



RUCHI SOYA INDUSTRIES LIMITED

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RSIL/2015

27th May, 2015

BSE Ltd.
Floor No.25,
Phiroze Jeejeebhoy Tower
Dalal Street,
Mumbai – 400 001

National Stock Exchange of India Ltd.,
“Exchange Plaza”,
Bandra-Kurla Complex,
Bandra (E),
Mumbai – 400 051

Dear Sirs,

Reg: Press Release

We attach herewith a copy of captioned Press Release, being issued by the Company for your information and records.

Thanking you,

Yours faithfully,
For RUCHI SOYA INDUSTRIES LTD.

COMPANY SECRETARY

Encl. : As above.

Regd. Office : Ruchi House, Royal Palms, Survey No. 169, Aarey Milk Colony, Near Mayur Nagar,
Goregaon (East), Mumbai - 400 065.

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Website : www.ruchisoya.com

CIN : L 15140 MH 1986 PLC 038536

Makers of **Nutrela[®]**

Ruchi Soya Industries Limited

Performance for the year ended on March 31, 2015

May 27, 2015; Mumbai: Ruchi Soya Industries Limited (Ruchi Soya) has announced its audited financial results for the year (FY 2014-15) ended March 31, 2015. As compared to the corresponding previous year, Net sales during the FY 2014-15 grew by 16%, from Rs.24,381 crore to Rs.28,309 crore. Earnings before Interest and Finance Cost, Tax, Depreciation & Amortisation (EBITDA) stood at Rs.626.03 crore as against Rs.733.75 crore recorded in the previous year. After considering extraordinary item of Rs.64.92 crore (previous year Rs.11.05 Crore), Profit before tax increased by 62.16% from Rs.49.72 crore to Rs.80.62 crore. Profit after Tax improved by 354% from Rs.13.42 crore to Rs.60.93 crore.

The capacity utilization of port based refinery has gone up from 13.00 lac MT to 20.10 lac MT, with an impressive increase of 54.61%. Despite steep fall in commodity prices during the year, Branded sales have grown from Rs.6,965 crore to Rs.8,357 crore, registering healthy growth of 19.98%.

Commenting on the performance, **Founder and Managing Director, Mr. Dinesh Shahra** said, "The low crop size of soy bean during the year accompanied by a good crop production in the international markets have resulted in lack of commercial viability for processing and consequently impacted the capacity utilization of soya processing industry in India. Also, steep fall in commodity prices in short periods with intensified competition, have adversely impacted the market sentiments and operating profitability during the year. However, the domestic demand of soymeal has partly neutralized the impact on account of international disparity of Indian soymeal exports. The low edible oil prices have led to increase in domestic consumption and imports to bridge the growing demand- supply gap.

Due to expectation of improvement in soybean prices, weather factors and market conditions, we anticipate better sowing and production of soybean and therefore higher utilization of soya processing facilities in the current year. Our consistent performance on branded sales has strengthened our belief to relentlessly focus on serving our customers with value added products and thereby expanding our branded sales in the future. With the expected stabilization of commodity prices in the near future and better utilization of production capacities, more particularly the port based refineries; we expect the operating performance to improve significantly in the current year. We believe that, sustained focus on higher utilization of capacities and branded sales, with focus on cost rationalization measures, will entail better operating profitability in the times to come."

About RUCHI SOYA INDUSTRIES LIMITED

Ruchi Soya is one of India's leading FMCG Company, India's number one cooking oil and soy food maker and marketer. An Integrated player from harvest to home, Ruchi Soya has secured access to oil palm plantations in India and other key regions of the world. Ruchi Soya is also the highest exporter of animal feed, lecithin and other specialty ingredients from India. Ruchi Soya is committed to renewable energy and exploring suitable opportunities in the sector.

Contacts for media:

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