

November 27, 2025

To,  
National Stock Exchange of India Limited  
(NSE: RATEGAIN)

BSE Limited  
(BSE: 543417)

**Sub: Press Release on “Singapore Airlines Extends Long-Standing Partnership with RateGain for Four More Years”**

Dear Sir / Ma’am,

In accordance with Regulation 30 read with Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the press release on “*Singapore Airlines Extends Long-Standing Partnership with RateGain for Four More Years.*”

Please take the above information on record.

Thanking you.

Yours faithfully,  
**For RateGain Travel Technologies Limited**

**Mukesh Kumar**  
**General Counsel,**  
**Company Secretary & Compliance Officer**  
**Membership No.: A17925**

## Singapore Airlines Extends Long-Standing Partnership with RateGain for Four More Years

**New Delhi, 27<sup>th</sup> November 2025: RateGain Travel Technologies Limited (RateGain), a global provider of AI-powered SaaS solutions for the travel and hospitality industry,** today announced the renewal of its partnership with Singapore Airlines (SIA) for another long-term contract. This extension builds on a successful seven-year collaboration with AirGain, RateGain's advanced pricing intelligence platform, which began in January 2018.

As one of the world's most respected airlines, Singapore Airlines has consistently set the standard for excellence in global aviation, offering premium travel experiences while maintaining strong financial discipline. By continuing its partnership with AirGain, SIA reaffirms its commitment to leveraging real-time intelligence and AI-driven insights to sustain leadership in a highly dynamic and competitive market.

Over the past seven years, AirGain has helped Singapore Airlines sharpen its pricing agility, monitor real-time competitive fares, and uncover revenue opportunities across markets. With this renewal, SIA will continue to benefit from AirGain's expanded global coverage and enhanced analytics, empowering its commercial teams to respond faster to market shifts and refine pricing strategies with greater precision.

**Vinay Varma, Senior Vice President and General Manager at AirGain,** stated, "Working with Singapore Airlines over the past seven years has been a privilege and a testament to AirGain's ability to support large network and world-class carriers. This renewal underscores the trust SIA places in our solutions and reflects our shared commitment to staying ahead of market dynamics. We are excited to continue enabling Singapore Airlines with the intelligence needed to shape fares that balance competitiveness, profitability, and traveler value."

AirGain is driving innovation with AI-led features such as the Route Performance Digest and the unified VUE platform, which combines rate intelligence and rate parity. These solutions turn complex data into simple, actionable insights, enabling airlines to respond faster, optimize pricing, and stay ahead in competitive markets.

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### About Singapore Airlines

Singapore Airlines is globally recognized as one of the leading carriers, offering passenger and cargo services across a network spanning six continents. Headquartered in Singapore, the airline has built a reputation for service excellence, innovation, and sustainability, consistently ranking among the world's best airlines. Learn more at [www.singaporeair.com](http://www.singaporeair.com).

### About RateGain

RateGain Travel Technologies Limited is a global provider of AI-powered SaaS solutions for travel and hospitality that works with 3,200+ customers and 700+ partners in 100+ countries helping them accelerate revenue generation through acquisition, retention, and wallet share expansion.

RateGain today is one of the world's largest processors of electronic transactions, price points, and travel intent data, helping revenue management, distribution, and marketing teams across hotels, airlines, meta-search companies, package providers, car rentals, travel management companies, cruises, and ferries drive better outcomes for their business. Founded in 2004 and headquartered in India, RateGain works with 26 of the Top 30 Hotel Chains, 25 of the Top 30 Online Travel Agents, 3 of the Top 4 Airlines, and all the top car rentals including 15 Global Fortune 500 companies in unlocking new revenue every day. For more information, please visit [www.rategain.com](http://www.rategain.com).

### Media Contact

Aastha Khurana  
Director – Corporate Communication  
[media@rategain.com](mailto:media@rategain.com)