



Chennai, India, May 16, 2017 – Rane (Madras) Limited (NSE: RML; BSE Code:532661), a leading manufacturer of steering and suspension products and die casting components today announced its standalone and consolidated financial performance for the fourth quarter (Q4FY17) and full year(FY17) ended March 31st, 2017

Standalone FY17 Performance

- Total Revenue was ₹1,005.3 Crore for FY17 as compared to ₹862.49 Crore in the FY16, an increase of 17%
- EBITDA stood at ₹97.37 Crore as compared to ₹79.69 Crore during FY16, an increase of 22%
- EBITDA Margin at 9.7% for FY17 as against 9.2% in FY16
- Net profit (PAT) stood at ₹18.96 Crore for FY17 as compared to ₹14.09 Crore in FY16, an increase of 35%

Consolidated FY17 Performance

- Total Revenue was ₹1,219.32 Crore for FY17 as compared to ₹891.57 Crore in the FY16, an increase of 37%
- EBITDA stood at ₹100.46 Crore as compared to ₹80.08 Crore during FY16, an increase of 25%
- EBITDA Margin at 8.2% for FY17 as against 9.0% in FY16
- Net profit (PAT) stood at ₹4.96 Crore for FY17 as compared to ₹12.67 Crore in FY16.

Corporate Action

- A final dividend of ₹4/- per equity share has been recommended by the Board of Directors on the paid-up capital of 1,05,10,649 equity shares of ₹10/- each fully paid up.

Board Changes

The board of directors at their meeting held today elected Mr. Harish Lakshman as Vice-Chairman of the Company effective May 16, 2017, to guide and advise the Company on business and policy matters along with the Chairman. He has been on the Board as a director of the Company since March 31, 2004.

Operating Highlights for FY17 – Standalone

- Strong demand from Passenger Car and Commercial Vehicle segments for the Steering and Linkages Division
- Performance in the Farm Tractors segment remained subdued mainly due to superior growth in unserved markets
- Commencement of new businesses for Steering and Die-cast components led the growth from international customers
- Stringent cost control measures offset the impact of the cost escalation

Overseas Subsidiary

- Undertook various measures to improve operational performance of overseas subsidiary company, Rane Precision Die Casting Inc. (RPDC)

MANAGEMENT COMMENT

"We are pleased with the performance of RML in FY17. The turnaround of operational performance of RPDC is progressing well. After facing initial delivery issues and higher rejections, the new Die-casting plant in Hyderabad is now stabilizing. We continue to pursue new customers in Europe and US for steering and die-cast components. We continue to focus on improving operational efficiency across various parts of our business." - **L. Ganesh, Chairman, Rane Group**

Group

BUSINESS HIGHLIGHTS

FINANCIAL PERFORMANCE

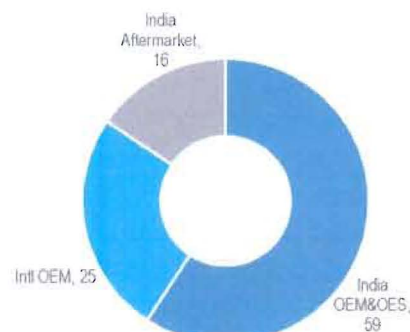
Standalone	FY17	FY16	YoY%
Total Revenue	1,005.30	862.49	17%
EBITDA	97.37	79.69	22%
EBITDA Margins	9.7%	9.2%	45bps
PAT	18.96	14.09	35%

Consolidated	FY17	FY16	YoY%
Total Revenue	1,219.32	891.57	37%
EBITDA	100.46	80.08	25%
EBITDA Margins	8.2%	9.0%	-74bps
PAT	4.96	12.67	-61%

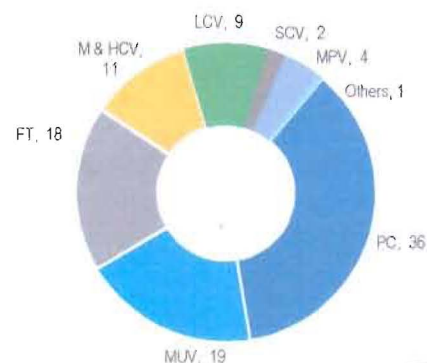
(In ₹ Crore, unless otherwise mentioned)

BUSINESS SPLIT(FY17)*

BY MARKET (%)



BY VEHICLE SEGMENT (%)



*Standalone RML business only



PROFIT AND LOSS ACCOUNT

Particulars	Standalone			Consolidated		
	FY17	FY16	YoY%	FY17	FY16	YoY%
Net Sales	965.91	829.37	16%	1,170.81	856.79	37%
Other Operating Income	37.40	31.54	19%	38.27	33.13	16%
Other Income	1.98	1.58	26%	10.24	1.65	521%
Total Revenue	1,005.30	862.49	17%	1,219.32	891.57	37%
Expenses						
-Cost of Material Consumed	598.93	514.16	16%	686.83	529.51	30%
-Changes in inventories	-12.66	-7.41	-71%	-11.58	-13.35	13%
-Employee Benefit Expense	115.56	98.25	18%	179.72	108.27	66%
Finance Costs	27.05	18.96	43%	29.44	19.21	53%
-Depreciation & Amortization	46.65	39.38	18%	58.73	40.91	44%
-Other Expenditure	206.09	177.79	16%	263.89	187.05	41%
Total Expenses	981.63	841.14	17%	1,207.04	871.60	38%
PBT before Exceptional items	23.67	21.35	11%	12.28	19.97	-38%
Exceptional Item	-	-2.70		-	-2.70	
PBT	23.67	18.66	27%	12.28	17.27	-29%
Tax Expense	4.71	4.57		7.32	4.60	
PAT	18.96	14.09	35%	4.96	12.67	-61%

KEY BALANCE SHEET ITEMS

Particulars	Standalone			Consolidated		
	FY17	FY16	Change	FY17	FY16	Change
Shareholders Fund	176.93	160.62	16.31	163.15	159.17	3.97
Non-current liabilities	137.37	139.67	-2.31	170.89	155.14	15.76
-Long-term borrowings	120.86	124.07	-3.21	152.06	139.54	12.52
Current liabilities	371.63	312.66	58.97	452.06	387.17	64.88
-Short-term borrowings	138.58	110.94	27.64	177.46	144.12	33.34
-Trade payables	180.27	136.69	43.58	205.73	158.24	47.48
Total Liabilities	685.93	612.96	72.97	786.10	701.48	84.61
Non-current assets	379.42	343.46	35.96	429.63	398.10	31.53
-Fixed assets	337.50	313.47	24.02	382.52	366.33	16.19
-Other Non-current assets	41.92	29.99	11.93	45.15	29.81	15.34
Current assets	306.51	269.50	37.01	356.46	303.38	53.09
- Inventories	110.31	93.35	16.96	126.37	100.96	25.41
-Trade receivables	147.51	121.80	25.71	181.46	161.79	19.67
-Cash and cash equivalents	3.45	2.78	0.67	9.52	2.82	6.70
Total Assets	685.93	612.96	72.97	786.10	701.48	84.61

(In ₹ Crore, unless otherwise mentioned)

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ABOUT RANE (MADRAS) LIMITED

Established in 1960, Rane (Madras) Limited (RML) is part of the Rane Group of Companies, a leading auto component group based out of Chennai. It has two divisions namely Steering gear (SGP), Steering and Suspension Linkage Products (SSLP) division and Die-casting Products division. The Steering division manufactures manual steering gears, hydrostatic steering systems and steering and suspension linkage products. RML holds 39% and 72% market share in India in SGP and SSLP. The Die casting division manufactures low porosity, high-quality aluminum die-castings such as steering housings, engine case covers.

ABOUT RANE GROUP

Headquartered in Chennai, India, Rane Group is engaged primarily in manufacturing auto components for well over five decades. Rane Group is a preferred supplier to major OEMs in India and abroad. Through its group companies, it manufactures Steering and Suspension systems, Friction materials, Valve train components, Occupant safety systems and Die-casting products. Its products serve a variety of industry segments including Passenger Vehicles, Commercial Vehicles, Farm Tractors, Two-wheelers, Three-wheelers, Railways and stationery Engines.

IF YOU HAVE ANY QUESTIONS OR REQUIRE FURTHER INFORMATION,
PLEASE FEEL FREE TO CONTACT: INVESTORSERVICES@RANEGROUP.COM OR ANKITGUPTA@CHRISTENSENIR.COM