RELIANCE CAPITAL

Reliance Capital Limited
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Off Western Express Highway,
Santacruz (East), Mumbai - 400 055.

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May 2, 2019

BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street, Fort,
Mumbai 400 001
BSE Scrip Code: 500111

National Stock Exchange of India Limited
Exchange Plaza, 5th Floor,
Plot No. C/1, G Block, Bandra Kurla Complex,
Bandra (East), Mumbai 400 051
NSE Scrip Symbol: RELCAPITAL

Dear Sir(s),

Sub.: MEDIA RELEASE

We enclose herewith the media release which is self-explanatory.

Kindly inform your members accordingly.

Thanking you.

Yours faithfully,
For **Reliance Capital Limited**

Atul Tandon
Company Secretary & Compliance Officer

Encl.: As Above.

RELIANCE SECURITIES

MEDIA RELEASE

FY19 PROFIT AFTER TAX ROSE TO RS. 32 CRORE (US$ 5 MILLION) - UP 149%

FY19 TOTAL INCOME AT RS. 337 CRORE (US$ 48 MILLION) - UP 7%

AVERAGE DAILY STOCK EXCHANGE TURNOVER STOOD AT RS. 5,208 CRORE (US$ 744 MILLION) - UP 16%

AVERAGE DAILY COMMODITIES TURNOVER STOOD AT RS. 327 CRORE (US$ 47 MILLION) - UP 20%

Mumbai, May 2, 2019: Reliance Securities, the Broking & Distribution arm of Reliance Capital, announced its financial results for the year ended March 31, 2019. The performance highlights are:

- For the year ended March 31, 2019, the **total income** was **Rs. 337 crore** (US$ 48 million) **- a YoY increase of 7%**
- For the year ended March 31, 2019, the **Profit after Tax** rose to **Rs. 32 crore** (US$ 5 million) **- a YoY increase of 149%**
- In equity broking, the **average daily stock exchange turnover** grew to **Rs. 5,208 crore** (US$ 744 million) - **a YoY increase of 16%**
- As on March 31, 2019, there were approx. **9 lakh broking accounts - a YoY increase of 5%**
- As on March 31, 2019, the **commodity broking accounts rose by 6% to approx. 1,08,000**, while **average daily commodities turnover** increased by **20%** to **Rs. 327 crore** (US$ 47 million)
- **Wealth Management**: Assets under Management at Rs. 3,983 crore (US$ 569 million)

"We are consistently growing in terms of our revenues and profit on a year-on-year basis. Our continued growth is primarily driven by strong customer activation frame-works and quality research products, leading to increased customer engagement. Despite market volatility, our customer centricity initiatives helped us manage our Unique Traded Clients (UTC), which led to 16% growth in our ADTO. Continuing with our initiatives in the digital space, our intuitive mobile platform 'TICK PRO' and real time research recommendations to customers are propelling our growth on a sequential basis", **said Mr. B. Gopkumar, ED & CEO, Reliance Securities**.

95% of new accounts were opened digitally, enabling clients to trade on the same day.

The business has an extensive geographical footprint of **over 1,500 customer touch points across India**.

About Reliance Securities:
www.rsec.co.in

Reliance Securities, the broking & distribution arm of Reliance Capital, is one of the India's leading retail broking houses, providing customers with access to equities, derivatives, currency, IPOs, wealth management solutions, insurance products, mutual funds, bonds, and corporate FDs amongst others. The large array of financial offerings helps customers fulfilling their investment objectives on one platform.

Reliance Securities offers secure online trading platform & investment activities in a cost effective and convenient manner. To enable wider participation, it also provides the convenience of trading offline through variety of means including Call and Trade, Branch Dealing Desks and network of affiliates.

Focus on timely & error-free execution represents its core strength. Our best in class research offerings, high degree of compliance with stock exchange regulations, ethical business standards, & strong risk management capabilities; Reliance Securities positions itself amongst strong & innovative brands in the financial services space.

Reliance Securities has over 10 lakh customers; having strong affiliate network with over 1,500 customer touch points across India.

/RSmartMoney **@RSmartMoney**

About Reliance Capital
www.reliancecapital.co.in

Reliance Capital Limited, a part of the Reliance Group, is one of India's leading private sector financial services companies. It ranks amongst the top private sector financial services and banking groups, in terms of net worth. The Company is a constituent of MSCI Global Small Cap Index.

Reliance Capital has interests in asset management and mutual funds, life, health and general insurance, commercial and home finance, stock broking, wealth management services, distribution of financial products, asset reconstruction, proprietary investments and other activities in financial services.

/RelianceCapital @RelianceCapital

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