

April 02, 2026

To,
National Stock Exchange of India Limited
(NSE: RATEGAIN)

BSE Limited
(BSE: 543417)

Sub: Press Release on “RateGain Partners with Razorpay as Platinum Partner for RG Pay to Power High-Conversion Checkout Experiences for Global Travel Brands”

Dear Sir / Ma'am,

In accordance with Regulation 30 read with Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the press release on “*RateGain Partners with Razorpay as Platinum Partner for RG Pay to Power High-Conversion Checkout Experiences for Global Travel Brands*”

Please take the above information on record.

Thanking you.

Yours faithfully,
For RateGain Travel Technologies Limited

Mukesh Kumar
General Counsel,
Company Secretary & Compliance Officer
Membership No.: A17925

RateGain Partners with Razorpay as Platinum Partner for RG Pay to Power High-Conversion Checkout Experiences for Global Travel Brands

India, 2nd April 2026: RateGain Travel Technologies Limited (NSE: RATEGAIN), a global leader in AI-powered SaaS solutions for the travel and hospitality industry, today announced a strategic partnership with Razorpay, India's omnichannel payments platform for businesses, as a Platinum Partner for RG Pay, RateGain's unified technology infrastructure for the global travel and hospitality ecosystem.

Through this partnership, RG Pay will bring Razorpay's payment gateway and processing capabilities into its ecosystem to improve payment outcomes at the final step of booking. Travel brands will be able to offer locally preferred payment options such as UPI, cards, net banking, and EMI, enabling smoother transactions aligned with how travelers pay in different markets. This will help reduce friction during checkout and improve booking completion rates.

As travel companies expand across regions with diverse payment behaviors, delivering a consistent and reliable checkout experience becomes critical. This partnership supports travel brands in adapting to these variations while maintaining performance and reliability at scale.

RG Pay brings together adaptive checkout experiences, affordability options, virtual card (VCC) enablement, and cross-border settlement capabilities to help travel and hospitality companies strengthen conversion outcomes and manage payments more effectively across global markets.

Commenting on the partnership, **Rahul Kothari, COO, Razorpay, said,** "Travel and hospitality is at an inflection point, where digital adoption is accelerating rapidly, and traveler expectations are being shaped in real time. As more bookings move online and across borders, payments are no longer just a backend function; they are central to the overall customer experience. At Razorpay, we believe payments are a key driver of conversion, trust, and global scale. Our partnership with RateGain brings together deep ecosystem intelligence and payment innovation to help travel and hospitality businesses deliver seamless, locally relevant checkout experiences wherever their customers are."

"RG Pay is built to address how payments influence conversion in travel," **said Parijat Tiwari, Executive Vice President & General Manager, Distribution, RateGain.** "With Razorpay as a Platinum Partner, we are strengthening our ability to support high-quality payment experiences that improve booking completion and reduce transaction friction for travel and hospitality companies worldwide."

Together, RateGain and Razorpay will enable travel and hospitality brands to deliver more consistent and dependable payment experiences as they scale across markets with varying payment preferences.

About RateGain

RateGain Travel Technologies Limited is a global provider of AI-powered SaaS solutions for travel and hospitality, working with 13,000+ customers and 700+ partners across 160+ countries. RateGain helps travel and hospitality businesses accelerate revenue generation through acquisition, retention, and wallet share expansion.

Today, RateGain is one of the world's largest processors of electronic transactions, price points, and travel intent data, enabling revenue management, distribution, and marketing teams across hotels, airlines, destination marketing organizations, online travel agents, metasearch companies, package providers, car rentals, travel management companies, cruises, and ferries to drive better business outcomes.

Founded in 2004 and headquartered in India, RateGain works with 33 of the Top 40 Hotel Chains, 4 of the Top 5 Airlines, 7 of the Top 10 Car Rental companies, and all leading DMOs, OTAs, and metasearch platforms, including 25 Global Fortune 500 companies, unlocking new revenue every day.

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