

Ritco Logistics Limited

November 11th, 2025

To,
The Manager
Listing Department
National Stock Exchange of India Ltd.
Exchange Plaza, Plot No. C-1, G Block,
Bandra- Kurla Complex, Bandra (East)
Mumbai-400051
NSE SYMBOL: RITCO

To,
The General Manager
Department of Corporate Services
Bombay Stock Exchange Limited
1st Floor, New Trading Ring, Rotunda
Building, Phiroze Jeejeebhoy Towers
Dalal Street, Mumbai-400001
BSE Scrip Code: 542383

Subject: Monthly Business Updates

Dear Sir/Madam,

With reference to the above mentioned subject, kindly find the Monthly Business Updates enclosed herewith as Annexure-I

We request you to kindly take the same on record.

Thanking You,

Yours Sincerely,
For **Ritco Logistics Limited**

Gitika Arora
Company Secretary and Compliance Officer



Monthly Business Update – October 2025

Ritco Logistics continues its Strong Growth Momentum with ₹130 Crore New Contracts

Ritco Logistics Ltd., an integrated logistics and multimodal transport player, continues to strengthen its market presence with multiple high-value transportation and supply chain contracts in October 2025. These awards reaffirm Ritco's strong execution capabilities, customer trust, and leadership in end-to-end logistics solutions across diverse industry sectors.

A. Transportation Vertical – Expanding Nationwide Partnerships

Ritco Logistics Secures ₹60 Crore Pan-India Contract from a Petrochemical major.

Ritco Logistics Ltd. has bagged a prestigious contract from a **Petrochemical major**, covering Pan-India transportation from Haldia. This one-year agreement highlights Ritco's strength in handling large-scale, multimodal logistics and reinforces its commitment to delivering reliability, safety, and cost efficiency across long-haul routes.

₹35 Crore Nationwide Contract Awarded by Nestlé

Continuing its successful partnerships with leading FMCG brands, Ritco Logistics has been awarded a **₹35 crore** nationwide logistics contract from **Nestlé India**. This one-year agreement covers multi-location movements across India, further establishing Ritco's dominance in temperature-sensitive and high-speed consumer goods logistics.

Long-Term Engagement with Nayara Energy

Ritco Logistics has secured a significant contract from **Nayara Energy**, spanning a two-year period for Pan-India movements originating from Gujarat. This partnership underscores Ritco's expertise in energy sector logistics, particularly in handling large-scale fuel and chemical cargo through safe and efficient transportation networks.

₹12 Crore Two-Year Contract from Tata Metaliks

Expanding its footprint in the steel and metal sector, Ritco has been awarded a, two-year

logistics contract from **Tata Metaliks**, covering Pan-India transportation from Kharagpur. The deal emphasizes Ritco's growing specialization in bulk and industrial cargo movement.

Strategic Regional Contracts Strengthening Presence

In addition to major nationwide contracts, Ritco Logistics has also secured a series of regional logistics projects with leading enterprises, demonstrating its versatility and operational depth:

- **MRPL Warehouse:** ₹4.89 crore contract for transportation from Mangalore to Gujarat over a one-year period.
- **CCI – NTPC Ramagundam to CCI Tandur:** ₹1.19 crore, one-year contract, strengthening Ritco's footprint in cement logistics.

Expansion of Company Fleet

Ritco Logistics is set to transform the logistics landscape with the introduction of 50 custom-built vehicles designed specifically for our infrastructure-based client. These vehicles are specially designed for enhanced driver comfort and better utilization, employing the latest technology to reduce transit and idle times. Moreover, with robust journey risk management protocols in place, we aim to nullify the risk of accidents to almost zero—all while cutting costs for our valued customer. This game-changing initiative promises to redefine fleet operations in India and elevate our service offerings to a new level of efficiency and modernity.

Driving the Next Phase of Growth

With the total new business acquisition in October 2025, Ritco Logistics continues to reinforce its position as a trusted partner across industries. The company remains focused on technology-led efficiency, multimodal transport integration, and expanding its 3PL and warehousing capabilities as part of its ongoing transformation into a comprehensive **end-to-end supply chain solutions provider**.

B. Information Technology

Tamper-Proof Audit Trails:

Every transaction, login, and configuration change is logged with immutable timestamped records, ensuring accountability and compliance with audit standards.

Session Integrity Protection:

Active user sessions are continuously validated, and automatic session termination occurs upon idle timeout, token compromise, or IP mismatch detection.

C. Tech Platform- TrucksUp

CMO Addition Milestone (TrucksUp) - We are proud to announce the onboarding of our Chief Marketing Officer (CMO) Mr. Abhijay Ratan to strengthen TrucksUp's brand, growth, and market presence. This marks a significant leadership expansion milestone, reinforcing our commitment to scale TrucksUp as India's most trusted logistics-tech platform. With extensive experience in brand strategy, B2B growth, and digital demand generation, our CMO will lead nationwide marketing campaigns, partner ecosystem development, and driver-network activation. This addition brings a strong strategic narrative, sharper market positioning, and enhanced customer acquisition velocity. It aligns with our next phase of growth focused on rapid adoption, network expansion, and category leadership in the trucking ecosystem.

Tech Head - We are proud to welcome Mr. Md. Khalid as Tech Head at TrucksUp. With his strong expertise in scalable systems, architecture design, and product delivery, his addition marks a significant milestone in our growth journey. Mr. Khalid brings a proven track record of leading high-impact technology teams and driving end-to-end innovation. His leadership will accelerate our platform modernization, enhance performance, and strengthen our tech roadmap. This appointment reflects TrucksUp's commitment to building a future-ready logistics-tech ecosystem powered by intelligence, reliability, and user-centric design. Together, we are gearing up for new product launches, stronger system efficiency, and deeper market expansion.

HR Head - We are pleased to announce that Mr. Sandeep Pahuja has joined TrucksUp as our Head of Human Resources. Sandeep brings extensive experience in HR strategy, talent development, employee engagement, and organizational culture building across fast-growing companies. His leadership will play a key role in strengthening our people-first culture, enhancing HR policies, and building scalable systems that support TrucksUp's next phase of growth. With TrucksUp expanding rapidly across products, partnerships, and markets, this addition strengthens our commitment to building a high-performance, collaborative, and growth-oriented workplace.

Strategic Big Hiring -TrucksUp - A large-scale hiring approach will accelerate TrucksUp's growth by enabling faster product development, increasing innovation, and improving customer service. It also strengthens our leadership pipeline, sharpens our competitive edge, and boosts operational resilience—empowering us to meet market demands and deliver exceptional value as we scale.

Key Monthly Accomplishments:

1. TrucksUp has launched the **URGENT LOAD** feature for business partners, allowing them to mark loads as urgent. Once marked, our backend team arranges a suitable vehicle as per the requirements—typically within just 2 hours.
2. TrucksUp's **"My Truck is Here"** (MTH) feature empowers truck owners to proactively mark their availability in advance. Our AI engine then acts as a dedicated Key Account Manager (KAM), seamlessly arranging suitable loads for them before their trucks reach the unloading point.

3. TrucksUp is proud to be associated with the country's leading Oil Marketing Companies (OMCs). These partnerships enhance our service quality and reliability, giving us access to extensive logistics networks and fuel supply channels nationwide.
4. TrucksUp has achieved a significant milestone, with FASTag transactions on our platform surpassing the multimillion mark. This accomplishment highlights the widespread adoption and growing trust in our digital payment solutions, enabling seamless, cashless toll payments and efficient fleet movement across the country. It reflects our commitment to driving digital transformation and operational excellence in the logistics sector.
5. Code Obfuscation - TrucksUp ensures reliable protection of its assets and users by implementing industry-best security practices, laying a strong foundation for secure growth and sustained operational excellence.

