



Ref : CIL/STEX 30/Q4FY18

Date : May 23, 2018

To

The Secretary,
National Stock Exchange of India Limited
Plot No.C/1, G Block,
Bandra Kurla Complex
Bandra (East)
Mumbai-400 051
Scrip Symbol: CAPACITE

Dear Sir/ Madam,

Subject: ANNOUNCEMENTS/BM/CA

With reference to application number **2018/May/5747/5898**, we are attaching herewith brief profile of M/s Mahajan and Aibara, Chartered Accountants, appointed as Internal Auditors for the Financial Year 2018-19 with reference to Outcome of the Board Meeting held on May 18, 2018, submitted as Sr. No. 5 of the said Outcome in reply to the clarification sought.

Request to take the same on record.

Thanking you,

Yours faithfully,

For **Capacit'e Infraprojects Limited**

Sai Kedar Katkar

Company Secretary & Compliance Officer



Mumbai (Head Office) :

605-607, Shrikant Chambers, Phase-I, 6th Floor, Adjacent to R. K. Studios, Sion-Trombay Road, Chembur,
Mumbai- 400071. Maharashtra, India Tel: 022 7173 3717 • Fax.: 022 7173 3733 • Email: info@capacite.in

NCR | Bangalore

CIN : L45400MH2012PLC234318

www.capacite.in



M&A Introduction

- ❑ Established for *over 35 years*
- ❑ *Specialized only* in internal audits and risk consulting.
- ❑ *Near 90% of Revenue from Risk Consulting & > 75% from Internal Audit*
- ❑ *No* statutory audit or regulatory practice.
- ❑ 9 Partners / Directors and several Managers *exclusively* on internal audits
- ❑ *Active Partner involvement* in execution. Responsiveness & dedication of a niche consulting firm.
- ❑ *~ 200 strong professional* team with 170 in Mumbai & 15 each in Pune & Bangalore.
- ❑ *Value Delivery focused* internal audit through blend of assurance & consulting.

Our Value Proposition



What *M & A* Internal Audit (IA) Will Deliver

Support and assist the Board in:

- Discharging governance responsibility
- Greater control assurance for all key risks
- Independent evaluation of policies, procedures and applicable laws
- Business supportive practical solutions

Assurance

Business Support

Assist in enhancing operational efficiency by:

- Cost reduction / revenue maximization
- Asset control and capacity utilizations
- Recommendation of best practices
- Elimination of non-value adding activities

- Track and monitor key implementation of IA recommendations

Monitoring

What *M & A* Internal Audit Will Deliver

- ❑ Support & assist the Management in **discharging** Governance responsibility
- ❑ Provide greater **Control Assurance** for all Key Risks
- ❑ **Independent** evaluation of compliances with policies, procedures & applicable laws
- ❑ Business supportive **practical** solutions
- ❑ Assist in **enhancing** Operational Efficiency involving:
 - Cost **reduction** / Revenue Maximization
 - More **effective** utilization of assets / investments
 - Recommendation of **Leading** Practices
 - **Elimination** of Non-Value Adding Activities



M & A - Value Propositions And Differentiators

- ❑ A structured & client customized IA approach that focuses not only on assurance but also on opportunities for **business excellence**.
- ❑ **Active role of Partners** with several years of IA & business exposure to deliver compelling value.
- ❑ Focus on **implementation of sustainable recommendations** that prevent control gaps and create optimization & efficiency.
- ❑ **Benchmark** processes & practices using our robust knowledge **database of Current & Emerging Risks** and Leading Mitigation Practices across MNC and Indian Companies.
- ❑ Solutions oriented **partnering** approach enabling greater 'buy in' by Process Owners.



M & A - Value Propositions And Differentiators

- ❑ **Strong Value Delivery** far in excess of fees leading to track record of high **client retention**.
- ❑ **“Deep Dive”** approach well beyond process walkthroughs & limited sample selection.
- ❑ Innovators’ mindset that **challenges status quo**
- ❑ Use of **Data Analytics** to analyse target population to identify **Trends, Anomalies or Relationships** & to initiate corrective actions
- ❑ Experience & Capability for **large** co-sourced & out-sourced Management Audit projects.
- ❑ Focus on **Effective Implementation** & not only reporting
- ❑ Excellent experience in **ERP** environment.

