



SACHEEROME LIMITED

H2 FY26 & FY26
Investor Presentation





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Mr. Manoj Arora Chairman & Managing Director

"FY26 has been an exceptional year for Sacheerome marked by strong growth across revenue, profitability, and operational performance. Our ability to deliver superior margin expansion alongside robust revenue growth reflects the strength of our business model, product portfolio, and execution capabilities.

During the year, we continued to strengthen our manufacturing infrastructure, deepen customer relationships, and enhance operational efficiencies across the organization. Our focus on innovation, quality, and customized solutions continues to drive increasing acceptance across key customer segments.

The fragrance and flavour industry continues to witness strong demand supported by growing consumption across FMCG, food & beverage, and personal care categories. With our strengthened balance sheet, healthy cash flows, and scalable operating platform, we remain well positioned to capitalize on emerging opportunities and sustain long-term profitable growth."

About Sacheerome

'We Design & Manufacture Fragrances & Flavours that evoke the senses & stir feelings'

- Sacheerome Limited is a creative house specializing in the design and manufacturing of fragrances and flavours.
- Established in 1992 by Mr. Manoj Arora, a third-generation entrepreneur, the company has grown into a leading name in the fragrance and flavour industry.
- Initially focused on fragrances, Sacheerome expanded into flavours in 2014, establishing a dedicated R&D unit and application centre.
- Today, Sacheerome serves the B2B segment, partnering with leading FMCG brands in India and across the globe.
- Sacheerome's fragrance division caters to segments such as personal care, home care, fabric care, fine fragrances, men's grooming, hygiene & wellness, while its flavour division serves beverages, bakery, dairy, confectionery, seasonings, oral care, and health & nutrition.
- Sacheerome operates from its advanced manufacturing facility in New Delhi and is investing in a state-of-the-art plant in YEIDA, Uttar Pradesh to further enhance production capabilities. The company is backed by a highly skilled R&D team of 54 specialists.
- The company adheres to global standards, including IFRA, EU, FSSAI, FEMA, and ISO 9001:2015, ensuring premium quality and compliance.
- With a strong legacy, deep industry expertise, and a commitment to excellence, Sacheerome continues to redefine fragrance and flavour innovation, creating unique sensory experiences that shape consumer preferences worldwide.



Key Essential Highlights

33+
Years of Existence

2 Business Segments

- Fragrances
- Flavours

Manufacturing Plant
Located at
New Delhi

7,60,000 Kg
Annual Production
Capacity

59
R&D Specialists

170+
Team Strength

Certifications & Compliance

- IFRA, EU, FSSAI, FEMA Certified
- ISO 9001:2015 Compliant
- Member of Chemexcil & FAFAI

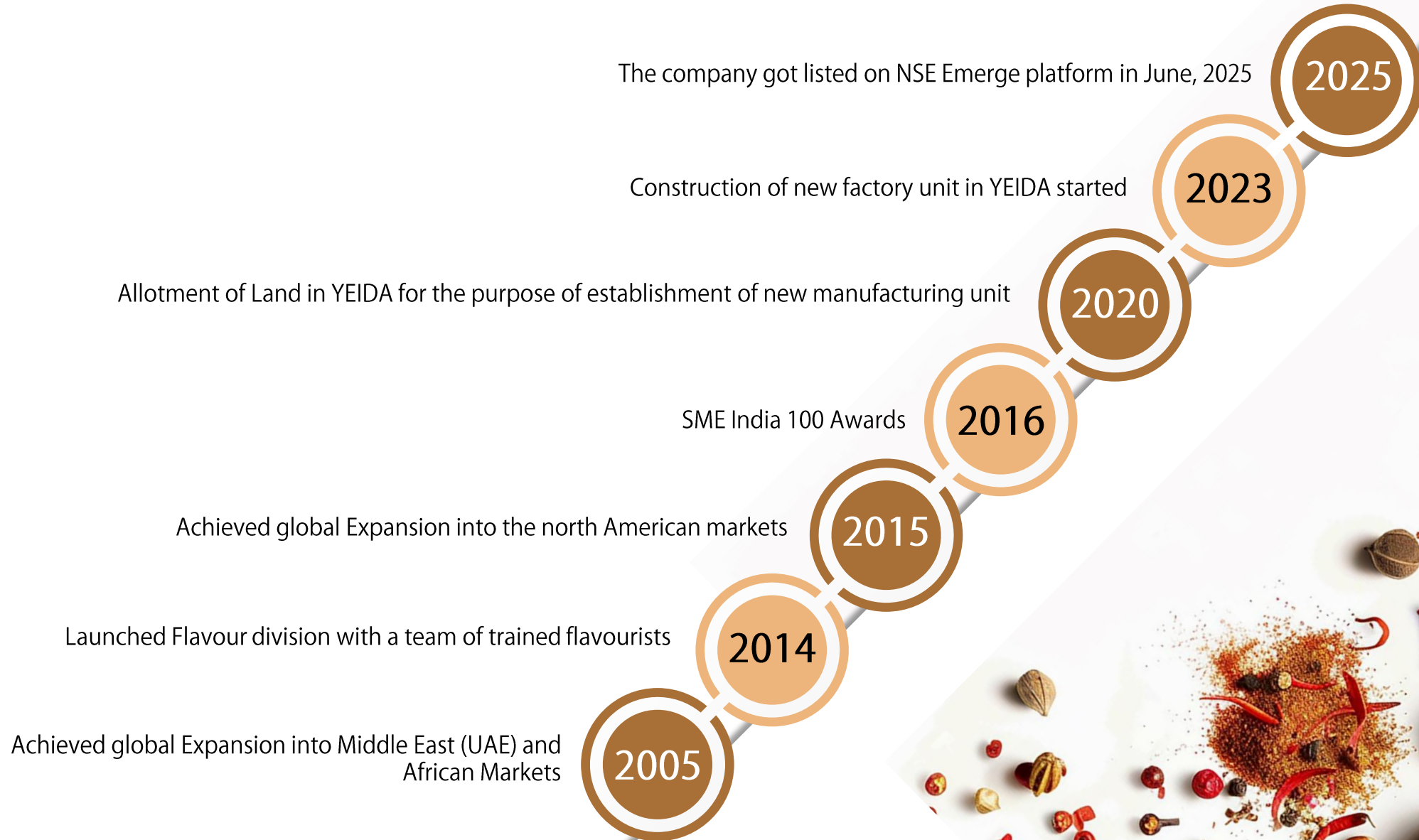
FY26 (In ₹ Lakhs)

Revenue - ₹15,238.58
EBITDA - ₹4,066.15
PAT - ₹2,844.11

FY26 (In %)

ROE – 27.04
ROCE – 36.32

Journey of Growth & Milestones



Meet Our Leadership Team



Mr. Manoj Arora
Chairman & Managing Director

Mr. Manoj Arora has over **40 years** of experience in the fragrance industry. He has been a keynote speaker at global fragrance forums, including the World Perfumery Congress in Miami, USA. He leads the company's research and development, quality control, general management, and strategic decision-making.



Mrs. Alka Arora
Non-Executive Director

Mrs. Alka Arora has more than **28 years** of experience in the fragrance and flavors industry. She plays a key role in overseeing the production and logistics of the company, ensuring smooth operations and efficiency.



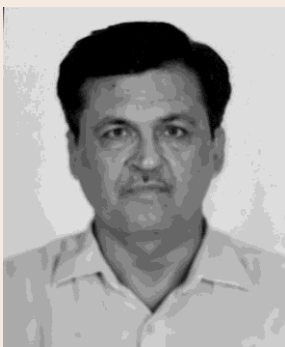
Mr. Dhruv Arora
Whole-Time Director

Mr. Dhruv Arora has over **15 years** of experience in the fragrance and flavors industry. He holds a Bachelor of Science degree in Chemistry with Business and Management from The University of Manchester & Management Programme for Family Business from Indian School of Business.. He is actively involved in the business development of the company.



Mrs. Indu Agrawal
Executive Director

Mrs. Indu Agrawal has over **28 years** of experience in the pharma, fragrance, and flavors industries. She holds a Bachelor of Science degree from Meerut University. She is responsible for leading the company's research and development, as well as quality functions, ensuring high product standards.



Mr. Sunil Suri
Independent Director

Mr. Sunil Suri has over **35 years** of experience in the banking sector. He holds a Master of Science (Agriculture) degree from Haryana Agricultural University and has completed CAIIB from the Indian Institute of Banking & Finance. Before joining the company, he worked with Union Bank, gaining extensive expertise in finance and management.



Rear Admiral (Retd.) Sanjay Roye
Independent Director

Mr. Sanjay Roye has over **38 years** of experience in the Indian Navy and retired with the rank of Rear Admiral. He holds a Bachelor of Science degree from Jawaharlal Nehru University, a Master of Science in Defence and Strategic Studies from Madras University, and an MBA from ICFAI University, Tripura.

Fragrance & Flavours: Driving Growth

Revenue streams include B2B sales to major FMCG brands, exports, and customized solutions for clients

1. FRAGRANCE



2. FLAVOURS

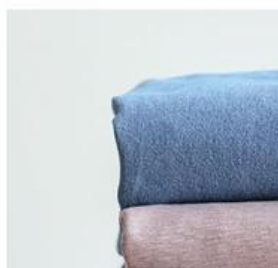
Products & Product Application

FRAGRANCES

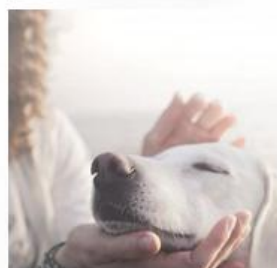
Sacheerome creates **complex fragrance compounds** blending aroma chemicals, essential oils, extracts, and resinoids, used in:



AIR CARE
Air Fresheners, Candles,
Diffusers, Incense, Repellents



FABRIC CARE
Detergent Bar, Liquid
Detergent, Detergent Powders,
Fabric Softeners



PET CARE
Pet Shampoos, Talc, Wipes,
Spray, Sanitizer



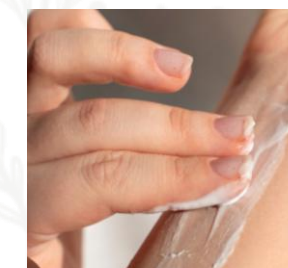
BABY CARE
Hypoallergenic Fragrance



HAIR CARE
Shampoo, Conditioner, Hair
Mist, Livon, Hair Oil



COSMETICS CARE
Makeup, Lip Care, Nail
Polishes



PERSONAL CARE
Wet Wipes, Sunscreen,
Body Butter



FINE FRAGRANCE
EDTs, EDPs, Parfums,
Colognes, Attars



MEN'S GROOMING
Shaving, Beard Care,
Moisturizer, Post-shave



PERSONAL WASH
Soaps, Face Wash,
Handwash, Shower Gel



BODY CARE
Deodorants, Lotions,
Creams, Talcum Powder



HOME CARE
Dish Wash, Floor, Toilet & Glass
Cleaners, Disinfectants, Wipes,
Disinfectant Spray, Multipurpose

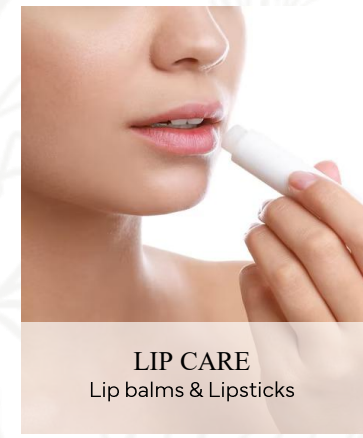
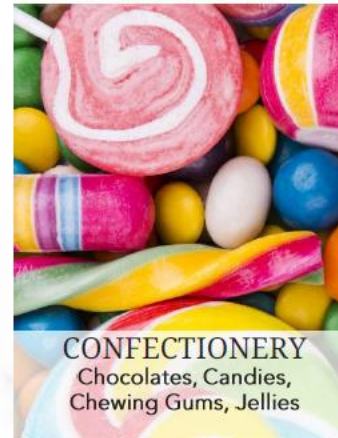
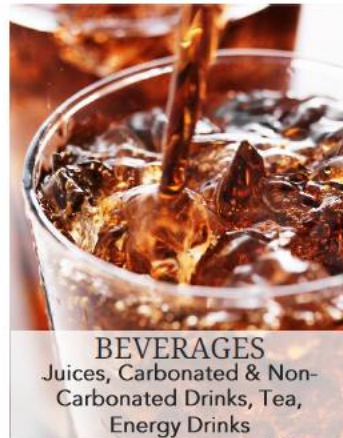


HYGIENE
Sanitizers

Products & Product Application

FLAVOURS

Sacheerome manufactures natural, nature-identical & artificial flavours in liquid & spray-dried forms, along with seasonings:



Manufacturing Facility



LOCATION:

NEW DELHI

F 89/4/2 Okhla Industrial Area, Phase - 1,
New Delhi 110020.

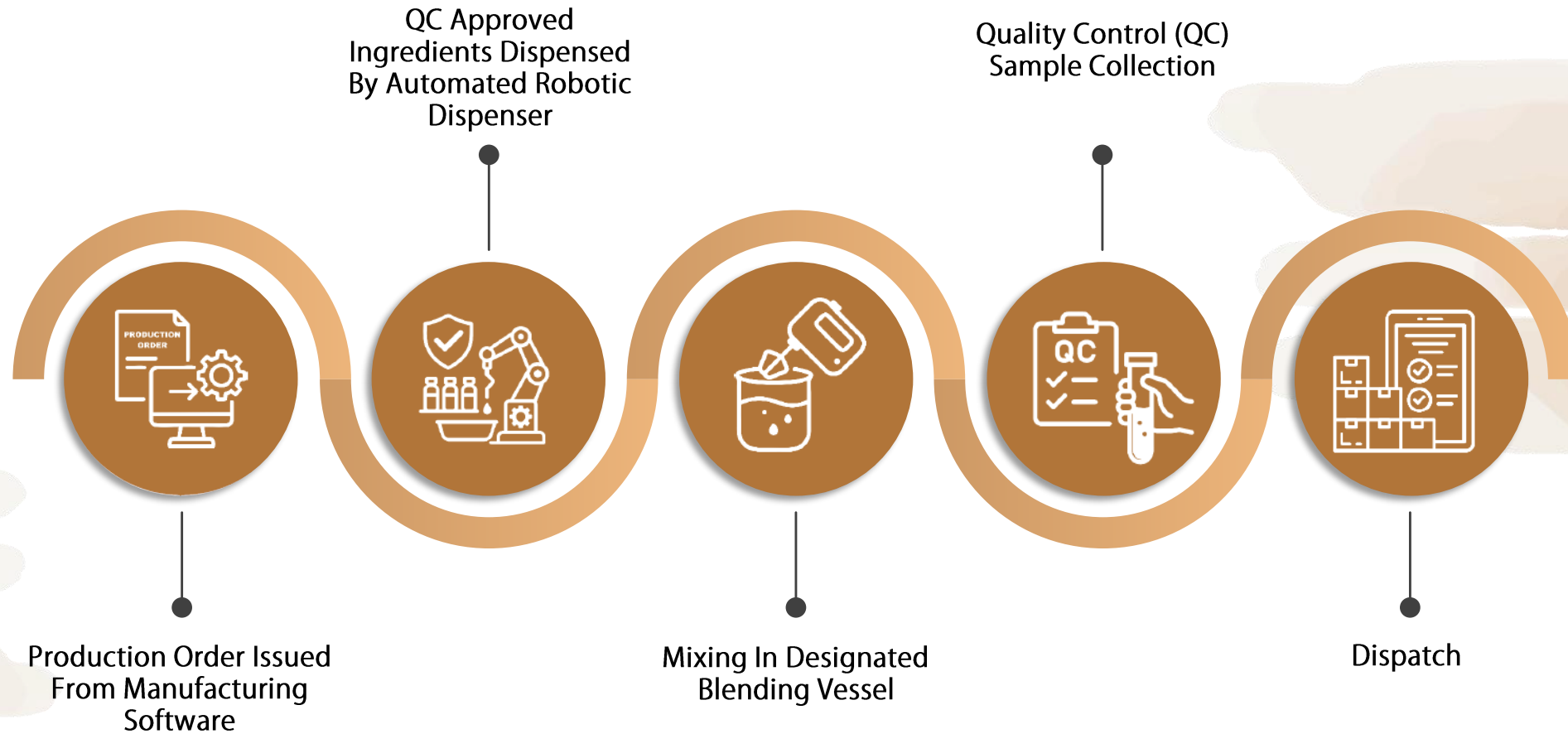
T - +91 11 47311111



TOTAL LAND AREA:

898.55 Sq. Mtr

Product Creation & Manufacturing Process of Liquid Fragrance or Flavours



Product Creation & Manufacturing Process of Dry Flavours



Global Fragrance & Flavours Industry

Market Size (2024)
US\$ 33.3 Bn

Projected Growth (2033)
US\$ 44.6 Bn

Growth Rate (CAGR 2025-2033)
3.15%

Market Trends & Key Drivers



Expanding Personal Care Industry

- Rising demand for skincare, haircare, and cosmetics.
- Fragrances add sensory appeal, mask odors, & enhance brand perception.



Personal Grooming & Hygiene Awareness

- Increased use of scented soaps, shampoos, and deodorants.
- Fragrances contribute to self-expression & personal identity.



Innovation in Food & Beverage Industry

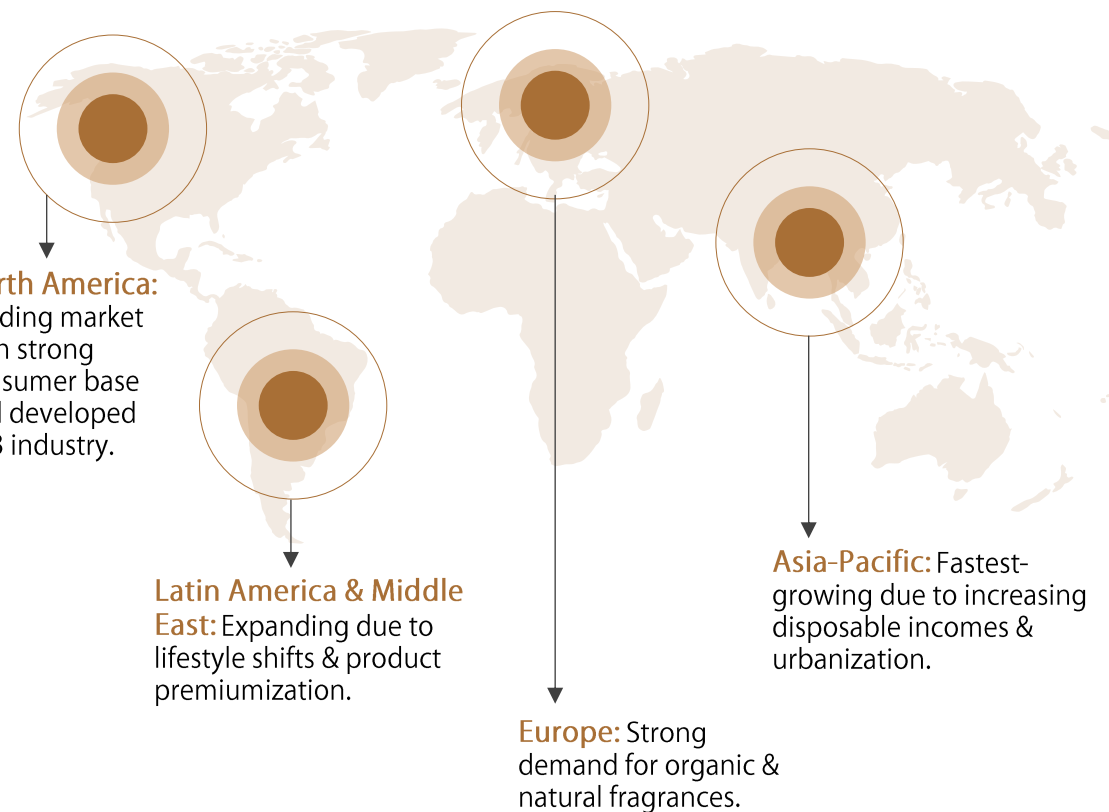
- Growing demand for natural, clean-label ingredients.
- Flavours enhance taste, meeting health-conscious consumer preferences.



Sustainability & Natural Ingredient Demand

- Shift towards biodegradable, plant-based, & nature-identical ingredients.
- Companies investing in eco-friendly & sustainable sourcing practices.

Regional Insights



Source: <https://www.imarcgroup.com/flavors-fragrances-market>

Indian Flavours & Fragrance Industry

Revenue, 2024 (US\$M)
\$2,523.7

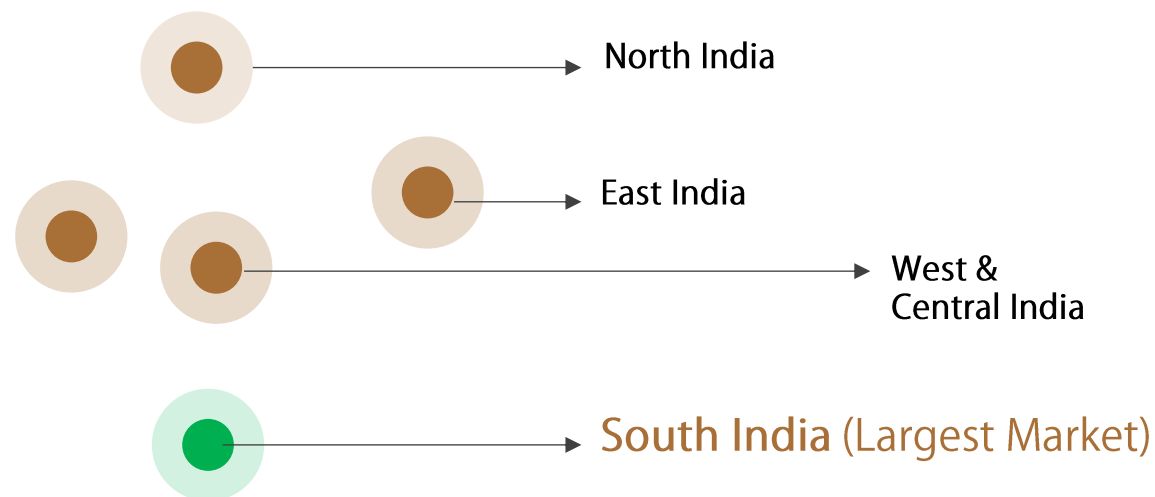
Forecast, 2033 (US\$M)
\$4,946.3

CAGR, 2025 – 2033
7.7%

Key Growth Drivers:

- Expanding food processing & personal care industries
- Rising demand for packaged, ready-to-eat food & beverages
- Growth of quick-service restaurants (QSRs) & café culture
- Increasing urbanization & Western food influence
- Shift towards natural & organic flavours

Regional Insights



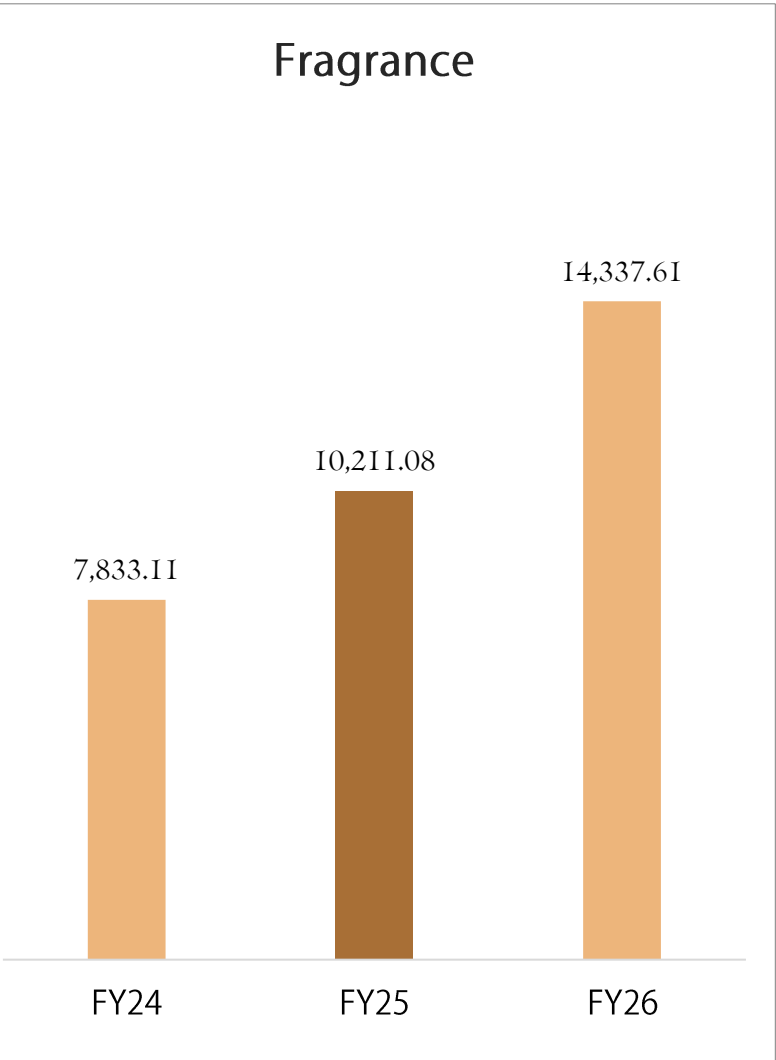
Source: <https://www.imarcgroup.com/india-flavors-market>, <https://msme.gov.in/fragrance-flavour-industry-india>

‘India is known as a land of olfactory indulgence, where aromatherapy, incense and ittar have long existed. Healing scents find mentions in old scriptures used for mental well-being, beauty, treatment of ailments, hygiene, and age control. The Indian F&F market is a dynamic and rapidly growing industry with a vast and huge assortment of various flavours and fragrances.’

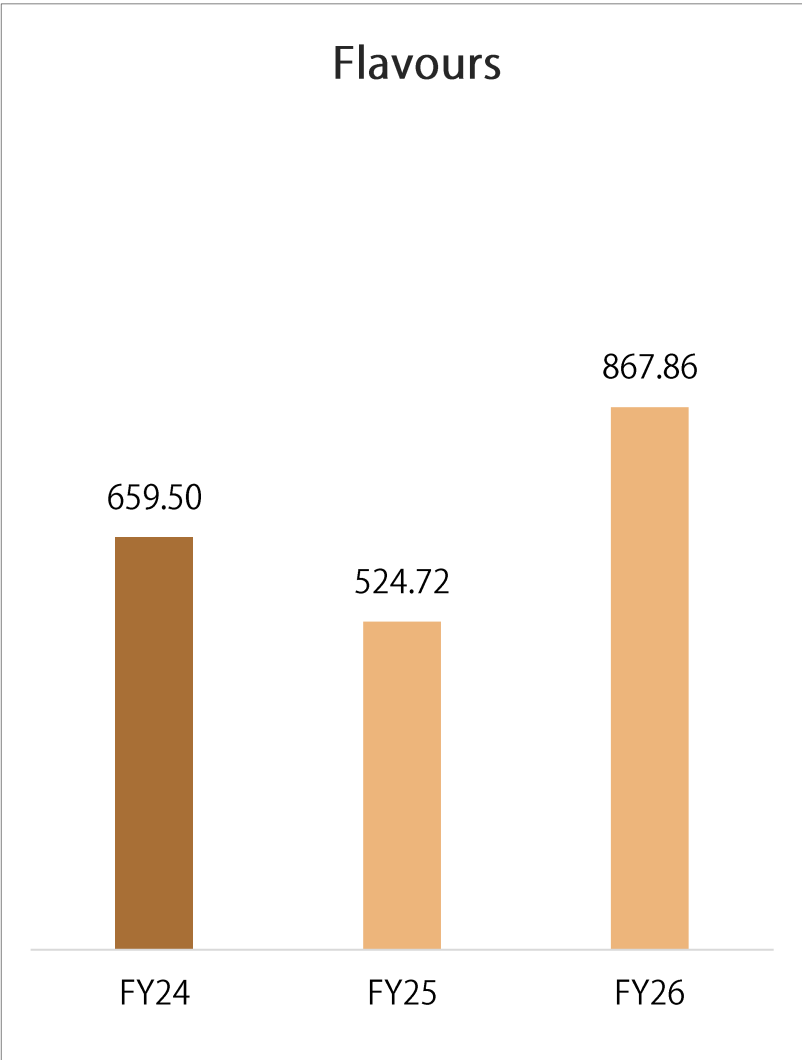
Revenue From Business Segments

In ₹ Lakhs

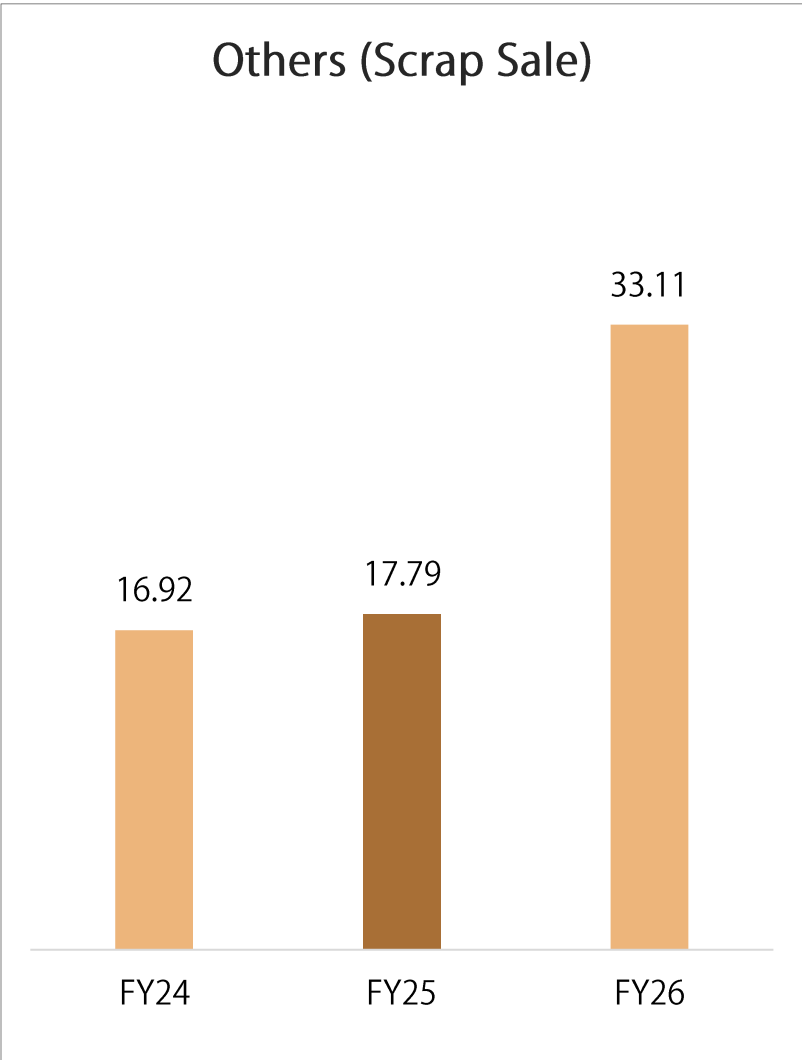
Fragrance



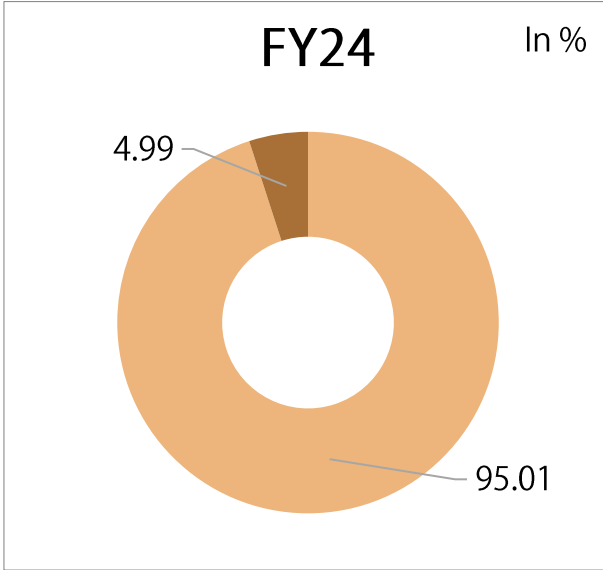
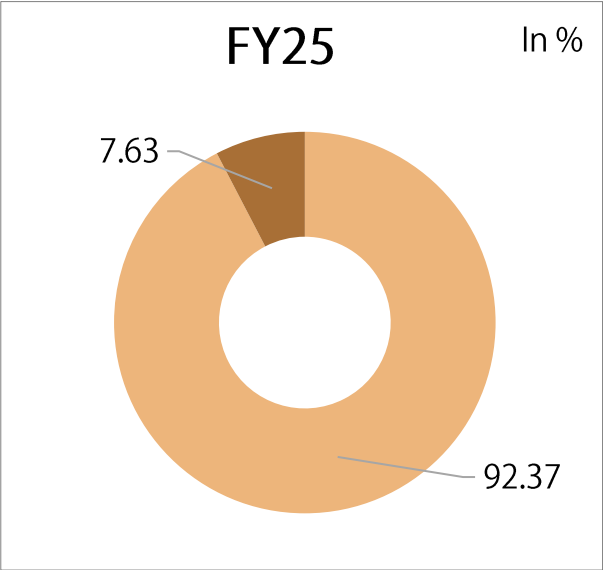
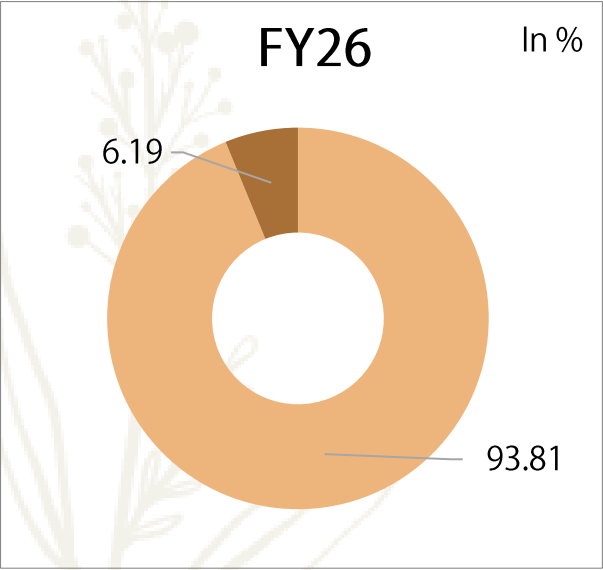
Flavours



Others (Scrap Sale)



Revenue From Domestic & Exports Sales

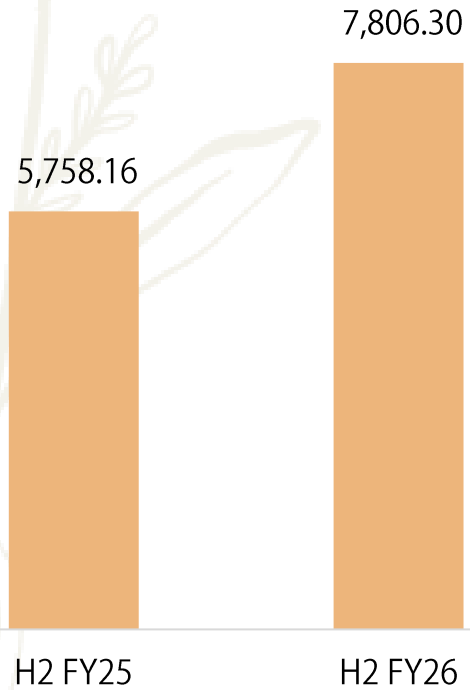


Domestic Sales Export Sales

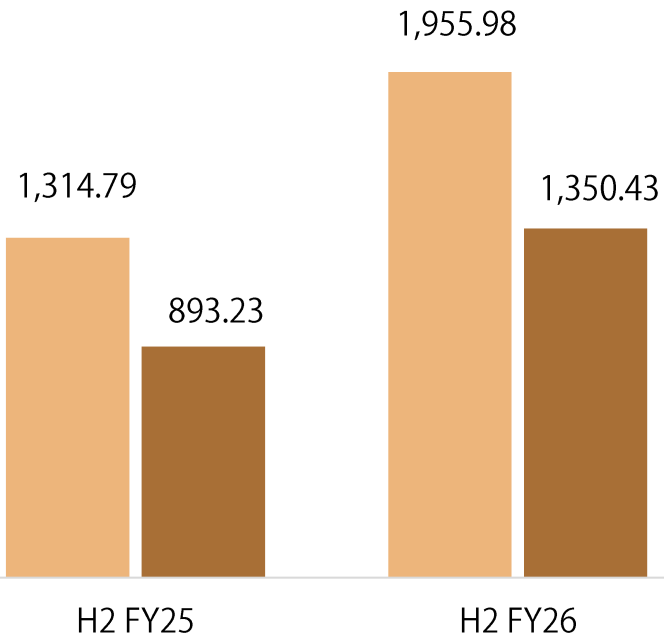
In ₹ Lakhs			
Particulars	FY26	FY25	FY24
Domestic Sales	14,294.98	9,933.08	8,083.78
Export Sales	943.60	820.51	425.75
TOTAL	15,238.58	10,753.59	8,509.53

H2 FY26 Key Financial Highlights

Total Income

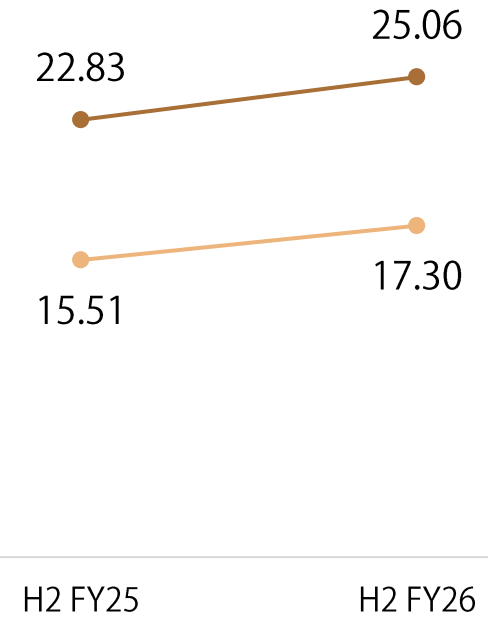


EBITDA PAT



All Amounts in ₹ Lakhs & Margins in %

EBITDA Margin PAT Margin

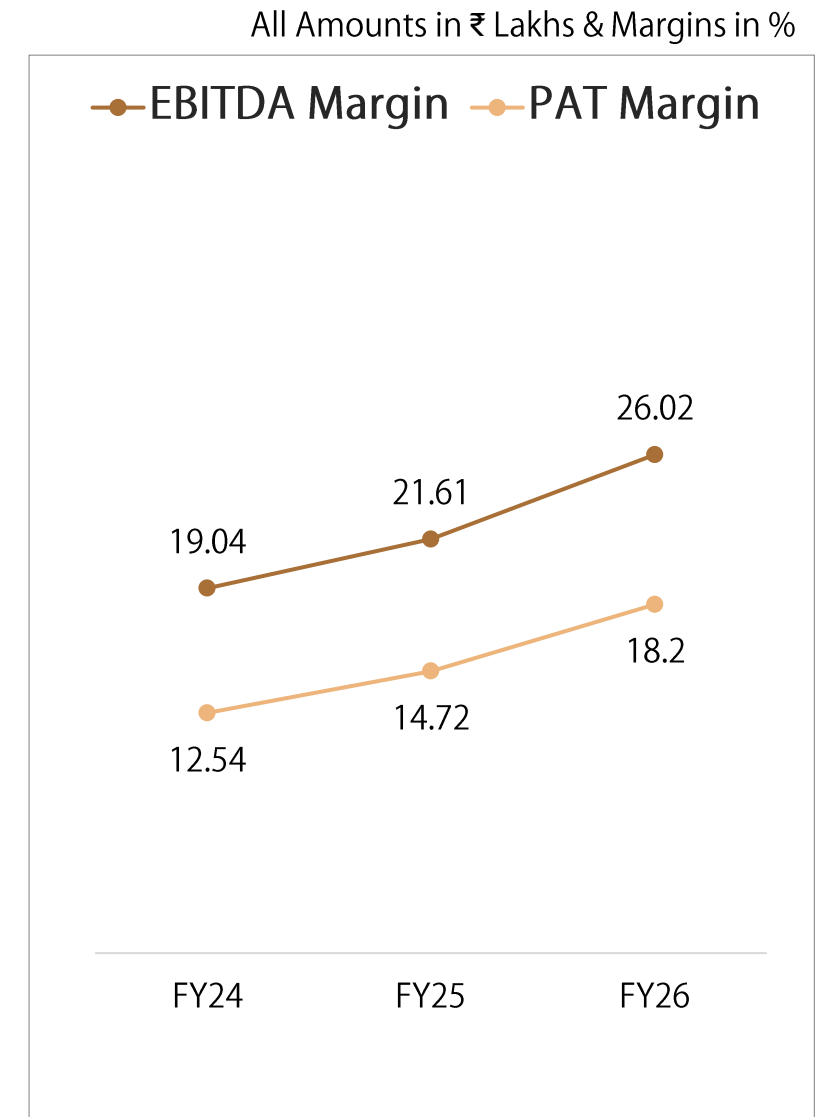
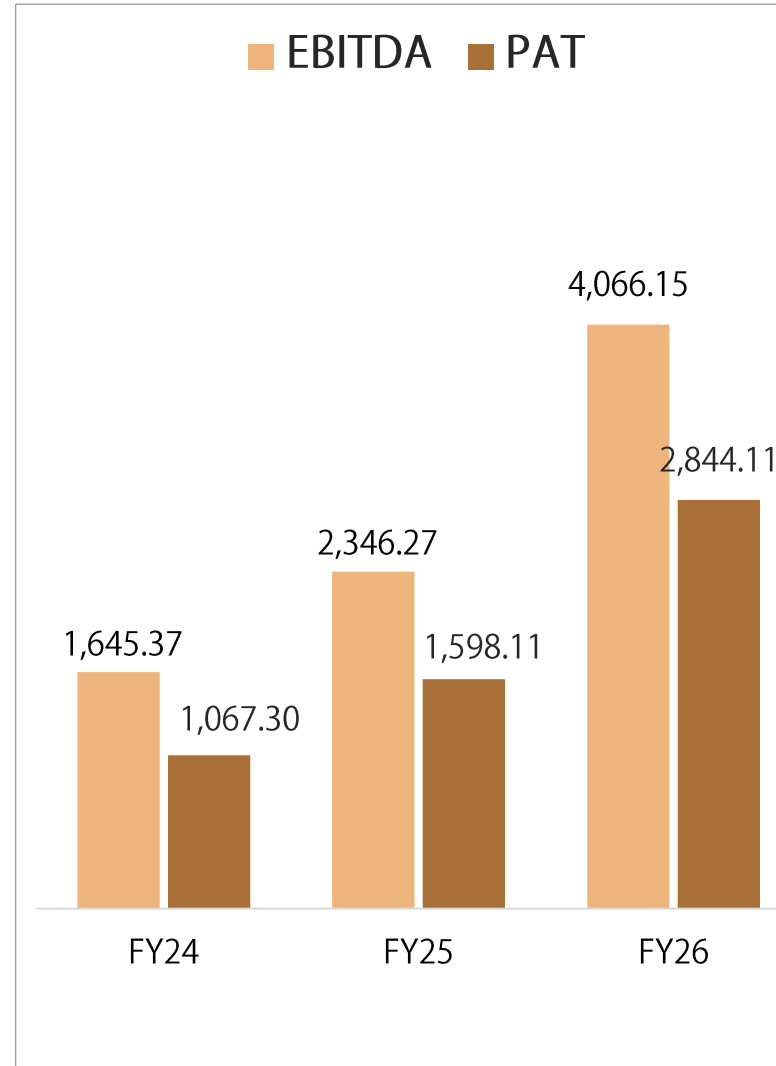
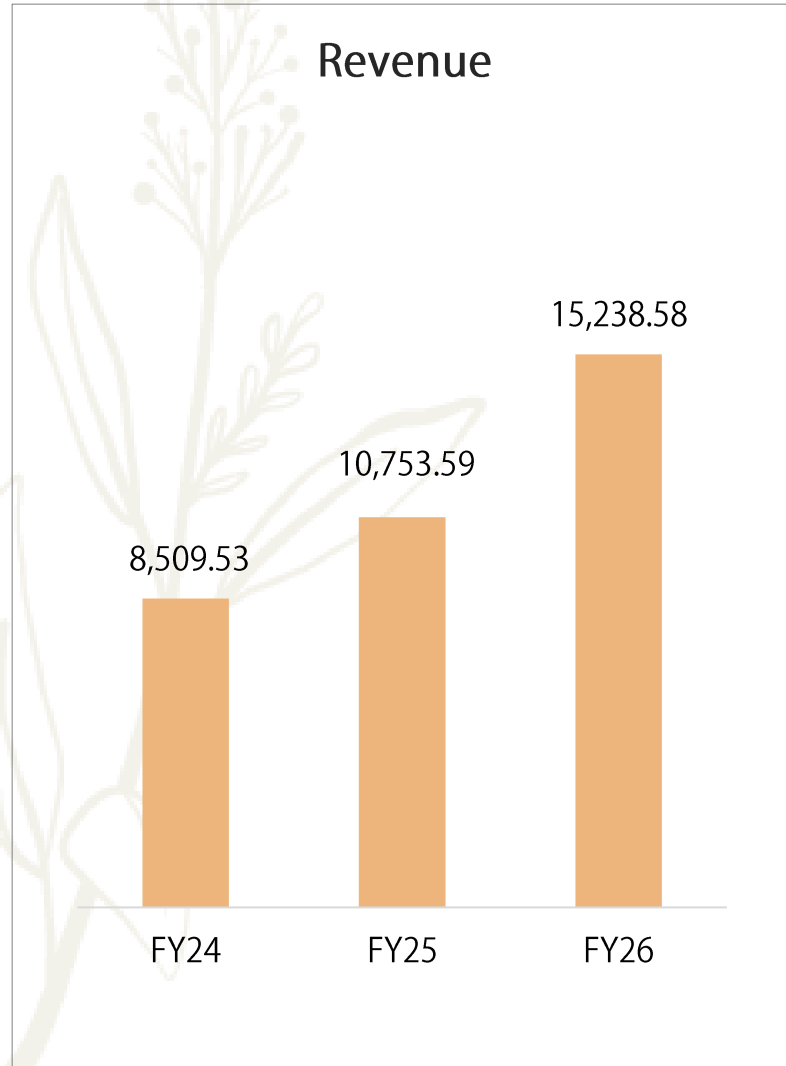


H2 FY26 Profit & Loss Statement

In ₹ Lakhs

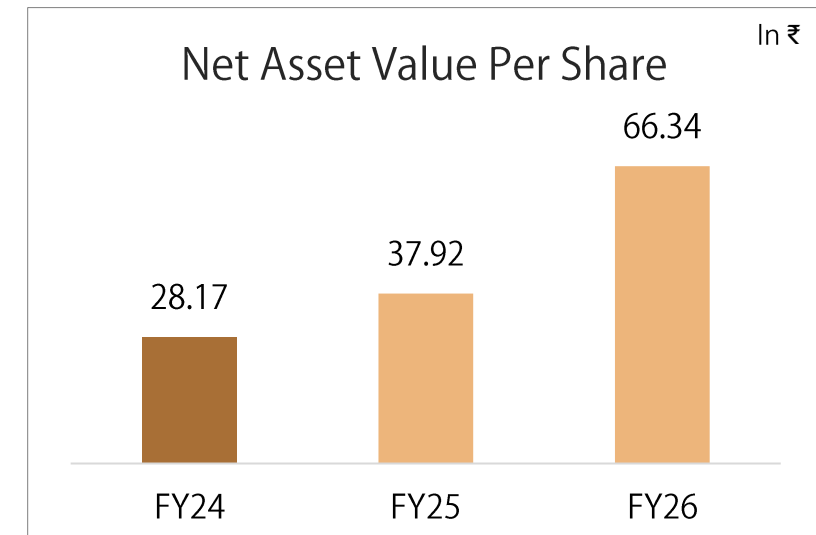
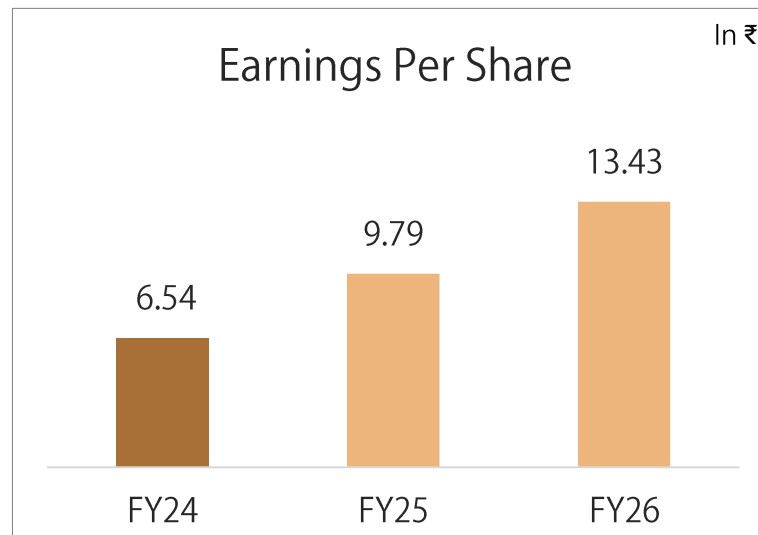
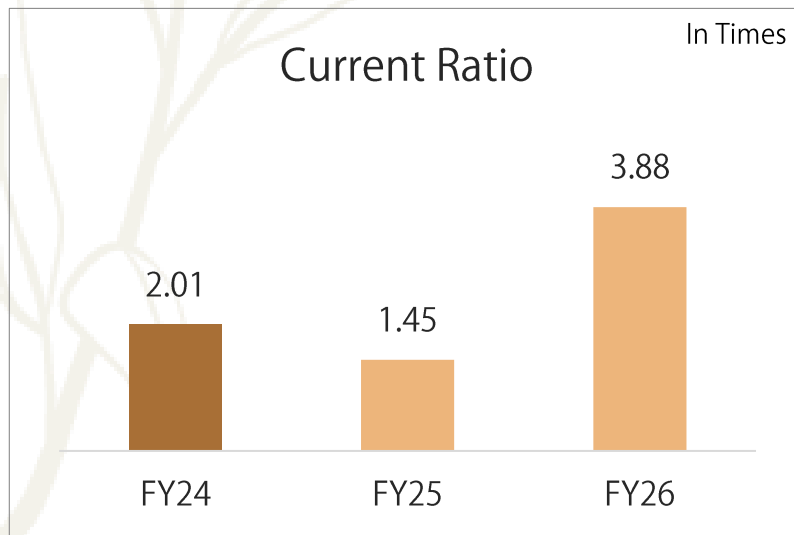
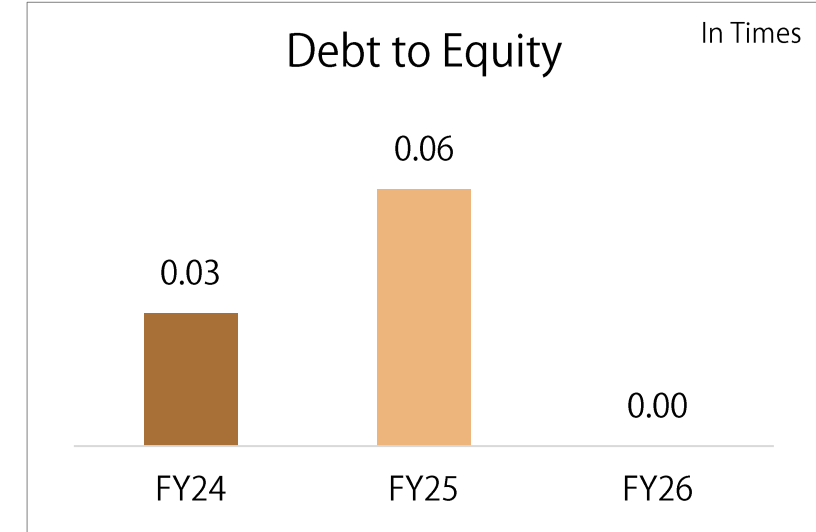
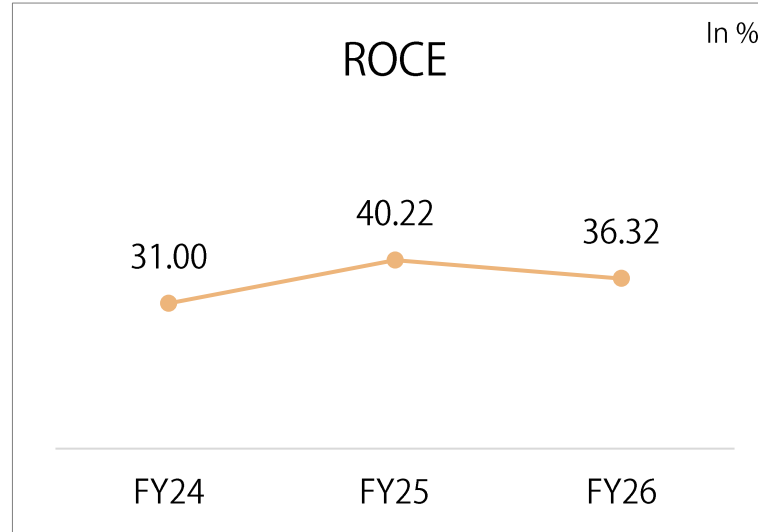
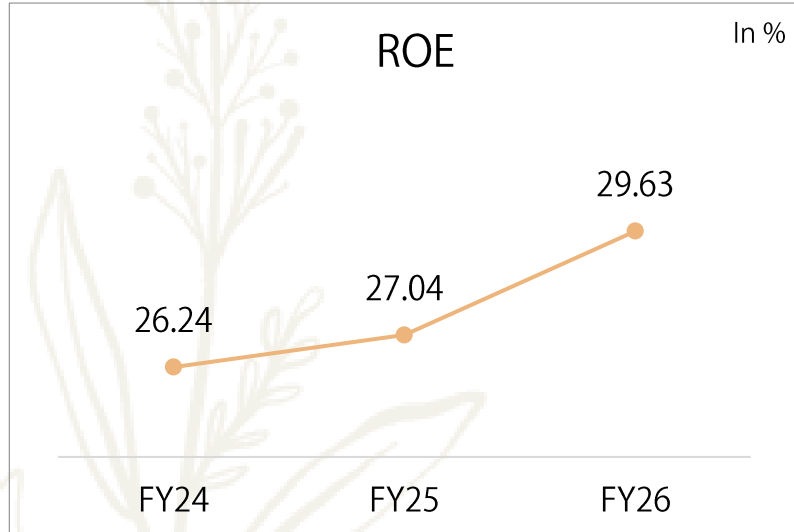
Particulars	H2 FY26	H2 FY25	YoY
Revenues	7,582.08	5,708.09	
Other Income	224.22	50.07	
Total Income	7,806.30	5,758.16	35.57%
Raw Materials	4,538.41	3,402.03	
Employee costs	670.12	521.94	
Other expenses (Inclusive of finance cost other than Interest cost)	641.79	519.42	
Total Expenditure	5,850.32	4,443.39	
EBITDA	1,955.98	1,314.79	48.77%
Interest Costs	4.19	24.25	
Depreciation	142.28	98.31	
PBT before prior item	1,809.51	1,192.21	
Prior Period Item		1.22	
PBT after prior item	1,809.51	1,191.00	51.93%
Tax	459.08	297.78	
PAT	1,350.43	893.23	51.19%

Key Financial Highlights



Key Ratios

Sacheerome has shown strong financial growth with improving profitability and returns. Debt levels remain minimal, indicating financial stability, while liquidity is well-managed. EPS has consistently grown, and NAV per share continues to rise, reflecting sustained value creation.



Profit & Loss Statement

In ₹ Lakhs

Particulars	FY26	FY25	FY24
Revenues	15,238.58	10,753.59	8,509.53
Other Income	389.98	104.87	130.25
Total Income	15,628.56	10,858.45	8,639.78
Raw Materials	9,135.71	6,381.16	5,157.52
Employee costs	1,279.10	1,026.09	978.88
Other expenses (Inclusive of finance cost other than Interest cost)	1,147.60	1,104.95	858.01
Total Expenditure	11,562.41	8,512.20	6,994.41
EBITDA	4,066.15	2,346.27	1,645.37
Interest Costs	11.75	27.52	20.43
Depreciation	245.84	176.18	165.50
PBT before Prior Period Items	3,808.56	2,142.57	1,459.44
Prior Period Items	-	0.56	-
PBT after Prior Period Items	3,808.56	2,142.00	1,459.44
Tax	964.44	543.90	392.14
PAT	2,844.11	1,598.11	1,067.30

Balance Sheet

In ₹ Lakhs

Equity & Liabilities	FY26	FY25	FY24
Equity	2,237.28	1,633.20	1,633.20
Reserves	12,605.12	4,559.59	2,967.19
Net Worth	1,4842.40	6,192.79	4,600.39
Non Current Liabilities			
Long Term Provision	326.20	248.98	215.15
Other Non Current Liabilities	16.64	16.64	16.64
Total Non Current Liabilities	342.84	265.62	231.79
Current Liabilities			
Current Borrowings	-	346.52	142.50
Trade Payables	1,520.13	1,397.62	1,011.98
Other Current Liabilities	416.49	219.63	313.07
Short Term Provisions	81.09	18.28	51.87
Total Current Liabilities	2,017.71	1,982.05	1,519.42
Total Liabilities	17,202.95	8,440.46	6,351.60

Assets	FY26	FY25	FY24
Non Current Assets			
Fixed Assets	8,028.57	4,945.26	2,877.62
Non Current Investments	148.52	156.12	164.10
Deferred Tax Assets (Net)	181.50	141.09	130.53
Long Term Loans & Advances	930.40	252.61	48.72
Other Non Current Assets	91.55	69.82	69.23
Total Non Current Assets	9,380.54	5,564.90	3,290.20
Current Assets			
Inventories	1,175.58	1,061.08	1,181.75
Trade receivables	1,975.88	1,540.74	1,574.29
Cash & Bank Balance	4,512.94	191.60	187.53
Short Term Loans & Advances	114.57	64.74	111.18
Other Current Assets	43.44	17.40	6.65
Total Current Assets	7,822.41	2,875.56	3,061.40
Total Assets	17,202.95	8,440.46	6,351.60

What Sets Us Apart

Strong R&D Capabilities

Expert perfumers and flavourists create unique compositions, backed by advanced marketing intelligence and quality assurance.



State-of-the-Art Application & Testing

In-house labs with cutting-edge equipment for formulation, stability, and performance testing, including odour-controlled evaluation chambers.



Experienced Leadership

Led by industry veterans with 40+ years of expertise, ensuring strategic growth and innovation.



Robust Quality & Compliance

Adheres to IFRA, FEMA, EU, ISO 9001:2015, and other global standards, with advanced analytical tools for rigorous quality control.



Effective Sales & Marketing

Customer engagement through immersive experiences, fragrance workshops, and sensory branding initiatives.



Advanced Manufacturing Facilities

Robotic production from Europe, SS 316 temperature-controlled storage, and nitrogen-filled vessels for ingredient preservation.



Strategic Raw Material Sourcing

Global procurement network ensures quality, cost efficiency, and timely delivery.

Strategic Expansion Plans



Expansion with a New Manufacturing Facility

- Establishing a modern infrastructure facility in YEIDA, Uttar Pradesh, featuring R&D, Quality, Application, and Consumer Evaluation Centers.
- Land acquired, construction underway, machinery identified and ordered.



Strengthening Innovation & Product Portfolio

- Enhancing collaboration between R&D and Sales & Marketing to develop innovative, market-driven fragrance & flavour solutions.
- Focused on FMCG market competitiveness by leveraging cutting-edge technologies.



R&D Expansion for Global Markets

- Dedicated R&D and sales teams targeting the Middle East & GCC region, ensuring tailored solutions for regional demands.



Key Highlights



Strong Market Position

The company has established its presence in this industry with a growing customer base and significant market presence.

Consistent Revenue Growth

Demonstrated steady growth in revenue over the years, driven by increasing domestic and export sales.

Diversified Customer Base

Reliance on top customers is balanced with a well-diversified portfolio, reducing concentration risk.

Operational Efficiency

Strong focus on cost optimization, supply chain management, and improving profit margins.

Sectoral Tailwinds

Operating in a high-growth industry with favorable government policies and increasing demand trends.

Scalability & Expansion Plans

Well-structured expansion strategies to enhance production capacity, market reach, and technological advancements.

Robust Financial Performance

Healthy profitability, improving EBITDA margins, and strong cash flows supporting future growth.

Experienced Management Team

Led by a capable and visionary leadership team with extensive industry expertise.

Competitive Edge

Offerings and operational strategy contribute to its positioning within the sector supported by established customer relationships.

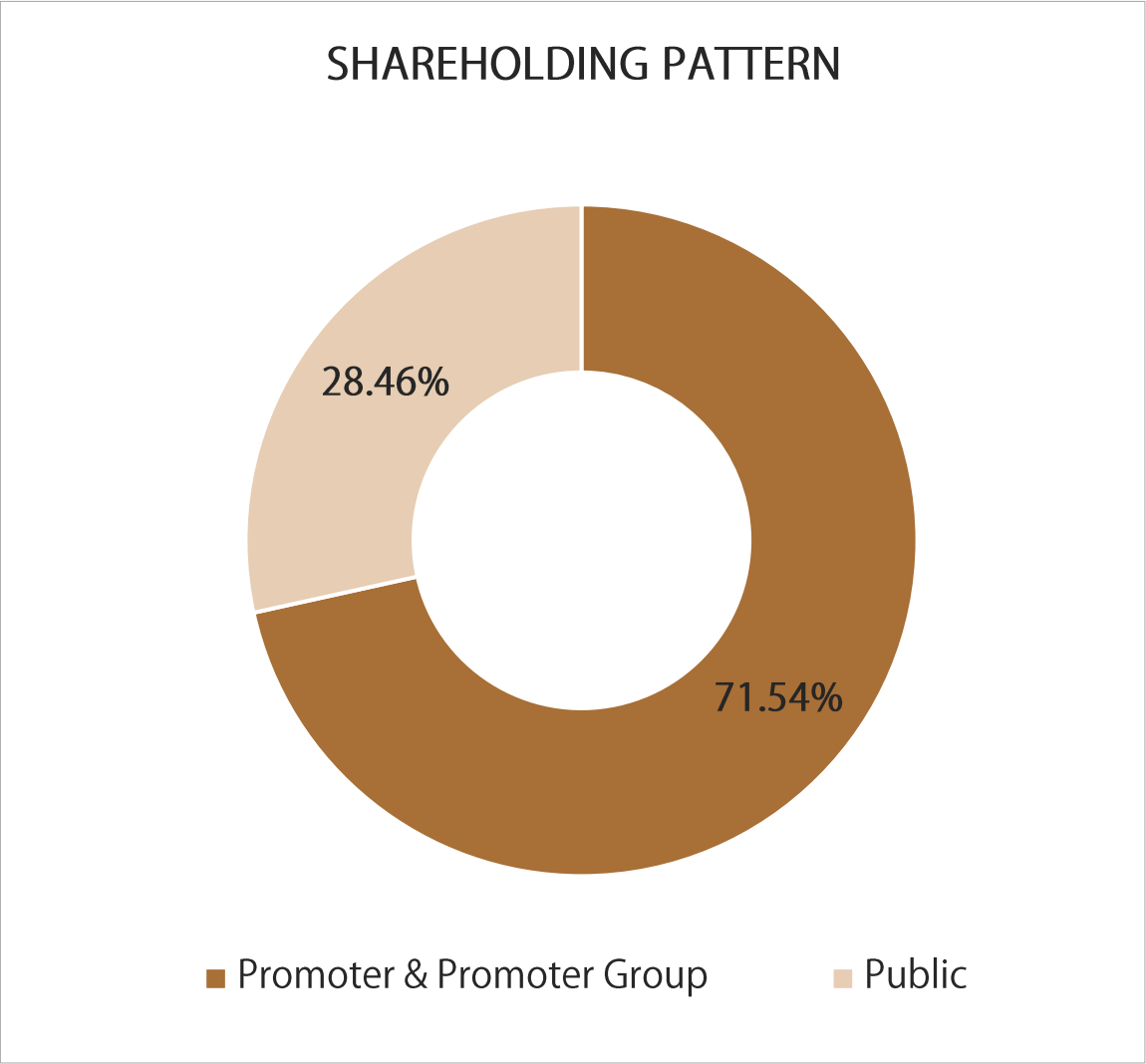
Favorable Industry Trends

Benefiting from industry growth, increasing consumer demand, and global expansion opportunities.

As on 26/05/2026

NSE CODE: SACHEEROME INE1ARD01016	
Share Price (₹)	328.95
Market Capitalization (₹ Cr)	735.95
No. of Shares	2,23,72,800
Face Value (₹)	10.00
52 week High-Low (₹)	430.65 - 140.50

As on 31/03/2026



Thank You



SACHEEROME

Fragrances & Flavours

Sacheerome Limited

F89/4/2, Okhla Phase I, Okhla Industrial Area,
New Delhi, Delhi - 110020

Phone: +91 11 47311111

Email: investors@sacheerome.com

Website: www.sacheerome.com

Investor Relations Advisor



EquibridgeX Advisors Pvt. Ltd.

Ms. Pooja Gandhi

Email: info@equibridgex.com

Website: www.equibridgex.com

