

October 08, 2025

To,

National Stock Exchange of India Limited

(NSE: RATEGAIN)

BSE Limited

(BSE: 543417)

**Sub: Press Release on “RateGain Strengthens Sunrise Airways’ Pricing Strategy to Drive Growth Across the Caribbean”**

Dear Sir / Ma’am,

In accordance with Regulation 30 read with Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the press release on “RateGain Strengthens Sunrise Airways’ Pricing Strategy to Drive Growth Across the Caribbean”

Please take the above information on record.

Thanking you.

Yours faithfully,

For RateGain Travel Technologies Limited

Mukesh Kumar  
General Counsel,  
Company Secretary & Compliance Officer  
Membership No.: A17925

RateGain®

## RateGain Strengthens Sunrise Airways' Pricing Strategy to Drive Growth Across the Caribbean

**Noida, 8<sup>th</sup> October, 2025: RateGain Travel Technologies Limited (RateGain), a global provider of AI-powered SaaS solutions for travel and hospitality,** today announced that Sunrise Airways has selected AirGain to stay competitive in one of the world's most price-sensitive markets. The platform gives the airline real-time visibility into fares, helping it optimize revenue while offering affordable connectivity across the Caribbean

Sunrise Airways plays a vital role in connecting island economies across the Caribbean, providing reliable and affordable flights that support tourism, trade, and regional integration. As travel demand surges and competition intensifies in the region, the airline is embracing AirGain's real-time rate intelligence and next-generation VUE dashboard to optimize pricing strategies and safeguard its mission of making air travel more accessible across island nations.

With AirGain, Sunrise Airways will be able to monitor fares across airline websites OTAs, META search channels, Global GDS's in real time. This enables their revenue teams to anticipate market movements faster, protect yields, and craft traveler-friendly fare strategies that balance affordability with operational sustainability.

**Commenting on the partnership, Gary Stone, CEO of Sunrise Airways,** said: "Our purpose has always been to connect the Caribbean with safe, affordable, and reliable air service. To continue building that bridge across our region, we must be agile in how we respond to shifting demand and competition. AirGain provides our team with actionable insights that ensure our fares remain competitive, transparent, and aligned with the needs of the communities we serve."

**Vinay Varma, Senior Vice President and General Manager at AirGain,** added: "Sunrise Airways plays a vital role in strengthening connectivity and economic growth across the Caribbean. By adopting AirGain's AI-powered VUE, the airline will gain the speed and clarity to refine its pricing strategies, protect profitability, and maintain its competitive edge in one of the world's most dynamic travel markets."

This partnership underscores AirGain's growing presence in the Caribbean aviation sector. Beyond competitive insights, AirGain is equipping airlines of different sizes, Network airlines, LCC and regional carriers with tools like its AI-powered Route Performance Digest., RPD delivers automated daily insights on route-level and anomalies helping airlines like Sunrise Airways adapt quickly and maintain profitability in highly dynamic markets.

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### About Sunrise Airways

For 16 years Sunrise Airways have been committed to improving connectivity across the Caribbean. With scheduled services linking Haiti, the Dominican Republic, Cuba, and other Caribbean destinations as well as the USA, Sunrise Airways provides vital connectivity for leisure and business travelers alike. The airline is dedicated to delivering safe, reliable, and affordable air transport that supports regional tourism, trade, and community development. Learn more at [www.sunriseairways.net/en](http://www.sunriseairways.net/en).

### About RateGain

RateGain Travel Technologies Limited is a global provider of AI-powered SaaS solutions for travel and hospitality that works with 3,200+ customers and 700+ partners in 100+ countries helping them accelerate revenue generation through acquisition, retention, and wallet share expansion.

RateGain today is one of the world's largest processors of electronic transactions, price points, and travel intent data, helping revenue management, distribution, and marketing teams across hotels, airlines, meta-search companies, package providers, car rentals, travel management companies, cruises, and ferries drive better outcomes for their business. Founded in 2004 and headquartered in India, RateGain works with 26 of the Top 30 Hotel Chains, 25 of the Top 30 Online Travel Agents, 3 of the Top 4 Airlines, and all the top car rentals including 15 Global Fortune 500 companies in unlocking new revenue every day. For more information, please visit [www.rategain.com](http://www.rategain.com).

### Media Contact

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