

3rd February, 2026

To,
Listing Operation Department
BSE Limited
P.J. Towers, Dalal Street,
Mumbai – 400001

Listing Compliance Department
The National Stock Exchange of India Limited
Exchange Plaza, C-1, G Block, Bandra-Kurla Complex,
Bandra (E) Mumbai – 400051

Scrip Code: **544119**

Symbol: **RPTECH**

Sub.: Presentation for Analysts/Investors Earnings Call

Pursuant to Regulation 30(6) we submit herewith a copy of Investor Presentation for Analysts/Investors Earnings Call for quarter and nine months ended December 31, 2025.

The said presentation will also be made available on the website of the Company at www.rptechindia.com/investor.

You are requested to take the same on record.

Yours faithfully,
FOR RASHI PERIPHERALS LIMITED

Arvind Bajoria
Company Secretary and Compliance Officer

Encl.: As above

Rashi Peripherals Limited

Regd. Office: Ariisto House, 5th Floor, Corner of Telli Galli, Andheri (East), Mumbai, Maharashtra – 400069, India
• Tel: +91-22-6177 1771 | Fax +91-22-61771999 • www.rptechindia.com • investors@rptechindia.com | CIN: L30007MH1989PLC051039



EARNINGS PRESENTATION

Q3/9M-2026

36+
Years of
experience

82
Global
Technology
Brands

10,000+
Partners /
B2B
Customers

573
Million Units
Distributed

18,110
SKU's

1,582
Employees

32.5%
4 year
Revenue
CAGR*

15.4%
4 year PAT
CAGR*

0.50x
Net Debt to
Equity*

**AA-
/Stable**
CRISIL Long
Term rating

All figures as on 9M-FY26

** Figures as on FY25*

➤ Enabling Adoption & Deployment of Technology in India RPtech Rashi Peripherals Limited



Vision

To establish a multi-channel, pan-India distribution footprint and to pursue a high-engagement strategy across General Trade, Modern Trade, and E-Commerce channels.



Mission

To make IT products available in each of the 700+ districts in India

RP Tech plays a foundational role in India's technology ecosystem, connecting global innovation with nationwide access, adoption and trust. We do not merely distribute IT products; we are enabling India's digital and technology adoption at scale.

How the Company Enables Technology Adoption at Scale



Bridge Between Global OEMs and India

Trusted national distributor of **82 global technology brands**, enabling faster market entry, **deeper penetration** and long-term brand scaling in India



Multi-Channel Distribution Backbone

Integrated presence across **General Trade, Modern Trade and E-Commerce**, ensuring technology availability for consumers, enterprises, MSMEs, institutions and government



Driving Adoption, Not Just Availability

Channel training programs, roadshows, **solution demonstrations** and pre-sales, techno-commercial support enable adoption of complex and high-value IT products



Trust Through Service & Support

End-to-end services including warranty management, RMA, diagnostics and after-sales support strengthen confidence, repeat purchases and upgrade cycles



Nationwide Access

One of India's largest ICT distribution networks with **700+ locations, 55 branches, 70 warehouses and 50 service centres**, extending technology reach beyond metros into **Tier-2, Tier-3 and emerging markets**

➤ Value Proposition



Experienced Industry Player with Legacy

Over 30+ years in the ICT distribution business, giving it deep market knowledge and positioning in a competitive industry

Demand-Creation Advantage

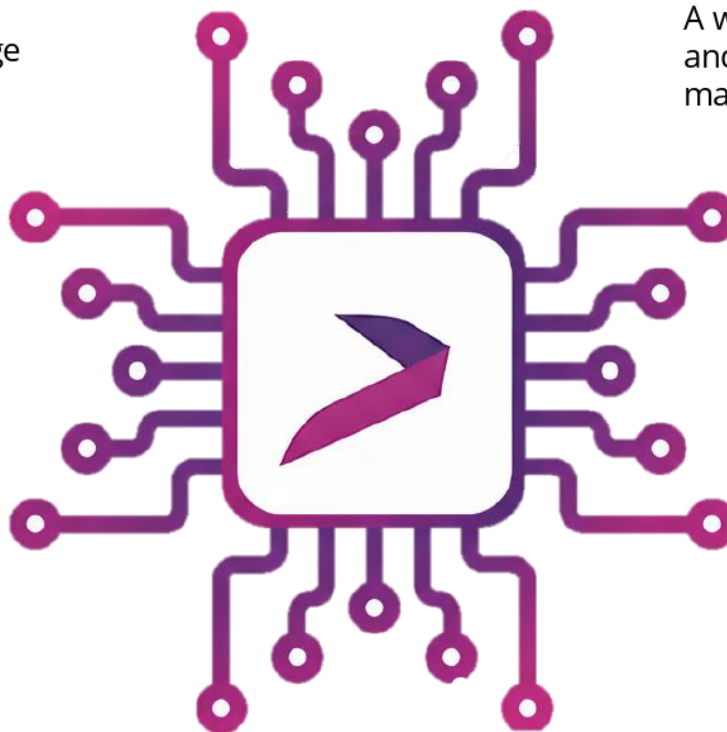
Consistent investment in brand-building and channel marketing translates into better demand visibility, faster inventory churn, and stronger partner loyalty

Leading Partner for Global Technology Brands

National distribution partner to 70+ global tech brands across IT and lifestyle categories, strengthening credibility and product access

Wallet Share Expansion

A broad, multi-OEM portfolio enables bundling of endpoints, infrastructure, and peripherals within the same account, increasing share of spend without incremental customer acquisition cost.



Extensive Pan-India Distribution Network

A wide and deep presence with 20 regions, 70 warehouses and reach into 700+ locations across India, enabling strong market access and logistical coverage

Strong Channel Partner Relationships

Serves thousands of channel partners, with a high degree of repeat business and long-standing customer ties, which supports stable revenue streams

Comprehensive Product & Service Portfolio

Offers a broad range of ICT products (PCs, components, peripherals, power, networking) plus value-added services like pre-sales, solution design, credit support and warranty support

Multi-Channel Go-to-Market Strategy

Presence across general trade, modern trade and e-commerce channels increases distribution flexibility and customer reach

➤ Brand Relationships & Positioning

Trusted by 82 Global Technology Brands

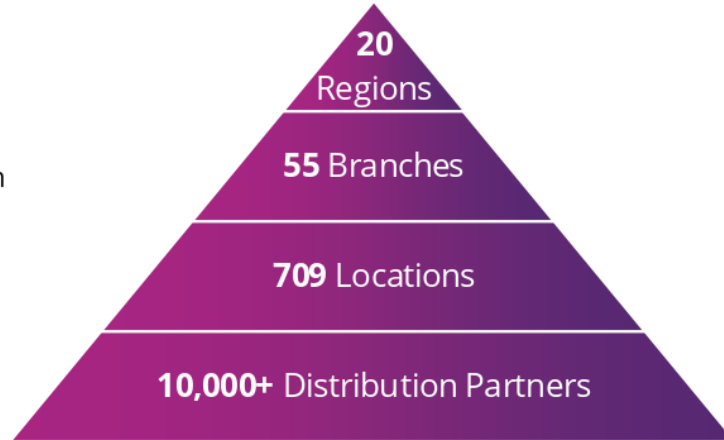
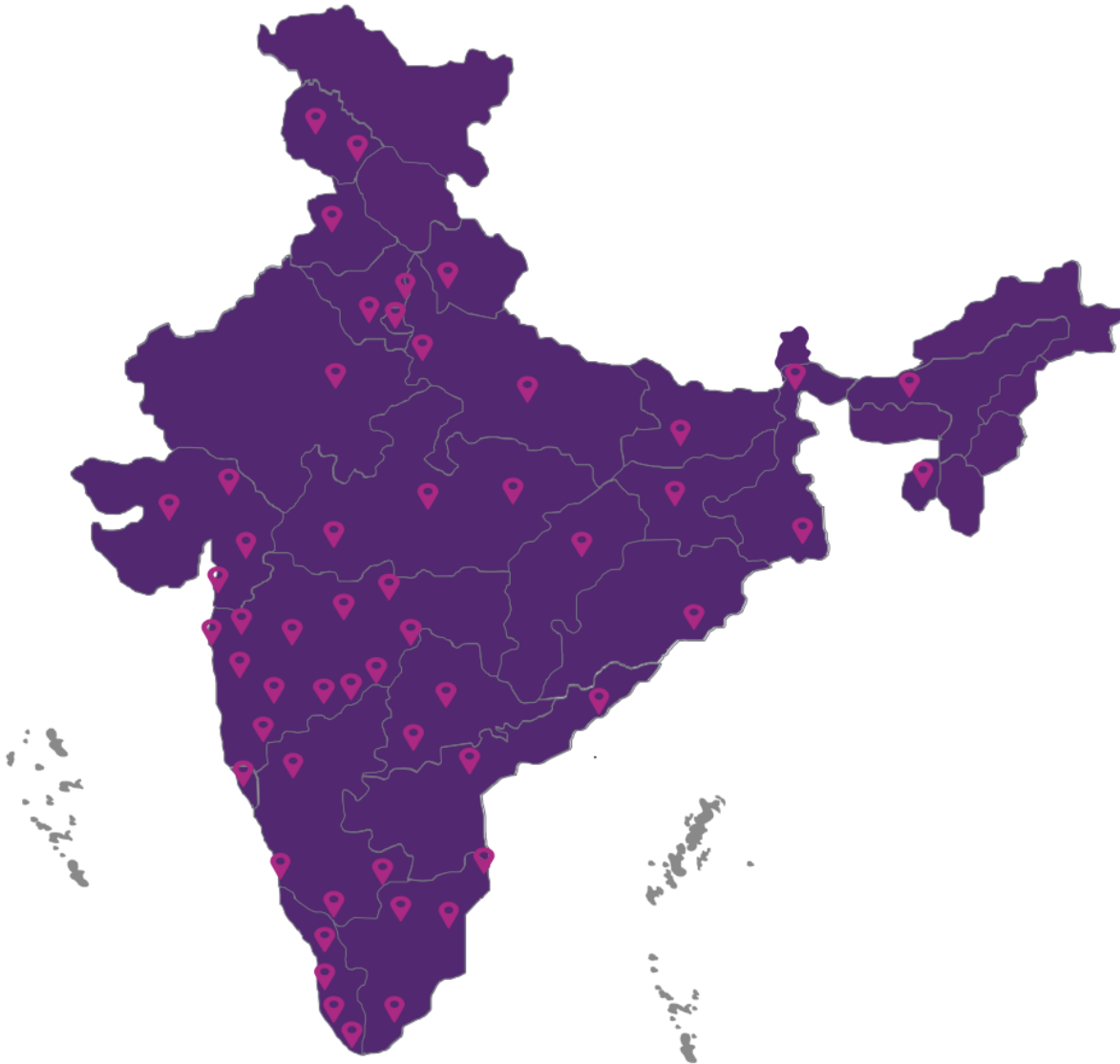


Over 5 year relationship with
more than **20 brands**

Distribution Model



Pan-India Branch Network



Andhra Pradesh:

- Amravati
- Vijayawada
- Visakhapatnam

Assam:

- Guwahati

Bihar:

- Patna

Chandigarh (UT):

- Chandigarh

Chhattisgarh:

- Raipur

Delhi (UT):

- Delhi

Gujarat:

- Ahmedabad
- Baroda
- Rajkot
- Surat

Goa:

- Goa

Haryana:

- Gurugram

Jammu & Kashmir (UT):

- Jammu
- Srinagar

Jharkhand:

- Ranchi

Karnataka:

- Bengaluru
- Hubballi
- Mangaluru
- Mysuru

Kerala:

- Kochi
- Kottayam
- Kozhikode
- Thiruvananthapuram

Madhya Pradesh:

- Bhopal
- Indore
- Jabalpur

Maharashtra:

- Ahilyanagar
- Chatrapati Sambhaji Nagar
- Kolhapur
- Mumbai
- Nagpur
- Nashik
- Pune
- Sangli
- Solapur
- Nanded

Odisha:

- Bhubaneswar

Puducherry (UT):

- Puducherry

Punjab:

- Ludhiana

Rajasthan:

- Jaipur

Tamil Nadu:

- Coimbatore
- Chennai
- Madurai

Telangana:

- Secunderabad
- Warangal

Tripura:

- Agartala

Uttarakhand:

- Dehradun

Uttar Pradesh:

- Noida
- Lucknow

West Bengal:

- Kolkata
- Siliguri

Comprehensive "One-Stop Shop" for India's evolving technology needs

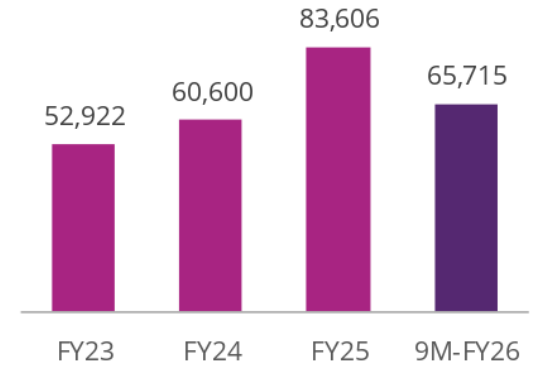
Business Overview



Personal Computing & Enterprise Solutions (PES)

Delivering complete, bundled enterprise technology solutions with pre and post sales support to government, data centers, and institutional customers across BFSI, education, and IT services.

PES Revenue (INR Mn)

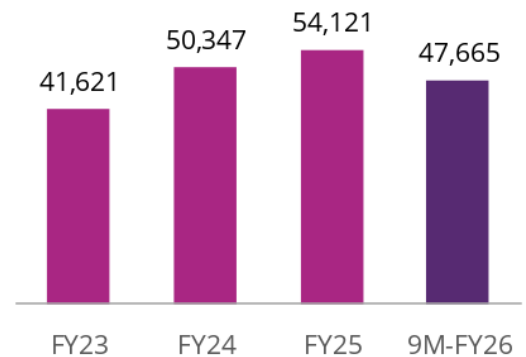


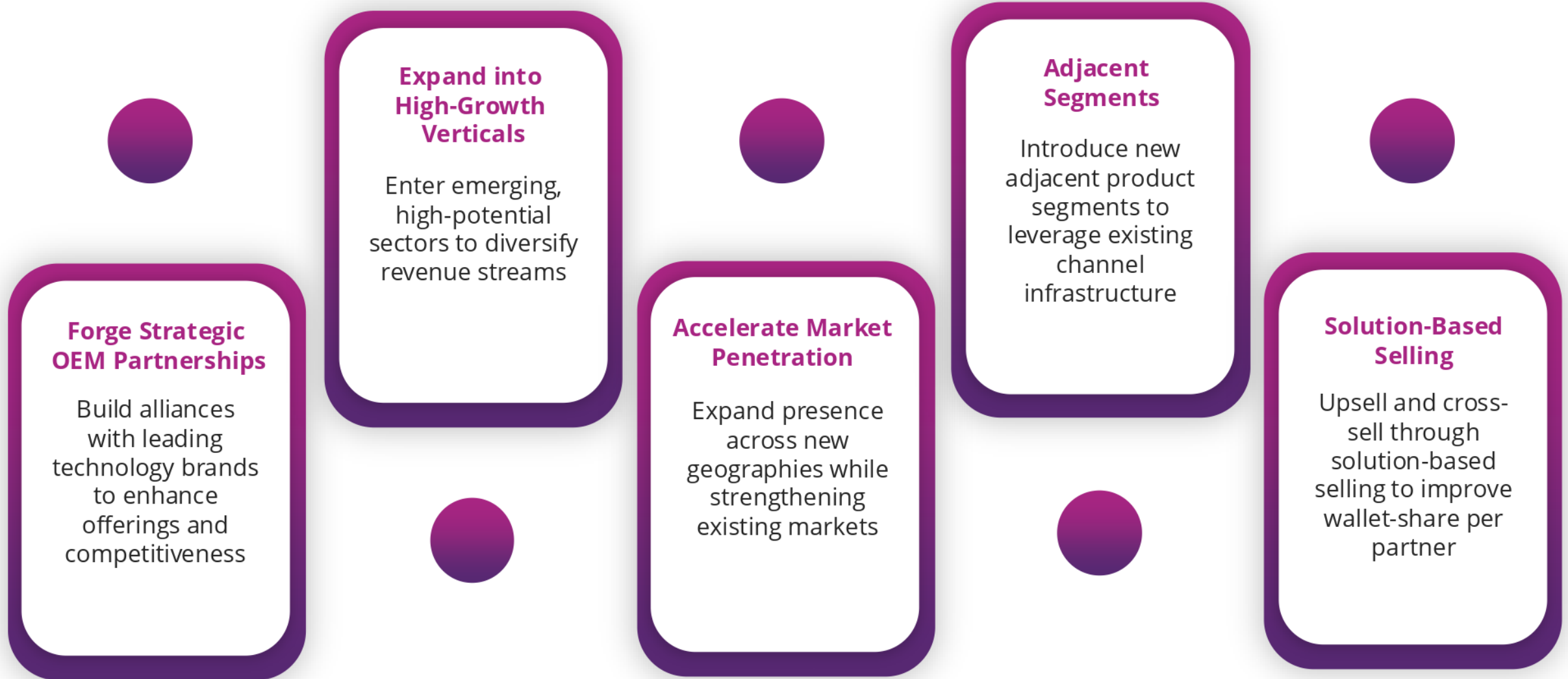
Lifestyle and IT Essentials (LIT)

Delivering standalone consumer technology products, including peripherals, accessories, gaming, wearables, and everyday IT items, through a fast-moving model with quicker inventory turnover.



LIT Revenue (INR Mn)







FINANCIAL OVERVIEW

➤ Key Standalone Financial Highlights

Q3-FY26 Financial Performance

Revenue from
Operations
INR 38,945 Mn
46.9% YoY

EBITDA
INR 1,136 Mn
482.6% YoY

EBITDA Margins
2.92%
218 Bps YoY

PAT
INR 703 Mn
128.2% YoY

PAT Margins
1.81%
65 Bps YoY

Diluted EPS
INR 10.42/Share
122.6% YoY

9M-FY26 Financial Performance

Revenue from
Operations
INR 109,659 Mn
5.6% YoY

EBITDA
INR 3,157 Mn
55.5% YoY

EBITDA Margins
2.88%
92 Bps YoY

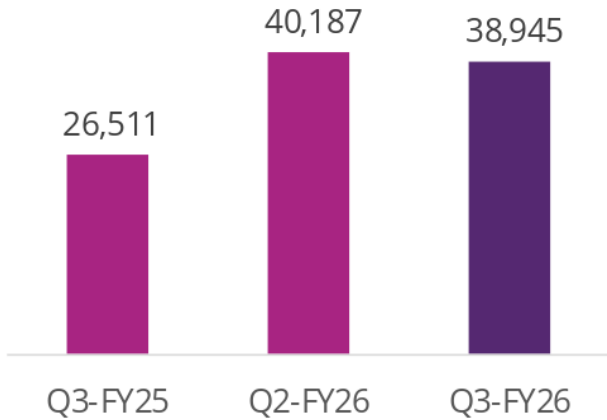
PAT
INR 1,854 Mn
20.5% YoY

PAT Margins
1.69%
21 Bps YoY

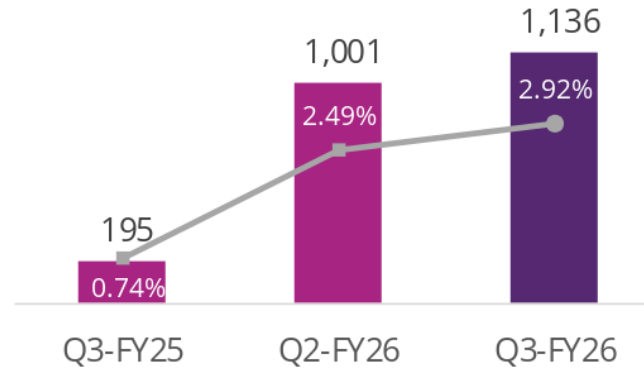
Diluted EPS
INR 27.70/Share
18.6% YoY

➤ Standalone Financial Performance

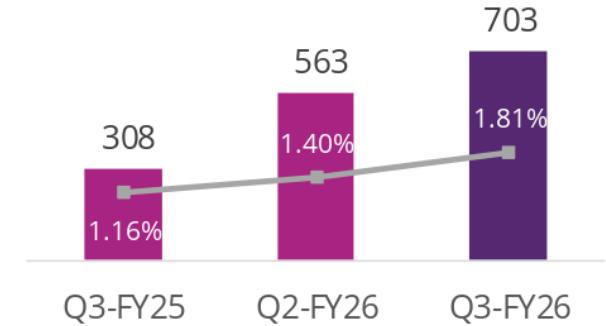
Operational Revenue (INR Mn)



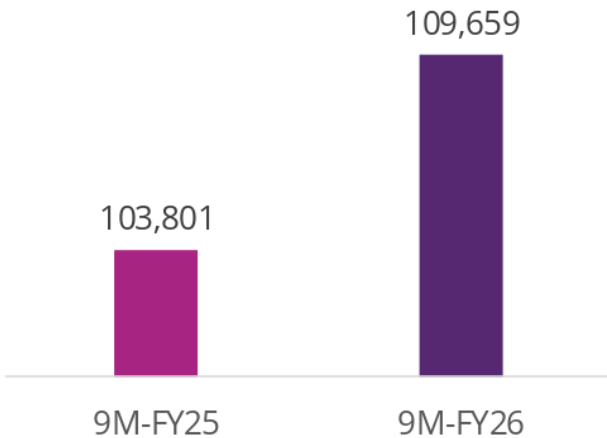
EBITDA (INR Mn) & EBITDA Margins (%)



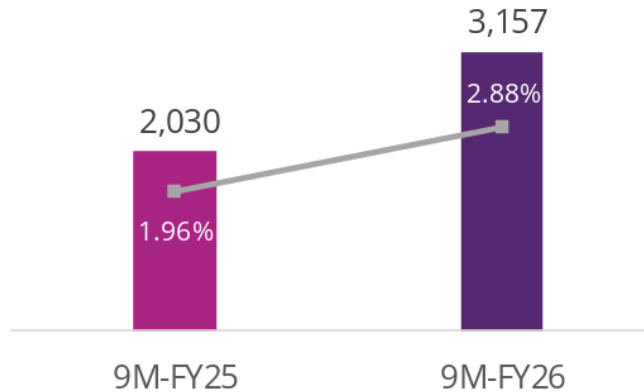
PAT (INR Mn) & PAT Margins (%)



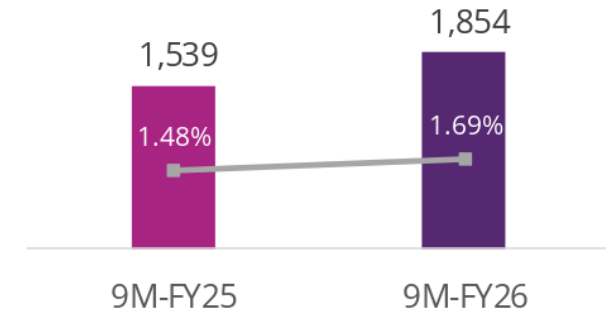
Operational Revenue (INR Mn)



EBITDA (INR Mn) & EBITDA Margins (%)



PAT (INR Mn) & PAT Margins (%)



➤ Key Consolidated Financial Highlights

Q3-FY26 Financial Performance

Revenue from
Operations
INR 40,304 Mn
42.6% YoY

EBITDA
INR 1,189 Mn
453.0% YoY

EBITDA Margins
2.95%
219 Bps YoY

PAT
INR 746 Mn
132.4% YoY

PAT Margins
1.85%
71 Bps YoY

Diluted EPS
INR 10.91/Share
125.9% YoY

9M-FY26 Financial Performance

Revenue from
Operations
INR 113,380 Mn
5.0% YoY

EBITDA
INR 3,261 Mn
57.9% YoY

EBITDA Margins
2.88%
97 Bps YoY

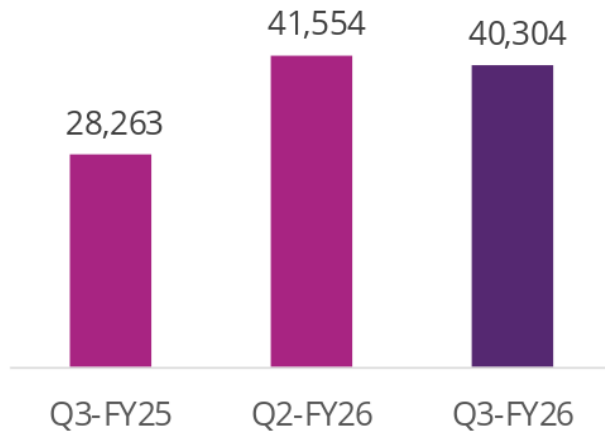
PAT
INR 1,955 Mn
24.5% YoY

PAT Margins
1.72%
27 Bps YoY

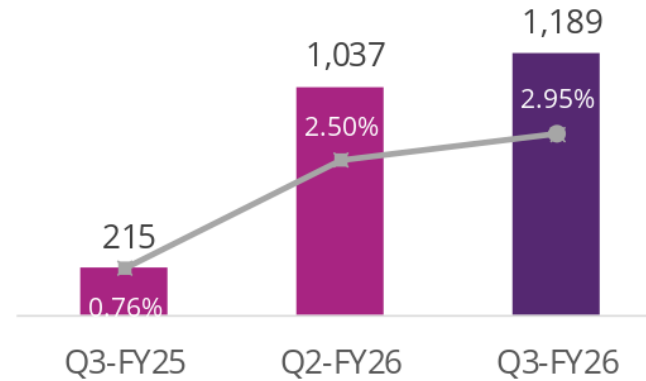
Diluted EPS
INR 28.89/Share
21.4% YoY

Consolidated Financial Performance

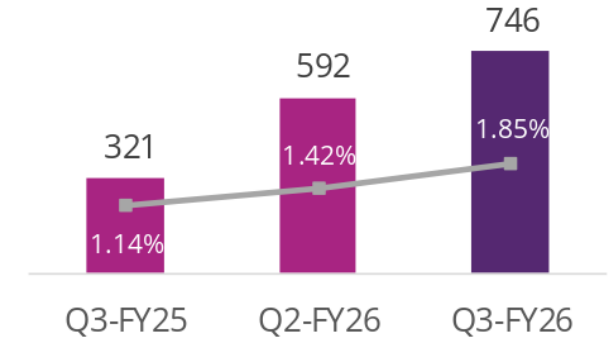
Operational Revenue (INR Mn)



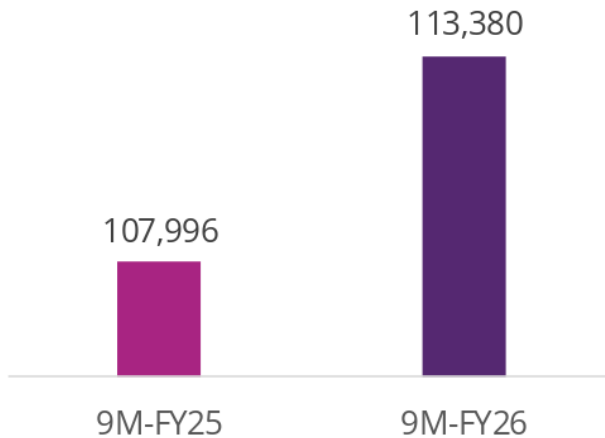
EBITDA (INR Mn) & EBITDA Margins (%)



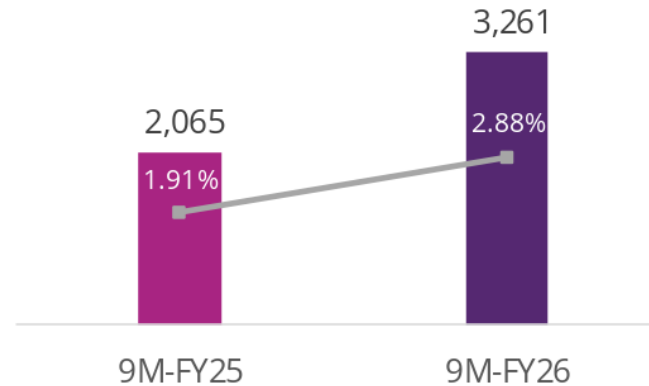
PAT (INR Mn) & PAT Margins (%)



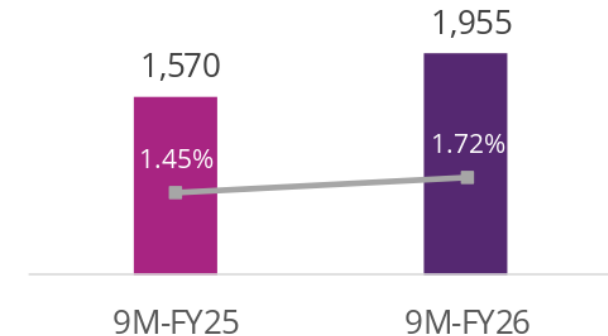
Operational Revenue (INR Mn)



EBITDA (INR Mn) & EBITDA Margins (%)



PAT (INR Mn) & PAT Margins (%)



- Demand remained strong during the quarter as partners stocked up ahead of expected price hikes caused by component shortages, resulting in the highest ever third quarter sales for the company.
- The strong sales growth improved the economies of scale and efficiencies, resulting in better Margins as well as the highest ever quarterly Net Profit for the company.
- Introduced new SKUs, and expanded the distribution partner network as well, to improve market reach and support steady volume growth.
- Opened a new branch in Solapur, further enhancing regional presence and improving coverage in core markets.
- Incurred INR 140 Mn ESOP cost year-to-date to attract, retain, and incentivise key talent, aligning employee interests with the company's long-term growth objectives.
- Following the notification of the new Labour Codes by the Government of India on 21 November 2025, the company recognised an incremental INR 41 Mn impact arising from increased gratuity (past service cost) and leave liabilities due to the revised definition of wages and enhanced employee benefits.

➤ Quarterly Standalone Income Statement

Particulars (INR Mn)	Q3-FY26	Q3-FY25	Y-O-Y	Q2-FY26	Q-O-Q
Revenue from Operations	38,945	26,511	46.9%	40,187	(3.1)%
Operational Expenses	37,809	26,316	43.7%	39,186	(3.5)%
EBITDA	1,136	195	482.6%	1,001	13.5%
EBITDA Margins	2.92%	0.74%	218 Bps	2.49%	43 Bps
Other Income	121	485	(75.1)%	45	168.9%
Finance costs	262	228	14.9%	241	8.7%
Depreciation & Amortization	60	40	50.0%	50	20.0%
PBT	935	412	126.9%	755	23.8%
Tax Expense	232	104	123.1%	192	20.8%
PAT	703	308	128.2%	563	24.9%
PAT Margins (%)	1.81%	1.16%	65 Bps	1.40%	41 Bps
Other Comprehensive Income	2	2	-	(4)	(150.0)%
Total Comprehensive Income	705	310	127.4%	559	26.1%
Diluted EPS	10.42	4.68	122.6%	8.48	22.9%

➤ Quarterly Consolidated Income Statement

Particulars (INR Mn)	Q3-FY26	Q3-FY25	Y-O-Y	Q2-FY26	Q-O-Q
Revenue from Operations	40,304	28,263	42.6%	41,554	(3.0)%
Operational Expenses	39,115	28,048	39.5%	40,517	(3.5)%
EBITDA	1,189	215	453.0%	1,037	14.7%
EBITDA Margins	2.95%	0.76%	219 Bps	2.50%	45 Bps
Other Income	121	484	(75.0)%	45	168.9%
Finance costs	262	229	14.4%	244	7.4%
Depreciation & Amortization	61	44	38.6%	51	19.6%
PBT	987	426	131.7%	787	25.4%
Tax Expense	241	105	129.5%	195	23.6%
PAT	746	321	132.4%	592	26.0%
PAT Margins (%)	1.85%	1.14%	71 Bps	1.42%	43 Bps
Other Comprehensive Income	(1)	(7)	(85.7)%	(13)	(92.3)%
Total Comprehensive Income	745	314	137.3%	579	28.7%
Diluted EPS	10.91	4.83	125.9%	8.81	23.8%

➤ YTD Standalone Income Statement

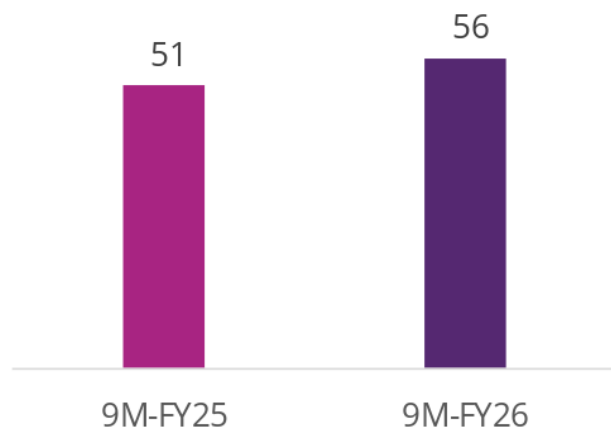
Particulars (INR Mn)	9M-FY26	9M-FY25	Y-O-Y
Revenue from Operations	109,659	103,801	5.6%
Operational Expenses	106,502	101,771	4.6%
EBITDA	3,157	2,030	55.5%
EBITDA Margins	2.88%	1.96%	92 Bps
Other Income	238	573	(58.5)%
Finance costs	768	538	42.8%
Depreciation & Amortization	150	115	30.4%
PBT	2,477	1,950	27.0%
Tax Expense	623	411	51.6%
PAT	1,854	1,539	20.5%
PAT Margins (%)	1.69%	1.48%	21 Bps
Other Comprehensive Income	(4)	4	(200.0)%
Total Comprehensive Income	1,850	1,543	19.9%
Diluted EPS	27.70	23.35	18.6%

➤ YTD Consolidated Income Statement

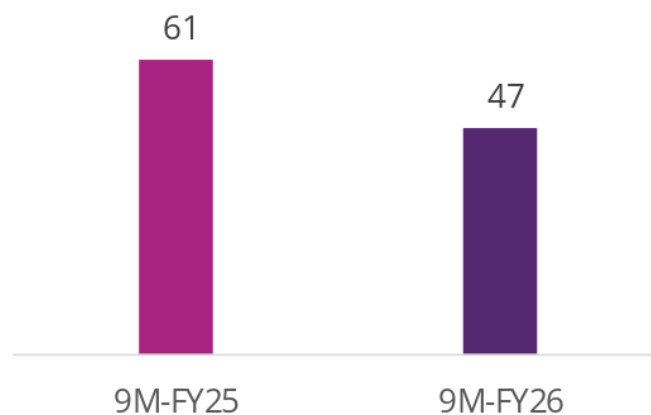
Particulars (INR Mn)	9M-FY26	9M-FY25	Y-O-Y
Revenue from Operations	113,380	107,996	5.0%
Operational Expenses	110,119	105,931	4.0%
EBITDA	3,261	2,065	57.9%
EBITDA Margins	2.88%	1.91%	97 Bps
Other Income	245	584	(58.0)%
Finance costs	776	540	43.7%
Depreciation & Amortization	154	127	21.3%
PBT	2,576	1,982	30.0%
Tax Expense	621	412	50.7%
PAT	1,955	1,570	24.5%
PAT Margins (%)	1.72%	1.45%	27 Bps
Other Comprehensive Income	(19)	(3)	533.3%
Total Comprehensive Income	1,936	1,567	23.5%
Diluted EPS	28.89	23.79	21.4%

➤ Working Capital Efficiency

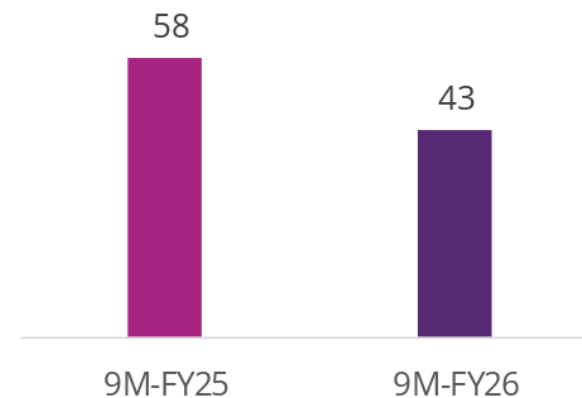
Inventory Days



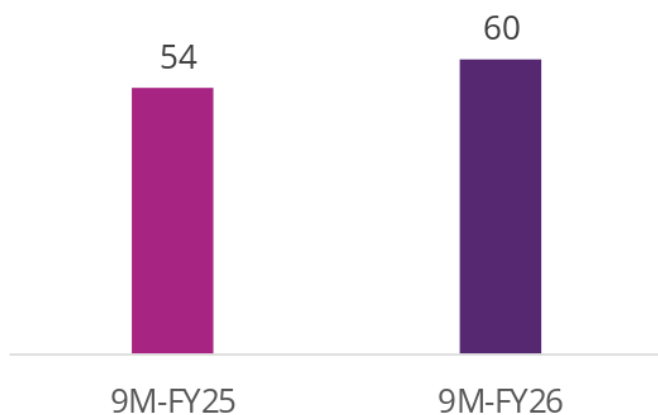
Debtor Days



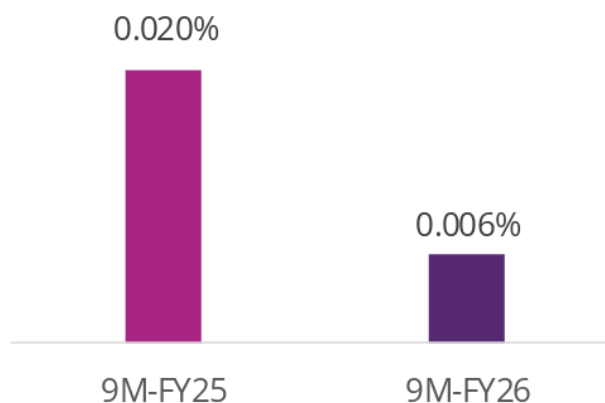
Creditor Days



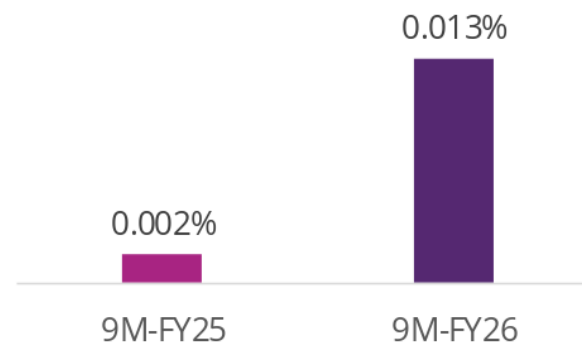
Working Capital Days



Provision for Doubtful Debt %



Provision for Inventory Write-off %



➤ Historical Consolidated Income Statement

Particulars (INR Mn)	FY23	FY24	FY25	9M-FY26
Revenue from Operations	94,543	110,947	137,727	113,380
Operational Expenses	92,014	108,018	134,725	110,119
EBITDA	2,529	2,929	3,002	3,261
EBITDA Margins	2.67%	2.64%	2.18%	2.88%
Other Income	147	144	606	245
Finance costs	863	1,071	775	776
Depreciation & Amortization	167	189	172	154
Exceptional item	-	104	26	-
PBT	1,646	1,917	2,687	2,576
Tax Expense	413	478	590	621
PAT	1,233	1,439	2,097	1,955
PAT Margins (%)	1.30%	1.30%	1.52%	1.72%
Other Comprehensive Income	(33)	(40)	(13)	(19)
Total Comprehensive Income	1,200	1,399	2,084	1,936
Diluted EPS	29.50	31.14	31.57	28.89

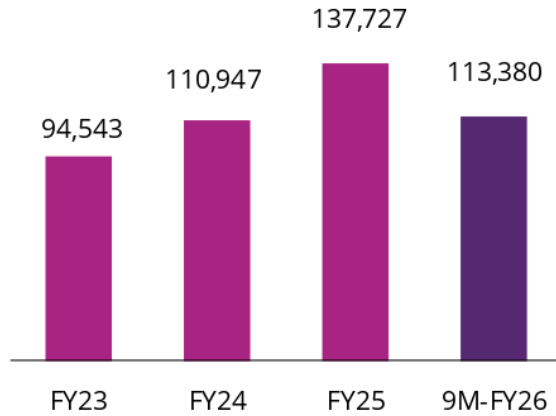
➤ Historical Consolidated Balance Sheet

Particulars (INR Mn)	FY23	FY24	FY25	H1-FY26
I. ASSETS				
Non-Current Assets				
(a) Property, Plant & Equipment	540	525	492	471
(b) Right of Use Assets	159	130	94	276
(c) Capital Work-in-Progress	40	-	-	-
(d) Other Intangible Assets	27	18	13	9
(e) Goodwill	41	34	34	29
(f) Financial Assets				
(i) Investments	56	-	-	-
(ii) Other Financial Assets	97	133	135	154
(g) Non-Current Tax Assets (Net)	104	146	28	-
(h) Deferred Tax Assets (Net)	59	68	19	-
(i) Other Non-Current Assets	132	86	61	74
Total Non-Current Assets	1,255	1,140	876	1,013
Current Assets				
(a) Inventories	14,934	18,248	19,995	24,893
(b) Financial Assets				
(i) Trade Receivables	8,716	13,843	17,951	18,754
(ii) Cash & Cash Equivalents	346	1,450	216	350
(iii) Bank Balances (Other)	-	-	4	-
(iv) Loans	-	-	-	6
(v) Other Financial Assets	52	55	56	59
(c) Other Current Assets	2,683	3,452	3,538	3,881
Total Current Assets	26,731	37,048	41,760	47,943
TOTAL ASSETS	27,986	38,188	42,636	48,956

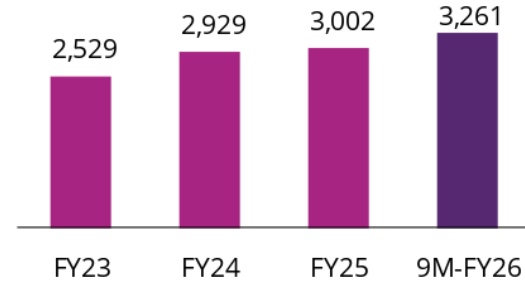
Particulars (INR Mn)	FY23	FY24	FY25	H1-FY26
II. EQUITY AND LIABILITIES				
Equity				
(a) Equity Share Capital	209	330	330	330
(b) Other Equity	6,793	15,176	17,092	18,215
Non-Controlling Interest	(19)	1	18	79
Total Equity	6,983	15,507	17,440	18,624
Non-Current Liabilities				
(a) Financial Liabilities				
(i) Borrowings	324	5	9	-
(ii) Lease Liabilities	116	89	46	190
(b) Provisions	11	11	8	-
(c) Contract Liabilities	10	6	48	-
(d) Deferred Tax Liabilities (Net)	68	-	25	7
Total Non-Current Liabilities	529	111	136	197
Current Liabilities				
(a) Financial Liabilities				
(i) Borrowings	10,333	6,853	8,983	9,411
(ii) Lease Liabilities	48	50	59	95
(iii) Trade Payables (MSME)	3	52	346	154
(iii) Trade Payables (Others)	9,558	14,977	15,060	19,908
(iv) Other Financial Liabilities	220	239	250	201
(b) Other Current Liabilities	175	320	207	170
(c) Provisions	20	10	24	12
(d) Current Tax Liabilities (Net)	7	9	129	184
(e) Contract Liabilities	110	60	2	-
Total Current Liabilities	20,474	22,570	25,060	30,135
TOTAL EQUITY AND LIABILITIES	27,986	38,188	42,636	48,956

Financial Performance

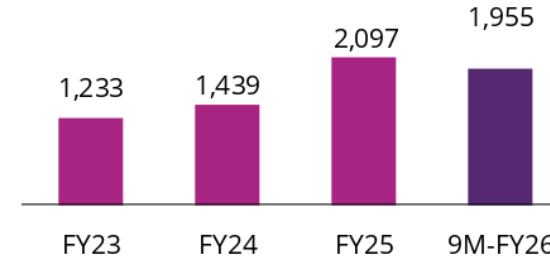
Operational Revenue (INR Mn)



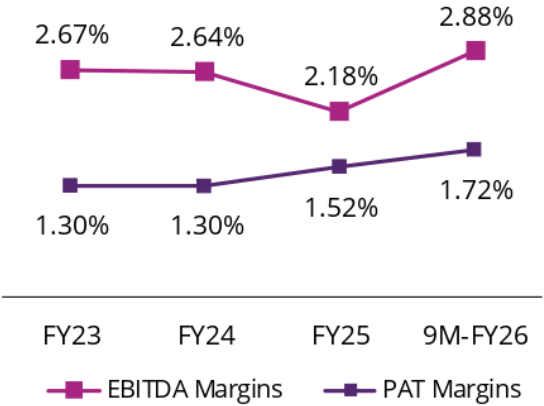
EBITDA (INR Mn)



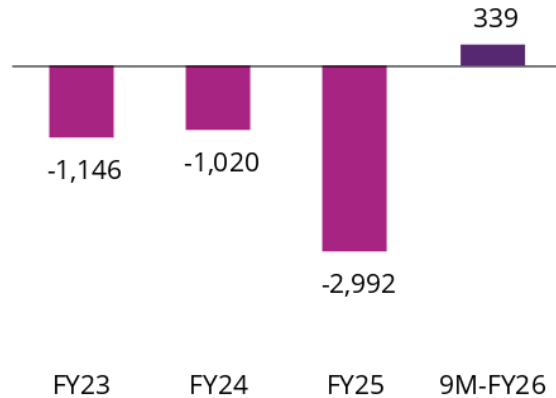
PAT (INR Mn)



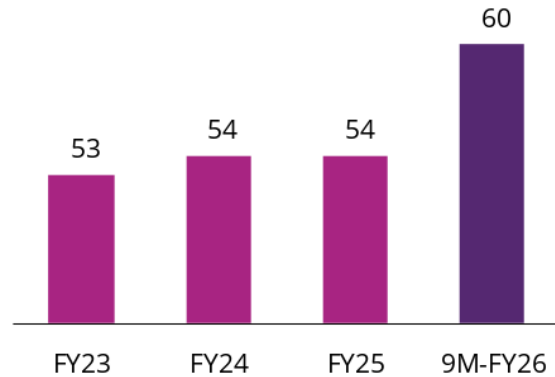
EBITDA Margin & PAT Margin (%)



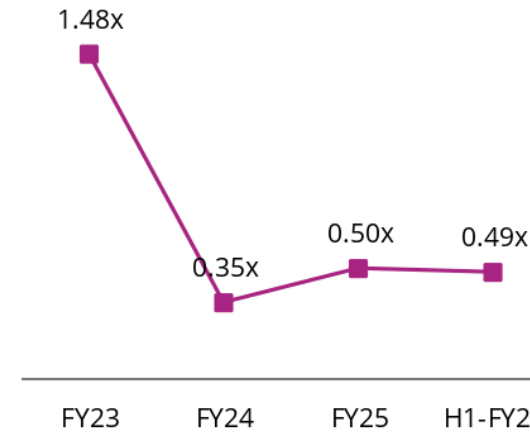
Cash Flow from Operation (INR Mn)



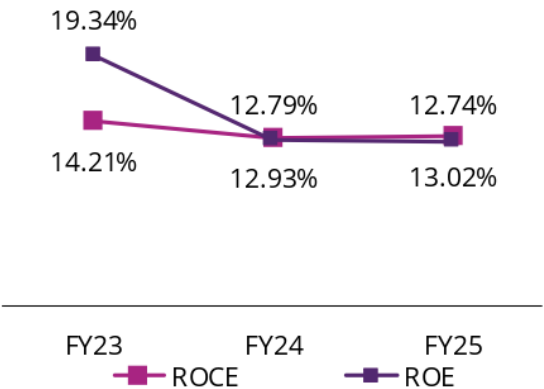
Working Capital Days



Net Debt to Equity (x)



ROCE & ROE (%)



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**THANK
YOU**