

Date: 08/08/2025

National Stock Exchange of India Limited
Bandra- Kurla Complex
Bandra (East)
Mumbai - 400 015

Company Symbol: REPL

Dear Sir,


Sub: Presentation to Investors and Analysts on Q1 Result dated 07/08/2025

Pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations 2015, please find enclosed the Investor Presentation of unaudited standalone & consolidated financial results for 01st quarter ended 30th June 2025 of Rudrabhishek Enterprises Limited.

The aforesaid information is also being hosted on the website of the Company www.repl.global.

Kindly take the same on records.

Yours Faithfully



Rahas Bihari Panda



Company Secretary and Compliance Officer

Membership No: A22095

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Key Highlights For Investors Q1 FY'26

Integrated Urban Development and
Infrastructure Consultants

Disclaimer

- This presentation contains certain statements concerning REPL's future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ.
- The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, market competition , overall economic prospects ,ability to attract and retain highly skilled professionals.
- Government policies and actions with respect to investments, fiscal deficits, relevant regulations, interest rates and other fiscal factors.
- Past performance may not be indicative of future performance.
- The company does not undertake to make any announcement in case any of these forward looking statements become materially incorrect in future or update any forward looking statements made from time to time by or on behalf of the company.

Growth momentum on Fast Lane

Growth Trajectory

- Infrastructure growth in the country has been impressive over the past few years which translates in increase in scale of consultancy work for the company.
- The higher single digit growth is reported in company revenue from operations in first quarter of current financial year as compared to corresponding period in last financial year

Deeply Integrated Services

- Strong mix of bundled services of Advisory, Engineering and PMC across various Infrastructure sectors for growing requirements of clients
- Contribution and collaboration of regional domain experts with REPL team enables in identifying the best project leads, planning of project and anticipation of social-economic impact across geography in India

Building Block of Order book

- Diversified and robust order book with multi-year revenue visibility
- Strong order book with Government and Private enterprises

Revenue

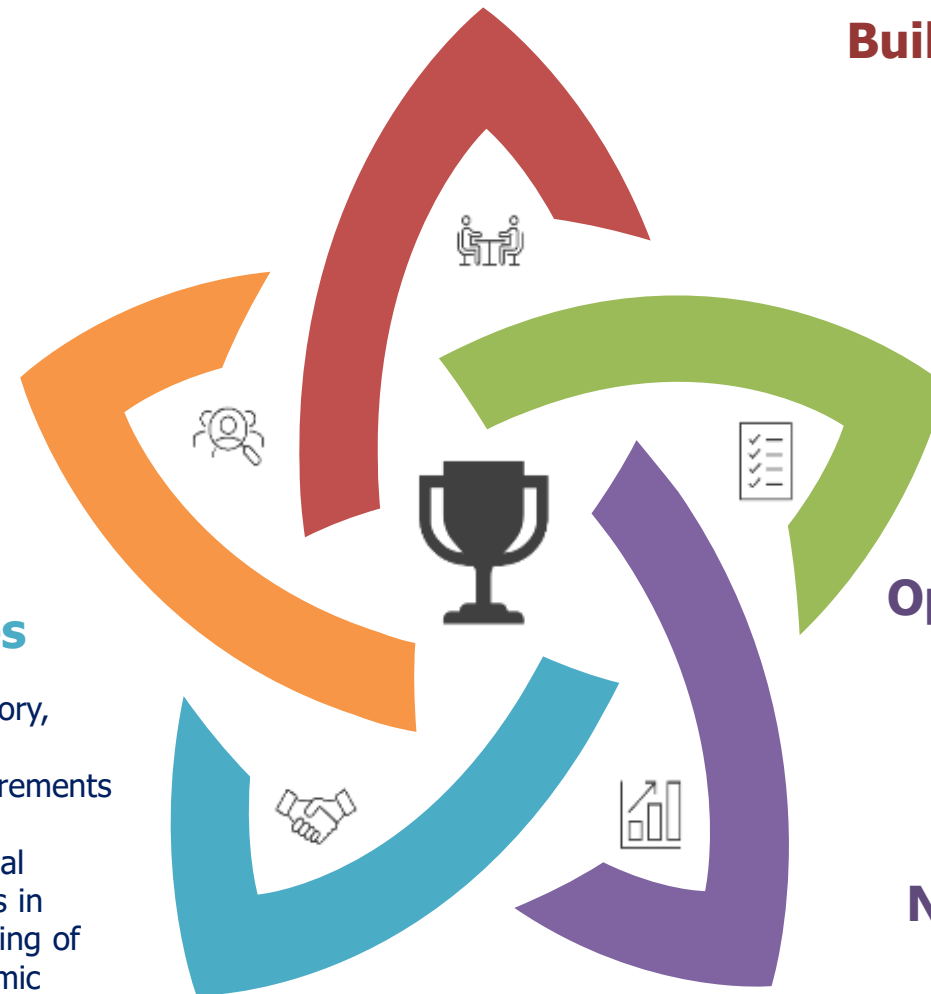
- The company reported consolidated revenue from operation of Rs.19.73 Cr in Q1 FY 2025-2026

Operating Margin %

- Due to One-time inclusion of preoperative expenses in the P&L, it has impacted the Operating Margin % with comparison to Previous Year Quarter"

Net profit Margin %

- Due to One-time inclusion of preoperative expenses in the P&L, it has Muted the Net profit Margin % with comparison to Previous Year Quarter"



Operating Margin % & Net Profit Margin %

- **Operating Margin %** have Shown diminution in the Q1 FY'26 with Comparison to Q1 FY'25 while **Net Profit Margin %** had a muted growth in Q1 FY'26 with Comparison to Q1 FY'25.
- ✦ Key and Primary Reason:
 - **Strategic Support by REPL as Investment Manager to SM REIT**
 - REPL, in its capacity as the Investment Manager of SM REIT, is currently incurring all foundational and support service costs necessary to establish and scale the REIT business. These strategic investments are enabling swift operational readiness, regulatory compliance, and pipeline development. Once the schemes are formally launched under the REIT Special Purpose Vehicle (SPV), all subsequent operational expenses will be appropriately transferred to the SPV's Profit & Loss Account and recovered back. This structure ensures financial clarity, accountability, and efficiency, aligning long-term value creation with investor interests.



Operating Margin % & Net Profit Margin %

- **Operating Margin %** have Shown diminution in the Q1 FY'26 with Comparison to Q1 FY'25 while **Net Profit Margin %** had a muted growth in Q1 FY'26 with Comparison to Q1 FY'25.
- ✈ Key and Primary Reason:
 - **Temporary Headwinds with Long-Term Stability in Focus**
 - During the quarter, EBITDA margins experienced a short-term decline due to a confluence of external and seasonal factors
 - **Geopolitical Tensions:** The War situation led to temporary project slowdowns and demobilization of assets and vendor in sensitive regions in J&K, Gujarat etc., impacted execution timelines.
 - **Monsoon Season:** The rainy season caused unavoidable site delays, particularly in infrastructure and ground-level works.
 - **High Idle Costs:** These combined factors resulted in higher vendor idle costs, which were recognized to maintain readiness and resume operations swiftly post-disruption.

These impacts are temporary and largely non-recurring. The company has strategically maintained operational continuity and resource readiness to capitalize on faster execution in the upcoming quarters. Margins are expected to normalize as conditions stabilize, and deferred project work resumes. The business fundamentals remain strong, and long-term growth momentum is intact.



Robust Order book – Few Projects Highlights

PMC for Solid Waste Management Project (SWM) at 8 Urban Local Bodies (ULBs) of Jharkhand

» Jharkhand Urban Infrastructure Development Company Limited (JUIDCo.)

JUIDCO has appointed REPL to execute Solid Waste Management Infrastructure (SWM) Project with Key Responsibilities of the PMC under

- » Project Planning & Tendering
- » Technical Supervision & Quality Control
- » Project Commissioning
- » Construction Monitoring
- » Operation & Maintenance (O&M) Oversight
- » Governance & Documentation



Robust Order book – Few Projects Highlights

GIS - Based Electricity Utility Mapping under Revamped Distribution Sector Scheme (RDSS) at Ranchi Jharkhand

- **Jharkhand Bijli Vitran Nigam Limited (JBVNL)** has appointed REPL to execute a wide-range of GIS project. It involves consumer indexing, GIS-based asset mapping, creation/upgradation of GIS databases and applications. The project is spanning in five years i.e. two years of implementation and three years of Facility Management Services. It aims to integrate advanced GIS technology into JBVNL's operations
- The initiative is a part of the Revamped Distribution Sector Scheme (RDSS), launched by the Ministry of Power, Government of India, with a vision to enhance the quality, reliability and affordability of power supply to consumers.
- REPL will undertake a comprehensive turnkey approach for JBVNL, encompassing field surveys, mapping of electrical assets and consumer properties across various voltage levels, migrating existing data to a cloud platform, and deploying enterprise-grade GIS software. The project scope includes preparing a baseline data system for the distribution network and implementing solutions to facilitate improved meter reading, billing and energy audits. This will ultimately be modernizing and enhancing JBVNL's infrastructure and service delivery through smarter network management and streamlined technological integration.



REPL Geo Engineering

- **REPL Growth and Future Prospects :**
 - REPL has Invested Working Capital, Time and Manpower in getting the Specialised in Geo technical Engineering Company Setup for attaining New Growth and avenues in business for future prospects.
 - Company in fully operational with core values and very high level of specialization in Geotechnical Engineering, which particularly rendering services in 'Specialized Foundations' and 'Specialized Construction'.
 - REPL GEO also possesses a wide range of equipment from simple hand-operated augers for investigation to truck mounted Hydraulic Rotary Drilling, with leading specialized team for –
 - Geo Technical Investigation
 - Grouting
 - Ground Anchors
 - Pile Foundations
 - Ground Improvements
 - Slope Protection
 - Consultancy in Foundations & Constructions



“ImpactR SM REIT”

➤ **Background**

- Small and Medium Real Estate Investment Trusts (SM REITs) are a new asset class that allows investors to access properties that generate rent.

➤ **How It Work**

- SM REITs invest in properties like office buildings, retail malls, hotels, and hospitals etc. Investors receive rental income quarterly and capital appreciation when the property is sold.

➤ **How It is structured**

- SM REITs have a trustee who holds the assets in trust for the benefit of the unit holders. The trustee is responsible for ensuring that the assets are properly ring-fenced, bank accounts are segregated, and property documents are securely maintained.

ImpactR
SM REIT

“ImpactR SM REIT” Highlights & Progress

➤ **ImpactR SM REIT**

- ImpactR SM REIT is Focused on Small & Medium REITs with a lean and partner-driven model. Backed by REPL as Investment manager for asset sourcing and due diligence.

➤ **India SM REIT Market Potential**

- 328 million sq. ft. of office assets worth \$48B are SM-REIT worthy. Fractional ownership expected to exceed \$5B by 2030.

➤ **Top City Asset Distribution**

- Mumbai: 84.4 msf, Delhi NCR: 71.7 msf, Bengaluru: 50.7 msf, Hyderabad: 36.1 msf, Kolkata: 22.9 msf.

➤ **Business Development Strategy**

- Targeting Hotels, Offices, Hostels, Retail in Year 1. Partnerships with intermediaries and large operators. Workshop engagements.

ImpactR
SM REIT

“ImpactR SM REIT” Highlights & Progress

» **Business & Financial Targets**

- » FY25-26: AUM ₹500 Cr, EBITDA ₹10 Cr. FY26-27: AUM ₹1,500 Cr.

» **Execution Progress**

- » 25+ assets evaluated.
- » Term Sheet Signing under process for Approx. ₹150Cr+ Hotel Deal
- » Advance Stage talks for 3 more assets ongoing.

» **Partnership & Investor Engagement**

- » Working with 6 intermediaries, 1 large operator. Reaching out to institutional investors with ₹12LCr in REIT capital.

» **Go-To-Market Strategy**

- » Lean setup, REPL-supported diligence, robust pipeline growth via strategic partnerships.

ImpactR
SM REIT

ESG Approach – Environment Impact

Housing Initiative Impact Summary (Apr25 to Jun25)

- A total of 406,198 houses have been successfully constructed to date, positively transforming the lives of over 4 lakh families by providing access to safe, secure, and dignified housing. In Q1 of FY 2025–26 alone, 2,648 houses were completed, marking solid progress toward the year's goals.
- This initiative goes beyond brick and mortar—it embodies social upliftment and human dignity. Families who once lived in unsafe or temporary shelters now enjoy the comfort of their own permanent homes.

The Environment impact is profound:

- Access to clean water, sanitation, and electricity has greatly improved the quality of life for families. Children now have safe, quiet spaces to study, while families benefit from healthier, well-ventilated homes and a stronger sense of security and dignity.
- These homes also support the environment by replacing substandard shelters with energy-efficient, eco-friendly structures. They help reduce the urban carbon footprint, prevent unplanned slum growth, and promote sustainable land use.
- This initiative isn't just about building houses—it's about building a greener, more inclusive future, where every family has a chance to thrive in a clean and safe environment.



ESG Approach – Environmental & Social Impact

Environmental and Social Impact through DDU-GKY

➤ 🌱 **Sustainable Impact Overview**

The Deen Dayal Upadhyaya Grameen Kaushalya Yojana (DDU-GKY) has trained 856 rural youth—surpassing its target—and placed 685+ in jobs, achieving a 80%+ placement rate. This not only builds skills but also uplifts BPL families into economically empowered households, driving inclusive growth and contributing meaningfully to the country's overall GDP.

➤ 🌿 **Environmental Benefits**

- Employment reduces carbon emissions from rural–urban migration
- Youth engaged in green job sectors like sustainable manufacturing & eco-friendly services
- Promotes digitally-enabled and ESG-aligned roles

➤ **Inclusive Development Highlights**

- 395 SC/ST candidates Trained — promoting social equity
- 158 candidates trained from minority communities
- 303 women trained — boosting financial independence and empowerment.

This initiative supports environmental sustainability and inclusive economic growth by empowering underrepresented rural populations.



ESG Approach – Environment, Social & Governance Impact

Environmental, Social & Governance Impact through Urban Planning

➤ **Sustainable Impact Overview**

Urban planning integrated with ESG (Environmental, Social, and Governance) principles plays a vital role in building sustainable, inclusive, and resilient cities. Through various master plans, REPL has embedded ESG-aligned solutions that support environmental protection, community development, and governance.

➤ **Governance Benefits:**

➤ **Urban Governance:**

Empowerment of Urban Local Bodies (ULBs) with clear functional roles, financial independence, and decision-making autonomy.

➤ **Policy & Regulatory Framework:**

Adherence to master plans, zoning laws, building codes, and policies aligned with the Sustainable Development Goals (SDGs).

➤ **Transparency & Data Sharing:**

Use of open data portals, GIS mapping, and spatial analysis tools to ensure real-time visibility and evidence-based decision-making.

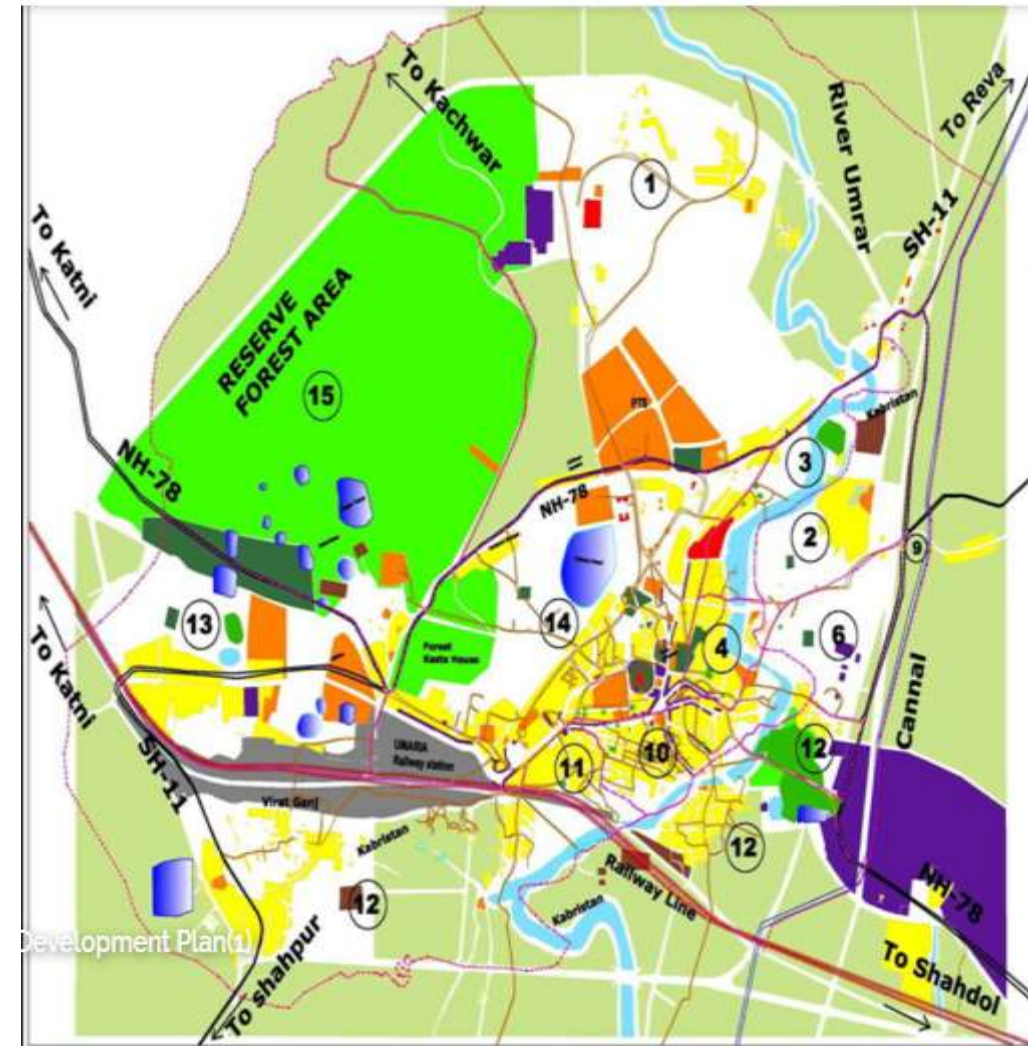
➤ **Smart Governance Tools:**

Integration of ICCCs (Integrated Command and Control Centres), digital grievance redressal, e-governance, and citizen feedback platforms.

➤ **Financial Transparency:**

Public disclosure of municipal budgets, project details, and PPP contracts, fostering trust and fiscal accountability.

“REPL’s ESG-integrated planning approach supports the development of inclusive, climate-resilient urban environments, fully aligned with Smart Cities, AMRUT, and the global Sustainable Development Goals (SDGs) framework.”



ESG Approach – Social Impact through CSR

➤ Vision :

- Empower underprivileged students to achieve their dreams through quality education and mentoring.

➤ Mission :

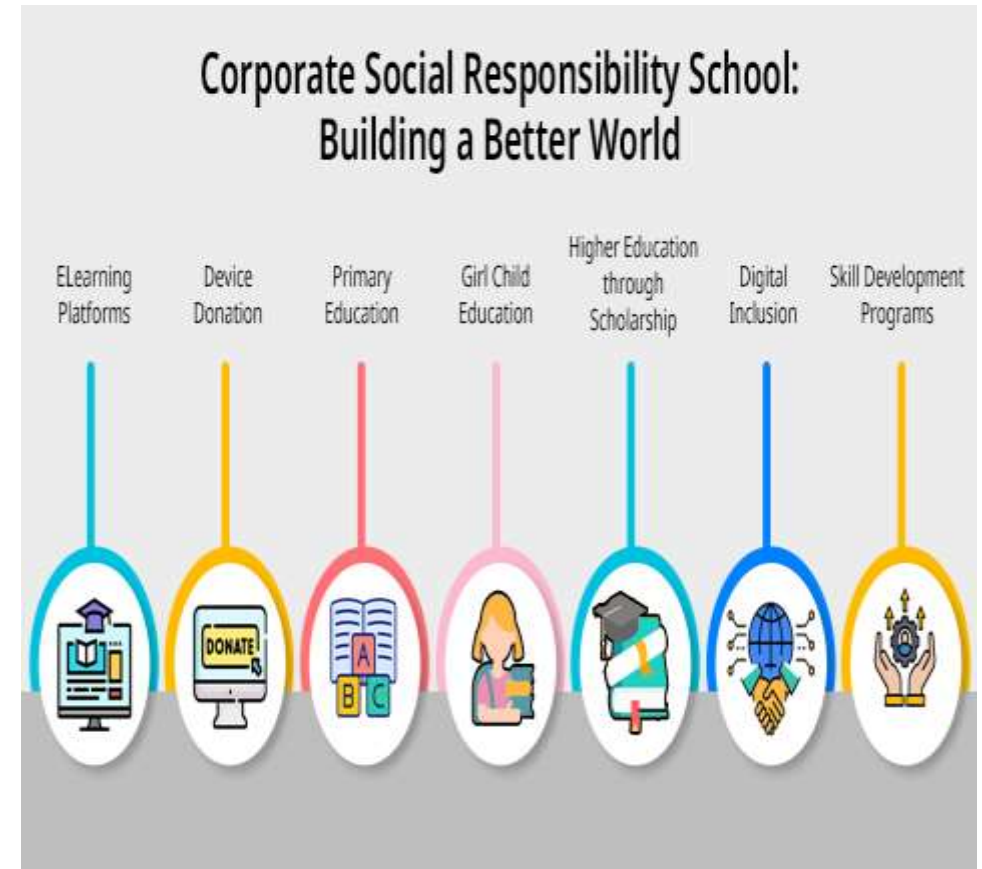
- Support students from underprivileged area in reaching top Professional Positions in Private & Govt. Sector through continues coaching and mentorship.

➤ Target Group :

- Students from rural/underserved communities with high potential but limited access to resources.

➤ CSR Approach :

- Collaborated with **Pradeep Richa Educare Foundation's (PREF)** a grassroots NGOs which identifies, nurture and guide selected scholars through various workshops, counselling sessions and other activities so that they reach their actual potential and enter a successful professional life, be independent and set examples for other.



ESG Approach – Social Impact through CSR

➤ Impact Metrics for Q1 FY26

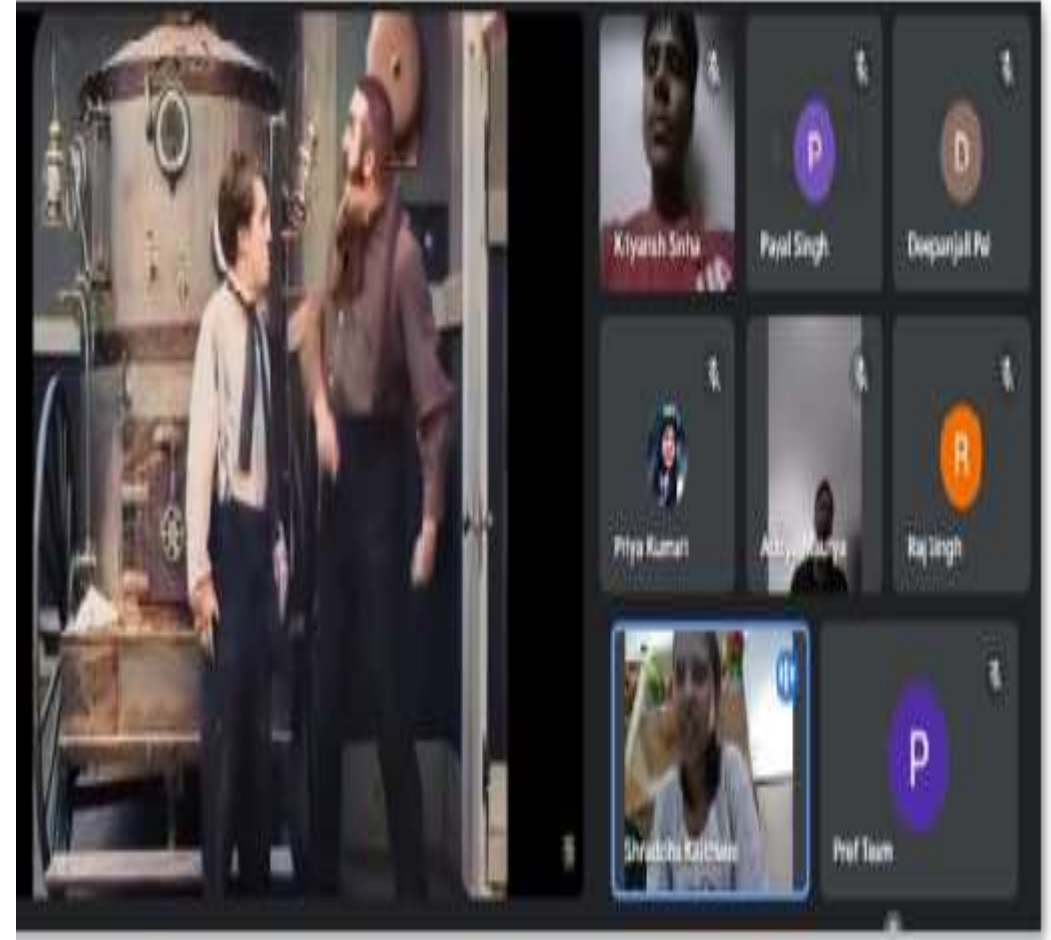
- ✓ 40+ Spoken English session
- ✓ 375+ Students enrolled for PREF Merit Scholarship Examination
- ✓ 20+ Schools Covered

➤ Program Components

- Tutorial Sessions, Spoken English skills, Personality Development, Career Counselling, Basic Computer Education, Principal-Teacher Workshop.

➤ NGO Collaboration Model

- Identify → Mentor → Support → Monitor → Celebrate
Leveraging NGO reach for deep social impact.



ESG Approach – Social Impact through CSR

➤ Success Stories Transforming Lives Across Sectors

Success Stories: Our scholars, supported through educational upliftment programs, have gone on to make remarkable contributions across various domains:

🎓 Top Academic Achievements

Admitted into premier engineering institutes such as IITs and NITs

💼 Corporate Careers

Successfully placed in leading firms like Wipro, HCL, Capgemini, Aditya Birla, TATA Hitachi, TCS, Infosys across tech and business functions

🔬 Advanced Research & Innovation

Pursuing Ph.D. and research at prestigious institutes including IIT BHU, BHU, Allahabad University, IIT Kanpur, and IIT Delhi

🏛️ Public Service

Cleared State and Central PSC exams – now serving in administrative roles across departments

👨🏫 Education Sector

Teaching as lecturers and educators in primary, secondary, and higher education institutions in Uttar Pradesh and beyond

🏥 Medical Careers

Scholars pursuing MBBS and serving the healthcare ecosystem

⚓ Defence Services

Selected and commissioned into the Indian Navy and other branches of the armed forces



ESG Approach – Social Impact through CSR

Success Stories Transforming Lives Across Sectors

PREF Scholar Name	Achievement
Priyanshu Patel	Cleared JEE Main (98.08 percentile) and JEE Advanced; pursuing B.Tech in Computer Science at IIIT Bhopal
Madhvi Pandey	Patent granted for her MIMO antenna design by The Patent Office, Government of India
Rachit Pandey	Cleared UPSC CSE Preliminary Examination 2025; currently preparing for the Mains
Kishan Dwivedi	Cleared SSC-CGL; now posted in the Telecommunications Department, Lucknow
Prabhakar Singh	Cleared UPPSC; serving at Bhutatva Avam Khanij Nirdeshalay, Uttar Pradesh.
Ankit Mishra	Research Scholar, Department of Mathematics and Statistics, IIT Kanpur
Ishika Singh	Cleared UPPSC; appointed Deputy Superintendent of Police
Nikhil Kasodhan	Lecturer in Amethi, Uttar Pradesh
Shraddha Mishra	She is a lecturer at, Kahushambi.
Praveen Kumar Dwivedi	Cleared UPPSC; posted as Sub-Divisional Magistrate (SDM)
Anurag Vishwakarma	Cleared NEET; currently pursuing an MBBS degree
Shivam Tiwari	Joined Indian Navy
Anjali Gupta	She is Senior data analyst at Infosys
Vishal Kumar Gupta	Cleared JEE examination and enrolled in NIT Chandigarh



ESG Approach – Social Impact through CSR Glimpses



ESG Approach – Governance Impact

» **Corporate Governance Framework**

- » Adherence to SEBI LODR, Clause 49, and Companies Act. Strong board structures with independent directors.

» **Board Composition & Oversight**

- » Diverse and skilled board with 50%+ independent directors. Active audit, risk, and CSR committees.

» **Transparency & Disclosure**

- » Quarterly disclosures, investor presentations, earnings calls, and real-time updates.

» **Ethical Business Conduct**

- » Code of conduct, anti-bribery policies, whistle-blower protection, and zero-tolerance for corruption.

» **Risk Mitigation & Compliance**

- » Robust internal controls, regulatory adherence, and third-party audits reduce investment risk.

» **Stakeholder Inclusivity**

- » Proactive engagement with shareholders, employees, and regulators.

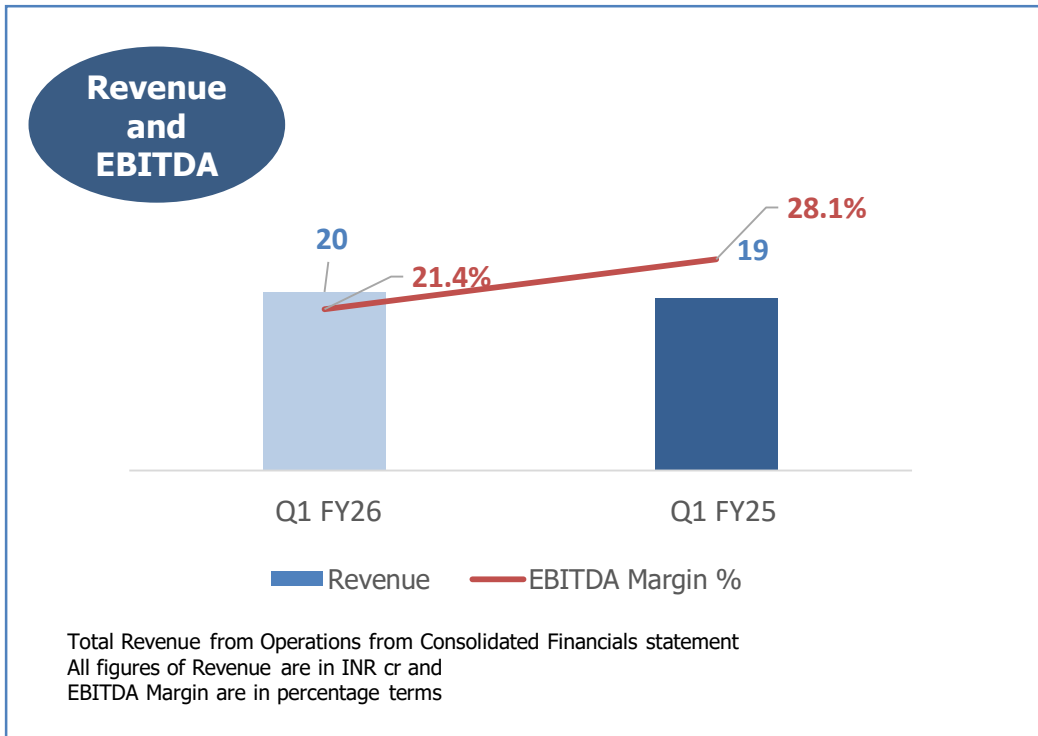
» **Technology & Governance**

- » Use of digital board portals, AI in compliance monitoring, and cyber governance frameworks.



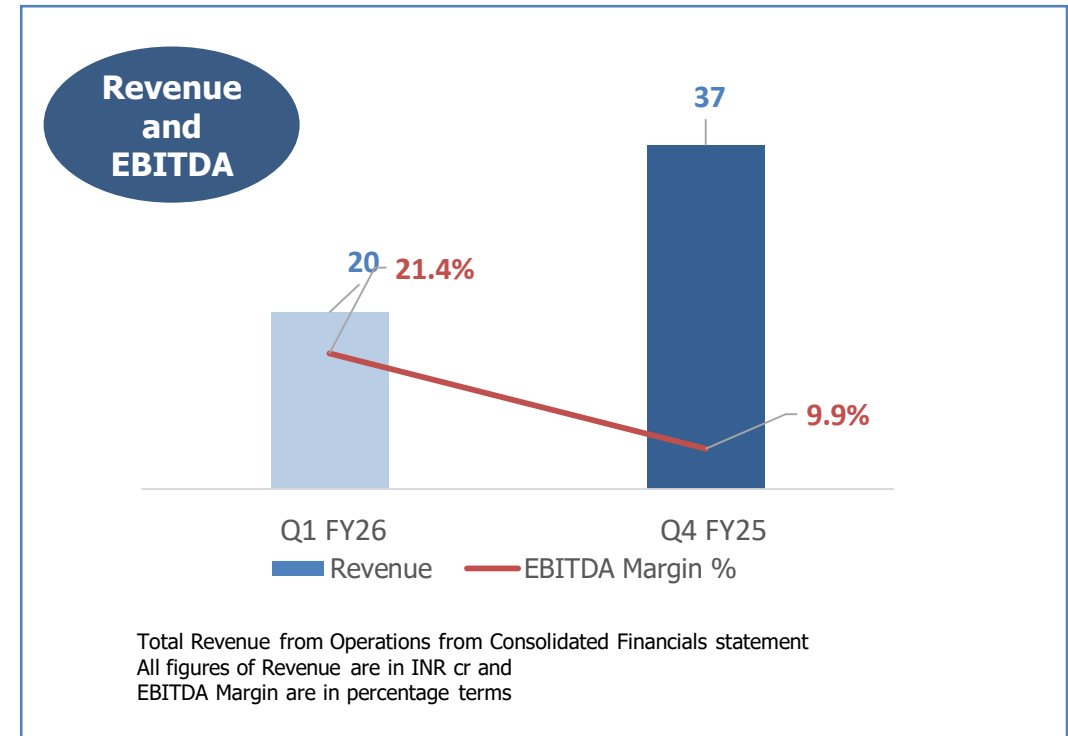
Financial performance -Revenue and Operating Margin

Q1 FY26 vis-a vis Q1 FY25



- Robust execution momentum and a substantial opening order book not only drive higher growth in the current financial quarter but also suggest strong revenue visibility for the entire fiscal year.

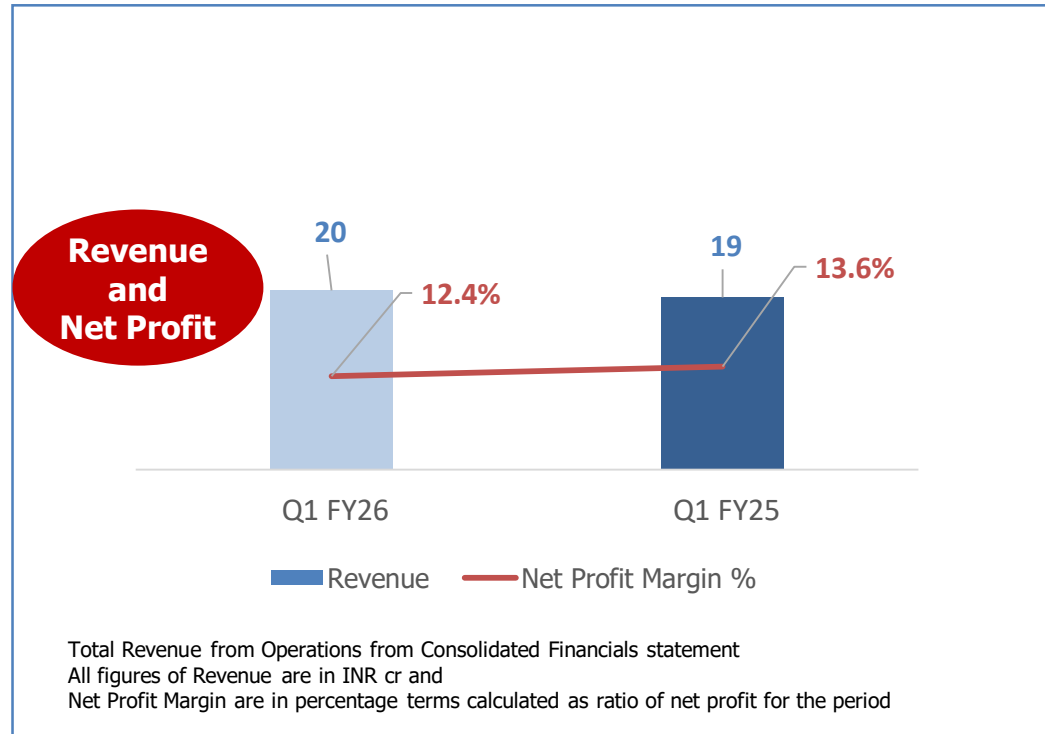
Q1 FY26 vis-a vis Q4 FY25



- Company posted a revenue growth of around 4% in First quarter of current financial year with respect to First quarter of Previous Financial Year.
- Strong Order Book, faster execution combine with deeply integrated Infrastructure consultancy services across various regions of the country.

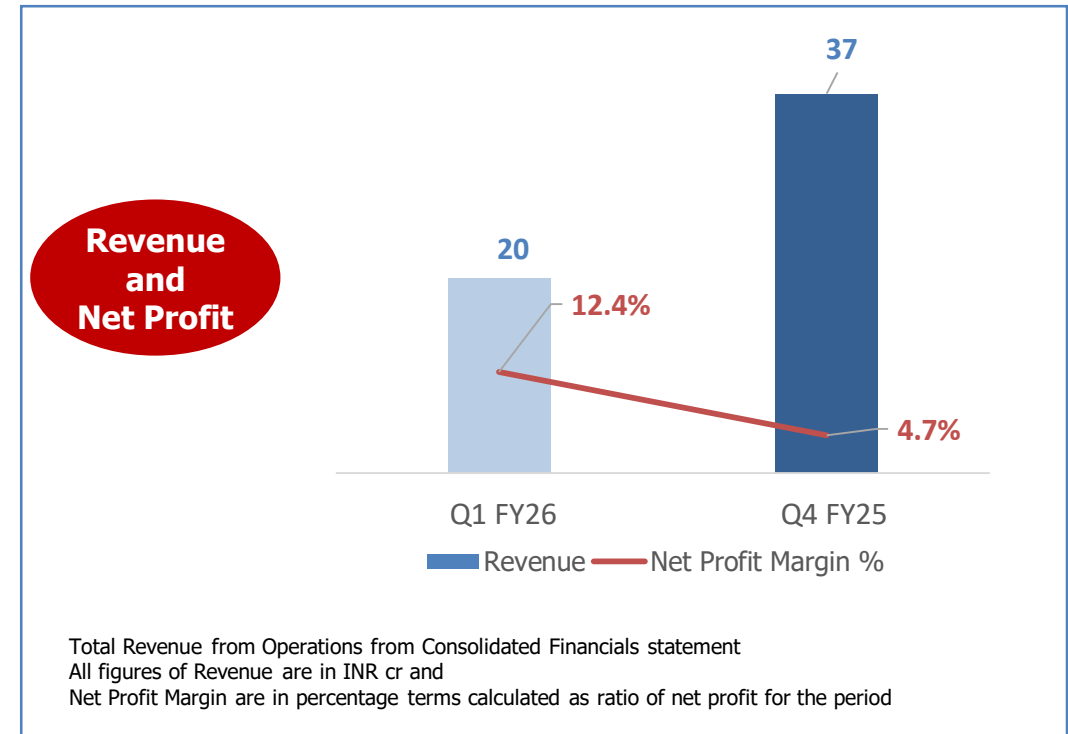
Financial performance -Revenue and Net Profit Margin

Q1 FY26 vis-a vis Q1 FY25



- Salary hikes and resource augmentation across businesses drives staff cost for current quarter as compared to last quarter of financial year
- Company have continuously practicing for nourishing, encouraging employees by various initiatives including ESOP to key employees

Q1 FY26 vis-a vis Q4 FY25



- With a solid order book, the company is poised for a strong FY26, aligning with its steady growth trajectory.
- Country wide presence and order execution, makes the company mitigate any adverse risk.

Standalone Financial Highlights

Particulars (INR lacs)	Q1 FY26	Q1 FY25	Q4 FY25	12M-FY 25
	(Unaudited)	(Unaudited)	(Audited)	(Audited)
Revenue from Operations	1,758	1,805	3,317	9,701
Other Income	37	20	49	131
Total Income	1,795	1,825	3,366	9,832
Employee Cost	243	470	445	1,690
Direct Operating Cost and other expenses	1,138	836	2,508	5,873
Total Expenditure	1,381	1,306	2,954	7,563
EBITDA	413	519	412	2,269
EBITDA Margin%	23.03%	28.44%	12.25%	23.08%
Depreciation	22	26	32	115
Finance Cost	72	46	70	224
Exceptional Item	-	-	-	-
Profit Before Tax	320	447	310	1,930
Tax	72	195	112	600
Profit After Tax (PAT)	248	252	198	1,330
PAT Margin	13.80%	13.79%	5.89%	13.52%
Other Comprehensive Income	0	-4	12	-5
Total comprehensive income (comprising profit after tax and other comprehensive income after tax for the period)	248	247	210	1,324

Consolidated Financial Highlights

Particulars (INR lacs)	Q1 FY26 (Unaudited)	Q1 FY25 (Unaudited)	Q4 FY25 (Audited)	12M- FY25 (Unaudited)
Revenue from Operations	1,973	1,913	3,668	10,797
Other Income	35	22	45	129
Total Income	2,008	1,935	3,713	10,925
Employee Cost	457	519	583	1,999
Direct Operating Cost and other expenses	1,122	873	2,762	6,579
Total Expenditure	1,578	1,392	3,346	8,578
EBITDA	430	543	367	2,347
EBITDA Margin%	21.4%	28.1%	9.9%	21.5%
Depreciation	32	34	17	147
Finance cost	76	48	73	234
Exceptional Item	-	-	-	-
Profit Before Tax	321	462	278	1,967
Tax	73	198	105	614
Profit for the period	249	264	172	1,353
Share of Profit/(Loss) of Associates of foreign subsidiary (Net)	-	-	-	-
Net Profit for the period	249	264	172	1,353
Net Profit Margin% for the period	12.4%	13.6%	4.6%	12.4%
Other Comprehensive Income	1	7	12	7
Total comprehensive income (comprising profit after tax and other comprehensive income after tax for the period)	250	271	185	1,360

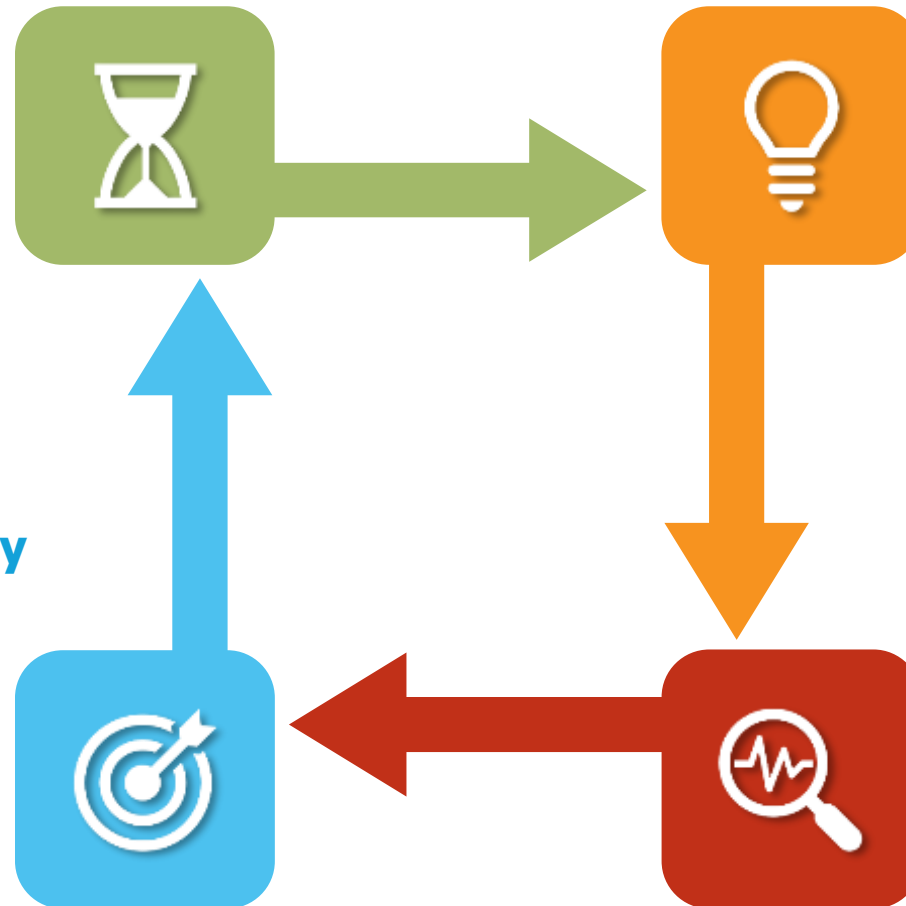
REPL Positioned itself in alignment with growing economy

Infrastructure a thrust sector

- Economic activity in India has remained robust. The Union Budget for 2025-26 has increased the capital expenditure allocation, reaching Rs 11.21 lakh crore equivalent to 3.1% of the country's GDP. This boost in capital expenditure and infrastructure investment bodes well for our industry in the medium term.
- REPL has been associated with most of the large scale flagship programs such as PMAY, AMRUT, Smart City Mission, JJM, Skill India etc.

Multi-year Revenue Visibility

- Multi-year revenue visibility provides a clear forecast of our financial inflows over the coming years, enhancing our ability to plan and allocate resources efficiently. This long-term financial clarity allows us to make informed strategic decisions and invest confidently in growth opportunities.



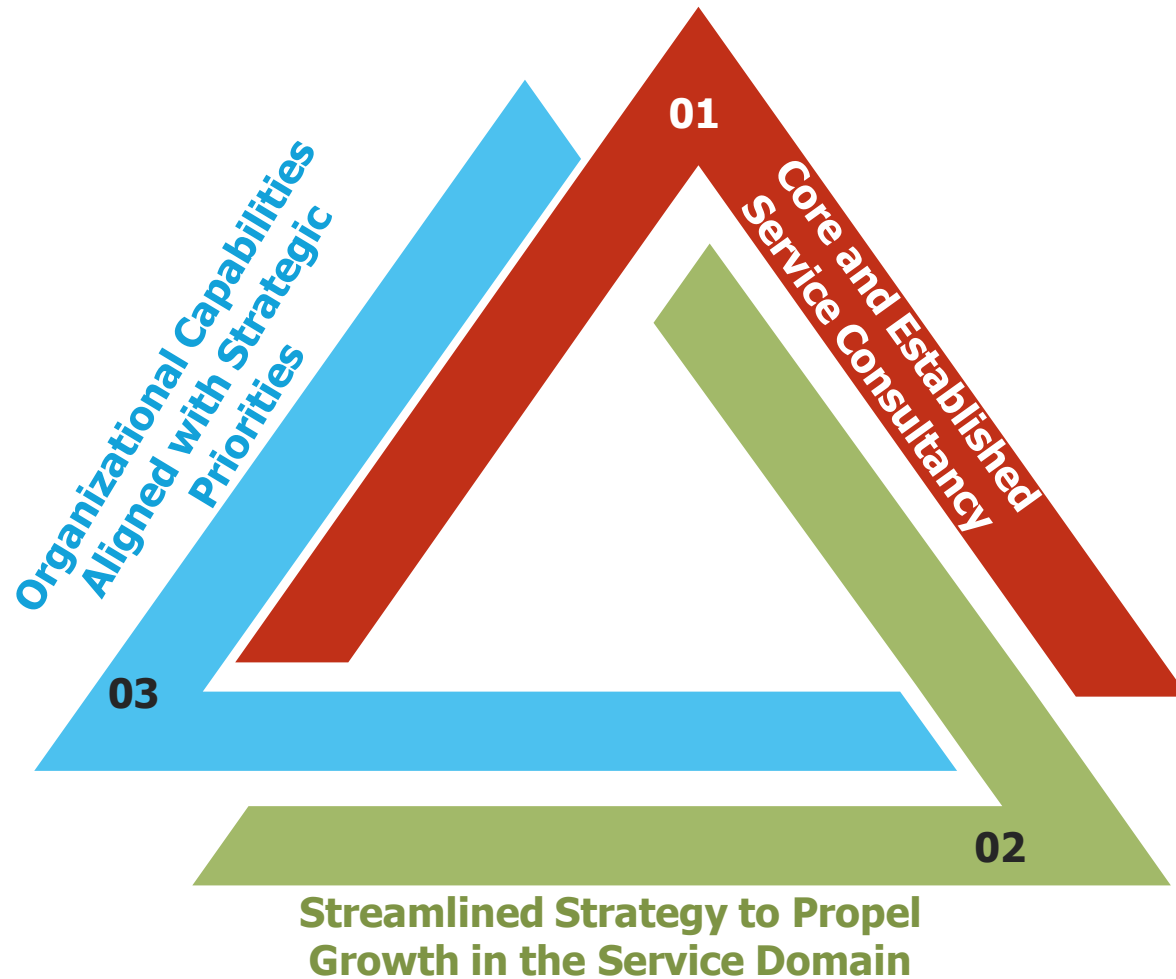
Explore Growth Opportunity

- Continuously explores growth opportunities by forming strategic Joint Ventures (JVs)
- The use of distributive technology - GIS, BIM, and ICT at various stage of the consultancy to achieve scalability.
- Capitalize on opportunity of huge Infrastructure development in Country

Geographical Presence

- Company has diverse regional presence across pan India
- Government policies, including focus on affordable housing, smart city projects, and tax deductions on housing loans
- Large talent pool of the consultant for providing critical technical efficiency at various location of the country

Strategic Alignment to Maximize Consultancy Revenue Share



01 Core and Established Service Consultancy

- Active participation in large scale development initiatives by Government – PMAY – “Housing for All”, PM Gatishakti Master Plan, Jal Jeevan Mission with significant outlay of Rs. 2 Trillion.
- There is a continued focus on expanding core and existing services/offerings year on year by adding new projects and new clients to its credentials

02 Streamlined Strategy to Propel Growth in the Service Domain

- For expanding in the new consultancy areas, company is exploring the strategic options of either acquiring new companies in the domain or increasing penetration through new business divisions.

03 Organizational Capabilities aligned with Strategic Priorities

- Promoter with more than 2 decades of experience
- Experienced senior management with technical know-how and strong customer and market understanding
- Long standing and deep relationship with clients. Strong order book, multi year contract
- Consistent delivery of profitable growth with high focus on operational excellence

For Further Information, Please Contact

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THANK YOU

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