

Registered Office: "Maithri", No. 132, Cathedral Road, Chennai - 600 086

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#### //Online submission//

RML/SE/111/2025-26

November 14, 2025

BSE Limited Listing Centre	National Stock Exchange of India Ltd. NEAPS	
Scrip Code: <b>532661</b>	Symbol: RML	

Dear Sir / Madam,

Sub: Earnings Presentation – Q2 FY26

Ref: Our letter no. RML/SE/110/2025-26 dated November 11, 2025

This is with reference to the aforementioned letter intimating Earnings Conference Call scheduled on **Tuesday, November 18, 2025 at 15:00 hours (IST)**, inter alia, to discuss the unaudited financial results for the quarter ended September 30, 2025. We enclose herewith copy of the Earnings presentation proposed to be made thereat, to the analyst and investors.

The presentation, audio / video recordings (if any) and transcript are being made available as per the prescribed timelines on the investor information section website of the Company at the web-link https://ranegroup.com/investors/rane-madras-limited-2/.

We request you to take the above on record and note the compliance with SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (SEBI LODR).

Thanking you,

Yours faithfully,

For Rane (Madras) Limited

S Subha Shree **Secretary** 

Encl: a/a





# Company Overview



### Rane (Madras) Limited - At a Glance



Trusted supplier for safety and critical auto components

₹3,421 cr \*Total Revenue ( )

with 26% from International markets

8% CAGR over last 10 years

\*FY25

State-of-the-art R&D centers and test facilities.

TQM way of working





Market leader serving a variety of industry segments



Passenger Vehicles







Tractors



Two Wheelers



Rane

**Expanding Horizons** 

Off-Highway Vehicles

Best-in-class manufacturing facilities

#### **17 Manufacturing Plants**

- 16 in India
- 1 in Mexico

Serves in **30+ countries** 



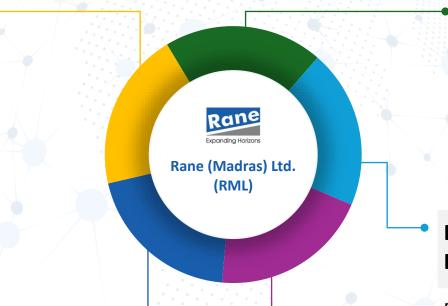
### Rane (Madras) Limited – Businesses





# Steering & Linkages Business

Manual Steering Gears, Suspension Components, Steering Linkages, Hydraulic Products



# **Brake Components Business**



Brake Linings, Disc Pads, Railways Brake Blocks, Clutch Facings, Commercial Vehicle Brake Pads, Sintered Brake Pads

## **Engine Components Business**



Engine Valves, Valve Guides, Mechanical Tappets



# **Light Metal Castings Business**

Hydraulic Pinion Housings, Pump Housings, EPAS – Pinion & Outboard Housings, Brake Housing, Timing-Case Cover, Engine Oil Sump, Gear Case, Transmission Housing

#### **Aftermarket Products**



Steering and Suspension Products, Engine and Cooling System Products, Brake Products, Transmission Products, Fluids

### Rane (Madras) Limited - Products











### Rane (Madras) Limited - Products



#### **Aftermarket Products**

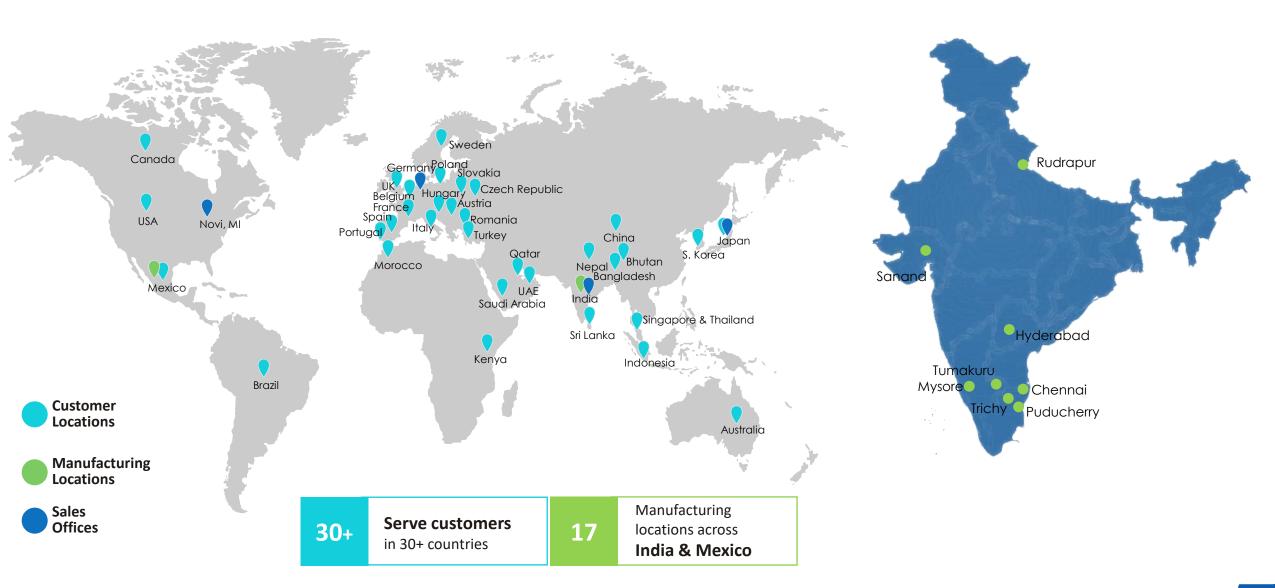






### **Manufacturing Locations & Global Reach**





### **Customer Base**



#### **Passenger Vehicle**



1

TATA















MARUTI SUZUKI





**(TF**)



















#### **Commercial Vehicle**























#### **Farm Tractor**





FAHR















#### 2W / 3W











JAWA

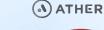












































**BENTELER ▼** 

























SONALIKA

















**Other Applications** 

(S) brembo

















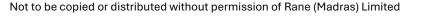
**Progress Rail** 

A Caterpillar Company



POLARIS







# **Quarterly Highlights**



### **Industry Highlights (Q2 FY26)**



Industry Performance Review	Passenger Vehicle	Commercial Vehicle	Farm Tractor	2-wheeler
Industry Growth YoY in %	4%	12%	15%	11%
Company Growth YoY in % (India OEM)	2%	-2%	21%	17%
Revenue Split (India OEM)*	55%	17%	16%	9%
	<ul> <li>Lower growth than the industry driven by lower offtake in served models</li> </ul>	Performance is lower than industry due to growth in unserved segment	<ul> <li>Performance is better than industry due to growth in served models</li> </ul>	Better performance is driven by higher sales of friction material products

<sup>\*</sup> Other segments such as Rail, Defence, Stationary Engines and 3-Wheeler contribute around 3%

# Market Commentary

- The PV segment posted a stable growth, supported by new launches, facelift models and steady rural demand. Passenger cars benefited from anticipated demand ahead of expected rate cuts under the new GST regime.
- The CV segment showed resilience with M&HCVs maintaining stability, supported by an infrastructure push and strong freight demand from sectors such as steel, cement, and construction. LCVs had a robust growth, aided by rural haulage and logistics movement.
- The FT segment recorded a strong growth, sustaining strong momentum through the quarter on the back of healthy rural sentiment and favorable monsoon.
- Growth in 2W volumes was led by festive demand, improved affordability following GST rate cuts, and a strong recovery in rural markets.

### **Key Financial Highlights Q2 FY26**



**Consolidated Revenue** 

Rs 923.4 Cr

▲ 8.4% YoY

**EBITDA** 

**Rs 82.9 Cr** 

▲ 10.6% YoY

**EBITDA Margin** 

9.0%

▲ 18 bps YoY

**PAT** 

Rs 21.5 Cr

▲ 33.2% YoY

**ROCE** 

11.2%

▼17 bps YoY

**Debt : Equity** 

1.22x

▼ 0.16 times YoY

### Sales Overview (Q2 FY26)



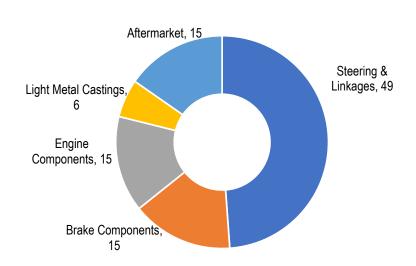


#### > Net sales increased from Rs. 838.0 Cr in Q2 FY25 to Rs. 907.7 Cr in Q2 FY26

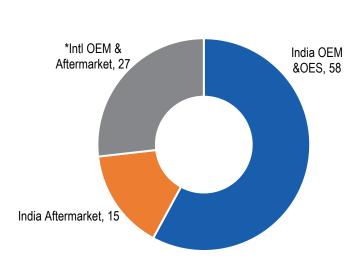
- Sales to Domestic OE customers grew by 6% mainly due to higher offtake in the passenger vehicle and farm tractor segment.
- Sales to International customers increased by 10% supported by strong offtake of steering products.
- Sales to Indian Aftermarket customers experienced a 17% growth. This sales is not comparable to
   Q2 FY25 due to the restructuring of the Aftermarket Product Business.

#### RML Sales (Q2 FY26)

#### BY BUSINESS (%)

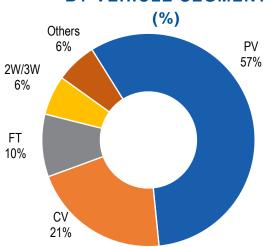


#### BY MARKET (%)



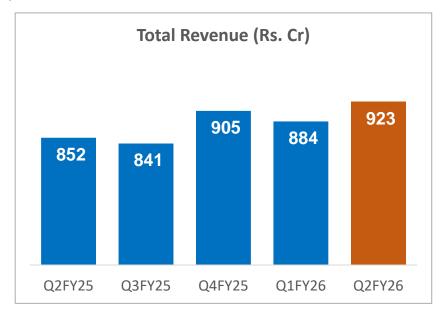
### \*Includes deemed exports which accounted for ~28% of Intl OEM & Aftermarket

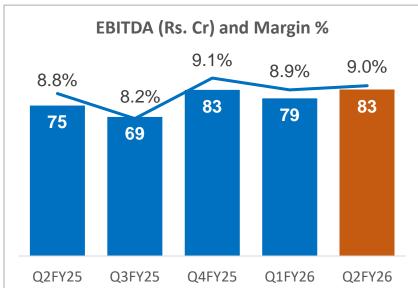
#### BY VEHICLE SEGMENT

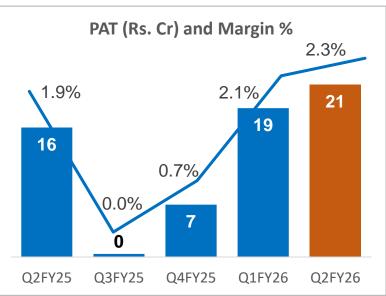


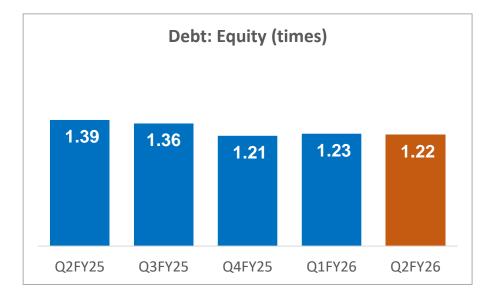
### **Quarterly Financial Performance**

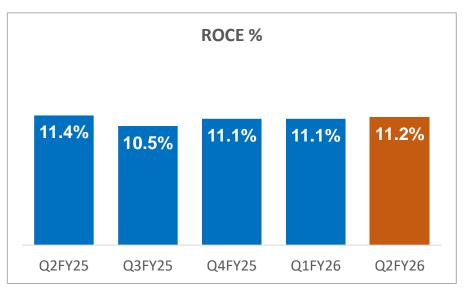












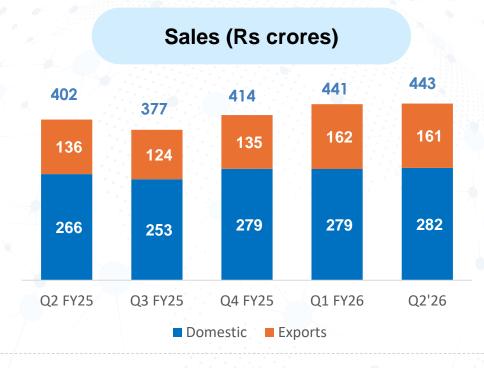
### **Business Review**



#### **Businesses**

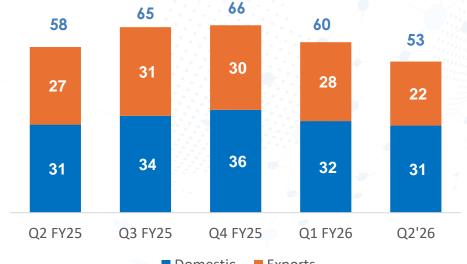
**Steering &** Linkages **Business** 





### **Light Metal Casting Business**





#### **Key updates**

- Won orders worth Rs. 153 Cr from various domestic customers.
- Received Launch Excellence Award from TMPV.
- Received Special Support Award from Escorts Kubota Ltd.
- Won the Best Supplier Award from Volvo for its Zero Defect Initiatives.
- Received Best Supplier Award for their overall performance from TAFE.
- Received the Green Champion in Supply Chain Award from CII.

Won orders worth Rs. 3 Cr from an international customer.

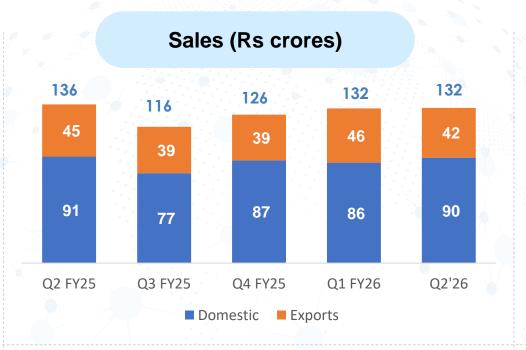
### **Business Review**



#### **Businesses**

### Engine Components Business



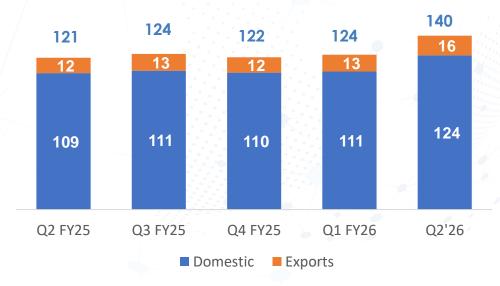


#### **Key updates**

 Won Rs. 19 Cr orders from various customers (incl. Rs. 7 Cr from international customers).



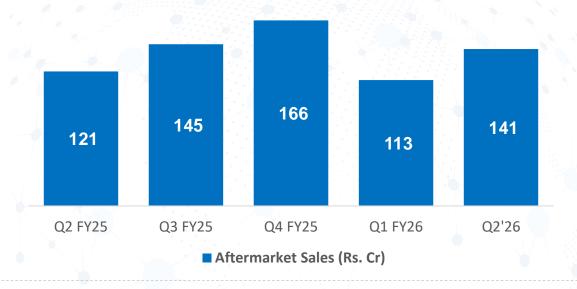




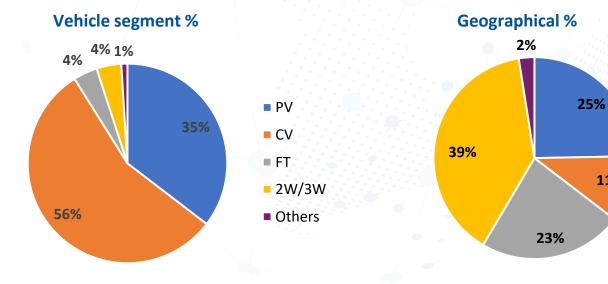
- Won Rs. 25 Cr order from various customers (incl. Rs. 1.0 Cr from international customers).
- Trichy facility received the Best
   Environmental Project award for
   Waste Management and Pollution
   Control from CII.

### **Aftermarket Product Business**





#### Aftermarket Product Sales (Q2 FY26)



North

East

West

South

Others\*

\*Others represent STU

11%





### **Rane Corporate Centre**

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### For further information, please contact:

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## **Glossary of Abbreviations**



Abbreviation	Expansion	Abbreviation	Expansion	Abbreviation	Expansion
bps	Basis point, 100 bps equal to 1%	LCV	Light Commercial Vehicle	STU	State Transport Undertaking
CAGR	Compounded Annual Growth Rate	Ltd	Limited	TAFE	Tractors and Farm Equipment Limited
CII	Confederation of Indian Industry	M&HCV	Medium & Heavy Commercial Vehicle	TMPV	Tata Motors Passenger Vehicles Limited
Cr	Crores			TQM	Total Quality Management
CV	Commercial Vehicle	OEM	Original Equipment Manufacturer	UJ Cross	Universal Joint Cross
EBITDA	Earnings Before Interest, Taxes, Depreciation, and Amortization	OES	Original Equipment Supplier	YoY	Year-on-Year
EPAS	Electric Power Assisted Steering	PAT	Profit After Tax	2W/3W/4W	Two Wheeler/Three Wheeler/Four Wheeler
FT	Farm Tractors	PV	Passenger vehicle		
FY	Financial Year	R&D	Research and development		
GST	Goods and Services Tax	ROCE	Return on Capital Employed		
Intl	International	RML	Rane (Madras) Limited		



### **Disclaimer**



This presentation may contain certain forward looking statements concerning Rane's future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward looking statements. The risks and uncertainties relating to these statements include, but not limited to risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, competition (both domestic and international), economic growth in India and the target countries for exports, ability to attract and retain highly skilled professionals, government policies and action with respect to investments, fiscal deficits, regulations etc., interest and other fiscal costs generally prevailing in the economy. The company does not undertake to make any announcement in case any of these forward looking statement become materially incorrect in future or update any forward looking statements made from time to time by or on behalf of the Company.