07/05/2012

Fax No.26598237 / 26598238 / 66418125 / 66418126

National Stock Exchange of India Limited
Exchange Plaza
Plot NO. C/I G Block
Bandra-Kurla Complex
Bandra (East)
MUMBAI – 400 051

Ref: RIL/BM/FY-2011-12/12 May 7, 2012

For the Kind Attention of Listing Department

Dear Sir,

Sub: **Unaudited Financial Results for the 3rd quarter ended March 31, 2012**

Pursuant to listing provisions, we have to inform you that, the Board of Directors of our Company, at their meeting held today i.e. 7th May 2012, took on record the Unaudited Financial Results for the 3rd quarter ended March 31, 2012.

We now enclose herewith Limited Review Report alongwith the Unaudited Financial Results (Consolidated and Standalone) and Press Release, for your information and records please.

Thanking you,

Yours faithfully,
For ROLTA INDIA LIMITED,

Desai

(Dharmesh Desai)
Associate Director (Legal) &
Company Secretary

Encl: as above

KHANDELWAL JAIN & CO.
CHARTERED ACCOUNTANTS

Website: www.kjco.net • E-mail: kjco@vsnl.com

6-B, Pil Court, 6th Floor,
111, M. Karve Road, Churchgate,
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Tel.: (+91-22) 4311 5000
Fax : 4311 5050

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117, M. Karve Road, Churchgate,
Mumbai - 400 020.
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LIMITED REVIEW REPORT

To,
The Board of Directors,
Rolta India Limited

1. We have reviewed the accompanying consolidated financial statement of **M/S. ROLTA INDIA LIMITED** for the quarter ended March 31, 2012, in which are incorporated the reviewed results of **M/s. ROLTA INDIA LIMITED** and its subsidiaries reviewed by us, except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from disclosures made by the management and have not been reviewed by us. This Consolidated Financial Statement is the responsibility of the Management. Our responsibility is to issue a report on these financial statements based on our review.

2. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity issued by the Institute of Chartered Accounts of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

3. Based on our review conducted as above, nothing has come to our notice that causes us to believe that accompanying statement of unaudited consolidated financial results, prepared in accordance with accounting standards and other recognized accounting practices and policies, has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that is contains any material misstatement.

For KHANDELWAL JAIN & CO.
Chartered Accountants
Firm Registration No. 105049W

(SHIVRATAN AGARWAL)
PARTNER
Membership No.104180

KHANDELWAL JAIN & COMPANY * CHARTERED ACCOUNTANTS * MUMBAI

Place : Mumbai
Date : May 07, 2012

ROLTA INDIA LIMITED

Regd. Office : Rolta Tower A, Rolta Technology Park, MIDC, Andheri (East), Mumbai - 400 093

STATEMENT OF CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED MARCH 31, 2012

PART I (In ₹ Crore)

Sr. No.	Particulars	Quarter Ended 31-03-12 Unaudited	Quarter Ended 31-12-11 (Unaudited)	Quarter Ended 31-03-11 Unaudited	9 Months Period Ended 31-03-12 (Unaudited)	9 Months Period Ended 31-03-11 (Unaudited)	Previous Accounting Year Ended 30.06.11 (Audited)
1	Net Sales/ Income from Operations	426.15	471.69	460.34	1383.69	1329.07	1,805.62
	Total Income from operations	**426.15**	**471.69**	**460.34**	**1383.69**	**1329.07**	**1,805.62**
2	**Expenses**						
	a. Material - Subcontract Cost	44.38	101.94	100.19	257.61	270.20	365.44
	b. Inventory - (Increase) / Decrease	--	--	--	--	3.88	3.88
	c. Employee Benefits Expense	133.67	135.51	132.10	403.32	390.79	523.74
	d. Depreciation and Amortization Expense	103.66	101.04	84.46	299.48	241.39	330.02
	e. Other Expenses	53.14	44.40	44.82	159.60	137.34	192.26
	Total Expenses	**334.85**	**382.89**	**361.57**	**1119.41**	**1043.60**	**1,415.34**
3	**Profit From Operations Before Other Income ,Finance Costs & Exceptional Items (1 - 2)**	**91.30**	**88.80**	**98.77**	**264.28**	**285.47**	**390.28**
4	Other Income	14.42	10.68	10.75	33.27	18.42	30.78
5	**Profit before Finance Costs & Exceptional Items (3 + 4)**	**105.72**	**99.48**	**109.52**	**297.55**	**303.89**	**421.06**
6	Finance Cost	28.28	24.20	15.56	71.68	43.24	60.76
7	**Profit / (Loss) before Exceptional Items & Tax (5 – 6)**	**77.44**	**75.28**	**93.96**	**225.87**	**260.65**	**360.30**
8	Exceptional Item						
	Profit on sale of investment in joint venture	--	--	--	--	**103.65**	**103.65**
9	**Profit after Exceptional Items before Tax (7 + 8)**	**77.44**	**75.28**	**93.96**	**225.87**	**364.30**	**463.95**
10	Tax Expense	10.18	10.14	10.00	31.32	51.52	62.52
11	**Net Profit after Exceptional Items & Tax (9 – 10)**	**67.26**	**65.14**	**83.96**	**194.55**	**312.78**	**401.43**
12	Add (Less) Minority Share in Loss (Profit)	0.02	0.02	0.08	0.05	0.21	0.15
13	**Net Profit After Tax, Minority Interest & Exceptional Items (11 + 12)**	**67.28**	**65.16**	**84.04**	**194.60**	**312.99**	**401.58**
14	Paid-up Equity Share Capital (F.V. Rs.10 - each)	161.33	161.33	161.30	161.33	161.30	161.33
15	**Reserves excluding Revaluation Reserves**	--	--	--	--	--	**1,739.46**
16.i	**Earnings Per Share before Exceptional Items**						
	Basic EPS on ₹ - (not annualised)	4.2	4.0	5.2	12.1	14.7	20.2
	Diluted EPS on ₹ - (not annualised)	4.2	4.0	5.2	12.1	14.6	20.1
16.ii	**Earnings Per Share after Exceptional Items**						
	Basic EPS on ₹ - (not annualised)	4.2	4.0	5.2	12.1	19.4	24.9
	Diluted EPS on ₹ - (not annualised)	4.2	4.0	5.2	12.1	19.3	24.8

PART II : SELECT INFORMATION FOR THE QUARTER AND NINE MONTHS ENDED MARCH 31, 2012

Sr. No.	PARTICULARS	Quarter Ended 31-03-12	Quarter Ended 31-12-11	Quarter Ended 31-03-11	9 Months Period Ended 31-03-12	9 Months Period Ended 31-03-11	Previous Accounting Year Ended 30.06.11
A	**PARTICULARS OF SHAREHOLDING**						
1	**Total Public Shareholding**						
	Number of Shares	9,05,48,168	916,23,169	9,37,02,051	9,05,48,168	9,37,02,051	9,36,22,051
	Percentage of Shareholding	56.13	56.79	58.09	56.13	58.09	58.03
2	**Promoters and Promoter Group Shareholding**						
	a) Pledged/Encumbered						
	Number Of Shares	30,00,000	30,00,000	39,05,000	30,00,000	39,05,000	38,00,000
	Percentage of shares (as a %of the total shareholding of promoter and promoter group)	4.24	4.30	5.78	4.24	5.78	5.61
	Percentage of shares (as a %of the total Share Capital of the company)	1.86	1.86	2.42	1.86	2.42	2.36
	b) Non-encumbered						
	Number Of Shares	6,77,80,928	6,67,05,927	6,36,97,045	6,77,80,928	6,36,97,045	6,39,07,045
	Percentage of shares (as a %of the total shareholding of promoter and promoter group)	95.76	95.70	94.22	95.76	94.22	94.39
	Percentage of shares (as a %of the total Share Capital of the company)	42.01	41.35	39.49	42.01	39.49	39.61

B **INVESTOR COMPLAINTS FOR QUARTER ENDED MARCH 31, 2012**

Pending at the beginning of the quarter	Received during the quarter	Disposed of during the quarter	Remaining unresolved at the end of the quarter
Nil	8	8	Nil

SEGMENT-WISE REVENUE AND RESULTS FOR THE QUARTER AND NINE MONTHS ENDED MARCH 31, 2012

(In ₹ Crore)

PARTICULARS	Quarter Ended 31-03-12 Unaudited	Quarter Ended 31-12-11 Unaudited	Quarter Ended 31-03-11 (Unaudited)	9 Months Period Ended 31-03-12 (Unaudited)	9 Months Period Ended 31-03-11 (Unaudited)	Previous Accounting Year Ended 30.06.11 (Audited)
Segment Revenue						
Enterprise Geospatial and Defense Solutions (EGDS)	195.23	243.13	244.07	698.54	684.40	939.45
Enterprise Design and Operation Solutions (EDOS)	98.51	104.69	100.85	307.52	318.11	420.81
Enterprise IT Solutions (EITS)	132.41	123.87	115.42	377.63	326.56	445.36
Less: Inter segment revenue	--	--	--	--	--	--
Net revenue from operations	**426.15**	**471.69**	**460.34**	**1383.69**	**1329.07**	**1,805.62**
Segment Profit (loss) before depreciation and amortization expenses, Finance Cost & Tax						
Enterprise Geospatial and Defense Solutions (EGDS)	116.71	130.67	128.71	375.07	359.84	496.68
Enterprise Design and Operation Solutions (EDOS)	53.34	43.36	40.31	134.48	127.80	170.01
Enterprise IT Solutions (EITS)	24.91	15.81	14.21	54.21	39.22	53.61
TOTAL	**194.96**	**189.84**	**183.23**	**563.76**	**526.86**	**720.30**
Add: Other Income (not allocable)	14.42	10.68	10.75	33.27	18.42	30.78
Less: Finance Costs (not allocable)	28.28	24.20	15.56	71.68	43.24	60.76
Less: Depreciation and Amortization Expense (not allocable)	103.66	101.04	84.46	299.48	241.39	330.02
Total Profit before Exceptional Items & Tax	**77.44**	**75.28**	**93.96**	**225.87**	**260.65**	**360.30**

Notes on segment information:

Segmental Capital employed: Fixed assets used in the company's business or liabilities contracted have not been identified to any particular reportable segments. The company believes that it is currently not practical to provide segment disclosures relating to total assets and liabilities.

Notes:

1. The above results were reviewed by the Audit Committee and approved by the Board of Directors of the Company at its meeting held on 7th May, 2012, and have undergone "Limited Review" by the Statutory Auditors of the Company.
2. Consolidated Revenue for Q3 FY-12 at ₹ 426.15 crore against ₹ 471.69 crore in Q2 FY-12, registering a sequential decline of 9.7 %.
3. Consolidated EBITDA for Q3 FY-12 at ₹ 194.96 crore against ₹ 189.84 crore in Q2 FY-12, registering a sequential growth of 2.7 %.
4. Consolidated Net Profit for Q3 FY-12 at ₹ 67.28 crore against ₹ 65.16 crore in Q2 FY-12 registering a sequential growth of 3.2 %.
5. Consolidated Revenue for Nine Months FY-12 at ₹ 1,383.69 crore against ₹ 1,329.07 crore in nine months FY-11, registering a Y-o-Y growth of 4.1 %.
6. Consolidated EBITDA for Nine Months FY-12 at ₹ 563.76 crores (₹ 5.64 Billion) after providing Mark to Market losses on foreign currency fluctuation against ₹ 526.86 crores (₹ 5.27 Billion) in nine months FY-11, registering a Y-o-Y growth of 7.0%.
7. Consolidated Profit after Tax for Nine Months FY-12 at ₹ 194.60 crores (₹ 1.95 Billion) after providing Mark to Market losses on foreign currency fluctuation against ₹209.30 crores (₹2.09 Billion) (Excluding exceptional item) in nine moths FY-11, registering a Y-o-Y decline of 7.0%.
8. In accordance with clause 41 of Listing Agreement, the company has published consolidated financial results. Standalone Revenue and Profit after exceptional item & tax for Q3 FY-12 is ₹ 334.01 Cr. and ₹ 87.75 Cr. respectively and for Nine months FY-12 ₹ 1,121.36 Cr. and ₹ 254.38 Cr. respectively. The standalone financial results will, however, be made available to the Stock Exchanges where the company's securities are listed and will also be posted on the company's website.
9. Tax Expense includes provision for current tax and deferred tax.
10. Previous quarter / year's figures are regrouped wherever necessary.

KHANDELWAL JAIN & COMPANY CHARTERED ACCOUNTANTS MUMBAI

Certified True Copy.
FOR ROLTA INDIA LIMITED

Place : Mumbai
Date : 7th May, 2012

Kamal K Singh
Chairman & Managing Director

Authorised Signatories

KHANDELWAL JAIN & CO.

CHARTERED ACCOUNTANTS

Website: www.kjco.net • E-mail: kjco@vsnl.com

6-B, Pil Court, 6th Floor,
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Fax : 4311 6060

LIMITED REVIEW REPORT

To,
The Board of Directors,
Rolta India Limited

1. We have reviewed the accompanying statement of unaudited financial results of **M/S. ROLTA INDIA LIMITED** for the quarter ended March 31, 2012, except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from disclosures made by the management and have not been reviewed by us. This statement is the responsibility of the company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on these financial statements based on our review.

2. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity issued by the Institute of Chartered Accounts of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

3. Based on our review conducted as above, nothing has come to our notice that causes us to believe that accompanying statement of unaudited financial results, prepared in accordance with accounting standards and other recognized accounting practices and policies, has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that is contains any material misstatement.

For KHANDELWAL JAIN & CO.
Chartered Accountants
Firm Registration No. 105049W

(SHIVRATAN AGARWAL)
PARTNER
Membership No.104180

KHANDELWAL JAIN & COMPANY * MUMBAI * CHARTERED ACCOUNTANTS

Place : Mumbai
Date : May 07, 2012

ROLTA INDIA LIMITED

Regd. Office : Rolta Tower A, Rolta Technology Park, MIDC, Andheri (East), Mumbai - 400 093

STATEMENT OF UNCONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED MARCH 31, 2012

PART I (In ₹ Crore)

Sr. No	Particulars	Quarter Ended 31-03-12 Unaudited)	Quarter Ended 31-12-11 (Unaudited)	Quarter Ended 31-03-11 Unaudited)	9 Months Period Ended 31-03-12 (Unaudited)	9 Months Period Ended 31-03-11 (Unaudited)	Previous Accounting Year Ended 30.06.11 (Audited)
1	Net Sales/Income from Operations	334.01	387.15	370.75	1,121.36	1055.29	1,448.75
	Total Income from operations	**334.01**	**387.15**	**370.75**	**1,121.36**	**1,055.29**	**1,448.75**
2	**Expenses**						
	a. Material / Subcontract Cost	30.95	99.01	101.57	244.21	257.70	351.76
	b. Inventory - (Increase) / Decrease	--	--	--	--	3.88	3.88
	c. Employee Benefits Expense	49.86	54.29	50.56	163.50	142.71	197.44
	d. Depreciation and Amortization Expense	103.01	99.44	82.35	292.46	234.93	321.36
	e. Other Expenses	34.53	28.21	22.76	107.08	73.60	113.46
	Total Expenses	**225.35**	**280.95**	**257.24**	**807.25**	**712.82**	**987.90**
3	**Profit From Operations Before Other Income ,Finance Costs & Exceptional Items (1 - 2)**	**108.66**	**106.20**	**113.51**	**314.11**	**342.47**	**460.85**
4	Other Income	15.04	10.93	12.06	35.31	18.97	27.59
5	**Profit before Finance Costs & Exceptional Items (3 + 4)**	**123.70**	**117.13**	**125.57**	**349.42**	**361.44**	**488.44**
6	Finance Costs	25.77	21.14	14.73	63.72	40.26	53.30
7	**Profit / (Loss) before Exceptional Items & Tax (5 - 6)**	**97.93**	**95.99**	**110.84**	**285.70**	**321.18**	**435.14**
8	Exceptional Item						
	Profit on sale of investment in joint venture	--	--	--	--	**122.73**	**122.73**
9	**Profit after Exceptional Items before Tax (7 + 8)**	**97.93**	**95.99**	**110.84**	**285.70**	**443.91**	**557.87**
10	Tax Expense	10.18	10.14	10.00	31.32	51.50	62.50
11	**Net Profit after Exceptional Items & Tax (9 – 10)**	**87.75**	**85.85**	**100.84**	**254.38**	**392.41**	**495.37**
12	Paid-up Equity Share Capital (FACE VALUE - ₹ 10/- each)	161.33	161.33	161.30	161.33	161.30	161.33
13	**Reserves excluding Revaluation Reserves**						**2,142.22**
14(i)	**Earnings Per Share before Exceptional Item**						
	Basic EPS (in ₹) - (not annualised)	5.4	5.3	6.3	15.8	18.4	24.8
	Diluted EPS (in ₹) - (not annualised)	5.4	5.3	6.3	15.8	18.4	24.8
14(ii)	**Earnings Per Share after Exceptional Item**						
	Basic EPS (in ₹) - (not annualised)	5.4	5.3	6.3	15.8	24.3	30.7
	Diluted EPS (in ₹) - (not annualised)	5.4	5.3	6.3	15.8	24.2	30.6

PART II : SELECT INFORMATION FOR THE QUARTER AND NINE MONTHS ENDED MARCH 31, 2012

Sr. No	PARTICULARS	Quarter Ended 31-03-12	Quarter Ended 31-12-11	Quarter Ended 31-03-11	9 Months Period Ended 31-03-12	9 Months Period Ended 31-03-11	Previous Accounting Year Ended 30.06.11
A	**PARTICULARS OF SHAREHOLDING**						
1	**Total Public Shareholding**						
	Number of Shares	9,05,48,168	9,16,23,169	9,37,02,051	9,05,48,168	9,37,02,051	9,36,22,051
	Percentage of Shareholding	56.13	56.79	58.09	56.13	58.09	58.03
2	**Promoters and Promoter Group Shareholding**						
	a) Pledged/Encumbered						
	Number Of Shares	30,00,000	30,00,000	39,05,000	30,00,000	39,05,000	38,00,000
	Percentage of shares (as a % of the total shareholding of promoter and promoter group)	4.24	4.30	5.78	4.24	5.78	5.61
	Percentage of shares (as a % of the total Share Capital of the company)	1.86	1.86	2.42	1.86	2.42	2.36
	b) Non-encumbered						
	Number Of Shares	6,77,80,928	6,67,05,927	6,36,97,045	6,77,80,928	6,36,97,045	6,39,07,045
	Percentage of shares (as a % of the total shareholding of promoter and promoter group)	95.76	95.70	94.22	95.76	94.22	94.39
	Percentage of shares (as a % of the total Share Capital of the company)	42.01	41.35	39.49	42.01	39.49	39.61

B **INVESTOR COMPLAINTS FOR QUARTER ENDED MARCH 31, 2012**

Pending at the beginning of the quarter	Received during the quarter	Disposed of during the quarter	Remaining unresolved at the end of the quarter
Nil	8	8	Nil

SEGMENT-WISE REVENUE AND RESULTS FOR THE QUARTER AND NINE MONTHS ENDED MARCH 31, 2012

(In ₹ Crore)

PARTICULARS	Quarter Ended 31-03-12 Unaudited)	Quarter Ended 31-12-11 Unaudited)	Quarter Ended 31-03-11 (Unaudited)	9 Months Period Ended 31-03-12 (Unaudited)	9 Months Period Ended 31-03-11 (Unaudited)	Previous Accounting Year Ended 30.06.11 (Audited)
Segment Revenue						
Enterprise Geospatial and Defense Solutions (EGDS)	187.68	228.46	232.79	663.93	655.23	902.33
Enterprise Design and Operation Solutions (EDOS)	86.55	99.07	92.95	282.80	292.23	382.28
Enterprise IT Solutions (EITS)	59.78	59.62	45.01	174.63	107.83	164.14
Less: Inter segment revenue	--	--	--	--	--	--
Net revenue from operations	**334.01**	**387.15**	**370.75**	**1,121.36**	**1,055.29**	**1,448.75**
Segment Profit (loss) before depreciation and amortization expenses, Finance Cost & Tax						
Enterprise Geospatial and Defense Solutions (EGDS)	124.83	133.64	153.65	396.57	404.50	519.25
Enterprise Design and Operation Solutions (EDOS)	56.02	44.85	32.68	143.66	132.01	206.86
Enterprise IT Solutions (EITS)	28.82	27.15	9.53	66.34	40.89	56.10
TOTAL	**209.67**	**205.64**	**195.86**	**606.57**	**577.40**	**782.21**
Add: Other Income (not allocable)	15.04	10.93	12.06	35.31	18.97	27.59
Less: Finance Costs (not allocable)	25.77	21.14	14.73	63.72	40.26	53.30
Less: Depreciation and Amortization Expense (not allocable)	101.01	99.44	82.35	292.46	234.93	321.36
Total Profit before Exceptional Items & Tax	**97.93**	**95.99**	**110.84**	**285.70**	**321.18**	**435.14**
Notes on segment information:						
Segmental Capital employed: Fixed assets used in the company's business or liabilities contracted have not been identified to any particular reportable segments. The company believes that it is currently not practical to provide segment disclosures relating to total assets and liabilities.						

Notes:

1. The above results were reviewed by the Audit Committee and approved by the Board of Directors of the Company at its meeting held on 7th May, 2012, and have undergone "Limited Review" by the Statutory Auditors of the Company.
2. Tax Expense includes provision for current tax and deferred tax.
3. Previous quarter / year's figures are regrouped wherever necessary.

Certified True Copy.

FOR ROLTA INDIA LIMITED

Authorised Signatories

For NGELWAL JAIN & COMPANY
MUMBAI
CHARTERED ACCOUNTANTS

Place : Mumbai
Date : 7th May, 2012

Kamal K Singh
Chairman & Managing Director

ROLTA

Press Note
Monday
May 7, 2012

Rolta's Q3 FY-12 Consolidated Net Profit Grows 3.2% Sequentially

Mumbai – Rolta India Limited, one of India's leading IT companies, specializing in Enterprise Geospatial & Defence Solutions (EGDS), Enterprise Design & Operation Solutions (EDOS), and Enterprise IT Solutions (EITS), today announced unaudited financial results for Quarter ended March 31, 2012(Q3 FY-12), which were reviewed by Audit Committee and approved by Board of Directors of the Company at its meeting held on 7th May, 2012, and have undergone "Limited Review" by statutory auditors of the company.

FINANCIAL HIGHLIGHTS

- Consolidated Revenue for Q3 FY-12 at **₹ 426.15 crores (₹ 4.26 Billion)** against ₹ 471.69 crores (₹ 4.72 billion) in Q2 FY-12, registering a sequential decline of 9.7%.
- Consolidated EBITDA for Q3 FY-12 at **₹ 194.96 crores (₹ 1.95 Billion)** against ₹ 189.84 crores (₹ 1.90 billion) in Q2 FY-12, registering a sequential growth of 2.7%.
- Consolidated Net Profit for Q3 FY 2012 is **₹ 67.28 crores (₹ 672.8 Million)** as against ₹ 65.16 crores (₹ 651.6 Million) in Q2 FY 2012 registering a sequential growth of 3.2%.
- Consolidated Revenue for Nine Months FY-12 at **₹ 1,383.69 crores (₹ 13.84 Billion)** against ₹ 1,329.07 crores (₹ 13.29 Billion) in nine months FY-11, registering a Y-o-Y growth of 4.1%.
- Consolidated EBITDA for Nine Months FY-12 at **₹ 563.76 crores (₹ 5.64 Billion)** after providing Mark to Market losses on foreign currency fluctuation against ₹ 526.86 crores (₹ 5.27 Billion) in nine months FY-11, registering a Y-o-Y growth of 7.0%.
- Consolidated Profit after Tax for Nine Months FY-12 at **₹ 194.60 crores (₹ 1.95 Billion)** after providing Mark to Market losses on foreign currency fluctuation against ₹209.30 crores (₹2.09 Billion) (Excluding exceptional item) in nine moths FY-11, registering a Y-o-Y decline of 7.0%.
- During the quarter, the Company tied-up funding of US $ 135 Million via External Commercial Borrowings (ECB) to buyback and/or redeem its Zero Coupon Foreign Currency Convertible Bonds FCCBs, due on June 29, 2012.

Commenting on the results, Mr. K. K. Singh, Chairman and Managing Director, said: "The process of transformation of Rolta's business model has been long and arduous, but is now yielding definite returns. Rolta's solutions are being increasingly recognized world-wide, helping us to make notable progress in the face of especially difficult market conditions in the US and Europe. We should do even better in coming quarters when we expect to see a greater share of IP driven revenue in our total numbers."

CORPORATE HIGHLIGHTS

The Company has been consciously strengthening its organization to take full advantage of Rolta's enterprise-level offerings at the high end of the value chain. This is being done through a judicious mix of re-skilling of existing staff, and induction of highly experienced experts from outside. During the quarter, Rolta appointed Jason Cory as President for its North-American operations, reporting to the President of International Operations. He brings in a wealth of global BD and solutions delivery experience at Fidelity Information Systems, a $1B global technology services company. The Company also appointed Pankit Desai as President – Business Development, a senior professional with extensive worldwide experience for global BD and delivery operations, to lead business development and delivery for its solutions and services in the area of Business Intelligence and enterprise integration.

OPERATIONS HIGHLIGHTS

Enterprise Geospatial Defense and Security Solutions (EGDS)

Rolta's leadership position in the Indian Defence & Security markets is a result of its significant investments in developing world class Intellectual Property tailor made for the customer, large teams of domain experts, and partnerships with world leaders. Rolta is one of a select few companies qualified under the "Make India" program. Rolta is, therefore, very well placed for multi-billion dollar modernization programs of the Indian Army, like Tactical Communications Systems (TCS), Battlefield Management System (BMS), and other similar programs. Recently, the Company showcased its innovative solutions for C4ISTAR at Defexpo exhibition. These rugged field-tested solutions built around Rolta IP

have been well accepted in the market, as they are designed to meet and exceed the most exacting standards laid-out by the Defence Services.

Similarly, based on its own IP, the Company provides cutting-edge solutions to the Homeland & Maritime Security agencies and is addressing numerous opportunities, across the country. The Company has already been contracted for numerous security projects, especially by state police forces. It is positioned strongly to take advantage of increased technology spends for Border Management & Safety, Coastal Security, Safe City, Critical Infrastructure Protection (CIP), Crime & Criminal Tracking Network Systems (CCTNS), etc.

In the commercial marketplace, the Company has won various projects world-wide. Based on successful completion of the design phase of a sophisticated enterprise asset management (EAM) solution for a major Utility company in Europe, Rolta has now been selected for a multi-million Euro contract to build and implement the solution that includes Rolta's IP and systems integration services on the Oracle Spatial platform. In another development, Rolta, in partnership with Intergraph, has won a prestigious project that leverages Rolta's expertise in BI and SAP technology in the Utilities segment. This success has prompted Intergraph and Rolta to initiate a joint go-to-market strategy, which would extend the market reach of the Company. Rolta has also won large orders for solutions and services in the traditional areas of mapping and earth sciences in India, Africa and the Middle East. The Company released an upgraded version of Rolta Photogrammetry & Geo-imaging Suite, a complete and integrated set of software solutions featuring tools designed to solve challenging problems of Remote Sensing, Photogrammetry, GIS and Digital Mapping. This upgraded world-class software platform enables geospatial professionals to solve real-world problems faster and cost effectively.

The Company is consciously moving away from low-end, low-margin work and is focusing on high-value solutions. While this does have an adverse impact on the revenue numbers in the short run, this strategy is helping the Company to build a sustainable high-margin annuity business in the longer term.

Rolta announced the signing of an MoU with GeoEye, a global leader in satellite imaging. Under this initiative, Rolta and GeoEye will jointly develop state-of-the-art solutions and data products not only for defense and homeland security segments, but also for the commercial and government sectors.

Enterprise Design & Operation Solutions (EDOS) and Enterprise IT Solutions (EITS)

The Company continued to add new functionalities to the portfolio of offerings in the Rolta OneView™ suite. OneView now not only addresses multiple functional areas within the Oil & Gas industry with acknowledged benefits, but is also proving itself in newer vertical segments, such as Power T&D. A major utility company in USA has adopted OneView for managing grid efficiencies in its quest for implementing the SmartGrid approach. Similarly, Rolta's technology/engineering services are experiencing good growth. Rolta has been recently awarded a major multi-million dollar project for the design of a sophisticated nuclear facility in India.

Rolta's offerings in enterprise-level IT infrastructure integration and management are being increasingly recognized for their differentiated features. The Company booked significant orders in the quarter for various segments of its EITS offerings, including ERP and BI/EPM in North America, Europe and the Middle East.

About Rolta: Rolta is a leading provider of innovative IT solutions for many vertical segments, including Federal and State Governments, Defense/HLS, Utilities, Process, Power, Banking and Insurance. These enterprise level solutions are built around Rolta's intellectual property and domain expertise to offer unique business intelligence for impactful insights for effective decision making. Rolta's offering includes end-to-end solutions for geospatial applications for mapping and image processing, spatial data analysis and integration through Geospatial Fusion™. Rolta's services and solutions cover the entire life-cycle for the process industry, from engineering design, to operational excellence with its OneView™ suite. Rolta iPerspective™, is a unique platform for SOA and "Cloud" enablement for enterprise-level integration. Rolta is a multinational organization headquartered in India, which has executed projects in over 40 countries. Forbes Global ranked Rolta amongst the "Best 200 under a Billion" four times in six years. Rolta was included in the S&P Global Challengers List™, by Standard & Poor's. The Company is listed on the Bombay Stock Exchange and National Stock Exchange in cash and F&O segment, and forms part of various indices on BSE/NSE in India. The Company's GDRs are listed on the Main Board of London Stock Exchange.

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