

Ritco Logistics Limited

April 06th, 2026

To,
The Manager
Listing Department
National Stock Exchange of India Ltd.
Exchange Plaza, Plot No. C-1, G Block,
Bandra- Kurla Complex, Bandra (East)
Mumbai-400051
NSE SYMBOL: RITCO

To,
The General Manager
Department of Corporate Services
Bombay Stock Exchange Limited
1st Floor, New Trading Ring, Rotunda
Building, Phiroze Jeejeebhoy Towers
Dalal Street, Mumbai-400001
BSE Scrip Code: 542383

Subject: Monthly Business Updates

Dear Sir/Madam,

With reference to the above mentioned subject, kindly find the Monthly Business Updates enclosed herewith as Annexure-I

We request you to kindly take the same on record.

Thanking You,

Yours Sincerely,
For **Ritco Logistics Limited**

GITIKA
ARORA

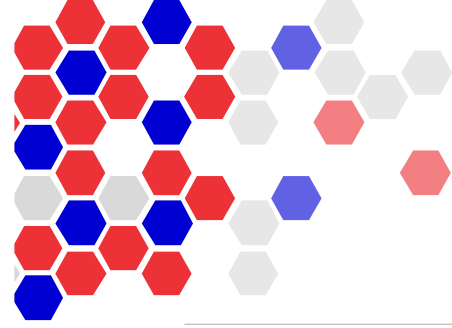
Digitally signed by
GITIKA ARORA
Date: 2026.04.06
09:10:09 +05'30'

Gitika Arora
Company Secretary and Compliance Officer



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www.ritcologistics.com



Monthly Business Update (Annexure I)



Ritco Logistics Ltd. Secures ~₹206 Crore in New Business in March 2026, Driving Strong Growth Momentum Across Core Sectors

Ritco Logistics Ltd., one of India's leading Full Truck Load (FTL) transportation and integrated logistics service providers, continued its growth trajectory in March 2026 by securing new transportation contracts worth approximately **₹152.43 crore**, along with an additional **₹54.10 crore of contracts under finalization/award stage**.

This takes the **total business pipeline for March 2026 to ~₹206.5 crore**, reflecting strong customer confidence, diversified sector presence, and consistent execution capabilities.

Transportation Vertical – Key Contract Wins

Steel & Metals – Core Growth Driver (~₹140 Cr+ including pipeline)

- Secured a **major 3-year strategic contract worth ~₹123.6 crore**, reinforcing Ritco's leadership in long-term, high-volume industrial logistics.
- Additional contracts across steel and allied sectors with varying tenures (short to mid-term), ensuring both **revenue visibility and fleet utilization**.
- Pipeline orders include significant opportunities (~₹44 crore+) further strengthening presence in core manufacturing sectors.

These wins highlight Ritco's strong positioning in **plant-to-market logistics**, operational reliability, and ability to manage large-scale industrial supply chains.

FMCG, Industrial & Allied Sectors – Diversified Expansion (~₹12 Cr+ awarded | ₹10 Cr+ pipeline)

- Contracts secured across **Solar, FMCG, Industrial goods, and Minerals**, including short and medium-term engagements.
 - Continued expansion in handling **time-sensitive and specialized cargo**, ensuring safe and efficient deliveries.
 - Additional pipeline opportunities (~₹10 crore+) indicate growing trust in non-core sectors.
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Sustained Growth & Business Mix

The March order book reflects a strong and balanced mix of:

- **Long-term contracts (up to 3 years)** driving predictable revenue streams
 - **Short-term assignments** improving asset utilization and operational flexibility
 - **Robust pipeline conversion**, ensuring continuity in growth momentum
 - **Sectoral diversification**, reducing dependency on a single industry
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Information Technology

We recently completed the VAPT exercise, focusing on strengthening overall security and closing identified gaps. Below are the key areas we worked on:

Secure Data Encryption Mechanism:

Sensitive information such as passwords, API keys, and user data is now securely stored using industry-standard encryption mechanisms. We have ensured that no critical data is stored in plain text across local storage, shared preferences, or keychain/keystore.

Secure Communication:

All data transmission between the application and backend systems is now enforced over secure protocols (HTTPS/TLS), minimizing the risk of man-in-the-middle (MITM) attacks and ensuring end-to-end data protection.

Robust Authentication & Authorization:

Login and session management mechanisms have been strengthened with improved password policies, secure session handling, and enhanced biometric authentication controls, eliminating potential bypass vulnerabilities.

Improved Code Security & Reverse Engineering Protection:

Code obfuscation and secure coding practices have been implemented to prevent reverse engineering and safeguard sensitive business logic and hardcoded information.

Advanced Dynamic Analysis (DAST) Implementation:

Real-time testing on live environments has been conducted to identify and mitigate risks related to runtime memory exposure, background screen caching, and inter-process communication (IPC) vulnerabilities.

TrucksUp – Key Business Updates

1. TrucksUp strengthened its partnership with the National Highways ecosystem by signing a MoU with National Highways Authority of India (NHAI) and Indian Highways Management Company Limited (IHMCL).

TrucksUp has signed an MoU with National Highways Authority of India (NHAI) and Indian Highways Management Company Limited (IHMCL) to collaboratively develop interoperable, technology-driven solutions aimed at enhancing driver safety, improving operational efficiency, and delivering a seamless highway experience for commercial vehicle operators.

TrucksUp platform is now equipped with a Toll Plaza Feedback module, enabling drivers to share real-time feedback with National Highways Authority of India (NHAI), fostering transparency, faster issue resolution, and improved on-ground services.

2. In the month of March alone, 566 fuel cards were issued, contributing to a total of 3,460 fuel cards issued in FY 2025–26. This growth highlights the rising trust among transporters and fleet operators, as they increasingly shift towards structured, transparent, and more efficient fuel payment solutions, enabling better control and visibility over fuel expenses.

3. In March, 3,675 FASTags were issued, contributing to a total of 12,520 FASTags issued in FY 2025–26. This steady growth reflects the increasing adoption of the platform among fleet operators and highlights the expanding reach of our FASTag solutions.

4. In March, 1,055 insurance policies were issued through our platform, contributing to a total of 4,203 policies issued in FY 2025–26. This reflects strong traction in our insurance offerings, as we continue to enable customers with the best pricing, reliable service, and a seamless, assisted experience, driving increased adoption among fleet operators.

