

# RateGain Travel Technologies Limited

(Formally Known as RateGain Travel Technologies Pvt. Ltd.)



**March 15, 2022**

**To,**

**National Stock Exchange of India Limited**  
(NSE: RATEGAIN)

**BSE Limited**  
(BSE: 543417)

**Sub: Press Release on 'Rakuten Travel Xchange selects RateGain for Expanding Global Reach'**

Dear Sir / Ma'am,

In accordance with Regulation 30 read with Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the press release on 'Rakuten Travel Xchange selects RateGain for Expanding Global Reach'.

Please take the above information on record.

Thanking you.

Yours faithfully,

**For RateGain Travel Technologies Limited**



**(Thomas P. Joshua)**

**Vice President – Legal & Company Secretary**

**Memb. No.: F9839**

**Encl.: As above.**



## Rakuten Travel Xchange selects RateGain for Expanding Global Reach

**Noida, March 15, 2022:** RateGain Technologies, a global provider of SaaS solutions for travel and hospitality, today announced that Rakuten Travel Xchange (RTX), the global hotel connectivity and travel technology division within the Rakuten Group has chosen RateGain, to add to their extensive global supply including top hotel chains. The connectivity through RateGain is aimed to help Rakuten's customers' get a wider access to properties worldwide and have more choices on the platform.

As the number of cases worldwide continues to plummet after the Omicron wave, travelers have a high intent to travel and Rakuten Group wants to ensure that travelers are able to make the right decision by getting a wide range of options on the platform as they make international travel plans for the first time in two years.

Commenting on this development, **Anna Tsujihata**, Head of Hotel Contracting & Connectivity, Rakuten Travel Xchange Pte. Ltd. said, "Our mission is to accelerate the global expansion of Rakuten's travel vertical, and we are seeking partners that can enhance direct relationships with accommodation partners to expand the distribution of our existing contracted inventory. We believe RateGain's vast network and similar global approach will help us to further expand our supply and demand partnerships by providing an easy and efficient entry to partners looking to work with Rakuten."

RateGain's Distribution platform is one of the largest network of hotel properties and demand partners like Rakuten in the world. Through this network, hotel properties and chains can get access to over 400+ channels including top-tier OTAs, meta-search engines and GDSs, and demand partners can get access to over 191,000+ properties. The distribution platform improves both effort and cost efficiency in connecting multiple partners and serves as a key link for the industry to drive more bookings faster.

Adding on top of Ms. Anna Tsujihata's comments, Kamesh Shukla, Executive Vice President - Asia Pacific, Middle East at RateGain, said, "We are in the most exciting phase of human evolution. Everything has been put back in order by the pandemic. Customer behavior has taken a massive shift. Companies like Rakuten Group, who are present at both extremes, have a clear advantage as they are looking to solve the challenges of tomorrow with technology and we are proud to be part of that journey."

### About RateGain

RateGain Travel Technologies Limited is a global provider of SaaS solutions for travel and hospitality that works with over 2200+ customers in over 100+ countries helping them accelerate revenue generation through acquisition, retention, and wallet share expansion. Founded in 2004 and headquartered in India, today RateGain works with Top 23 of 30 Hotel Chains, Top 25 of 30 Online Travel Agents and all the top car rentals including 8 Global Fortune500 companies. RateGain is one of the world's largest processors of electronic transactions and price points for the travel and hospitality industry and is the largest Software as a Service ("SaaS") company in the hospitality and travel industry in India. It offers travel and hospitality



solutions across a wide spectrum of verticals including hotels, airlines, online travel agents (“OTAs”), meta-search companies, vacation rentals, package providers, car rentals, rail, travel management companies, cruises, and ferries. For more information, please visit [www.rategain.com](http://www.rategain.com)

### About Rakuten Travel Xchange

Rakuten Travel Xchange is the hotel connectivity and travel technology division within the Rakuten Group – a global group of e-commerce, fintech, digital, and communications service companies. Rakuten Travel Xchange acts as the bridge between accommodation partners and customers worldwide, distributing its global inventory and the directly negotiated rates of Rakuten Travel and Rakuten LIFULL STAY. We enable our clients globally to send their guests anywhere in the world – all delivered through the latest scalable cutting-edge technology.

### Forward-looking Statements

Certain statements in this release are forward-looking statements, which involve some risks, uncertainties, assumptions, and other factors that could cause actual results to differ materially from those in such forward-looking statements. All statements, other than statements of historical fact are statements that could be deemed forward-looking statements, including but not limited to the statements containing the words ‘planned,’ ‘expects,’ ‘believes,’ ‘strategy,’ ‘opportunity,’ ‘anticipates,’ ‘hopes’ or other similar words. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding impact of pending regulatory proceedings, fluctuations in earnings, our ability to manage growth, intense competition in IT services, data services and consulting services including those factors which may affect our cost advantage, wage increases in India, customer acceptance of our services, products and fee structures, our ability to attract and retain highly skilled professionals, our ability to integrate acquired assets in a cost-effective and timely manner, time and cost overruns on fixed-price, fixed-timeframe contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, the success of our brand development efforts, liability for damages.

Company:	Investor Relations Advisors:
<p><b>RateGain Travel Technologies Limited</b> (Formerly Known as RateGain Travel Technologies Pvt. Ltd.)</p>  <p>CIN No: L72900DL2012PLC244966 Name: Mr. Thomas P Joshua Design: Vice President – Legal &amp; Company Secretary Email: <a href="mailto:investor.relations@rategain.com">investor.relations@rategain.com</a></p>	<p><b>Strategic Growth Advisors Private Limited</b></p>  <p>CIN No: U74140MH2010PTC204285 Mr. Rahul Agarwal / Mr. Aakash Mehta Email: <a href="mailto:rahul.agarwal@sgapl.net">rahul.agarwal@sgapl.net</a>/<a href="mailto:aakash.mehta@sgapl.net">aakash.mehta@sgapl.net</a> Tel No: +91 98214 38864/ +91 9819178243</p>