

Rane Holdings Limited



//Online Submission//

RHL / SE / 38 / 2018-19

October 29, 2018

BSE Limited Listing Centre Scrip Code: 505800	National Stock Exchange of India Ltd. NEAPS Symbol: RANEHOLDIN
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Dear Sir / Madam,

Sub: Outcome of Board Meeting held on October 29, 2018 - under Regulation 30 of SEBI LODR

Ref: Our letter no. RHL / SE / 31/ 2018-19 dated September 28, 2018

This is to inform that the Board of Directors, inter alia, approved the un-audited financial results (standalone & consolidated) of the Company for the quarter and half year ended September 30, 2018 as recommended by the audit committee at their respective meeting(s) held today (**October 29, 2018**).

The un-audited financial results (standalone & consolidated) of the Company for the quarter and half year ended September 30, 2018 is enclosed along with the Limited Review Report on both the standalone & consolidated results issued by M/s. Deloitte Haskins & Sells, Chartered Accountants, Statutory Auditors. (**Regulation 33**).

The un-audited financial results (standalone & consolidated) will be uploaded on the website of the company at www.ranegroup.com and stock exchanges at www.bseindia.com and www.nseindia.com (**Regulation 46**). An 'earnings release' for the above results is also enclosed (**Regulation 30**).

The extract of the un-audited consolidated financial results will be published in newspapers, i.e., 'Business Standard' and 'Dinamani' in the format prescribed (**Regulation 47**).

The meeting of the Board of Directors commenced at 11:00 hrs (IST) and concluded at 12 : 40 hrs (IST).

We request you to take the above on record and note the compliance under above referred regulations of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (SEBI LODR).

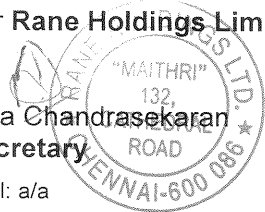
Thanking you.

Yours faithfully,

For **Rane Holdings Limited**

Siva Chandrasekaran
Secretary

Encl: a/a



1. Un-audited financial results (standalone & consolidated) for the quarter and half year ended September 30, 2018.
2. Extract of the un-audited consolidated financial results for Newspaper publication.
3. Limited Review Report (standalone & consolidated) for the quarter and half year ended September 30, 2018.
4. Earnings release for the quarter and half year ended September 30, 2018.



Expanding Horizons

RANE HOLDINGS LIMITED

Q2FY19 Earnings Release



Chennai, India, October 29, 2018 – Rane Holdings Limited (NSE: RANEHOLDIN; BSE Code: 505800), the holding Company of Rane group today announced financial performance for the second quarter (Q2 FY19) and six months (H1FY19) ended September 30th, 2018.

Group Aggregate Performance – Q2 FY19

- Total Net Revenue increased by 18.2% to ₹1,372.1 Crore in Q2 FY19 from ₹1,161.0 Crore in Q2 FY18
- EBITDA stood at ₹147.4 Crore as compared to ₹147.3 Crore during Q2 FY18, an increase of 0.1%
- EBITDA Margin at 10.7% for Q2 FY19 as against 12.7% in Q2 FY18
- PBT (before exceptional items) stood at ₹83.1 Crore for Q2 FY19 as compared to ₹87.1 Crore in Q2 FY18, a decrease of 4.5%

Consolidated Financials – Q2 FY19

- Total Net Revenue increased by 15.3% to ₹647.9 Crore in Q2 FY19 from ₹562.0 Cr in Q2 FY18
- EBITDA stood at ₹61.9 Crore as compared to ₹67.4 Crore during Q2 FY18, a decrease of 8.2%
- EBITDA Margin at 9.6% for Q2 FY19 as against 12.0% in Q2 FY18
- PBT (before exceptional items) stood at ₹54.0 Crore for Q2 FY19 as compared to ₹60.8 Crore in Q2 FY18, a decrease of 11.3%

Group's Key Business Highlights for Q2 FY19

- Revenues from Indian OE customers went up by 24% YoY supported by increased offtake across vehicle segments
- Revenues from international customers grew 5% YoY. Growth driven by increase in schedules from key OEM customers for Steering and Valve train components partially offset by drop in die casting business.
- Indian aftermarket business registered a 5% growth
- EBITDA margin declined by 194 bps
 - Unfavorable forex movement, increase in raw material / employee cost impacted the profitability

MANAGEMENT COMMENT

"The group companies experienced strong demand from the customers and delivered robust growth. We continued to experience headwinds on material and manpower cost. Better operational performance helped to partially offset the impact. We experience uncertainty in demand environment particularly with Indian passenger vehicle. Demand from commercial vehicle continue to remain strong".

L. Ganesh, Chairman & Managing Director, Rane Holdings Ltd.

BUSINESS HIGHLIGHTS

GROUP AGGREGATE FINANCIAL PERFORMANCE

Particulars	Q2 FY 19	Q2 FY 18	YOY%
Total Net Revenue*	1,372.1	1,161.0	18.2%
EBITDA	147.4	147.3	0.1%
Margin (%)	10.7%	12.7%	-194 bps
PBT (Before exceptional items)	83.1	87.1	-4.5%

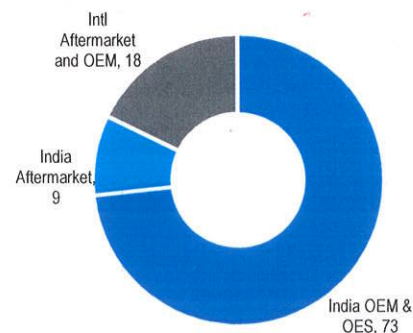
CONSOLIDATED FINANCIAL PERFORMANCE

Particulars	Q2 FY 19	Q2 FY 18	YOY%
Total Net Revenue*	647.9	562.0	15.3%
EBITDA	61.9	67.4	-8.2%
Margin (%)	9.6%	12.0%	-244 bps
PBT (Before exceptional items)	54.0	60.8	-11.3%

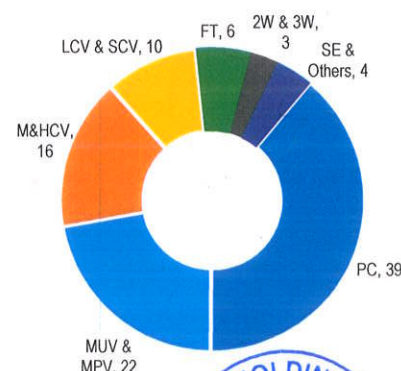
*Revenue excludes excise duty wherever applicable
(In ₹ Crore, unless otherwise mentioned)

GROUP AGGREGATE SALES (Q2 FY19)

BY MARKET (%)



BY VEHICLE SEGMENT (%)



CONSOLIDATED PROFIT AND LOSS ACCOUNT

Particulars	Q2FY19	Q1FY19	QoQ%	Q2FY18	YoY%	H1FY19	H1FY18	YoY%
Income from Operations	617.8	601.3	2.7%	536.8	15.1%	1,219.2	1,051.6	15.9%
Dividend Income	-	-	-	-	-	-	-	-
Other Operating Income	26.9	33.5	-19.6%	22.8	18.1%	60.5	44.2	36.7%
Other Income	3.1	7.8	-59.9%	2.4	30.6%	10.9	4.8	125.6%
Total Revenue	647.9	642.7	0.8%	562.0	15.3%	1,290.6	1,100.6	17.3%
Expenses								
-Cost of Material Consumed	344.5	349.3	-1.4%	274.3	25.6%	693.7	541.9	28.0%
-Purchase of stock-in-trade	6.3	5.7	8.9%	2.0	219.6%	12.0	4.1	191.4%
-Changes in inventories	-3.2	-12.4	74.2%	9.7	-132.8%	-15.5	-6.0	-157.3%
-Excise Duty	-	-	-	-	-	-	47.0	-100.0%
-Employee Benefit Expense	110.4	112.9	-2.2%	99.7	10.7%	223.3	194.8	14.6%
-Finance Cost	11.7	11.2	4.0%	11.4	2.1%	22.9	22.5	1.8%
-Depreciation & Amortization	31.2	29.8	4.7%	27.6	12.8%	60.9	55.0	10.8%
-Professional Charges	7.2	5.6	29.6%	6.5	11.2%	12.8	10.9	17.4%
-Information Systems expenses	2.4	2.7	-12.3%	2.0	22.4%	5.1	3.9	31.7%
-Other Expenditure	118.5	117.8	0.6%	100.5	17.9%	236.2	184.7	27.9%
Total Expenses	628.8	622.6	1.0%	533.7	17.8%	1,251.4	1,058.7	18.2%
PBT before share of profit / (loss) of JV & associates	19.1	20.1	-5.1%	28.4	-32.8%	39.1	41.9	-6.6%
Share of Profit / (loss) of JV and Associate	34.9	34.2	2.0%	32.5	7.5%	69.1	55.1	25.3%
PBT before Exceptional items	54.0	54.3	-0.6%	60.8	-11.3%	108.3	97.1	11.5%
Exceptional Item	-	-	-	-	-	-	15.7	-
PBT	54.0	54.3	-0.6%	60.8	-11.3%	108.3	112.8	-4.0%
Tax Expense	20.1	21.6	-7.1%	23.3	-13.8%	41.7	39.3	6.2%
PAT	33.9	32.7	3.7%	37.5	-9.7%	66.5	73.5	-9.5%
Other Comprehensive Income (Net of Tax Expenses)	-2.2	-0.0	-7121.2%	-2.1	-1.9%	-2.2	-3.3	32.2%
Total Comprehensive Income for the period	31.7	32.6	-2.9%	35.4	-10.4%	64.3	70.2	-8.4%

(In ₹ Crore, unless otherwise mentioned. The sum of sub-segment amounts may not equal the total amounts due to rounding off)

KEY CONSOLIDATED BALANCE SHEET ITEMS

Particulars	As at 30.09.2018
Non-current assets	1,302.2
-Property, Plant and Equipment	701.5
-Financial Assets	401.8
Current assets	903.3
- Inventories	283.9
-Trade receivables	458.2
-Cash and cash equivalents	44.7
Total Assets	2,205.5
Shareholders Fund	848.2
Minority Interest	252.6
Non-current liabilities	236.7
-Long-term borrowings	205.9
Current liabilities	867.9
-Short-term borrowings	285.2
-Trade payables	401.6
Total Liabilities	1,104.6
Total Equity and Liabilities	2,205.5

(In ₹ Crore, unless otherwise mentioned)

ABOUT RANE HOLDINGS LIMITED

Rane Holdings Limited (RHL) is the holding company of Rane Group. RHL owns the trademark in Rane and provides a wide range of services to group Companies. These include employee training, development, investor services, business development and information system support.

ABOUT RANE GROUP

Headquartered in Chennai, India, Rane Group is engaged primarily in manufacturing auto components for well over five decades. Rane Group is a preferred supplier to major OEMs in India and abroad. Through its group companies, it provides Steering and Suspension systems, Friction materials, Valve train components, Occupant safety systems, Die-casting products and Connected mobility Solutions. Its products serve a variety of industry segments including Passenger Vehicles, Commercial Vehicles, Farm Tractors, Two-wheelers, Three-wheelers, Railways and stationery Engines.

**IF YOU HAVE ANY QUESTIONS OR REQUIRE FURTHER INFORMATION,
PLEASE FEEL FREE TO CONTACT: INVESTORSERVICES@RANEGROUP.COM OR DPINGLE@CHRISTENSENIR.COM**

Certain statements in this document that are not historical facts are forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

