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October 31, 2017

The Secretary
BSE Ltd.
25th Floor, Phiroze Jeejeebhoy Towers
Dalal Street, Fort
Mumbai 400 001

The Secretary
National Stock Exchange of India Limited
Capital Market – Listing
Exchange Plaza, 5th Floor,
Plot No. C/1, G Block, Bandra-Kurla Complex, Bandra (E), Mumbai 400 051

NSDL / CDSL / NSE – WDM / BSE – F Class

Dear Sir,

Sub: Intimation on the outcome of the Board Meeting held on 31st October, 2017 and disclosure under Regulation 30 of SEBI Listing Regulations

Kindly refer our letter dated 4th October, 2017, intimating you of the convening of the meeting of the Board of Directors to *interalia* consider approve the half-yearly audited / quarterly limited review financial results for the period ended 30/09/2017.

In this regard, we wish to inform you that the Board of Directors at their meeting held today have approved/noted the following:

1. Appointment of Mr. Ashok Barat as an additional director:

Appointment of Mr. Ashok Barat residing at 501A, Sterling Seaface, 13/9 Dr Annie Besant Road, Worli, Mumbai 400018 as an additional director of the Company with immediate effect and will hold office till the next annual general meeting of the Company.

Information as required under Regulation 30 - Part A of Schedule III of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 is annexed herewith.

2. Resignation of Mr. M M Murugappan as a director:

The Board of Directors has accepted the resignation of Mr. M M Murugappan as a Director with immediate effect.

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3. Half-yearly / quarterly audited financial results:

Financial results (Standalone and Consolidated) for the half year / quarter ended 30th September 2017. In this regard, we enclose a copy of the following as prescribed under Regulation 33 of the Listing Regulations:

(i) The detailed format of the half-yearly / quarterly audited financial results being submitted as per the listing regulations. The said results will be uploaded online on the stock exchange website. The financial results will also be published as per the format prescribed in the listing regulations;
(ii) Auditor's report from the statutory auditors, M/s. S R Batliboi & Associates LLP;
(iii) Disclosure under Regulation 52(4) of the Listing Regulations;
(iv) Certificate from Debenture Trustees under Regulation 52(5) of the Listing Regulations and
(v) Press release with regard to the above financial results being released for publication.

Schedule of Analysts / Investors call:

Pursuant to Regulation 30(2) of the Listing Regulations, details of the schedule of Analysts / Investors call in connection with the above financial results (Standalone and Consolidated) is enclosed as an annexure. Any subsequent changes in the schedule will be posted on the website of the Company, www.cholamandalam.com.

The meeting of the Board of Directors commenced at 12 noon and concluded at 3.20 p.m.

Kindly take the above information on record and acknowledge receipt.

Thanking you,

Yours faithfully,
For Cholamandalam Investment and Finance Company Limited

P Sujatha
Company Secretary

Encl.: As above

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Dare House, 2, N.S.C. Bose Road, Parrys, Chennai 600001, India.
Tel : 91.44.30007172 / Fax : 91.44.25346464
Website : www.cholamandalam.com
CIN – L65993TN1978PLC007576

CHOLAMANDALAM INVESTMENT AND FINANCE COMPANY LIMITED (CHOLA)
Audited FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED 30th SEPTEMBER 2017

Disbursements grew by 24%: PBT grew by 32% YoY

Chennai, October 31 2017: The Board of Directors of Cholamandalam Investment and Finance Company Limited today approved its audited financial results for the half year ended and quarter ended 30th September 2017.

Highlights:

Rs in Cr.

Disbursements	Q2 FY 18	Q1 FY 18	Q2 FY 17	Growth YoY	Growth QoQ
Vehicle Finance	4,295	3,819	3,247	32.3%	12.5%
Home Equity	830	740	901	-7.9%	12.2%
Others	368	294	296	24.5%	25.1%
Total	**5,492**	**4,853**	**4,444**	**23.6%**	**13.2%**

The aggregate disbursements for the quarter were at ₹5,492 Cr as against ₹ 4,444 Cr in Q2 of FY17, registering a growth of 24%. The growth compared to Q1 was higher by 13%.

Vehicle Finance business disbursed Rs 4,295 Crs as against ₹ 3,247 Cr. in Q2 of FY17 clocking a growth of 32% YoY. This was achieved through strong growth in Heavy and Mini Light Commercial Vehicle (MLCV) Volumes, and Used Vehicles. Growth over Q1 was 12.5%

Home Equity disbursements clocked a growth of 12% over Q1 of FY 18, reflecting the growth coming back in this sector post the de-monetisation slow-down.

Assets under management grew by 13% at Rs 37450 Crores compared to corresponding period of the last financial year, which stood at Rs 33180 Crores

Financial Performance

Rs in Cr.

Particulars	Q2 FY 18	Q1 FY 18	Q2 FY 17	Growth (YoY)	Growth (QoQ)
Total Income	1,295.97	1,234.86	1,162.64	**11.5%**	4.9%
PAT	227.25	206.58	170.94	**32.9%**	10.0%
EPS - In Rs	14.5	13.2	10.9	**32.9%**	10.0%
Net Income Margin*	9.6%	9.5%	8.4%	**14.3%**	0.9%
ROTA - PBT*	4.5%	4.4%	3.7%	**20.9%**	2.3%
ROE - In %	19.7%	18.9%	17.3%		

* As % of Average Assets
# provisioning norms for Q2 FY18 is at 3 months overdue basis and for Q2 FY17 is at 4 months overdue basis

Highlights: Y-o-Y

- **PBT grew by 32%**
- **Total Income up by 11%**
- **NIM improved to 9.6%**
- **ROTA – PBT grew by 21%**

Net Income Margin (NIM) for the quarter was 9.6% higher than the NIM of 8.4% in Q2 of FY 17 and the NIM of 9.5% was recorded in Q1 FY 18.The growth in NIM is due to better product-mix and lower cost of borrowings. The PBT-ROTA for Q2 FY18 improved to 4.5% as against 3.7% in Q2 FY17.

Divisional Performance

Vehicle Finance: (VF)

Rs in Cr.

Particulars	Q2 FY 18	Q1 FY 18	Q2 FY 17	Growth (YoY)	Growth (QoQ)
Net Income Margin	554.76	526.74	432.46	**28.3%**	**5.3%**
PBT	242.59	209.79	161.89	**49.8%**	**15.6%**
ROTA - PBT*	3.8%	3.5%	3.0%	**26.7%**	**11.0%**

* As % of Average Assets
# provisioning norms for Q2 FY18 is at 3 months overdue basis and for Q2 FY17 is at 4 months overdue basis

Highlights: Y-o-Y

- **NIM improved by 28%**
- **PBT grew by 50%**
- **ROTA – PBT (%) grew by 27%**

The division has recorded a PBT of Rs. 242.59 Cr. for the quarter as against the Rs 161.89 Cr in Q2 of FY 17 registering a growth of 49.8%. As compared to Q1 of FY 18 also the division recorded a growth of 15.6%.

Home Equity (HE):

Rs in Cr.

Particulars	Q2 FY 18	Q1 FY 18	Q2 FY 17	Growth (YoY)	Growth (QoQ)
Net Income Margin	107.44	103.89	105.23	**2.1%**	**3.4%**
PBT	62.17	59.43	48.82	**27.3%**	**4.6%**
ROTA - PBT*	2.6%	2.5%	2.1%	**24.7%**	**2.7%**

* As % of Average Assets
# provisioning norms for Q2 FY18 is at 3 months overdue basis and for Q2 FY17 is at 4 months overdue basis

Highlights: Y-o-Y

- **PBT grew by 27%**
- **ROTA – PBT (%) grew by 25%**

The division has reported a PBT of Rs.62.17 Cr. for the quarter as against the Rs 48.82 Cr in Q2 of FY 17 recording a growth of 27.3%. As compared to Q1 of FY 18 also the PBT grew by 5%

GNPA, NNPA and Provision Coverage

The GNPA, NNPA and Provision coverage levels have improved consistently over the quarters in VF. In Home Equity, the increasing trend of GNPA has been reversed this quarter. CIFCL recognizes GNPA on 3 months overdue basis (as against current RBI norms of recognition on 4 months overdue basis). The details given below reflect the same basis (at 3 months basis) for all the past quarters also.

Particulars	VF			HE			Overall		
	GNPA	NNPA	PCR	GNPA	NNPA	PCR	GNPA	NNPA	PCR
Mar-17	4.18%	2.82%	32.72%	5.77%	4.04%	30.00%	**4.66%**	**3.19%**	**31.64%**
Jun-17	4.17%	2.74%	34.32%	6.03%	4.17%	30.76%	**4.73%**	**3.17%**	**33.08%**
Sep-17	3.78%	2.43%	35.61%	5.98%	3.97%	33.70%	**4.46%**	**2.89%**	**35.08%**

Capital Adequacy:

The Capital Adequacy Ratio (CAR) of the company as on 30th September 2017, was at 19.29% (Tier I – 13.98% and Tier II - 5.31%) as against the regulatory requirement of 15%.

Others:

The company's rating for long term debt has been upgraded from AA to AA+ by India Ratings and CARE Ratings in the current quarter.

Subsidiaries Performance:

The subsidiaries Cholamandalam Securities Limited (CSEC), Cholamandalam Distribution Services Limited (CDSL) and White Data System India Private Limited (WDSI) together made a profit before tax of ₹ 1.16 Cr in Q2 FY18, as against ₹ 2.17 Cr in the same quarter last year. On a half year basis, the subsidiaries made a profit before tax of ₹ 2.19 Cr, as against Rs. 4.21 Cr in H1 FY17. The drop in profits of the subsidiaries is on account of expected losses in the startup business of WDSI during initial years of growth.

Consolidated Results:

The consolidated profit after tax for Q2 FY18 is ₹ 228.17 Cr. as against ₹ 167.68 Cr. in Q2 of FY17, registering a growth of 36%.