

SEC/048/2016-17

July 29, 2016

BSE Limited Mumbai Samachar Marg, Fort, Mumbai - 400 001.	National Stock Exchange of India Ltd. Exchange Plaza, Bandra-Kurla Complex. Bandra. (East) Mumbai-400 051. SHOPERSTOP
Stock Code : 532638	

Dear Sirs,

Sub : Submission of unaudited financial results for the first quarter ended on June 30, 2016.

Pursuant to the provisions of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, enclosed please find herewith unaudited financial results for the first quarter ended on June 30, 2016, duly approved by the Board of Directors of the Company at its meeting held on today i.e. July 29, 2016.

We also enclose herewith the following :

1. Press release and a presentation issued by the Company; and
2. Limited Review Report issued by the Statutory Auditors of the Company.

The above information is also available on the website of the Company.

Kindly take the same on records.

Thanking you,

Yours faithfully,
For Shoppers Stop Limited




Prashant Mehta
Vice President - Legal &
Company Secretary

Encl : aa

Shoppers Stop Limited

Registered Office: "Eureka Towers", 9th Floor, B Wing, Mindspace, Link Road, Malad (West), Mumbai 400 064.
 Tel: (+91 22) 42497000 ; Fax: (+91 22) 28808877, Website : www.shoppersstop.com. E-mail : investor@shoppersstop.com. CIN: L51900MH1997PLC108798
STATEMENT OF UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2016

Particulars	Rupees in Lacs (Except per share data)	
	Standalone Quarter Ended	
(Refer Notes Below)	30-Jun-16 (Unaudited)	30-Jun-15 (Unaudited)
1) Retail Turnover	84,536.02	77,530.66
Less :- Cost of consignment / concessionaire merchandise	4,885.44	5,433.54
Value Added Tax / Sales Tax	4,062.13	3,640.04
Net Sales from operations	75,588.45	68,457.08
2) Other operating income	1,630.16	1,332.14
3) Total Income from operations (net) (1+2)	77,218.61	69,789.22
4) Expenses		
a) Purchases of stock-in-trade	46,421.53	44,749.77
b) Changes in inventories of stock-in trade -(Increase)/Decrease	922.97	(2,783.85)
c) Employees benefits expense	6,439.88	5,691.95
d) Depreciation and amortisation expense (see note 5)	3,724.56	1,988.44
e) Lease Rent and Hire Charges	8,034.38	7,613.32
f) Other expenses	13,033.39	11,498.02
Total expenses	78,576.71	68,757.65
5) (Loss) / Profit from operations before Other Income finance costs and exceptional items (3-4)	(1,358.10)	1,031.57
6) Other Income	742.09	734.67
7) (Loss)/ Profit from ordinary activities before finance costs and exceptional items (5+6)	(616.01)	1,766.24
8) Finance Costs	1,588.14	1,393.95
9) (Loss)/ Profit from ordinary activities after finance costs but before exceptional items (7-8)	(2,204.15)	372.29
10) Exceptional Items	-	2,381.00
(Provision for diminution in value of investment in a Joint Venture)		
11) Loss from ordinary activities before tax (9-10)	(2,204.15)	(2,008.71)
12) Tax expense	(847.78)	155.92
13) Net Loss from ordinary activities after tax (11-12) (see note 1)	(1,356.37)	(2,164.63)
14) Other Comprehensive Income (OCI) (net of tax)	15.00	(49.12)
15) Total Comprehensive Income (13+14)	(1,341.37)	(2,213.75)
16) Paid-up equity share capital (Face value of Rs.5/- Per Share)	4,175.24	4,169.33
17) Earnings per share (In Rs.) (not to be annualised)		
- Basic	(1.63)	(2.60)
- Diluted	(1.63)	(2.60)

Dr, *to H&M?*

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Notes to results :

1 The Company adopted Indian Accounting Standards ("Ind AS") from April 1, 2016, and accordingly the financial results for the quarter ended June 30, 2016 have been prepared in accordance with the recognition and measurement principles laid down in the Ind AS 34 'Interim Financial Reporting' prescribed under Section 133 of the Companies Act, 2013 read with the relevant rules issued thereunder and the other accounting principles generally accepted in India. Ind AS compliant financial results for the corresponding quarter ended June 30, 2015 have been presented in terms of SEBI circular CIR/CFD/FAC/62/2016 dated July 5, 2016.

Reconciliation of net loss for the corresponding quarter ended June 30, 2015 between previous Indian GAAP (IGAAP) and Ind AS is as under:

(Rs.in Lacs)	
Particulars	Quarter ended 30 June'2015
Net Loss as per previous GAAP (IGAAP)	(2,143.67)
Adjustment to restate to Ind AS:	
- Award credits (customer loyalty programme) remeasured at fair value	(22.89)
- Refundable deposit considered in measurement of minimum lease payments	(271.73)
- Interest (time value) recognized on interest free lease deposit	222.75
- ESOP compensation expense measured at fair value	(20.48)
- Actuarial loss on employee defined benefit obligations reclassified to OCI	75.11
- Others	(14.81)
- Tax effect on above adjustments	11.09
Net Loss as per Ind AS	(2,164.63)

2 The Company is primarily engaged in the business of retail trade through retail and departmental store facilities, which constitute a single reportable segment.

3 Pursuant to levy of service tax on renting of immovable properties given for commercial use, retrospectively with effect from 1 June 2007, the Company has based on a legal advice, challenged the said levy and, inter-alia, its retrospective application. Pending the final disposal of the matter, which is presently before the Supreme Court, the Company continues not to provide for the retrospective levy aggregating to Rs.1,659.56 Lacs for the period 1st June, 2007 to 31st March, 2010 (fully paid under protest).

4 The Company has a financial involvement aggregating Rs.48,163.06 Lacs in Hypercity Retail (India) Limited ('Hypercity'), a subsidiary company. In view of the significant steps being taken by Hypercity to revamp its operations and to infuse funds into the business, its future business plans with strategic growth projections and considering the business valuation by an independent valuer as at March 31, 2016 the Company has determined that no provision is required against the aforesaid amount at this stage.

5 Depreciation for the current quarter includes accelerated amounts on account of change in estimate of useful lives of property plant and equipment resulting from store closures / shifting premises Rs.1,466 Lacs (Previous quarter Rs.Nil).

6 These Standalone financial results have been reviewed by the Audit Committee on 28 July 2016 and approved by the Board of Directors at their meeting held on 29 July 2016. The statutory auditors of the Company has carried out a limited review of the standalone financial results.

Place: Mumbai
Date: 29 July, 2016

For Shoppers Stop Limited

Govind S Shrikhande
Customer Care Associate & Managing Director

Shoppers Stop Q1FY17 Retail Turnover up 9% Like-to-like growth of 5.5%

Highlights of Q1FY17

- Retail Turnover touches Rs. 845 crores; a jump of 9.0% over Q1FY16
- 141843 members added to First Citizen Loyalty Programme
- Crossed 8.47 million fans on Facebook
- **Total stores added in the quarter:** 4 Shoppers Stop stores, 2 HyperCITY store, 2 M.A.C stores & 1 Clinique store

Total Retail area – 44.10 lacs sq.ft

Total First Citizens members – 42.99 lacs

Mumbai, July 29, 2016: Shoppers Stop Ltd (SSL), India's prominent retail group (operator of large format department stores, home stores, specialty stores like Crossword, Mothercare, M.A.C, and hypermarkets) today reported a retail turnover of Rs.845.4 crores for the quarter ended June 30th, 2016 as against Rs.775.3 crores in the corresponding period last year.

With 81 stores across 37 cities in India, Shoppers Stop continues to grow and expand its retail footprint. This quarter, SSL added 4 Shoppers Stop stores at Goa, Noida, Panvel and Pune, 2 HyperCITY store at Panvel and Noida, 2 M.A.C stores at Noida and Mumbai International Airport and 1 Clinique store at Mumbai International Airport.

Driving ahead its successful Loyalty program, SSL continued to expand its membership base adding 1,41,843 new members to the First Citizen Loyalty Programme in Q1FY17. The program now has a total First Citizen base of over 42.99 lac members.

Speaking on the performance, **Mr. Gqvind Shrikhande – Customer Care Associate & Managing Director, Shoppers Stop Ltd.** said, *"Customer sentiment has been soft during this quarter and we believe that starting Q2FY17 consumption should improve. We have seen good progress on two fronts : more than 25% growth in our online business and the share of private and exclusive brands has gone up by 60 basis points. Depreciation for the quarter has seen an increase of 87% on account of new stores and acceleration of depreciation in respect of certain stores"*

Shoppers Stop and its retail invested companies operate the following number of stores/doors as on June 30th, 2016:

Mixed Retailing:

HyperCity – Currently has **19 stores**, spread over an area of 13.5 lacs sq ft.

Key Highlights of performance: Sales up by 6.6%



Margin growth 60 Basis Points
Fashion Share at 17.3 %
Store EBIDTA for the quarter: Rs. 2.8 crores

Fashion & Home Retailing:

- **Shoppers Stop** – Currently has **81** stores in 37 cities
- **HomeStop (Home Décor)** – Currently has **16** stores in 11 cities

Specialty Retailing:

- **Mothercare (Maternity, Infant Care)** – The exclusive franchise agreement for departmental stores with Mothercare Plc UK. Currently there are 39 stores of Mothercare (including 2 standalone stores).
- **M.A.C (Cosmetics)** – The retail agreement with Estee Lauder to open M.A.C stores. Currently has **39** stores with a presence in Mumbai, Bengaluru, Delhi, Amritsar, Chennai, Hyderabad, Pune, Gurgaon, Noida, Ludhiana, Chandigarh, Surat and Kolkata.
- **Clinique (Cosmetics)** – Currently has **26** stores (including 14 standalone) in Mumbai, Bengaluru, Delhi, Kolkata, Hyderabad, Amritsar, Chandigarh, Surat, Kolkata and Pune.
- **Estee Lauder** - Currently has **9** stores (including 2 shop-in-shops), one each in Bengaluru, Mumbai, Chennai, Delhi, Kolkata and Gurgaon.
- **Bobbi Brown** – Currently has **4** stores, in Delhi, Gurgaon and Mumbai.
- **Crossword (Book stores)** – Currently has **93** stores.

Other Initiatives:

- **Airport Retailing –2 duty free stores** is run by the JV Company, one at international airport at Bengaluru and 2nd at International airport at Mumbai.
- **TimeZone Entertainment** – Currently has **27** doors.

About Shoppers Stop Ltd

Shoppers Stop Ltd., a pioneer in modern retailing in India, has been promoted by K Raheja Corp. Group (Chandru L. Raheja Group), one of the leading groups in the business of real estate development and hotels in the country. Shoppers Stop Ltd along with its Subsidiaries Crossword Bookstores Ltd and Hypercity Retail (India) Ltd; and Joint Venture Companies Timezone Entertainment Pvt. Ltd and Nuance Group (India) Pvt. Ltd. operates more than 61.11 lacs sq ft in the country.

Shoppers Stop and its associate companies are involved in retailing through department stores, specialty stores, entertainment zones and large hypermarkets.

For more information, please contact:

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For Investor related queries on Shoppers Stop Limited write to: investor@shoppersstop.com



INDEPENDENT AUDITORS' REVIEW REPORT ON INTERIM FINANCIAL RESULTS

TO THE BOARD OF DIRECTORS OF SHOPPERS STOP LIMITED

1. We have reviewed the accompanying Statement of Standalone Unaudited Financial Results of **SHOPPERS STOP LIMITED** ("the Company") for the Quarter ended June 30, 2016 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016. This Statement which is the responsibility of the Company's Management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.

2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.

3. Based on our review conducted as stated above nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, including the manner in which it is to be disclosed, or that it contains any material misstatement.

 *Dr. D. K. Kulkarni*

4. We draw attention to :

- a. Note 3 to the Statement regarding non-provision of service tax for the period 1 June, 2007 to 31 March, 2010 on renting of immovable properties given for commercial use, aggregating Rs.1,659.56 lacs, pending final disposal of the appeal filed before the Supreme Court, inter-alia, challenging the retrospective levy of the service tax. The matter is contingent upon the final outcome of the litigation.
- b. Note 4 to the Statement regarding the Company's financial involvement aggregating Rs. 48,163.06 lacs in Hypercity Retail (India) Limited, a subsidiary company. The Company considers that no provision against the aforesaid amount is required at this stage for the reasons stated in the note.

Our report is not qualified in respect of these matters.

Dr,

For DELOITTE HASKINS & SELLS LLP
Chartered Accountants
(Firm's Registration No. 117366W/W-100018)

P.B. Pardiwalla

P.B. Pardiwalla
Partner
(Membership No.40005)

MUMBAI, July 29, 2016

Dr