

HGS appoints Neil Rae as President for North America Sales & Client Services

21 November 2016, Mumbai, India: Hinduja Global Solutions Limited (HGS) (Listed on NSE & BSE, India), today announced the appointment of Neil Rae as President – Sales & Client Services, for its North American operations.

To be based out of Toronto, Canada, Neil will lead the Sales and Client facing organization for HGS in North America, overseeing client management for existing clients and acquisition of new business in the US and Canada. He will also be a key member of HGS' Global Advisory Board and participate in overall corporate strategic planning.

Neil has two decades of industry experience ranging across start-ups, IT Services & Consulting and Business Process Management (BPM). He joins HGS from Transcom Worldwide, where he was Regional General Manager – North America and Asia. With over 12 years at Transcom, he has held several roles in Sales and Client Services including region and country leadership. He has significant experience with clients in North America being serviced from domestic, near shore and offshore locations, especially from the Philippines.

Commenting on the appointment, **Partha DeSarkar, CEO of HGS** said, "We are pleased to have Neil as a member of our Global Advisory Board. With his extensive knowledge of the outsourcing market and experience in dealing with clients from North America, he is the ideal person to lead HGS' client facing business in this region to the next level."

About Hinduja Global Solutions:

HGS is a leader in optimizing the customer experience and helping our clients to become more competitive. HGS provides a full suite of business process management (BPM) services from traditional voice contact center services and transformational DigiCX services that are unifying customer engagement to platform-based, back-office services and digital marketing solutions. By applying analytics, automation, and interaction expertise to deliver innovation and thought leadership, HGS increases revenue, improves operating efficiency, and helps retain valuable customers. HGS expertise spans the telecommunications and media, healthcare, insurance, banking, consumer electronics and technology, retail, and consumer packaged goods industries, as well as the public sector. HGS operates on a global landscape with around 44,000 employees in 66 worldwide locations delivering localized solutions. For the year ended 31st March 2016, HGS had revenues of US\$ 507 million. HGS, part of the multi-billion dollar Hinduja Group, has more than four decades of experience working with some of the world's most recognized brands.

www.teamhgs.com

PRESS RELEASE



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