

Rane (Madras) Limited



//Online Submission//

RML / SE / 45 / 2016-17

January 23, 2017

BSE Limited Listing Centre Scrip Code: 532661	National Stock Exchange of India Ltd. NEAPS Symbol: RML
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Dear Sir / Madam,

Sub: Outcome of Board Meeting held on January 23, 2017 - under Regulation 30 of SEBI LODR

Ref: Our letter no. RML / SE / 34 / 2016-17 dated December 08, 2016

This is to inform that the Board of Directors inter alia approved the un-audited financial results (standalone) of the Company for the quarter and nine months ended December 31, 2016 as recommended by the audit committee at their respective meeting(s) held today (January 23, 2017).

The un-audited financial results (standalone) of the Company for the quarter and nine months ended December 31, 2016 is enclosed herewith along with the Limited Review Report issued by M/s. Deloitte Haskins & Sells, Chartered Accountants, Statutory Auditors (Regulation 33).

The extract of the un-audited financial results (standalone) will be published in newspapers, i.e., 'Business Standard' and 'Dinamani' in the format prescribed (Regulation 47). An 'earnings release' for the above results is also enclosed (Regulation 30).

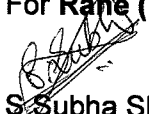
The meeting of the Board of Directors commenced at 10:30 hrs. and concluded at 13:15 hrs. (IST).

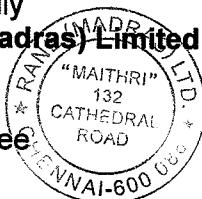
We request you to take the above on record and note the compliance under above referred regulations of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (SEBI LODR).

Thanking you.

Yours faithfully

For **Rane (Madras) Limited**


S. Subha Shree
Secretary



Encl: a/a

1. Un- audited financial results (standalone) for the quarter & nine months ended December 31, 2016.
2. Extract of Un-audited financial results for Newspaper publication.
3. Limited Review Report for the quarter & nine months ended December 31, 2016.
4. Earnings release for the quarter & nine months ended December 31, 2016.

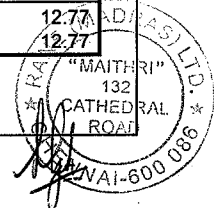
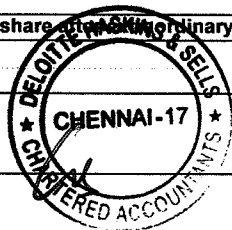
RANE (MADRAS) LIMITED

Regd. Office : " MAITHRI ", 132, Cathedral Road, Chennai - 600 086
visit us at: www.rane.co.in CIN-L65993TN2004PLC052856


Statement of Standalone Unaudited Financial Results for the Quarter and Nine Months ended December 31, 2016

(Rs. In lakhs)

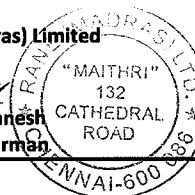
		Standalone					
		Quarter ended			Nine Months ended		Financial year ended
S.No	Particulars	31-Dec-16	30-Sep-16	31-Dec-15	31-Dec-16	31-Dec-15	31-Mar-16
(Refer Notes Below)		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1	Revenue From Operations						
(a)	Net Sales/Income from Operations (net of excise duty)	23,646.85	24,228.08	20,064.84	70,077.99	60,960.90	82,936.72
(b)	Other operating income	819.22	1,523.17	386.96	2,895.82	1,397.23	3,154.12
	Total Income from operations (net)	24,466.07	25,751.25	20,451.80	72,973.81	62,358.13	86,090.84
2	Expenses						
(a)	Cost of materials consumed	15,250.99	14,727.66	11,877.04	43,785.09	37,576.26	51,415.98
(b)	Changes in inventories of finished goods and work-in-progress	(1,431.08)	745.40	92.88	(1,582.87)	(602.48)	(740.65)
(c)	Employee benefit expense	3,101.32	2,862.39	2,534.17	8,717.37	7,272.38	9,825.22
(d)	Depreciation and amortisation expense	1,139.91	1,150.11	943.28	3,388.12	2,789.45	3,937.88
(e)	Other Expenses	5,546.87	4,767.64	4,184.36	15,290.42	12,494.02	17,779.09
	Total expenses	23,608.01	24,253.20	19,631.73	69,598.13	59,529.63	82,217.52
3	Profit / (loss) from operations before other income, finance costs and exceptional items (1-2)	858.06	1,498.05	820.07	3,375.68	2,828.50	3,873.32
4	Other income	19.43	20.03	19.74	64.95	90.58	158.10
5	Profit / (loss) from ordinary activities before finance costs and exceptional items (3+4)	877.49	1,518.08	839.81	3,440.63	2,919.08	4,031.42
6	Finance costs	694.61	702.95	434.51	2,059.29	1,289.21	1,896.10
7	Profit / (loss) from ordinary activities after finance costs but before exceptional items(5-6)	182.88	815.13	405.30	1,381.34	1,629.87	2,135.32
8	Exceptional items (Refer note 2)	-	-	-	-	(269.62)	(269.62)
9	Profit / (loss) from ordinary activities before tax (7+8)	182.88	815.13	405.30	1,381.34	1,360.25	1,865.70
10	Tax Expense	(89.24)	153.00	85.39	181.37	359.11	457.06
11	Net Profit / (loss) from ordinary activities after tax (9-10)	272.12	662.13	319.91	1,199.97	1,001.14	1,408.64
12	Extraordinary items (net of tax expense)	-	-	-	-	-	-
13	Net Profit / loss for the period (11-12)	272.12	662.13	319.91	1,199.97	1,001.14	1,408.64
14	Details of equity share capital						
	Paid-up equity share capital Face value of Rs.10 per equity share	1,051.06	1,051.06	1,051.06	1,051.06	1,051.06	1,051.06
15	Reserves excluding revaluation reserve as per balance sheet of previous accounting year						14,187.76
16	Earnings per share						
i	Earnings per share before extraordinary items						
(a)	Basic	2.43	6.30	2.88	10.94	9.04	12.77
(b)	Diluted	2.43	6.30	2.88	10.94	9.04	12.77
ii	Earnings per share after extraordinary items						
(a)	Basic	2.43	6.30	2.88	10.94	9.04	12.77
(b)	Diluted	2.43	6.30	2.88	10.94	9.04	12.77



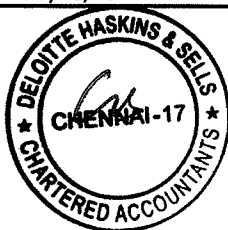
- 1 The above unaudited financial results were reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on January 23, 2017 and have been subjected to Limited Review by the statutory auditors.
- 2 Exceptional item represent amount paid to employees who opted for Voluntary Retirement Scheme extended to employees during the year ended March 31, 2016.
- 3 The above results have been prepared in accordance with the recognition and measurement principles laid down in Accounting Standards for Interim Financial Reporting (AS 25), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India.
- 4 The Company has opted to publish only Standalone financial results
- 5 The Company operates only in one segment, namely, components for transportation industry.
- 6 Previous period / year figures have been regrouped/rearranged wherever necessary, to conform to the current period/ year presentation.
- 7 An interim dividend of Rs.2/- per equity share has been declared by the Board of Directors on the paid-up capital of 1,05,10,649 equity shares of Rs.10/- each. The record date for payment of interim dividend is February 3, 2017. The same would be paid to all eligible shareholders on February 11, 2017.
- 8 The unaudited financial results are available on the website of the company at www.rane.co.in and the stock exchanges at www.bseindia.com and www.nseindia.com

For Rane (Madras) Limited


L Ganesh
Chairman



Chennai
January 23, 2017



Rane (Madras) Limited
CIN-L65993TN2004PLC052856

Regd. Office : " MAITHRI ", 132, Cathedral Road, Chennai - 600 086

visit us at: www.rane.co.in



(Rs. In lakhs)

Extract of Unaudited Financial Results for the Quarter and Nine Months ended December 31, 2016

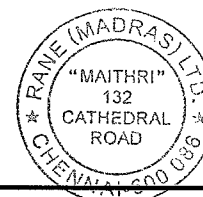
Standalone

S.No	Particulars	Quarter ended 31.12.2016	Quarter ended 31.12.2015	Nine Months ended 31.12.2016
1	Total income from operations (net)	24,466.07	20,451.80	72,973.81
2	Net Profit / (Loss) from ordinary activities after tax	272.12	319.91	1,199.97
3	Net Profit / (Loss) for the period after tax (after Extraordinary items)	272.12	319.91	1,199.97
4	Equity Share Capital	1,051.06	1,051.06	1,051.06
5	Reserves (excluding Revaluation Reserve as shown in the Balance Sheet of year ended 31-03-2016)	-	-	-
6	Earnings Per Share (before extraordinary items) (of Rs.10/- each)			
	(a) Basic :	2.43	2.88	10.94
	(b) Diluted:	2.43	2.88	10.94
7	Earnings Per Share (after extraordinary items) (of Rs.10/- each)			
	(a) Basic :	2.43	2.88	10.94
	(b) Diluted:	2.43	2.88	10.94

Note:

- The above financial results were reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on January 23, 2017 and have been subjected to Limited Review by the statutory auditors.
- An interim dividend of Rs.2/- per equity share has been declared by the Board of Directors on the paid-up capital of 1,05,10,649 equity shares of Rs.10/- each. The record date for payment of interim dividend is February 3, 2017. The same would be paid to all eligible shareholders on February 11, 2017.
- The above is an extract of the detailed Unaudited Financial Results for the quarter and nine months ended December 31, 2016, filed with the Stock Exchanges under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The full format of the Unaudited Financial Results are available on the websites of the Company viz., www.rane.co.in & Stock Exchanges www.bseindia.com & www.nseindia.com.

Chennai
January 23, 2017



For Rane (Madras) Limited

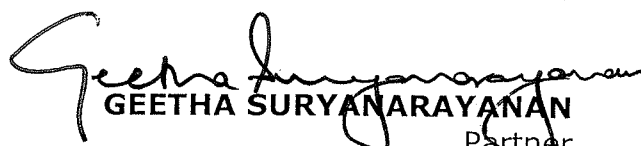
(Signature)
Ganesh
Chairman

INDEPENDENT AUDITOR'S REVIEW REPORT TO THE BOARD OF DIRECTORS OF RANE (MADRAS) LIMITED

1. We have reviewed the accompanying Statement of Standalone Unaudited Financial Results of **RANE (MADRAS) LIMITED** ("the Company") for the Quarter and Nine Months ended 31 December 2016 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. This Statement which is the responsibility of the Company's Management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Accounting Standard for Interim Financial Reporting (AS 25), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.
2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
3. Based on our review conducted as stated above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the aforesaid Accounting Standards and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For **DELOITTE HASKINS & SELLS**

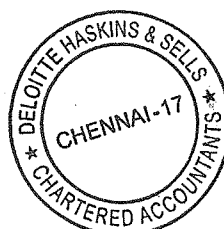
Chartered Accountants
(Firm's Registration No. 008072S)


GEETHA SURYANARAYANAN

Partner

Membership No.29519

Chennai, 23 January, 2017





Expanding Horizons

RANE (MADRAS) LIMITED

Q3FY17 Earnings Release



Chennai, India, January 23, 2017 – Rane (Madras) Limited (NSE: RML; BSE Code:532661), a leading manufacturer of steering and suspension products and die casting components today announced its standalone financial performance for the third quarter (Q3FY17) and nine months (9MFY17) ended December 31st, 2016

Standalone Q3 FY17 Performance

- Total Operating Income was ₹244.66 Crore for Q3 FY17 as compared to ₹204.52 Crore in the Q3 FY16, an increase of 20%
- EBITDA stood at ₹20.17 Crore as compared to ₹17.83 Crore during Q3 FY16, an increase of 13%
- EBITDA Margin at 8.2% for Q3 FY17 as against 8.7% in Q3 FY16
- Net profit (PAT) stood at ₹2.72 Crore for Q3 FY17 as compared to ₹3.20 Crore in Q3 FY16, a decline of 15%

Standalone 9M FY17 Performance

- Total Operating Income was ₹729.74 Crore for 9M FY17 as compared to ₹623.58 Crore in the 9M FY16, an increase of 17%
- EBITDA stood at ₹68.29 Crore as compared to ₹57.09 Crore during 9M FY16, an increase of 20%
- EBITDA Margin at 9.4% for 9M FY17 as against 9.2% in 9M FY16
- Net profit (PAT) stood at ₹12.00 Crore for 9M FY17 as compared to ₹10.01 Crore in 9M FY16, an increase of 20%

Corporate Action

- An interim dividend of ₹2/- per equity share has been declared by the Board of Directors on the paid-up capital of 1,05,10,649 equity shares of ₹10/- each fully paid up. The record date for payment of interim dividend is February 03, 2017.

Operating Highlights for Q3 FY17

- Strong demand from Passenger Car and Commercial Vehicle segments for the Steering and Linkages Division
- Performance in the Farm Tractors segment is subdued mainly due to superior growth in unserved markets
- Indian Aftermarket business was impacted by demonetization
- Continued traction in die-cast division supported by ramp up in production volumes at the new unit. However, continued to experience delivery issues and higher rejections in the new program launches. This neutralized the benefits of volume growth.
- Drop in PBT margin also due to higher finance cost and depreciation in the new die-casting plant.

MANAGEMENT COMMENT

"The performance in this quarter was mixed as the auto-industry felt some undercurrents from the demonetization drive. The strong supplies to OEM customers was offset by the suppressed demand in the aftermarkets. We expect RML to benefit from the anticipated recovery in the Indian market. We continue to work on several initiatives to improve our operational performance and drive margin expansion" - **L. Ganesh, Chairman, Rane Group**

BUSINESS HIGHLIGHTS

FINANCIAL PERFORMANCE

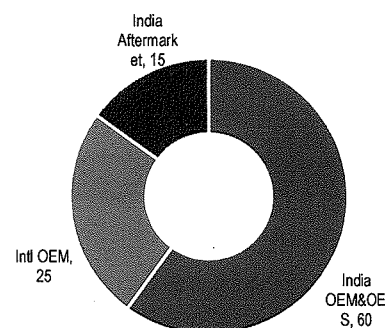
Particulars	Q3FY16	Q3FY17	YoY%
Total Operating Income	204.52	244.66	20%
EBITDA	17.83	20.17	13%
EBITDA Margins	8.7%	8.2%	-47bps
PAT	3.20	2.72	-15%

Particulars	9MFY16	9MFY17	YoY%
Total Operating Income	623.58	729.74	17%
EBITDA	57.09	68.29	20%
EBITDA Margins	9.2%	9.4%	20 bps
PAT	10.01	12.00	20%

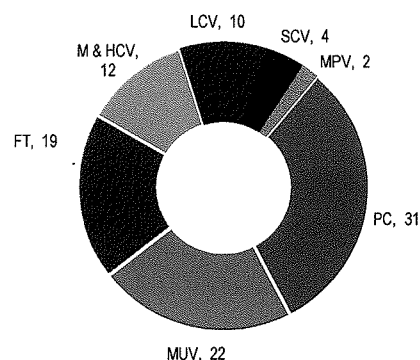
(In ₹ Crore, unless otherwise mentioned, pertain to standalone financials)

BUSINESS SPLIT (Q3 FY17)

BY MARKET (%)

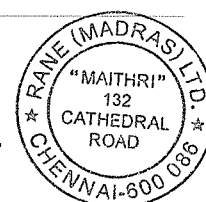


BY VEHICLE SEGMENT (%)



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PROFIT AND LOSS ACCOUNT

Particulars	Q3 FY17	Q2 FY17	QoQ%	Q3 FY16	YoY%	9M FY17	9M FY16	YoY %
Income from Operations	236.47	242.28	-2%	200.65	18%	700.78	609.61	15%
Other Operating Income	8.19	15.23	-46%	3.87	112%	28.96	13.97	107%
Total Operating Income	244.66	257.51	-5%	204.52	20%	729.74	623.58	17%
Expenses								
-Cost of Material Consumed	152.51	147.28	4%	118.77	28%	437.85	375.76	17%
-Changes in inventories	-14.31	7.45	-292%	0.93	-1639%	-15.83	-6.02	-163%
-Employee Benefit Expense	31.01	28.62	8%	25.34	22%	87.17	72.72	20%
-Depreciation & Amortization	11.40	11.50	-1%	9.43	21%	33.88	27.89	21%
-Other Expenditure	55.47	47.68	16%	41.84	33%	152.90	124.94	22%
Total Expenses	236.08	242.53	-3%	196.32	20%	695.98	595.30	17%
EBIT Before Other Income	8.58	14.98	-43%	8.20	5%	33.76	28.29	19%
Other Income	0.19	0.20	-5%	0.20	-5%	0.65	0.91	-29%
Finance Costs	6.95	7.03	-1%	4.35	60%	20.59	12.89	60%
Exceptional Item							-2.70	
PBT	1.83	8.15	-78%	4.05	-55%	13.81	13.60	2%
Tax Expense	-0.89	1.53	-158%	0.85	-205%	1.81	3.59	-50%
PAT	2.72	6.62	-59%	3.20	-16%	12.00	10.01	20%

(In ₹ Crore, unless otherwise mentioned, pertain to standalone financials, the sum of the sub-segment amounts may not equal the total amounts due to rounding off)

ABOUT RANE (MADRAS) LIMITED

Established in 1960, Rane (Madras) Limited (RML) is part of the Rane Group of Companies, a leading auto component group based out of Chennai. It has two divisions namely Steering gear (SGP), Steering and Suspension Linkage Products (SSLP) division and Die-casting Products division. The Steering division manufactures manual steering gears, hydrostatic steering systems and steering and suspension linkage products. RML holds 39% and 72% market share in India in SGP and SSLP. The Die casting division manufactures low porosity, high-quality aluminum die-castings such as steering housings, engine case covers.

ABOUT RANE GROUP

Headquartered in Chennai, India, Rane Group is engaged primarily in manufacturing auto components for well over five decades. Rane Group is a preferred supplier to major OEMs in India and abroad. Through its group companies, it manufactures Steering and Suspension systems, Friction materials, Valve train components, Occupant safety systems and Die-casting products. Its products serve a variety of industry segments including Passenger Vehicles, Commercial Vehicles, Farm Tractors, Two-wheelers, Three-wheelers, Railways and stationery Engines.

IF YOU HAVE ANY QUESTIONS OR REQUIRE FURTHER INFORMATION,
PLEASE FEEL FREE TO CONTACT: INVESTORSERVICES@RANEGROUP.COM OR
ANKITGUPTA@CHRISTENSENIR.COM

Certain statements in this document that are not historical facts are forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

