**Reliance Capital Limited**
Reliance Centre,
North Wing, 6th Floor,
Off Western Express Highway,
Santacruz (East), Mumbai - 400055
CIN : L65910MH1986PLC165645

Tel : +91 22 3303 1000
Fax: +91 22 3303 6664
www.reliancecapital.co.in

February 10, 2017

**BSE Limited**
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort, Mumbai 400 001
**BSE Scrip Code: 500111**

**National Stock Exchange of India Limited**
Exchange Plaza, 5th Floor, Plot No. C/1,
G Block, Bandra Kurla Complex,
Bandra (East), Mumbai 400 051
**NSE Scrip Symbol: RELCAPITAL**

Dear Sir(s),

**Sub.: Statement of Unaudited Consolidated Financial Results for the quarter and nine months ended December 31, 2016**

Further to our letter dated February 2, 2017 and pursuant to Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith a Statement of Unaudited Consolidated Financial Results for the quarter and nine months ended December 31, 2016 alongwith Limited Review Report submitted by the Statutory Auditors of the Company.

The above financial results were approved by the Board of Directors at its meeting held on February 10, 2017. The meeting of the Board of Directors of the Company commenced at 4:00 p.m. and concluded at 6:30 p.m.

We also enclose herewith the media release of the Company for your information.

The Statement of Unaudited Financial Results (Standalone) for the quarter and nine months ended December 31, 2016 alongwith Limited Review Report follows by a separate letter.

We request you to inform your members accordingly.

Thanking you.

Yours faithfully,
For **Reliance Capital Limited**

**V. R. Mohan**
**President & Company Secretary**

Encl: As above

**c.c:**

**National Securities Depository Limited**
Trade World, 4th Floor,
Kamala Mills Compound, Senapati Bapat Marg,
Lower Parel, Mumbai 400 013

**Central Depository Services (India) Limited**
28th Floor, P. J. Towers,
Dalal Street, Fort,
Mumbai 400 023

RELIANCE

# Reliance Capital Limited

**Statement of Consolidated Unaudited Financial Results for the quarter and nine months ended December 31, 2016**

PART I

(Rs. in crore except per share data)

| Sr. No. | Particulars | Quarter Ended | | | Nine Months Ended | | Year Ended |
|---|---|---|---|---|---|---|---|
| | | 31-Dec-16 | 30-Sep-16 | 31-Dec-15 | 31-Dec-16 | 31-Dec-15 | 31-Mar-16 |
| | | Unaudited | Unaudited | Unaudited | Unaudited | Unaudited | Audited |
| 1 | **Income from operations** | | | | | | |
| | (a) Income from operations | 3 896 | 4 846 | 2 272 | 12 328 | 6 976 | 9 784 |
| | (b) Other operating income | 49 | 40 | 78 | 145 | 183 | 157 |
| | **Total income from operations** | **3 945** | **4 886** | **2 350** | **12 473** | **7 159** | **9 941** |
| 2 | **Expenses** | | | | | | |
| | (a) Cost of materials consumed (* Rs. 14 10 030) | * | 1 | 35 | 9 | 59 | 44 |
| | (b) Purchases of stock-in-trade | - | - | - | - | - | - |
| | (c) Changes in inventories of finished goods, work-in-progress and stock-in-trade | - | - | - | - | - | - |
| | (d) Employee benefits expense | 310 | 327 | 197 | 939 | 592 | 828 |
| | (e) Depreciation and amortisation expense | 29 | 24 | 17 | 77 | 52 | 70 |
| | (f) Claims incurred and benefits paid (Net) | 1 611 | 1 896 | 434 | 4 701 | 1 322 | 1 788 |
| | (g) Premium paid on reinsurance ceded | 384 | 848 | 181 | 1 569 | 697 | 850 |
| | (h) Sales and marketing | 224 | 211 | 153 | 611 | 477 | 678 |
| | (i) Other expenses | 283 | 473 | 259 | 1 344 | 892 | 1 187 |
| | **Total expenses** | **2 841** | **3 780** | **1 276** | **9 250** | **4 091** | **5 445** |
| 3 | **Profit from Operations before other income, finance costs and exceptional items (1-2)** | **1 104** | **1 106** | **1 074** | **3 223** | **3 068** | **4 496** |
| 4 | Other Income | 19 | 40 | 3 | 80 | 36 | 57 |
| 5 | **Profit / (Loss) from ordinary activities before finance costs and exceptional items (3 + 4)** | **1 123** | **1 146** | **1 077** | **3 303** | **3 104** | **4 553** |
| 6 | Finance costs | 781 | 748 | 708 | 2 238 | 2 094 | 2 821 |
| 7 | **Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5 - 6)** | **342** | **398** | **369** | **1 065** | **1 010** | **1 732** |
| 8 | Exceptional items | - | - | - | - | - | - |
| 9 | **Profit / (Loss) from ordinary activities before Tax (7-8)** | **342** | **398** | **369** | **1 065** | **1 010** | **1 732** |
| 10 | Tax expense (Net) | 84 | 99 | 98 | 262 | 235 | 379 |
| 11 | **Net Profit (+) / Loss (-) from ordinary activities after tax (9-10)** | **258** | **299** | **271** | **803** | **775** | **1 353** |
| 12 | Extraordinary Items | - | - | - | - | - | - |
| 13 | **Net Profit / (Loss) for the period (11-12)** | **258** | **299** | **271** | **803** | **775** | **1 353** |
| 14 | Share of profit / (loss) of associates *( Rs. 14 14 607) | * | 2 | 5 | 2 | 33 | ( 88) |
| 15 | Minority interest | ( 49) | ( 48) | ( 41) | ( 136) | ( 122) | ( 164) |
| 16 | Profit /(Loss) on sale of subsidiaries / associates * Rs. 42 02 488 | * | - | - | * | - | - |
| 17 | **Net Profit / (Loss) after taxes, minority interest and share of profit / (loss) of associates (13+14+15+16)** | **209** | **253** | **235** | **669** | **686** | **1 101** |
| 18 | Paid-up equity share capital (Face value of Rs. 10 each) | 253 | 253 | 253 | 253 | 253 | 253 |
| 19 | Reserves excluding revaluation reserves as per balance sheet of previous accounting year | | | | | | 13 890 |
| 20 | **Earnings Per Share of Rs. 10 each (not annualised)** | | | | | | |
| | i. **Before extraordinary items** | | | | | | |
| | (a) Basic | 8.29 | 10.03 | 9.27 | 26.49 | 27.11 | 43.56 |
| | (b) Diluted | 8.29 | 10.03 | 9.27 | 26.49 | 27.11 | 43.56 |
| | ii. **After extraordinary items** | | | | | | |
| | (a) Basic | 8.29 | 10.03 | 9.27 | 26.49 | 27.11 | 43.56 |
| | (b) Diluted | 8.29 | 10.03 | 9.27 | 26.49 | 27.11 | 43.56 |

PATHAK H. D. & ASSOCIATES CHARTERED ACCOUNTANTS MUMBAI

B S R & Co. LLP 5th Floor, Lodha Excelus, Apollo Mills Compound, N. M. Joshi Marg, Mahalaxmi, Mumbai - 400 011 India. Chartered Accountants

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# Reliance Capital Limited

**Unaudited Consolidated Segment Reporting for the quarter and nine months ended December 31, 2016**

(Rs. in crore)

| Sr. No. | Particulars | Quarter Ended | | | Nine Months Ended | | Year Ended |
|---|---|---|---|---|---|---|---|
| | | 31-Dec-16 | 30-Sep-16 | 31-Dec-15 | 31-Dec-16 | 31-Dec-15 | 31-Mar-16 |
| | | Unaudited | Unaudited | Unaudited | Unaudited | Unaudited | Audited |
| 1 | **Segment Revenue** | | | | | | |
| a | Finance & Investments | 403 | 487 | 487 | 1 312 | 1 440 | 2 348 |
| b | Asset Management | 329 | 324 | 307 | 943 | 897 | 1 203 |
| c | General Insurance | 1 064 | 1 714 | 831 | 3 874 | 2 703 | 3 530 |
| d | Life Insurance (Refer Note No. 5) | 1 372 | 1 565 | - | 4 035 | - | - |
| e | Commercial Finance | 482 | 496 | 456 | 1 463 | 1 338 | 1 839 |
| f | Home Finance | 269 | 266 | 209 | 771 | 592 | 815 |
| g | Others | 76 | 91 | 93 | 225 | 284 | 335 |
| | **Total** | **3 995** | **4 943** | **2 383** | **12 623** | **7 254** | **10 070** |
| | Inter segment | 31 | 17 | 30 | 70 | 59 | 72 |
| | **Net Income** | **3 964** | **4 926** | **2 353** | **12 553** | **7 195** | **9 998** |
| 2 | **Segment Results** | | | | | | |
| a | Finance & Investments | 83 | 135 | 158 | 302 | 376 | 898 |
| b | Asset Management | 123 | 109 | 107 | 331 | 300 | 393 |
| c | General Insurance | 18 | 33 | 15 | 87 | 75 | 99 |
| d | Life Insurance (*Rs.9 69 521, **Rs.12 63 931, *** Rs.42 32 207) [Refer Note No. 5] | * | ** | - | *** | - | - |
| e | Commercial Finance | 80 | 74 | 78 | 211 | 191 | 312 |
| f | Home Finance | 35 | 32 | 34 | 97 | 102 | 136 |
| g | Others | 4 | 16 | ( 22) | 40 | ( 32) | ( 102) |
| | **Total Segment Profit Before Tax** | **343** | **399** | **370** | **1 068** | **1 012** | **1 736** |
| | Unallocated expenses | ( 1) | ( 1) | ( 1) | ( 3) | ( 2) | ( 4) |
| | **Profit before Tax** | **342** | **398** | **369** | **1 065** | **1 010** | **1 732** |
| 3 | **Segment Assets** | | | | | | |
| a | Finance & Investments | 29 140 | 26 813 | 26 130 | 29 140 | 26 130 | 24 810 |
| b | Asset Management | 678 | 589 | 684 | 678 | 684 | 612 |
| c | General Insurance | 7 816 | 7 655 | 6 103 | 7 816 | 6 103 | 6 307 |
| d | Life Insurance (Refer Note No. 5) | 17 469 | 17 377 | - | 17 469 | - | 16 924 |
| e | Commercial Finance | 13 629 | 13 350 | 11 889 | 13 629 | 11 889 | 13 037 |
| f | Home Finance | 12 143 | 9 105 | 6 952 | 12 143 | 6 952 | 7 695 |
| g | Others | 911 | 995 | 1 026 | 911 | 1 026 | 963 |
| h | Inter-Segment Elimination | ( 3 482) | ( 3 361) | ( 2 711) | ( 3 482) | ( 2 711) | ( 3 236) |
| | **Total** | **78 304** | **72 523** | **50 073** | **78 304** | **50 073** | **67 112** |
| 4 | **Segment Liabilities** | | | | | | |
| a | Finance & Investments | 16 082 | 13 782 | 13 418 | 16 082 | 13 418 | 12 097 |
| b | Asset Management | 190 | 203 | 144 | 190 | 144 | 386 |
| c | General Insurance | 6 611 | 6 468 | 5 100 | 6 611 | 5 100 | 5 279 |
| d | Life Insurance (Refer Note No. 5) | 16 166 | 16 074 | - | 16 166 | - | 15 622 |
| e | Commercial Finance | 11 434 | 11 235 | 10 025 | 11 434 | 10 025 | 11 053 |
| f | Home Finance | 11 258 | 8 443 | 6 352 | 11 258 | 6 352 | 7 075 |
| g | Others | 490 | 579 | 558 | 490 | 558 | 615 |
| h | Inter-Segment Elimination | ( 316) | ( 393) | ( 402) | ( 316) | ( 402) | ( 606) |
| | **Total** | **61 915** | **56 391** | **35 195** | **61 915** | **35 195** | **51 521** |

PATHAK H. D. & ASSOCIATES CHARTERED ACCOUNTANTS MUMBAI

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**Notes:**

1 In preparation of consolidated financial results:

a. More than 50% equity stake owned Subsidiaries are consolidated in accordance with the Accounting Standard (AS 21) on "Consolidated Financial Statements". During the period Quant Commodity Broking Private Limited (QCBPL) and Quant Capital Finance and Investments Private Limited (QCFIPL) ceased to be subsidiary and QCBPL became associate of the company.

b. 50% or less equity stake owned in Associates in which the Company has significant influence are accounted under the equity method in accordance with the Accounting Standard on Accounting for Investments in Associates (AS 23) in "Consolidated Financial Statements".

2 The Reliance Capital Group ("Group') has reported segment wise information as per Accounting Standard (AS 17) "Segment Reporting", in terms of Companies (Accounts) Rules, 2014. The operations of the Group are conducted through its subsidiaries. Since all the operations of the Group are conducted largely within India, there is no separate reportable geographical segment.

3 The reportable segments of Reliance Capital Group are further described below:
a) Finance & Investments - This includes the corporate lending and investment activities.
b) Asset Management - This includes the asset management activities including Mutual Fund and Portfolio Management Services.
c) General Insurance - This includes the general insurance business.
d) Life Insurance - This includes the life insurance business.
e) Commercial Finance - This includes the commercial finance business.
f) Home Finance - This includes the home finance business.
g) Others - This includes other financial and allied services.

4 Previous Period / Year figures have been regrouped / rearranged wherever necessary.

5 Quarter and nine months ended December 31, 2016 figures include the figures of Reliance Nippon Life Insurance Company Limited (Formerly Reliance Life Insurance Company Limited) which became a subsidiary of the Company w.e.f. March 30, 2016. Hence the figures for the quarter and nine months ended December 31, 2016 are not comparable with the corresponding quarter and nine months ended December 31, 2015.

6 In respect of Reliance General Insurance Company Limited (RGIC), a subsidiary of the company IBNR provision as at December 31, 2016 is certified by Appointed Actuary. The Panel Actuary has done valuation of liabilities as at March 31, 2016, which shows under reserving of Rs. 171 crore. Out of which the RGIC has recognised reserves of Rs. 129 crore as at December 31, 2016 and the remaining liabilities will be recognised in next quarter ending as at March 31, 2017. The same is in line with the communication in this regards with the IRDAI. The same has been referred to in "Limited Review Report" by the statutory auditors of the company.

7 The Board of Directors of the Company at their meeting held on October 28, 2016 has approved a Scheme of Arrangement for demerger of Real Estate Lending Business of the Company into its wholly owned subsidiary namely Reliance Home Finance Limited (RHFL) with effect from April 1, 2017, the Appointed Date, subject to requisite approvals, including the sanction of National Company Law Tribunal. Upon the demerger getting approved, the Company will hold a controlling 51% stake in RHFL and RHFL shall, issue and allot, at par, to all equity shareholders of the Company, 1 (One) fully paid Equity Share of RHFL for every 1 (One) equity share of Rs.10 each fully paid up held in the Company. RHFL will list its equity shares on the Stock Exchanges.

8 During the quarter Reliance Home Finance Limited (RHFL), a subsidiary of the Company received debenture application money of Rs. 2 988 crore directly and Rs. 66 crore through ASBA process in terms of Shelf Prospectus and Tranche 1 Prospectus both dated December 15, 2016 of public issue of "Secured & Unsecured Redeemable Non Convertible Debentures" (NCD). RHFL has allotted NCD amounting to Rs.3 054 crore on January 3, 2017 and the same were listed on BSE Limited and National Stock Exchange of India Limited on January 6, 2017.

PATHAK H. D. & ASSOCIATES * CHARTERED ACCOUNTANTS *

B S R & Co. LLP
5th Floor,
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N. M. Joshi Marg,
Mahalaxmi,
Mumbai - 400 011
India.
Chartered Accountants

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9 a) The Listed Secured Non-Convertible Debentures of the Company aggregating to Rs. 13,270 crore as on December 31, 2016 are secured by way of first pari passu mortgage/charge on the Company's immovable property and on present and future book debts/business receivables of the Company as specifically mentioned in the respective Trust Deeds and the asset cover thereof exceeds hundred percent of the principal amount of the said Debentures.

b) The Listed Secured Non-Convertible Debentures of the subsidiary viz. Reliance Home Finance Limited aggregating to Rs.1,055 crore as on December 31, 2016 are secured by way of first pari passu mortgage/charge on the immovable property and present and future book debts/ receivables of Reliance Home Finance Limited, except those charged/to be charged in favor of National Housing Bank for refinance availed/ to be availed from them, as specifically mentioned in the respective Trust Deeds and the asset cover thereof exceeds hundred percent of the principal amount of the said Debentures.

c) The Listed Secured Non-Convertible Debentures of the subsidiary viz. Reliance Financial Limited aggregating to Rs. 175 crore as on December 31, 2016 are secured by way of first charge on the immovable property and present and future investments, book debts and business receivables of Reliance Financial Limited, as specifically mentioned in the Trust Deed and the asset cover thereof exceeds 100% of the principal amount of the said Debentures.

10 During the quarter ended December 31,2016, the Company has changed its basis for determining the provision for mark to market diminution in value of long term quoted investments. As a result of such change, the charge in the statement of profit & loss for such provision is lower by Rs. 73 crore.

11 The consolidated financial results for the quarter and nine months ended December 31, 2016 of the Company have been subjected to a "Limited Review" by the Statutory Auditors of the Company.

12 The above results were reviewed by the Audit Committee. The Board of Directors at its meeting held on February 10, 2017 approved the above results and its release.

13 The Standalone financial results of the Company for the quarter and nine months ended December 31, 2016 are available on the Company's website (www.reliancecapital.co.in) and on the website of BSE (www.bseindia.com) and NSE (www.nseindia.com). Key standalone financial information is given below :

**(Rs. in crore)**

| Particulars | Quarter Ended | | | Nine Months Ended | | Year Ended |
|---|---|---|---|---|---|---|
| | 31-Dec-16 | 30-Sep-16 | 31-Dec-15 | 31-Dec-16 | 31-Dec-15 | 31-Mar-16 |
| | Unaudited | Unaudited | Unaudited | Unaudited | Unaudited | Audited |
| Total Operating Income | 840 | 898 | 914 | 2 722 | 2 718 | 4 076 |
| Profit before tax | 133 | 166 | 215 | 541 | 560 | 1 176 |
| Profit after tax | 110 | 130 | 167 | 453 | 450 | 977 |

for Reliance Capital Limited

Anil D. Ambani
Chairman

Dated: February 10, 2017

PATHAK H. D. & ASSOCIATES * CHARTERED ACCOUNTANTS * MUMBAI

B S R & Co. LLP * 5th Floor, Lodha Excelus, Apollo Mills Compound, N. M. Joshi Marg, Mahalaxmi, Mumbai - 400 011 India. * Chartered Accountants

**Pathak H.D. & Associates**
Chartered Accountants
814-815,
Tulsiani Chambers
212, Nariman Point,
Mumbai 400 021
Telephone: +91(22) 30228508
Fax: +91(22) 3021 8509

**B S R & Co. LLP**
Chartered Accountants
Lodha Excelus
5th Floor, Apollo Mills Compound
N. M. Joshi Marg
Mahalakshmi, Mumbai 400 011
Telephone: +91(22) 4345 5300
Fax: +91(22) 4345 5399

## Independent Auditor's Review report

# To the Board of Directors of Reliance Capital Limited

1. We have reviewed the accompanying Statement of unaudited consolidated financial results ('the Statement') of Reliance Capital Limited ('the Holding Company'), its subsidiaries including partnership firm (collectively referred to as the 'Group') and its associates with respect to the quarter and nine months ended December 31, 2016 attached herewith, being submitted by the Holding Company pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. This Statement is the responsibility of the Holding Company's Management and has been approved by Board of Directors in their meeting held on February 10, 2017. Our responsibility is to issue a report on the Statement based on our review.

2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Holding Company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.

3. The Statement includes the results of the following entities:

**List of subsidiaries:**

1. Reliance Nippon Life Asset Management Limited (Formerly Reliance Capital Asset Management Limited)
2. Reliance Asset Management (Mauritius) Limited
3. Reliance Asset Management (Singapore) Pte Limited
4. Reliance Capital Asset Management (UK) Limited (ceased w.e.f. June 14, 2016)
5. Reliance AIF Management Company Limited
6. Reliance Capital Pension Fund Limited
7. Reliance Capital Trustee Co. Limited
8. Reliance General Insurance Company Limited

PATHAK H. D. & ASSOCIATES * CHARTERED ACCOUNTANTS * MUMBAI

B S R & Co. LLP 5th Floor, Lodha Excelus, Apollo Mills Compound, N. M. Joshi Marg, Mahalaxmi, Mumbai - 400 011 India. Chartered Accountants

*B S R & Co. (a partnership firm with registration no. BA61223) converted into B S R & Co. LLP (a Limited Liability Partnership with LLP Registration No. AAB-8181), with effect from October 14, 2013*

9. Reliance Nippon Life Insurance Company Limited (Formerly Reliance Life Insurance Company Limited)
10. Reliance Commercial Finance Limited (Formerly Reliance Gilts Limited)
11. Reliance Money Express Limited
12. Reliance Home Finance Limited
13. Reliance Securities Limited
14. Reliance Wealth Management Limited
15. Reliance Exchangenext Limited
16. Reliance Spot Exchange Infrastructure Limited
17. Reliance Commodities Limited
18. Reliance Financial Limited
19. Reliance Money Precious Metals Private Limited
20. Reliance Money Solutions Private Limited
21. Reliance Capital AIF Trustee Company Private Limited
22. Quant Capital Private Limited
23. Quant Broking Private Limited
24. Quant Securities Private Limited
25. Quant Commodity Broking Private Limited (ceased w.e.f. August 18, 2016)
26. Quant Capital Finance and Investments Private Limited (ceased w.e. f. July 7, 2016)
27. Quant Investment Services Private Limited

**List of Partnership Firm :**

1. Reliance Capital Partners

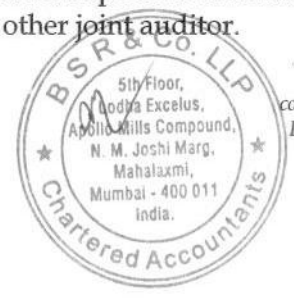
**List of Associates:**

1. Ammolite Holdings Limited
2. Reliance Asset Reconstruction Company Limited
3. Indian Commodity Exchange Limited
4. Quant Commodity Broking Private Limited (w.e.f. August 18, 2016)

4. We did not review the financial results of eight subsidiaries included in the Statement, out of which one subsidiary became associate during the period, which reflects, total revenues of Rs. 330 crore and Rs. 928 crore for the quarter and nine months ended December 31, 2016 respectively and total net profit after tax of Rs. 32 crore and Rs. 69 crore for the quarter and nine months ended December 31, 2016 respectively. These financial results have been reviewed by other auditors whose reports have been furnished to us by management and our report on the Statement in so far as it relates to amount included in respect of these subsidiaries are based solely on the reports of the other auditors.

5. The financial results of nine subsidiaries included in the Statement which reflects total revenues of Rs. 361 crore and Rs. 1,053 crore for the quarter and nine months ended December 31, 2016 respectively and total net profit after tax of Rs. 102 crore and Rs. 329 crore for the quarter and nine months ended December 31, 2016 respectively, have been reviewed by one of the joint auditors. In respect of these subsidiaries, one of the joint auditors has placed reliance on reports of the other joint auditor.



6. The financial results of two subsidiaries included in the Statement which reflects total revenues of Rs. 2,417 crore and Rs. 7,875 crore for the quarter and nine months ended December 31, 2016 respectively and total net profit after tax of Rs. 12 crore and Rs. 76 crore for the quarter and nine months ended December 31, 2016 respectively, have been reviewed by one of the joint auditors of the Holding Company along with another auditor as joint auditors. In respect of these subsidiaries, one of the joint auditors of the Holding Company has placed reliance on reports of the other joint auditor of that subsidiary.

7. The financial results of eight subsidiaries and a partnership firm included in the Statement, whose financial results are unaudited or not reviewed and certified by their management/ partners of the firm, which reflects total revenues of Rs. 12 crore and Rs. 46 crore for the quarter and nine months ended December 31, 2016 respectively and total net profit after tax of Rs. 1 crore and Rs. 5 crore for the quarter and nine months ended December 31, 2016 respectively. Our report on the Statement in so far as it relates to amount included in respect of these subsidiaries and partnership firm are based solely on the management/partners certified financial results of those subsidiaries and partnership firm.

8. We did not review financial results of three associates included in the consolidated financial results which reflects Group's share of total net loss of Rs. 0.74 crore and total net profit of Rs. 0.38 crore for the quarter and nine months ended December 31, 2016 respectively. These financial results have been reviewed by other auditors whose reports have been furnished to us by management. In respect of one associate company included in the Statement which reflects group's share of total net profit after tax of Rs. 0.60 crore and Rs. 1 crore for the quarter and nine months ended December 31, 2016 respectively is not reviewed or audited. Our report on the Statement in so far as it relates to amount included in respect of this associate is based solely on the management certified financial results of the associate.

9. Our report on the Statement is not modified in respect of the matters specified in para 4 to 8 above with respect to our reliance on the work done and the reports of the other auditors and interim financial results certified by respective management.

10. Based on our review conducted as above and based on the consideration of reports of the other auditors / one of the joint auditors and management certified accounts referred to above, nothing has come to our attention that causes us to believe that the information contained in accompanying Statement prepared in accordance with the Accounting Standards as per Section 133 of the Companies Act, 2013 read with rule 7 of the Companies (Accounts) Rules, 2014 and other recognized accounting practices and policies, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, including the manner in which it is to be disclosed, or that it contains any material misstatement.







*B S R & Co. (a partnership firm with registration no. BA61223) converted into B S R & Co. LLP (a Limited Liability Partnership with LLP Registration No. AAB-8181), with effect from October 14, 2013*

**Emphasis of Matter**

11. We draw attention to Note No. 6 of the attached Statement relating to Reliance General Insurance Company Limited ('RGIC'), a subsidiary of the Holding Company, whose auditors have reported regarding under reserving/ recognition of provision for claim outstanding towards incurred but not reported (IBNR) as at December 31, 2016, based on communication with Insurance Regulatory and Development Authority of India ('IRDAI'). Our conclusion is not modified in respect of this matter.

**Other matters**

12. The auditors of Reliance General Insurance Company Limited ('RGIC'), a subsidiary of the Holding Company, have reported that the actuarial valuation of liabilities in respect of incurred but not reported (IBNR) and incurred but not enough reported (IBNER) as on December 31, 2016 has been duly certified by RGIC's Appointed Actuary and the Mentor to the Appointed Actuary of the RGIC's and relied upon by the RGIC's auditors. They have also certified that, in their opinion, the assumptions considered for such valuations are in accordance with the guidelines and norms prescribed by the Insurance Regulatory and Development Authority of India (IRDAI) and Institute of Actuaries of India in concurrence with the IRDAI. The auditors of RGIC have relied upon the certificate issued in this regard while forming their conclusion. Our conclusion is not modified in respect of this matter.

13. The auditors of Reliance Nippon Life Insurance Company Limited ('RNLIC') (formerly Reliance Life Insurance Company Limited), a subsidiary of the Holding Company, have reported that the actuarial valuation of liabilities for life policies in force and policies where premium is discontinued is the responsibility of the RNLIC's Appointed Actuary (the "Appointed Actuary"). The actuarial valuation of these liabilities as at December 31, 2016 has been duly certified by the Appointed Actuary and in his opinion, the assumptions for such valuation are in accordance with the generally accepted actuarial principal and practice requirements of the Insurance Act, regulations notified by the Insurance Regulatory and Development Authority of India ('IRDAI') and Actuarial Practice Standard issued by the Institute of Actuaries of India in concurrence with the IRDAI. The auditors of RNLIC have relied upon the Appointed Actuary's certificate in this regard to express their conclusion. Our conclusion is not modified in respect of this matter.






14. Figures for the quarter and nine months ended December 31, 2015 and for the year ended March 31, 3016 have been reviewed / audited by B S R & Co. LLP, Chartered Accountants and Chaturvedi & Shah, Chartered Accountants.

For **Pathak H.D. & Associates**
*Chartered Accountants*
ICAI Firm's Registration No: 107783W

Parimal Kumar Jha

**Parimal Kumar Jha**
*Partner*
Membership No: 124262

Mumbai
February 10, 2017

For **B S R & Co. LLP**
*Chartered Accountants*
ICAI Firm's Registration No: 101248W/W-100022

**Milind Ranade**
*Partner*
Membership No: 100564

Mumbai
February 10, 2017

# MEDIA RELEASE

**Q3 FY17 TOTAL INCOME OF RS. 3,964 CRORE (US$ 583 MILLION) - UP 68%**

**Q3 FY17 NET PROFIT AT RS. 252 CRORE (US$ 37 MILLION) - UP 8%**
**(PRIOR TO STRENGTHENING OF RESERVES IN RELIANCE GENERAL INSURANCE)**

**PROFIT UP IN ALL OPERATING BUSINESSES;**
**NO CAPITAL GAINS BOOKED IN THE QUARTER**

**NET WORTH OF RS. 16,149 CRORE (US$ 2.4 BILLION) - AN INCREASE OF 10%**

**BOOK VALUE INCREASED TO RS. 639 PER SHARE AT THE END OF Q3 FY17**

**TOTAL ASSETS OF RS. 78,304 CRORE (US$ 11.5 BILLION) - AN INCREASE OF 56%**

## BUSINESSES

**RELIANCE NIPPON LIFE ASSET MANAGEMENT (RNLAM) MANAGES RS. 3,35,987 CRORE (US$ 49.4 BILLION) ACROSS MUTUAL FUNDS, PENSION FUNDS, MANAGED ACCOUNTS, OFFSHORE FUNDS AND AIF**

**RELIANCE MUTUAL FUND AAUM RS. 1,95,845 CRORE (US$ 28.8 BILLION) - UP 25%**

**RNLAM PBT AT RS. 152 CRORE (US$ 22 MILLION) - UP 8%**

**RELIANCE COMMERCIAL FINANCE - ASSETS UNDER MANAGEMENT AT RS. 16,191 CRORE (US$ 2.4 BILLION) - UP 8%**

**RELIANCE COMMERCIAL FINANCE - PBT AT RS. 80 CRORE (US$ 12 MILLION) - UP 2%**

**RELIANCE HOME FINANCE - ASSETS UNDER MANAGEMENT AT RS. 9,656 CRORE (US$ 1.4 BILLION) - UP 40%**

**RELIANCE HOME FINANCE - PBT AT RS. 35 CRORE (US$ 5 MILLION) - UP 3%**

**RELIANCE GENERAL INSURANCE - GROSS WRITTEN PREMIUM AT RS. 855 CRORE (US$ 126 MILLION) - UP 28%**

**RELIANCE GENERAL INSURANCE - NET PROFIT AT RS. 18 CRORE (US$ 3 MILLION) - UP 20%**

**RELIANCE NIPPON LIFE INSURANCE - TOTAL PREMIUM OF RS. 981 CRORE (US$ 144 MILLION)**

**RELIANCE NIPPON LIFE INSURANCE - PERSISTENCY AT 61% AS AGAINST 57% AS ON DECEMBER 2015**

**BROKING AND DISTRIBUTION - SIGNIFICANT IMPROVEMENT IN PROFITABILITY - PBT AT RS. 14 CRORE (US$ 2 MILLION)**

**Mumbai, February 10, 2017:** Reliance Capital Limited (RCL) today announced its financial results for the quarter ended December 31, 2016. The performance highlights are:

**Consolidated results - Quarter ended December 31, 2016**

- **Q3 FY17 Total income** of **Rs. 3,964 crore (US$ 583 million)**, as against **Rs. 2,353 crore** in the corresponding previous period - **an increase of 68%**
- **Q3 FY17 Net profit** of **Rs. 252 crore (US$ 37 million)** (prior to strengthening of reserves in Reliance General Insurance) - **an increase of 8%**
- **Q3 FY17 Net profit** of **Rs. 209 crore (US$ 31 million)** (post strengthening of reserves by Rs. 43 crore in Reliance General Insurance)
- **Q3 FY17 Earnings per share** of **Rs. 8.3 (US$ 0.12)**

**Net Worth:**

As on December 31, 2016, the **net worth** of the Company stood at **Rs. 16,149 crore (US$ 2.4 billion) - an increase of 10%.**

**Credit Rating:**

**The Company had a net debt equity ratio of 1.74** as on December 31, 2016. It continues to enjoy the **highest** ratings **of 'A1+' by ICRA** for its short term borrowing program and **'CARE AAA' by CARE** for its long term borrowing program.

**Operational Review:**

As on December 31, 2016, the **total assets of the Company stood at Rs. 78,304 crore (US$ 11.5 billion) - an increase of 56%.**

The Company has **not raised any fixed deposits** from the public.

**Group Companies:**

**Reliance Nippon Life Asset Management**
**Reliance Mutual Fund**

- Reliance Nippon Life Asset Management (RNLAM) managed **Rs. 3,35,987 crore (US$ 49.4 billion)** as on December 31, 2016, across mutual funds, pension funds, managed accounts, offshore funds and alternative investment funds
- **Reliance Mutual Fund** (RMF) is amongst the top mutual funds in India, in terms of AAUM, with **market share** of 11.6**%**
- RMF's **average assets under management** (AAUM), for the quarter ended December 31, 2016, were **Rs. 1,95,845 crore (US$ 28.8 billion)** - **a YoY increase of 25%**
- RMF had a wide distribution network with nearly **170 branches and more than 52,600 empanelled distributors** across India, as on December 31, 2016
- As on December 31, 2016, there were total **246 schemes** comprising **34** equity oriented schemes, **196** debt oriented schemes, **15** exchange traded funds and **1** Fund of funds

- RNLAM's **income from its operations was Rs. 358 crore (US$ 53 million)** for the quarter ended December 31, 2016 - **a YoY increase of 5%**

- The **profit before tax of RNLAM was Rs. 152 crore (US$ 22 million)** for the quarter ended December 31, 2016 - **a YoY increase of 8%**

**Reliance Commercial Finance**

- Reliance Commercial Finance (RCF) offers a wide range of products which include SME loans, Loans against property (LAP), Infrastructure financing, Agriculture loans and Supply chain financing

- RCF is amongst the leading SME lenders in the Indian non banking finance space. The focus in this business continues to be on asset backed lending and productive asset creation. As on December 31, 2016, **100% of the loan book was secured**

- The **disbursements** for the quarter ended December 31, 2016, **were Rs. 1,726 crore (US$ 254 million)**

- As on December 31, 2016, the assets under management (including securitized portfolio) was **Rs. 16,191 crore (US$ 2.4 billion)** - **a YoY increase of 8%**

- The outstanding **loan book** as on December 31, 2016, was **Rs. 12,114 crore (US$ 1.8 billion) - a YoY increase of 14%.** This loan book is spread **across 53,500 customers** from top **44** Indian cities

- The total income for the quarter ended December 31, 2016, was **Rs. 482 crore (US$ 71 million)** - **a YoY increase of 6%**

- The **profit before tax** for the quarter was **Rs. 80 crore (US$ 12 million)** - **a YoY increase of 2%**

**Reliance Home Finance**

- **Reliance Home Finance Limited (RHFL),** a 100% subsidiary of Reliance Capital, provides a wide range of loan solutions like **home loans, LAP, Construction finance, flexi LAP, and Affordable housing.** RHFL also provides property solutions' services that help customers find their dream homes / property, along with financing

- The **disbursements** for the quarter ended December 31, 2016, **were Rs. 1,203 crore (US$ 177 million) - a YoY increase of 31%**

- As on December 31, 2016, the **assets under management** (including securitized portfolio) was **Rs. 9,656 crore (US$ 1.4 billion)** - **a YoY increase of 40%**

- The **outstanding loan book** as on December 31, 2016, was **Rs. 8,459 crore (US$ 1.2 billion) - a YoY increase of 34%.** 100% of the loan book continued to be secured. This loan book is spread **across 28,200 customers** from top **43** Indian cities

- The total income for the quarter ended December 31, 2016, was **Rs. 269 crore (US$ 40 million) - a YoY increase of 29%**

- The **profit before tax** for the quarter was **Rs. 35 crore (US$ 5 million) - a YoY increase of 3%**

**Reliance General Insurance**

- Reliance General Insurance (RGI) offers insurance solutions for auto, health, home, property, travel, marine, commercial and other speciality products
- RGI is amongst the leading private sector general insurance companies in India. It has a **private sector market share of 8%**, in terms of gross premium, of the private sector general insurance industry
- The **Gross Written Premium** for the quarter ended December 31, 2016, was **Rs. 855 crore (US$ 126 million)** - **a YoY increase of 28%**
- The **profit** for the quarter ended December 31, 2016, was **Rs. 18 crore (US$ 3 million) - a YoY increase of 20%**
- At the end of December 31, 2016, the **investment book** stood at **Rs. 6,483 crore (US$ 953 million) - a YoY increase of 20%**
- The **net worth** of the business was **Rs. 1,202 crore (US$ 177 million) - a YoY increase of 11%**
- RGI had a **distribution network of 128 branches** and over **23,400 agents**, as on December 31, 2016

**Reliance Nippon Life Insurance**

- Reliance Nippon Life Insurance (RNLI) is amongst the **leading private sector life insurance companies in terms of new business premium** with a **market share of 2%** of the private sector life insurance industry (as on December 31, 2016)
- The **New Business Premium** was **Rs. 215 crore (US$ 32 million)** for the quarter ended December 31, 2016
- The **Renewal Premium** was **Rs. 776 crore (US$ 114 million)** for the quarter ended December 31, 2016 - **a YoY increase of 10%**
- The **Total Premium (net of reinsurance)** was **Rs. 981 crore (US$ 144 million)** for the quarter ended December 31, 2016
- The business made a marginal profit in the quarter ended December 31, 2016
- The **persistency** of the business was **61%** as against 57% as on December 31, 2015
- The **total funds under management** as on December 31, 2016, **stood at Rs. 16,247 crore (US$ 2.4 billion)** - **a YoY increase of 1%**
- As on December 31, 2016, **the distribution network** stood at over **770 offices and approx. 79,800 active advisors** across India

**Broking and Distribution businesses**

- The Broking segment, **one of the leading retail broking houses in India**, provides a varied customer base with access to equities, equity options, wealth management solutions and mutual funds

- The Distribution business is a **comprehensive financial services and solutions provider**, assisting customers with access to mutual funds, insurance products and other financial products, **with a pan India presence with approx. 80 branches**

- In **equity broking**, as on December 31, 2016, there were over **7,91,600 broking accounts, an increase of 3%,** with an **average daily equities turnover of** approx. **Rs. 2,600 crore (US$ 382 million) - a YoY increase of 61%**

- In **commodity broking,** as on December 31, 2016, the **commodity broking accounts rose by 13%** to over **71,000**, with **average daily commodities turnover of over Rs. 250 crore (US$ 37 million)**

- In **wealth management**, the **AUMs** as on December 31, 2016, increased to **Rs. 3,587 crore (US$ 528 million) - a YoY increase of 68%**

- The business had **revenues** of **Rs. 81 crore (US$ 12 million)** for the quarter ended December 31, 2016 **- a YoY increase of 19%**

- The **profit** for the quarter ended December 31, 2016, was **Rs. 14 crore (US$ 2 million)**, as against marginal profits in the corresponding previous period

**Shareholding Pattern as on December 31, 2016:**

| Category | No. of Shares | Shareholding |
|---|---|---|
| Promoters | 13,13,82,303 | 52.0% |
| Foreign Investors - FIIs, NRIs and others | 4,63,44,789 | 18.3% |
| Domestic institutions / Banks / Mutual Funds | 2,95,28,242 | 11.7% |
| Indian Public and others | 4,53,77,466 | 18.0% |
| **TOTAL - 10 lakh shareholders** | **252,632,800** | **100.0%** |

**Background**

Reliance Capital, a part of the Reliance Group, is one of India's leading private sector financial services companies. It ranks amongst the top private sector financial services and banking groups, in terms of net worth. The Company is a constituent of CNX Midcap 50 and MSCI Global Small Cap Index.

Reliance Group is amongst India's leading business houses with over 250 million customers. The Group has a strong presence across a wide array of high growth consumer-facing businesses of financial services, telecom, energy, power, infrastructure, and Defence.

Reliance Capital has interests in asset management and mutual funds; life and general insurance; commercial and home finance; stock broking; wealth management services; distribution of financial products; asset reconstruction; proprietary investments and other activities in financial services.