

March 10, 2026

To,  
**National Stock Exchange of India Limited**  
(NSE: RATEGAIN)

**BSE Limited**  
(BSE: 543417)

**Sub: Press Release on “RateGain Launches RG Pay, Expanding Embedded Payments Across the Global Travel and Hospitality Ecosystem”**

Dear Sir / Ma'am,

In accordance with Regulation 30 read with Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the press release on “*RateGain Launches RG Pay, Expanding Embedded Payments Across the Global Travel and Hospitality Ecosystem*”

Please take the above information on record.

Thanking you.

Yours faithfully,  
**For RateGain Travel Technologies Limited**

**Mukesh Kumar**  
**General Counsel,**  
**Company Secretary & Compliance Officer**  
**Membership No.: A17925**

## RateGain Launches RG Pay, Expanding Embedded Payments Across the Global Travel and Hospitality Ecosystem

**India, 10<sup>th</sup> March 2026: RateGain Travel Technologies Limited (NSE: RATEGAIN), a global leader of AI-powered SaaS solutions for the travel and hospitality industry, today announced the launch of RG Pay, a unified technology infrastructure designed to strengthen revenue realization across the global travel and hospitality ecosystem.**

As travel brands invest heavily in demand generation and distribution, the financial layer converting booking intent into confirmed, settled revenue has remained fragmented. Checkout friction, settlement complexity, and cross-border inefficiencies continue to erode both conversion and margin. RG Pay addresses this structural gap by embedding fintech innovation directly within RateGain's travel commerce platform.

By extending beyond distribution and pricing intelligence into the transaction layer, RG Pay enables hotels, OTAs, and travel partners to improve conversion reliability, enhance revenue capture, and deliver greater payment flexibility and choice to end travelers.

Architected as a modular, ecosystem-driven platform, RG Pay brings together localized payment acceptance, embedded affordability through offers/BNPL/EMI enablement, multi-currency VCC management, and cross-border settlement optimization within a unified travel payments layer. The ecosystem operates through defined partner tiers, aligned to strategic depth, infrastructure capability, and market coverage.

"Travel commerce does not end at checkout, it culminates at successful payment and settlement," said **Bhanu Chopra, Founder and Managing Director, RateGain**. "With RG Pay, we are expanding from distribution into the core transaction infrastructure of the travel and hospitality ecosystem. Our vision is to position RateGain as the commerce backbone where every booking, across every geography, moves seamlessly from intent to realized revenue."

"RG Pay represents a strategic evolution of our hospitality commerce platform," said **Parijat Tiwari, Executive Vice President & General Manager- Distribution, RateGain**. "By combining our global distribution footprint with a tiered ecosystem of payment partners, we are building a scalable infrastructure that simplifies payments, unlocks new revenue opportunities, and strengthens margin control across the travel value chain."

RG Pay is ready for pilot deployment in key markets and will be scaled thereafter, supporting RateGain's vision of building a unified commerce infrastructure for the travel and hospitality industry.

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### About RateGain

RateGain Travel Technologies Limited is a global provider of AI-powered SaaS solutions for travel and hospitality, working with 13,000+ customers and 700+ partners across 160+ countries. RateGain helps travel and hospitality businesses accelerate revenue generation through acquisition, retention, and wallet share expansion.

Today, RateGain is one of the world's largest processors of electronic transactions, price points, and travel intent data, enabling revenue management, distribution, and marketing teams across hotels, airlines, destination marketing organizations, online travel agents, metasearch companies, package providers, car rentals, travel management companies, cruises, and ferries to drive better business outcomes.

Founded in 2004 and headquartered in India, RateGain works with 33 of the Top 40 Hotel Chains, 4 of the Top 5 Airlines, 7 of the Top 10 Car Rental companies, and all leading DMOs, OTAs, and metasearch platforms, including 25 Global Fortune 500 companies, unlocking new revenue every day.

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