

September 25, 2025

To,

National Stock Exchange of India Limited

(NSE: RATEGAIN)

BSE Limited

(BSE: 543417)

**Sub: Press Release on “RateGain Appoints Amarpreet Singh as Chief Customer Officer to Lead Global Customer Success”**

Dear Sir / Ma’am,

In accordance with Regulation 30 read with Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the press release on “*RateGain Appoints Amarpreet Singh as Chief Customer Officer to Lead Global Customer Success.*”

Please take the above information on record.

Thanking you.

Yours faithfully,

For RateGain Travel Technologies Limited

Mukesh Kumar  
General Counsel,  
Company Secretary & Compliance Officer  
Membership No.: A17925

RateGain®

## RateGain Appoints Amarpreet Singh as Chief Customer Officer to Lead Global Customer Success

**Noida, 25<sup>th</sup> September 2025:** RateGain Travel Technologies Limited (RateGain), a global provider of AI powered SaaS solutions for the travel and hospitality industry, today announced the appointment of Amarpreet Singh as Chief Customer Officer. In this role, Amarpreet will lead RateGain's global customer organization, building and scaling a tech-augmented delivery model designed to ensure seamless implementation, rapid onboarding, and continuous value realization across RateGain's platforms.

In this role, Amarpreet will lead RateGain's global customer organization with a mandate to build a tech-augmented delivery model that ensures faster go-live, smoother onboarding, and continuous value for customers. He will focus on using AI to transform customer journeys, automate support, reduce churn, and unlock new growth opportunities with Sales, Product, and Engineering.

With over two decades of experience, Amarpreet has held senior roles at Cvent, WNS, Gwynniebee, Sitel and HCL, leading global teams and driving automation-led success. At Cvent, he managed worldwide support, services, and implementation, delivering strong results in retention, CSAT, and NPS.

**Bhanu Chopra, Founder and Managing Director of RateGain,** said, "Amarpreet brings deep operational expertise, a strategic mindset, and a passion for delivering value to customers at scale. His leadership will be instrumental as we continue to strengthen our customer organization and leverage AI to deliver more personalized, proactive, and impactful experiences for our partners worldwide."

**Amarpreet Singh, Chief Customer Officer, RateGain,** added, "I am excited to join RateGain at a time when customer success is evolving beyond service delivery to true value creation. I look forward to building trusted relationships and delivering meaningful outcomes with our global teams."

Amarpreet Singh will be based in India and will work closely with RateGain's global teams to strengthen customer engagement and scale success across its AI powered travel platform.

\*\*\*

### About RateGain

RateGain Travel Technologies Limited is a global provider of AI-powered SaaS solutions for travel and hospitality that works with 3,200+ customers and 700+ partners in 100+ countries, helping them accelerate revenue generation through acquisition, retention, and wallet share expansion.

RateGain today is one of the world's largest processors of electronic transactions, price points, and travel intent data—helping revenue management, distribution, and marketing teams across hotels, airlines, car rentals, cruise lines, and OTAs drive better outcomes. Founded in 2004 and headquartered in India, RateGain works with 26 of the Top 30 Hotel Chains, 25 of the Top 30 Online Travel Agents, 3 of the Top 4 Airlines, and all the top car rentals, including 15 Global Fortune 500 companies, unlocking new revenue every day. For more information, please visit [www.rategain.com](http://www.rategain.com).

---

### Media Contact

Aastha Khurana Director – Corporate Communication  
[media@rategain.com](mailto:media@rategain.com)