August 18, 2026

To,
National Stock Exchange of India Limited
(NSE: RATEGAIN)

BSE Limited
(BSE: 543417)

Sub: Press Release on "VIETJET QAZAQSTAN Strengthens Market Position with AirGain's Competitive Fare Intelligence"

Dear Sir / Ma'am,

In accordance with Regulation 30 read with Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the press release on "VIETJET QAZAQSTAN Strengthens Market Position with AirGain's Competitive Fare Intelligence"

Please take the above information on record.

Thanking you.

Yours faithfully,
For RateGain Travel Technologies Limited

Mukesh Kumar
Digitally signed by Mukesh Kumar
Date: 2026.08.18 10:31:08 +05'30'

Mukesh Kumar
General Counsel,
Company Secretary & Compliance Officer
Membership No.: A17925

VIETJET QAZAQSTAN Strengthens Market Position with AirGain's Competitive Fare Intelligence

India, 18 August 2026: RateGain Travel Technologies Limited (NSE: RATEGAIN, BSE: 543417), a global leader in AI-powered SaaS solutions for the travel and hospitality industry, today announced that VIETJET QAZAQSTAN has selected AirGain, RateGain's advanced airfare pricing intelligence platform, to gain real-time competitive insights and enhance its pricing strategy across key routes.

As VIETJET QAZAQSTAN builds its footprint in Central Asia, the airline is entering a market where pricing moves fast, and competition is only getting sharper. Instead of relying on delayed or fragmented data, the airline is moving toward a real-time view of the market where every pricing decision is backed by live competitive signals.

With AirGain, VIETJET QAZAQSTAN's commercial teams will be able to track fare movements across multiple channels, benchmark against competitors in real time, and spot pricing gaps before they impact performance. This shift allows the airline to stay aligned with demand, react faster to market changes, and maintain consistency across its pricing strategy.

Igor Chernyavskiy, Head of Pricing & Revenue Management Section at VIETJET QAZAQSTAN said: *"As we scale operations, the ability to see and respond to market changes instantly becomes a real advantage. AirGain gives our teams the clarity and speed needed to stay competitive while ensuring we continue to offer strong value to our passengers".*

Vinay Varma, Senior Vice President and General Manager at AirGain, added, "*Airlines today don't struggle with lack of data—they struggle with timing and clarity. With VIETJET QAZAQSTAN, the focus is on enabling faster decisions with the right context. AirGain brings together real-time intelligence and actionable insights so their teams can stay ahead of market shifts and compete more effectively."*

Beyond day-to-day pricing decisions, the platform will help the airline identify emerging trends across routes, evaluate competitive positioning more consistently, and reduce manual effort in tracking fare changes. This gives revenue teams more time to focus on strategy rather than data collection.

The partnership also opens access to AirGain's evolving AI-driven capabilities, including automated insights that highlight anomalies, demand shifts, and route-level opportunities, helping the airline stay proactive in a market where timing often defines profitability.

About VIETJET QAZAQSTAN

VIETJET QAZAQSTAN was founded in 2015 as QAZAQ AIR. In 2025, the airline entered a new stage of development by undergoing a rebrand following a strategic investment by Vietnam's Sovico Group. The airline is a member of the International Air Transport Association (IATA) and has held IATA Operational Safety Audit (IOSA) certification since 2018. For more information, visit, **https://vietjetqazaqstan.kz/en**

About RateGain Travel Technologies Limited

RateGain Travel Technologies Limited is a global provider of AI-powered SaaS solutions for travel and hospitality that works with 14,000+ customers and 700+ partners in 160+ countries, helping them accelerate revenue generation through acquisition, retention, and wallet share expansion.

RateGain today is one of the world's largest processors of electronic transactions, price points, and travel intent data, helping revenue management, distribution and marketing teams across hotels, airlines, meta-search companies, package providers, car rentals, travel management companies, cruises and ferries drive better outcomes for their business.

Founded in 2004 and headquartered in India, today RateGain works with 33 of the Top 40 Hotel Chains, 4 of the Top 5 Airlines, 7 of the Top 10 Car Rentals, and all leading OTAs and metasearch websites, including 25 Global Fortune 500 companies, in unlocking new revenue every day.

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