Press Note
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Rolta's FY-10 Consolidated Revenue Grows 11.6% and EBIDTA Grows 24.5%

Mumbai – Rolta India Limited, one of India's leading IT companies, specializing in Enterprise Geospatial & Defence Solutions (EGDS), Enterprise Design & Operation Solutions (EDOS), and Enterprise IT Solutions (EITS), today announced audited financial results for Q4 and full year ended June 30, 2010.

FINANCIAL HIGHLIGHTS

- Consolidated Revenue for Q4 FY-10 at **Rs. 412.06 crores (Rs. 4.12 Billion)** against Rs. 332.70 crores (Rs. 3.33 billion) in FY-09, registering a Y-o-Y growth of 23.9% and sequential growth of 4.4%.
- Consolidated EBITDA for Q4 FY-10 at **Rs. 160.11 crores (Rs. 1.60 Billion)** against Rs. 112.48 crores (Rs.1.12 billion) in FY-09, registering a Y-o-Y growth of 42.3 **%** and sequential growth of 7.3%.
- Consolidated Profit after Tax for Q4 FY-10 at **Rs. 69.13 crores (Rs. 0.69 Billion)** against Rs. 49.63 crores (Rs. 0.50 Billion), without considering one-time gain of FCCB buy back, in FY-09, registering a Y-o-Y growth of 39.3% and sequential growth of 3.0%.
- Consolidated Revenue for FY-10 at **Rs. 1,532.67 crores (Rs. 15.33 Billion)** against Rs. 1,372.81 crores (Rs.13.73 Billion) in FY-09, registering a growth of 11.6%.
- Consolidated EBITDA for FY-10 at **Rs. 577.03 crores (Rs. 5.77 Billion)** against Rs. 463.53 crores (Rs.4.64 Billion) in FY-09, registering a growth of 24.5**%**.
- Consolidated Profit after Tax for FY-10 at **Rs. 255.14 crores (Rs. 2.55 Billion)** against Rs. 267.23 crores (Rs. 2.67 Billion), without considering one-time gain of FCCB buy back, in FY-09, registering a Y-o-Y decline of 4.7%.
- The Board has recommended a dividend of **Rs. 3.25 per share** for FY 2009-2010.

Commenting on the results, **Mr. K. K. Singh, Chairman and Managing Director,** said: *"During the year, we continued the transformation of our business-model into a solutions-oriented one, with a focus on creating differentiated solutions around the Company's own Intellectual Property. This is enabling Rolta to move up the value chain and improving margins."*

Corporate Highlights

The Company has transformed its business from being services-centric to a solutions-oriented model. Through in-house development and strategic acquisitions, Rolta has built a rich repository of Intellectual Property (IP). The Company has launched enterprise-level solutions, built around Rolta IP, for selected vertical segments of industry and government. To build and sustain this IP-driven strategy, the Company has further strengthened its product development and delivery organization, especially by inducting senior and highly skilled staff.

During the year, the Company also expanded its world-class facilities by establishing a state-of-the-art development and delivery center in Delhi NCR to showcase its solutions for Defense, Government, Infrastructure and Security verticals through extensive demo rooms and a battle lab customized to Indian Defense requirements. This facility will also be the Company's first development and delivery center in North India.

OPERATIONAL HIGHLIGHTS

Enterprise Geospatial and Defense Solutions (EGDS)

During the year, the Company launched state-of-the-art solutions for Geo-Imaging and Earth Science applications based on an exceptional combination of its existing repository of intellectual property and key technologies acquired at the source code level, from various companies worldwide. These solutions provide some of the most advanced Geo-Imaging and Photogrammetry capabilities, and are being actively used for mission-critical applications, by hundreds of users, across the country.

The Company completed key acquisitions in order to strengthen its solutions offerings. For example, the Company added to its high-end consulting and systems integration credentials in the areas of Electric Utilities, Telecom, Water and Gas, through the acquisition of OneGIS, Inc., USA. This acquisition also added to the Company's IP and expanded the ROLTA Geospatial Fusion™ solution by adding a unique mobile interface to the same. The Company has won and executed major contracts for its Geospatial Fusion™ solutions in varied vertical segments in markets in India, North America, the Middle East and Africa.

The Company also acquired perpetual rights to the complete portfolio of PCI's Geo-Imaging technologies, including source code, design and software architecture. PCI, Canada, is a market leader in the Geo-Imaging segment, with an installed base covering hundreds of customers in India, and over 21,000 licenses in more than 135 countries world-wide. In combination with Rolta's own offerings in photogrammetric mapping and related applications, the Company now offers world-class solutions for processing stereo and mono satellite imagery in areas such as environmental modeling, forestry and natural resources, emergency planning and management, agriculture, security and defense.

The Company signed a formal MOU with Central Board of Secondary Education (CBSE) as the Resource Partner, for providing Vocational Courses on Geospatial Technology to XI and XII standard students. Under this MOU, Rolta will provide technical assistance, develop and create the curriculum, and also impart advanced training to CBSE teachers across the country. As a part of the curriculum, Rolta will provide to all CBSE Schools – Rolta Geomatica, one of the world's best geospatial technologies. Once completed, this roll out will potentially benefit over 11,000 schools.

The Company continues to maintain its leadership in the Indian Defense Geospatial market and has introduced many new solutions for Defense and Security, along with its JV with Thales (RTL). The Company, through a combination of its own IP, R&D and partner-technologies, provides field-proven, hi-tech solutions for Defense, Homeland and Maritime Security applications, e.g. Battlefield Management, Advanced Minefield Recording, Automated Change Detection, Ruggedized Mobile Surveillance, Coastal Automatic Identification, Sensor Data Integration & Fusion, Tactical Communications, Digital Soldier, Night Vision, Safe City, etc. These solutions are empowering the Armed Forces and Security Agencies in making our nation a safer place. With India looking to rapidly modernize its Defense & Security Agencies, the Company is very well positioned to address large opportunities resulting from the significantly increased budgets for Defense, Homeland & Maritime Security.

Enterprise Design & Operation Solutions (EDOS)

The Company continues to further develop and enhance its innovative solutions for plant operations. The Rolta OneView™ solution has been deployed at large refining facilities in USA, Europe and South Africa and well received in other markets, such as in the middle-east and India. The Company is also engaged in expanding this solution to address up-stream operations in the Oil sector. Similarly, the Company is building solution frameworks for other verticals such as Power and Chemicals.

The Company has received key orders for sophisticated engineering services from organizations in diverse sectors including nuclear power, space research and oil refining. For example, the Company is executing a prestigious engineering design project for a significant nuclear reactor system of international importance. The Company believes that this project is one of the first of its kind, internationally, being unique and technically complex. Similarly, the Company is working on a demanding engineering and design project, involving cutting-edge cryogenic technologies, for a premier scientific organization of the Indian Government.

Shaw Rolta Ltd. (SWRL), the Company's JV with The Shaw Group, USA continues to make steady progress and is executing intricate projects for customers worldwide. During the year, SWRL successfully executed a project for setting up one of the world's largest ethylene plants for a major International Oil company.

Enterprise IT Solutions (EITS)

Rolta continues to strengthen and build its EITS portfolio and capabilities to focus on high-end requirements like Business Intelligence, Enterprise Applications, etc. The division is focused on developing and upgrading the Company's IP to enhance the value proposition to our customers, and strengthen our standing in the market by offering unique technological approaches. The Company recently launched Rolta iPerspective Suite 2.0™ – a rapid application development workbench focused on enterprise application integration. This Suite uses a powerful template based integration component generation engine that creates, builds and deploys integration components automatically, drastically reducing the effort required in enterprise application integration projects. To further enhance its own IP-based solutions-oriented strategy, the Company continues to augment its rich repository of IP assets.

About Rolta: Rolta is an Indian multinational organization that has executed projects in over 40 countries. The Company is a strong player in the Defense and Homeland Security, Government, and Infrastructure sectors. Rolta serves these markets by providing innovative solutions – Enterprise Geospatial and Defence Solutions (EGDS), Engineering Design and Operation Solutions (EDOS) and Enterprise IT Solutions (EITS). Rolta's EDOS Division along with its joint venture with The Shaw Group Inc. USA, Shaw Rolta Ltd., provides comprehensive Engineering, Procurement and Construction Management (EPCM) services to meet turnkey project requirements of power, oil, gas petrochemical and chemical sectors. The Company's EGDS Division, through a combination of its own IP, innovative R&D and technologies from its joint venture partners like Thales, France (Rolta Thales Ltd.), develops and provides state-of-the-art Defence, Security and Maritime solutions, for example, intricate Command & Control systems, complex Intelligence, Surveillance & Reconnaissance systems, ruggedized Military Communications, integrated Digital Soldier and hi-tech Vehicle systems, covering the entire "sensor to shooter" chain. Rolta's EITS Division addresses high-end requirements like Business Intelligence and Enterprise Applications. The division is focused on developing and upgrading the Company's IP to enhance its value proposition to customers, and strengthening its standing in the market by offering unique technological approaches. Rolta, headquartered in Mumbai, employs about 4500 professionals with countrywide infrastructure and international subsidiaries across the globe. The Company has benchmarked its quality processes with the world's best quality standards. Rolta is accredited with the prestigious BSI ISO/IEC 27001:2005 certification, the ultimate benchmark for information security; the BSI ISO/IEC 20000-1:2005 IT Service Management Standard; and the Company's software development business group has been assessed at the highest level of SEI-CMMI Level 5. Forbes Global has ranked Rolta amongst the "Best 200 under a Billion" four times in six years. Rolta has been included in the S&P Global Challengers ListTM by Standard & Poor's. This List identifies 300 mid-size companies worldwide that have shown the highest growth characteristics along dimensions encompassing intrinsic and extrinsic growth. The Company is listed on the NSE in cash and F&O segment and forms part of CNX IT, NIFTY Midcap 50 and CNX 500 indices. The Company is also listed on BSE 'A' group and forms part of BSE Midcap, BSE 200, BSE 500, BSE IT and BSE TECK indices. The Company's GDR is listed on the Main Board of London Stock Exchange and its FCCB's are listed on the Singapore Stock Exchange.

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