5th February 2016
BJ/SH-L2/ 23

BSE Limited
Corporate Relationship Dept.
1st Floor, New Trading Ring
Rotunda Building, P J Towers
Dalal Street, Fort
Mumbai 400 001

National Stock Exchange of India Ltd.
Exchange Plaza, 5th Floor
Plot No.C/1, 'G' Block
Bandra-Kurla Complex,
Bandra (East)
Mumbai 400 051

Dear Sirs,

Press Release

We forward herewith a copy of the Press Release issued by the Company in connection with the Audited Financial Results (Standalone) and Unaudited Consolidated Financial Results of the Company for the quarter / nine months ended 31st December 2015, which were approved by the Board of Directors of the Company at its meeting held today.

Yours faithfully,
The Tata Power Company Limited

(H. M. Mistry)
Company Secretary

Encls.

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TATA POWER

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TATA POWER ANNOUNCES Q3 FY16 CONSOLIDATED RESULTS; REPORTS STRONG OPERATIONAL PERFORMANCE

- ***Tata Power Group's Q3 FY16 Consolidated Revenue after adjustment for regulatory income stood at Rs. 8,728 crore as compared to Rs 8861 crore.***
- ***Strong all round operational and asset management results in Q3 FY16 consolidated operating profit after adjustment for regulatory income rose by 29% to Rs. 1253 crore.***
- ***Q3 FY16 Consolidated PAT before exceptional items was up by 7% at Rs. 212 crore despite continuing pressure on coal mines and tariffs for Mundra UMPP and YTD FY16. YTD Consolidated PAT was up at Rs. 513 crore compared to Rs. 9 crore in YTD FY15.***
- ***Q3 FY16 Consolidated PAT stood at Rs 24 crore after exceptional items including adjustments of Rs. 187 crore for impairment of assets and goodwill due to impact of lower international coal prices on consolidated basis.***
- ***YTD finance costs savings stood at Rs. 179 crore including savings due to refinancing of loans.***
- ***Q3 FY16 Standalone revenue stood at Rs. 2,065 crore, PAT was at Rs. 199 crore and Profit from operations was up by 54% at Rs. 554 crore due to strong operational performance.***

Editorial Synopsis:

Key Financial Highlights: Consolidated Q3 FY16 vs Q3 FY15

- Consolidated Revenue (after adjustment for regulatory income) stood at Rs. 8,728 crore as compared to Rs. 8,861 crore.
- Consolidated Operating Profit (after adjustment for regulatory income) improved 29% to Rs. 1,253 crore as compared to Rs. 970 crore.
- Consolidated PAT before exceptional items improved to Rs. 212 crore (Net PAT is Rs. 24 crore) as compared to Rs. 198 crore.

Key Financial Highlights: Consolidated YTD FY16 vs YTD FY15

- Consolidated Revenue (after adjustment for regulatory income) stood at Rs. 26,835 crore as compared to Rs. 26,127 crore
- Profit from Operation (after adjustment for Regulatory income) was up by 20% at Rs. 4,043 crore as compared to Rs. 3,358 crore.
- Consolidated PAT before exceptional items improved to Rs. 700 crore (Net PAT is Rs. 513 crore) as compared to Rs. 9 crore.

Key Financial Highlights: Standalone Q3 FY16 vs Q3 FY15

- Standalone Revenue (after adjustment for regulatory income) was up at Rs. 2,065 crore as compared to Rs. 2122 crore.
- Profit from Operation (after adjustment for Regulatory income) was up by 54% at Rs. 554 crore as compared to Rs.360 crore.
- Standalone PAT stood at Rs. 199 crore as compared to Rs. 235 crore.

Key Financial Highlights: Standalone YTD FY16 vs YTD FY15

- Standalone Revenue (after adjustment for regulatory income) stood at Rs. 6,394 crore as compared to Rs. 6,513 crore.
- Profit from Operation (after adjustment for Regulatory income) stood at Rs. 1,596 crore as compared to Rs. 1,158 crore.
- Standalone PAT stood at Rs. 720 crore as compared to Rs. 797 crore.

Key Business Highlights:

- Together with subsidiaries, the Company achieved generation sales of 11,169 MUs of power from all its power plants during Q3.
- Tata Power's Joint-Venture 120 MW Itezhi Tezhi Hydro Power Project in Zambia commissions both units; got CDM approval from UNFCCC.

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- Signed a memorandum of understanding (MoU) with the Ministry of Development of Russian Far East to explore and develop investment opportunities in the energy sector.
- The Company synchronized the 67.5 MW Unit 1 of its 3 X 67.5 MW IEL kalinganagar project.

National, February 5th, 2016: Tata Power, India's largest integrated power company today announced its results for the quarter ended 31st December, 2015.

PERFORMANCE HIGHLIGHTS Q3 FY16: CONSOLIDATED

- On the Consolidated basis, Tata Power's Q3 FY16 Revenues (after adjustment for Regulatory income) stood at Rs. 8,728 crore as compared to Rs. 8,861 crore in corresponding quarter last year mainly due to falling international coal prices.

- Profit from Operations (after adjustment for Regulatory income) was up by 29% at Rs. 1,253 crore mainly due to all round strong operational performance and strong asset management.

- PAT before exceptional items stood at Rs. 212 crore (Rs. 24 crore after exceptional items) compared to Rs. 198 crore in Q3 FY15. Exceptional items include adjustments of Rs. 187 crore for Impairment of assets and goodwill due to falling international coal prices.

- Consolidated Segment Revenues from Power stood at Rs. 6,450 crore as compared to Rs. 6,600 crore in the corresponding quarter last year, mainly due to falling international coal prices.

- PBIT from Power stood at Rs. 999 crore as compared to Rs. 1,098 crore in the corresponding quarter mainly due to TPDDL tariff order impact.

- Revenue from Coal Business stood at Rs. 1,922 crore as compared to Rs. 2,104 crore in the corresponding period last year due to lower price realization from Coal Companies. Segment profit from coal business stood at Rs 237 crore.

PERFORMANCE HIGHLIGHTS Q3 FY16: STANDALONE

- Standalone Revenues (after adjustment for Regulatory income) stood at Rs. 2,065 crore as against Rs. 2,122 crore in Q3 FY15 mainly due fall in international coal price offset by strong operational performance.

- Profit from operations (after adjustment for Regulatory income) was up by 54% at Rs. 554 crore as compared to Rs. 360 crore in the corresponding quarter last year mainly because of lower contribution from Trombay Unit 8 which was under restoration in previous year and strong operational performance.

- PAT stood at Rs. 199 crore as compared to Rs. 235 crore mainly due to lower dividend from coal investments as compared to last year.

PERFORMANCE HIGHLIGHTS NINE MONTHS FY16: CONSOLIDATED

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- On a consolidated basis, Tata Power's Revenues (after adjustment for Regulatory income) stood at Rs. 26,835 crore as compared to Rs. 26,127 crore in corresponding period last year mainly due to higher volume traded by TATA Power Trading Company Limited.

- Profit from operations (after adjustment for Regulatory income) up by 20% at Rs. 4,043 crore as compared to Rs. 3,358 crore in corresponding period last year mainly due to better contribution from TATA Power standalone business and CGPL.

- PAT improved to Rs. 700 crore (before exceptional items) as compared to Rs. 9 crore in the same period last year mainly due to mainly due to higher profit in TATA Power standalone business and CGPL.

- On consolidated Segment-wise performance, Revenues from Power business stood at Rs. 20,157 crore as compared to Rs. 19,424 crore in corresponding period last year mainly due to lower revenue in previous year from Trombay Unit 8 which is under restoration. Coal Business stood at Rs. 5,728 crore as compared to Rs. 6,274 crore in the corresponding period last year.

- Segment profit from Power Business was up by 16% at Rs. 3,542 crore as against Rs. 3,047 crore and PBIT from Coal Business was stood at Rs. 510 crore as compared to Rs.714 crore.

PERFORMANCE HIGHLIGHTS NINE MONTHS FY16: STANDALONE

- Standalone Revenue (after adjustment for Regulatory income) stood at Rs. 6,394 crore, as against Rs. 6,513 crore in the same period last year mainly due lower international fuel prices.

- Profit from operations (after adjustment for Regulatory income) stood at Rs. 1,596 crore as compared to Rs. 1158 crore mainly due to lower contribution from Trombay Unit 8 in previous year which is under restoration and strong operational performance.

- PAT stood at Rs. 720 crore as compared to Rs. 797 crore in the corresponding period last year mainly due lower dividend from coal companies and forex gain in previous year.

***Commenting on the Company's performance,* Mr. Anil Sardana, CEO & Managing Director, Tata Power said,**

"During the third quarter of FY15-16, Tata Power has improved profitability and consistently maintained strong operational performance across our business verticals. We continue to expand and strengthen our global presence. Our Joint-Venture *commissioned 120 MW hydro project at ITPC, Zambia and synchronized a 67.5 MW Unit 1 at Kalinganagar, Orissa. This quarter we have signed a memorandum of understanding (MoU) with the Ministry of Development of Russian Far East to explore and develop investment opportunities in the energy sector. We are focused on stakeholder value creation.*
Despite a tough market environment, the Company has maintained the momentum and is bracing itself for the future. The renewable asset carve out is a step in this direction."

BUSINESS HIGHLIGHTS: KEY SUBSIDIARIES

- **Coastal Gujarat Power Limited (CGPL):** CGPL posted Revenues of Rs. 1,496 crore as compared to Rs. 1,630 crore in Q3 FY15. Profit of CGPL before impairment reversal was improved & stood at Rs. (157) crore as compared

to Rs. (243) crore in the corresponding quarter last year, mainly due to higher availability & generation of the plant. PAT post impairment reversal Rs. 2,163 crore Q3 FY16.

- **Maithon Power Limited (MPL):** The 74:26 Joint Venture Company between Tata Power and Damodar Valley Corporation reported Revenue of Rs. 591 crore as compared to Rs 641 crore in Q3 FY15. PAT stood at Rs. 41 crore as compared to Rs. 107 crore in Q3 FY15. Previous year includes favourable CERC Tariff order of Rs. 68 crore.

- **Industrial Energy Limited (IEL):** The Company reported Revenues of Rs. 152 crore compared to Rs. 127 crore in Q3 FY15, up by 20% and PAT stood at Rs. 16 crore as compared to Rs. 25 crore in Q3 FY15 mainly due to prior period impact.

- **Tata Power Renewable Energy Limited (TPREL):** Q3 FY16 Revenues stood at Rs. 50 crore compared to Rs. 35 crore in Q3 FY15, up by 43% and PAT stood at Rs. 3 crore. Wind farm capacity of 50 MW is under construction and 100 MW is contracted.

- **Tata Power Delhi Distribution Limited (TPDDL)**: TPDDL, the Company's distribution subsidiary and Joint Venture with Delhi Government, posted revenues (after adjustment for Regulatory income) of Rs. 1,096 crore as compared to Rs. 1,037 crore in corresponding quarter last year, up by 6%. PAT stood at Rs. (53) crore as compared to Rs. 109 crore in Q3 FY15 lower mainly due to impact of tariff order.

- **Powerlinks Transmission Limited (Powerlinks):** Powerlinks, the first public-private Joint-Venture in power transmission in India reported Revenues of Rs. 59 crore as compared to Rs. 62 crore in Q3 FY15. PAT up at Rs. 28 crore as compared to Rs. 29 crore in Q3 FY15.

- **Tata Power Trading Company Limited (TPTCL):** TPTCL traded 4,376 MUs as compared to 2,373 MUs in the corresponding period last year, resulting in revenues of Rs. 1,540 crore as compared to Rs. 1,171 crore in Q3 FY15. PAT stood at Rs. 6 crore as compared to Rs. 6 crore in Q3 FY15.

GROWTH PLANS:

Projects under Implementation:

Kalinganagar, Odisha CPP 1 - 202.5 MW (3 x 67.5 MW): The Company has synchronized the 67.5 MW Unit 1 of its 3 x 67.5 MW IEL Kalinganagar project. These units are designed to cater to the requirement of LP steam, which is supplied to Tata Steel, which got commissioned from December, 2015.

Tata Power Renewable Energy Limited (TPREL):

Aggregating Renewable Assets by carving out renewable assets at Tata Power:

The Board approved a scheme of arrangement to restructure the Company's renewables portfolio of wind, solar and waste heat recovery/production gases based generation into Tata Power Renewable Energy Limited (TPREL), a wholly owned subsidiary of the Company. The proposed restructuring will lead to the renewables assets in the books of the Company to be transferred to TPREL through slump sale. The assets include 376.5 MW of wind assets in Gujarat, Maharashtra and Tamil Nadu, 3 MW solar asset in Mulshi, 120 MW waste heat recovery based power plants at Haldia, West Bengal.

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International Projects:

- **120 MW Itezhi Tezhi hydro Power Project in Zambia**: The Company has commissioned two units of 60 MW each of its 120 MW Itezhi Tezhi hydro Power Project in Zambia, in which Tata Power has a 50 percent stake. The synchronisation of both the units was completed in January, 2016. The JV partner ZESCO wishes to celebrate commissioning of the Itezhi Tezhi Power Project by inviting Mr. Edgar Lungu, the President of Zambia, to dedicate it to the nation.
- **Cennergi, South Africa:** The Company's JV in South Africa, Cennergi Limited, of 134.4 MW Amakhala Emoyeni Wind Farm and 95.3 MW Tsitsikamma Community Wind Farm is progressing on schedule.
  For Amakhala wind farm, all civil activities involving roads and foundations have been completed. All turbine components have been received at harbour and are being shipped to site. 18 turbines erected and are in the process of pre-commissioning. For Tsitsikama Community Wind Farm Project, WTG foundations is 100% complete and the erection work is in progress.
- **Adjaristsqali Hydro Project, Georgia:** The construction of 187 MW Shuakhevi Hydro Project in Georgia is progressing as per schedule. International Finance Corporation, Asian Development Bank and European Bank for Reconstruction and Development are the lenders to the project. Tunnelling works are under progress. Till date, the progress achieved for tunnel excavation is ahead of schedule. The COD for the 178 MW Shuakhevi PH is likely to be in end of FY17.

About Tata Power:

Tata Power is India's largest integrated power company with a growing international presence. The Company together with its subsidiaries and jointly controlled entities has an installed gross generation capacity of [9036] MW and a presence in all the segments of the power sector viz. Fuel Security and Logistics, Generation (thermal, hydro, solar and wind), Transmission, Distribution and Trading. It has successful public-private partnerships in Generation, Transmission and Distribution in India namely "Tata Power Delhi Distribution Limited" with Delhi Vidyut Board for distribution in North Delhi, 'Powerlinks Transmission Ltd.' with Power Grid Corporation of India Ltd. for evacuation of Power from Tata hydro plant in Bhutan to Delhi and 'Maithon Power Ltd.' with Damodar Valley Corporation for a 1050 MW Mega Power Project at Jharkhand. Tata Power has developed the country's first 4000 MW Ultra Mega Power Project at Mundra (Gujarat) based on super-critical technology. It is also one of the largest renewable energy players in India. Its international presence includes strategic investments in Indonesia through a 30% stake in the leading coal company PT Kaltim Prima Coal (KPC), 26% stake in mines at PT Baramulti Suksessarana Tbk ("BSSR") and a geothermal project; in Singapore through Trust Energy Resources to securitise coal supply and the shipping of coal for its thermal power generation operations; in South Africa through a joint venture called 'Cennergi' to develop projects in South Africa, Botswana and Namibia; in Australia through investments in enhanced geothermal and clean coal technologies and in Bhutan through a hydro project in partnership with The Royal Government of Bhutan. With its track record of technology leadership, project execution excellence, world class safety processes, customer care and driving green initiatives, Tata Power is poised for a multi-fold growth and committed to 'lighting up lives' for generations to come. Visit us at: www.tatapower.com

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