

AGC/SD/SE/2018/07

February 8, 2018

Corporate Relationship Department Bombay Stock Exchange Limited P.J. Towers, Dalal Street, Fort, Mumbai - 400 001	Corporate Relationship Department National Stock Exchange Limited Exchange plaza, Bandra Kurla complex, Bandra (E) Mumbai 400051
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Dear Sir,

Sub.: Press release for the unaudited financial results of the Company (stand-alone and consolidated) for the quarter ended December 31, 2017

Ref.: Scrip code BSE: 500463/NSE: AGCNET

Please find attached herewith the Press release for the unaudited financial results of the Company (stand-alone and consolidated) for the quarter ended December 31, 2017.

This is for your information, record and necessary action.

Thanking You,

For AGC Networks Limited


Aditya Goswami
Company Secretary & Compliance Officer
Encl.: A./a.



For Immediate Release

AGC Networks Announces Q3 FY 2018 Financial Results

Mumbai, 08 February 2018: AGC Networks Limited, (BSE: 500463 and NSE: AGCNET), a **Global Solution Provider** today announced its third quarter results for Financial Year 2017-18.

Consolidated Financial Highlights for the Quarter ended 31st December 2017

Particulars	Rupees in Crores		
	Q3 (FY 17-18)	Q3 (FY 16-17)	Q2 (FY 17-18)
Revenue	194.40	185.61	172.22
EBIDTA	12.40	10.29	2.73
PBT	4.70	2.22	2.68
PAT	3.52	2.22	1.27

- **Dilip Thakkar joins AGC Networks as Independent Director effective 8th Feb 2018.** Mr. Thakkar is a practicing Chartered Accountant, with over 5 decades of experience in taxation and foreign exchange regulations. His association with the Board will strengthen the Board and help with AGC's global growth.
- **Deepak Kumar Bansal takes over as Chief Financial Officer (CFO) effective 8th Feb 2018.** Deepak is a qualified Chartered Accountant and Cost and Works Accountant. He has over 20 years of rich experience in working closely with the businesses to ensure highest standard of compliance and sharp oversight on financial strategy.

Other Highlights

The creation of a core management team equipped to deliver consistent technology solutions and services has been the key driver of AGC's ability to create, communicate and deliver a digital strategy for the customer's technology framework driving growth. Digital business platforms and ecosystems are changing the competitive landscape and AGC continues to be **relevant** by crafting the customer's digital journey aligned to their business objectives.

Building on long standing customer and partner (OEM) **relationships** have enabled acquisition of new customer logos across verticals and geographies by delivering customized solutions.

AGC continues to deliver business value and **results** to customers through a combination of **certified resources, process excellence, quality framework** and **service delivery innovations** in a multi-vendor environment through its Managed Services framework.

Speaking on the occasion, **Sanjeev Verma, Whole-Time Director**, AGC Networks said “The advent of a well-connected enterprise and widespread use of digitization has accelerated the need of an enhanced customer experience through use of technology that the solution architects of AGC craft.

To meet such compelling requirements and continue being relevant to the customer, AGC is investing in the right skill sets by training its people to tailor solutions, acquaint customers with emerging technologies and finally deliver the right solutions that provide robust return on their technology investments”.

Speaking on the occasion **Jayantha Prabhu, Head of India business** said, “Our network of relationships and a perfect orchestration with our partners and OEMs is helping us arrive at value deliverables to take the customer’s business to the newest frontiers, yet continuing to be aligned with their business objective.”

Deepak Bansal, Chief Financial Officer at AGC Networks said, “Our focus continues to be on productivity enhancement and margin improvement across geographies. Continued emphasis on governance and compliance remains firmly in place. ”

About AGC Networks:

AGC Networks (AGC) is a **Global Solution Provider** representing the world’s best brands in **Unified Communications, Data Center and Edge IT, Cyber Security (CYBER-i)** and **Digital Transformation & Applications** to evolve the customer’s digital landscape. AGC’s ability to tailor solutions is strengthened by seamless services.

AGC is a leader in Enterprise Communications in **India** and has a significant presence in **Middle East, Africa, North America, Australia, New Zealand, Singapore, Philippines** and **UK** serving over 3000 customers.

In collaboration with global technology leaders like **Avaya, McAfee, Palo Alto, Cisco, HPE, Trend Micro, Juniper, Nectar, Nutanix, NICE, Verint, Polycom, Genesys** and **Mitel** among others, AGC delivers Return on Technology Investment through customized solutions and services accelerating customers’ business. For more information log on to www.agcnetworks.com

Media Contacts: Neelam Kapoor Tel: +91 98197 30611 E-mail: neelam.kapoor@agcnetworks.com

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