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August 13, 2015

Mr. Girish Joshi : **BSE Limited**
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai 400001

Mr. Avinash Kharkar : **National Stock Exchange of India Ltd.**
Exchange Plaza, 5th Floor
Plot No.C/1, G Block
Bandra Kurla Complex, Bandra (East)
Mumbai 400051

Subject: "HCL Technologies wins five-year IT Managed Services Contract with SAI Global"

Dear Sir,

Enclosed please find a release on the captioned subject being issued by the Company today.

This is for your information and records.

Thanking you,

Yours faithfully,
For **HCL Technologies Limited**



Manish Anand
Company Secretary

Encl: a/a

RELEASE

HCL Technologies wins five-year IT Managed Services Contract with SAI Global

Noida, India, Sydney, Australia 13 August 2015 – HCL Technologies, a leading global IT services provider, today announced that it has been appointed as the strategic IT partner to SAI Global. Under the terms of the five-year partner agreement, HCL Technologies will provide SAI Global with IT Managed Application Services and Projects.

HCL Technologies was awarded the contract following a competitive tender evaluation to assist the company in delivering its newly integrated Global Sales and Marketing capability and the organisation's Strategic Future Projects. The contract is expected to save SAI Global around $27 million.

In providing the organisation with a single point of accountability for the nominated IT applications, HCL Technologies will support SAI Global with multi-country Managed Service, which will help reduce support costs and shorten new implementation times across the organisation's geographically dispersed operations.

At the same time, HCL Technologies will also support the organisation's drive for service quality improvements through the deployment of Standardised Processes across SAI Global's business units and provide ongoing support for the organisation's global Epicor ERP platform.

Peter Mullins, Chief Executive Officer, SAI Global, said: "This is another important step in SAI's evolution to a lower cost, integrated provider of risk management solutions. HCL is an industry leader in outsourced IT services and we are pleased to be entering into a partnership with them to improve the efficiency and the costs of delivering SAI products".

"Overall, we expect the outcome to be higher organic revenue growth and increased operating margins in FY16 and beyond," added Mr. Mullins.

Malcolm Pascoe, Group CIO, SAI Global said: "The relationship with HCL is critical for our IT Transformation journey, and access to their global pool of resources will enhance our Product Development capability to offer better products to our customers".

Sanjeev Nikore, President and Senior Corporate VP of HCL Technologies, said: "We are delighted to have been selected as a strategic partner to a leading Australian information services company that helps organisations worldwide to manage risk, achieve compliance and drive business improvement.

"This contract is testament to the quality of the HCL Technologies solution, our people and the company's experience in understanding the Customer Pain Points to create a solution to meet their ongoing requirements for providing business services. Winning this contract demonstrates our reputation for innovation, commitment, and strong global delivery capabilities".

About HCL Technologies

HCL Technologies is a leading global IT services company working with clients in the areas that impact and redefine the core of their businesses. Since its emergence on global landscape after its IPO in 1999, HCL has focused on 'transformational outsourcing', underlined by innovation and value creation, offering an integrated portfolio of services including software-led IT solutions, remote infrastructure management, engineering and R&D services and Business services. HCL leverages its extensive global offshore infrastructure and network of offices in 31 countries to provide holistic, multi-service delivery in key industry verticals including Financial Services, Manufacturing, Consumer Services, Public Services and Healthcare & Life sciences. HCL takes pride in its philosophy of 'Employees First, Customers Second' which empowers its 106,107 transformers to create real value for the customers.

HCL Technologies, along with its subsidiaries, had consolidated revenue of US$ 6.0 billion, for the Financial Year ended on 30th June 2015. For more information, please visit www.hcltech.com

About SAI Global

SAI Global is one of the world's leading risk management solutions providers, working with many of the largest companies around the globe. It offers a broad range of risk management products and services for businesses worldwide that are increasingly seeking support for a varied range of risk issues across the full risk management lifecycle. In addition, in Australia it offers specialised property services to the financial sector.

Its distinctive value proposition is the integrated nature of their offer, which provides clients with the peace of mind that goes with knowing that all aspects of their risk management needs are covered through a partnership with a risk management specialist.

SAI Global Limited is listed on the Australian Securities Exchange and has around 2,000 employees as well as over 700 contractors.

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