

ROX HI-TECH LIMITED

(Formerly known as ROX Trading and Systems Pvt.Ltd & ROX Hi-Tech Pvt.Ltd)

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ROX | NSE | Newspaper | 2026-27

August 26, 2026

To
The Manager – Listing
National Stock Exchange of India Limited
Exchange Plaza, 5th Floor, 'G' Block,
Bandra Kurla Complex,
Bandra (East) Mumbai 400 051

Symbol: **ROXHITECH**

ISIN: **INE0PDJ01013**

Sub: Submission of a copy of Newspaper publication.

Respected Sir / Madam,

Pursuant to the Regulation 30 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, please find enclosed herewith a copy of "Business Standard" (English Version) dated 26th August, 2026. A copy of the same will also be uploaded on the Company's website.

We request you to take the above information on your records.

Yours Faithfully
For **ROX Hi-Tech Limited**

Thenmozhi
Company Secretary & Compliance officer
Encl. As above.

INDIA'S SME GROWTH STORY BY BS BRAND CONNECT

ROX HI-TECH LIMITED



ROX HI-Tech Crosses ₹200 Crore Revenue Amid Global Expansion and Growing AI-Led Enterprise Engagements

About ROX HI-Tech: A 24-Year Enterprise Technology Platform

Incorporated in 2002, ROX HI-Tech Limited is a Chennai-headquartered technology solutions provider specializing in IT services, systems integration and digital transformation for enterprise customers across manufacturing, BFSI, healthcare, IT and education sectors. The company operates through an "Edge to AI" approach, offering an end-to-end technology stack spanning intelligent workspaces, cloud and collaboration, cybersecurity, data centres, cloud solutions, enterprise applications, automation, and AI-led applications—all delivered through a unified, integrated technology ecosystem.

The company was listed on the NSE Emerge platform in November 2023 under scrip **ROXHI** (ISIN: INE00101013).

The Company serves over 350 customers, employs more than 150 skilled professionals, holds over 170 technical certifications, and is certified under ISO 9001:2015.

Six Business Verticals

Vertical	Positioning
Data Centre Solutions	On-premises and cloud; High Performance Computing, storage and Power VS
Digital Transformation	Application Consulting, Robotic Process Automation and Enterprise AI
Cybersecurity	Design and Deployment - Enterprise Preventive Security with Predictive Analysis
Network & Collaboration	Secure, managed enterprise network environments
Intelligent Workspace	Desktops, notebooks and workstations
AI	Agentic AI, AI-powered decision making, and industry specific solutions

ROX Financial Performance: Revenue Crosses ₹200 Crore

FY26 HI-Tech reported Revenue from Operations of ₹207.92 crore in FY26, up 11.48% from ₹186.51 crore in FY25. Total Income stood at ₹210.63 crore against ₹189.19 crore—a three-year CAGR of 8.24% from ₹176.50 crore in FY24.

EBITDA was ₹30.52 crore against ₹31.21 crore, with margin at 14.48% versus 16.49%. The decline was primarily attributable to strategic investments in growth initiatives, with employee expenses increasing 19.07% to ₹15.30 crore due to staffing of overseas subsidiaries and the NOC/SOC facility, alongside higher operating expenses of ₹10.57 crore compared with ₹7.05 crore in FY25.

Profit Before Tax was ₹22.28 crore, down 12.88% from ₹25.55 crore, after finance costs increased to ₹6.54 crore from ₹4.60 crore on a larger working capital facility.

ROX is one of the strategic partners in its territory for Business Transformation Management consulting, focusing on portfolio management, optimisation and governance.

Global Delivery Footprint Built in 19 Months

Between August 2024 and March 2025 the company expanded its global footprint by incorporating four overseas subsidiaries—ROX HI-Tech PTE (Singapore), ROX HI-Tech LLC (United States), ROX HI-Tech ApS (Denmark) and a Mauritius entity. It also established seven 50+ member delivery centres at the Trichirappalli SEZ. These investments resulted in higher employee and establishment costs in FY26 ahead of the anticipated revenue contribution from these operations.

Cisco Preferred Status Across Two Practices

On 8 August 2026, ROX HI-Tech announced recognition as a Cisco Preferred Networking Partner and Cisco Preferred Security Partner under the Cisco Partner Program representing Cisco's highest level of partner designation, awarded on demonstrated technical capability, certified expertise and a proven delivery track record.

This recognition complements the Company's established ecosystem of strategic partnerships, including IBM Platinum Partner, SAP Gold Partner, Lenovo Platinum Partner and a Google partnership spanning Vertex AI, Google Workspace and GCP. For a systems integrator, tier status is not a marketing label—it governs deal registration access, margin structure and eligibility for large enterprise engagements.

Four Initiatives Anchoring the Growth Runway

01 Agentic AI Alliance with SS&C Blue Prism

ROX has formed an Agentic AI alliance with SS&C Blue Prism for the India and South Asia markets, and has already successfully implemented Agentic AI solutions for a prominent South India manufacturer. Three manufacturing companies were onboarded for digital transformation programmes during the period.

02 NOC Fully Operational

The Network Operations Centres are fully operational, with clients already onboarded. Managed services of this type carry recurring, contracted revenue characteristics distinct from the project-led hardware and integration base.

03 Business Transformation Management

ROX has built capabilities that enable organisations to navigate complex change by signing people, processes, technology, and business strategy. Through a structured consulting-led approach, the Company drives operational agility, improves efficiency, and helps organisations achieve sustainable growth through structured transformation initiatives.

04 International Delivery and Order Wins

A ₹40 crore order was secured during the period, alongside a SAP data centre refresh for a public sector client, campus network and security implementations for a GCC, and an IBM partnership in North America and Europe for Power VS cloud solutions.

Strategic Initiatives Under Execution

- Establishment of a Centre of Excellence for cybersecurity operations
- Proposed collaboration with IBM for Application management and Observability services
- Business transformation management with for process and application optimisation
- Automation deployments across enterprise platforms, including Blue Prism and WorkHQ.
- Proposed partnership arrangement with Shavti Security for Cybersecurity solutions

Strengthening of the Governance, Risk and Compliance (GRC) framework

Management Perspective



Mr. Jim Rakesh
Managing Director

"FY26 was a year in which we deliberately chose to build. Revenue crossed ₹200 crore for the first time, and alongside that growth we established four international subsidiaries, commissioned a new delivery centre at the Trichirappalli SEZ, and brought our Network Operations Centres into full

operation. These investments carried an upfront cost, and they are the reason our margins moderated even as the business expanded. The second half already shows the direction of travel. Our EBITDA margin recovered to 13.86% as the revenue mix moved from hardware-led supply toward services, cybersecurity and application-led engagements, and our receivable cycle improved significantly during the year. On the capability side, we achieved Cisco Preferred Partner status in both Networking and Security, formed an Agentic AI alliance with SS&C Blue Prism for India and South Asia, deepened our work with IBM, SAP and Google. Our focus for FY27 is conversion—translating the international footprint, the partner tier upgrades and the annuity-shaped managed services less into revenue and returns, while maintaining discipline on working capital and cost. We remain confident that the platform we have built positions ROX to participate meaningfully in the AI-led transformation cycle now underway across Indian and global enterprises."

The Verdict View

Digital transformation is surging across industries, where ROX HI-Tech stands out through top-tier partnerships and more than two decades of segment expertise.

Additionally, the company's recent Agentic AI pilots boast strong ROI metrics, opening vast scaling opportunities given the increasing adoption of new-age technologies.

Based on our long-standing management interactions, we believe ROX is well positioned for exponential growth and sustained stakeholder value creation.

Ankita Rathi and Aditya Bhutra

Investment managers of Avora SME Fund, Category 1 AIF

Expert Commentary

ROX is steadily building a strong agentic AI-led transformation capability, helping enterprises move beyond traditional automation toward intelligent, autonomous operations. By combining platforms such as SAP and SS&C Blue Prism with its enterprise technology expertise, ROX enables organizations to deploy AI agents that can reason, orchestrate, and execute complex workflows across systems—automating end-to-end processes, improving operational efficiency, accelerating decision-making, and enabling more adaptive, autonomous operations.

Ramakrishnan Balakrishnan,
Director ISA Blueprism

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COMPANY OVERVIEW

Dar Credit & Capital Ltd. (DCCL) is entering a new phase of growth, focused on strengthening its lending, expanding its market presence and leveraging technology to improve operational efficiency. Its next phase of development is built around personal loans, MSME financing and small-value credit for underserved and less-banked customers.

FY2025-26 was a milestone year—marked by strong financial performance, the successful completion of its Initial Public Offering (IPO), an expanding loan book and continued investment in digital infrastructure, risk-management frameworks and operational systems.

BUSINESS OVERVIEW

DCCL operates as a Base Layer NBFC, providing financial solutions to customers with limited access to traditional banking channels. Its model centres on small-value lending and serving the needs of last-mile borrowers across its operating markets. A branch-led distribution network, supported by technology-enabled lending and servicing systems, keeps DCCL closely connected with customers while improving efficiency, credit monitoring and service delivery.

The company's approach is anchored in responsible lending, disciplined underwriting, robust collections and prudent risk management—prioritising portfolio quality and long-term stability over aggressive expansion.

PRODUCTS & SERVICES



DCCL's lending comprises two core segments - Personal loans and MSME loans - meeting the financing needs of

individuals, small businesses and micro-enterprises. Serving small-ticket borrowers calls for sustained, trust-based engagement across the full customer lifecycle, from origination through servicing and repayment.

Distribution: As of March 31, 2026, DCCL operated 35 branches across six states—West Bengal, Bihar, Jharkhand, Rajasthan, Madhya Pradesh and Gujarat.

Technology: The company continues to develop Vijay Software, its in-house platform spanning credit assessment, processing, servicing, monitoring and compliance, while a field mobile app lets branch teams capture applications and access real-time customer data on the ground.

MANAGEMENT COMMENTARY



Mr. Ramesh Kumar Vijay,
Founder & Chairman



Mr. Rajkumar Vijay
Whole Time Director

"FY2025-26 was a year of strong progress—strengthening our core model, expanding our book and completing our IPO. We remain focused on serving underbanked customers through personal and MSME lending, with rigour in underwriting, collections and risk. Ahead, our priorities are scaling portfolio quality, widening our footprint and using technology to lift efficiency and customer experience. With a stronger capital base, expanding network and growing digital capability, we are well placed to pursue responsible growth while upholding sound governance."

MARKET SNAPSHOT

Market Snapshot : As on 25-09-2026	Details
Market Cap	₹65.81 Cr
Listed On	NSE Emerge
Share Price	₹48.10
Face Value	₹10.00
ROE	11.00%
ROCE	12.00%

INDUSTRY OPPORTUNITY

India's financial services ecosystem continues to evolve, driven by rising demand for retail credit, MSME financing and financial inclusion. NBFCs play an important role by extending credit to small businesses, self-employed individuals and underserved customer segments. The sector is increasingly supported by technology-led credit assessment, digital onboarding, data-driven monitoring and wider distribution networks, while rising formalisation and growing credit needs in semi-urban and rural markets create opportunities for focused lending models. According to CRISIL Ratings, NBFC assets under management are expected to grow by around 18-19% during FY2026-27, with sector AUM projected to cross ₹50 lakh crore by March 2027. Continued expansion of formal credit access into semi-urban and rural markets, together with increasing digital adoption, is expected to remain an important driver of sector growth.

In line with these industry trends, Dar Credit & Capital Limited (DCCL) is strengthening its position as a Base Layer NBFC focused primarily on MSME financing and personal loans. Its branch-led distribution model, supported by technology-enabled lending and servicing systems, enables it to expand its reach across underserved and low-income customer segments. DCCL remains focused on measured portfolio growth, disciplined credit underwriting and stronger operating efficiency to build a scalable and resilient lending platform.

Source: IBEF

CAPITAL & FUNDING

DCCL's IPO raised ₹25.66 crore of fresh equity via 42.76 lakh shares at ₹60 each, followed by listing on NSE Emerge. It also issued Secured, Rated, Listed, Redeemable Non-Convertible Debentures of up to ₹100 crore through the NSE EBP platform on a private-placement basis—strengthening its capital base and diversifying funding to support measured book growth.

ASSET QUALITY & RISK

As of March 31, 2026, Gross NPA stood at ₹2.31 crore and Net NPA at ₹1.09 crore, with capital adequacy and liquidity above regulatory requirements. DCCL continues to sharpen pre-sanction credit assessment alongside collections and timely recovery.

GROWTH STRATEGY & OUTLOOK

For FY2026-27, DCCL will reinforce its personal and MSME businesses, apply technology across credit assessment and monitoring, lift branch productivity and explore synergistic opportunities. With a loan Portfolio of ₹229.54 crore, 35 branches in six states and expanding digital infrastructure, the company is positioned for its next phase of growth in an NBFC sector reshaped by technology, evolving regulation and rising customer expectations.

DIVIDEND

The Company paid a final dividend of 5% (including 5% interim dividend) for FY 2025-26, bringing the total dividend to 10%—reflecting our continued commitment to balancing shareholder returns.

Expert Commentary

NBFCs as a Growth Engine for Financial Inclusion and India's Viksit Bharat Vision 2047

India's financial services ecosystem is undergoing a significant transformation, driven by rising demand for retail credit, MSME financing and greater financial inclusion. Non-Banking Financial Companies (NBFCs) play an important role in this ecosystem by providing customised and accessible credit to small businesses, self-employed individuals and underserved customer segments.

With India's focus on becoming a developed economy by 2047, access to formal credit will remain a key enabler of inclusive economic growth. The increasing adoption of digital technologies, data-driven credit assessment and formalisation of the economy is creating new opportunities for NBFCs to expand their reach while serving emerging customer segments across urban and semi-urban markets.

Dar Credit & Capital has been aligned with this evolving credit landscape, with a focus on meeting the financing needs of underserved and emerging segments. By leveraging its lending capabilities and expanding its presence across target markets, the company aims to support entrepreneurship, MSME growth and financial inclusion, contributing to India's broader journey towards a self-reliant and developed economy.

CS Ashok Pareek,
Capital Market Expert & Governance Professional

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