

August 03, 2026

BSE Limited
Corporate Relations Department
Phiroze Jeejeeboy Towers
Dalal Street, Fort,
Mumbai - 400 001
Scrip Code: 543248

National Stock Exchange of India Limited
Listing Department
Exchange Plaza, 5th Floor, Plot no. C/1,
G Block, Bandra Kurla Complex, Bandra (E)
Mumbai - 400 051
SYMBOL: RBA

Sub.: Investor Presentation on Unaudited Standalone and Consolidated Financial Results of Restaurant Brands Asia Limited ('the Company')

Ref.: Regulation 30 read with Schedule III of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('SEBI Listing Regulations')

Dear Sir/Ma'am,

Please find enclosed herewith the Investor Presentation on the Unaudited Standalone and Consolidated Financial Results of the Company for the quarter ended June 30, 2026.

The copy of the Investor Presentation is also being made available on the website of the Company at www.burgerking.in.

Kindly take the same on record.

Thanking You,
For Restaurant Brands Asia Limited

Shweta Mayekar
Company Secretary and Compliance Officer
(Membership No.: A23786)

Encl.: As above

restaurant brands asia limited

(Formerly known as Burger King India Limited)

Registered Office : 2nd Floor, ABR Emerald, Plot No. D-8, Street No. 16, MIDC, Andheri (East), Mumbai – 400 093
CIN : L55204MH2013FLC249986 | info@burgerking.in | Tel : 022-7193 3000 | Website : www.burgerking.in

Restaurant Brands Asia Limited

Investor Presentation

August 3, 2026





Certain statements made in this presentation relating to the Company's objectives, projections, outlook, expectations, estimates, among others may constitute 'forward-looking statements' within the meaning of applicable laws and regulations. Actual results may differ from such expectations, projections etc., whether express or implied. These forward-looking statements are based on various assumptions, expectations and other factors which are not limited to, risk and uncertainties regarding fluctuations in earnings, competitive intensity, pricing environment in the market, economic conditions affecting demand and supply, change in input costs, ability to maintain and manage key customer relationships and supply chain sources, new or changed priorities of trade, significant changes in political stability in India and globally, government regulations and taxation, climatic conditions, natural calamity, commodity price fluctuations, currency rate fluctuations, litigation among others over which the Company does not have any direct control. These factors may affect our ability to successfully implement our business strategy. The company cannot, therefore, guarantee that the 'forward-looking' statements made herein shall be realized. The Company, may alter, amend, modify or make necessary corrective changes in any manner to any such forward looking statement contained herein or make written or oral forward-looking statements as may be required from time to time on the basis of subsequent developments and events.

Business Key Priorities





Same Store Sales Growth of 12.6%; highest in last 15 quarters

Value Leadership

Successful value campaigns

- Stunner menu
- Tast Meal @99
- 2forX



Menu Strengthening

- BK Café launch in 2022
- Co-branded desserts and shakes
- Burger Portfolio expansion with Whopper deluxe & LTOs (Korean range)



Digital 1st Brand

- SOK's & BK App across all restaurants, 90%+ orders through digital channels[#]
- CRM engine for customer data and analytics



Profitability focus

- Menu strategy
- Supply chain initiatives
- Efficiencies in utilities through solar & new broiler



Revenue grew by 23.6% YoY;
Co. EBITDA* grew by 2.3x to INR 52.7 Crs in Q1 FY27



Strategic pillars for improvement in performance

Value Focus

- Build long term burger led value strategy
- “King Deals” with bone-in chicken



Menu Strengthening

- Bone-in chicken portfolio expansion
- Whole Chicken portfolio launched – First among International QSR chains
- LTOs: Boss Whopper, Meatgol Whopper



Digital 1st Brand

- SOKs across all restaurants
- Unlock incremental sales through CRM



Profitability focus

- Corporate overheads reduction by 25%
- Portfolio rationalization (42 stores)
- Delivery profitability improvement (via discount optimization)



Burger King restaurant EBITDA* margin at 5.2%

Marketing Initiatives





BURGER KING **KOREAN SPICY FEST** **SEASON 2** **KIMCHI FIRE**

THE AUTHENTIC KOREAN FLAVOURS

- KOREAN KIMCHI VEG WHOPPER
- KOREAN KIMCHI CHICKEN WHOPPER
- KOREAN KIMCHI PANNEER
- KOREAN KIMCHI CHICKEN
- KOREAN SPICY CHICKEN
- KOREAN SPICY FRIES
- KOREAN SPICY CHICKEN WINGS

Limited Time Only

JUST ADD Coke.

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BURGER KING **BK Freshers** **Stay Fizzy**

Tropical Fizz Made with **Sprite**

Masala Fizz Made with **Coca-Cola**

Change the drink in your meal Reg@ Just ₹9*

NEW DROP

More CRUNCH More FLAVOUR

All New Waffle Cone Softie

Vanilla Softie Waffle Cone ₹30*

Choco Dip Softie Waffle Cone ₹45*

NO SYNTHETIC COLOURS. NO ARTIFICIAL FLAVOURS*

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2 For ₹79*
Crispy Veg ~~₹110~~



2 For ₹99*
Crispy Chicken ~~₹150~~





JUST ADD Coke.

Replace any one Burger with Coke at same price^

Limited time offer. Valid only in Dine In / Takeaway.

**Taxes & Charges as applicable. TBC Apply. Offer valid in Dine In/Takeaway Only. Offer Valid till stocks last. TM & © 2024 Burger King Company LLC. Used under license. All rights reserved. Images in this advertisement are illustrative and do not represent the actual products.

2for79 to be market competitive



CRAZY APP DEALS

SAVE UPTO 57%

₹99*
~~₹228~~



TASTY MEALS VEG
Crispy Veg Reg. Meal



SCAN FOR MORE DINE IN DEALS

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Crazy App Deals to increase frequency of BK App



CRICKET MANIA

SUPER SAVER COMBOS

save up to 53%*

BK Classics
Meal for 1

BK VEGGIE	BK CHICKEN
₹374* ₹269*	₹374* ₹299*

'WHOPPER® Deluxe
Meal for 1

PANEER	CHICKEN	CHEESE
₹569* ₹454*	₹569* ₹464*	₹699* ₹464*

'WHOPPER® Deluxe
Meal for 2

PANEER	CHICKEN	CHEESE
₹569* ₹454*	₹569* ₹464*	₹699* ₹464*

*Taxes and Charges as applicable. TBC Apply. Offer valid on BK App Dine in. Offer valid till stocks last. Limited Time Offer. TM & © 2024 Burger King Company LLC. Used under license. All rights reserved. Images in this advertisement are illustrative and do not represent the actual products. Coca-Cola, Thums Up, coffee products contain caffeine. Coke zero contains caffeine & non-caloric sweeteners. This carbonated water contains an admixture of sucralose & acesulfame potassium. Not recommended for children, pregnant & lactating mothers. **excludes sweetened drinks. An average active adult requires 2000 kcal energy per day, however, calorie needs may vary.

Thematic Saver “Meals for 2” for higher group sizes



Integrating deeper with Regional Festivals to build an emotional connect



- Meal led offerings along with thematic freebies
- Gifts with meals & merchandise





Continue to build Brand Love with engaging content



LTO



Trust in Taste



BAU & Topicals



College activation





Strengthening Brand Loyalty and Building deeper Brand Love



BURGER KING **BARU** **MEATGOLO WHOPPER®**

Waktu Terbatas

GRATIS FRIES + COKE ZERO
Setiap Pembelian A'la Carte 'WHOPPER'

HALAL INDONESIA

Labels: BALL BUN, FLAME GRILLED 100% AUSTRALIAN BEEF PATTY, MEATBALLS, CLASSIC CHEESE

Gambar yang ditampilkan hanya untuk tujuan ilustrasi dan dapat berbeda dari produk sebenarnya. 1. Syarat & ketentuan berlaku. Promo berlaku untuk Fries & Coke Zero ukuran Medium. TM & ©2026 Burger King Company LLC. Used under license. All rights reserved.

BURGER KING **BARU** **BOSS WHOPPER®**

Waktu Terbatas

#BossSemuaBurger
Tersedia 'WHOPPER' & 'WHOPPER Jr.'

HALAL INDONESIA

Labels: Long Beef Rasher, Beef Patty, Mozzarella Cheese, Classic Cheese

Gambar yang ditampilkan untuk tujuan ilustrasi. TM & ©2026 Burger King Company LLC. Used under license. All rights reserved.

BARU **MENU KEMENANGAN**

KEMENANGAN 1
Mulai dari **32.000**
Rp 129.999

KEMENANGAN 2
Rp 129.999

KEMENANGAN 3
Rp 129.999

BARU **MENU KEMENANGAN**

KEMENANGAN HEMAT
Rp 34.845

KEMENANGAN HIKMAT
Rp 55.000

WHOLE CHICKEN

WHOLE CHICKEN
Rp 139.999

PAKET WHOLE CHICKEN
Rp 160.000

KING CHICKEN

Paket 2nd Crispy/Spicy
Rp 46.999

Paket 1st Sweet Chili
Rp 40.345

Paket 1/4 Ekor Ayam Nusantara
Rp 29.999

Q1 FY27 Key Highlights

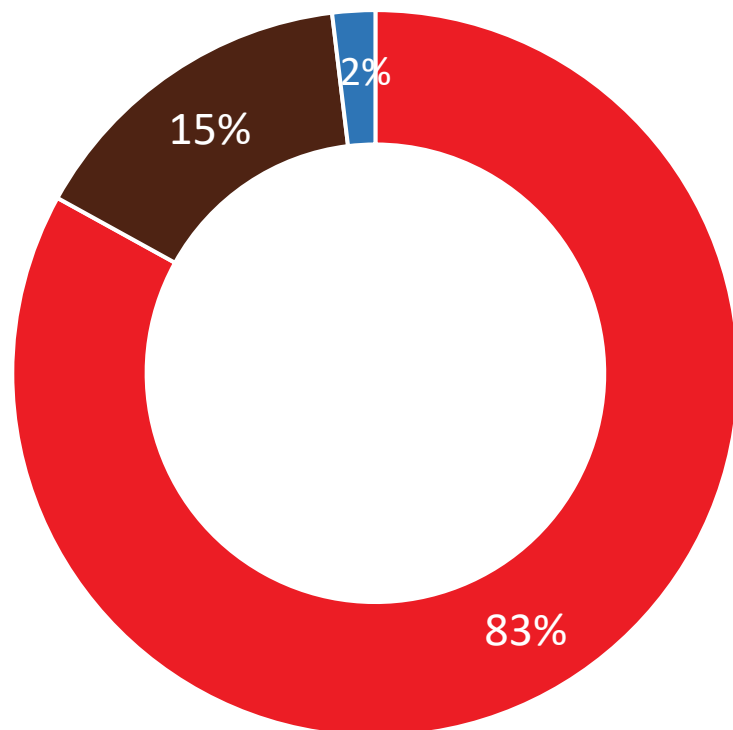




Revenue Mix and Store Count

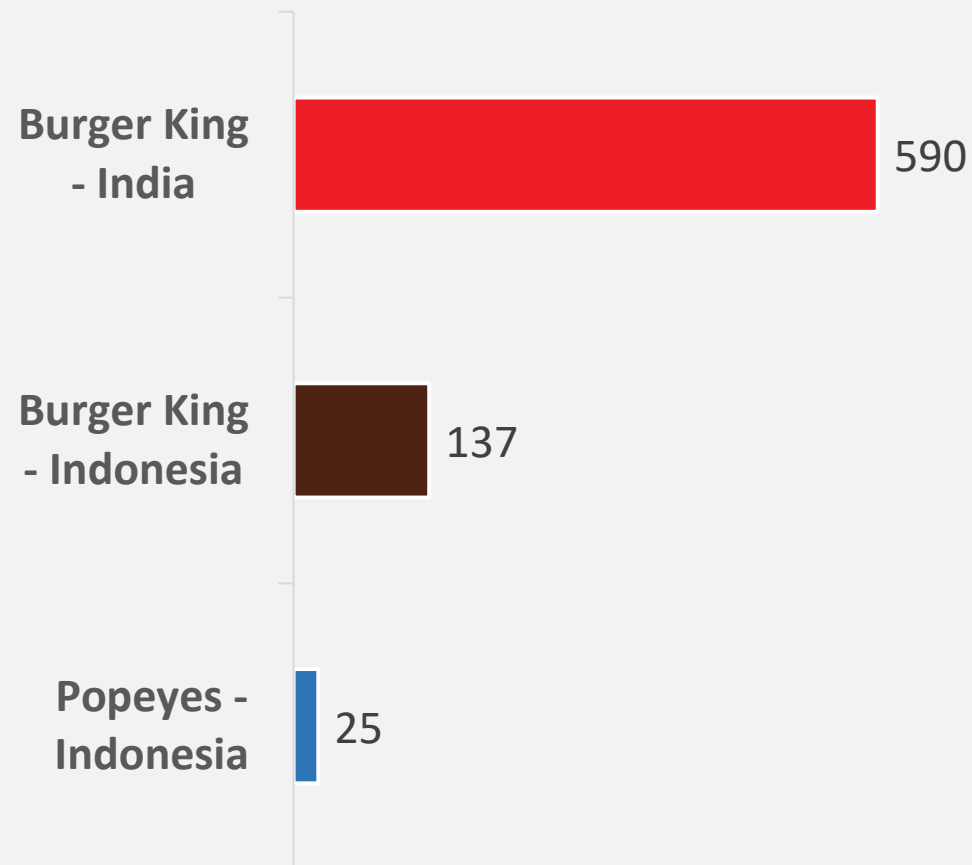


Revenue Mix (Q1 FY27)



- Burger King - India
- Burger King - Indonesia
- Popeyes - Indonesia

Store Count (As at 30 June, 2026)



83% Revenues from India, 9 Stores added in Burger King India in Q1 F27



India Q1 FY27 – Operational and Business Highlights



590 Stores[#]

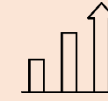
+71 YoY / +9 QoQ



12.6% SSSG

INR 131K

Average Daily Sales



INR 6,829 Mn
Revenue from Operations

+23.6% YoY



70.8%
Gross Margin

+3.1% YoY / 0.6% QoQ



INR 900 Mn
Restaurant EBITDA^{*}

+68.1% YoY



INR 527 Mn
Co EBITDA^{*}

+133.6% YoY



Indonesia Q1 FY27 – Operational and Business Highlights



	Burger King	Popeyes	Indonesia
Store Count [#]	137	25	162
ADS (INR)	102K	69K	97K
Revenue	INR 1,240 Mn	INR 157 Mn	INR 1,397 Mn
Rest. EBITDA [*]	INR 64 Mn	(INR 31 Mn)	INR 33 Mn



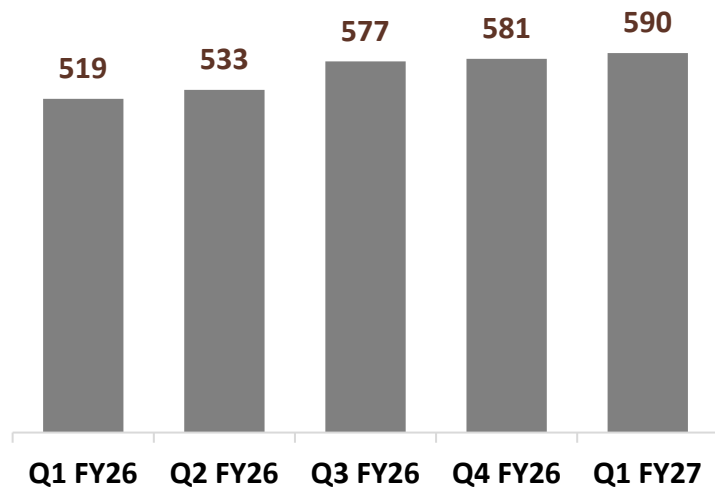
Consolidated Q1 FY27 – Operational and Business Highlights



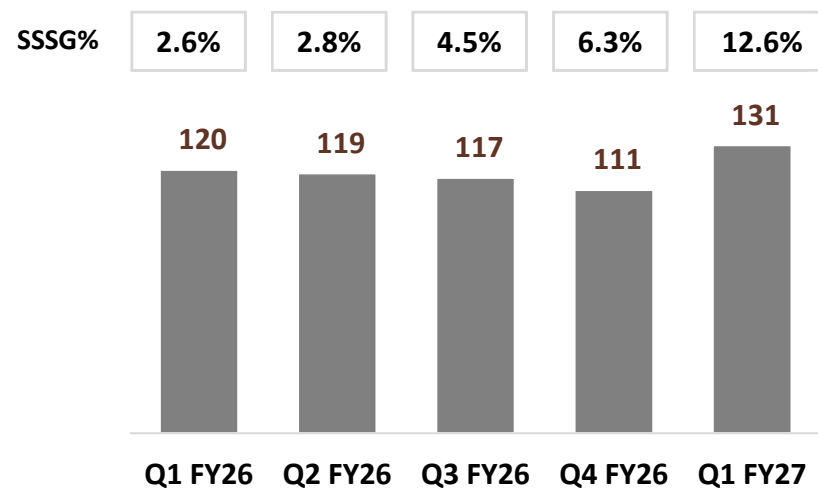
	India	Indonesia	Consolidated
Store Count [#]	590	162	752
Revenue	INR 6,829 Mn	INR 1,397 Mn	INR 8,226 Mn
Rest. EBITDA [*]	INR 900 Mn	INR 33 Mn	INR 933 Mn
Co. EBITDA [*]	INR 527 Mn	(INR 91 Mn)	INR 435 Mn

	Q1 FY26	Q1 FY27	Change
Store Count [#]	683	752	+69
Revenue	INR 6,977 Mn	INR 8,226 Mn	+17.9%
Rest. EBITDA [*]	INR 538 Mn	INR 933 Mn	+73.5%
Co. EBITDA [*]	INR 119 Mn	INR 435 Mn	+265.7%

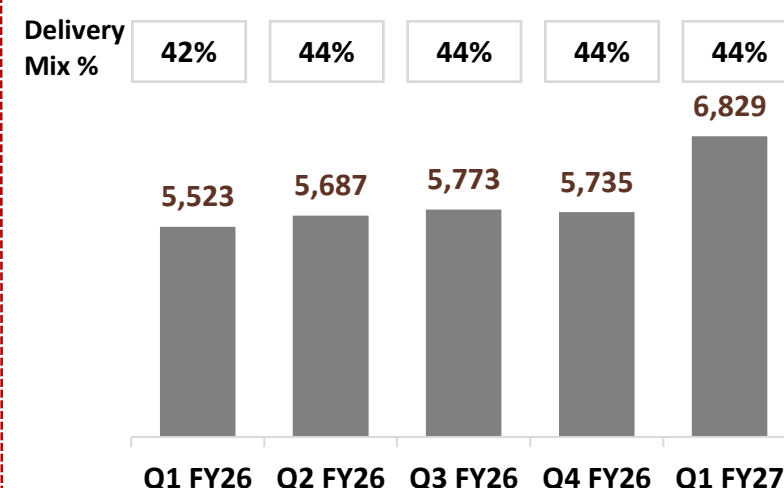
Restaurant Count



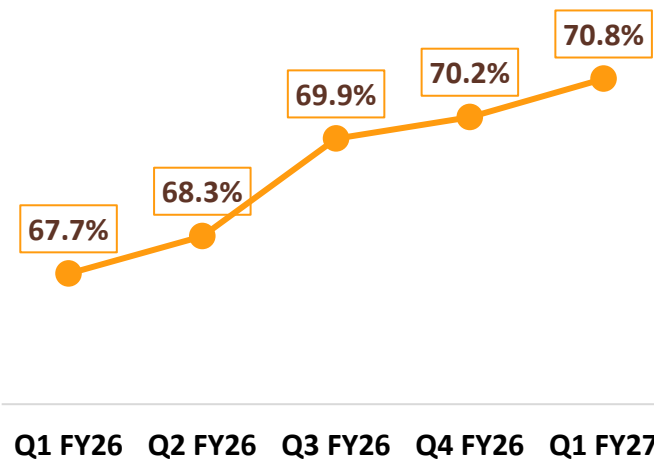
ADS (INR '000)



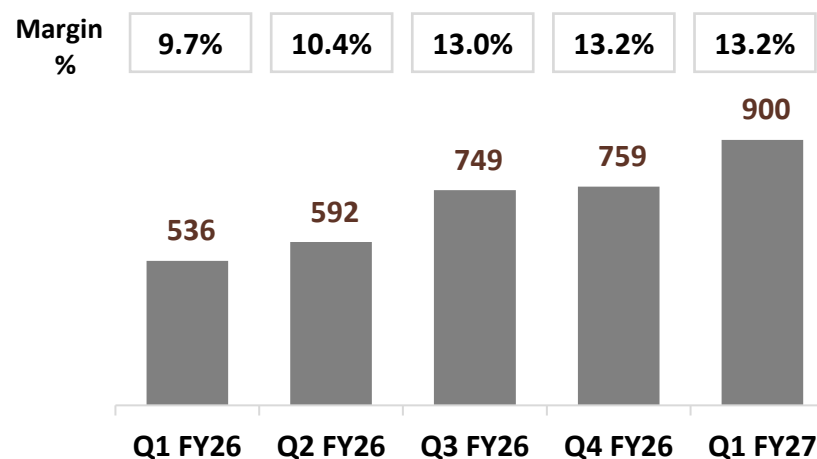
Revenue (INR Million)



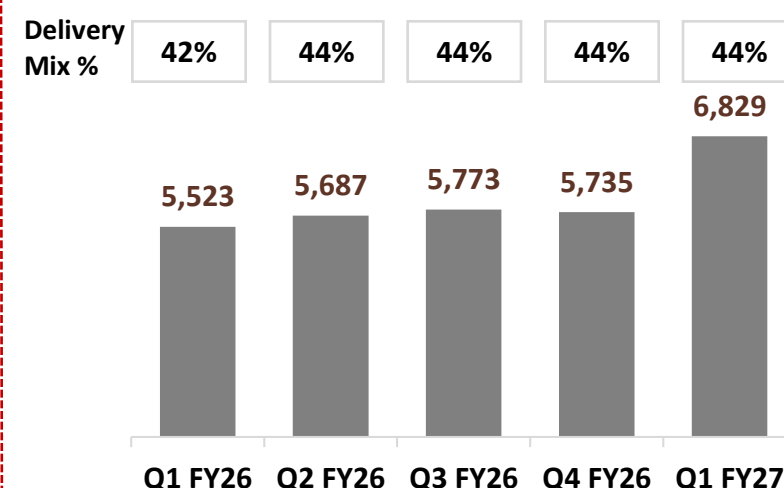
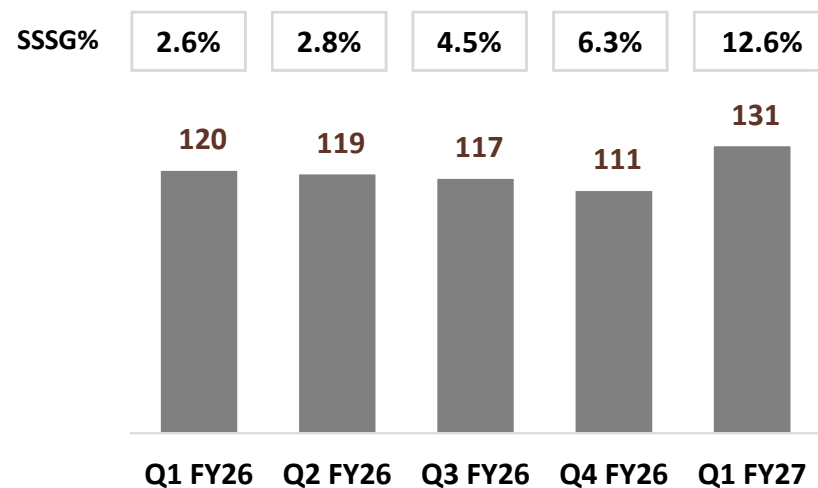
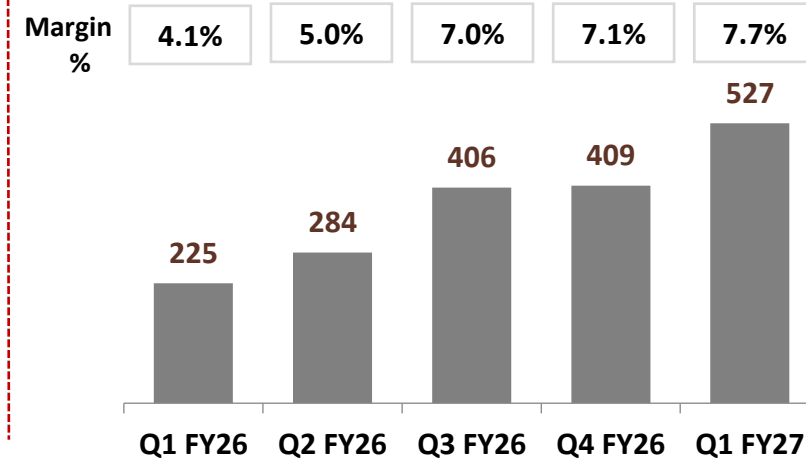
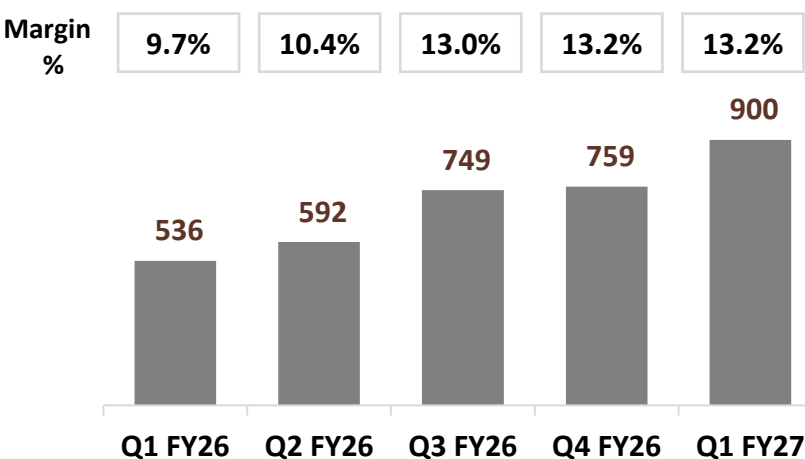
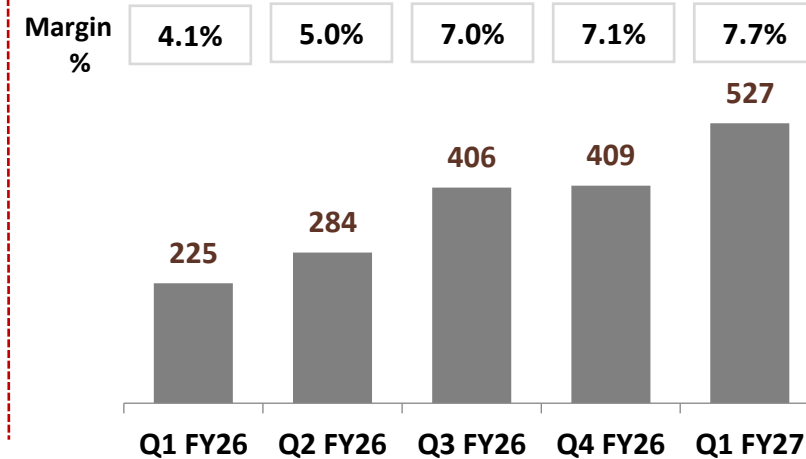
Gross Profit%



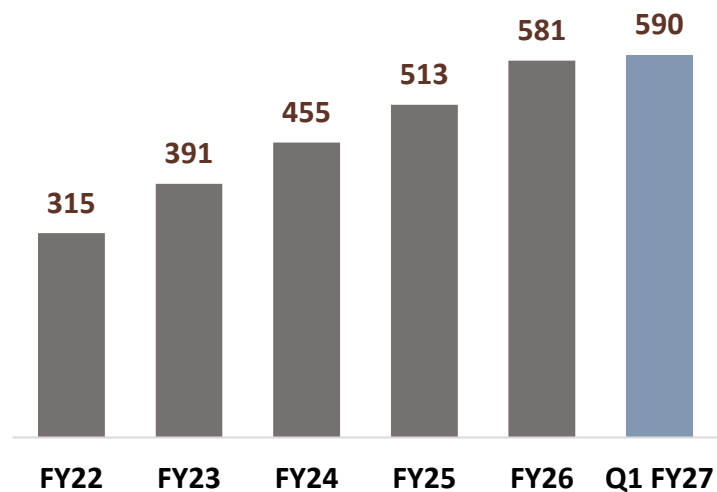
Rest. EBITDA* (INR Million)



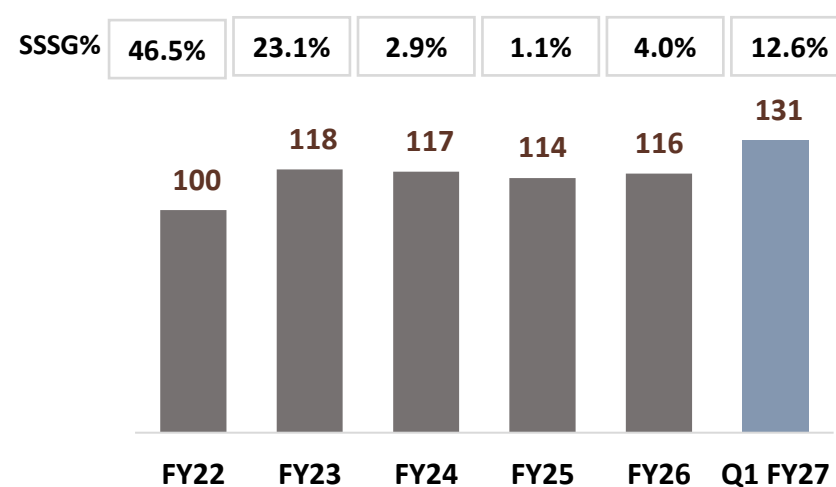
Co. EBITDA* (INR Million)



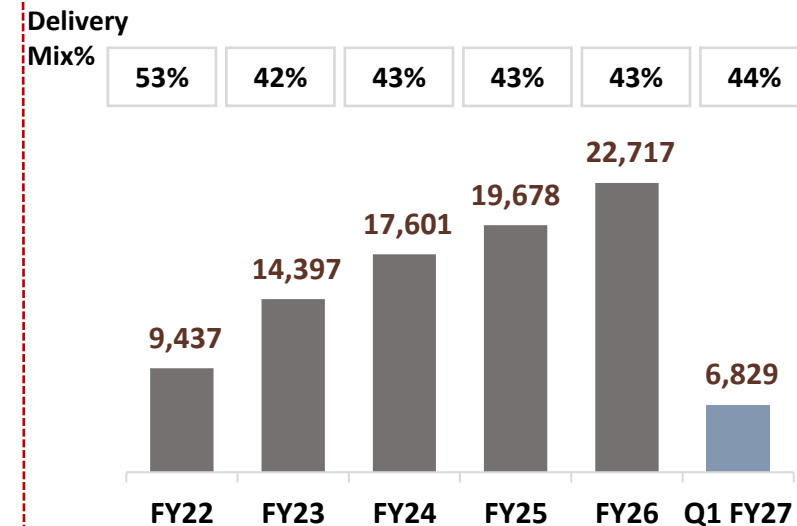
Restaurant Count



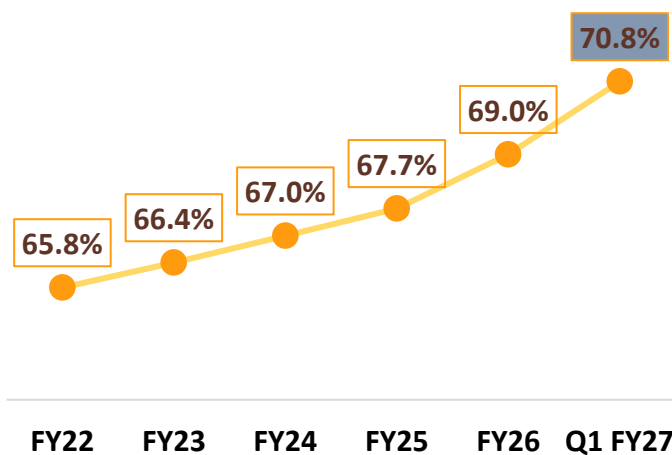
ADS (INR '000)



Revenue (INR Million)

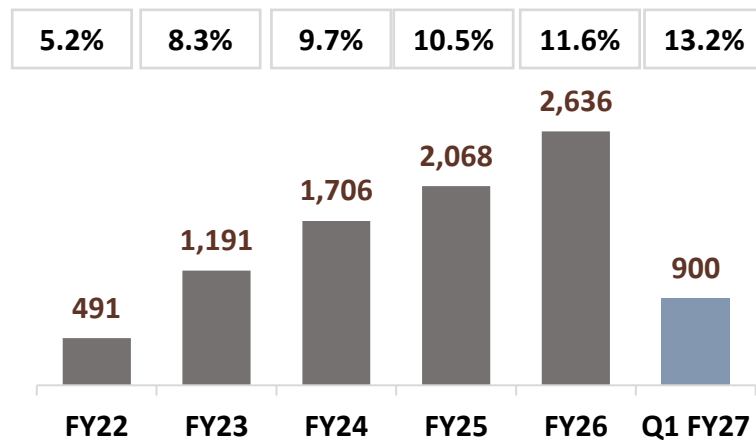


Gross Profit %



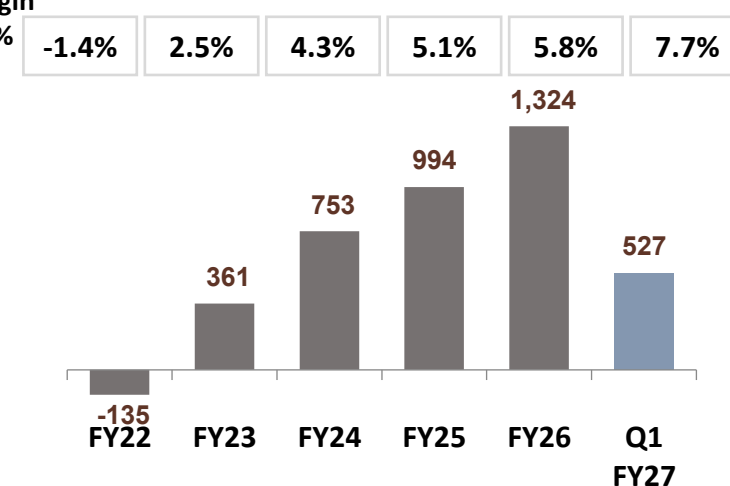
Margin %

Rest. EBITDA* (INR Million)



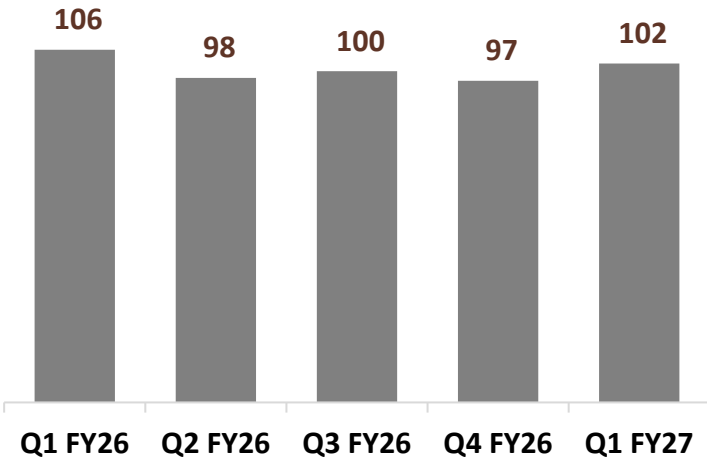
Margin %

Co. EBITDA* (INR Million)

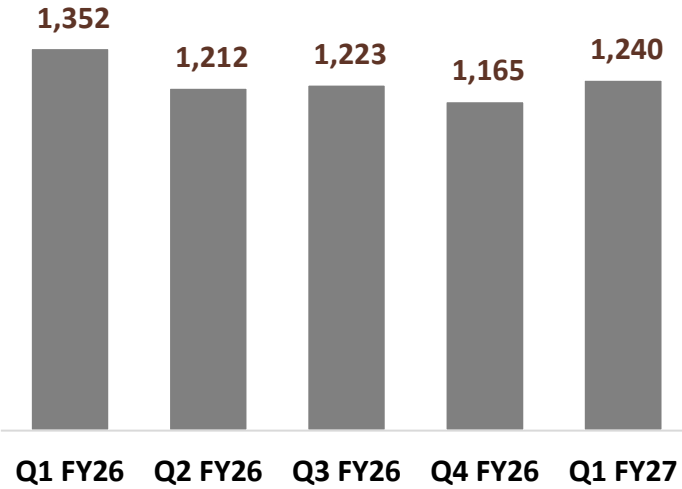


Burger King

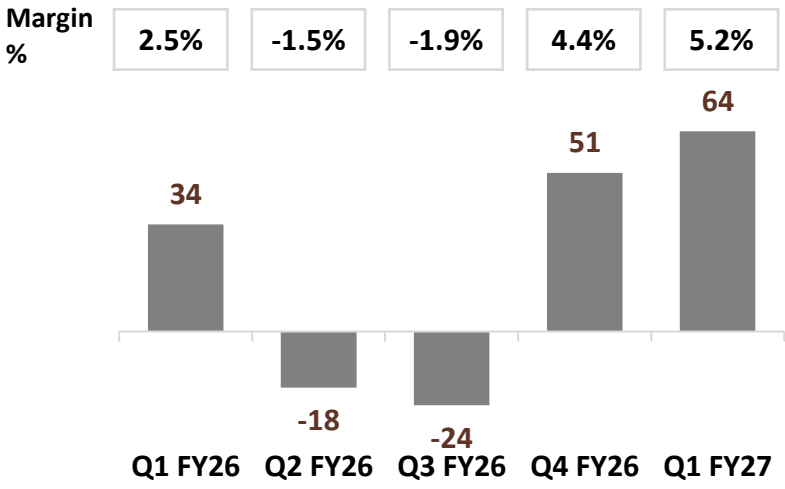
ADS (INR '000)



Revenue (INR Million)



Rest. EBITDA* (INR Million)



Margin %

2.5%

-1.5%

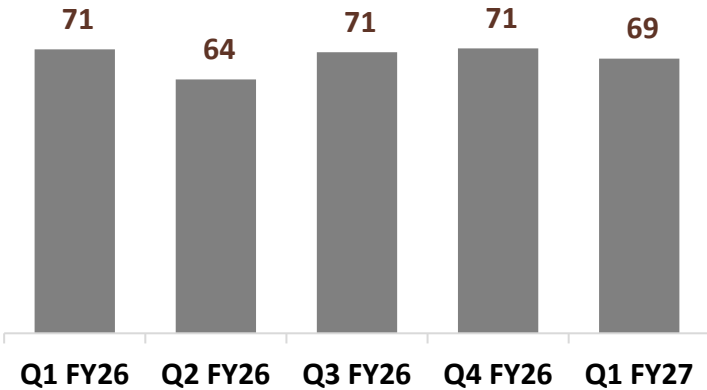
-1.9%

4.4%

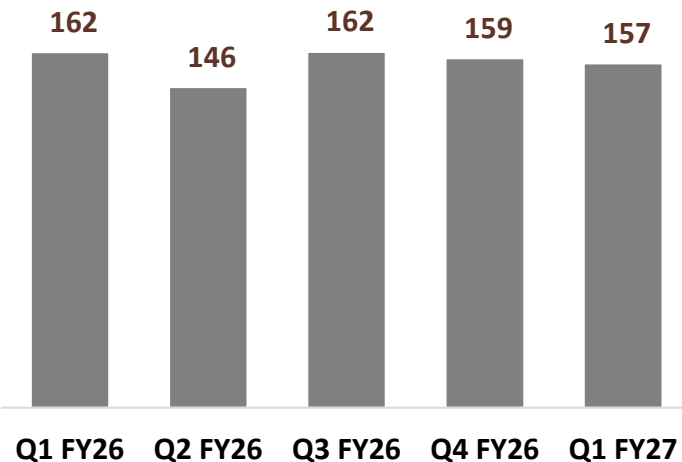
5.2%

Popeyes

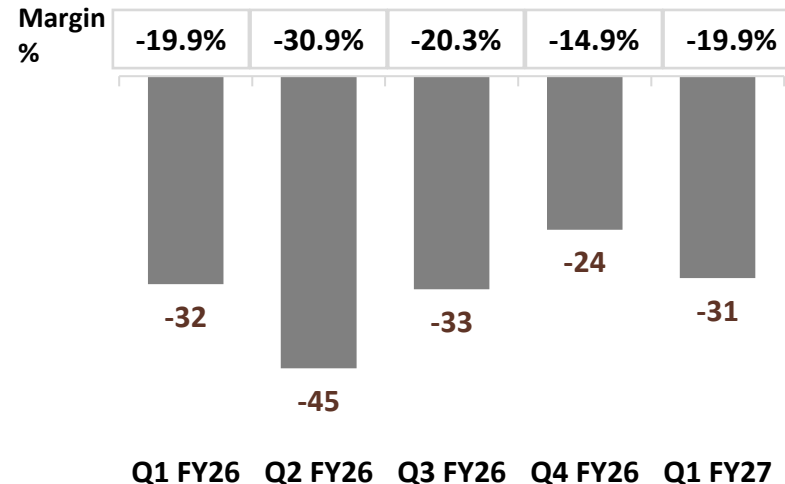
ADS (INR '000)



Revenue (INR Million)



Rest. EBITDA* (INR Million)



Margin %

-19.9%

-30.9%

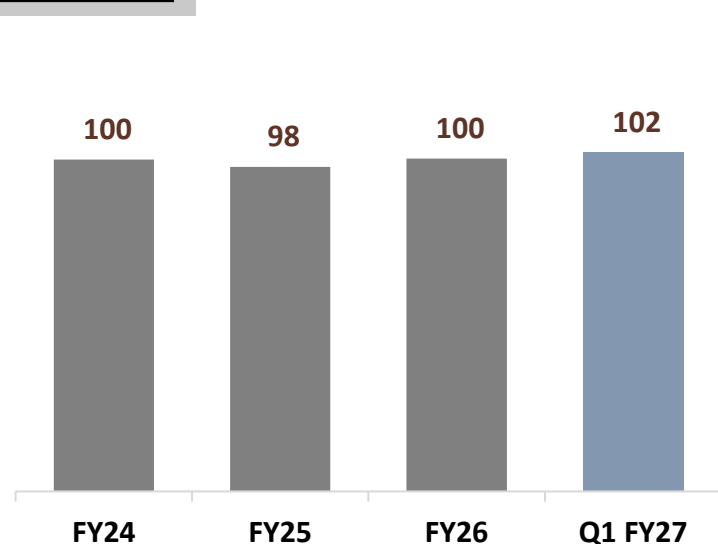
-20.3%

-14.9%

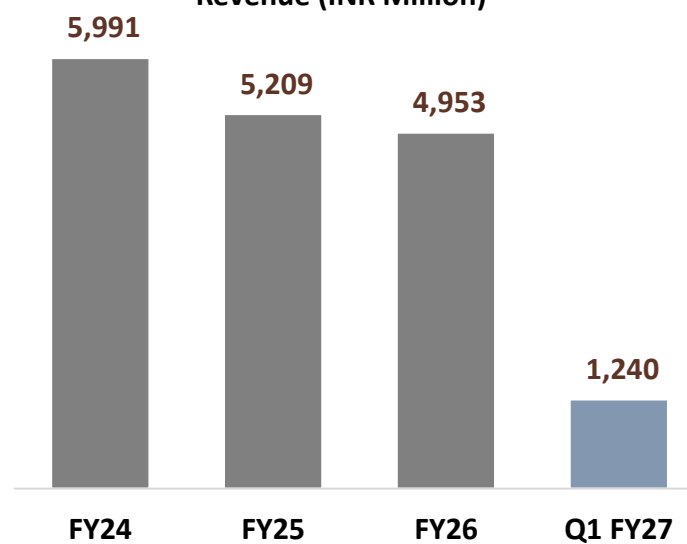
-19.9%

Burger King

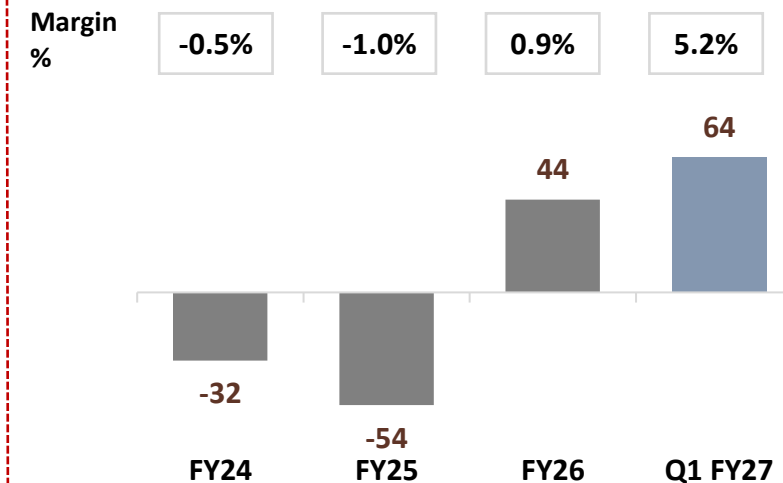
ADS (INR '000)



Revenue (INR Million)



Rest. EBITDA* (INR Million)

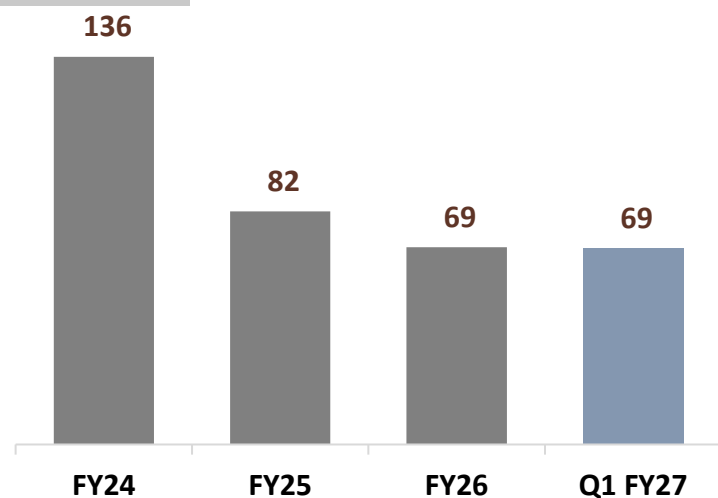


Margin %

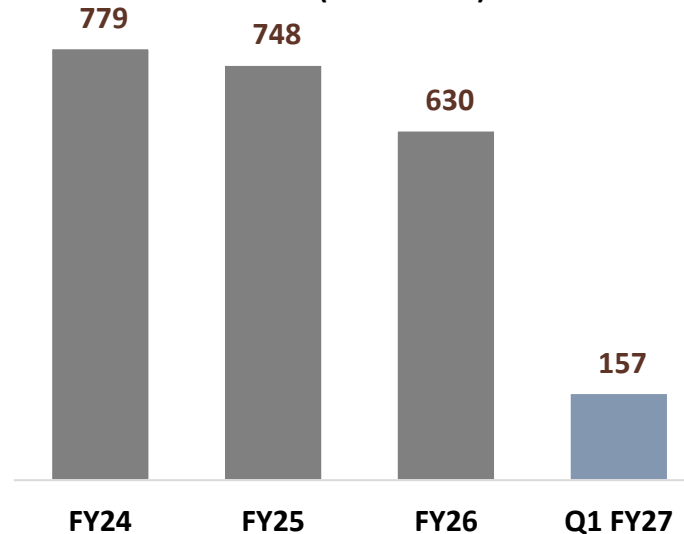


Popeyes

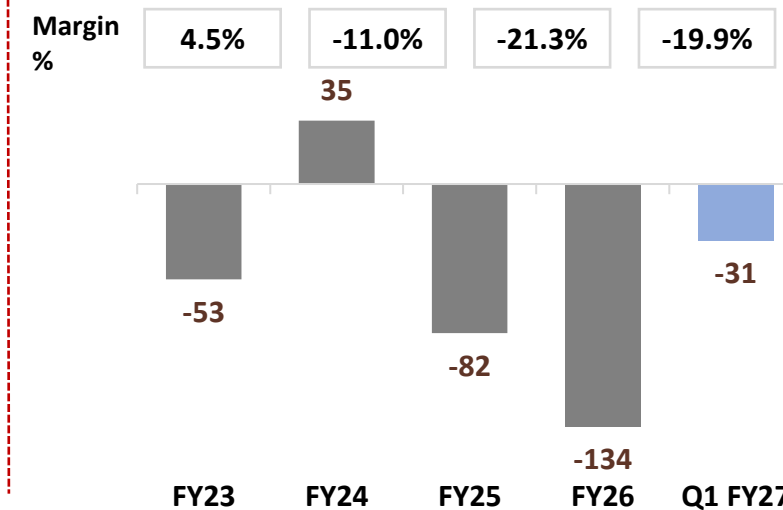
ADS (INR '000)



Revenue (INR Million)



Rest. EBITDA* (INR Million)



Margin %



Q1 FY27 Financial Summary





India Operating Performance



Particulars (INR Million)	Q1 FY26	%	Q1 FY27	%	% Change
Revenue from operations	5,523	100.0%	6,829	100.0%	23.6%
Cost of materials consumed	1,784	32.3%	1,992	29.2%	11.7%
Gross Profit	3,739	67.7%	4,837	70.8%	29.4%
Employee Related Expenses	613	11.1%	723	10.6%	17.9%
Occupancy and Other Expenses	2,070	37.5%	2,636	38.6%	27.4%
Restaurant EBITDA (Post Ind AS 116)	1,055	19.1%	1,477	21.6%	40.0%
Corporate General & Administration expenses*	310	5.6%	373	5.5%	20.4%
Reported Company EBITDA* (Post Ind AS 116)	745	13.5%	1,104	16.2%	48.2%
Profit After Tax (As Reported)	-116	-2.1%	-32	-0.5%	72.6%
Restaurant EBITDA (Pre Ind AS 116)	536	9.7%	900	13.2%	68.1%
Company EBITDA* (Pre Ind AS 116)	225	4.1%	527	7.7%	133.6%
Exchange Loss / (Gain) pertaining to Indonesia Investment	-26		120		

*excludes MTM loss on financial instruments, unrealized forex loss and loss on PPE write-off

Particulars (INR Million)	Q1 FY26	%	Q1 FY27	%	% Change
Revenue from operations	1,454	100.0%	1,397	100.0%	-3.9%
Cost of materials consumed	629	43.3%	584	41.8%	-7.2%
Gross Profit	825	56.7%	813	58.2%	-1.4%
Employee Related Expenses	246	16.9%	236	16.9%	-4.1%
Occupancy and Other Expenses	461	31.7%	474	33.9%	2.7%
Restaurant EBITDA (Post Ind AS 116)	118	8.1%	104	7.4%	-12.2%
Corporate General & Administration expenses*	108	7.5%	124	8.9%	14.4%
Reported Company EBITDA* (Post Ind AS 116)	10	0.7%	-20	-1.5%	-309.1%
Profit After Tax (As Reported)	-312	-21.4%	-416	-29.8%	-33.3%
Restaurant EBITDA (Pre Ind AS 116)	2	0.1%	33	2.3%	1473.5%
Company EBITDA* (Pre Ind AS 116)	-106	-7.3%	-91	-6.5%	14.0%
Exchange Rate(INR to IDR)	193		185		

* excludes loss on termination of lease, unrealized forex loss and one-off severance costs (in FY26)



Consolidated Operating Performance (India+Indonesia)



Particulars (INR Million)	Q1 FY26	%	Q1 FY27	%	% Change
Revenue from operations	6,977	100.0%	8,226	100.0%	17.9%
Cost of materials consumed	2,413	34.6%	2,576	31.3%	6.7%
Gross Profit	4,564	65.4%	5,650	68.7%	23.8%
Employee Related Expenses	859	12.3%	959	11.7%	11.6%
Occupancy and Other Expenses	2,532	36.3%	3,110	37.8%	22.9%
Restaurant EBITDA (Post Ind AS 116)	1,174	16.8%	1,581	19.2%	34.7%
Corporate General & Administration expenses*	419	6.0%	497	6.0%	18.8%
Reported Company EBITDA* (Post Ind AS 116)	755	10.8%	1,084	13.2%	43.5%
Profit After Tax (As Reported)	-454	-6.5%	-330	-4.0%	27.4%
Restaurant EBITDA (Pre Ind AS 116)	538	7.7%	933	11.3%	73.5%
Company EBITDA* (Pre Ind AS 116)	119	1.7%	435	5.3%	265.7%

• excludes MTM loss on financial instruments, unrealized forex loss, loss on PPE write-off, loss on termination of lease, cross charge and one-off severance costs (Indonesia in FY26)

Thank You

Restaurant Brands Asia Limited

CIN: L55204MH2013FLC249986

For further information, please contact:

Mr. Gaurav S. Ajjan, CFA

Head – Corporate Development and Investor Relations

gaurav.ajjan@rbrandsasia.com

