

February 10, 2016

BSE Limited

Corporate Relation Dept.

P. J. Towers, Dalal Street

Mumbai 400 001.

Scrip Code : 532859

National Stock Exchange of India Ltd.

"Exchange Plaza",

Bandra Kurla Complex, Bandra (E)

Mumbai - 400 051.

Symbol : HGS

Dear Sirs,

Sub: HGS Colibrium Inc. Partners with Start-Up Vibra Health Plan to Implement Tuo® 360 and Marketplace

We are enclosing a Press Release being issued by the Company on the captioned subject, which is self-explanatory.

Thanking you,

Yours truly,

For Hinduja Global Solutions Limited



Makarand Dewal
Company Secretary

Encl : a/a.



HGS Colibrium Inc. Partners with Start-Up Vibra Health Plan to Implement Tuo® 360 and Marketplace

Aggressive CRM and marketplace implementation puts new payer on pace for next open enrollment period

Atlanta, GA—February 10, 2016—HGS Colibrium Inc., (“Colibrium”), the proven leader in integrated Sales and Service automation solutions designed specifically for the health insurance industry, today announced that its Tuo® Marketplace and Tuo® 360 have been selected by Vibra Health Plan to provide their sales automation solution for the senior market in the fall of 2016.

In advance of the next open enrollment period, which begins October 15, Colibrium will deploy Tuo® 360, a CRM overlay that instantly transforms Salesforce and Dynamics into health plan-specific solutions, and Tuo® Marketplace, a transformational platform that provides both national and regional carriers with the ability to sell and service all health insurance products online and engage their members throughout the customer lifecycle.

“A unique, intuitive, world-class consumer experience is critical to our success,” said Michael Fiaschetti, President and CEO of Vibra Health Plan. “Colibrium’s Tuo® 360 provides the market’s only integrated CRM capabilities, and we know its capabilities are essential to the customer experience we want to provide. Colibrium understands our business and approaches things as our partner, not a vendor. Once the implementation began, we felt like we were getting more than just the software application we had purchased, a unique experience with a software company.”

Together, Colibrium’s Tuo® 360 and Tuo® Marketplace will enable Vibra Health Plan to proactively manage its sales funnel, tracking conversion metrics from leads to appointments, prospects, opportunities, and, finally, to members; streamline reporting data from myriad sources and systems; optimize and automate workflows within the sales and marketing processes; and establish granular, transparent, end-to-end performance metrics for Vibra Health Plan’s executive team.

“Colibrium’s solutions were clearly ideal for Vibra Health Plan, which has a desire to create a unique and holistic member experience,” said Colibrium CEO Mark Poling. “The flexibility of Tuo®’s user interface and our integrated CRM solution will give Vibra Health Plan tremendous flexibility and insight into automated, targeted marketing efforts to both members and brokers, and offer a unique, simplified shopping and enrollment experience.”

About HGS Colibrium Inc:

Founded in 2005, Colibrium, delivers integrated software solutions designed specifically for the health insurance industry. Colibrium’s award-winning Tuo® software empowers health plans with a best-in-class private exchange solution to enroll, engage, and retain members in individual, group and Medicare markets. Colibrium’s pre-configured Tuo® 360, their CRM overlay built specifically for Salesforce and Dynamics platforms, enables health plans to gain a 360 degree view of their members to improve

marketing effectiveness, customer service and member engagement. For the past two years, Colibrium has earned industry recognition including Microsoft Dynamics Partner of the Year for Health Plans and a recent listing in “Hype Cycle for Healthcare Payers” report from industry analyst Gartner. For more information about Colibrium or view recent case studies and client results visit www.colibrium.com.

About Vibra Health Plan

Vibra Health Plan is a health insurance company located in Harrisburg, PA. With a keen understanding of the difficulties encountered by patients and physicians in today's healthcare environment, Vibra Health Plan is committed to focusing on the needs of its future members and its providers, assisting its future members in navigating the healthcare system, and providing access to affordable, quality care. www.vibrahealthplan.com

About HGS

HGS is a leader in optimizing the customer experience and helping our clients to become more competitive. HGS provides a full suite of business process management (BPM) services from consumer interaction solutions to platform-based back office services and digital enablement solutions. By applying analytics and interaction expertise to deliver innovation and thought leadership, HGS increases revenue, improves operating efficiency and helps retain valuable customers. HGS expertise spans the telecommunications and media, healthcare, insurance, banking, consumer electronics and technology, retail, consumer packaged goods industries, as well as the public sector. HGS operates on a global landscape with around 40,000 employees in 65 worldwide locations delivering localized solutions. For the year ended 31st March 2015, HGS had revenues of US\$ 458 million. HGS, part of the multi-billion dollar Hinduja Group, has over four decades of experience working with some of the world's most recognized brands.

www.teamhgs.com

Contact:

Matt Schlossberg
Amendola Communications, for **HGS Colibrium Inc** and **HGS**
630-935-9136
mschlossberg@acmarketingpr.com