HCL TECHNOLOGIES LTD.
Corporate Identity Number: L74140DL1991PLC046369
Technology Hub, Special Economic Zone
Plot No : 3A, Sector 126, NOIDA 201 304, UP, India.
T +91 120 6125000 F +91 120 4683030
Registered Office: 806 Siddharth, 96, Nehru Place, New Delhi-110019, India.
www.hcltech.com
www.hcl.com

January 30, 2018

Mr. Girish Joshi

BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai – 400 001

Mr. Avinash Kharkar

National Stock Exchange of India Limited
Exchange Plaza, 5th Floor, Plot No. C/1, G Block
Bandra Kurla Complex, Bandra (East)
Mumbai – 400 051

Subject: "HCL Announces Global Reseller Agreement with SAP"

Dear Sir,

Enclosed please find a release on the captioned subject being issued by the Company today.

This is for your information and records.

Thanking you,

Yours faithfully,
for **HCL Technologies Limited**

Manish Anand
Company Secretary

Encl. a/a

HCL Announces Global Reseller Agreement with SAP

SAP to Resell HCL Solution as SAP® EAM, Add-On for MRO by HCL for SAP S/4HANA®

Noida, India and Sunnyvale, CA – 30th January 2018– HCL Technologies (HCL), a leading global IT services company, today announced a global reseller agreement with SAP SE (NYSE: SAP). SAP will now resell the HCL next-generation maintenance, repair, and overhaul solution under the brand name SAP® Enterprise Asset Management (SAP EAM), add-on for MRO by HCL for SAP S/4HANA®.

The agreement comes as asset operators such as aviation, aerospace, defense and related repair shops have been challenged with maximizing asset utilization, reducing cost of regulatory compliance, decreasing costs of collaboration with vendors and part suppliers, and reducing total cost of ownership of running the required system landscape. The add-on for MRO will provide an end-to-end single-system solution to help meet the dynamic needs of global enterprises looking for an easier path to streamline maintenance costs and optimize asset utilization.

"The unique set of benefits for enterprises migrating to SAP S/4HANA includes the far-reaching capabilities of SAP EAM, add-on for MRO by HCL for SAP S/4HANA, to connect the full complement of maintenance, repair and overhaul of complex assets with manufacturing, product support, finance, as well as logistics management functions," said **Ajit Kumar, President – Applications & Systems Integration Services, HCL Technologies**. "This solution dramatically streamlines the operational landscape for enterprises by helping to shorten the timeline needed for development and implementation project cycles on SAP S/4HANA – which can accelerate time to market for launching cost savings and improved efficiency initiatives."

"The expertise and capability that HCL has as a partner and as an independent software vendor made it a natural choice to develop this add-on for the MRO solution," said **Christoph Behrendt, Executive Vice President, Industry & Application Innovation, SAP SE**. "The add-on solution will help companies to more easily meet regulatory requirements and drive maintenance efficiency while fully leveraging the benefits of the digital environment of SAP S/4HANA. SAP S/4HANA is fully built on the most advanced in-memory platform – SAP HANA – and is designed with the most modern user experience (UX), SAP Fiori. It delivers digitized end-to-end processes to help enterprises across industries run simple in the digital economy."

The next-generation add-on for MRO solution from HCL is the culmination of 15+ years of experience in servicing global customers in the aviation, aerospace and defense industries, in which the dynamics of maintenance, repair and overhaul are extremely complex. The added benefit of this solution offered as an add-on for SAP S/4HANA leverages the HCL experience in partnering with SAP to bring enabling capabilities to aircraft maintenance and other industries that have similar needs. The SAP EAM add-on for MRO by HCL for SAP S/4HANA tightly couples maintenance programs, configuration management, and MRO execution with line and base maintenance as well as maintenance for engines, complex assets, and compounds. SAP will sell SAP EAM, add-on for MRO by HCL for SAP S/4HANA as an SAP Solution Extension.



About HCL Technologies

HCL Technologies (HCL) is a leading global IT services company that helps global enterprises re–imagine and transform their businesses through digital technology transformation. HCL operates out of 32 countries and has consolidated revenues of US$ 7.6 billion, for 12 Months ended 31st December, 2017. HCL focuses on providing an integrated portfolio of services underlined by its Mode 1–2–3 growth strategy. Mode 1 encompasses the core services in the areas of Applications, Infrastructure, BPO and Engineering & R&D services, leveraging DRYiCE™ Autonomics to transform clients' business and IT landscape, making them 'lean' and 'agile'. Mode 2 focuses on experience–centric and outcome–oriented integrated offerings of Digital & Analytics, IoT WoRKS™, Cloud Native Services and Cybersecurity & GRC services to drive business outcomes and enable enterprise digitalization. Mode 3 strategy is ecosystem–driven, creating innovative IP–partnerships to build products and platforms business.

HCL leverages its global network of integrated co-innovation labs and global delivery capabilities to provide holistic multi–service delivery in key industry verticals including Financial Services, Manufacturing, Telecommunications, Media, Publishing, Entertainment, Retail & CPG, Life Sciences & Healthcare, Oil & Gas, Energy & Utilities, Travel, Transportation & Logistics and Government. With 119,291 professionals from diverse nationalities, HCL focuses on creating real value for customers by taking 'Relationships Beyond the Contract'. For more information, please visit www.hcltech.com

Forward–looking Statements

Certain statements in this release are forward-looking statements, which involve a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those in such forward-looking statements. All statements, other than statements of historical fact are statements that could be deemed forward-looking statements, including but not limited to the statements containing the words 'planned', 'expects', 'believes',' strategy', 'opportunity', 'anticipates', 'hopes' or other similar words. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding impact of pending regulatory proceedings, fluctuations in earnings, our ability to manage growth, intense competition in IT services, business process outsourcing and consulting services including those factors which may affect our cost advantage, wage increases in India, customer acceptances of our services, products and fee structures, our ability to attract and retain highly skilled professionals, our ability to integrate acquired assets in a cost-effective and timely manner, time and cost overruns on fixed-price, fixed-timeframe contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, the success of our brand development efforts, liability for damages on our service contracts, the success of the companies /entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property, other risks, uncertainties and general economic



conditions affecting our industry. There can be no assurance that the forward-looking statements made herein will prove to be accurate, and issuance of such forward-looking statements should not be regarded as a representation by the Company, or any other person, that the objective and plans of the Company will be achieved. All forward-looking statements made herein are based on information presently available to the Management of the Company and the Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

For details contact

HCL Technologies
Anne Coyle
anne.coyle@hcl.com

