

March 3, 2014

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Dear Sir,

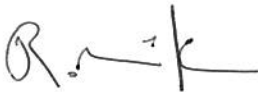
As per the requirements of Listing Agreement, please find enclosed a press release, titled **"Malaysia Airlines Inks IT Solutions Deal with Ramco Systems for Greater Efficiency"**, which is being released to the press from our end.

We request you to kindly take the above on record.

Thanking you,

Yours faithfully

For **RAMCO SYSTEMS LIMITED**



R RAVI KULA CHANDRAN
CHIEF FINANCIAL OFFICER

Encl: As Above



For Immediate Release

Malaysia Airlines Inks IT Solutions Deal with Ramco Systems for Greater Efficiency

*New system covers Ramco's full suite of
Maintenance & Engineering (M&E), MRO, HR & Financial solutions*

Subang, Malaysia / Chennai, India – March 3, 2014 – Malaysia Airlines today announced a strategic partnership with Chennai based **Ramco Systems**, an IT solutions provider, for a suite of critical enterprise-wide engineering solutions that includes aircraft maintenance, maintenance service sales, operational, human resources and financial functions.

This advanced solution which integrates business processes and people, company-wide, will serve the entire engineering functions for Malaysia Airlines group including Firefly, MASwings and MASkargo, and also support its Maintenance, Repair and Overhaul (MRO) services.

The implementation allows Malaysia Airlines to operate state-of-the-art aviation business processes to improve and optimise fleet management and give advance updates on MRO and engineering matters, facilitating decision-making on both desk-top and mobile devices.

"We look forward to achieving a higher level of efficiency with the Ramco MRO enterprise solution to change the way our engineering and maintenance operations works. By integrating business processes and people, our E&M operations will become a more connected organisation. In today's competitive market, it is important to leverage on new technology to attain levels of productivity and efficiency so that we are at par with leading MRO around the world", said Ahmad Jauhari Yahya, Group Chief Executive Officer of Malaysia Airlines.

With the aviation industry facing intense competition and pressure on yields, Malaysia Airlines is transforming a suite of critical functions from the tarmac to the corporate HQ. The Ramco ERP solution provides significant cost and operational improvements to the client.

"Through this investment, we are able to reap economies of scale to improve efficiency, implement Cloud-enabled mobile solutions, and have the flexibility to expand and cater to changing business needs for the future," he said.

Malaysia Airlines opted to include Ramco's integrated solutions for service sales contract management, maintenance and engineering, procurement, advanced planning and optimization, advanced reliability and Loadable Software Aircraft Parts (LSAP).

Ramco's web-centric solution can be installed on Malaysia Airlines' on-site infrastructure as well as an on Cloud. This will allow the carrier to expand and accommodate changing business processes, without a high initial investment.



The Malaysia Airlines deal represents the largest win secured by Ramco and will bring the total number of aircraft served by Ramco to over 2,250 worldwide. Backed by more than 350 R&D staff, Ramco's aviation IT solutions are now used by more than 60+ customers across the world to optimize operations and reduce overhead costs, to manage inventory more effectively, increase aircraft availability, reduce AOG (aircraft on ground), and control operations on a business-for-profit basis.

The deal includes a 5 year managed services component in which Ramco will undertake a portion of engineering-related IT functions.

According to Ramco Systems Chief Executive Officer, Virender Aggarwal, "Our partnership with Malaysia Airlines is a major milestone and an endorsement of the immense effort that Ramco has invested to develop a suite of solutions which have been used by some of the largest carriers in the world.

"From the cockpit to the tarmac and the hangar, Malaysia's engineering and MRO operations can now be integrated more effectively, while several corporate functions such as human resources, payroll and optimisation, can be streamlined more intelligently, as well as prepare for future expansion. All these with significant cost savings," said Mr Aggarwal.

Ramco's aviation domain knowledge and R&D strength has helped launch new features including Electronic Flight Bag (EFB), Offline Field Maintenance System (OFMS), LSAP, Flight Contracting & Invoicing, that address unique pain points facing the industry.

Built for the aviation sector, the Ramco Aviation Suite caters to airlines, rotor wing operators, CAMOs, air cargo as well as third party MROs. The solution helps aviation businesses bring in best practices into all engineering and maintenance operations, and reduce overhead costs.

About Malaysia Airlines:

Malaysia Airlines (www.malaysiaairlines.com) is the national carrier of Malaysia, flying around 47,000 passengers daily to some 60 destinations worldwide across four continents. An award-winning premium carrier renowned for its "Malaysian Hospitality", Malaysia Airlines is also a member of **oneworld**, offering guests access to over 840 destinations in more than 150 countries.

The Malaysia Airlines Group consists of a few subsidiaries namely Firefly, MASwings, MASKargo and MAS Aerospace Engineering. The Group's fleet comprised of 148 aircraft, including 6 A380s. 2013 saw the delivery of 21 new aircraft (A380s, A333s, B738s, ATR72-600 and Viking DHC-6), including the delivery of one new B738 each month.

MAS Aerospace Engineering (MAE)

MAS Aerospace Engineering (MAE) is an internationally recognised Maintenance, Repair and Overhaul (MRO) facility that carries out maintenance work for Malaysia Airlines as well as line and hangar maintenance services for international carriers, including some 100 third party customers. For the last 40 years, MAE has delivered exceptional MRO solutions from aircraft maintenance and modification to



component and engine support, specialised engineering and workshop support, training and consultancy, and integrated fleet technical management.

MAE's global influence has expanded through MAS GMR Aerospace Engineering Co Ltd (MGAE) located in Hyderabad, India.

About Ramco Systems:

Ramco Systems provides next generation, end-to-end enterprise solutions that render complete transformation of the business in real time. Built on Ramco VirtualWorks®, all Ramco products are cloud architected by design and address the entire business cycle from transaction to analytics. Part of the USD 1 Billion Ramco Group, the company offers ERP, HCM, SCM, CRM, Financials, Service Management, Asset Management, Process Control, Project Management and Analytics to multiple verticals on the most appropriate cloud model—public, private and community. Ramco focuses on providing innovative business solutions that can be delivered quickly and cost-effectively in complex environments. Globally, Ramco has over 150,000 users from 1000+ customer organizations. The company currently has 20 offices spread across India, USA, Canada, Europe, Middle East, South Africa and APAC.

"Ramco Systems Limited (the "Company") is proposing, subject to receipt of requisite approvals, market conditions and other considerations, a rights issue of its equity shares and has filed its Draft Letter Of Offer with the Securities and Exchange Board of India ("SEBI"). The Draft Letter of Offer is available on the website of SEBI at www.sebi.gov.in, on the website of the lead manager at www.centrum.co.in and of the Company at www.ramco.com. Investors should note that investment in equity shares involves a high degree of risk and for details relating to the same, please refer to the section titled "Risk Factors" at page xiii of the aforementioned Draft Letter of Offer."

For more information, please visit <http://www.ramco.com/aviation>

Follow Ramco on Twitter [@ramcosystems](https://twitter.com/ramcosystems)/read latest updates on <http://www.ramco.com/blog>

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