www.eicher.in

Ref: L&S/EML-9

December 1, 2016

**On-line intimation**

To

**The Secretary**
**BSE Limited**
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai-400 001

**The Secretary**
**National Stock Exchange of India Ltd.**
Exchange Plaza, 5th Floor
Plot No.C/1, G Block
Bandra Kurla Complex, Bandra (E)
Mumbai-400 051

Ref: **Release of information to SIAM with respect to sales volume of the Company for the month of November, 2016**

Dear Sir/ Madam,

Please find enclosed herewith information being released to Society of Indian Automobile Manufacturers (SIAM) in respect of sales volume of Eicher Motors Limited for the month of November, 2016.

You are requested to take the same on your records.

Thanking you,
for **Eicher Motors Limited**

**Manhar Kapoor**
**General Counsel & Company Secretary**

Encl.: As above

**Motorcycles sales data**

| Particulars | Monthly | | | Year to Date | | |
|---|---|---|---|---|---|---|
| | Nov-16 | Nov-15 | % Change | Apr'16-Mar'17 | Apr'15-Mar'16 | % Change |
| Models with engine capacity upto 350cc | 52359 | 37455 | 40% | 388270 | 286977 | 35% |
| Models with engine capacity exceeding 350cc | 4954 | 3314 | 49% | 42594 | 32538 | 31% |
| Total | 57313 | 40769 | 41% | 430864 | 319515 | 35% |
| Units exported (included in the total above) | 1470 | 457 | 222% | 9492 | 5527 | 72% |