QUESS
WINNING TOGETHER

QCL/SEC/2026-27/42

July 29, 2026

To,

BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai – 400 001
Security Code – 539978

National Stock Exchange of India Limited
Exchange Plaza,
Bandra- Kurla Complex,
Bandra (East), Mumbai – 400 051
NSE Symbol – QUESS

Dear Sir/ Madam,

Sub: Investors Presentation – Q1 FY27

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the Investors Presentation for the quarter ended June 30, 2026.

The above information will also be available on the website of the Company at www.quesscorp.com.

Kindly take the above information on record and oblige.

Yours sincerely,

For Quess Corp Limited

KUNDAN KUMAR LAL
Digitally signed by KUNDAN KUMAR LAL
Date: 2026.07.29 20:45:13 +05'30'

Kundan K Lal
Company Secretary & Compliance Officer
Membership No.: F8393

Encl: as above

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Quess Corp Ltd
Investor Presentation
Q1FY27

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Such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and actual results may differ materially from those in such forward-looking statements as a result of various factors and assumptions which the Company believes to be reasonable in light of its operating experience in recent years. The risks and uncertainties relating to these statements include, but not limited to, risks and uncertainties, regarding fluctuations in earnings, our ability to manage growth, competition, our ability to manage our international operations, government policies, regulations, etc. The Company does not undertake any obligation to revise or update any forward-looking statement that may be made from time to time by or on behalf of the Company including to reflect actual results, changes in assumptions or changes in factors affecting these statements. Given these risks, uncertainties and other factors, viewers of this presentation are cautioned not to place undue reliance on these forward-looking statements. This presentation may contain certain currency exchange rates and the same have been provided only for the convenience of readers.

Q1 FY27 Highlights

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Headcount of 4,82,214 – India's largest domestic staffing player

Revenue at **₹ 4,182 Cr,** growth of **15% YoY** and **7% QoQ**
EBITDA at **₹ 85 Cr,** growth of **21% YoY** with margin of 2.02%

PAT at ₹ 82 Cr and **EPS at ₹ 5.5, growth of 61% YoY;** Zero debt as of June'26

Received Income Tax refunds including interest of **₹ 261 Cr** leading to higher other income during the quarter

One time Revenue increase impact of **₹ 176 Cr,** during the quarter due to **new Labor Code**

Final dividend of Rs. 3/- per share with record date of 7th August 2026 has been intimated to exchange

Table of Content

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01

Company Overview

Quess – Tech enabled Workforce platform

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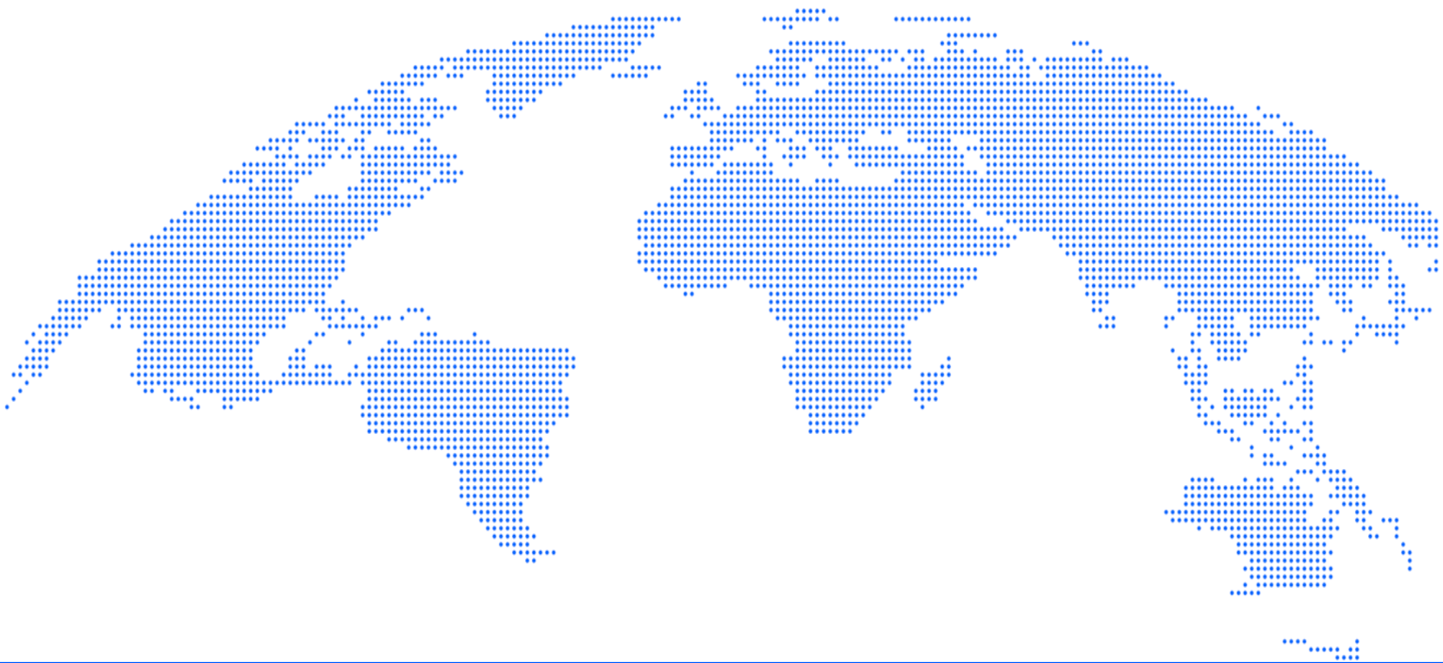
Quess is one of the largest private-sector employers and a focused, tech-powered talent infrastructure company helping enterprises hire, manage, and scale talent across functions and industries.



8
Countries

4.82L+
Employees & Associates

2,300+
Clients

30K+
Gross Monthly On-Boarding

1200+
Recruiters powered proprietary AI technology

Our Journey

Objective

Position Quess as the preferred career and technology-driven talent partner

Strategic Outcomes

A focused, agile, and future-ready organization built for long-term sustainable growth and shareholder value.

3- Way Demerger

Initial Growth

Staffing Services

2007-2016

Expansion

Workforce Management

2014-2024

Focused Play

India's #1 Staffing Company

2025 Onwards

Global Scale

Aspire to be global staffing player by 2030

- Simplified Corporate Structure
- Enhanced management focus
- Uniquely defined capital allocation strategy
- Clarity of investment thesis

Purpose That Powers Us: Our Mission and Vision

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What differentiates us is not just our scale, but our mission and vision.

Our Mission

Employment Opportunities
We help job seekers find formal employment opportunities.

Productivity
Enhancing workforce productivity is at the heart of our business.

Diversity
We are committed to fostering an inclusive and diverse workforce that reflects the communities we serve.

Social Security
We provide social security benefits to a wider employable population.

Training & Skill Development
We focus on improving employability through continuous training.

Our Vision & Our Purpose

To build a tech-driven workforce ecosystem that empowers businesses and talent to thrive.

Our purpose is to build a leading institution that drives productivity for clients by outsourcing and optimising their staffing requirements. We aim to be the preferred firm for employees, customers, and investors alike.

Large Scale Operations

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Active Associates:

~482,000

General Staffing: ~469,000

Professional Staffing: ~7,000

Overseas Businesses: ~6,000

Recruiters:

700+

Monthly Onboarding:

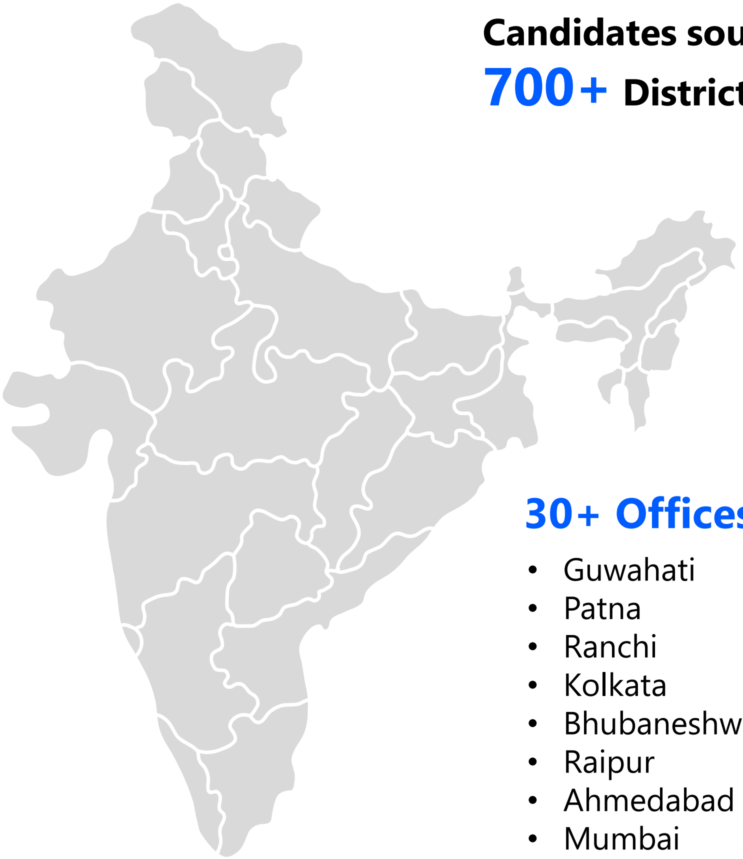
~50,000+ Gross Adds

Active Clients:

~2,300+

~30% clients with

5+ yr tenure



Candidates sourced from

700+ Districts across India

30+ Offices – Across India

- Guwahati
- Patna
- Ranchi
- Kolkata
- Bhubaneshwar
- Raipur
- Ahmedabad
- Mumbai
- Goa
- Pune
- Jammu
- Kochi
- Chandigarh
- Delhi
- Gurugram
- Lucknow
- Indore
- Jaipur
- Bengaluru
- Hyderabad
- Vijayawada
- Chennai
- Trivandrum

Quess Business Segments (Q1 FY27 figures)

Building a future-ready workforce ecosystem

General Staffing	• Consumer, Retail & Telecom (CRT) • Manufacturing • Banking and Financial Services & Insurance (BFSI) • Construction	**4,69,368** (97%)	**₹ 3,596** (86%)	**₹ 51** (51%)
Professional Staffing	• Digital & Technology Skills • Global Capability Centre (GCC) Services • Recruitment Services • International Mobility	**7,129** (1.5%)	**₹ 252** (6%)	**₹ 28** (28%)
Overseas Business	• APAC (Singapore, Malaysia, Philippines, Vietnam, Sri Lanka) • Middle East	**5,544** (1.2%)	**₹ 333** (8%)	**₹ 21** (21%)
Digital Platforms	Technology Investments • Blue-Collar Job & HRMS Platform • On-demand Gig Platform			

High-margin portfolio contributes to 50% of total profitability

Board of Directors

Ajit Isaac

Non-Executive Chairman

Founder of Quess Corp, with 30+ years in scaling businesses. Led key partnerships, including Fairfax Financial Holdings' 2013 investment, the company's largest shareholder to date

Lohit Bhatia

ED & Group Chief Executive Officer

With 29+ years experience, 10yrs in textile & auto engineering following by 19 yrs in services including 16 yrs at Quess

Anish Thurthi

Non-Executive Director

Director, Fairbridge Capital Private Limited, with 20+ years in investment management and M&A advisory

Gopalakrishnan Soundarajan

Non-Executive Director

MD, Hamblin Watsa Investment Counsel & CEO, Fairfax India Holdings Corporation, with 18+ years in investment management and financial leadership

Kalpathi Ratna Girish

Non-Executive, Independent Director

Brings 38+ years in taxation, M&A, and business strategy advisory, including leadership roles at KPMG and Baker Tilly DHC

Sudha Suresh

Non-Executive, Independent Director

Brings 20+ years in financial leadership and corporate governance, including CFO and CEO roles at Ujjivan Financial Services

S Devarajan

Non-Executive, Independent Director

Brings 30+ years in technology leadership and business transformation, including as CEO of Cisco India and MD of Tata Elxsi

Vivek Mansingh

Non-Executive, Independent Director

Brings 30+ years in engineering leadership and technology entrepreneurship, including senior roles at Cisco, Dell, and HP

Management Team

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Lohit Bhatia

ED & Group Chief Executive Officer

With 29+ years experience, 10yrs in textile & auto engineering following by 19 yrs in services including 16 yrs at Quess

Neeraj Jain

Chief Financial Officer

Brings 20+ years in finance leadership across global technology, services, and fintech businesses.

Namrata Sajnani

Chief Operating Officer

18+ years in operational leadership, process excellence, and technology-enabled transformation

Sunitha Karthikeyan

Chief People Officer

20+ years in HR leadership, talent strategy, and organizational excellence.

Nitin Dave

Chief Executive Officer, Staffing Solutions

Brings 25+ years in general management, sales & marketing across global markets

Kapil Joshi

Chief Executive Officer, IT Staffing

Brings 25+ years in IT services, workforce solutions, and AI-led talent strategy.

Sanjay Shetty

Chief Business Officer, Recruitment, GCC & Int. Services

Brings 20+ years in talent strategy and scaling Global Capability Centers.

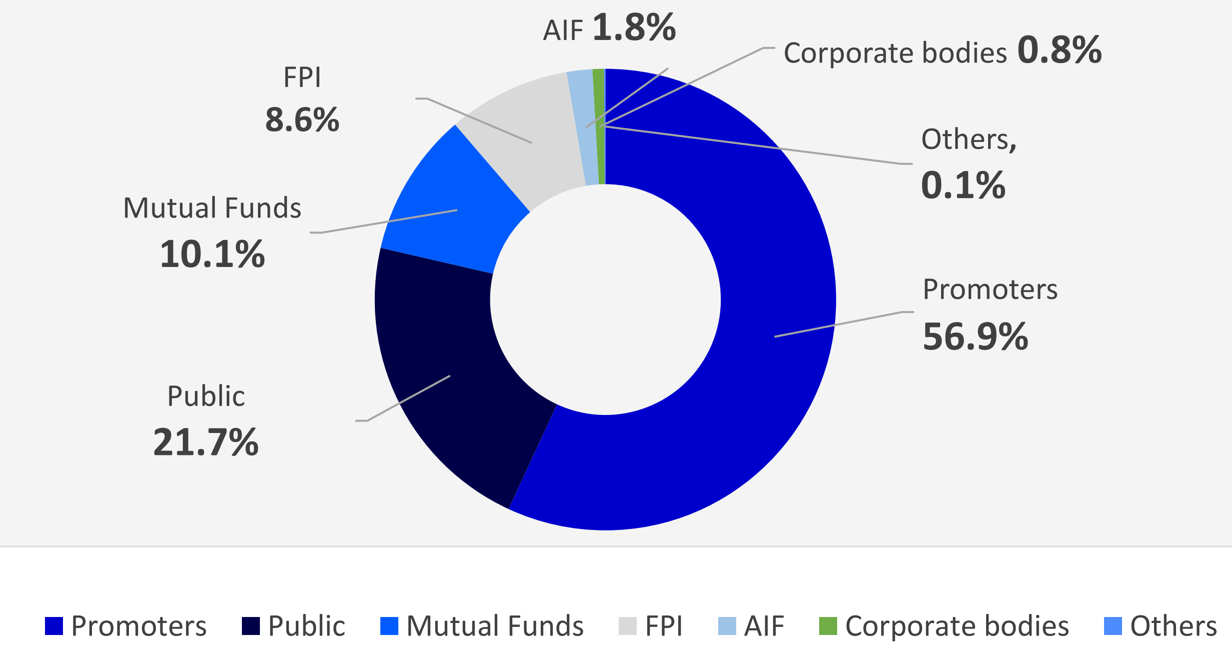
Shareholding Pattern

Promoters

Ajit Isaac
Chairman and Non Executive Director

\+ FAIRFAX FINANCIAL HOLDINGS LIMITED =

57% Shareholding



**as on June 30, 2026*

Non promoter shareholders*	%
Tata Mutual Fund	7.86%
Ashish Dhawan	4.90%
Ellipsis Partners LLC	3.91%
Bandhan Mutual Funds	1.55%
Vanguard Global & International Equity Funds	1.55%
Guardian Capital Partners Fund	1.17%

***Holding more than 1%**

Independence of Directors & Auditors

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50%
of Directors are Independent

Independent Directors	Non-Executive Directors
Non- Executive Chairman	Executive Director

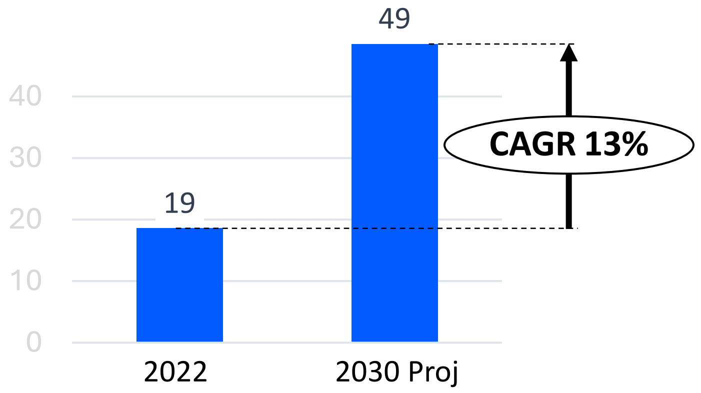
Auditors

Deloitte.

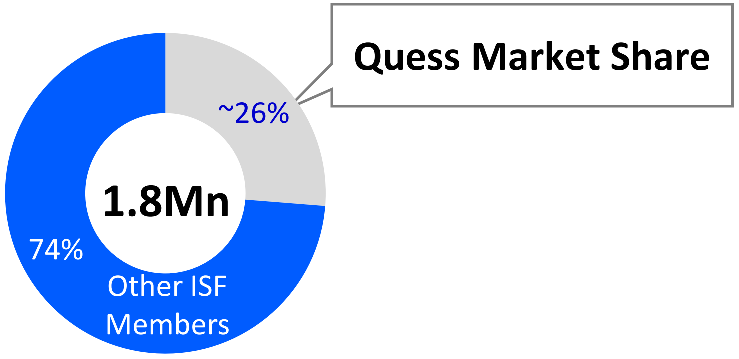
Grant Thornton

Market Opportunity for Quess

India Staffing & Recruitment Services
$ Bn



Flexi Workforce Headcount
(ISF, 2025)



Growth Drivers

Farm to non-Farm

India expected to add 7.85 Mn non-farm jobs annually through 2030

Unorganized to Organized

GST collection up from $103Bn in FY18 to $257Bn in FY25 (~2.7X)

Formalization of workforce

15+ Mn net adds to EPFO in FY25, highest since formal job tracking began

Shift towards flexi staffing

Flexi workforce growing at 12.6% CAGR; projected to reach 9.16 Mn by FY27

India today is the most exciting staffing market globally

Source: Insight Partners; Business Market Insights; Economic Survey 2025, PIB,
Note: Staffing and Recruitment services include general and professional staffing market, ISF Annual Report

Our Differentiators

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Your Trusted Partner for Scalable, Compliant & Future-Ready Staffing Solutions

Market Credibility & Transparency

Publicly listed organisation ensuring full regulatory compliance, transparency, and confidence.

Robust Governance Structure

Governance driven by a Board of **8 Directors**, including **4 Independent Directors** for unbiased oversight.

Best-in-Class Audit & Controls

Statutory auditors: **Deloitte Haskins & Sells LLP** and Internal auditors: **Grant Thornton Bharat LLP**, supported by strong internal audit controls.

Reliable, Efficient & Compliant Operations

Established governance framework ensures reliable, efficient, and compliant operations with low risk.

Enterprise Risk Management for Continuity

Robust **Enterprise Risk Management (ERM)** ensures continuity and stable outcomes in dynamic environments.

High Standards of Reporting & Communication

Timely quarterly results, annual reports, and statutory disclosures ensure clear communication.

Responsible & Ethical Business Practices

Ethical business practices supported by publicly disclosed policies and governance frameworks.

ESG Strength That Enhance Customer Value Chains

Strong ESG performance with ratings: **CFC Finlease – 7.4 (Very Good)** and **SES ESG – 63.3**, enhancing client value chains.

Strong Social Impact Through CSR

CSR initiatives **improving 75 schools, 28 anganwadis**, and benefiting **17,000+ children**, supporting meaningful social impact.

Large, Diverse & Inclusive Workforce

With **84,000+ women**, Quess builds inclusive, high-performing teams customers value.

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India's Largest **Staffing & Workforce** Solutions provider

469K+
associates deployed

55K+
apprentices

70+
sourcing hubs for onboarding including a centralised Center of Experience in Jaipur

24+
offices and extensive Tier 2 & 3 reach for faster onboarding

30%+
new entrants to the formal workforce

133K+
first-time workers formalized in FY25

Quess IT Staffing & Solutions

India's leading technology workforce partner, delivering skilled IT talent and managed technology solutions to 300+ enterprises across 80+ cities.

~7,000
Associates deployed

800+
Technology skill domains

450+
Specialist IT recruiters

30K+
Monthly talent outreach

Quess Recruitment Services

India's leading recruitment company with **15+ years** of experience staffing executive professionals across levels and skillsets. Our **RPO** recruiters across India **cover 800+ tech skills, deliver 8,000+ hires annually, and support both IT and Non-IT hiring.**

250+
Clients

15+
RPOs handled

200+
Recruiters

Overseas Business

Global Expansion Engine

6k+ Associates across

7+ Countries

APAC

- Singapore & Malaysia (Professional & General Staffing)
- Philippines (Professional Staffing)
- Sri Lanka (Professional & General Staffing)

Middle East

- Dubai and Abu-Dhabi (Professional + General Staffing)

Digital Platforms

Hamara Jobs (Powered by Quess)
Job Platform for Blue & Grey Collar Workforce

Hamara HR
Mobile-first HRMS Platform

Hamara Benefits
One of the largest employee benefits platforms

Hamara Academy
Transforming employee learning

taskmo
One of the largest tech-driven gig discovery platforms in India

12.6Mn+ Job Seekers On Hamara Jobs

150K+ Daily Active Users on Hamara HR

75K+ Gig Worker Community

Our Reach

Among the top private banking & NBFC leaders driving

India’s largest telecom operator by subscriber base and data consumption hire from us.

World’s largest e-commerce and logistics ecosystem player hired

India’s biggest retail company by revenue and store network hire from us.

World’s largest IT services & consulting firm hire IT professionals from us.

Global leader in industrial automation and energy management hire from us.

Our Trusted Partners

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Telecom	Jio, indus TOWERS, FOXCONN, vodafone, airtel
FMCG	pepsico, unicharm, HONASA, Henkel
BPO/ITes	genpact, accenture
Retail	Reliance RETAIL, DMart, ADITYA BIRLA FASHION & RETAIL
FMCD	SAMSUNG, LG Electronics, xiaomi
Lifesciences & Pharma	BHARAT BIOTECH, LUPIN, BE Biological E. Limited Celebrating Life Every Day, ALKEM
E-Commerce & Logistics	amazon, ekart LOGISTICS, ecom express
Consulting	KPMG, Deloitte., EY

Our Client Portfolio

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BFSI

AXIS BANK | BAJAJ FINANCE | SBI card | POONAWALLA FINCORP | ANZ | Mahindra FINANCE | HeroFinCorp.

Manufacturing

UltraTech CEMENT The Engineer's Choice | Honeywell | CATERPILLAR | Schneider Electric | adani

IT Services

Infosys | HCLTech | Sapient | unisys | kyndryl | accenture | hp | cognizant

Automotive

TATA MOTORS | RENAULT | BAJAJ | BOSCH | DAIMLER TRUCK Innovation Center India

Awards earned by Team

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Ranked **#1** In SIA's top 100 largest staffing firms in India, **2025,** Ranked **#37** top 100 largest global staffing firms in **2024**

#19 Best Place to Work in India, **2025 |** Great Place to Work certified for seventh consecutive year, **2026**

India's Top **10** Best workplace in Health and wellness **2026**

Ranked **#2** among India's largest employers and **#3** among women employers, **2024**

Certified Great Place to Work in **2026 – Singapor**e (third consecutive year) and **UAE** (first time)

Trailblazer 2026 Award Winner & **Quality Standards** Badge Recipient for 2026/2027

AI Pioneer – Best Talent Acquisition Team **2025**

Ranked **#188** In the Fortune India 500 list in **2025**

Ranked **#175** in ET500 list in **2025**

Excellence in DEI Commitment (PANIndia Category) at the CIIEFI National Conference on Industrial Relations **2025**

Certified Leadership Factory of India in **2026-2028**

CMMI Level 3 certified in 2026

Value Creation *(FY26 figures)*

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Longstanding client relationships
~2,200 clients with 30%+ more than 5 yrs tenure

India's Largest Staffing player
482k+ associates with 30+ offices

Global Scale Operations
Footprint across **8 countries**

Catalyzed Job Growth
Since IPO, **3 million+ jobs** added with **1.1 mn+ first time workers**

People-First philosophy
7th consecutive GPTW recognition
50% gender diversity in core employees

Shareholder Returns
Healthy **ROE 20%**
Sustainable dividend policy

Healthy Balance Sheet
net cash of **₹ 271 crore**

Improving margins and Strong cashflows
EBITDA margin above **2%**
EBITDA to OCF at **80%**

02

Financial Updates

Q1 FY27 Financial Highlights

(Figures in ₹ cr.)

Revenue	Q1 FY27	YoY	QoQ
General Staffing	3,596	▲ 15%	▲ 8%
Professional Staffing	252	▲ 3%	▲ 9%
Overseas Business	333	▲ 17%	▲ 0.2%
Total	4,182	▲ 15%	▲ 7%

Op. Margin	Q1 FY27	YoY	QoQ
General Staffing	51	▲ 12%	▼ 2%
Professional Staffing	28	▲ 12%	▼ 6%
Overseas Business	21	▲ 17%	▼ 1%
Total	98	▲ 14%	▼ 3%

Consolidated

EBITDA	85	▲ 21%	▼ 2%
EBITDA Margin %	2.0%	▲ 11bps	▼ 20bps
PAT	82	▲ 61%	▲ 28%
EPS	₹ 5.5	▲ 61%	▲ 28%

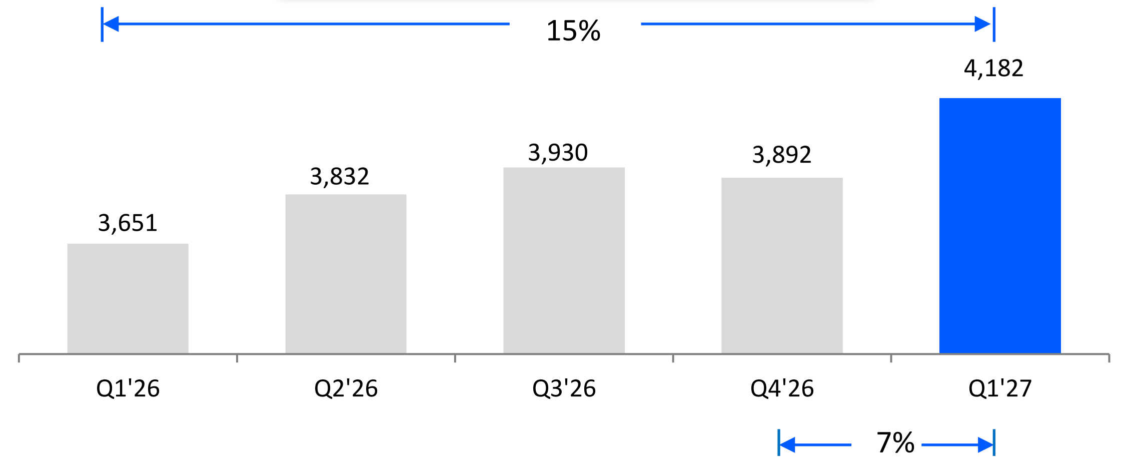
Adjusted PAT*	82	▲ 55%	▲ 29%
Adjusted PAT Margin %	2.0%	▲ 52bps	▲ 33bps
Adjusted EPS*	₹ 5.5	▲ 55%	▲ 28%
Headcount	482k	▲ 4.5%	▲ 0.8%

Adjusted PAT and Adj. EPS exclude one-time exceptional costs in Q1 FY26

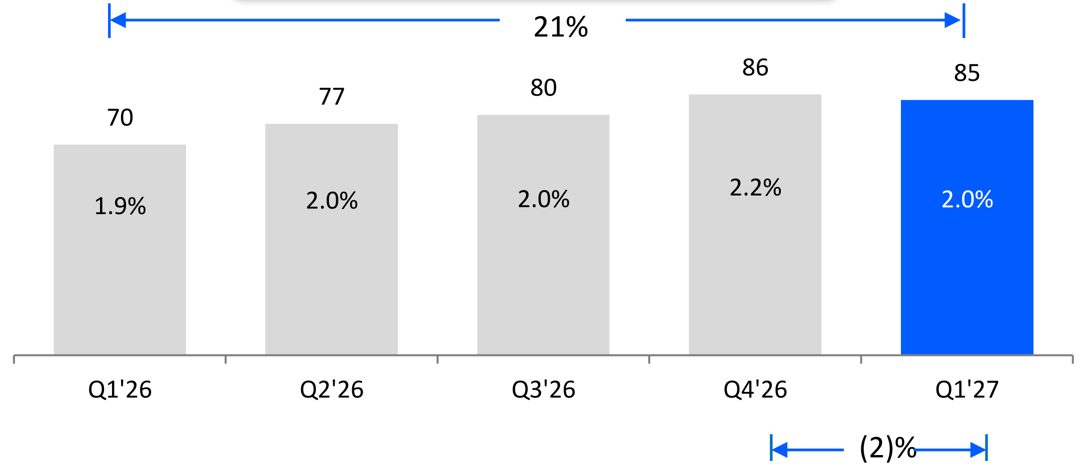
Q1 FY27 Financial Updates

(Figures in ₹ cr.)

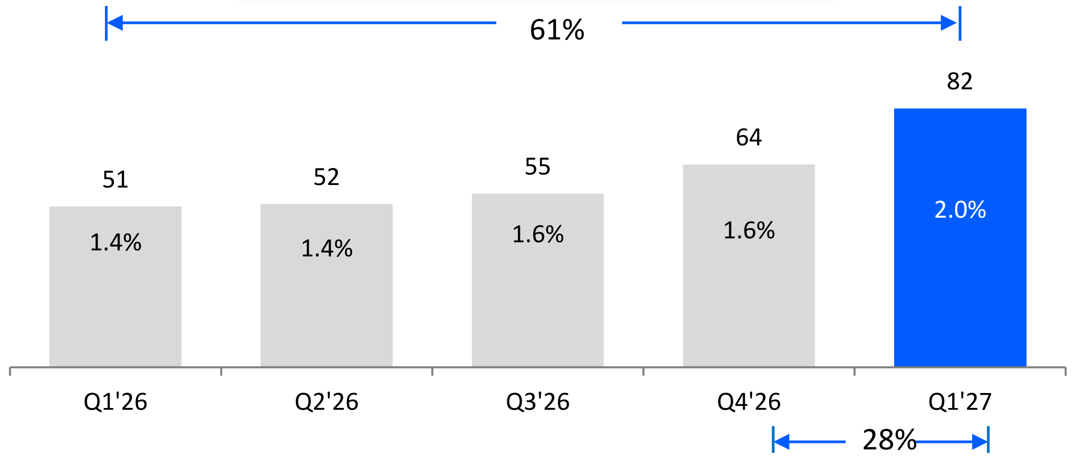
Revenue



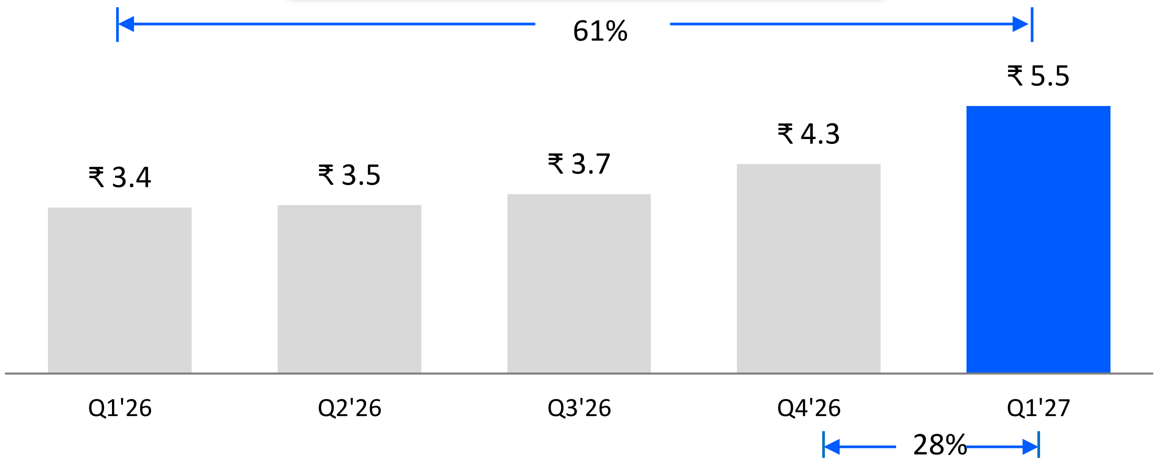
EBITDA & Margin %



PAT & Margin %



EPS (in ₹)



Income Statement

(Figures in ₹ cr.)

Particulars	Q1 FY2027	Q4 FY2026	QoQ	Q1 FY2026	YoY
Revenue	**4,182**	**3,892**	▲7%	**3,651**	▲15%
EBITDA	**85**	**86**	▼2%	**70**	▲21%
EBITDA Margin %	*2.02%*	*2.22%*	*-20bps*	*1.91%*	*11bps*
Depreciation	10	11	-	10	-
Interest	14	14	-	10	-
Other Income	26	6	-	5	-
Exceptional Items	-	1	-	(2)	-
PBT	**86**	**69**	▲28%	**52**	▲64%
Tax	4	5	-	1	-
PAT	**82**	**64**	▲28%	**51**	▲61%
PAT Margin %	*2.0%*	*1.7%*	*31bps*	*1.4%*	*57bps*
Diluted EPS (in ₹)	**₹ 5.5**	**₹ 4.3**	▲28%	**₹ 3.4**	▲61%

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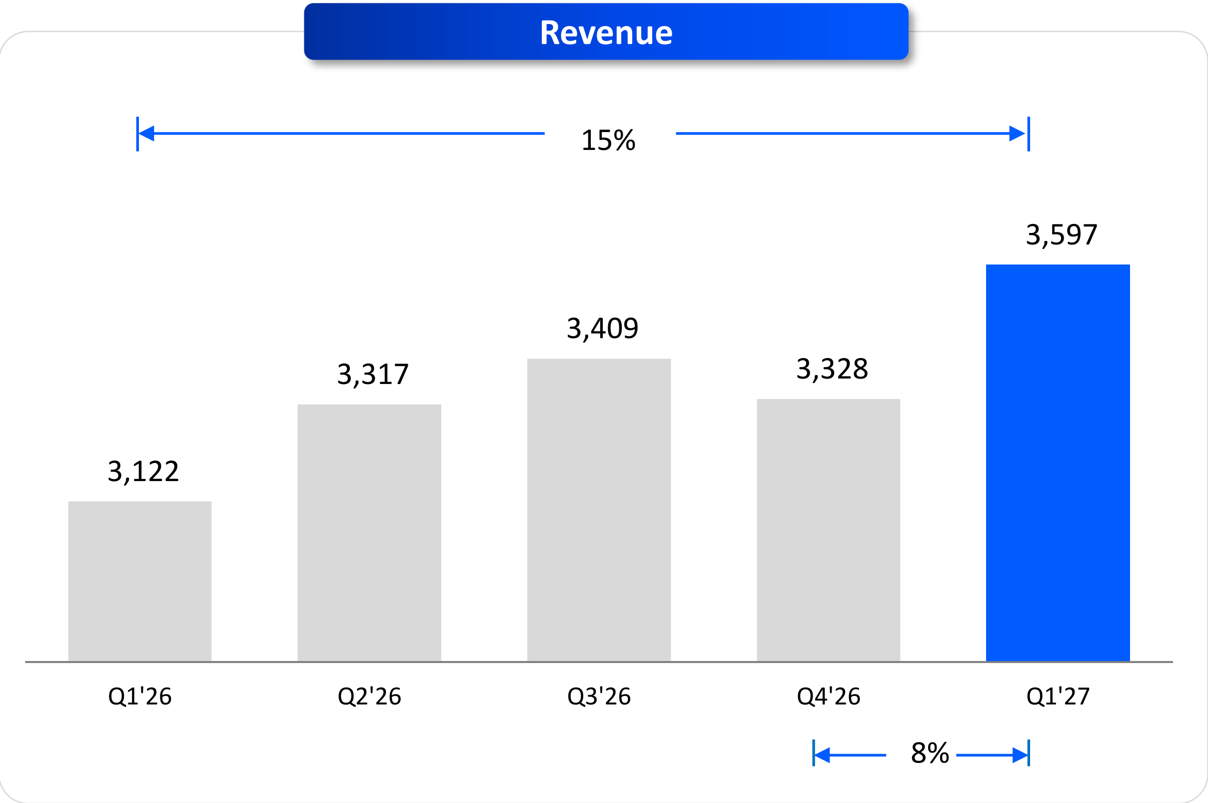
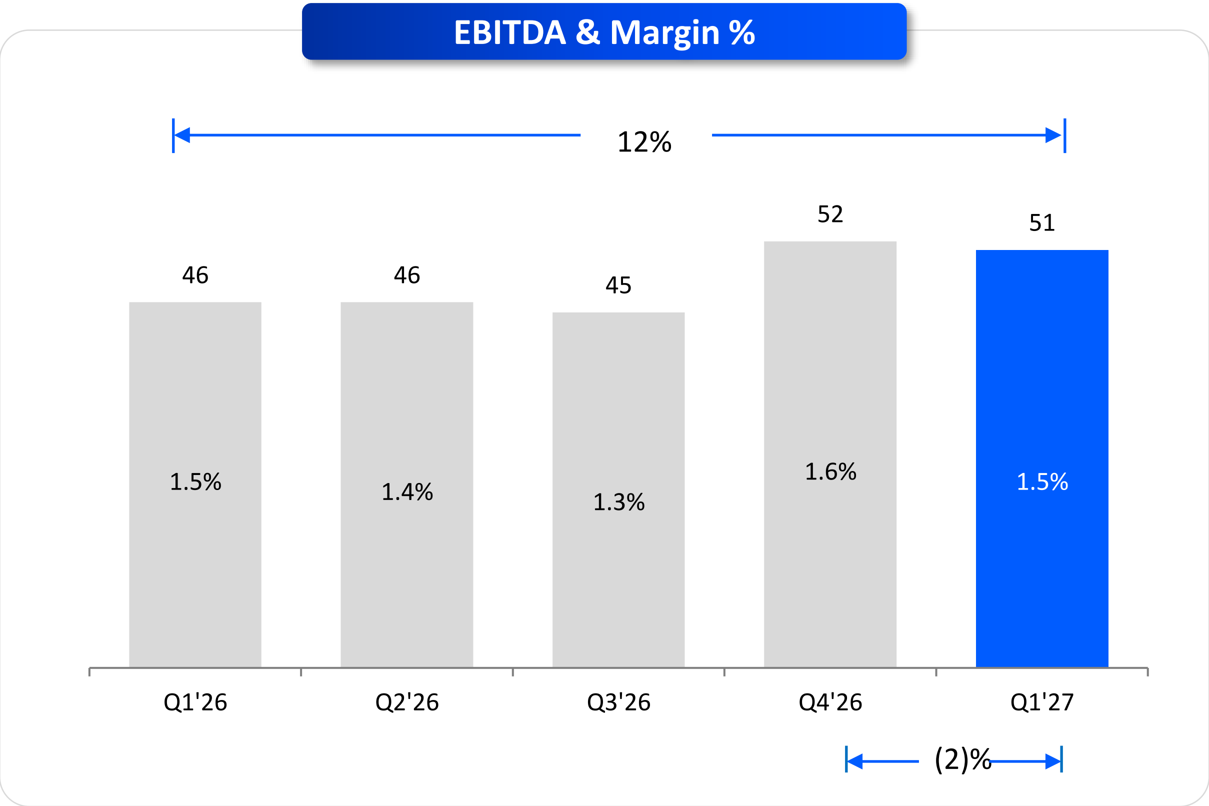
03

Segment-wise updates

Financial Performance| General Staffing

(Figures in ₹ cr.)





Key Developments

- 86 new contracts added in the quarter
- One time increase in revenue of 176 crs due to labor code impact

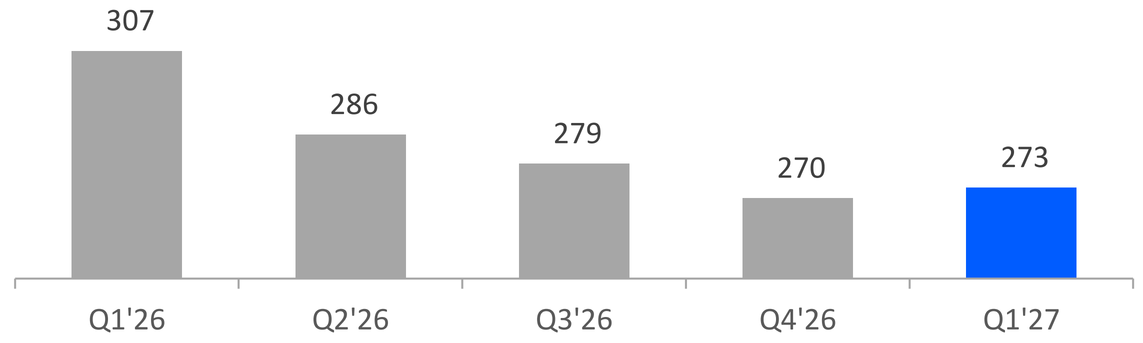
- Headcount at 469k with addition of 3.8k+ in challenging market environment
- Growth in CRT and M&A while BFSI saw marginal decline

- Technology investments for recruiter productivity improvement for sourcing
- GS DSO days at 28, with AR remained stable at 15 days

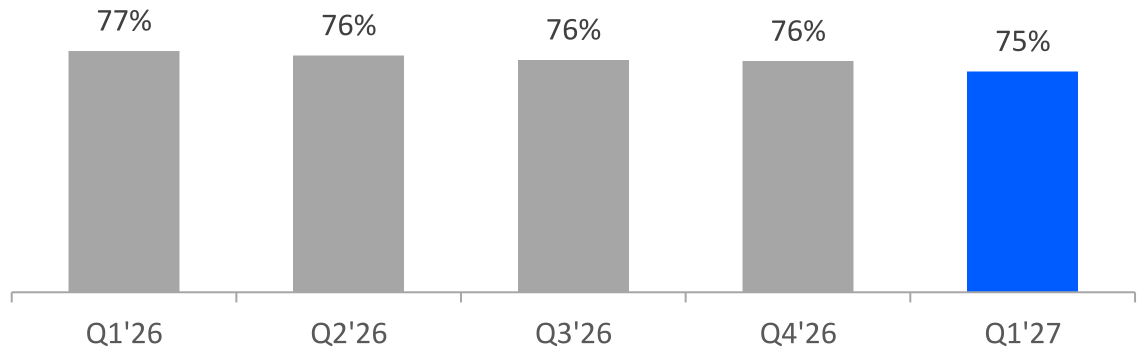
Operational Performance| General Staffing

(Figures in ₹ cr.)

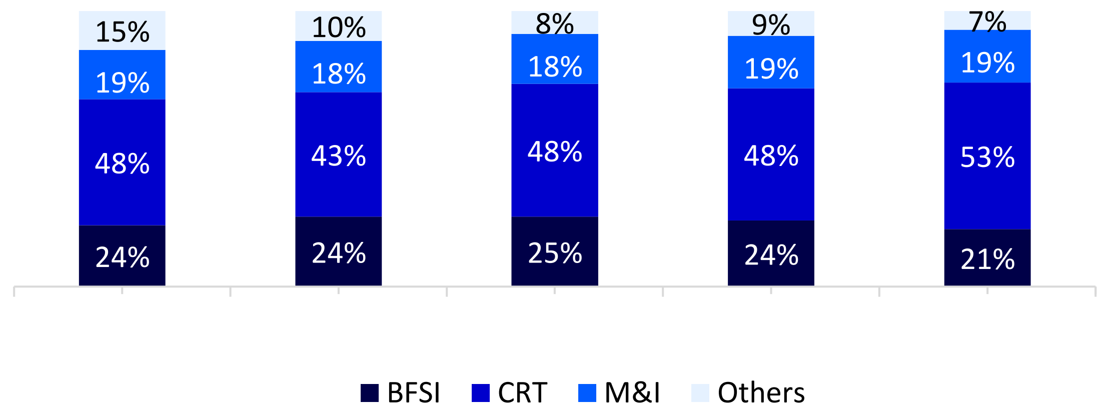
Associate : Core FTE



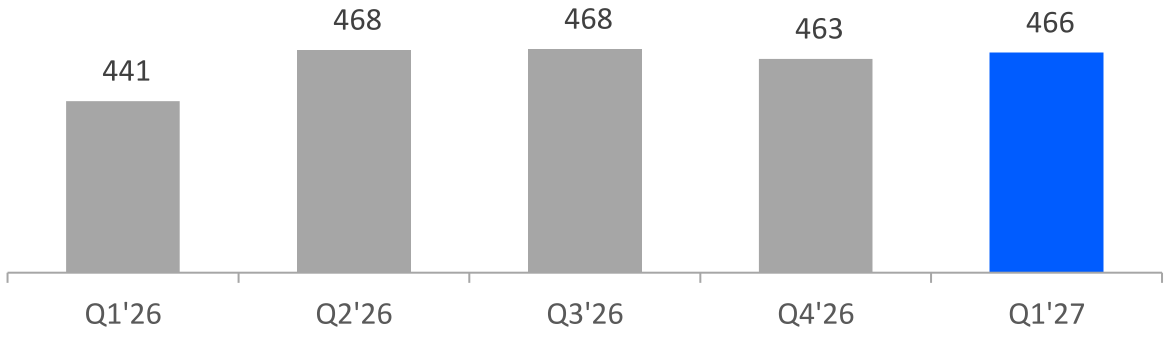
Collect & Pay %



Sector-wise Concentration %



Headcount ('000)



Q1 FY27 Hiring snapshot (Quess Staffing Solutions)

(Figures in ₹ cr.)

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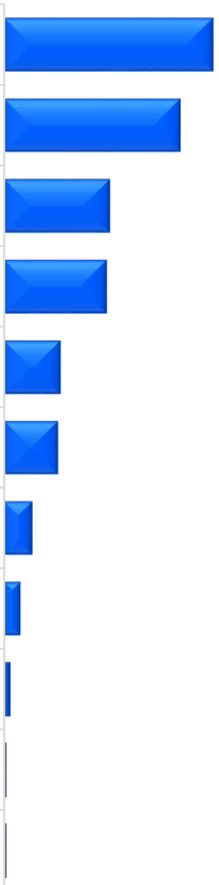
Sector-wise

Gross addition : ~ (104k vs 90K)

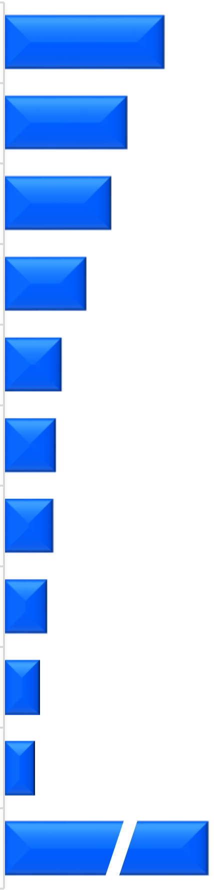
▲28,708	Industrials
▲24,199	Retail
▲14,544	FMCG
▲14,083	BFSI
▲7,763	Telecom
▲7,391	E-com & Logistics
▲3,869	IT / ITeS
▲2,253	Others
▲ 718	Healthcare
▲165	Hospitality
▲ 154	Infrastructure



State-wise

Gross addition : ~ (104k vs 90k)

▲17,626	MAHARASHTRA
▲13,533	KARNATAKA
▲11,784	TAMILNADU
▲9,034	GUJARAT
▲6,338	UTTAR PRADESH
▲5,705	HARYANA
▲5,411	TELANGANA
▲4,731	WEST BENGAL
▲3,859	MADHYA PRADESH
▲3,321	RAJASTHAN
▲22,505	Others



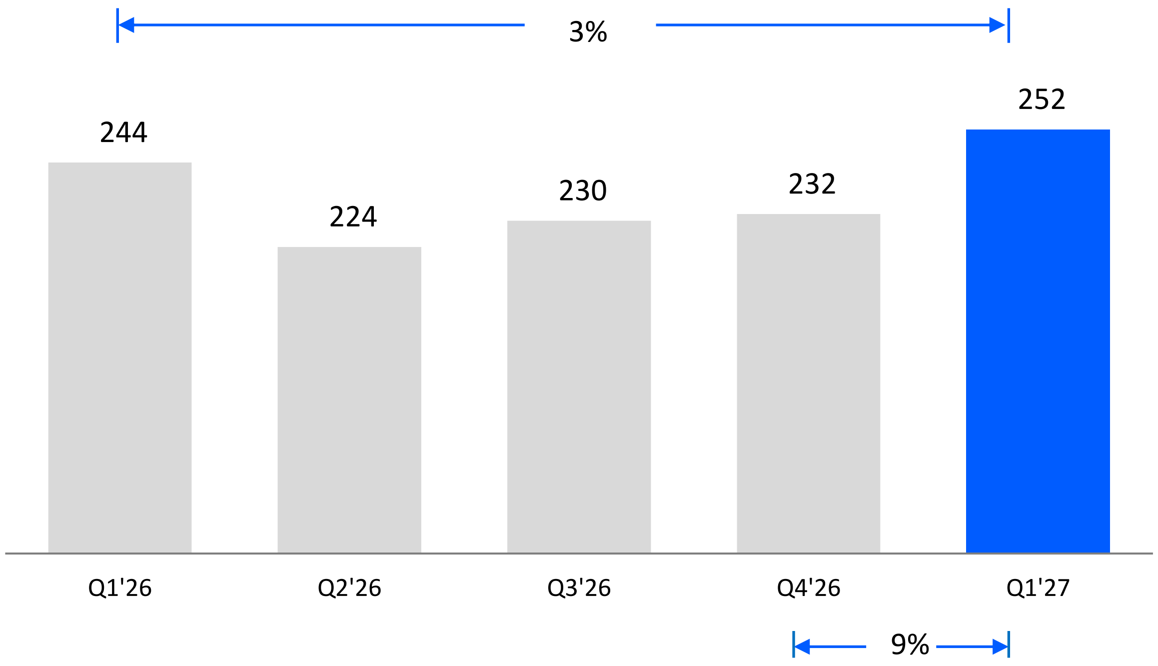
Operational Metrics (Q1 vs Q4)

Gender	**Male** ▲ 78% | vs 78%	**Female** ▼ 22% | vs 22%
Sourcing	**Transfer** ▲ 62% | vs 61%	**Sourcing** ▼ 38% | vs 39%
Formalization	**Existing** ▲ 57% | vs 54%	**New** ▼ 43% | vs 46%
Average Age	**Male** 27 | vs 27	**Female** 25 | vs 25

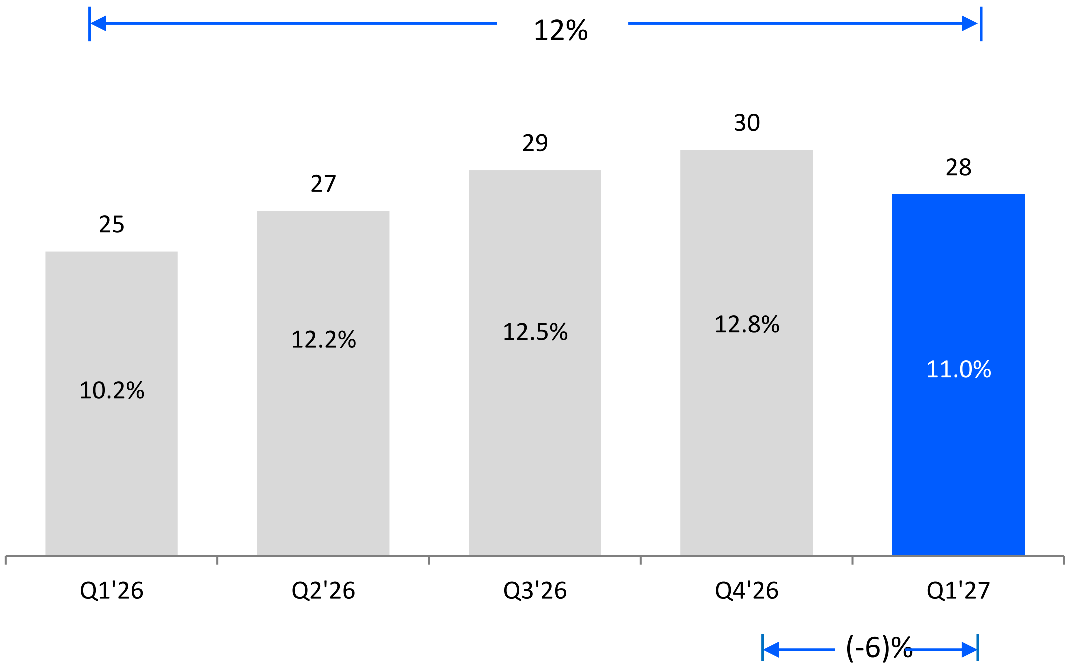
Financial Performance | Professional Staffing

(Figures in ₹ cr.)

Revenue



EBITDA & Margin %



Key Developments

- Added 36 contracts during the quarter
- GCC contributing 71% of headcount with 68% of revenue contribution

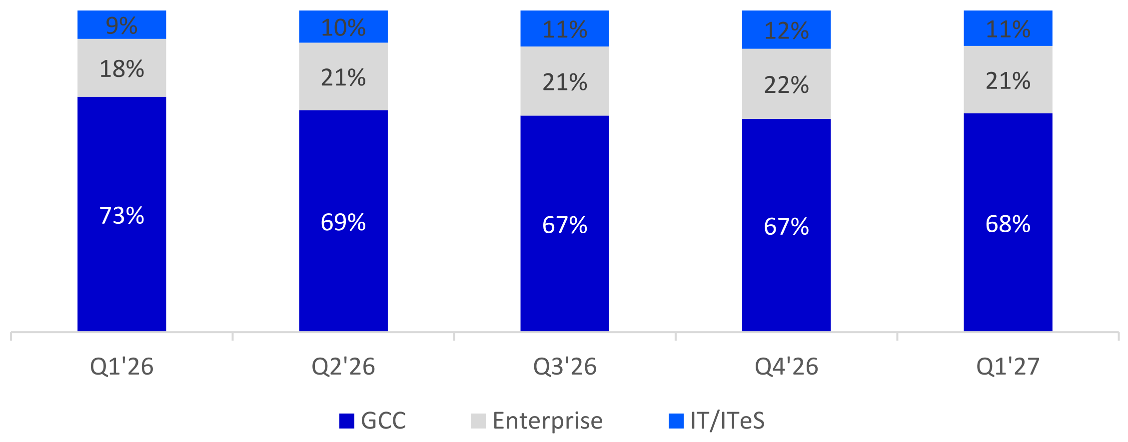
- Gross margin to EBITDA margin conversion remains above 50%
- Double digit EBITDA margin after absorbing merit cycle and variable payouts

- Headcount at quarter exit stood at 7129, growth of 7% YoY
- Open mandates at 1,100+ primarily in niche and high value roles

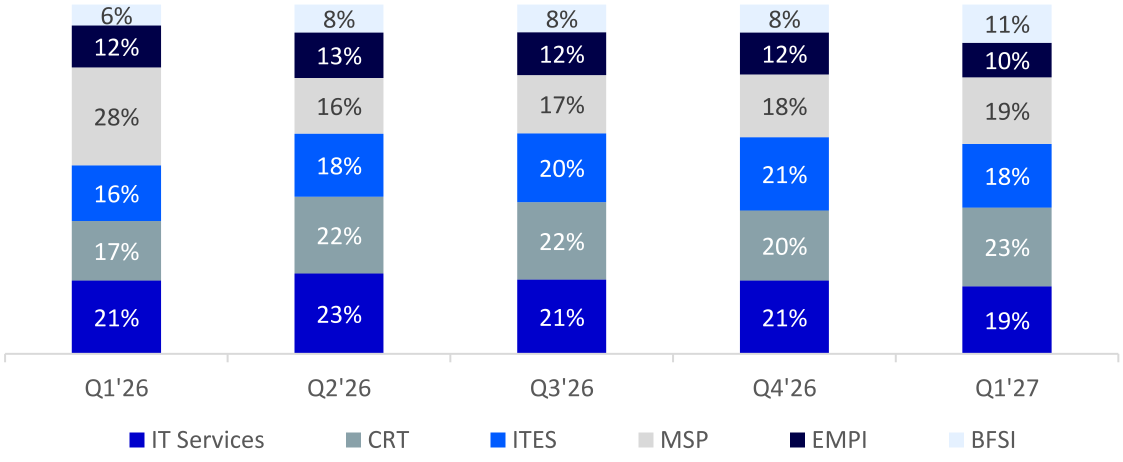
Operational Performance| Professional Staffing

(Figures in ₹ cr.)

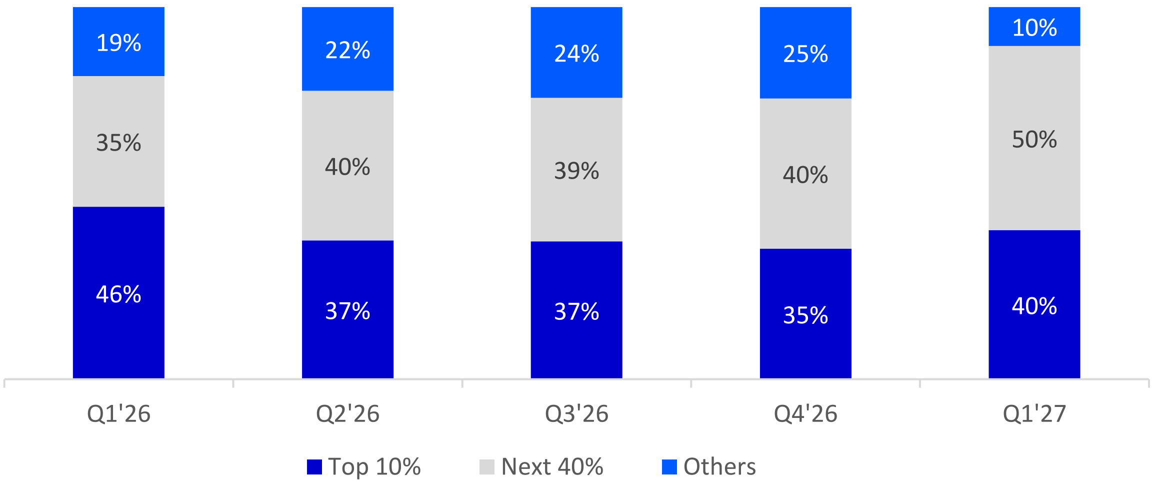
Revenue Contribution %



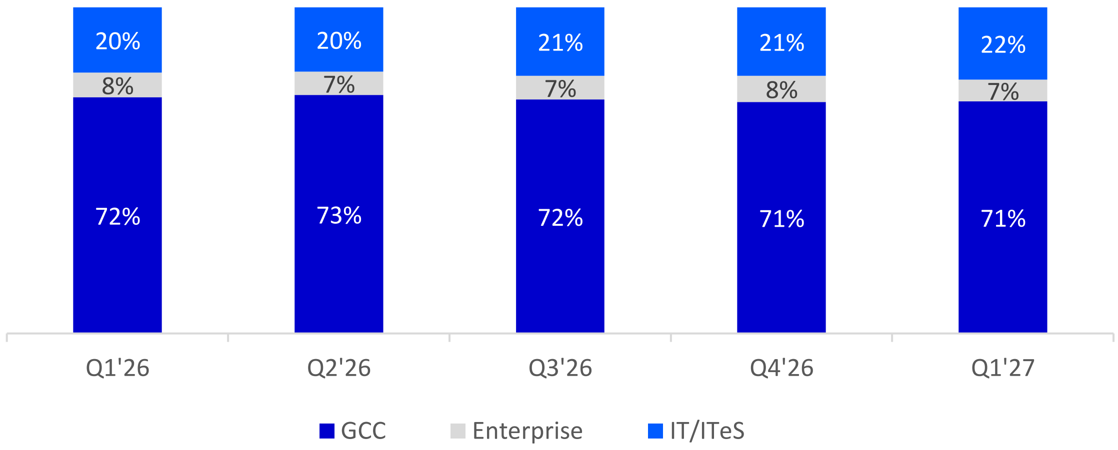
Sector-wise Concentration %



Client Concentration %

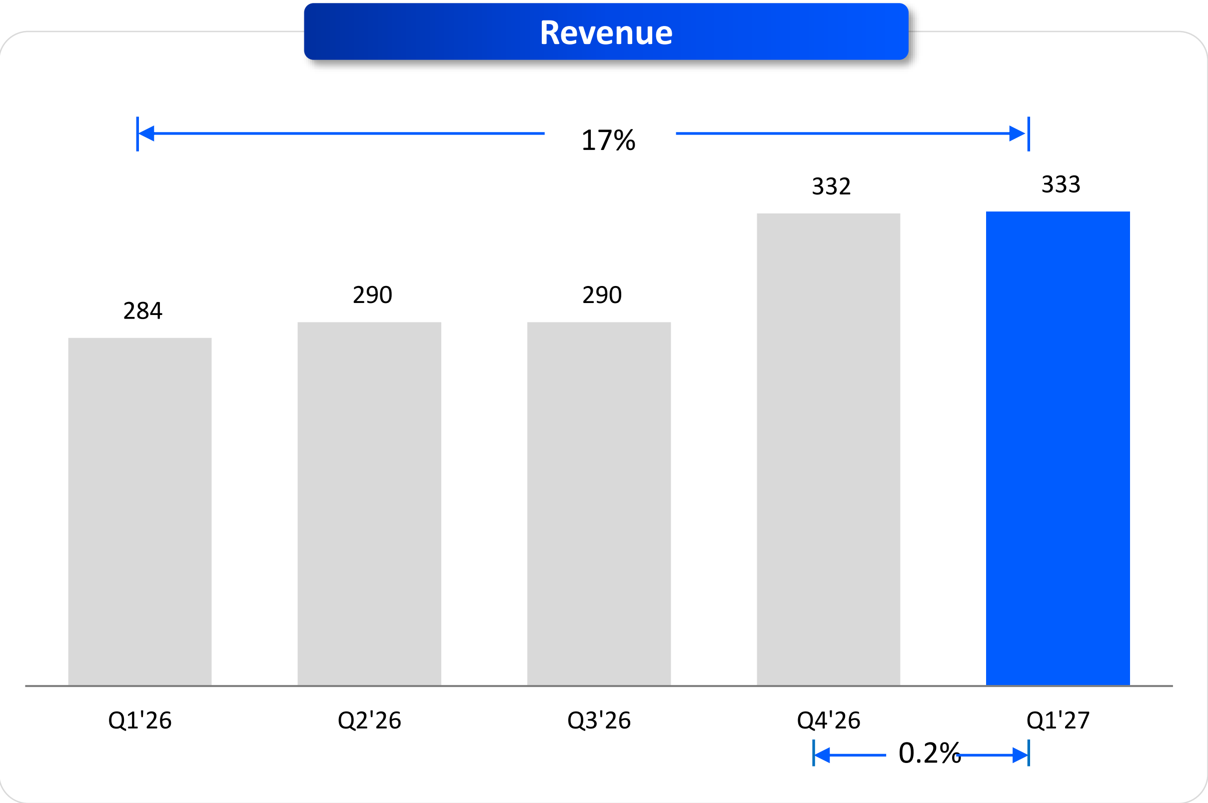


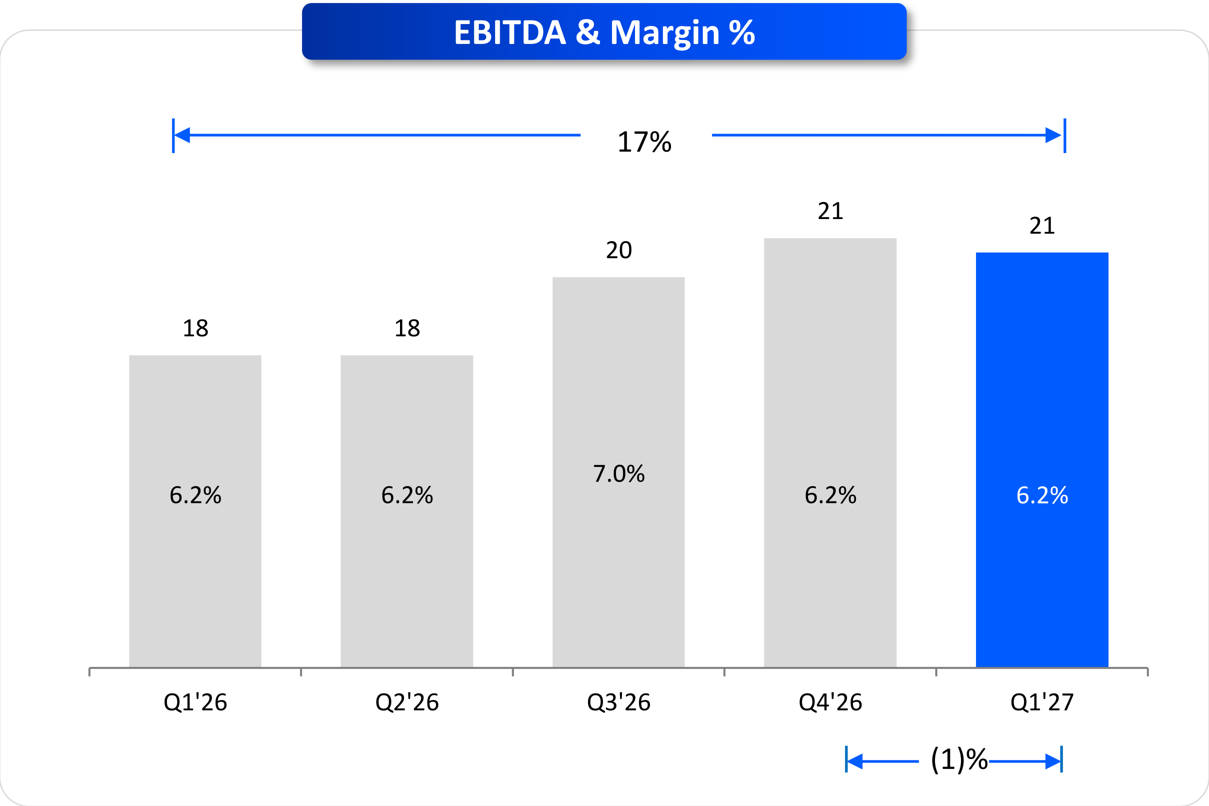
Headcount ('000)



Financial Performance| Overseas Business

(Figures in ₹ cr.)





Key Developments

- 37 new logos added with double digit growth in Revenue and EBITDA
- EBITDA margins remain stable despite currency fluctuations

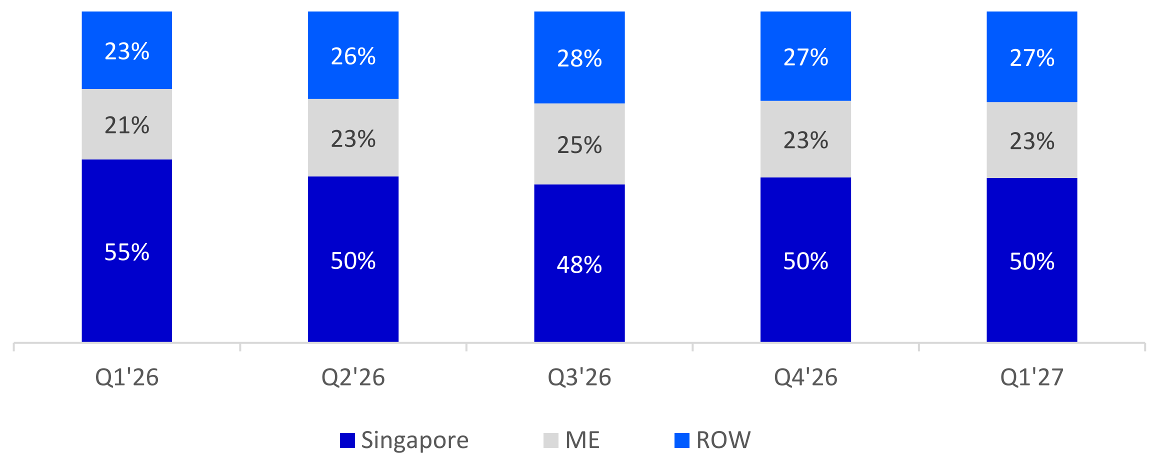
- Singapore delivered 12% YoY revenue growth with adding 37 local HC
- Malaysia achieved 55% YoY revenue growth, reaching 873 headcount and delivering an EBITDA margin of 4.1%

- Middle East delivered 12% EBITDA margins, with 27% revenue growth and 18% EBITDA growth YoY
- Philippines recorded 17% YoY revenue growth with a 10% net margin

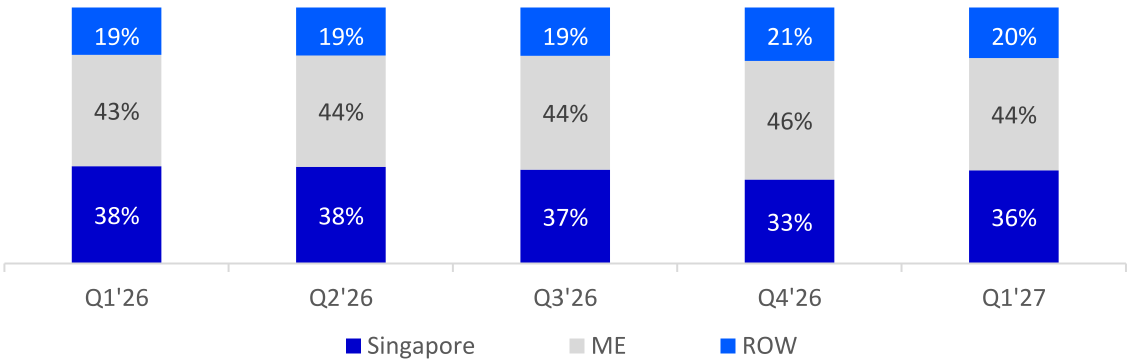
Operational Performance| Overseas Business

(Figures in ₹ cr.)

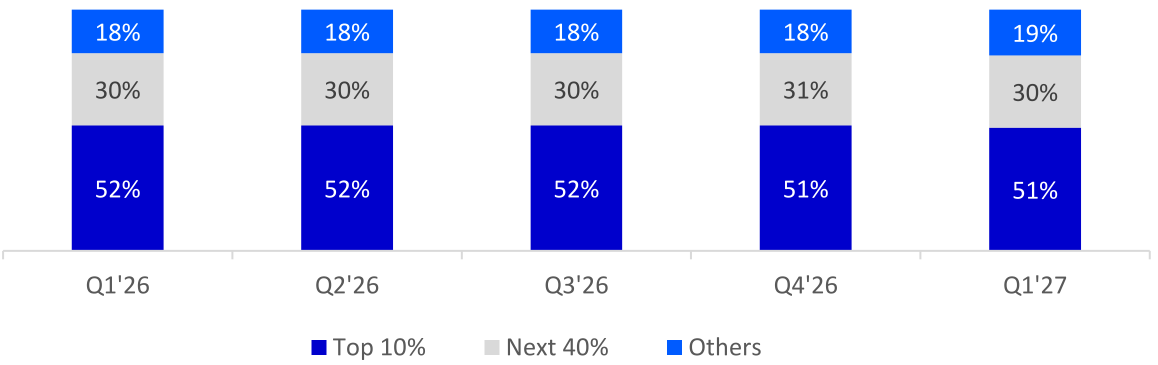
Region-wise Revenue %



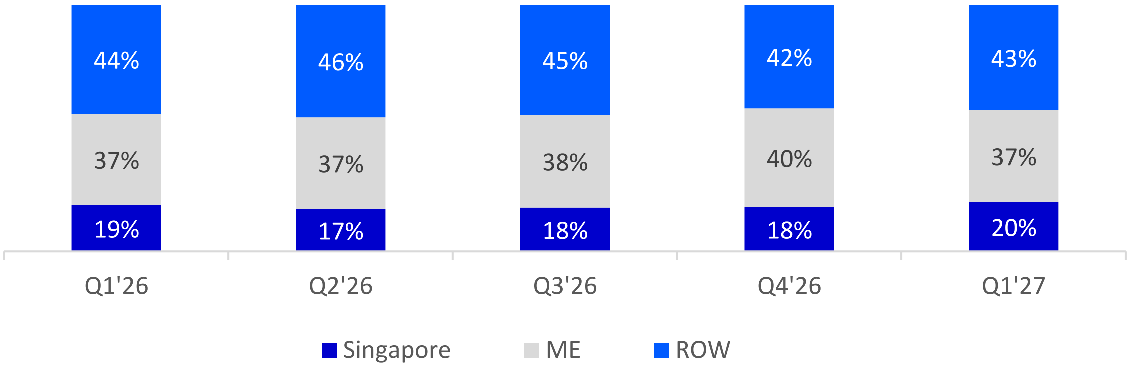
Region-wise EBITDA %



Client Concentration %



Region-wise Headcount %



04

Growth Strategy

The Quess Story: Three Ideas

QUESS
WINNING TOGETHER

A large, cash-generative volume engine, being simplified with technology and AI, and channelled into a higher-margin, skill-based future.

1 Volume
The world's #1 workforce company

Scale that compounds

- India's #1 and among the world's largest, ~4.8 lakh associates – Targeting to be world's largest with 1Mn associates by 2030
- Cash-generative: healthy operating cash flow, net-cash balance sheet
- ROE ~20%; scale funds the pivot to value

2 Simplification
Technology and Operations as one

Leaner, faster, more productive.

- De-layered structure; speed to market across business, ops and corporate
- Technology and Ops re-organized as "Centre of Excellence" model for leaner and agile org
- AI embedded in the volume engine to lift productivity and cut cost-to-serve

3 Quess 2.0
Volume + skill-based value

Higher-margin, increasingly dollar-linked growth.

- New initiatives pivot to skill-based, margin-accretive work
- Construction moving up to specialized trades
- GCC corridor with Japanese companies; high-end and dollar-linked revenues

THE OUTCOME: The same volume strength you know, now simpler, more productive, and increasingly higher-margin. Structural, not cyclical.

Quess 2.0: Pivoting to Dollar-Linked Growth

India has deep, credentialised talent; the world faces structural shortages.

Quess is connecting the two through partner-led, capital-light corridors, shifting revenue mix toward dollar denominated, higher-margin business.

The two-way corridor model

- India's deep, credentialised talent meets the world's structural shortages
- Partner-led and capital-light: two-way business without burning capital on overseas offices
- Indian talent flows out; inbound GCC and offshore delivery work flows in
- Pulls higher-value work into our Professional Staffing and GCC books

Four corridors we are building

- **Japan** *signed, in execution*
- **Israel** *in discussion*
- **Europe (Nordics)** *advancing*
- **North America** *early exploration*

Five talent segments India can supply

Healthcare · Technology · MEP & Civil · Hospitality & Allied · Finance & Professional

THE PAYOFF: Over time, this shifts the revenue mix toward dollar-denominated, higher-margin business

Aspiration: ~20–25% of revenue dollar-linked within 3–4 years, *changing the very colour of the company*

The Quess 2.0 Global Talent Model

QUESS
WINNING TOGETHER

India's talent supply feeds two-way corridors that pull inbound GCC work into our Professional Staffing Business — shifting the revenue mix toward dollars.

1 India Talent Supply

Skilled, credentialised talent export, built across five focus segments

2 Two-Way Corridors

Partner-led, capital-light bridges:
Japan · IGS + IPA Collaboration Agreement executed

3 Downstream Impact

Inbound GCC / ODC → QITS · GCC-as-a-Service (Origint) · QRS permanent

4 Revenue Mix → USD

$ / € denominated, higher-margin; aspiration 20–25% of revenue in $

THE FLYWHEEL *Talent out, GCC work in — every corridor we open makes the next one faster and cheaper to build.*

Five Talent Segments Being Focused for Talent Export

1. Healthcare
2. Technology
3. MEP & Civil
4. Hospitality & Allied
5. Finance & Professional

QUESS
WINNING TOGETHER

Thank You

Quess is ready to power what’s next.

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About Quess Corp

Established in Bengaluru in 2007, Quess Corp Limited (BSE: 539978, NSE: QUESS) is India's largest and a global leader in staffing and workforce solutions. Quess leverages deep domain expertise and AI-driven digital platforms to help businesses enhance productivity and build a future-ready workforce.

Its comprehensive suite of technology-enabled staffing and managed outsourcing services spans key sectors including BFSI, Retail, Telecom, Manufacturing, IT, and GCCs. Today, Quess has a workforce of approximately ~4,82,000 employees across 8 countries and serving over 2,200 clients.

Quess Corp ranked #19 among India's Best Workplaces in 2025 & has been certified a Great Place to Work for the seventh consecutive year in 2026 for India. Additionally, we have been recognised as Great Place to Work for UAE, Middle-East, and Singapore in 2026. Staffing Industry Analysts (SIA) has recognised Quess Corp as India's No.1 staffing company in 2025 & 37th globally in 2024. Quess also became the first Indian firm to join the World Employment Confederation in 2025. In just 18 years, Quess has grown from a start-up to a trusted global workforce leader.