



RENAISSANCE GLOBAL LIMITED

CIN.: L36911MH1989PLC054498

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Ref. No.: RGL/S&L/2026/29

February 25, 2026

BSE Limited Listing Department Phiroze Jeejeebhoy Towers Dalal Street, Fort, Mumbai – 400 001 Scrip code: 532923	National Stock Exchange of India Limited Exchange Plaza, Plot no. C/1, G Block, Bandra Kurla Complex, Bandra (East), Mumbai - 400 051 Symbol: RGL
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Sub.: Presentation for Investor / Analyst Call

Ref.: Regulation 30 read with Schedule III of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir

With reference to our letter **Ref. No.: RGL/S&L/2026/28** dated February 20, 2026; in respect of Investor / Analyst meet scheduled on February 25 2026, we are enclosing herewith the Investor Presentation which shall be presented to the Investors/Analysts.

The aforesaid information is also uploaded on the website of the Company at www.renaissanceglobal.com.

You are requested to take the above on record and disseminate to all concerned.

Thanking you,

Yours faithfully,
For **Renaissance Global Limited**

CS Vishal Dhokar
Company Secretary & Compliance Officer

Encl: As above



RENAISSANCE GLOBAL LIMITED

INVESTOR PRESENTATION - FEB 2026

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INTRODUCTION

Renaissance Global is a highly differentiated, integrated jewelry specialist with over 30 years of excellence in design, manufacturing, and global distribution. Headquartered in Mumbai, we have evolved from a traditional manufacturer into a brand-first organization, leveraging iconic global partnerships. Renaissance Global (RGL) is executing a fundamental shift from a volume-driven B2B manufacturer to a high-margin, IP-led Branded D2C leader. By combining our legacy with world-class branded licenses and a rapidly scaling digital ecosystem, RGL is uniquely placed to capture the highest-value segments of the global jewellery market.



AT GLANCE

Global Recognition

Leading
Global Branded Jewellery Player

30+ Years
Management Experience

Operational Excellence

1.5 million pieces
Annual Jewellery Production

India & UAE
Manufacturing Facilities

15,000+
Designs Launched Annually

Brand & Design Powerhouse

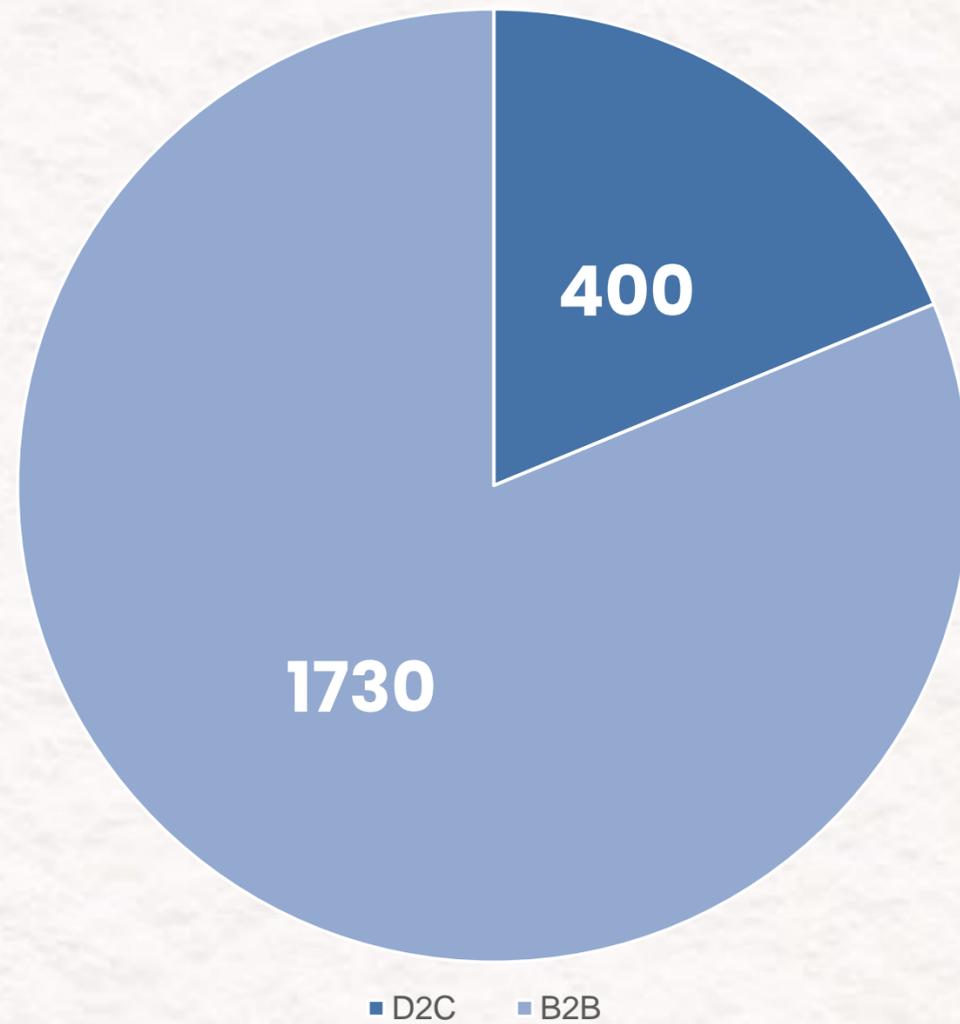
Portfolio of 6 Owned & Licensed Brands

In-house trend forecasting, rapid design-to-market capabilities

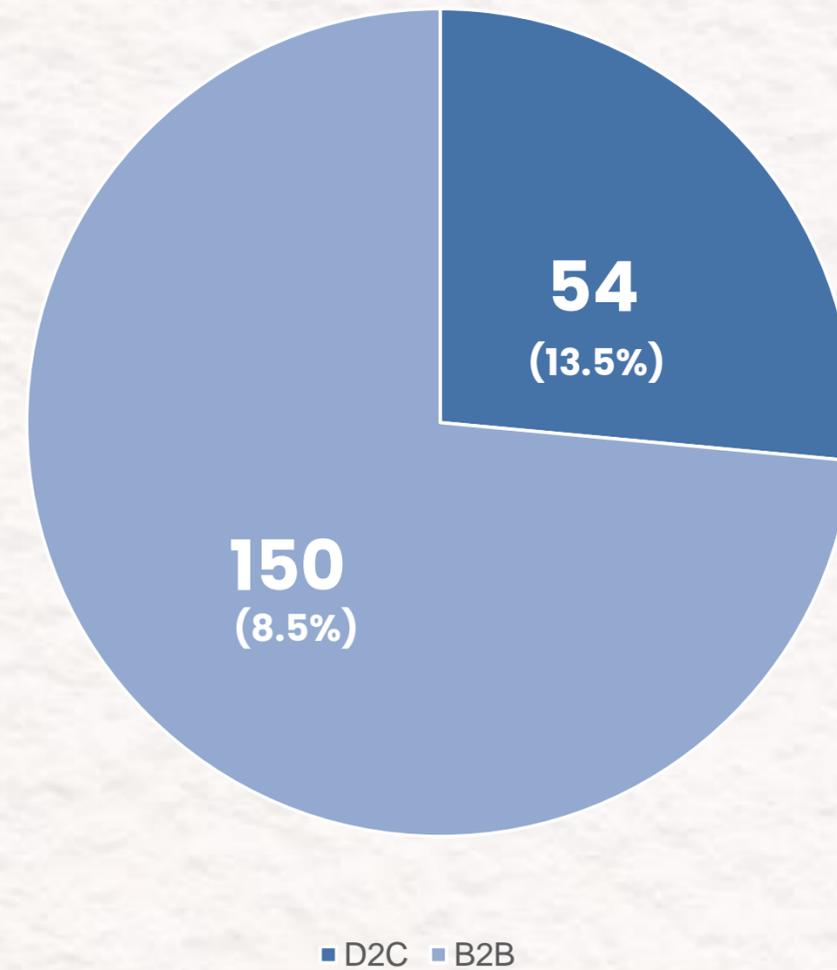
Licensed brands include Enchanted Disney, Starwars and Disney Treasurers.

SEGMENT WISE - FINANCIAL PERFORMANCE OVERVIEW

FY26 Revenue



FY26 EBITDA and Margins



Note: Above number are in crore and estimates.



RENAISSANCE 2.0



JEAN DOUSSET

JEAN DOUSSET

Jean Dousset, founded by the great-great-grandson of Louis Cartier, blends five generations of high-jewelry heritage with modern innovation. In 2023, the brand transitioned to a 100% lab-grown diamond model under its “Luxury Evolved” philosophy, aligning timeless craftsmanship with ethical luxury. Renowned for bespoke, high-ticket engagement rings and premier diamond-studded fine jewelry, Jean Dousset operates flagship boutiques in West Hollywood and SoHo, with strategic expansions planned for 2026. Positioned at the forefront of the lab-grown diamond movement, the company aims to become the defining luxury house of the next era— the “Tiffany or Cartier” of lab-grown fine jewelry.

Jean Dousset



Renaissance Global Limited



JEAN DOUSSET OMNICHANNEL EXPANSION

JEAN DOUSSET

SCALING TO 15 STORES | ₹400 CR REVENUE GROWTH POTENTIAL BY FY29

BOUTIQUE MODEL & MARKET POSITIONING

- Expansion into key global luxury markets
- Premium experiential retail format combining:
 - **Bespoke Creations** – Personalized custom design consultations
 - **Curated Collections** – Ready-to-purchase fine jewellery
- High-touch, exclusive luxury experience
- Strengthens global D2C presence and brand equity

STRUCTURED EXPANSION ROADMAP

- **FY27:** 3 new stores – San Francisco, Dallas & Miami
- **FY28 & FY29:** 10 additional stores

Total: 15 stores by FY29

REVENUE SCALE & VISIBILITY

- ~₹20 Cr average annual revenue per store
- 15 stores → ~₹300 Cr annual revenue potential by FY29
- 100 crore from Online D2C

Total: ₹400 Cr Omni channel brand

Scalable, high-visibility growth with improving operating leverage and strong unit economics.





WITH CLARITY



With Clarity is a digitally native fine jewelry brand that transforms milestone purchases into deeply personal experiences. Focused on engagement rings and bespoke creations, the brand combines customization, modern design, and exceptional lab-grown diamonds to deliver pieces that are both timeless and responsibly crafted. By centering its value proposition on individuality, transparency, and emotional connection, With Clarity positions itself as an accessible luxury brand that empowers customers to create jewelry that reflects their story—designed with clarity and crafted with purpose. The brand generated approximately ₹40 crore in revenue at the time of its acquisition in 2022 and has since scaled to over ₹200 crore, demonstrating strong growth momentum with significant further expansion potential.



Renaissance Global Limited



ENCHANTED DISNEY Enchanted Disney FINE JEWELRY

Enchanted Disney Fine Jewelry is an official, licensed Disney-inspired fine jewelry brand blending the romance and storytelling of Disney fairy tales with high-quality craftsmanship. Its collections include engagement rings, diamond pieces, and character-themed designs that evoke iconic Princess and villain motifs, appealing to both romantic and Disney-enthusiast audiences. The brand is distributed through major retailers and online, offering a range from everyday fine pieces to licensed bridal styles that connect emotional storytelling with commercial appeal. This licensed brand segment generates approximately ₹400 crore in revenue, reflecting its strong market presence and consumer appeal.



ACQUISITIONS TO SUPPORT BUSINESS TRANSFORMATION:

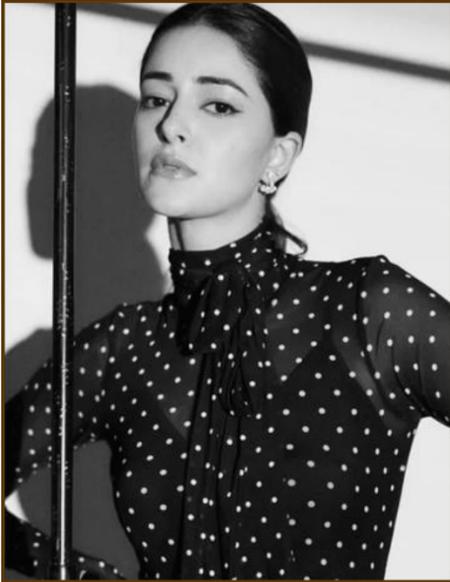


The company's acquisitions supported a strategic shift from a traditional B2B manufacturing model to a D2C-focused platform built around owned and licensed brands. These transactions strengthened market access, enhanced design and customization capabilities, and improved brand-led distribution. Going forward, the company will continue to pursue selective bolt-on acquisitions aligned with this direction, targeting opportunities that expand consumer reach, elevate brand equity, and accelerate growth in higher-margin branded segments.

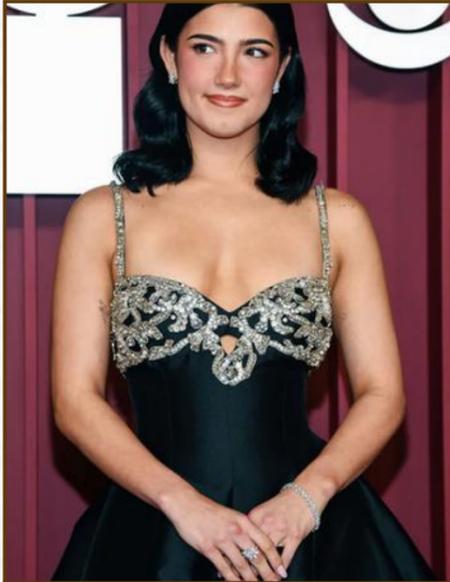
STYLE ICONS WEARING RGL BRANDS



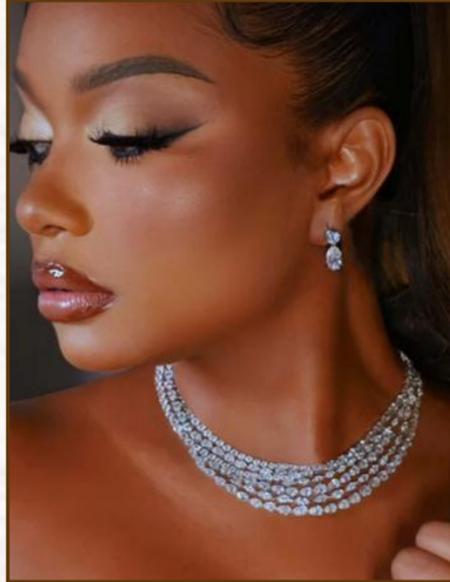
Alexendra Daddario



Ananya Panday



Charli Damelio



Moriah Brown



Keltie Knight



Winnie Harlow



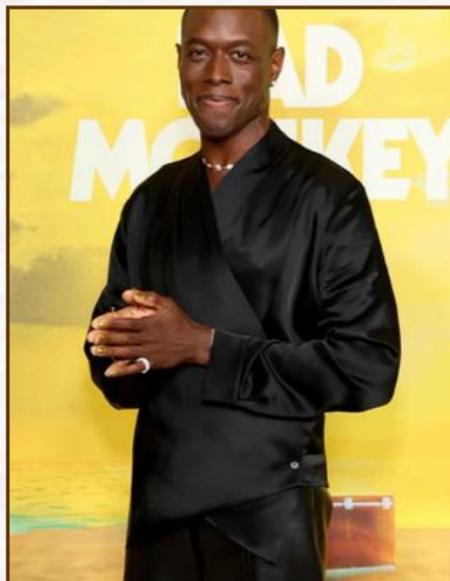
Amelia Dimoldenbarg



Shoshana Bean



Suzana Pires



Ronald Peet



Demi Moore



Caylee Cowman

MAGAZINE FEATURES

Forbes



VOGUE



BUSINESS INSIDER



the knot



BRIDES



GLAMOUR



ethos



STATE-OF-THE-ART MANUFACTURING FACILITIES

- **Robust manufacturing setup: 100,000 sq. ft. across 6 manufacturing facilities and employ over 2,000+ trained people**
- **Global manufacturing technologies : Casting, CNC Machining, 3D Printing and laser cutting**
- **Dedicated factories specialized in quick ship and OEM manufacturing for designer brands**
- **High-productivity model: Efficient cost optimization & inventory management**



THE SHIFT TO BRAND LED D2C

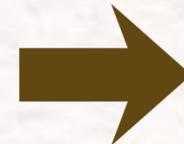
Accelerated by Strategic Acquisition & Organic Growth

B2B Core

High Volume, Lower Margins

- Longer Working Capital Cycle following Industry Standards
- 20-25% Gross Margins
- 7-9% EBITDA Margins

Historically a B2B manufacturer supplying global retailers



D2C Growth Engine

Higher Margins and Cash Flows

- Disciplined Working Capital Cycle
- 60-65% Gross Margins
- 15-18% EBITDA Margins,

Rapidly scaling Owned Brands (Jean Dousset, WithClarity, Irasva) to capture the full retail value chain.

₹1600 Cr.

Revenue Target for FY29

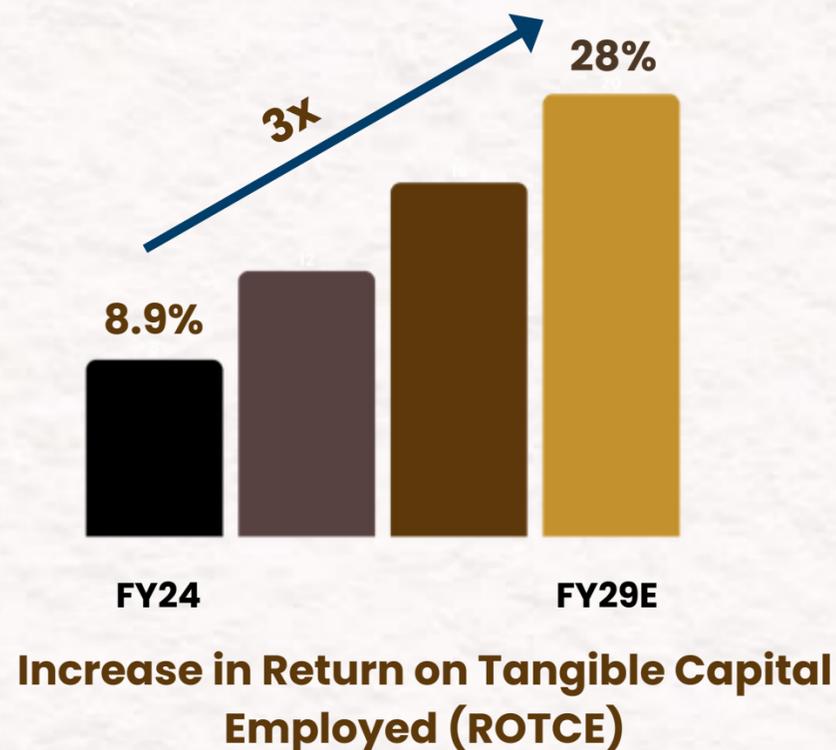
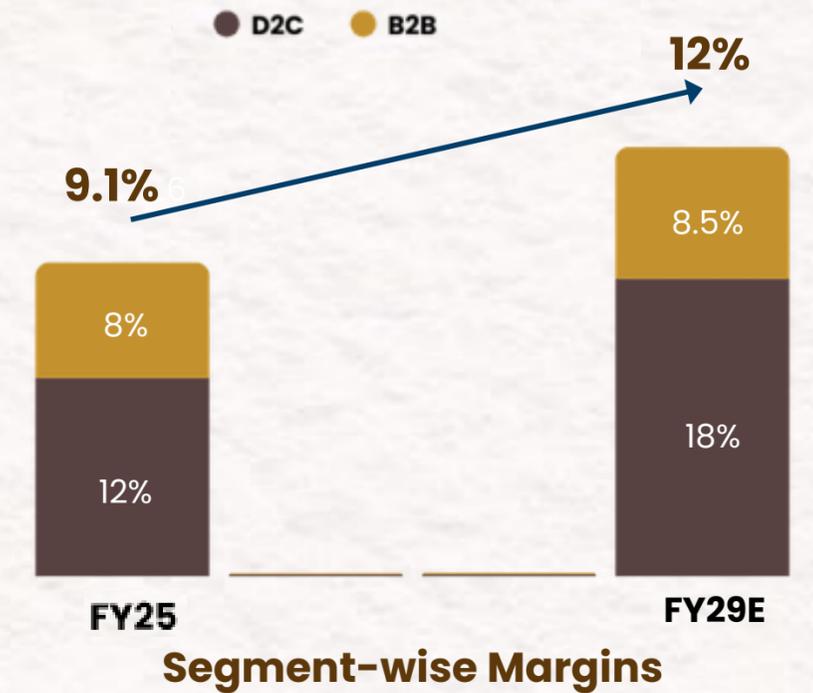
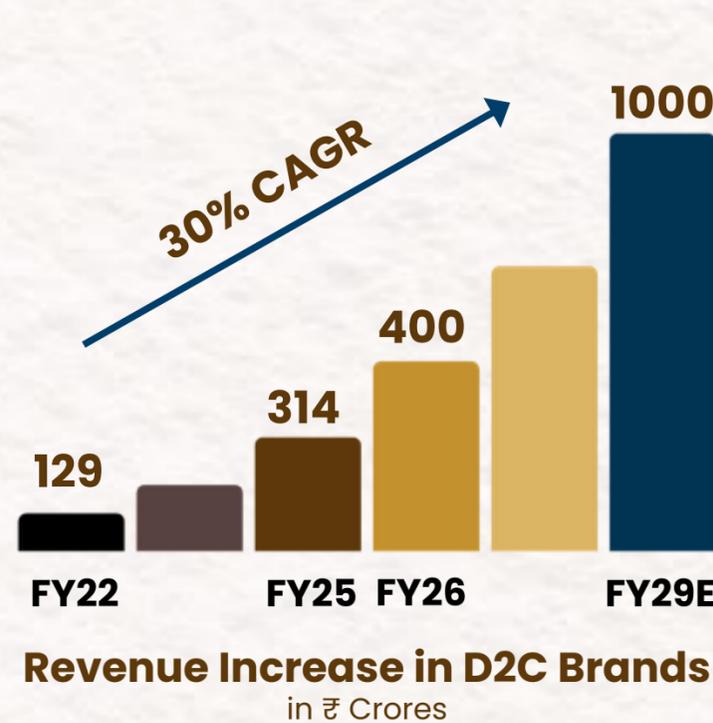
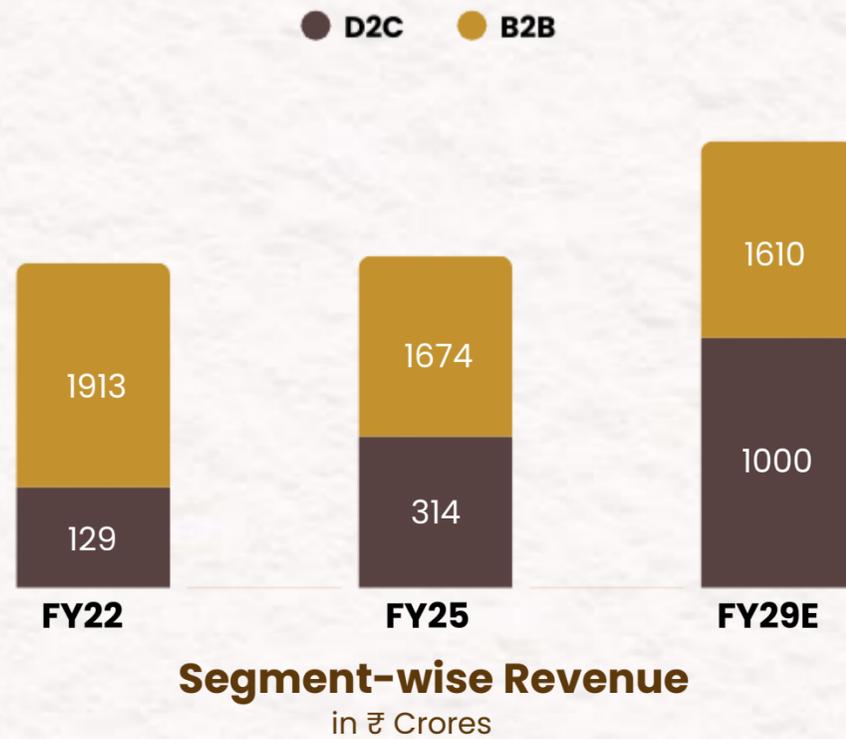
from Customer Brands

₹1000 Cr.

Revenue Target for FY29

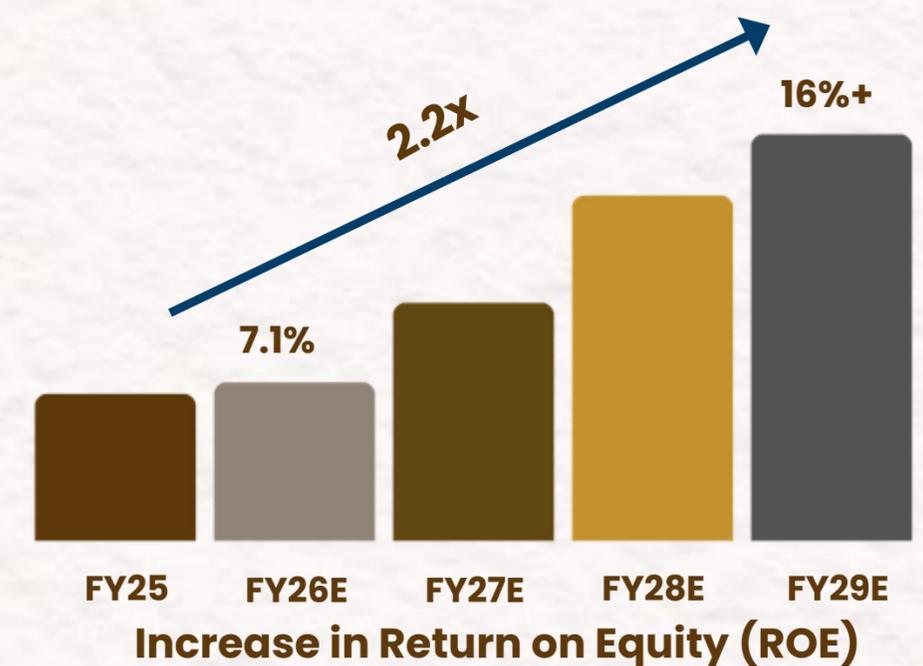
from Owned and Licensed Brands

RGL'S PIVOT - FROM B2B EXPORTER TO BRAND-LED D2C PLATFORM



KEY FOCUS AREAS

- Stronger focus on high-margin D2C and owned brands, boosting returns and reducing dependence on slower wholesale channels.
- Improved capital efficiency through lower debt, reduced finance costs and tighter working-capital control for faster cash flow.
- Sharper inventory planning with a leaner gold mix and quicker-moving designs to free up cash and improve overall efficiency.



PATH FORWARD - TURNING YESTERDAY'S EBITDA% INTO TOMORROW'S PAT%

We aim to grow our Profit After Tax(PAT) by

28-30% CAGR

through FY2029



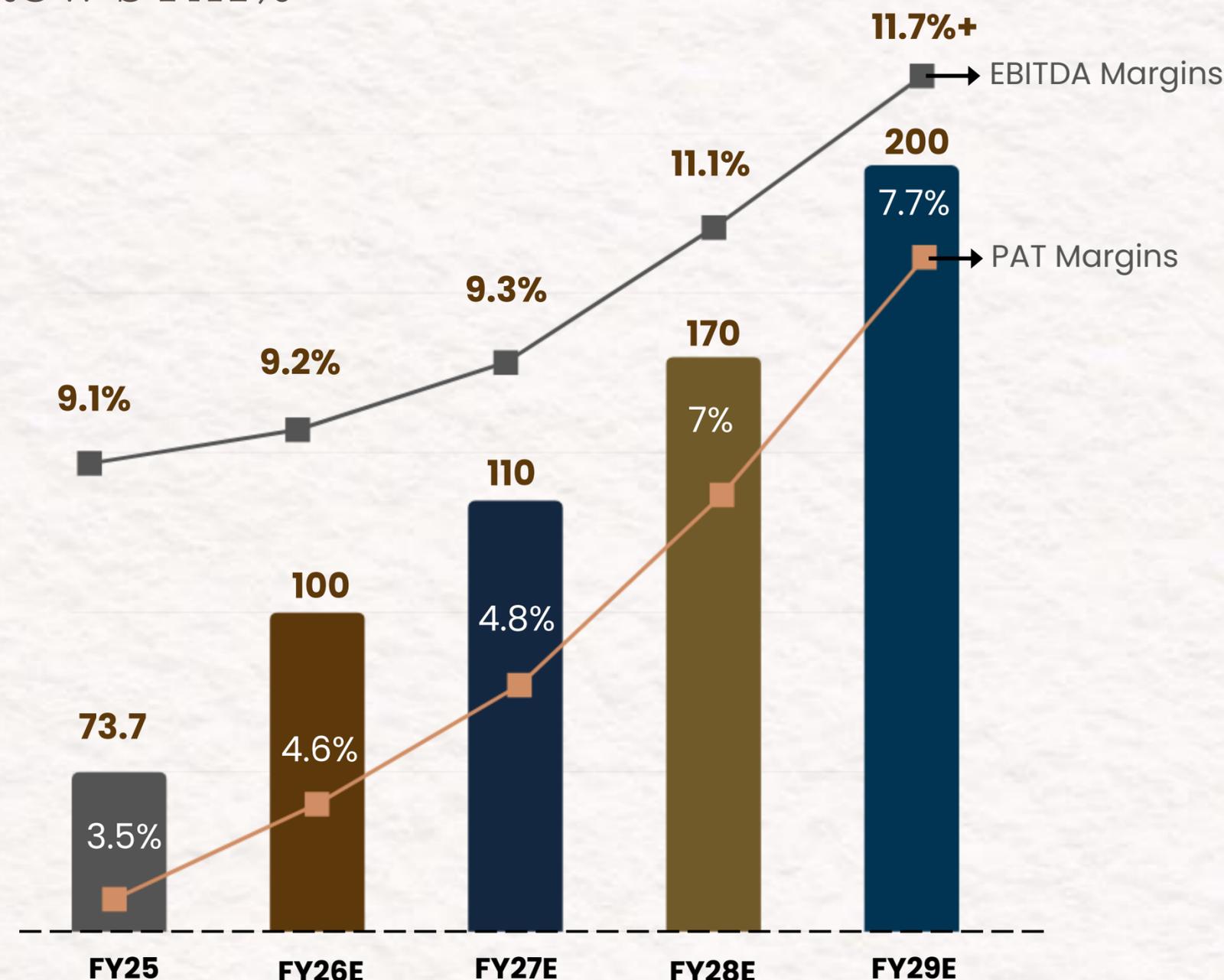
We fully concur that a **consistent Revenue Growth will continue strongly** and presents no concern to our business, driven by our expanding operations.



We are implementing stringent financial discipline and focus across the business to ensure that the **EBITDA margins** we historically achieved will now be reflected directly as **PAT margins**, and for that we are actively pursuing debt reduction initiatives alongside operational optimizations.



The ongoing **shift toward Owned Brands** will provide significant leverage through higher margins and unlock sustainable cash flows for the business.



Increasing Margin Profile

Note: PAT amount in crore.

BOARD OF DIRECTORS



Mr. Niranjan Shah

Chairman Emeritus



Mr. Sumit. N. Shah

Chairman & Global
CEO



Mr. Darshil Shah

Managing Director



Mr. Hitesh M. Shah

Non-Executive Director



Mr. Neville Tata

Executive Director

THANK YOU

Get in Touch!



Renaissance Global Limited

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Ayush Divecha

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