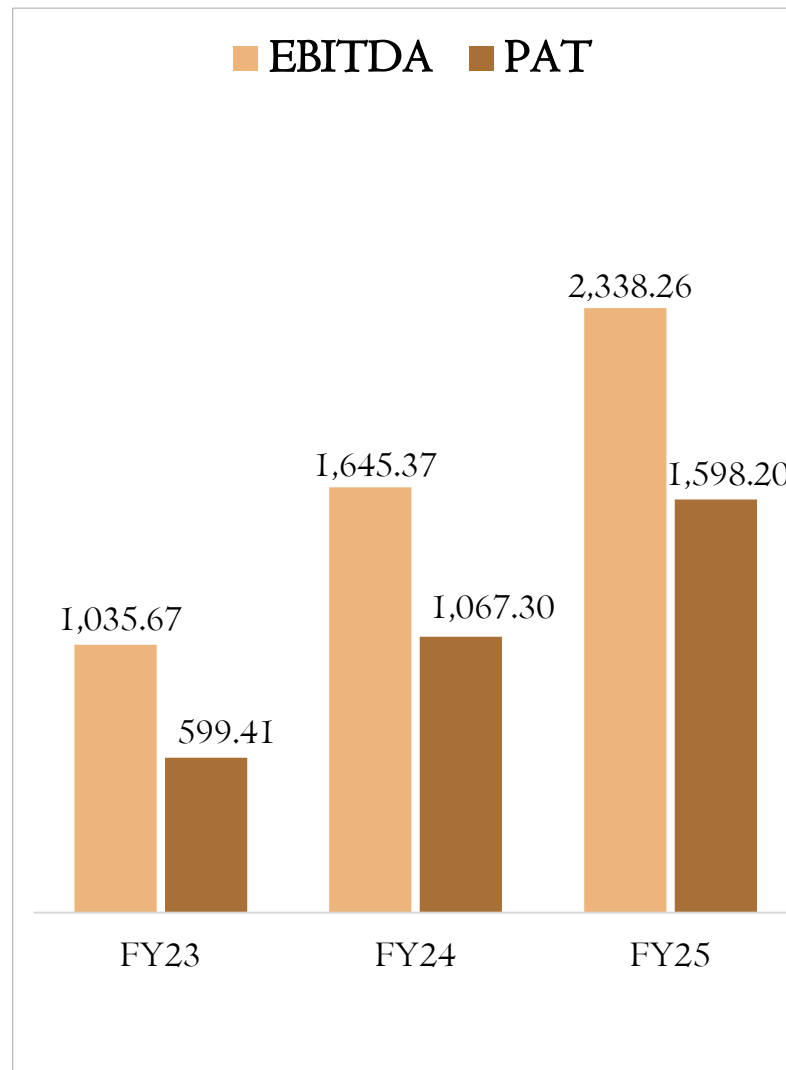
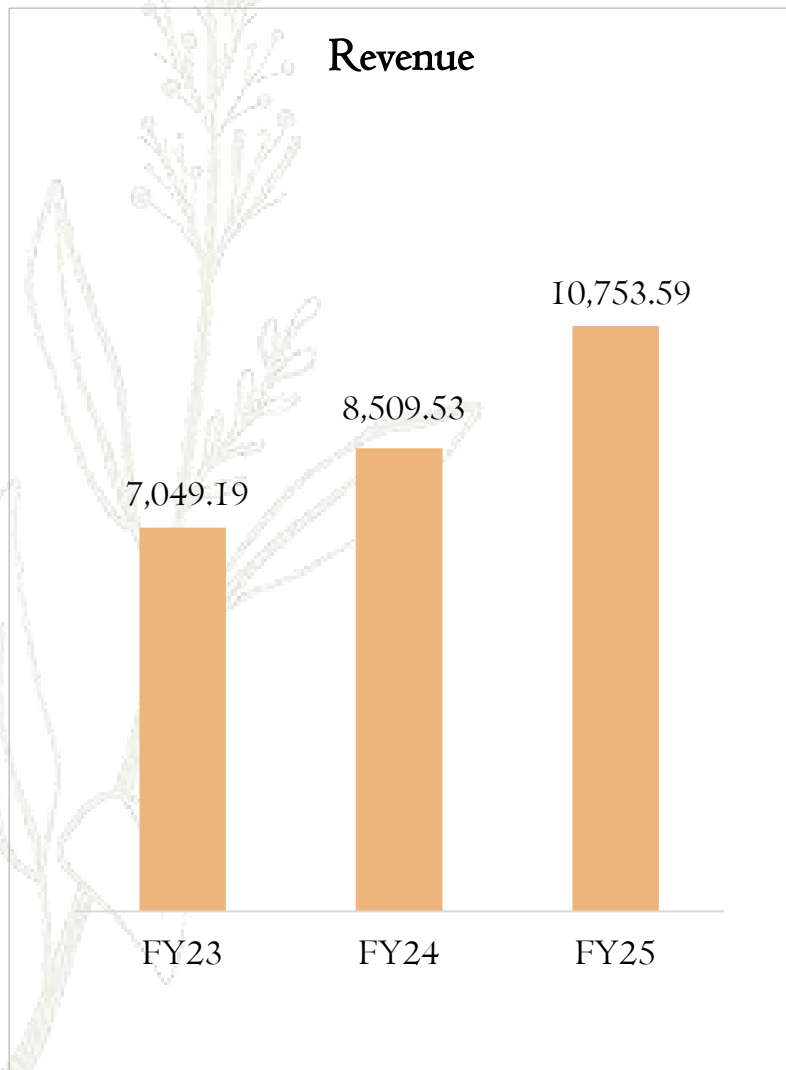
Regional Insights



Source: <https://www.imarcgroup.com/india-flavors-market>, <https://msme.gov.in/fragrance-flavour-industry-india>

‘India is known as a land of olfactory indulgence, where aromatherapy, incense and ittar have long existed. Healing scents find mentions in old scriptures used for mental well-being, beauty, treatment of ailments, hygiene, and age control. The Indian F&F market is a dynamic and rapidly growing industry with a vast and huge assortment of various flavours and fragrances.’

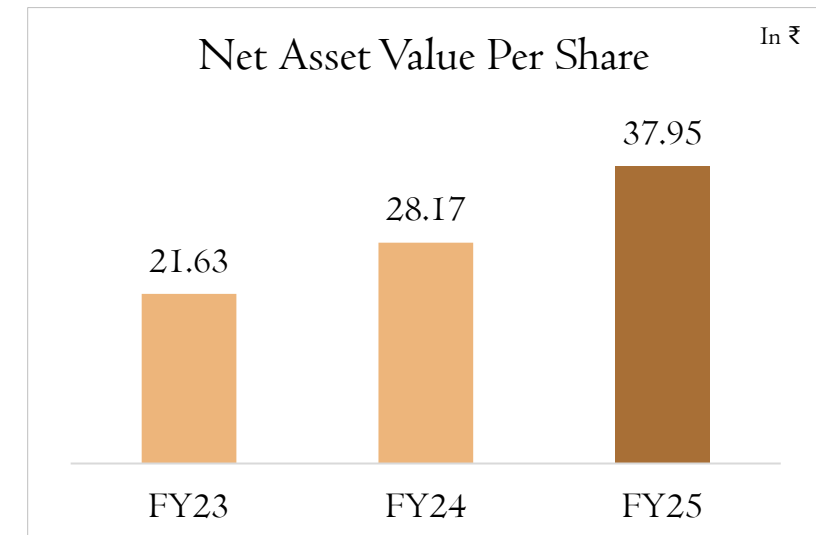
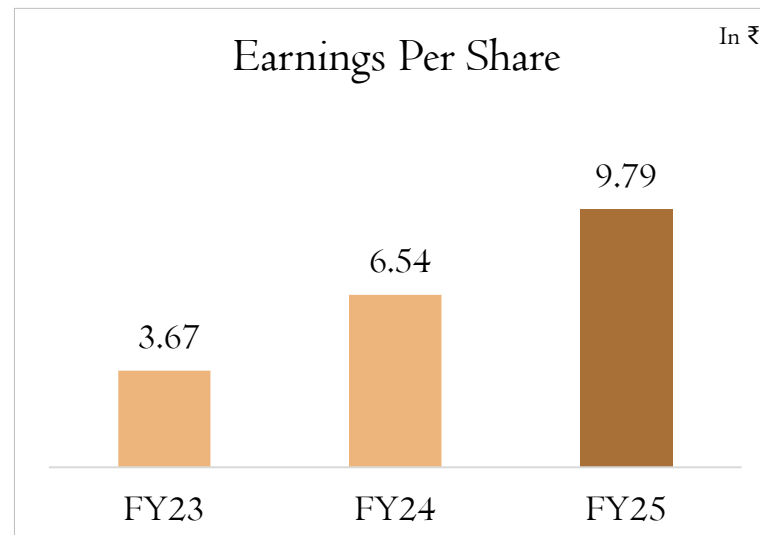
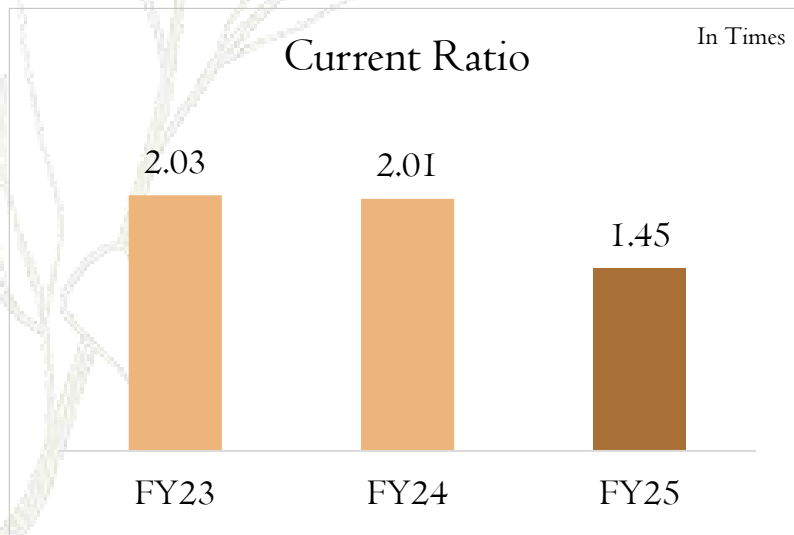
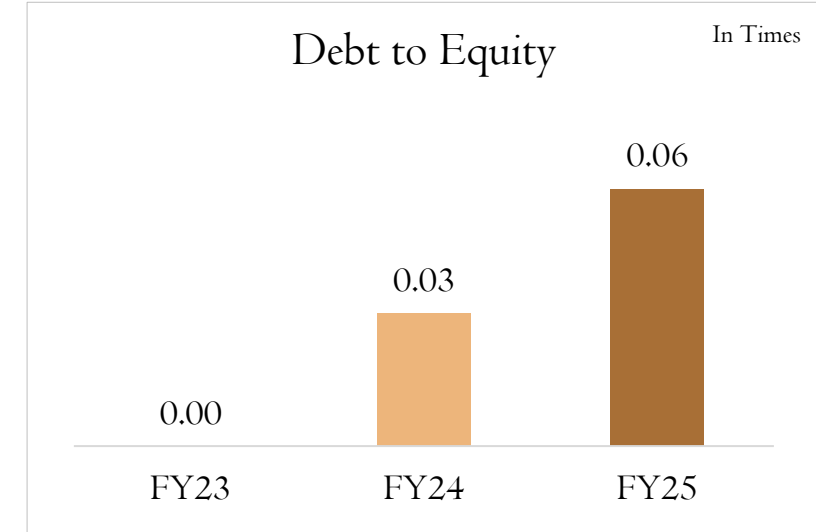
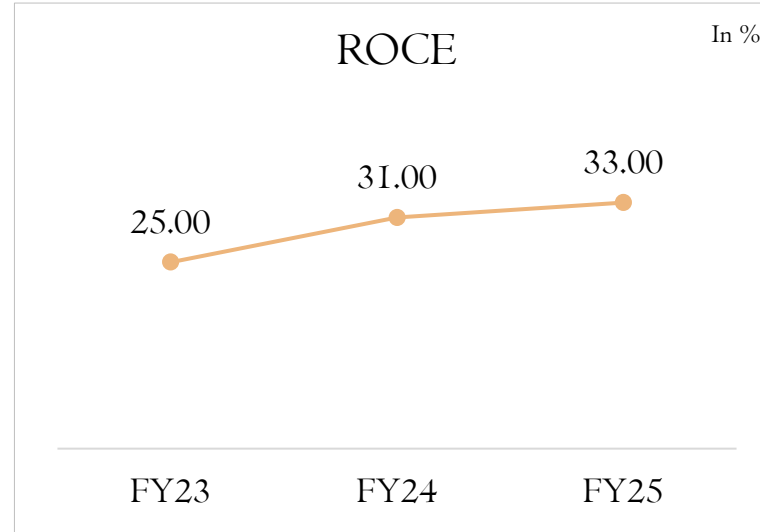
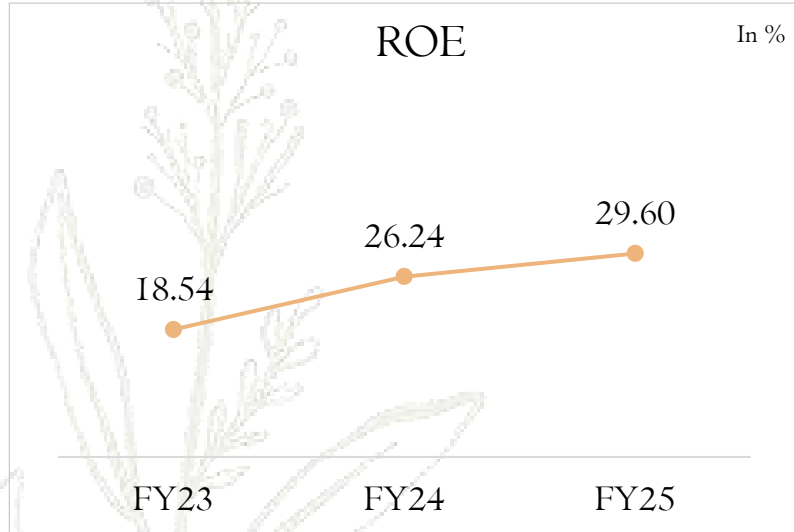
KEY FINANCIAL HIGHLIGHTS



**Figures are as per restatement as disclosed in an IPO offer document*

KEY RATIOS

Sacheerome has shown strong financial growth with improving profitability and returns. Debt levels remain minimal, indicating financial stability, while liquidity is well-managed. EPS has consistently grown, and NAV per share continues to rise, reflecting sustained value creation.



**Figures are as per restatement as disclosed in an IPO offer document*

PROFIT & LOSS STATEMENT

In ₹ Lakhs

Particulars	FY25	FY24	FY23
Revenues	10,753.59	8,509.53	7,049.19
Other Income	59.82	13,0.25	43.62
Total Income	10,813.41	8,639.78	7,092.81
Raw Materials	6,380.94	5,157.52	4,152.59
Employee costs	1,062.71	978.88	930.88
Other expenses (Inclusive of finance cost other than Interest cost)	1,031.50	858.01	973.67
Total Expenditure	8,475.15	6,994.41	6,057.14
EBITDA	2,338.26	1,645.37	1,035.67
Interest Costs	19.50	20.43	48.99
Depreciation	176.18	165.50	153.07
PBT	2,142.58	1,459.44	833.61
Tax	544.38	392.14	234.20
PAT	1,598.20	1,067.30	599.41

**Figures are as per restatement as disclosed in an IPO offer document*

BALANCE SHEET

In ₹ Lakhs

Equity & Liabilities	FY25	FY24	FY23
Equity	1,633.20	1,633.20	40,8.30
Reserves	4,565.39	2,967.19	3,124.79
Net Worth	6,198.59	4,600.39	3,533.09
Non Current Liabilities			
Long Term Provision	248.98	215.15	178.56
Other Non Current Liabilities	16.64	16.64	16.64
Total Non Current Liabilities	265.62	231.79	195.20
Current Liabilities			
Current Borrowings	346.52	142.50	0.00
Trade Payables	1,386.78	1,011.98	819.98
Other Current Liabilities	257.71	313.07	313.04
Short Term Provisions	12.02	51.87	60.90
Total Current Liabilities	2,003.03	1,519.42	1,193.92
Total Liabilities	8,467.24	6,351.60	4,922.21

Assets	FY25	FY24	FY23
Non Current Assets			
Fixed Assets	4,945.26	2,877.62	2,097.91
Non Current Investments	156.12	164.10	172.50
Deferred Tax Assets (Net)	140.63	130.53	133.44
Long Term Loans & Advances	241.35	48.72	21.04
Other Non Current Assets	71.23	69.23	69.34
Total Non Current Assets	5,554.59	3,290.20	2,494.23
Current Assets			
Inventories	1,088.32	1,181.75	1,113.98
Trade receivables	1,540.74	1,574.29	1,207.93
Cash & Bank Balance	191.60	187.53	10.91
Short Term Loans & Advances	74.59	111.18	95.16
Other Current Assets	17.40	6.65	0.00
Total Current Assets	2,912.65	3,061.40	2,427.98
Total Assets	8,467.24	6,351.60	4,922.21

**Figures are as per restatement as disclosed in an IPO offer document*

WHAT SETS US APART

Strong R&D Capabilities

Expert perfumers and flavourists create unique compositions, backed by advanced marketing intelligence and quality assurance.



State-of-the-Art Application & Testing

In-house labs with cutting-edge equipment for formulation, stability, and performance testing, including odour-controlled evaluation chambers.



Experienced Leadership

Led by industry veterans with **40+ years of expertise**, ensuring strategic growth and innovation.



Robust Quality & Compliance

Adheres to **IFRA, FEMA, EU, ISO 9001:2015**, and other global standards, with advanced analytical tools for rigorous quality control.



Effective Sales & Marketing

Customer engagement through immersive experiences, fragrance workshops, and sensory branding initiatives.



Advanced Manufacturing Facilities

Robotic production from Europe, **SS 316 temperature-controlled storage**, and nitrogen-filled vessels for ingredient preservation.



Strategic Raw Material Sourcing

Global procurement network ensures quality, cost efficiency, and timely delivery.

STRATEGIC EXPANSION PLANS



Expansion with a New Manufacturing Facility

- Establishing a modern infrastructure facility in YEIDA, Uttar Pradesh, featuring R&D, Quality, Application, and Consumer Evaluation Centers.
- Land acquired, construction underway, machinery identified and ordered.
- Production expected to commence by Q4 FY26, funded through IPO proceed, internal accruals, and bank borrowing totaling of ₹4624.27 lakhs as on 28th May, 2025.



Strengthening Innovation & Product Portfolio

- Enhancing collaboration between R&D and Sales & Marketing to develop innovative, market-driven fragrance & flavour solutions.
- Focused on FMCG market competitiveness by leveraging cutting-edge technologies.



R&D Expansion for Global Markets

- Dedicated R&D and sales teams targeting the Middle East & GCC region, ensuring tailored solutions for regional demands.

KEY HIGHLIGHTS



Strong Market Position

The company has established its presence in this industry with a growing customer base and significant market presence.

Consistent Revenue Growth

Demonstrated steady growth in revenue over the years, driven by increasing domestic and export sales.

Diversified Customer Base

Reliance on top customers is balanced with a well-diversified portfolio, reducing concentration risk.

Operational Efficiency

Strong focus on cost optimization, supply chain management, and improving profit margins.

Sectoral Tailwinds

Operating in a high-growth industry with favorable government policies and increasing demand trends.

Scalability & Expansion Plans

Well-structured expansion strategies to enhance production capacity, market reach, and technological advancements.

Robust Financial Performance

Healthy profitability, improving EBITDA margins, and strong cash flows supporting future growth.

Experienced Management Team

Led by a capable and visionary leadership team with extensive industry expertise.

Competitive Edge

Offerings and operational strategy contribute to its positioning within the sector supported by established customer relationships.

Favorable Industry Trends

Benefiting from industry growth, increasing consumer demand, and global expansion opportunities.

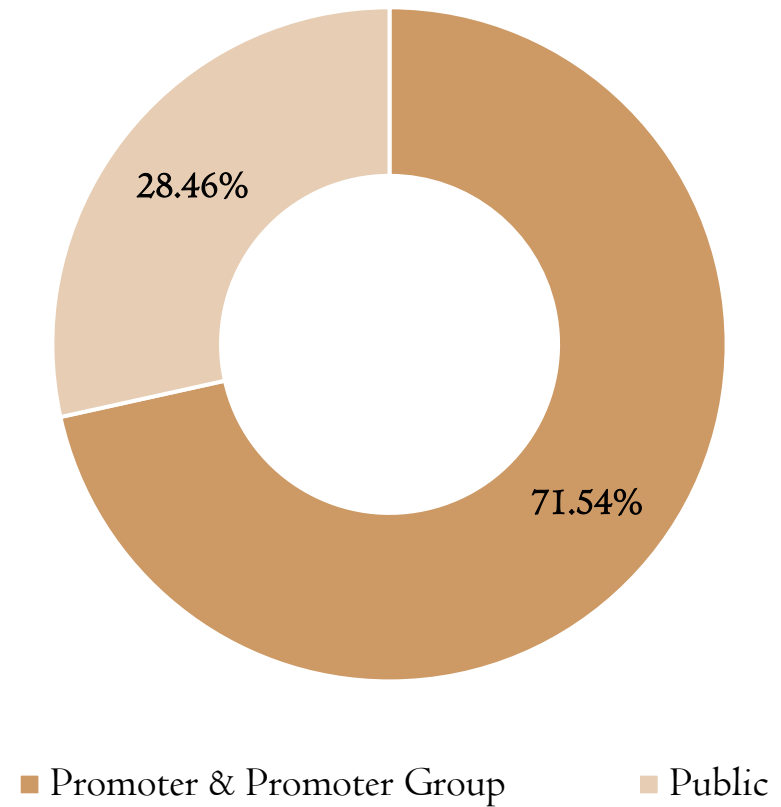
STOCK DATA

As on 25/08/2025

NSE CODE: SACHEEROME | INEIARD0I016

Share Price (₹)	187.55
Market Capitalization (₹ Cr)	419.60
No. of Shares	2,23,72,800
Face Value (₹)	10.00
52 week High-Low (₹)	223.00 - 140.50

SHAREHOLDING PATTERN



THANK YOU



Sacheerome Limited

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Email: info@equibridgex.com

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