



ROYAL ORCHID HOTELS LTD.,

Regd. Office :
1, Golf Avenue, Adjoining KGA Golf Course,
HAL Airport Road, Kodihalli, Bangalore - 560 008, India.
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www.royalorchidhotels.com
CIN : L55101KA1986PLC007392
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Date: February 04, 2019

**To,
The Manager,
Listing Compliance,
Department of Corporate Services,
BSE Limited,
Floor 25, P. J. Towers,
Dalal Street,
Mumbai – 400 001
BSE Scrip Code: 532699**

**To,
The Manager,
Listing Compliance,
Department of Corporate Services,
National Stock Exchange of India Limited,
Exchange Plaza, Plot no. C/1, G Block
Bandra Kurla Complex, Bandra (E)
Mumbai – 400 051
NSE Scrip Symbol: ROHLTD**

Dear Sir/Ma'am,

Subject: Standalone Unaudited Financial Results for the quarter / nine months ended December 31, 2018- Media Release

In continuation of our letter of today's date on the above subject, we enclose herewith a copy of Media Release issued by the Company, in this regard. The Standalone Financial Results for the quarter / nine months ended December 31, 2018 approved by the Board of Directors and the Media Release in this connection will also be available on the Company's website, www.royalorchidhotels.com.

We request you to kindly take the above on record.

Thanking you

Yours sincerely,

For **ROYAL ORCHID HOTELS LIMITED**

**RANABIR
SANYAL**

Digitally signed by RANABIR SANYAL
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Date: 2019.02.04 14:01:30 +05'30'

**RANABIR SANYAL
COMPANY SECRETARY & COMPLIANCE OFFICER**

Encl: as above

Press Release

Royal Orchid Hotels Ltd

Q3FY19 Revenue from operations up by 7.6% and PAT up by 6.4%

BSE Code:532699
NSE Code: ROHLTD

CORPORATE OFFICE
#1, Golf Avenue,
Adjoining KGA Golf Course,
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Mumbai, February 4, 2019: Royal Orchid Hotels Limited, a fast emerging hotel chain operating 5 and 4 star hotels for business and leisure travellers, today reported its financial results for the quarter and nine months ended 31st December 2018.

Highlights of Q3 FY19 v/s Q3 FY18

- Revenue from operations Rs 30.55 cr in v/s. Rs 28.40 cr
- EBIDTA of Rs 6.84 cr v/s. Rs 6.87 cr
- PAT of Rs 4.49 cr v/s. Rs 4.22 cr

Highlights of 9M FY19 v/s 9M FY18

- Revenue from operations of Rs 83.01 cr in v/s. Rs 75.30 cr
- EBIDTA of Rs 15.99 cr v/s. Rs 13.05 cr
- PAT of Rs 9.57 cr v/s. Rs 8.52 cr
- EPS of Rs 3.50 v/s. EPS of Rs 3.12

Key Business initiatives for Q3FY19

- Opening of a hotel property under revenue share model at Nagpur having 47 keys, 30,000 sq.ft. of banqueting and 3 food and beverage outlets.

Management Comment

Commenting on the results **Mr. Chander K Baljee, Managing Director** said, “For Q3FY19 we have witnessed improved profitability on the backdrop of increased occupancy and ARR. We expect the ARR to further improve which will help in margin expansion and also fuel revenue growth for the company. Our strategy of expanding through management contracts is paying off dividends. We are looking to further expand our footprint in the country through management contracts.”

About Royal Orchid & Regenta Hotels:

Royal Orchid Hotels is one of India's fastest growing hotel chains. It primarily operates 5 and 4 star hotels, enabling it to target the discerning business and leisure traveller. It currently operates 49 hotels across India. Promoted by Mr. Chander K Baljee, Royal Orchid Hotels has become one of India's most well-known names in hospitality. Royal Orchid is listed in the Bombay & National Stock Exchanges (BSE & NSE) and is governed by an independent board of eminent directors.

The group has bagged many awards which include the: National Tourism Award 2008-09 organized by the Ministry of Tourism, Top 50 Brands for 2014 and 2015 by Paul Writer and most recently in 2016, here are some of the following:

1. Ramada Bangalore won the award for the "Best Budget Hotel" for India Travel Awards 2017
2. Regenta Resort Varca- Goa won the "Best Debut Beach Resort" for India Hospitality Award (West & South) 2016.
3. Royal Orchid Metropole, Mysore has been Awarded "The Best in Heritage Hotel" Category Tourism Awards 2016 by Federation of Karnataka Chambers of Commerce & Industry (FKCCI), Bengaluru Karnataka
4. Royal Orchid Beach Resort, Goa was awarded for "Best 5 star Fun & Fly Resort and the "Best Food & Bev. Manager in 5 star category (South) - Mr. Sujit Kushwaha" by the Goan Hospitality award of Excellence 2016

Our vision is to be the Preferred Hotel Chain for the discerning Global Traveller.

The brand 'Regenta Hotels' is an upscale arm of the Royal Orchid Hotel group. It is designed for the corporate traveller whose watchword is value and convenience. It is categorized into Regenta, Regenta Central, Regenta Resorts and Regenta Inn.

Forward looking statement

We have disclosed forward-looking information so that investors can comprehend the Company's prospects and make informed investment decisions. This release and other written and oral statements that we make periodically contain such forward-looking statements that set out anticipated results based on the Management's plans and assumptions. We have tried, wherever possible, to qualify such statements by using words such as 'anticipates', 'estimates', 'expects', 'projects', 'intends', 'plans', 'believes' and words and terms of similar substance in connection with any discussion of future operating or financial performance.

We do not guarantee that any forward-looking statement will be realised, although we believe we have been diligent and prudent in our plan and assumptions. The achievement of future results is subject to risk, uncertainties and validity of inaccurate assumptions. Should known or unknown risks or uncertainties materialise, or should underlying assumptions prove inaccurate, our actual results could vary materially from those anticipated, estimated or projected. Investors should bear this in mind as they consider forward-looking statements. We undertake no obligation to publicly update any forward-looking statements, whether as a result of new information, future events or otherwise.