

May 21, 2026

To,

National Stock Exchange of India Limited
(NSE: RATEGAIN)

BSE Limited
(BSE: 543417)

Subject: Press Release on the Audited (Standalone and Consolidated) Financial Results of the Company for the Quarter and Financial Year ended March 31, 2026

Dear Sir/Madam,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith Press Release on Audited (Standalone and Consolidated) Financial Results of the Company for the Quarter and Financial Year ended March 31, 2026.

Please take the above information on record.

Yours faithfully,

For RATEGAIN TRAVEL TECHNOLOGIES LIMITED

Mukesh Kumar
General Counsel,
Company Secretary & Compliance Officer
Membership No.: A17925

Encl.: As above

RateGain has a defining FY26 with Highest-ever Quarterly Revenue of INR 716 Cr in Q4FY26 and 23.5% Adjusted EBITDA margin; Exits at INR 2,860 Cr Annualized Run-Rate as the World's Largest Travel Intent Data Company

India, 21st May 2026: RateGain Travel Technologies Limited (BSE: 543417, NSE: RATEGAIN), a global leader in AI-powered SaaS solutions for the travel and hospitality industry, reported strong quarterly performance driven by sustained revenue growth, healthy profitability, and continued progress on the integration of Sojern. The quarter reflected continued momentum across RateGain's AI-led platform strategy as the company expanded its global customer footprint and strengthened its capabilities across traveler acquisition, distribution, and revenue optimization.

Integration efforts are progressing in line with expectations, with early opportunities emerging across cross-sell initiatives, unified data capabilities, and expanded enterprise engagement. The unification of Adara and Sojern have positioned RateGain as the world's largest source of travel intent data, enabling travel brands to identify demand, activate audiences, optimize pricing and distribution, and improve revenue outcomes through an integrated technology stack.

The company delivered strong revenue growth of 174.5% in Q4FY26 over the same period last year, reporting its highest ever quarterly revenue of INR 715.5 Cr. The company reported a healthy EBITDA margin of 20.5% for Q4FY26 underscoring operational discipline and scalable execution amid ongoing strategic expansion. The PAT stood at INR 70.0 Cr with growth of 27.7% compared to same period last year.

The company reported an Adjusted EBITDA margin of 23.5% in Q4FY26, with adjustment for the deferred deal consideration related to the Sojern acquisition. The Adjusted EBITDA grew ahead of revenue at 177.1% and stood at INR 167.9 Cr. The Adjusted PAT grew by 65.8% compared to Q4FY25 and stood at INR 90.9 Cr.

For Q4 FY26, compared to the same quarter last year, the company reported:

- Operating Revenue: INR 715.5 Cr v/s INR 260.7 Cr (+ 174.5% YoY)
- Total Revenue: INR 718.1 Cr v/s INR 281.1 Cr (+ 155.4% YoY)
- EBITDA: INR 147.0 Cr v/s INR 60.6 Cr (+ 142.7% YoY)
- Adjusted EBITDA: INR 167.9 Cr v/s INR 60.6 Cr (+ 177.1%)
- PAT: INR 70.0 Cr v/s INR 54.8 Cr (+ 27.7% YoY)
- Adjusted PAT: INR 90.9 Cr v/s INR 54.8 Cr (+ 65.8% YoY)
- EBITDA Margin: 20.5% v/s 23.2%
- Adjusted EBITDA Margin: 23.5% v/s 23.2%
- PAT Margin: 9.8% v/s 21.0%
- Adjusted PAT Margin: 12.7% v/s 21.0%

For Full Year FY26, compared to the previous year, the company reported:

- Operating Revenue: INR 1,823.6 Cr v/s INR 1,076.7 Cr (+ 69.4% YoY)
- Total Revenue: INR 1,884.9 Cr v/s INR 1,153.0 Cr (+ 63.5% YoY)
- EBITDA: INR 337.5 Cr v/s INR 232.1 Cr (+ 45.4% YoY)
- Adjusted EBITDA: INR 358.3 Cr v/s INR 232.1 Cr (+ 54.4%)
- PAT: INR 194.4 Cr v/s INR 208.9 Cr (- 7.0% YoY)
- Adjusted PAT: INR 249.9 Cr v/s INR 208.9 Cr (+ 19.6% YoY)
- EBITDA Margin: 18.5% v/s 21.6%
- Adjusted EBITDA Margin: 19.6% v/s 21.6%
- PAT Margin: 10.7% v/s 19.4%
- Adjusted PAT Margin: 13.7% v/s 19.4%

Bhanu Chopra, Founder and Managing Director, RateGain, said, "FY26 was the year RateGain became a structurally different company. The Sojern integration is delivered ahead of plan, we have built the world's largest travel intent data platform, and AI is now generating measurable commercial outcomes for our customers across acquisition, distribution, and engagement. We enter FY27 with stronger capabilities, sharper execution, and a clear line of sight to our \$1 billion ambition."

Ankit Aggarwal, Deputy Chief Financial Officer, RateGain, said, "FY26 was a year of focused investment and disciplined execution. We closed the year with strong revenue momentum, healthy operating cash flows, and improving margins as integration benefits begin to flow through. Our financial position, operating rigor, and continued focus on profitable growth give us the confidence to deliver on our FY27 priorities."

As RateGain enters its next phase of growth, the company continued to strengthen its global employer brand, being recognized as a Great Place to Work for the seventh consecutive year in India and for the first time in Spain and the United States. RateGain was also named Emerging Company of the Year at the ET Corporate Excellence Awards, underscoring the discipline, execution, and long-term ambition behind its growth journey.

About RateGain

RateGain Travel Technologies Limited is a global provider of AI-powered SaaS solutions for travel and hospitality, working with 13,000+ customers and 700+ partners across 160+ countries. RateGain helps travel and hospitality businesses accelerate revenue generation through acquisition, retention, and wallet share expansion.

Today, RateGain is one of the world's largest processors of electronic transactions, price points, and travel intent data, enabling revenue management, distribution, and marketing teams across hotels, airlines, destination marketing organizations, online travel agents, metasearch companies, package providers, car rentals, travel management companies, cruises, and ferries to drive better business outcomes.

Founded in 2004 and headquartered in India, RateGain works with 33 of the Top 40 Hotel Chains, 4 of the Top 5 Airlines, 7 of the Top 10 Car Rental companies, and all leading DMOs, OTAs, and metasearch platforms, including 25 Global Fortune 500 companies, unlocking new revenue every day.

Company:

RateGain Travel Technologies Limited
(Formerly Known as RateGain Travel Technologies Pvt. Ltd.)

RateGain

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