

November 13, 2025

To,  
National Stock Exchange of India Limited  
(NSE: RATEGAIN)

BSE Limited  
(BSE: 543417)

**Sub: Press Release on "Tigerair Taiwan Partners with RateGain to Strengthen Pricing Intelligence Across Key Asian Markets"**

Dear Sir / Ma'am,

In accordance with Regulation 30 read with Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the press release on "*Tigerair Taiwan Partners with RateGain to Strengthen Pricing Intelligence Across Key Asian Markets*"

Please take the above information on record.

Thanking you.

Yours faithfully,  
For RateGain Travel Technologies Limited

Mukesh Kumar  
General Counsel,  
Company Secretary & Compliance Officer  
Membership No.: A17925

RateGain®

## **Tigerair Taiwan Partners with RateGain to Strengthen Pricing Intelligence Across Key Asian Markets**

**India, 13<sup>th</sup> November 2025:** RateGain Travel Technologies Limited (RateGain), a global provider of AI-powered SaaS solutions for airlines, travel and hospitality, today announced that Tigerair Taiwan, Taiwan's leading low-cost carrier (LCC), has selected AirGain, RateGain's competitive benchmarking product to sharpen its pricing intelligence and strengthen its competitive positioning in Asia's fast-changing travel market.

As Taiwan's only low-cost airline, Tigerair Taiwan operates an extensive network connecting major cities across Asia. Renowned for providing affordable, reliable, and convenient travel options, the airline will now leverage AirGain's competitive real-time insights and next-generation VUE dashboard to deliver competitive fares while protecting profitability in one of the world's most price-sensitive aviation regions.

AirGain's VUE platform transforms complex airfare data into clarity by unifying competitive insights, demand shifts, and pricing variances in one intuitive dashboard. With real-time monitoring across OTAs, airline websites, and, supported by features such as AI Digest, fare trends, Fare evolution tracking, configurable alerts, and market events, Tigerair Taiwan's revenue team can react instantly to competitor moves, safeguard yields, and fine-tune fare structures to better serve cost-conscious travelers.

Commenting on the partnership, **Bernard Hsu, Chief Commercial Officer (CCO) and Spokesman, Tigerair Taiwan, said,** "Our mission has always been to make flying affordable without compromising on reliability or service. To deliver on this promise in today's fast-changing environment, we need sharper visibility into market movements. AirGain gives us the intelligence and speed to keep our fares competitive and ensure our passengers continue to enjoy value-driven journeys across Asia."

**Vinay Varma, Senior Vice President and General Manager, AirGain,** added, "The Asia-Pacific market is one of the fastest-growing and most competitive regions for low-cost carriers. Partnering with Tigerair Taiwan demonstrates how AirGain's AI-powered insights are enabling airlines to scale sustainably, protect margins, and deliver affordable travel at a time when cost pressures and demand swings are reshaping the industry."

This partnership also introduces AirGain's AI-powered Route Performance Digest, an automated daily report highlighting anomalies and route-level performance gaps. By detecting shifts earlier, Tigerair Taiwan can respond quickly, optimize fares with precision, and sustain growth in an increasingly competitive environment.

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### **About Tigerair Taiwan**

Tigerair Taiwan launched its first route in 2014. As Taiwan's first and only low-cost carrier (LCC), it operates routes across Asia, providing travelers with affordable, reliable, and convenient options. Focusing on a warm, passionate, and genuine service while upholding safety as its core value, Tigerair Taiwan continues to expand its footprint and add more destinations in the region. Learn more at [www.tigerairtw.com](http://www.tigerairtw.com).

### **About RateGain**

RateGain Travel Technologies Limited is a global provider of AI-powered SaaS solutions for travel and hospitality that works with 3,200+ customers and 700+ partners in 100+ countries helping them accelerate revenue generation through acquisition, retention, and wallet share expansion.

RateGain today is one of the world's largest processors of electronic transactions, price points, and travel intent data, helping revenue management, distribution, and marketing teams across hotels, airlines, meta-search companies, package providers, car rentals, travel management companies, cruises, and ferries drive better outcomes for their business. Founded in 2004 and headquartered in India, RateGain works with 26 of the Top 30 Hotel Chains, 25 of the Top 30 Online Travel Agents, 3 of the Top 4 Airlines, and all the top car rentals including 15 Global Fortune 500 companies in unlocking new revenue every day. For more information, please visit [www.rategain.com](http://www.rategain.com).

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