

#### Rajshree Polypack Limited

MFG of Plastic Rigid Sheets & Thermoformed Packaging Products
Regd Office.: Unit No.503-504, Lodha Supremus, Road No. 22, Near New Passport Office, Wagle Estate, Thane (W) - 400604. India.

Date: June 02, 2025

To,

**National Stock Exchange of India Limited** 

Listing and Compliance Department Exchange Plaza, C-1, Block G, Floor Bandra Kurla Complex, Bandra (E), Mumbai – 400051

Symbol/Series: - RPPL/ EQ

Dear Sir/Madam,

<u>Sub: - Submission of Investor Presentation in connection with Audited Financial Results for the guarter and Year ended 31st March, 2025.</u>

Pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the copy of Investor Presentation in connection with the Audited Financial Results for the quarter and Year ended 31<sup>st</sup> March, 2025.

**Authorised** 

We request you to kindly take the above on record

Yours faithfully For RAJSHREE POLYPACK LIMITED

Mahipal Singh Chouhan
Company Secretary & Compliance Officer
Membership No: A41460

Place: Thane Encl: a/a

Unit I: Survey No. 860 (26/3/P8) and 781 (26/3/P6), Village Manda, Sarigam, Umbergaon, Valsad, Gujarat- 396155.

Unit II: Plot No. 370/2(2) & 370/2(3), Village- Kachigam, Vapi Daman Road, Daman-396210.

Unit III: Survey No.667/09, 667/10, 668/08, 668/091A, 668/10 and 668/10/02, Somnath Kachigam Road, Somnath- Dabhel, Daman-396210.



CIN: L25209MH2011PLC223089



"Packaging Delivered with purpose"

INVESTOR PRESENTATION Q4 - FY 2025





# From the Chairman's Desk



"As we move forward on our path of growth and innovation, your Company remains committed to enhancing technical capabilities, expanding our product range, and venturing into untapped markets. This strategic direction continues to yield strong outcomes, demonstrating the impact of our value-driven solutions and robust marketing initiatives. With a steadfast focus on sustainable growth, we are optimistic about the road ahead and well-equipped to capitalize on emerging opportunities."

#### **Our CMD Profile**

#### Ramswaroop Thard

Ramswaroop Radheshyam Thard is the Promoter, Chairman, and Managing Director of our Company, serving in this role since its inception. An engineering graduate from the University of Pune, he brings close to three decades of experience in the plastic packaging industry. As the founder, he plays a key role in driving the Company's business development, sales, administration, and financial strategy.



# Our Journey so far...





- 6 color printing in dry offset in India
- Fully automated thermoforming Machines with german technology
- Fully automated 6
   color printing in dry
   offset with Swiss
   technology in Indian
   market



#### First to Upgrade with

- Atlernate decoration technology on serving containers.
- 8 color printing with Inline forming & trimming technology.
- Introduced in house sheet extrusion for rigid sheets.
- 3 station fully automated vacuum forming machine with german technology



# Maintaining thrust on technology with

- Fully automated sleeving machine with indegenious technology
- Obtained CIPET approval & CPCB license for producing compostable/stable products
- Installed solar rooftop capacity of 135KW.



# Focused on Innovation & market leadership

- First in India with vertically integrated manufacturing unit of 9 layer barrier packaging.
- Entered sustainable paper packaging products via a Joint venture
- Launched in-mould labelling (IML) & gained 1<sup>st</sup> institutional client for the product.



# Our Core Strength

Industry Leadership - Leading in thermoformed packaging with 20 + years of experience

Certifications and Standards
Accredited with BRC and Sedex certifications

Growth and Investment
Steady growth with investments in technology

Intellectual Property
Holds 4 design and process patents

**Advanced Technologies** 

Extrusion, thermoforming, Injection moulding, Decoration

**Diversification** 

Diversifying into paper packaging through joint venture



# Industries we cater to

We proudly serve the Food and Beverage industry with innovative, hygienic, and sustainable food packaging solutions tailored for improving shelf life, customer connect and keeping products safe and hygienic







Container for dairy products like yougurt and ice cream



Packaging for sweets, snacks and processed foods



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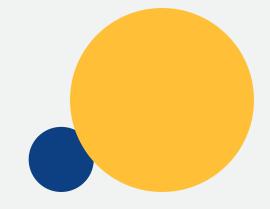
Packaging for Ready-to-eat meals



Packaging for Baked goods and Chocolates



#### Sustainable Packaging Solutions



#### **Biodegradable Plastics**

Plastics designed to break down naturally through the action of microorganisms, reducing longterm environmental impact.

**Energy & Emission Reduction Initiatives** 

Adopted energy-efficient machines and saved 2,150 tons of CO<sub>2</sub> through solar power use.

**Light weight** 

Reducing the amount of material used in packaging to lower environmental impact and shipping costs.

Refillable & Reusable Designs

Packaging designed for multiple uses or refills, promoting a shift from single-use to circular models.

Recyclable Mono-Material

Packaging made from a single type of material to simplify recycling and improve circularity.

**Smart Packaging** 

Technology-enabled packaging that can monitor freshness, track supply chains, or engage consumers interactively.



# Our products

Our containers are designed to meet rigorous industry standards, ensuring freshness, safety, and easy handling. They are ideal for demanding environments, offering durability, hygiene, and convenience to customer.



#### BARRIER PACKAGING PRODUCTS

Packaging that locks in freshness by blocking moisture, air, and contaminants.



#### **RIGID PACKAGING PRODUCTS**

Durable, structured packaging designed to protect products and maintain shape during handling and storage.



#### **PLASTIC RIGID SHEETS**

Sturdy, versatile plastic sheets used for form-filled-sealed process and durable packaging applications.



#### **INJECTION MOULDING**

A manufacturing process used to produce precise, high-quality plastic parts by injecting molten material into a mould







#### Lightweight

Reduces transportation cost and emission



#### **Tailored Designs**

Customizable formats as per customer needs



#### **Secure Sealing**

Prevents contamination and ensures integrity



#### **Cost-efficient Solution**

Affordable without compromising quality



#### Hygienic and safe

Supports Cleanliness and safety standards



# Advanced Barrier Protection

Preserves Freshness and quality



#### Rugged Packaging

Withstands Handling and shipping



#### **Material Flexibility**

Accomodates diverse product types



### Our Comprehensive Manufacturing Process

# **Thermoforming**

# Extrusion









Sleeving

Printing



# Our Manufacturing Capabilities













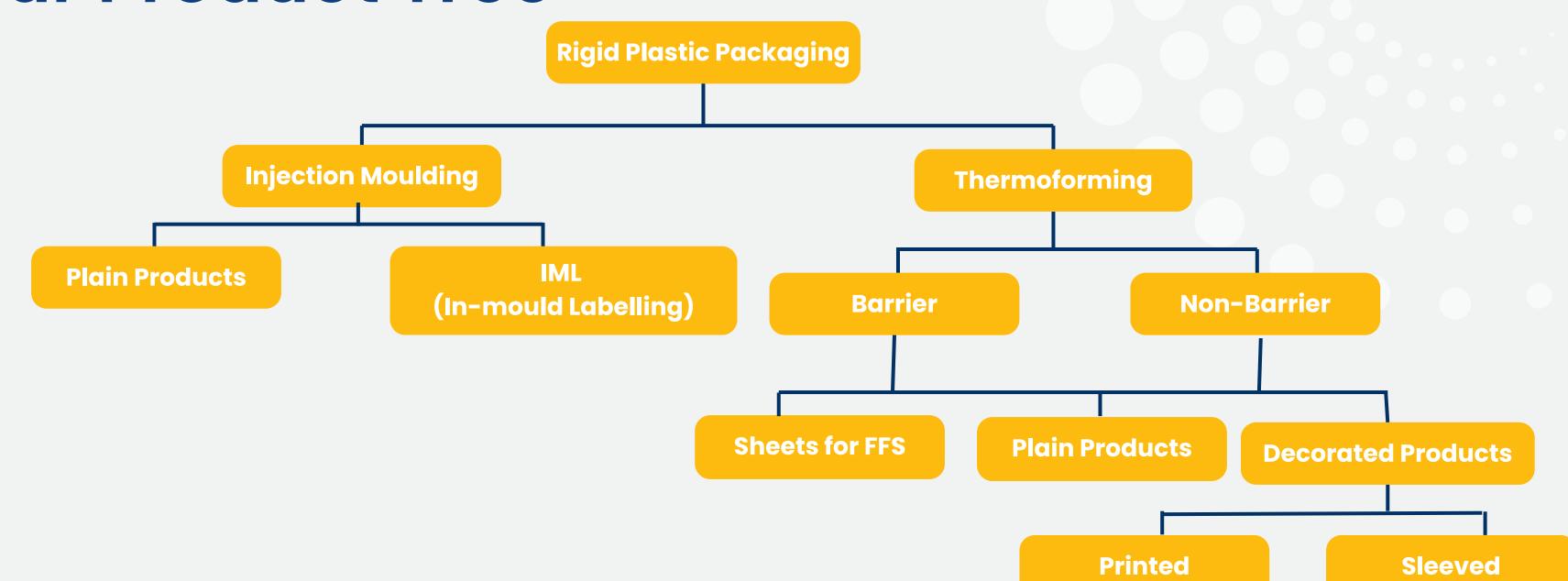








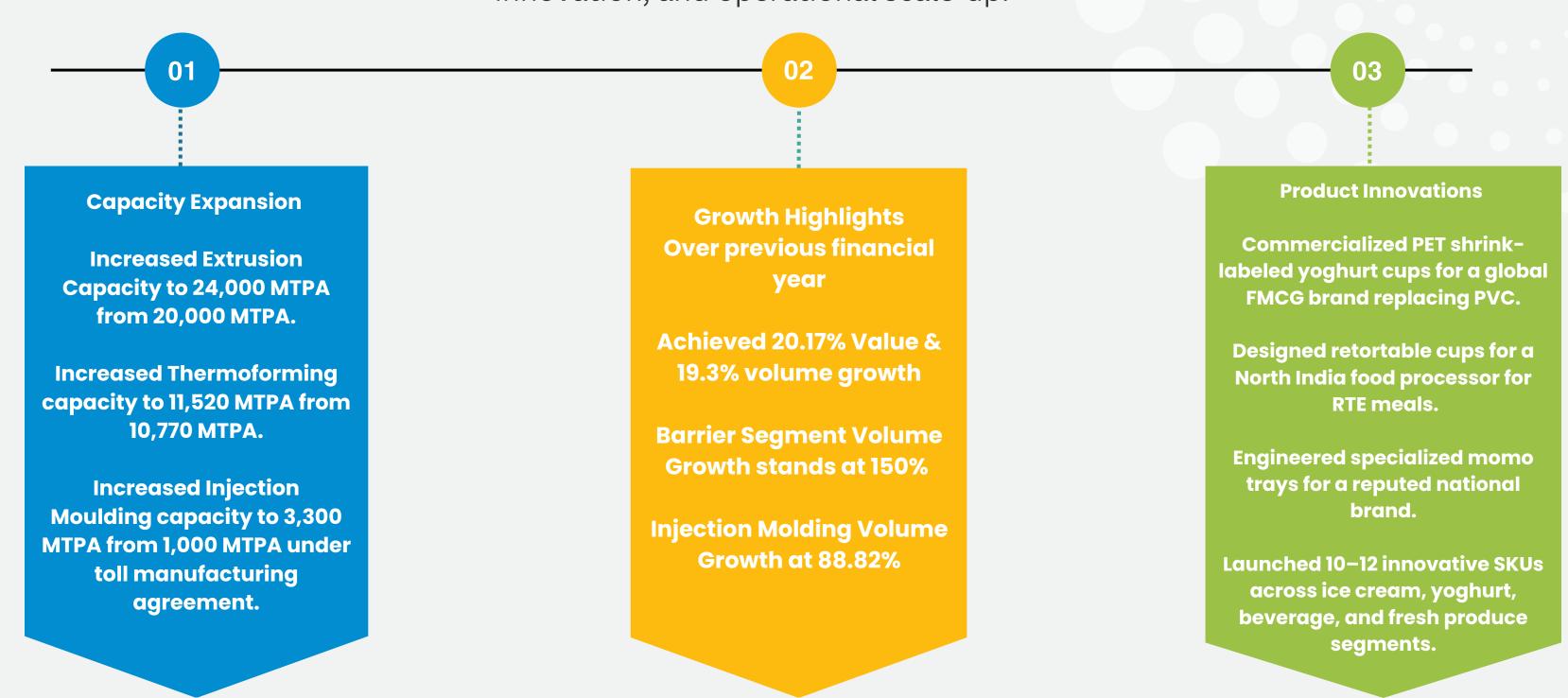
# **Our Product Tree**





# Fiscal 2025: Capacity Expansion, Growth & Innovation

Driving sustainable growth through strategic investments, product innovation, and operational scale-up.





#### **Our Customers**



















































































































# Performance Highlights (stand alone)

All figures in ₹ crores

Fiscals	FY24	FY25	Y-o-Y	Q4FY24	Q4FY25	Y-o-Y	Q3FY25	Q-o-Q
Revenue from Operations	274.39	329.74	20.17%	69.37	90.05	29.82%	72.70	23.87%
Operating EBITDA	33.16	41.34	24.67%	8.08	10.63	31.53%	7.68	38.27%
Operating EBITDA %	12.08%	12.54%		11.65%	11.80%		10.57%	
EBITDA	36.71	46.30	26.12%	9.36	12.32	31.62%	9.05	36.06%
EBITDA Margin %	13.38%	14.04%		13.50%	13.68%		12.45%	
PAT	9.19	14.46	57.25%	2.03	3.63	78.80%	1.70	113.83%
PAT Margin %	3.35%	4.38%		2.93%	4.03%		2.34%	
Earning Per Share (EPS)	1.32	1.96	48.48%	0.32	0.50	56.25%	0.23	117.39%



# Performance Highlights (stand alone)

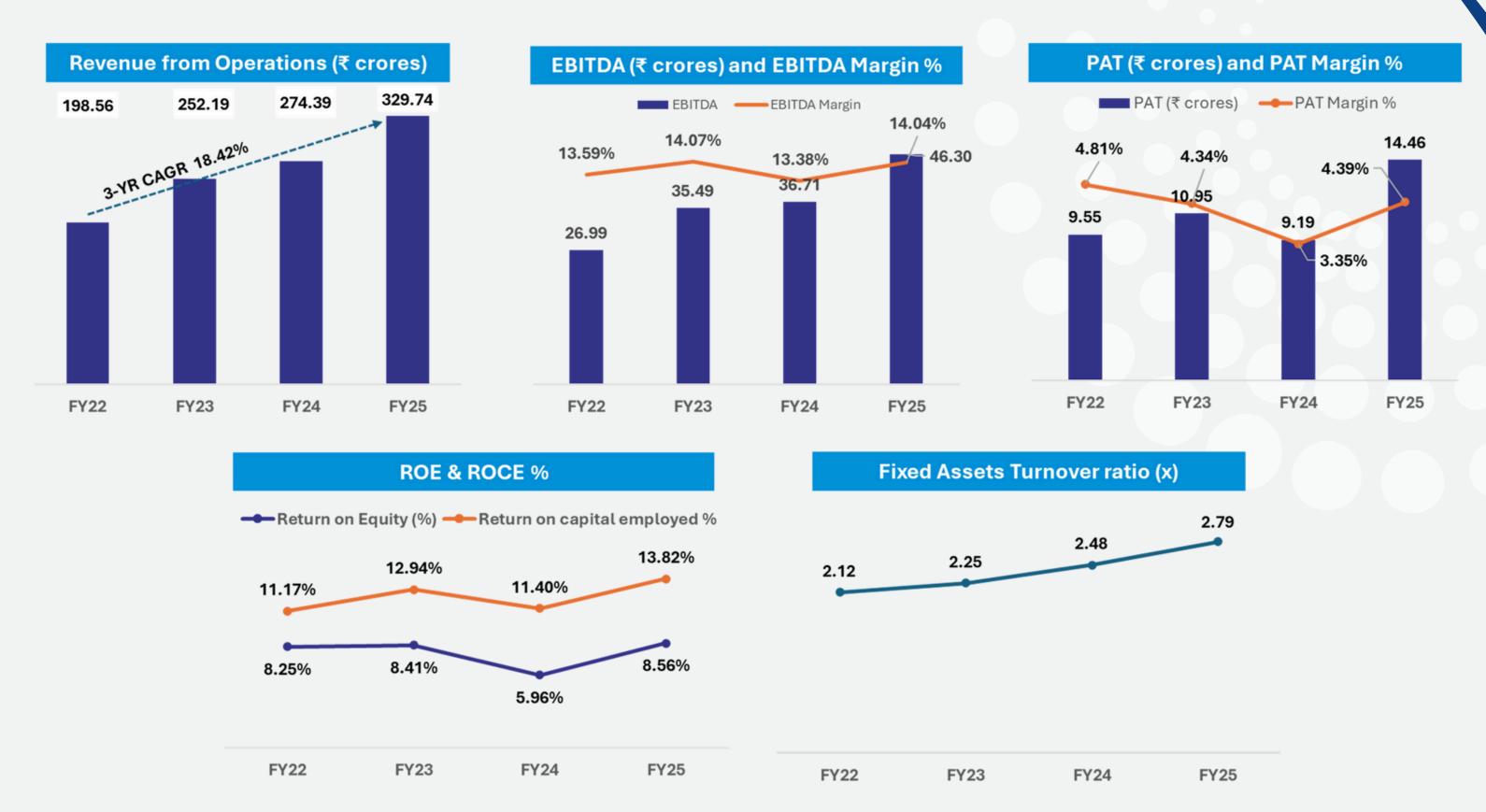
All figures in ₹ crores

Fiscals>	FY25	FY24	FY23
Shareholders' Funds	168.90	154.40	130.29
Long Term Borrowings	25.09	15.13	20.26
Short Term Borrowings	78.88	58.33	53.68
Fixed Assets*	129.80	122.54	125.68
Other Non-Current Liabilities	15.54	16.18	16.14
Other Non-current Assets	50.67	35.75	12.94
Current Liabilities	118.01	95.91	96.48
Current Assets	147.11	123.34	124.54
Net Working Capital	29.10	27.43	28.07

Fiscals>	FY25	FY24	FY23
Debtors Turnover (Days)	71	54	59
Creditors Turnover (Days)	44	32	43
Inventory Turnover (Days)	121	155	155
Fixed Assets To Turnover (X)	2.79	2.48	2.25
Debt Equity Ratio	0.62	0.48	0.57
Debt EBITDA Ratio	2.25	2.00	2.08
Debt Service Coverage	2.73	2.76	3.83
Interest Coverage Ratio	3.03	2.53	3.08
Operational Working Capital (₹ Crores)	108.51	97.29	85.77

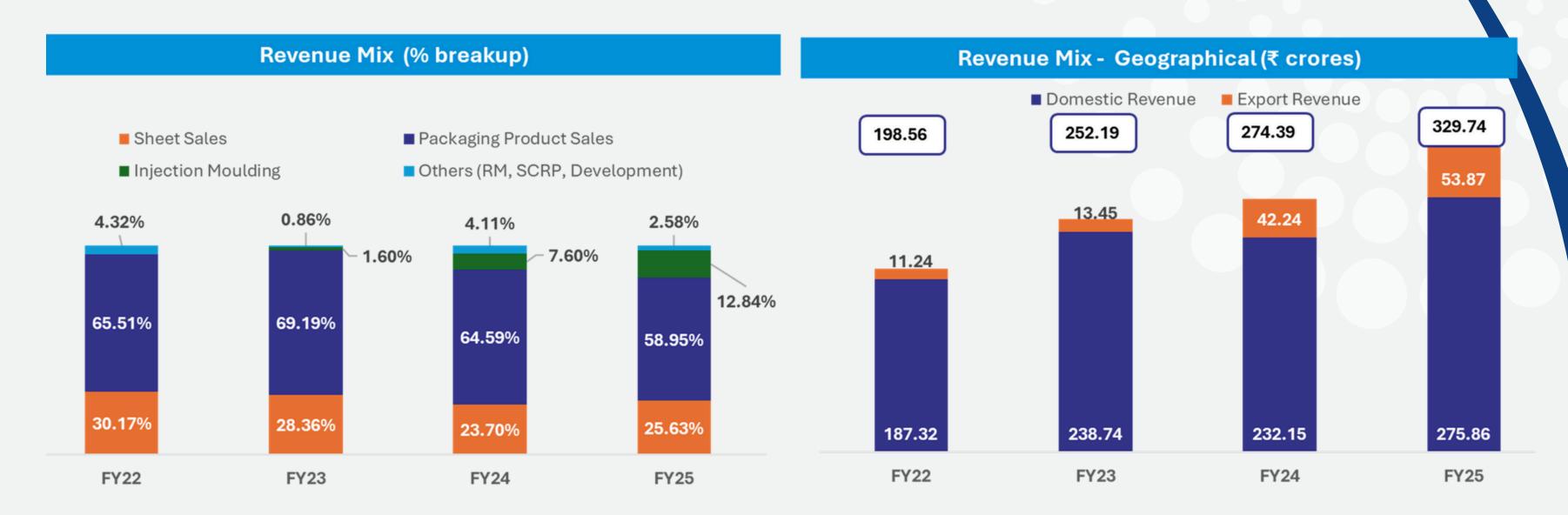


# Annual Performance -FY25 (stand alone)



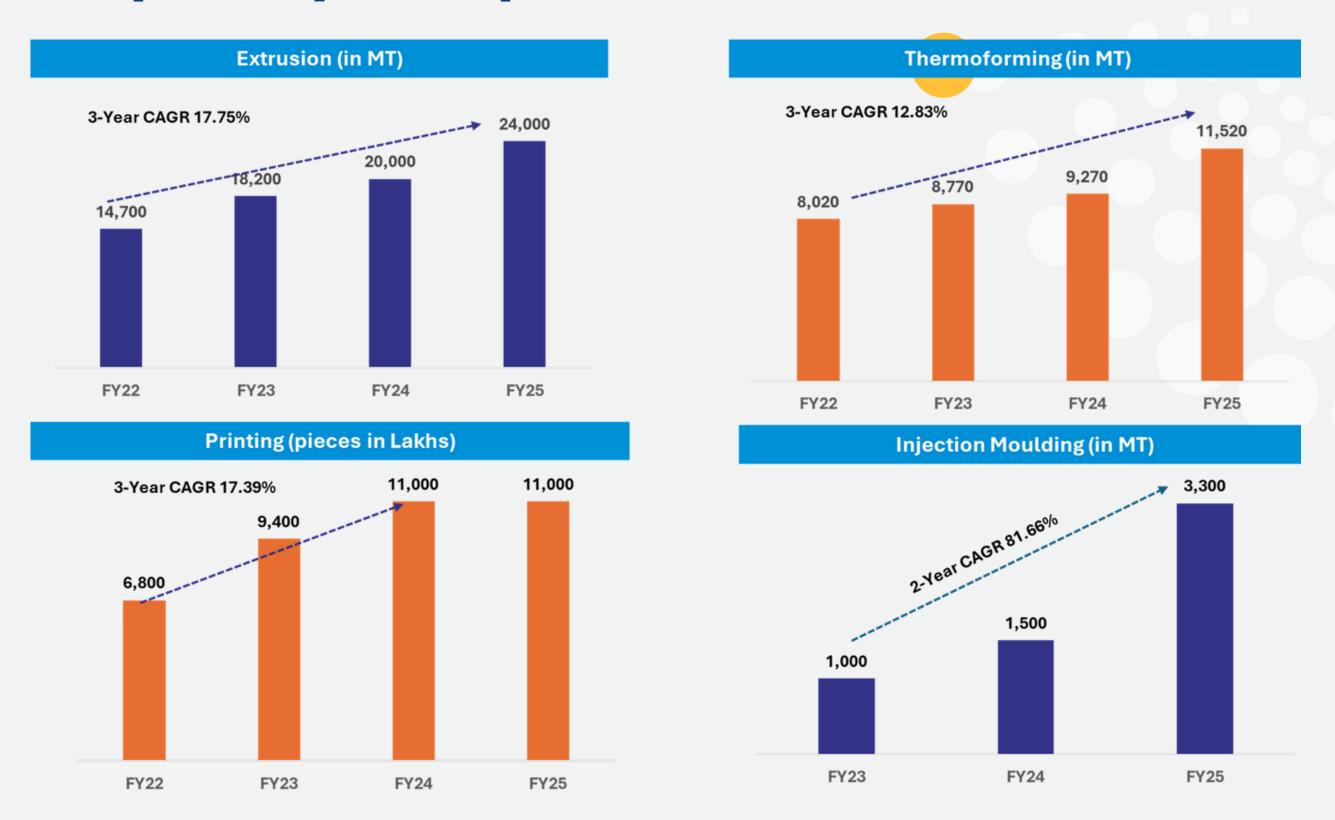


#### Revenue Profile - Annual Trends





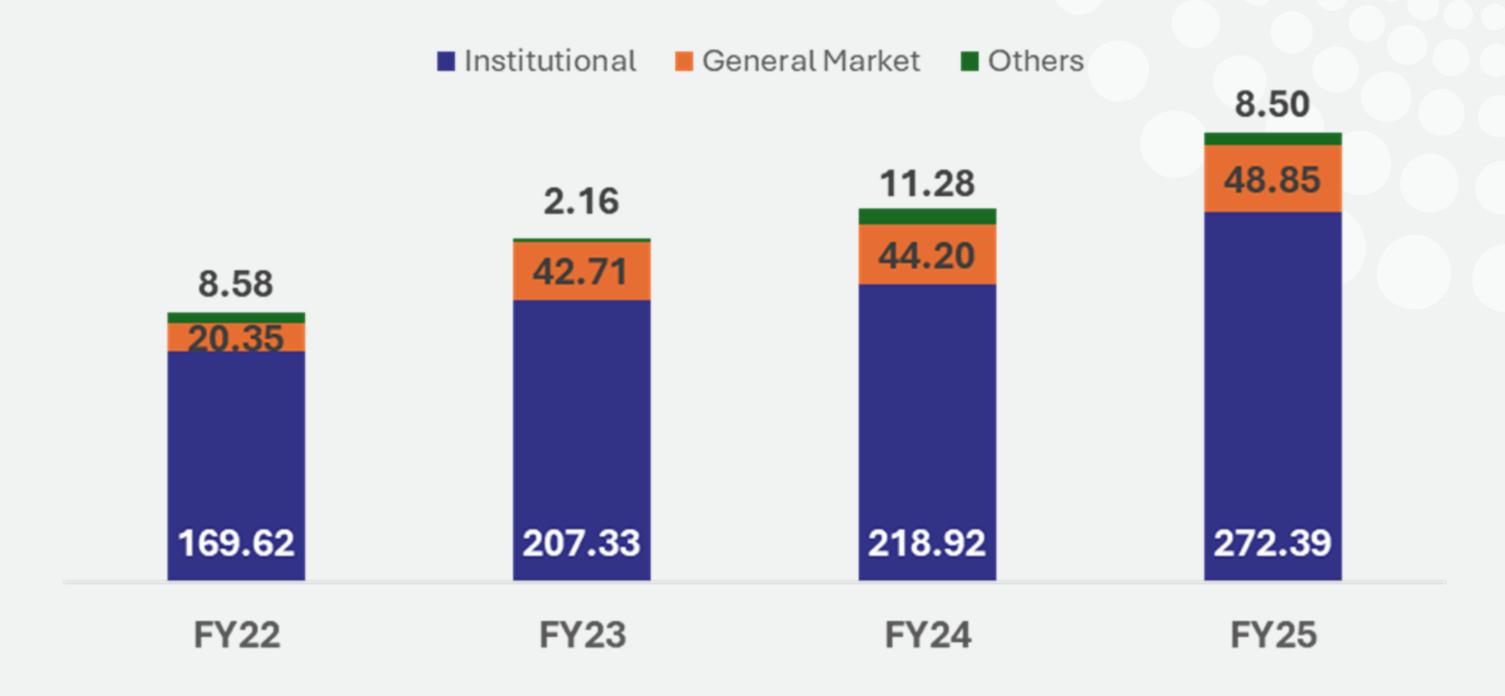
# RPPL Capacity Snapshot - Annual



Sleeving Capacity: The company has a sleeving capacity of 1,275 pieces (in lakhs), which has remained unchanged

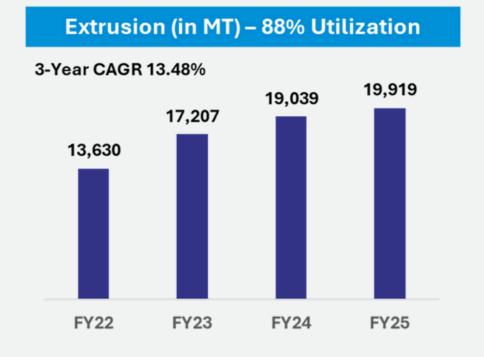


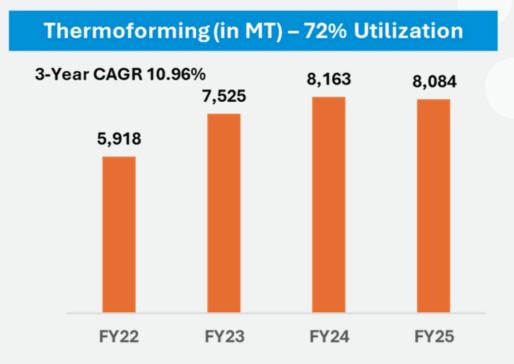
# Revenue (₹ crores) - Customer Mix

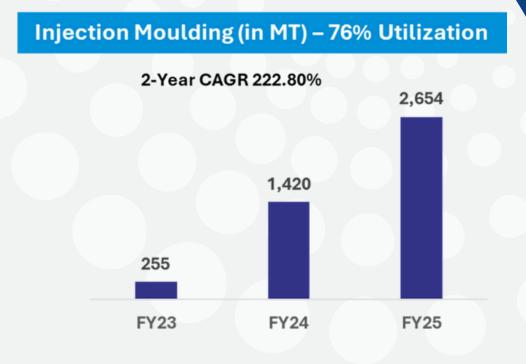


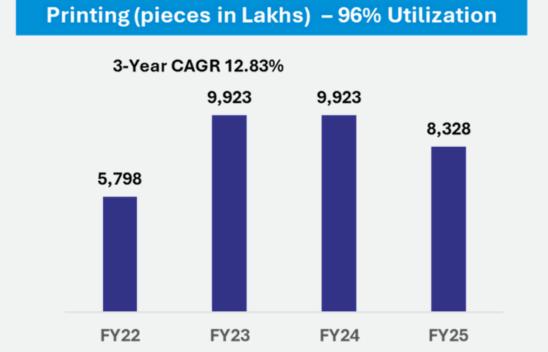


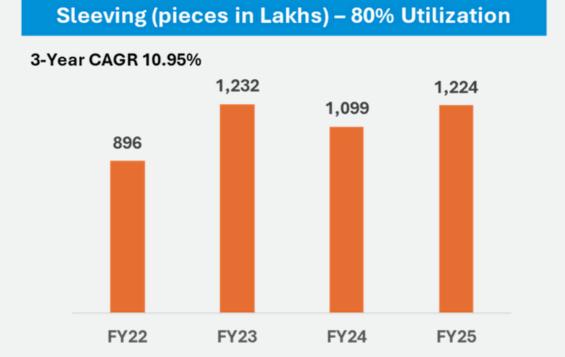
#### **Production Metrics - Annual Trends**





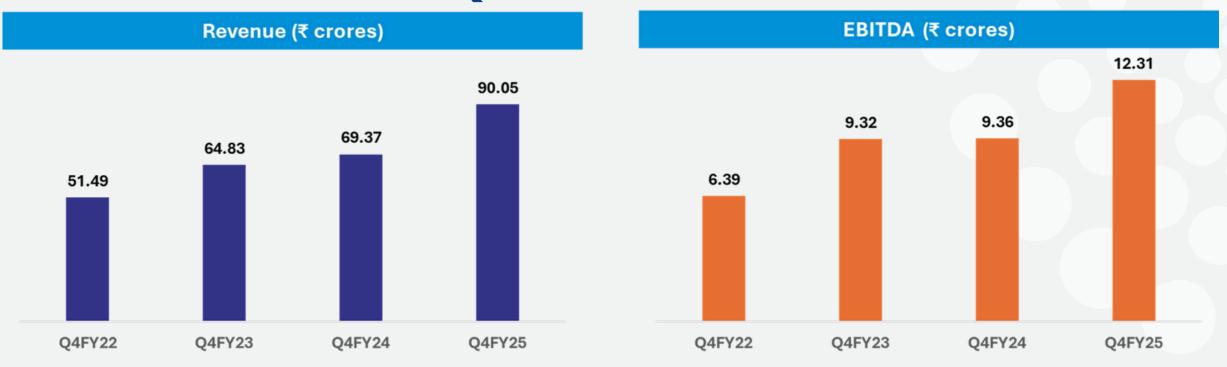


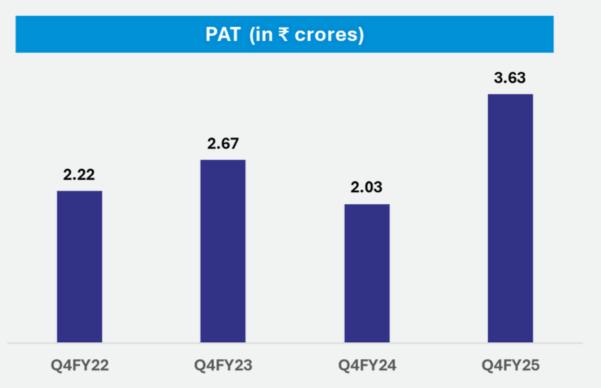






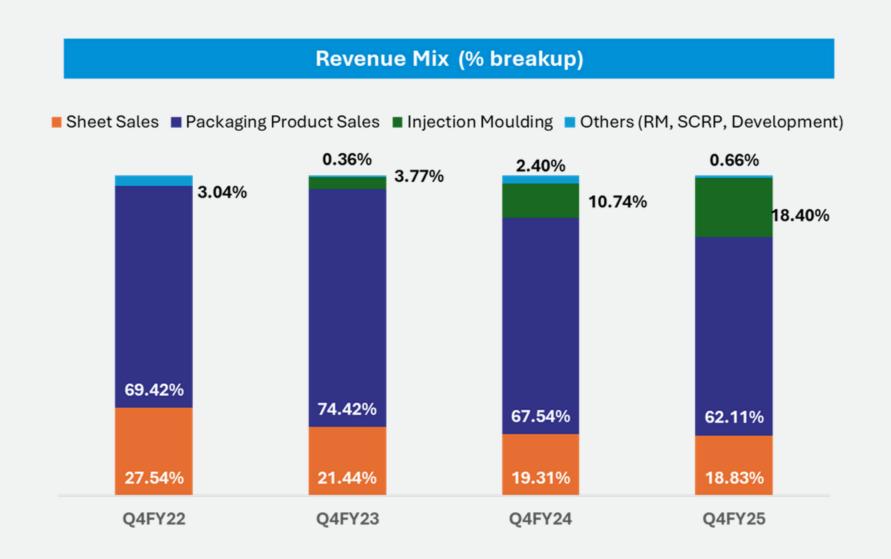
# Quarterly Performance - Q4FY25 (stand alone)

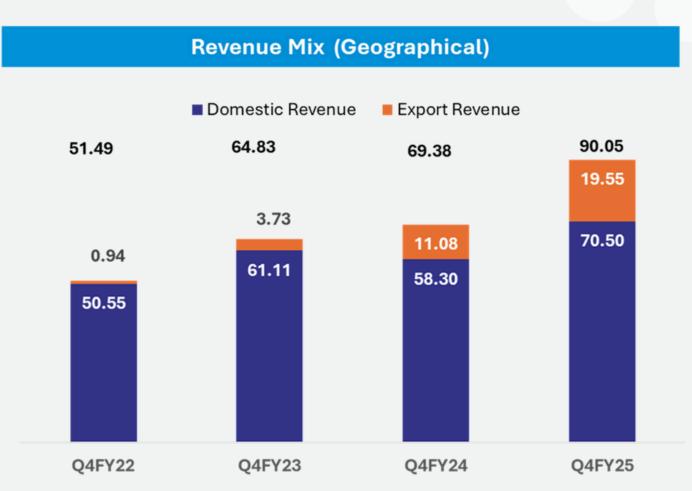






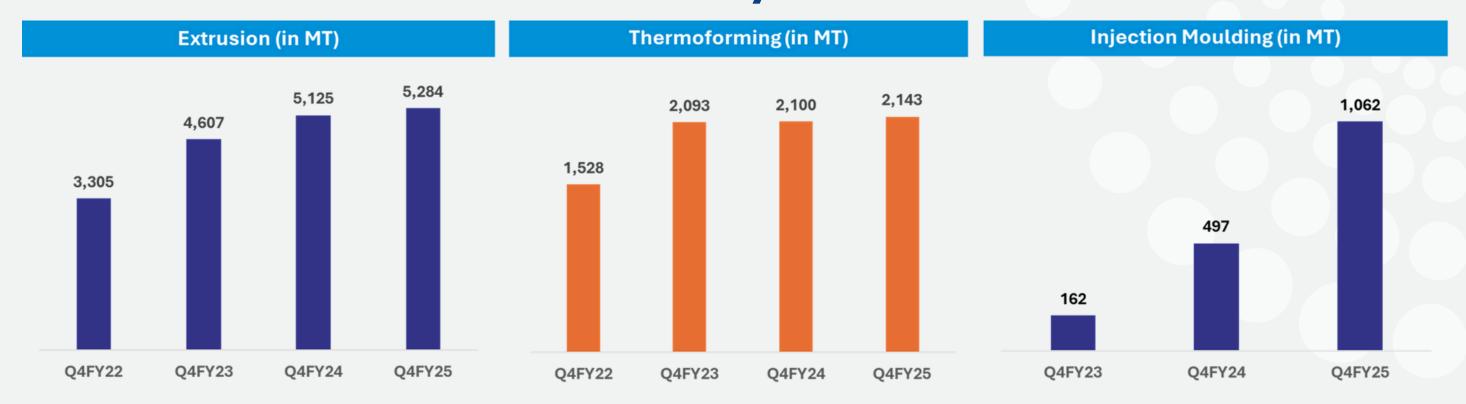
#### Revenue Profile - Quarterly Trends

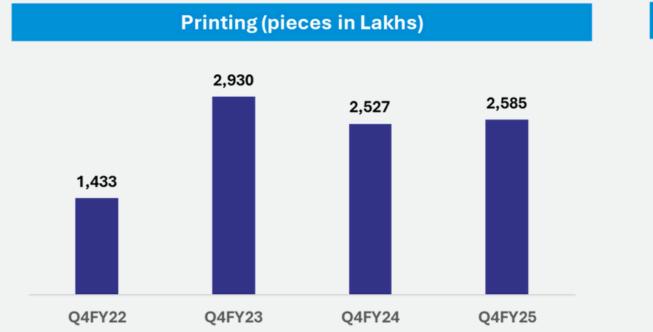






#### **Production Metrics - Quarterly Trends**







# **Board Of Directors**





#### Ramswaroop Radheshyam Thard CMD

The Promoter, Chairman, and Managing Director of our Company, serving in this role since its inception. An engineering graduate from the University of Pune, he brings close to three decades of experience in the plastic packaging industry.



#### Naresh Radheshyam Thard JMD

Experience of 27+ years in the plastic industry with strong technical strength in the packaging domain. Instrumental in the growth of the Company since inception. Proven leadership in driving innovation, operational efficiency, and longterm value creation.



#### Anand Sajjankumar Rungta Director

Bachelors of Commerce with
experience of 11+ years in
manufacturing, trading, import
and export, textile,
transportation, commission
agency of plastic items and other
products
Leads distribution vertical of the
Company in domestic market

# **Board Of Directors**





# Independent Director

Chartered Accountant with experience of 29+ years in issue management, merger & amalgamations, foreign collaborations, project consultation, loan syndication, audit, taxation and investment advisory



#### Rajesh Murarka

Independent Director

Chartered Accountant with experience of 28+ years.
Handled debt syndication, debt structuring/re-structuring, and debt advisory services. Brings deep financial acumen and strategic insight to support sustainable business growth.



#### Yashvi Shah Independent Director

CS, LLB; Associated with projects in private equity investments, rights issue and other Corporate Legal Advisory matters.

Brings more than 7 years of experience in handling legal and secretarial matters.



# Management



# MR. PURAV SHAH Plant Head

A Seasoned professional with

22 years of expertise in

plastics processing,
specializing in thermoforming,
sheet extrusion, dry offset
printing, and advanced
injection moulding with
robotics and in-mould
labelling.



#### MR. SUNIL SHARMA

CFO

Looks after accounting and financial matters of the Company. Has 18+ years of experience in fields of finance & accounting, dministration, planning & execution and marketing



#### MR. MAHIPAL SINGH

**Company Secretary** 

 Member of Institute of Company Secretaries of India • Experience of more than 9 years in the field of Company Secretarial, Regulatory Compliances, Corporate Law Affairs.



#### MR. RS NAIR

HR AND ADMIN HEAD

• Masters in HRM having 28+ years of experience in office administration and HR across industries including pharmaceuticals, polymer, paper and plastic

# **Board of Advisors**









#### **International Exhibitions**

#### Australia, September 2024

Chicago, 2024







Russia, June 2024

www.rajshreepolypack.com

# Dubai, 2024



#### Anuga Food Tech August 2024 | Mumbai











# Aahar Exhibition-March 2025 | Delhi











#### World Meethai Namkeen - December 2024 | New Delhi







Olive Ecopak private Limited

www.oliveecopak.com









•Started in 2024 as a joint venture between Rajshree Polypack Limited and Mr. Rajesh Gandhi (Oracle Polyplast).

- 45+ years of combined experience in plastic packaging for food products.
- Makes eco-friendly, disposable products for tableware and packaging.
- Focuses on green, high-quality solutions using modern manufacturing and expert knowledge.
- India's first vertically integrated plant for ecofriendly paper based tableware and packaging.
- Breakthrough aqueous barrier coating an ecofriendly alternative to single-use plastics.
- CIPET-certified compostable products meeting global sustainability standards.
- More than 150+ SKUs commercially launched.



# Olive Ecopak - Key figures

₹125.35 CR

Total Investment in Building and Plant & Machinery

₹39.27 CR

RPPL Investment in Olive Ecopak

Conversion (FG)

Coating

Characteristic

15,000 MT

27,000 MT

**Total Combined Capacity** 

1,391 MT

2,813 MT

Capacity Utilisation in FY: 2024-25





# Olive Ecopak product range















www.rajshreepolypack.com



# Olive Ecopak Infrastructure









# Olive Ecopak Infrastructure









# Olive Ecopak Infrastructure







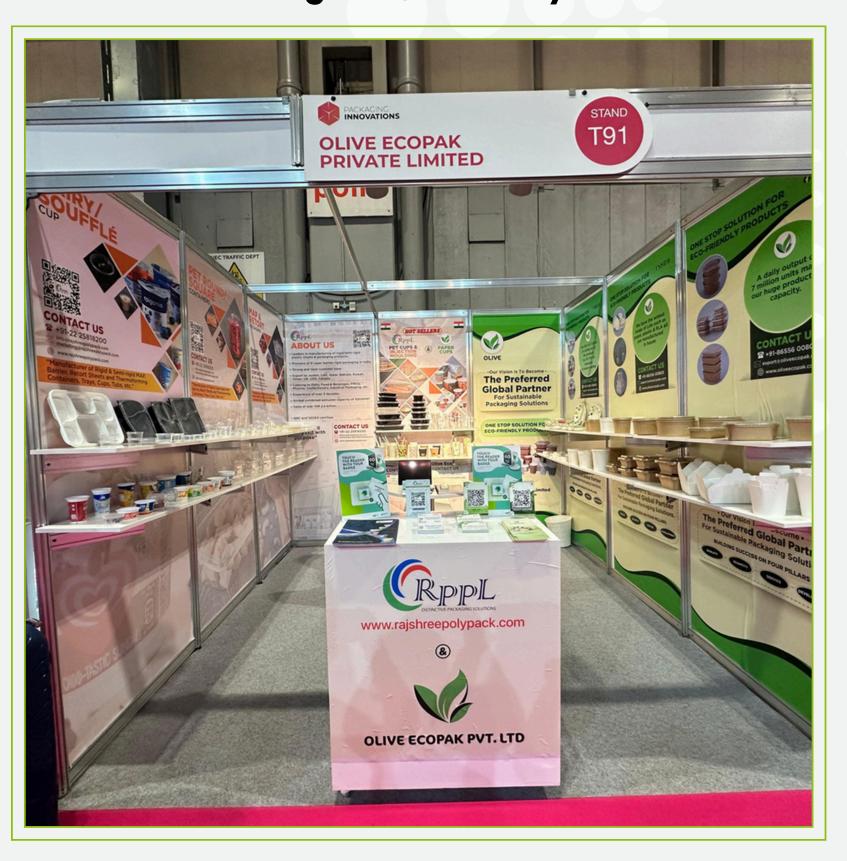


# CRPPL Olive Ecopak Exhibitions

#### Birmingham, Feburary 2025

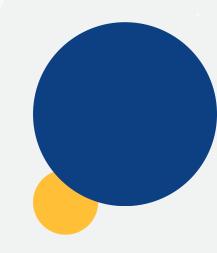
#### Dubai, November 2024







## Thank You For your attention



#### **Registered Address:**

503-504, Lodha Supremus, Building No.1, Road No. 22, Near New Passport Office, Wagle Estate, Thane (W) 400 604. India

# Connect to us

